2021–2025 SUSTAINABILITY STRATEGY REPORT

Uncork a Better Future®

August 2026

Viña Concha y Toro
FAMILY OF WINERIES

UNCORK A BETTER FUTURE

About this Report

The Corporate Sustainability Strategy “Uncork a Better Future” has guided Viña Concha y Toro’s environmental and social management in recent years, establishing specific objectives to advance the issues most relevant to the sustainable development of the company.

The purpose of this report is to present the conclusion of the 2021-2025 cycle, detailing the progress made in each of its six pillars and ten strategic programs by tracking key indicators and annual results. Thanks to the commitment of our teams and the integration of sustainability into corporate management, we achieved **91% compliance with the goals set for the period**.

This conclusion also marks the beginning of a new phase, which sets out the company’s vision for 2030, with the aim of building on the progress made and continuing to resolutely address the material environmental and social challenges facing the company and its stakeholders.

PREPARED BY:
Corporate Sustainability Division
Viña Concha y Toro

Chapter
01

CORPORATE SUSTAINABILITY STRATEGY

Uncork a Better Future®

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Sustainability Strategy

"Uncork a Better Future®" is the name of Viña Concha y Toro's Corporate Sustainability Strategy.

INSPIRATION

There is a vast world contained within each of our wines. There is passion, there is effort, there is dedication and care.

We're more than just quality wines; we're here to transform every glass of wine and every gathering into a memorable experience.

We want to play a leading role in building a better future for people and for the planet. That's why we work every day, knowing that the time for change is now, and keeping in mind at every step the healthiest ambition of all: to improve in everything we do so that we can give back to the Earth more than it has given us.

That's positive impact.

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Sustainable Purpose

Viña Concha y Toro makes sustainability a cornerstone of its purpose, as a memorable experience is achieved when a positive impact is generated that benefits and extends to its various stakeholders.

MEMORABLE EXPERIENCES FOR OUR CONSUMERS

Viña Concha y Toro's business strategy puts the consumer at the center; therefore, the unveiling of the company's purpose in 2022 represents a major milestone: "We exist to transform every glass of wine and every gathering around the world into a memorable experience."

This phrase encapsulates what drives and gives meaning to everyone at Viña Concha y Toro, highlighting how our daily work contributes to a greater purpose.

A memorable experience can only be achieved through wines of quality from their very origins—with the right *terroir* and excellence in viticulture, winemaking, and bottling—but also through the creation of attractive, strong, and global brands that resonate with consumers; an ambitious sustainability strategy; innovation; support functions of the highest caliber; and, finally, an efficient distribution network capable of reaching any corner of the world in a timely and appropriate manner, wherever people wish to enjoy the company's products.

The company's purpose has remained unchanged.

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SUSTAINABILITY

From a sustainability perspective, a memorable experience is achieved when we can leave a **legacy of positive impact** for our stakeholders.

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Strategic Guidelines

Viña Concha y Toro aims to establish itself as a global leader in sustainability, generating a net positive impact on its stakeholders and the planet through strategic, consistent, and long-term management focused on environmental and social regeneration.

The company seeks to establish itself as an international leader in sustainability beyond the boundaries of its industry, standing out for its environmental and social practices that are consistent with its purpose.

Thus, sustainability's contribution to achieving the company's purpose is realized when the company is able to leave a memorable experience for its stakeholders in the form of a concrete positive impact on them. This is why all the steps the company takes each year are part of a long-term plan, which is geared toward this objective and considers both internal activities and those involving stakeholders to achieve these goals.

The company has defined the following elements as the cornerstones of its sustainability management system. These elements serve as the foundation for the tactical and operational breakdowns that shape the annual plan.

Vision

To be leaders in building a better, resilient, and regenerative future for people and the planet.

Mission

To generate a net positive impact for our stakeholders and be global leaders in the regeneration of our planet.

Objective

To help improve the natural and social conditions of our environment and our stakeholders.

Purpose of Corporate Sustainability

To help create a memorable experience by leaving a legacy of positive impact on our stakeholders.

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SUSTAINABILITY

UNCORK A BETTER FUTURE

Strategic Framework

To bring its long-term vision to fruition, Viña Concha y Toro has defined a hierarchical strategic framework.

The company's sustainability framework stems from its corporate purpose and is organized using a top-down approach, which ensures consistency and direction for all actions undertaken.

At the strategic level, statements are formulated that define the rationale behind the strategy and guide the purpose of each action, serving as a guide for decision-making.

At the tactical level, priorities are established for the stakeholders the company seeks to positively impact, outlining how to move toward the corporate vision and mission.

Finally, at the operational level, projects and initiatives are implemented to achieve the goals of each sustainability pillar, defining the specific actions needed to meet those objectives.

STRATEGIC LEVEL
Statements that guide the purpose of the sustainability strategy. They serve as a guide for all actions undertaken by the company—the "why" behind our sustainability efforts.

TACTICAL LEVEL
Focus areas addressed to achieve the vision
and mission. They represent the *stakeholders* the company seeks to positively impact with a clear objective. They address how progress is made toward realizing the vision.

STRATEGY PILLARS
Each pillar makes a contribution to the long-term strategy. It has a corporate **objective**, quantitative **goals,** and expected **positive impacts** by 2025:

- Long-Term Contribution
- Corporate Objective
- Quantitative Goals
- Expected Positive Impacts

OPERATIONAL LEVEL
Projects or initiatives that serve as the focal point for the actions that will enable us to achieve the goals established for each pillar. They represent what we will do to achieve the objective.

STRATEGIC PROGRAMS
This refers to comprehensive projects or initiatives through which multidisciplinary activities are carried out, enabling the company to achieve the annual goals it has set for 2025.

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Strategic Model

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VIÑA CONCHA Y TORO
— FAMILY OF NEW WORLD WINERIES —

LEAVING A LEGACY OF POSITIVE IMPACT ON OUR STAKEHOLDERS

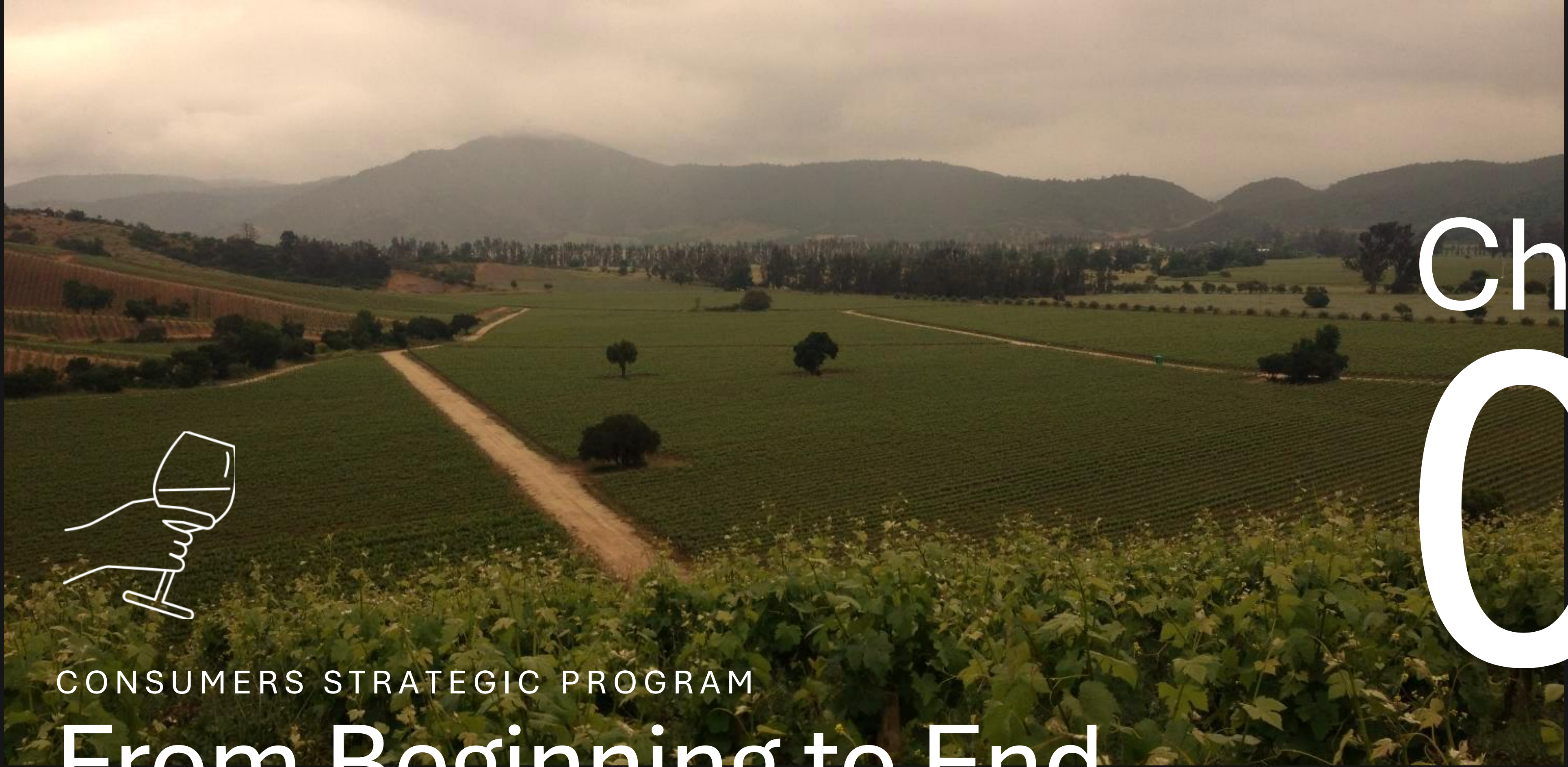
Sustainability Governance

VISION
To be leaders in building a **better, resilient, and regenerative** future for people and the planet

MISSION
To generate **a net positive impact** for our stakeholders and serve as a model for the regeneration of our planet.

MISSION
To contribute to **improving the natural and social conditions** of our environment and stakeholders.

	Consumers	*Suppliers*	*Customers*	*Our People*	*Community*	*Our Planet*
IMPACT	To convey a message of sustainability and responsible consumption to our consumers.	To help our suppliers improve their ethical and environmental performance, with a special focus on climate change.	To foster a mutual exchange of best practices in sustainability with our key clients.	Improve the well-being and engagement of all company employees. Promote diversity, equality, and inclusion.	To contribute to the development of our communities through education, entrepreneurship, and community empowerment.	Helping to regenerate our planet by using resources efficiently and improving the conditions of our natural and productive ecosystems.
10 PROGRAMS AND GOALS	PROGRAM From Start to Finish GOAL **100%** of strategic brands (28 brands | 85% of annual sales)	PROGRAM Responsible Sourcing GOAL **100%** of key suppliers committed to SBTi	PROGRAM Closer to Our Markets GOAL **100%** of key clients (30 clients | 35% of annual sales)	PROGRAM Healthy, Diverse, and Happy GOAL **100%** of employees receiving program benefits (3,400 people)	PROGRAM Corporate Citizenship GOAL **100%** of communities with associated initiatives (32 communities)	PROGRAMS Zero Waste of Water Fossil Fuel Independence Circular Innovation Climate Action Nature-Based Solutions GOALS 10% reduction in water use; 50% reduction in internal fossil fuel energy use; 10 upcycling initiatives; 35% reduction in CO2 emissions; regenerative practices on all our land.
10 SDGs	3, 12	12, 13	12	8, 10	4, 17	6, 7, 12, 13, 15



Chapter 02

CONSUMERS STRATEGIC PROGRAM

From Beginning to End

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CONSUMER PILLAR

From Beginning to End

We seek to transform our brands into ambassadors to convey a message of sustainability and responsible consumption to our consumers, using responsible marketing as a tool.

Viña Concha y Toro promotes a sustainable and healthy lifestyle throughout its value chain, offering responsible wines that encourage positive, mindful, and environmentally respectful practices, aligned with consumer preferences and a commitment to constant excellence.

An essential aspect of Viña Concha y Toro's philosophy is the active promotion of responsible consumption. The company and its subsidiaries work to ensure that progress in sustainability is visible and valued by consumers and stakeholders. This is an exercise in consistency and transparency that strengthens trust and demonstrates corporate responsibility.

To achieve this, the main brands must become ambassadors of sustainability, applying international best practices and responsible marketing. In this way, product quality is linked to a genuine commitment to society and the planet.

The company is concerned not only with the excellence of its wines but also with their impact on people, communities, and the environment. The goal is for its products to be recognized as responsible and conscious choices, aligned with the expectations of modern consumers who prioritize sustainability in their decisions.

The "From Start to Finish" initiative reflects the company's commitment to these values. This initiative focuses on promoting three fundamental pillars: Responsible Consumption, Sustainability Attributes, and Responsible Marketing.

Viña Concha y Toro promotes a sustainable lifestyle, transforming its brands into ambassadors of responsible consumption, transparency, and mindful practices that generate social and environmental value.

2025 GOAL

100% of the brands in the company's strategic portfolio communicate sustainability attributes and promote responsible consumption among our consumers.

Base Year 2020:
25 brands in the strategic portfolio
85% of the holding company's sales

INDICATOR

25 strategic brands
communicating sustainability to consumers

CONSUMER PILLAR

Program Components

Core Concept: Focus on the Consumer

01

RESPONSIBLE CONSUMPTION

The Responsible Consumption initiative stems from the need to strengthen efforts to prevent inappropriate consumption of the company's products and to educate consumers, promoting awareness of moderate consumption.

SDG 3

HEALTH AND WELL-BEING

Promote good consumer practices and reach more than **500 million consumers** worldwide with the message of responsible consumption, both through direct communications and via the company's products.

02

SUSTAINABLE ATRIBUTES

By highlighting sustainability attributes on its products, the company aims to ensure that people around the world have access to relevant information and knowledge regarding sustainable development.

SDG 12

RESPONSIBLE PRODUCTION AND CONSUMPTION

To promote sustainability among consumers by highlighting the sustainability attributes of our products through **346.5 million bottles of our strategic brands,** which reach at least an equivalent number of consumers.

03

RESPONSIBLE MARKETING

This initiative was created to ensure that the message conveyed on each bottle is accurate and adheres to best practices for communicating sustainability attributes.

SDG 12

RESPONSIBLE PRODUCTION AND CONSUMPTION

Build internal capabilities among **100% of the Marketing team members** to proactively prevent and avoid *greenwashing* practices.

Contribution to the Sustainable Development Goals

TARGET 3·5

PREVENT AND TREAT SUBSTANCE ABUSE

HEALTH AND WELL-BEING
TARGET 3.5

Strengthen the prevention and treatment of substance abuse, including the misuse of narcotics and harmful alcohol consumption.

VIÑA CONCHA AND TORO'S CONTRIBUTION
SDG 3.5 Indicator

Total number of people reached with the message of responsible wine consumption, which in 2025 reached almost **300 million people** through direct communication and messages on bottles.

TARGET 12·8

PROMOTE UNIVERSAL UNDERSTANDING OF SUSTAINABLE LIFESTYLES

RESPONSIBLE PRODUCTION AND CONSUMPTION
TARGET 12.8

By 2030, ensure that people worldwide have access to relevant information and knowledge regarding sustainable development and lifestyles in harmony with nature.

VIÑA CONCHA Y TORO'S CONTRIBUTION
SDG 12.8 Indicator

Total number of people the company reaches by promoting sustainability in their purchasing decisions: **281 million people**.

Number of people in the marketing field whom the company trains to avoid conveying misleading sustainability messages: **19 people in 2025 (48%).**

FROM BEGINNING TO END

Roadmap 2021–2025

2025 GOAL

100% of the brands in the company's strategic portfolio will communicate sustainability attributes and promote responsible consumption.

Base Year 2020:
25 brands | 85% of sales

2021

The Corporate Matrix of Strategic Brands consisted of 25 brands in 2021

01. Launch of the Responsible Consumption Campaign.

02. Sustainability attributes to highlight at the holding company level include **B Corp certification**. Development of brand-specific implementation plans.

DISFRUTA RESPONSABLEMENTE
· DE PRINCIPIO A FIN ·

From Start to Finish
Corporate Responsible Consumption Campaign with both internal and external focus.

WINE in MODERATION
ELEGIR | COMPARTIR | CUIDAR
GLOBAL REACH

2022

The Corporate Strategic Brand Matrix consisted of 22 brands in 2022

01. Responsible Consumption Campaign implemented at the corporate and brand levels.

02. Attributes implemented across at least 22 brands at the product and social media levels to reach end consumers.

03. Launch of the "How to Avoid Greenwashing" training program for marketing teams at the Concha y Toro level. Additionally, 13 brand-specific attribute documents were created in the form of Sustainable One-Pagers at the Concha y Toro level.

FROM BEGINNING TO END

2023

The Corporate Strategic Brand Matrix consisted of 28 brands in 2023.

01. Responsible Consumption Campaign implemented at the consumer level across brands on social media.

02. Raised awareness of the “Uncork a Better Future®” concept among consumers. Trademark registrations were filed in Chile, the U.S., and the U.K.

03. “How to Avoid Greenwashing” training for marketing teams and development of Sustainable One-Pagers for Concha y Toro brands.

04. Development of a Corporate Responsible Marketing Policy and **“How to Avoid Greenwashing”** training for marketing teams in Chile.

VINOS DE CHILE SUSTAINABILITY CODE
CONCHA Y TORO | CONO SUR

2024

The Corporate Matrix of Strategic Brands consisted of 28 brands, which accounted for 85% of sales in 2024.

1. 25 brands and all subsidiaries communicated the message, achieving 95% progress toward Responsible Consumption.

02. 100% of strategic brands promoted sustainable attributes; the challenge remains to achieve greater recognition among consumers.

03 100% of marketing and communications teams in Chile and Argentina received training on “How to Avoid Greenwashing.”

2025

Uncork a Better Future®, communicated to end consumers and rolled out globally.

01. Responsible Consumption campaign consolidated across four levels by the brands: Subsidiaries | Product | Consumer Communication | Trade.

02. Sustainability attributes rolled out across all of the company’s strategic brands.

03. Greenwashing training provided to marketing, sales, and communications teams in Chile, the United States, and Argentina.

VINOS DE CHILE SUSTAINABILITY CODE
VIÑA MAIPO

FROM BEGINNING TO END

Annual Goals and Percentage of Progress

Year	Actions	Target	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Launch of the “From Beginning to End” Responsible Consumption campaign. ▪ Definition of the Brand/Attribute Matrix for 15 strategic brands and development of a three-tier implementation plan: Product | Communication | Trade. ▪ Key 2021 Attribute: B Corporation Certification.	▪ Launch Completed ▪ 15 brands with plans developed	▪ % Progress ▪ # of brands with plans developed	100% 15	100% 15	**100%**
2022	▪ Implementation of the Responsible Consumption campaign (corporate and brands). ▪ Implementation of attributes through a brand plan (3 levels). ▪ Data communication—sustainability one-pager for all brands and greenwashing training for marketing teams.	▪ 100% implementation (Corporate and Brands) ▪ 22 brands with plans implemented ▪ 13 One-Pagers and training sessions for teams	▪ # brands with campaigns implemented / # strategic brands ▪ # brands with plans implemented ▪ # one-pagers and team training sessions	100% 22 13	66% 22 13	**89%**
2023	▪ Implementation of Responsible Consumption at the consumer level. ▪ Raise awareness of the “Uncork a Better Future” campaign. ▪ Greenwashing training for marketing teams and Sustainable One-Pagers (13) developed for strategic brands. ▪ Development of a Corporate Policy on Responsible Marketing.	▪ 100% implementation Campaign launched ▪ 100% of teams trained ▪ 28 brands with attributes	▪ # of brands with campaigns implemented for consumers / # of strategic brands selected ▪ % progress ▪ % of people trained ▪ # of brands rolling out attributes	100% 100% 100% 28	89% 100% 100% 28	**98%**
2024	▪ Responsible Consumption Campaign implemented at the corporate level, on social media, and on websites. ▪ Attributes implemented across strategic brands at the product, social media, and trade levels. ▪ “How to Avoid Greenwashing” training for marketing, sales, and communications teams throughout Chile.	▪ 100% implementation 28 brands with plans implemented ▪ 5 teams trained	▪ # of brands with campaigns implemented in retail / # of strategic brands ▪ # brands with plans implemented ▪ # teams trained	100% 28 66 people	95% 26 66 people	**98%**
2025	▪ Responsible Consumption Campaign consolidated across four levels by the brands (Corporate | Product | Communication | Trade). ▪ Sustainability attributes implemented across all of the company’s strategic brands. ▪ “How to Avoid Greenwashing” training for marketing, sales, and communications teams in Chile, the United States, and Argentina.	▪ 100% implementation (4 levels) ▪ 28 brands with plans implemented ▪ 9 teams trained	▪ # of brands with campaigns implemented across 4 levels / # of strategic brands ▪ # brands with plans implemented ▪ # teams trained	100% 29 40	97% 23 19	**75%**

FROM BEGINNING TO END

Achievements 2021–2025

Key Areas of Focus	Indicators	2021	2022	2023	2024	2025
Responsible Consumption	# in millions of people per direct message on social media	3.9	1.8	1.8	1.1	4.0
	# in millions of people per message in a bottle			332	353	299
Sustainability Attributes	# of the company's strategic brands	25	22	28	28	29
	#The company's strategic brands delivering sustainability messages	13 (52%)	22 (100%)	25 (89%)	26 (93%)	23 (79%)
	# in millions of bottles featuring sustainability attributes	212 (17.6 million C9L)	304 (25.3 million C9L)	299 (24.9 million C9L)	303 (25.3 million C9L)	281 (23.4 million C9L)
	% of total bottles corresponding to strategic brands that are communicating sustainability to consumers	60%	100%	100%	100%	91%
	% of the holding company's total bottles sold that communicate sustainability to consumers	52%	83%	87%	83%	71%
Responsible Marketing	Number of people trained on "How to Avoid Greenwashing"	0	23	33	66	19
	% of the total number of people on the marketing teams	0	100%	100%	100%	48%
	Number of Sustainability One-Pagers for Strategic Brands	10	13	14	0	0

Chapter 03

SUPPLIERS STRATEGIC PROGRAM

Responsible Sourcing

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SUPPLIER PILLAR

Responsible Sourcing

Viña Concha y Toro fosters a virtuous relationship with its suppliers, promoting ethics, sustainability, and emissions reduction, to grow together and generate a positive impact throughout the value chain.

The company seeks to have a positive impact on its suppliers by building relationships based on trust that promote sustainability practices, strengthen their capabilities, and consolidate a network of shared benefits across multiple areas of management, fostering sustainable innovation, resilience, and joint growth within a robust, transparent, and constantly evolving collaborative value chain.

Through this program, the company is advancing two strategic initiatives. The first, based on principles of business ethics, seeks to improve suppliers' practices by providing knowledge and tools that facilitate the adoption of more stringent standards, thereby extending a culture of responsibility throughout the supply chain. The second focuses on climate change, encouraging the application of recognized methodologies for reducing carbon emissions, which generates a positive impact on both operations and local communities.

This dual-responsibility approach fosters a virtuous and mutually beneficial relationship, in which the company leads by example and invites its suppliers to move toward a more sustainable, ethical, and resilient future. By strengthening collaboration and sharing knowledge, innovation and competitiveness within the sector are fostered, expanding the capacity to drive positive systemic change. In this way, Viña Concha y Toro reaffirms its commitment to shared growth and the creation of long-term value for all stakeholders.

The program promotes ethical practices and the reduction of emissions, strengthening bonds of trust with suppliers to move forward together toward a sustainable and responsible future.

2025 GOAL

Responsible Sourcing Program 100% implemented, based on ethical principles across the entire supply chain and addressing climate change in depth with 30 of the leading packaging suppliers.

Base Year 2020:
200 suppliers, including
30 packaging suppliers
focused on climate change

INDICATOR

100% implementation
of the Roadmap to 2025

SUPPLIER PILLAR

Program Components

Key Concepts: Ethics and Climate Change

01 BUSINESS ETHICS

This initiative was created to help improve performance and promote transparency through the reporting of key suppliers' social practices to the company. This action helps reduce the risks of human rights violations within the company.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Assess the accountability of our suppliers, particularly regarding their performance on human rights within their companies, with the participation of **200 key suppliers** who provide details on ethical practices. Help improve their performance.

02 CLIMATE CHANGE

CO2 emissions resulting from the use of packaging materials are one of the main components of the company's indirect emissions, which is why we seek to engage suppliers in implementing science-based CO2 reduction plans. Through its climate change initiatives with suppliers, the company is guiding 15 packaging suppliers toward the SBT methodology to achieve a reduction of at least 12,000 tCO2e in the supply chain for packaging materials.

SDG 13
CLIMATE ACTION

To encourage and support our suppliers in measuring and reducing their carbon footprint, aligning them with the principles of climate science and global commitments to CO_2 reduction. Currently, **15 packaging suppliers** are aligned with these emission reduction efforts, which aim to achieve a reduction of **at least 12,000 metric tons of CO2 annually** in the supply chain compared to 2020 levels.

Contribution to the Sustainable Development Goals

TARGET 12·6
ENCOURAGE COMPANIES TO ADOPT SUSTAINABLE PRACTICES AND SUSTAINABILITY REPORTING

RESPONSIBLE PRODUCTION AND CONSUMPTION
TARGET 12.6
Encourage companies, particularly large companies and transnational corporations, to adopt sustainable practices and incorporate sustainability information into their reporting cycles.

VIÑA CONCHA Y TORO'S CONTRIBUTION
SDG 12.6 Indicator
200 key suppliers improving their ethical performance during the reporting period. As of 2025, progress is being made with **141 of them.**

TARGET 13·3
BUILD KNOWLEDGE AND CAPACITY TO MEET CLIMATE CHANGE

CLIMATE ACTION
TARGET 13.3
Improve education, awareness, and human and institutional capacity regarding climate change mitigation, adaptation, reduction of its effects, and early warning.

VIÑA CONCHA Y TORO'S CONTRIBUTION
SDG 13.3 Indicator
13 packaging companies are participating in the program. In 2025, a net reduction of **2,112 metric tons of CO2e emissions** was achieved by suppliers in the Viña Concha y Toro program.

RESPONSIBLE SOURCING

Roadmap 2021–2025

2025 GOAL

100% implementation of the Responsible Sourcing Program, based on ethical principles and climate change

Base Year 2020:
200 suppliers | 30 packaging suppliers

2021

Launch of the Climate Change component of the Responsible Sourcing Program, incorporating 30 packaging suppliers.

01. Evaluation and selection of suppliers of goods and services to assess ethical practices in the supply chain (200 key suppliers). A working platform is selected and *matched* with existing data.

02. Launch of the environmental component, initially with 30 packaging suppliers. The 2021 Supplier Workshop is held.

2022

Launch of the Ethics component of the Responsible Sourcing Program.

01. Launch and presentation of the social platform. The onboarding of suppliers begins.

02. A standardized Carbon Footprint manual is distributed, and individual support meetings are held to assist with carbon footprint measurement. Progress is made in securing science-based emissions reduction commitments from program suppliers. The 2022 Supplier Workshop is held. Packaging suppliers achieve a reduction of 15,000 tCO_2e for the company. This year, the number of program participants drops to 27 suppliers.

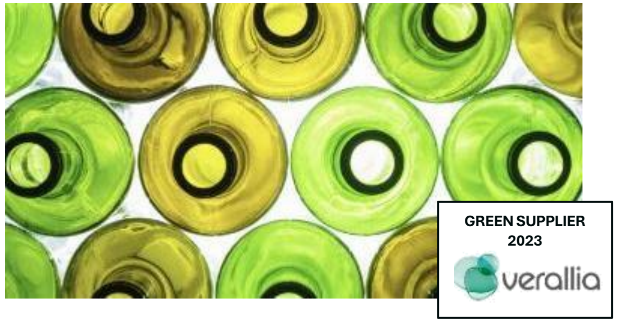
RESPONSIBLE SOURCING

2023

First presentation of the “Green Supplier 2023” Award to suppliers that have achieved significant emissions reductions.

01. No progress was made in onboarding 30% of suppliers. A platform change was implemented, and progress toward this goal will continue in 2024 using a new internal tool.

02. Suppliers make progress in implementing their commitments and reduction measures. This results in a reduction of 22,319 tCO2e for the company. The 2023 Supplier Workshop is held, where recognition is given to suppliers who have achieved significant reductions. The number of suppliers in the program drops to 20.



VIÑA CONCHA Y TORO

PROGRAMA DE ABASTECIMIENTO RESPONSABLE 2021 - 2025

RECONOCIMIENTO
GREEN SUPPLIER 2024
VIÑA CONCHA Y TORO

UNCORK A BETTER FUTURE

Viña Concha y Toro agradece el compromiso y participación en su Programa de Abastecimiento Responsable durante el año 2024 y destaca a la empresa:

M C C Label

Este reconocimiento se entrega por su compromiso de reducción de emisiones de carbono, el cual se encuentra basada en la metodología de Science Based Targets, reflejando el compromiso de la empresa con la acción climática.

Santiago, 14 de noviembre 2024

2024

Second “Green Supplier 2024” Award Ceremony, highlighting MCC Label for its SBTi commitment.

01. The supplier platform was selected, but its implementation was not completed. Despite this, a Human Rights Due Diligence project was launched for grape growers, covering 141 producers and set to conclude in 2025. A self-assessment of ethics and sustainability was conducted among key suppliers.

02. Year 2 Monitoring. Supplier reductions reached **12,**500 tCO2, falling short of the established target, primarily due to an increase in the emission factor for glass.

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2030

2025

Third presentation of the *“Green Supplier 2025”* Award during the Annual Supplier Workshop.

01. 100% of suppliers are integrated into the platform for monitoring ethical requirements. At least 200 suppliers.

02. Program suppliers achieve carbon footprint reductions (at least 12,000 tCO2e).

RESPONSIBLE SOURCING

Annual Goals and Percentage of Progress

Year	Actions	Target	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Pre-selection of suppliers for the SEDEX platform – Matching Process. ▪ Launch of the climate change program component with 30 of the leading packaging suppliers.	▪ 8 Suppliers matched ▪ Launch of the Program	▪ # of suppliers ▪ % Progress	8 100%	6 100%	**88%**
2022	▪ Launch of the platform and start of supplier onboarding for the business ethics component. ▪ Standardized carbon footprint and first steps toward a Science-Based Targets Initiative (SBTi)-based emissions reduction commitment by program suppliers. ▪ Reduction of emissions from packaging.	▪ Launch of the social platform ▪ 27 committed suppliers ▪ 12,000 tCO2e	▪ % Progress ▪ # of committed suppliers ▪ # tCO2e	100% 27 12,000 tCO2e	100% 14 15,000 metric tons of CO2e	**92%**
2023	▪ 30% of suppliers enrolled in the Business Ethics Platform. ▪ Year 1 Monitoring: Emissions reduction in accordance with the plans established by suppliers. ▪ Reduction in emissions from packaging.	▪ 30% supplier implementation ▪ 20 suppliers with SBT reduction targets ▪ 12,000 tCO2e	▪ # of suppliers ▪ Number of suppliers with SBT targets ▪ # tCO2e	60 20 12,000 metric tons of CO2e	0 10 22.3 thousand tCO2e	**79%**
2024	▪ 70% of suppliers included in the Business Ethics Assessment. ▪ Year 2 Monitoring: Expected reductions in accordance with the plans established by suppliers. ▪ Reduction in emissions from packaging.	▪ 70% implementation of gaps ▪ 15 suppliers with SBT targets and reductions ▪ 12,000 tCO2e	▪ # of suppliers ▪ Number of suppliers with SBT targets and reductions ▪ # tCO2e	140 15 12,000 tCO2e	179 8 2.5 thousand tCO2e	**67%**
2025	▪ 100% of suppliers enrolled in the Business Ethics Platform. ▪ Year 3 Monitoring: Expected reductions in accordance with the plans established by suppliers. ▪ Five-Year Summary of Packaging Reductions (2021–2025).	▪ 100% of suppliers ▪ 13 suppliers with SBT targets and reductions ▪ Reduction of 12,000 tCO2e/year	▪ # of suppliers ▪ Number of suppliers with SBT targets and reductions ▪ # tCO2e	200 13 60,000 tCO2e	141 9 34,000 metric tons of CO2e	**65%**

RESPONSIBLE SOURCING

Impacts Achieved 2021–2025

Areas of Focus	Indicators	2020	2021	2022	2023	2024	2025
Business Ethics	# suppliers included in business ethics assessments		6 Matching Process	6	0	141	141
	# suppliers with ethics self-assessment		145	145	0	38	0
Climate Change	#Program Providers		30	26	20	15	13
	# suppliers committed to SBTi		10	14	10	8	9
	% of suppliers committed to the SBTi		33%	52%	50%	53%	69%
	Packaging Emissions (metric tons of CO2e - Source: Chile)	80,930	56,037	56,634	41,008	78,415	78,818
	# metric tons of CO2e Annual reduction targets for packaging compared to 2020		12,000	12,000	12,000	12,000	12,000
	# metric tons of CO2e Actual reduction in packaging compared to 2020		24,893	24,296	39,922	2,515	2,112
	# metric tons of CO2e Surplus of Annual Reductions Compared to 2020		12,893	12,296	27,922	-9,485	-9,888
	CO2e Reduction Budget for the Period		+12,893	+25,189	+53,111	+43,626	+33,738

Chapter
04

CUSTOMERS STRATEGIC PROGRAM

Closer to Our Markets

CONTENTS

CUSTOMERS PILLAR

Closer to Our Markets

Proactively bring our sustainability performance closer to our customers and identify pioneering trends that help us become global leaders in sustainability.

The "Closer to Our Markets" Program is the central initiative of the customer-focused pillar. It was designed to proactively bring our sustainability performance closer to the company's key customers and identify pioneering trends that accelerate the winery's transformation into a global leader in sustainability.

To this end, in collaboration with the sales and distribution teams, a selection was made of the company's key customers on whom the program will focus. This selection is based on internal criteria such as interest in the topic, sales volumes, and relative sales position. The goal is to actively listen to their sustainability concerns and proactively share the company's progress and challenges. The goal is for customers to gain a deeper understanding of the company's progress and voluntary commitments in this area.

Furthermore, as a way to continuously improve its performance, the company seeks to identify areas where there is still room for improvement. To this end, it uses a benchmark developed in collaboration with the retail industry, which is recognized for its leadership in sustainability.

The "Closer to Our Markets" Program aims to raise awareness of our sustainability efforts and encourage our customers to become catalysts for improving our sustainability practices. It focuses on providing direct information to our key customers on a global scale and seeks to align with the initiatives of 30 customers, primarily global retail chains.

The program strengthens relationships with 30 global customers by sharing progress on sustainability, listening to their concerns, and driving improvements against an international benchmark.

2025 GOAL

100% of our key clients have been incorporated into the Closer to Our Markets Program to facilitate the exchange of sustainable management practices between the company and its clients.

Base Year 2020:
30 leading retail clients.
35% of the holding company's sales

INDICATOR

30 major customers
enrolled in the program.

CUSTOMER PILLAR

Program Components

Central Concept: Highlighting Efforts

01
PROMOTE

PROMOTE OUR INITIATIVES

Actively share our progress and challenges in sustainability with our key clients

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Promote the company's sustainability efforts among key clients, sharing the company's **regenerative work philosophy**. Share the "Uncork a Better Future®" strategy and build partnerships to advance shared goals, driving and accelerating progress.

02
LISTEN

ACTIVELY LISTEN

Proactively and systematically identify the trends, requirements, and challenges presented by our customers.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Gain firsthand insight into the sustainability needs of **30 of** the company's **key clients** and develop opportunities for collaboration.

03
IMPROVE

CLOSE GAPS

This will allow us to identify trends that our customers are embracing but in which we are not yet participating. It will enable the company to maintain its leadership and improve its sustainable positioning with our key customers.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Proactively incorporate **practices that the company has not yet addressed**, which are aligned with customer requirements and are material to the organization's sustainability context.

Contribution to the Sustainable Development Goals

TARGET 12·6
ENCOURAGE COMPANIES TO ADOPT SUSTAINABLE PRACTICES AND SUSTAINABILITY REPORTING

RESPONSIBLE PRODUCTION AND CONSUMPTION
TARGET 12.6
Encourage companies, particularly large companies and transnational corporations, to adopt sustainable practices and incorporate sustainability information into their reporting cycles.

VIÑA CONCHA Y TORO'S CONTRIBUTION
SDG 12.6 Indicator

(i) The company meets with **30 of its key customers each year** to share its sustainable practices.
(ii) The company engaged more closely with many customers to share experiences in greater depth (Walmart Chile; Mercian Japan).
(iii) An annual **benchmarking of customers' sustainable practices** is conducted to anticipate any new trends in this area. This was also carried out in 2025.
(iv) In 2025, **13 customer questionnaires** were completed, addressing customers' concerns regarding sustainability.

CLOSER TO OUR MARKETS

Roadmap 2021–2025

2025 GOAL

100% of our major clients enrolled in the Closer to Our Markets Program, to facilitate the exchange of sustainable practices between the company and its clients.

Base Year 2020:
30 clients | 35% of the holding company's sales

2021

Design of the "Closer to Our Markets" program in collaboration with sales departments and subsidiaries.

01. Development of the "Closer to Our Markets" program to create a forum for exchanging sustainable practices with the company's key retail customers, learning about their sustainability guidelines, and sharing the company's own guidelines.

02. Definition of criteria and selection of 30 key retail clients in collaboration with the various markets.

2022

Start of exchange meetings with sales offices and key clients. The program's 30 key clients account for 36% of 2021 sales.

01. Hold meetings with key clients by market to identify relevant sustainability trends.

02. A "Trends & Actions Matrix" was created to visualize the main differences in client requirements and identify potential gaps.

UNCORK A BETTER FUTURE 2030

2023

The program's 30 key clients account for 39% of 2022 sales.

01. An analysis of the identified gaps was conducted, and the potential for implementing the initiatives internally was evaluated.

02. Follow-up meetings were held with those clients who showed the greatest interest and engagement. These meetings were conducted jointly with the sales departments.

2024

In 2023, the company's top 30 clients accounted for 51% of sales.

01. The gap analysis was consolidated, revealing that gaps exist with only three clients, which we have begun to address this year.

02. We continued to hold meetings with key clients from various markets. Additionally, key clients visited the company and were able to witness firsthand the company's commitment to sustainability.

2025

Complete the internal implementation of potential gaps in practices and conduct review sessions with program clients.

01. Complete the implementation of the gap analysis and develop joint initiatives with clients focused on common sustainability issues.

02. Conduct final progress reviews with clients, showcasing progress in sustainability.

CLOSER TO OUR MARKETS

Annual Goals and Percentage of Progress

Year	Actions	Target	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Develop the "Closer to Our Markets" program to maintain an open channel of communication with the company's key retail customers and understand their sustainability guidelines. ▪ Select key retail customers in collaboration with the various markets.	▪ Launch of the "Closer to Our Markets" Program ▪ 30 pre-selected customers	▪ % Progress ▪ # of Preselected Clients	100% 30	100% 20	**83%**
2022	▪ Hold meetings with key clients by market to identify relevant sustainability trends. ▪ Create a "Trends & Actions Matrix" and develop a gap analysis plan to implement actions where the company has room for growth. The goal is to identify and implement best practices in the retail industry.	▪ Meetings with 30 customers ▪ Gap Analysis | Trends & Actions Plan developed	▪ # of meetings with clients ▪ % of Gap Analysis | Trends & Actions completed	30 100%	20 100%	**83%**
2023	▪ Begin internal implementation of identified gaps selected as priorities. ▪ Conduct a follow-up round to showcase progress to our clients regarding the "Trends & Actions Matrix."	▪ 100% analysis and feasibility assessment of gaps ▪ Meetings/benchmarking sessions with 30 customers	▪ % progress ▪ # of client meetings/benchmarks	100% 30	100% 30	**100%**
2024	▪ Move forward with the implementation of identified gaps selected for implementation. ▪ Continue a series of meetings to showcase progress with clients and their sustainability departments.	▪ Meetings/benchmarks with 30 customers	▪ Number of meetings/benchmarks with clients	30	30	**100%**
2025	▪ Complete the implementation of the identified gaps and develop joint initiatives with clients focused on common sustainability issues. ▪ Conduct final progress review sessions with clients, showcasing progress in sustainability.	▪ Meetings/benchmarks with 30 clients	▪ Number of meetings/benchmarks with clients	30	30	**100%**

CLOSER TO OUR MARKETS

Impacts Achieved 2021–2025

Key Areas	Indicators	2021	2022	2023	2024	2025
Design		Design and launch of the program in collaboration with sales offices Client selection				
Promote	# Sales Offices		13	13	13	13
	# Participating Sales Offices		8	8	8	8
Listen	#customers participating		20	30	30	30
	% of sales (C9L)		36%	39%	51%	51%
	# of boxes sold to key customers		12.4 million C9L	11.7 million C9L	14.6 mill C9L	16.6 mill C9L
	# meetings/benchmarking sessions with clients		20	30	16	7
	# Benchmarking and analysis of practices		100%	100%	100%	100%
	% compliance with environmental requirements		100%	100%	100%	100%
	% compliance with social requirements		85%	90%	90%	98%
Improve	# Customer surveys completed		9	1	47	13
	# Ethical client audits received		0	3	2	0

Chapter 05

OUR PEOPLE STRATEGIC PROGRAM

Healthy, Diverse, and Happy

CONTENTS

PILLAR: OUR PEOPLE

Healthy, Diverse, and Happy

Continuously improve the well-being and engagement of all company employees. Make progress on diversity, equity, and inclusion.

During the 2021–2025 period, the organization will focus on ensuring equal opportunities and actively improving the well-being of all employees.

The "Healthy, Diverse, and Happy" Program is based on three fundamental pillars: health, diversity, and well-being, which are actively promoted and developed within the company by the People Management team.

In terms of health, the company offers health insurance plans, as well as sports and recreational activities. Regarding diversity, efforts are made to promote inclusion, achieve an appropriate gender balance for each work situation, and foster multiculturalism within our workforce. As a company with operations in various parts of the world, cultural diversity plays a central role in people management.

Regarding the work-life balance, the company seeks to advance the implementation of increasingly personalized benefit programs that enhance well-being and promote a balance between employees' work and family lives.

The company is committed to building long-term relationships with its employees, contributing to their well-being through quality-of-life programs, training opportunities, and by fostering a positive work environment based on the values of our corporate culture: Respect, Collaboration, Openness to Change, Agility, and Excellence.

In Chile, the company promotes the "Healthy, Diverse, and Happy" program, fostering health, diversity, and inclusion, as well as workplace well-being through benefits, training, and a corporate culture rooted in respect and excellence.

GOAL 2025

100% implementation across the company, providing coverage for all employees and based on key elements of people management: health, diversity, and well-being.
Base Year 2020:
3,579 employees

INDICATOR

100% of employees
Program Coverage at the Holding Company Level

PILAR: OUR PEOPLE

Program Components

The Healthy, Diverse, and Happy Program consists of two core areas of focus:

01

WELL-BEING AND HEALTH

WELL-BEING AND HEALTH

With employee health in mind, the company offers a range of direct benefits and additional insurance coverage aimed at both individual and family well-being, along with a variety of sports and recreational activities. Promoting a work-life balance is vital to the health and motivation of our people.

SDG 8

DECENT WORK AND ECONOMIC GROWTH

Promote equal access to **health benefits for all** company **employees**, enabling them to take care of themselves and practice self-care. This initiative is aimed at all company employees and provides benefits relevant to their life stages.

02

DIVERSITY

DIVERSITY: INCLUSION, GENDER BALANCE, AND MULTICULTURALISM

A diverse culture enriches the company and drives its success. We seek to strengthen our internal culture by working on inclusion, gender balance, and multiculturalism.

SDG 10

REDUCING INEQUALITIES

We strive to include people from diverse backgrounds in the organization, fostering cultural resilience—including young people and individuals with disabilities—and ensuring equal pay for work of equal value for **all** company **employees**.

Contribution to the Sustainable Development Goals

TARGET 8.5 FULL EMPLOYMENT AND DECENT WORK WITH EQUAL PAY

DECENT WORK AND ECONOMIC GROWTH
TARGET 8.5

By 2030, achieve full and productive employment and decent work for all women and men, including young people and people with disabilities, as well as equal pay for work of equal value.

VIÑA CONCHA AND TORO'S CONTRIBUTION
SDG 8.5 Indicator

More than **3,200 people have benefited** from health and wellness agreements at all locations of operation, including the company's direct employees and their families.

TARGET 10.3 ENSURE EQUAL OPPORTUNITIES AND END DISCRIMINATION

REDUCTION OF INEQUALITIES
TARGET 10.3

Ensure equal opportunities and reduce inequality of outcomes, including by eliminating discriminatory laws, policies, and practices and promoting appropriate legislation, policies, and measures in this regard.

VIÑA CONCHA AND TORO'S CONTRIBUTION
SDG 10.3 Indicator

1.5% of the workers are hired on the basis of inclusion, specifically individuals with disabilities.

HEALTHY, DIVERSE, AND HAPPY

Roadmap 2021–2025

2025 GOAL

Program implemented, providing 100% coverage for the company's employees and based on two key elements of people management: diversity and well-being.

Base Year 2020:
3,579 employees

2021

Design and definition of the priority areas for the "Healthy, Diverse, and Happy" Program.

During this stage, the "Healthy, Diverse, and Happy" Program was designed and launched. Progress was made in defining the company's priority areas and setting goals for 2025.

2022

First year of the program's operation, laying the groundwork for its implementation.

Progress was made in developing the Action Plan and establishing annual performance metrics.

The program begins with the systematic integration of people with disabilities into the organization across various departments and workplaces, making progress toward creating safe conditions for this integration.

In-person visits and meetings are held to publicize benefits and agreements, as well as health and recreational opportunities.

2023

Second Year of Operation. Emphasis on Diversity, Inclusion, and Equity

An internal assessment was conducted on Diversity, Inclusion, and Multiculturalism to establish the general guidelines used to develop Viña Concha y Toro's Diversity and Inclusion Policy.

A Health Fair was held to raise awareness about self-care and the agreements that were established.

Information on employees is being collected to serve as the basis for developing segmented agreements.

2024

Third year of operation. Consolidating the program.

Progress is being made in implementing internal training on inclusion topics and in conducting internal talks on occupational health and well-being.

In 2024, the company strengthened its commitment to health and well-being, achieving a 60% increase in participation in preventive screenings, 2,000 attendees at health workshops, a 98.8% satisfaction rate, and an expansion of the Employee Support Program with comprehensive coverage for employees and their families.

UNCORK A BETTER FUTURE 2030

2025

Fourth year of operation. Program has reached a level of maturity.

Close the gaps in terms of diversity, inclusion, and multiculturalism. Design specific actions to improve gender balance within the organization.

Consolidate the personalized benefits program.

Conduct benchmarking with multinational companies.

HEALTHY, DIVERSE, AND HAPPY

Annual Goals and Percentage of Progress

Year	Actions	Goal	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Definition of priority areas for the company's Well-being Program and establishment of 2025 goals.	▪ Program designed	▪ % Progress	100%	100%	**100%**
2022	▪ Incorporate people with disabilities into the organization across various fields and workplaces. ▪ Conduct in-person visits and meetings to promote benefits and agreements, as well as health and recreational programs.	▪ 35 people ▪ 1,500 people	▪ # people ▪ # people	35 1,500	33 1,432	**95%**
2023	▪ Develop a Diagnostic Report on Diversity, Inclusion, and Multiculturalism to facilitate the development of an inclusion policy and the establishment of gender balance goals. ▪ Create personalized benefits based on each employee's profile analysis and develop benefits tailored to age groups.	▪ Policy developed ▪ Profile survey	▪ % Progress ▪ % Progress	100% 100%	100% 81%	**91%**
2024	▪ Make progress in closing gaps in terms of diversity, inclusion, and multiculturalism. Design specific actions to improve gender balance within the organization and increase partnerships. ▪ Conduct preventive health talks as part of the health program.	▪ At least 6 agreements ▪ 1,000 people trained	▪ % Progress ▪ #People trained	100% 1,000	81% 1,316	**+100%**
2025	▪ Succeed in managing segmented agreements for different facilities (2 for vineyards, 2 for wineries, 2 for plants, and 2 for WTC) ▪ Consolidation and evaluation in the People Management Service Quality Survey regarding the Corporate Benefits dimension.	▪ 100% progress in implementation ▪ Result greater than 80%	▪ #Actions implemented / #Total actions ▪ User satisfaction percentage	100% 80%	100% 77%	**94%**

HEALTHY, DIVERSE, AND HAPPY

Achievements 2021–2025

Key Areas of Focus	Indicators	2021	2022	2023	2024	2025
		Design and Launch of the Program Selection of Internal Work Areas		First Diversity Assessment Report		
Well-being and Work	# of people who received preventive health screenings at estates, wineries, and plants	450	473	647	719	883
	# Workshops	15 (Digital literacy workshops at rural communities)	319 (Participants in the Benefits Workshop)	620 (Participants in Health Fairs)	1,170 (Participants in Health Fairs)	1,154 (Participants in Health Fairs)
	# of people trained in personal wellness	-	400 (Alcohol and Drug Prevention)	522 (Personal Finance)	1,316 (Mental)	853 (Personal Well-being)
Diversity: Inclusion, Gender Balance, and Multiculturalism	# of employees recognized for inclusion (1.5% of workforce)	39	33	36	35	34
	# people who attended talks on supplemental insurance and benefits	325	1,113	1,943	1,170	1,593

Chapter 06

COMMUNITY STRATEGIC PROGRAM

Corporate Citizenship

CONTENTS

COMMUNITY PILLAR

Corporate Citizenship

Contribute to the development of the various communities where we operate through entrepreneurship, empowerment, and education.

The company is focused on strengthening its ties with the communities in which it operates, actively contributing to their development. This commitment encompasses both the local communities where the company has a presence through vineyards, wineries, and plants, as well as the global communities of which it is a part through its various memberships and associations.

The primary objective is to be an active corporate citizen and to seek ways to make a positive impact on the communities we serve, advancing along three strategic lines identified as fundamental to the company's positive contribution to its environment.

The first of these areas focuses on promoting economic development in the regions where the company operates by encouraging local procurement and strengthening support for local entrepreneurship, thereby driving economic growth and the creation of opportunities. The second area focuses on community empowerment, fostering collaborative and mutually beneficial relationships that strengthen the social and economic fabric of the regions where the company is present. Finally, the third pillar is dedicated to supporting education, recognizing its fundamental role in sustainable development and in improving the quality of life for people in our local communities.

These three strategic pillars form the program designed to generate a positive and lasting impact on the communities associated with the company.

The company strengthens ties with communities through economic development, social empowerment, and support for education, generating a positive impact in the regions where it operates.

GOAL 2025

100% of the local and global communities in which the company operates, through initiatives that contribute to entrepreneurship, empowerment, and/or education.
Base Year 2020:
32 locations in Chile

INDICATOR

32 localities covered by the Corporate Citizenship Program
(municipalities in Chile)

COMMUNITY PILLAR

Program Components

The Corporate Citizenship Program consists of three core areas of focus:

01 ENTREPRENEURSHIP

The company seeks to drive development in the localities where it operates by contributing to entrepreneurial initiatives that emerge within our communities. We aim to strengthen these ties by leveraging our operations to foster economic development.

SDG 17
PARTNERSHIPS TO ACHIEVE THE GOALS

To positively impact the creation or promotion of **10 ventures** by 2025, connecting them to support the company can provide at any stage of its business value chain.

02 EMPOWERMENT

At the local level, the company establishes community engagement activities aimed at empowering all the communities where we operate. Through local empowerment, the company seeks to foster a positive relationship with the surrounding communities by supporting their needs in education, environmental awareness, and recreation.

SDG 17
PARTNERSHIPS TO ACHIEVE THE GOALS

Organize community engagement activities in the **32 municipalities across Chile** where the company has operations at the farm, winery, and bottling plant levels.

03 EDUCATION

In the area of education, the company focuses on early childhood education, where it works to bring about positive changes in preschool-aged children in the areas where the company operates.

SDG 4
QUALITY EDUCATION

Contribute to education, with a focus on early childhood, for **1,545 children and their families** in the main communities where the winery operates in Chile.

Contribution to the Sustainable Development Goals

PARTNERSHIPS TO ACHIEVE THE GOALS
TARGET 17.6
Enhance cooperation and triangular partnerships in science, technology, and innovation, as well as access to them, and increase the exchange of knowledge on mutually agreed terms, including by improving coordination among existing mechanisms.

VIÑA CONCHA AND TORO'S CONTRIBUTION
SDG 17.6 Indicator
During the period, **13 local community-based ventures** have been supported, involving individuals linked to the ventures supported by the company.
1,508 people involved in community engagement activities.

QUALITY EDUCATION
GOAL 4.2
By 2030, ensure that all girls and boys have access to quality early childhood care and development services and pre-primary education, so that they are prepared for primary school.

VIÑA CONCHA AND TORO'S CONTRIBUTION
SDG 4.2 Indicator
3,733 children benefited through the company's early childhood initiative.

CORPORATE CITIZENSHIP

Roadmap 2021–2025

2025 GOAL

100% of our communities with activities linked to the Corporate Citizenship Program

Base Year 2020:
32 communities

2021

A partnership is established with the Choshuenco Foundation, an organization supporting early childhood education.

01. Launch of the entrepreneurship initiative, HUB Viña Concha y Toro, aimed at promoting local and technology-based entrepreneurship.

02. Implementation of local community engagement activities linked to the company's estates, such as the collection of native seeds.

03. Formation of a partnership to address educational support at the local community level.

2022

The early childhood education support program begins.

01. Progress made on local agricultural community engagement activities in 15 municipalities, complemented by entrepreneurship initiatives in 3 localities.

02. Launch of the program to support the Choshuenco Foundation, establishing ties with the first local early childhood education organizations.

2023

Community engagement through activities in 18 municipalities.

01. Progress was made in expanding local community engagement activities across the company's various sites—vineyards, wineries, and plants—including initiatives to support local entrepreneurship.

02. Support for the Choshuenco Foundation for early childhood education entered its second phase, and partnerships were established with new local educational organizations, reaching 1,509 children.

2024

Progress in new communities where the company operates

1. In 2024, 33 activities were carried out in 23 municipalities, reaching 72% of the territories where the company operates and engaging more than 2,100 local participants.

02. Collaboration with 24 educational centers in 5 localities was consolidated, benefiting 1,500 children and strengthening the training of 250 teaching teams in early childhood programs.

2025

Progress in expanding community engagement initiatives at vineyards, warehouses, and plants and/or in supporting local entrepreneurship.

01. Progress in expanding coverage of local community engagement projects at various company sites—vineyards, wineries, and plants—including initiatives to support local entrepreneurship.

02. Completion and evaluation of the first cycle of Early Childhood Education.

CORPORATE CITIZENSHIP

Annual Goals and Percentage of Progress

Year	Actions	Target	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Launch of the Entrepreneurship Initiative, HUB Viña Concha y Toro, aimed at promoting local and technology-based entrepreneurship. ▪ Implementation of local agricultural community engagement projects. ▪ Formation of a partnership to address support for education at the local community level.	▪ 2 startups supported ▪ 15 vineyards with initiatives implemented ▪ Partnership with a specialized organization	▪ # of projects ▪ # vineyards ▪ # Partnerships	2 15 1	2 15 1	**100%**
2022	▪ Progress in coverage of local projects focused on agricultural community engagement and/or support for local entrepreneurship. ▪ Launch of the Early Childhood Education support program; onboarding of the first local education organizations.	▪ 15 vineyards with initiatives implemented ▪ Launch completed ▪ 1,500 children benefited	▪ # vineyards ▪ % progress ▪ # children benefited	15 100% 1,500	16 100% 1,545	**+100%**
2023	▪ Progress in expanding coverage of local community engagement projects at various company sites—vineyards, wineries, and plants—including initiatives to support local entrepreneurship. ▪ Early Childhood Education Support Program, second phase, in partnership with local educational organizations.	▪ 15 locations with initiatives implemented ▪ 16 communities ▪ 1,500 children benefited	▪ # of sites ▪ # of localities ▪ # children benefited	15 16 1,500	18 18 1,509	**+100%**
2024	▪ Progress in expanding coverage of local community engagement projects at various company sites—vineyards, wineries, and plants—including initiatives to support local entrepreneurship. ▪ Early childhood education support program, third phase, with educational organizations	▪ 15 locations with initiatives implemented ▪ 24 communities ▪ 1,500 children benefited	▪ # sites ▪ # towns ▪ # children benefited	15 24 1,500	19 23 1,500	**+100%**
2025	▪ Progress in expanding coverage of local community engagement projects at various company sites—vineyards, wineries, and plants—including initiatives to support local entrepreneurship. ▪ Early Childhood Education Support Program: completion and evaluation of the first cycle	▪ 15 locations with initiatives implemented ▪ 32 communities ▪ 1,500 children benefited	▪ # sites ▪ # towns ▪ # children benefited	15 32 1,500	20 16 4,029	**+100%**

CORPORATE CITIZENSHIP

Achieved Impacts 2021–2025

Key Areas of Focus	Indicators	2021	2022	2023	2024	2025
Education	Start of Activities	Partnership				
	# Preschool-aged children benefiting from the program	-	1,545	1,509	1,500	3,733
	# Schools Benefiting from the partnership	-	24	24	24	44
	# Municipalities impacted by the alliance	-	4	4	5	4
	# members of the teaching teams at the schools	-	250	250	250	500
Empowerment	# Neighborhood Representatives Involved in the initiatives	278	2,078	2,332	2,107	1,508
	# community activities	15 (8 municipalities – CHILE)	18 (8 municipalities – CHILE)	30 (18 municipalities – CHILE)	33 (23 municipalities – CHILE)	34 (16 municipalities – CHILE)
	# environmental awareness activities	10	5	11	11	16
	# educational activities	5	7	10	14	10
	# recreational activities	-	3	6	5	8
Entrepreneurship	# of supported startups	1	3	3	3	3

Chapter 07

WATER STRATEGIC PROGRAM

Zero Waste of Water

CONTENTS

PILLAR: OUR PLANET

Zero Waste of Water

Use water efficiently, using only the amount required by our processes and avoiding any type of waste in our operations.

The Zero Waste of Water Program is one of the initiatives under the “Our Planet” pillar, aimed at generating positive impacts on the environment.

Water is one of the fundamental resources used by the company to ensure the growth of high-quality grapes and facilitate the production of exceptional wines. The company recognizes that water management and conservation are ongoing challenges for both the wine industry and society at large.

Given the importance of water availability for vine cultivation, the winemaking process, bottling, and the quality of life of neighboring communities, the company is committed to managing its use responsibly, promoting initiatives aimed at reducing consumption through efficiency practices.

Consequently, the company has adopted a proactive approach by developing and implementing the Zero Waste of Water Program. This program seeks to reduce water consumption by optimizing its use throughout all stages of the production process, through water-efficient practices and innovative technologies.

Thus, the Zero Waste of Water Program represents not only a strategic initiative but also a testament to the company’s ongoing commitment to environmental excellence, the community, and sustainable development.

The Zero Waste of Water Program seeks to optimize water use through efficiency and technology, reinforcing the company’s environmental and sustainability commitment across its entire production process.

2025 GOAL

10% reduction in water consumption per bottle of wine from the vineyard to its final destination.
Base Year 2020:
103.9 L water / 750 cc bottle
(Alcance Holding)

INDICATOR

93.5
Lt water / 750 cc bottle
(Holding Company Scope)

ZERO WASTE OF WATER

Program Components

Core Concept: Water Efficiency

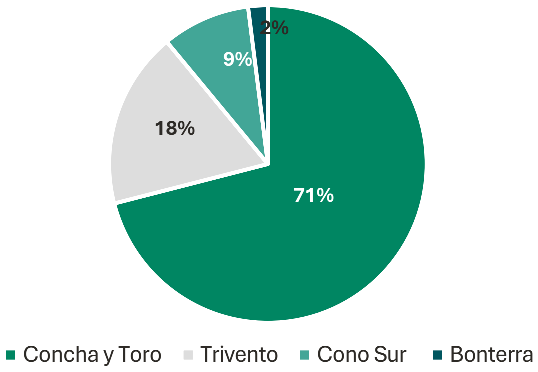
Through the "Zero Waste of Water" concept, the company seeks to highlight and reinforce the need to improve efficiency in irrigation systems, winemaking processes, and industrial bottling processes, with the goal of using water resources rationally and sustainably. Continuous improvement in water efficiency will not only lead to significant savings in water withdrawal but will also make this resource available for other uses within the watershed, contributing to ecosystem balance and generating a tangible social benefit in the communities where the company operates.

Furthermore, it is expected that 100% of the facilities will progressively adopt the "Zero Waste" concept, which involves not only technological innovations but also internal training programs, ongoing awareness-raising, and the adoption of best practices aimed at the rational, responsible, and mindful use of water at all stages of production.

SDG 6
CLEAN WATER AND SANITATION

To achieve savings in water withdrawal at the company's sites by implementing water-use efficiency measures. As a result, **savings of 4.4 million m^3** are expected **between 2021 and 2025.**

Water Consumption 2025
Total Holding: 53,3 million m^3
By Subsidiary



Contribution to the Sustainable Development Goals

CLEAN WATER AND SANITATION
TARGET 6.4
By 2030, substantially increase water-use efficiency across all sectors and ensure the sustainability of freshwater abstraction and supply to address water scarcity and substantially reduce the number of people facing water shortages.

VIÑA CONCHA Y TORO'S CONTRIBUTION
SDG 6.4 Indicator
Water use efficiency over time. This is expected to increase through the application of new irrigation technologies for agriculture, which are still under development. During the 2021–2025 period, water consumption was higher than expected. Although successful water-saving measures have been implemented at warehouses and plants, the largest contribution comes from irrigation use, which—due to weather conditions—has required greater intensity during the winter months. This led to an increase in water use during the period. However, the implementation of precision irrigation measures continues.

ZERO WASTE OF WATER

Roadmap 2021–2025

2025 GOAL

10% reduction in water consumption per bottle of wine from the vineyard to the final destination.

Base Year 2020:
103.9 L water / 750-cc bottle
(Holding Company Scope)

2021

It has been 10 years since the company joined the Water Footprint Network.

Achieve a reduction of at least 2% per bottle sold compared to 2020.

The water footprint is measured using the Water Footprint Network methodology, which provides a measure of the impact of water consumption on the water ecosystem.

Measurement of water consumption at the holding company level, with an emphasis on identifying consumption in areas of water stress.

2022

A reduction of at least 4% per bottle sold compared to 2020.

Measuring the water footprint, tracking water consumption, and making progress in vineyard management.

In an effort to achieve significant reductions, projects were also implemented in the areas of agriculture, winemaking, and bottling. Recirculation projects and pond covering initiatives to prevent evaporation (up to 85% of evaporation prevented) are being gradually implemented throughout the company.

ZERO WASTE OF WATER

UNCORK A BETTER FUTURE 2030

2023

Reduction of at least 6% per bottle sold compared to 2020.

Progress is being made in strengthening water governance and raising awareness. A Water Leadership Group has been formed to provide a comprehensive view of the resource. It is composed of the Agricultural, Winemaking, Bottling, Engineering, Continuous Improvement, and Sustainability departments.

An Operational Water Master Plan is developed with the goal of closely monitoring the corporate target of reducing water consumption per bottle by 10%.

2024

Reduction of at least 8% per bottle sold compared to 2020.

Implementation of reduction measures in wineries and processing plants

Progress on the DREAM Project and expansion of the agricultural area using moisture sensors to adjust irrigation parameters.

2025

Reduction of at least 10% per bottle sold compared to 2020.

Measurement and reduction of the water footprint using the Water Footprint Network methodology, taking into account the Climate Impact Index.

Improvements implemented in the vineyard irrigation system, covering all vineyards, with records of reductions achieved.

ZERO WASTE OF WATER

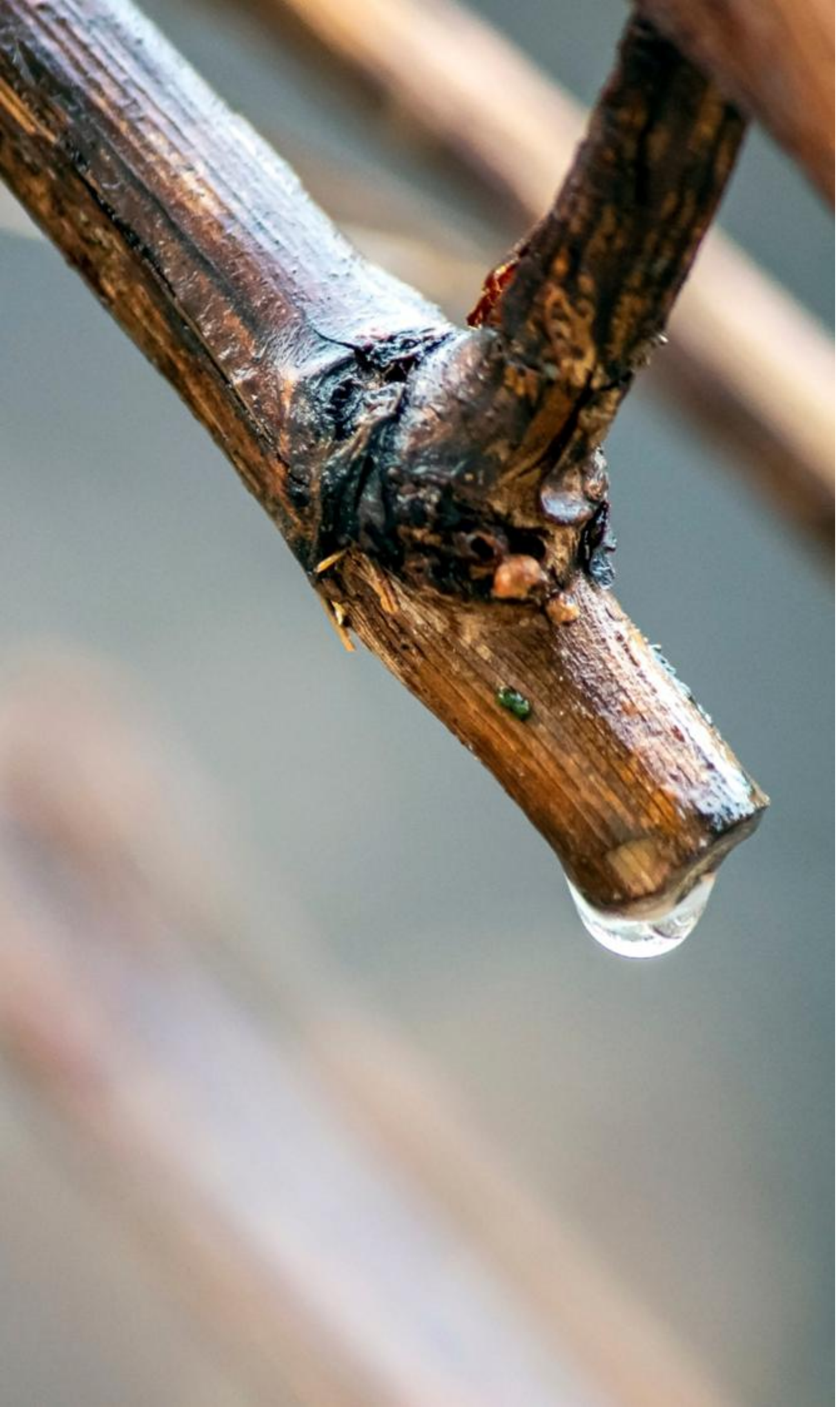
Annual Goals and Percentage of Progress

Year	Actions	Target	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Establishment of the baseline for the five-year reduction plan, incorporating vineyards, wineries, and plants. Analysis of opportunities across various production processes. Correction of the water footprint using the Climate Impact Index (IEC).	▪ 2% reduction in water consumption per bottle (compared to 2020)	▪ liters of water per bottle sold (750 cc)	101.9 (-2%)	88.6 (-15%)	**113%**
2022	▪ Water footprint measurement; measurement and consolidation of water consumption for the holding company. Identification of projects and actions to be implemented in vineyards, wineries, and processing plants. Implementation of Barrier Ball in irrigation reservoirs. Progress on the DREAM Project in the agricultural sector.	▪ 4% reduction in water consumption per bottle (compared to 2020)	▪ liters of water per bottle sold (750 cc)	99.8 (-4%)	130.4 (+25%)	**69%**
2023	▪ Implementation of water reduction projects in vineyards and improvements to moisture measurement systems. Establishment of a multidisciplinary Water Leadership Group across operational areas. “Zero Waste of Water” awareness campaign at holding-company-level facilities.	▪ 6% reduction in water consumption per bottle (compared to 2020)	▪ liters of water per bottle sold (750 cc)	97.7 (-6%)	130.8 (+26%)	**66%**
2024	▪ Measurement of the water footprint and water consumption in the company’s operations. Implementation of projects. Progress on the DREAM Project and expansion of the agricultural area using moisture sensors.	▪ 8% reduction in water consumption per bottle (compared to 2020)	▪ liters of water per bottle sold (750 cc)	95.6 (-8%)	132.1 (+27%)	**62%**
2025	▪ Measurement of water footprint considering the Climate Impact Index and a balance of subsidiaries’ water consumption by process. Improvements implemented in the vineyard irrigation system, covering 100% of the fields, and recording of reductions achieved.	▪ 10% reduction in water consumption per bottle (compared to 2020)	▪ liters of water per bottle sold (750 cc)	93.5 (-10%)	147.6 (+42%)	**42%**

ZERO WASTE OF WATER

Achievements 2021–2025

Indicators	Unit	2020	2021	2022	2023	2024	2025
Total Water Consumption	Million m^3	43.4	36.4	47.6	45.4	47.8	53.3
Sales	Million Bottles	417.5	410.3	365.5	347.2	361.9	361.0
Actual Consumption per Bottle	Liters of water per bottle	103.9	88.6	130.4	130.8	132.1	147.6
% Expected Reduction	%		-2%	-4%	-6%	-8%	-10%
Estimated Consumption per Bottle	Lt of water per bottle		101.9	99.8	97.7	95.6	93.5
Expected Savings Total Consumption	Million m^3		0.9	0.9	0.9	0.9	0.9
Expected Cumulative Savings	Million m^3		0.9	1.7	2.6	3.5	4.3
% Actual Change per Bottle	%		-15%	+25%	+26%	+27%	+42%
Actual Annual Savings Total Consumption	Million m^3		7.0	-4.3	-2.0	-4.4	-9.9
Water Budget Cumulative Actual Savings	Million m^3		7.0	2.8	+0.8	-3.6	-13.5
% Target Achievement	%		+100%	69%	66%	62%	42%



MANAGEMENT SUMMARY 2021-2025

Zero Waste of Water

Program Analysis

In the area of water, this period provided a deeper understanding of the complexity of the company's primary material challenge in agricultural operations. The implementation of new monitoring and management tools, such as the DREAM platform in Chile, significantly strengthened capabilities for measurement, analysis, and decision-making related to irrigation, enabling the transfer of technological advances to agricultural operations and fostering more evidence-based management.

At the same time, this experience highlighted the high degree to which agricultural water performance depends on multiple climatic and agronomic variables, including temperature, productivity, water availability, and specific local conditions.

In this context, it was not possible to achieve the originally projected reductions; in fact, increases in water consumption associated with adverse weather conditions were even observed. This result reinforced an important lesson: the water challenge facing viticulture can no longer be understood solely in terms of operational efficiency, but rather through the need to build agricultural resilience using more sophisticated tools for precision agriculture, adaptive monitoring, and data-driven irrigation recommendations.

Chapter 08

ENERGY STRATEGIC PROGRAM

Fossil Independence

CONTENTS

OUR PLANET PILLAR

Fossil Fuel Independence

The company seeks to advance toward the decarbonization of its energy mix, achieving independence from fossil fuels in the equipment and machinery located within our facilities.

Through the “Fossil Fuel Independence” Program, the company seeks to mitigate the negative impacts of fossil fuel consumption and generate a positive impact by increasing its supply of emission-free energy.

This initiative marks a significant milestone in the company’s energy management, driven by the achievement of 100% renewable electricity supply at the Concha y Toro subsidiary in Chile in 2020—a milestone that was achieved at the corporate level in 2021. This milestone has paved the way for the next challenge: achieving independence from fossil fuels used in machinery and equipment located within the company’s facilities.

By 2025, the company plans to complete the first phase by achieving 50% independence from fossil fuels, with subsequent plans to increase this percentage until total independence is achieved for its internal energy sources.

Recognizing the importance of technological advancement as a key enabler of this energy transition, the company is constantly evaluating alternative energy sources for various pieces of equipment and processes. For this reason, the first stage of this goal toward decarbonization is focused on stationary and low-mobility sources (forklifts) that consume fossil fuels within the facilities.

The company’s energy strategy seeks not only to reduce its environmental footprint but also to strengthen its resilience in the face of future energy challenges, positioning it as a leader in the adoption of innovative and sustainable energy practices.

The Fossil Fuel Independence Program aims to phase out fossil fuels, achieve 50% independence from internal sources by 2025, and move toward clean and sustainable energy.

2025 GOAL

50% reduction in fossil fuel consumption from domestic sources.
Base Year 2020:
39 GWh from internal sources
(equipment, stationary machinery, internal transportation)

INDICATOR

19.5 GWh
Fossil Fuel Consumption from internal sources

FOSSIL FUEL INDEPENDENCE

Program Components

Core Concept: Alternative Energy Sources

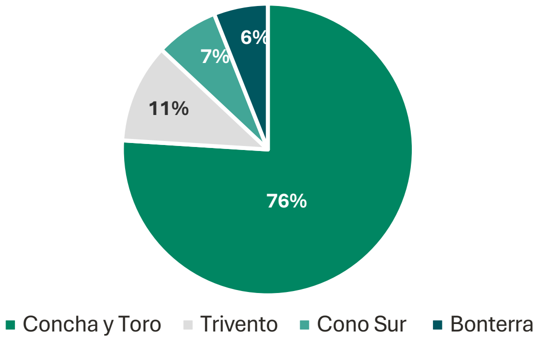
Through the gradual replacement of fossil fuels with alternative energy sources, Viña Concha y Toro aims to move toward a clean, carbon-free energy mix. The company recognizes that, to achieve this goal, it is necessary to closely monitor technological advancements so that the solutions implemented have a triple positive impact.

Therefore, the company is evaluating various technically viable and economically feasible options to achieve this energy mix by 2025, increasing the proportion of renewable energy not only in electricity consumption but also in fuel consumption (fixed sources and light-duty vehicles that consume fossil fuels within the facilities).

SDG 7
AFFORDABLE AND CLEAN ENERGY

Cover 100% of electricity consumption with renewable sources, equivalent to **78 GWh per year** (2020 baseline), and replace 50% of fuel consumption from internal sources, equivalent to **19.5 GWh per year** (2020 baseline). In total, **97.5 GWh of energy per year** will come from renewable sources by 2025, at the holding company level.

Energy Consumption 2025
Total Holding: 137,2 GWh
By Subsidiary



Contribution to the Sustainable Development Goals

AFFORDABLE AND NON-POLLUTING
GOAL 7.2
By 2030, substantially increase the share of renewable energy in the overall energy mix.

VIÑA CONCHA AND TORO'S CONTRIBUTION
SDG 7.2 Indicator
Amount of renewable energy as a percentage of the company's total energy consumption. In line with the proposed target, annual consumption of 97.5 GWh of renewable energy is expected, equivalent to 67% of the holding company's total energy supply. **As of 2025, renewable energy consumption reached 77.4 GWh, equivalent to 56% of the holding company's energy consumption.**

FOSSIL INDEPENDENCE

Roadmap 2021–2025

2025 GOAL

50% reduction in fossil fuel consumption from internal consumption sources.

Base Year 2020:
39 GWh from internal sources
(Holding Company Scope)

CERTIFICATION—CONCHA Y TORO SINCE 2019

2021

100% of electricity comes from renewable sources at Concha y Toro.

Establishment of a baseline for the five-year reduction plan, incorporating vineyards, wineries, and plants.

An analysis of opportunities is being initiated through the Energy Leadership Group, composed of the Agriculture, Winemaking, Engineering and Projects, Negotiations, Transportation, and Sustainability departments.

2022

100% renewable electricity supply at the corporate level.

Development and evaluation of alternatives to fossil fuels. Business case analysis for projects in the agricultural sector and at facilities.

In the agricultural sector, three alternatives were evaluated and gradually implemented:

1. Electric frost towers, which account for the highest LPG consumption on vineyards.
2. Drones for agricultural applications, which are beginning to be used on the company's vineyards.
3. Electric agricultural motorcycles.

FOSSIL INDEPENDENCE

2023

The first electric motorcycles are being implemented at the company's sites.

Projects to replace energy sources for internal equipment such as boilers, cranes, and cooling towers are implemented.

In compliance with Law No. 21,305 on Energy Efficiency, the company begins the assessment and implementation of the ISO 50,001 standard on Energy Management Systems for Concha y Toro. The Cono Sur subsidiary has had an Energy Management System based on this same standard since 2014.

2024

100% renewable electricity
30% reduction in
of fossil fuels
from internal sources
(27.3 GWh).

Annual measurement of the corporate energy footprint.

Progress in implementing projects to replace fossil fuels and electrify machinery and equipment. Development of energy-efficient transportation alternatives.

UNCORK A BETTER FUTURE

2030

2025

50% reduction in
of fossil fuels
from internal sources
(19.5 GWh)

Annual measurement of the corporate energy footprint.

Progress in implementing projects to replace fossil fuels, electrify machinery and equipment, and use alternative fuels.

FOSSIL INDEPENDENCE

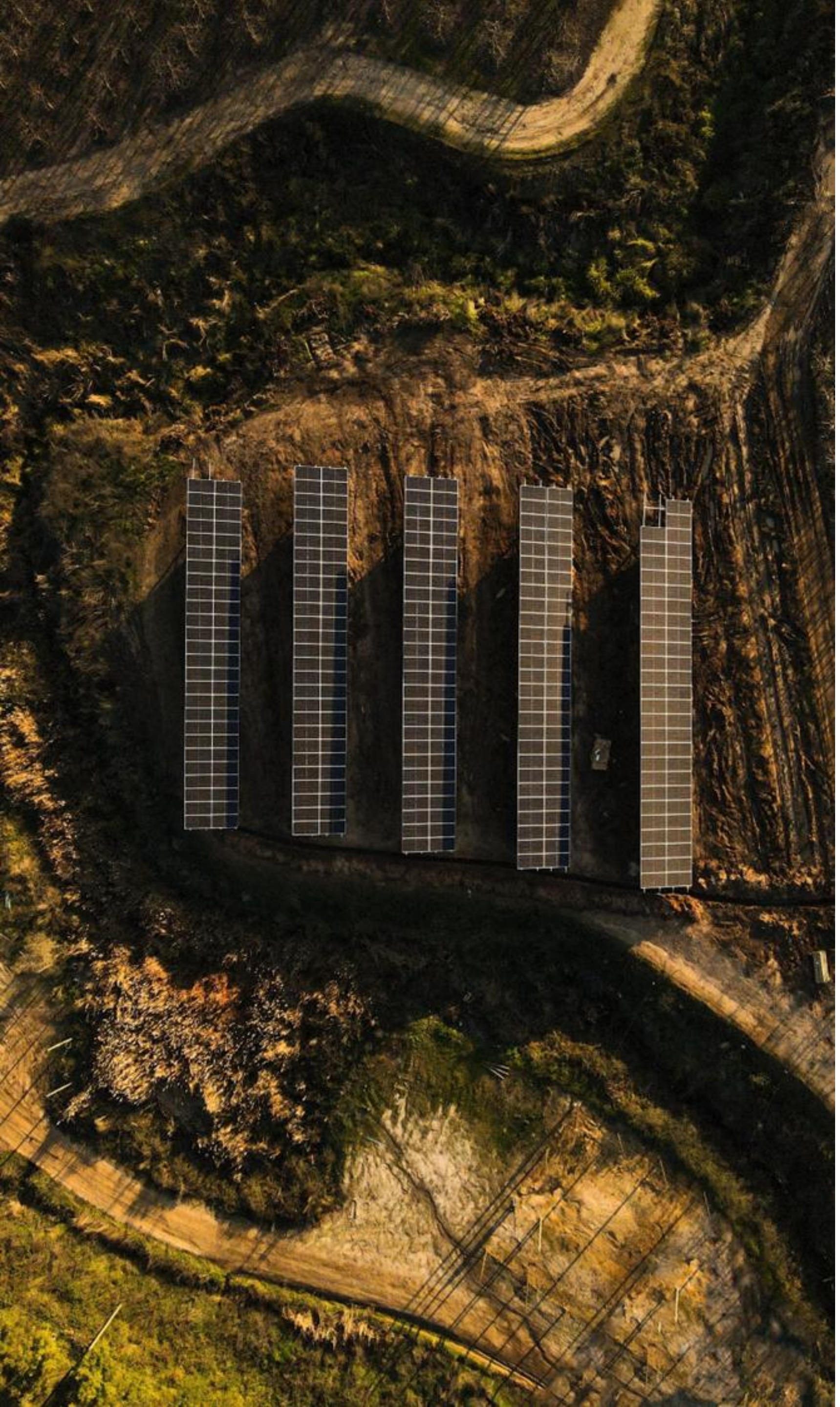
Annual Goals and Percentage of Progress

Year	Actions	Target	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Establishment of the baseline for the five-year reduction plan, incorporating vineyards, wineries, and plants. Analysis of opportunities.	▪ Plan for potential reductions in consumption	▪ % Progress on Plan Development	100%	100%	**100%**
2022	▪ Development and evaluation of alternatives to fossil fuels. Business case analysis for projects in the agricultural sector and at facilities.	▪ At least 3 projects evaluated positively	▪ # of projects evaluated	3	3	**100%**
2023	▪ Implementation of projects to switch energy sources for internal equipment (electrification of plants and warehouses, boilers, cranes, and generators).	▪ 15% reduction in fossil fuel consumption from internal sources (33.2 GWh)	▪ % reduction compared to the 2020 baseline	15% 33.3 GWh	23% 30.1 GWh	**+100%**
2024	▪ Implementation of projects to switch energy sources for internal equipment (electrification of agricultural equipment such as frost towers).	▪ 30% reduction in fossil fuel consumption from internal sources (27.3 GWh)	▪ % reduction compared to the 2020 baseline	30% 27.3 GWh	18% 31.9 GWh	**84%**
2025	▪ Implementation of projects to switch energy sources for internal equipment (electrification and alternative fuels).	▪ 50% reduction in fossil fuel consumption from internal sources (19.5 GWh)	▪ % reduction compared to the 2020 baseline	50% 19.5 GWh	42% 22.6 GWh	**84%**

FOSSIL FUEL INDEPENDENCE

Achievements 2021–2025

Indicators	Unit	2020	2021	2022	2023	2024	2025
Total Energía Holding	GWh	143.5	133.6	146.2	134.4	144.9	137.2
Renewable Energy	GWh	54.9	62.7	84.2	75.6	77.6	77.4
Non-Renewable Energy	GWh	88.6	71.0	62.0	58.8	67.2	59.8
Electricity	GWh	78.3	74.2	84.2	75.6	77.6	77.4
Fossil Fuels	GWh	65.1	59.4	62.0	58.8	67.2	59.8
% Renewable Electricity Supply	%	70%	84%	100%	100%	100%	100%
Solar Plants	#	21	23	29	29	32	32
Installed Capacity	MW	3.3	3.6	6.5	6.5	7.0	7.0
Self-generation	GWh	4.9	5.0	5.9	5.8	6.5	6.3
	%	6.2%	6.8%	7.1%	7.7%	8.4%	8.2%
Expected Fossil Fuel Energy from Domestic Sources			-	-	33.2	27.3	19.5
% Expected Savings Compared to the Base Year	%		-	-	15%	30%	50%
Actual Fossil Fuel Energy from Internal Sources	GWh	39.0	34.7	35.0	30.1	31.9	22.6
% Actual Savings Compared to the Base Year	%				23%	18%	42%
% Total Energy Consumed by the Holding Company	%	27.2%	26.0%	23.9%	22.4%	22.0%	16.5%
% Target Achievement	%				+100%	83.5%	84.0%



MANAGEMENT SUMMARY 2021-2025

Fossil Independence

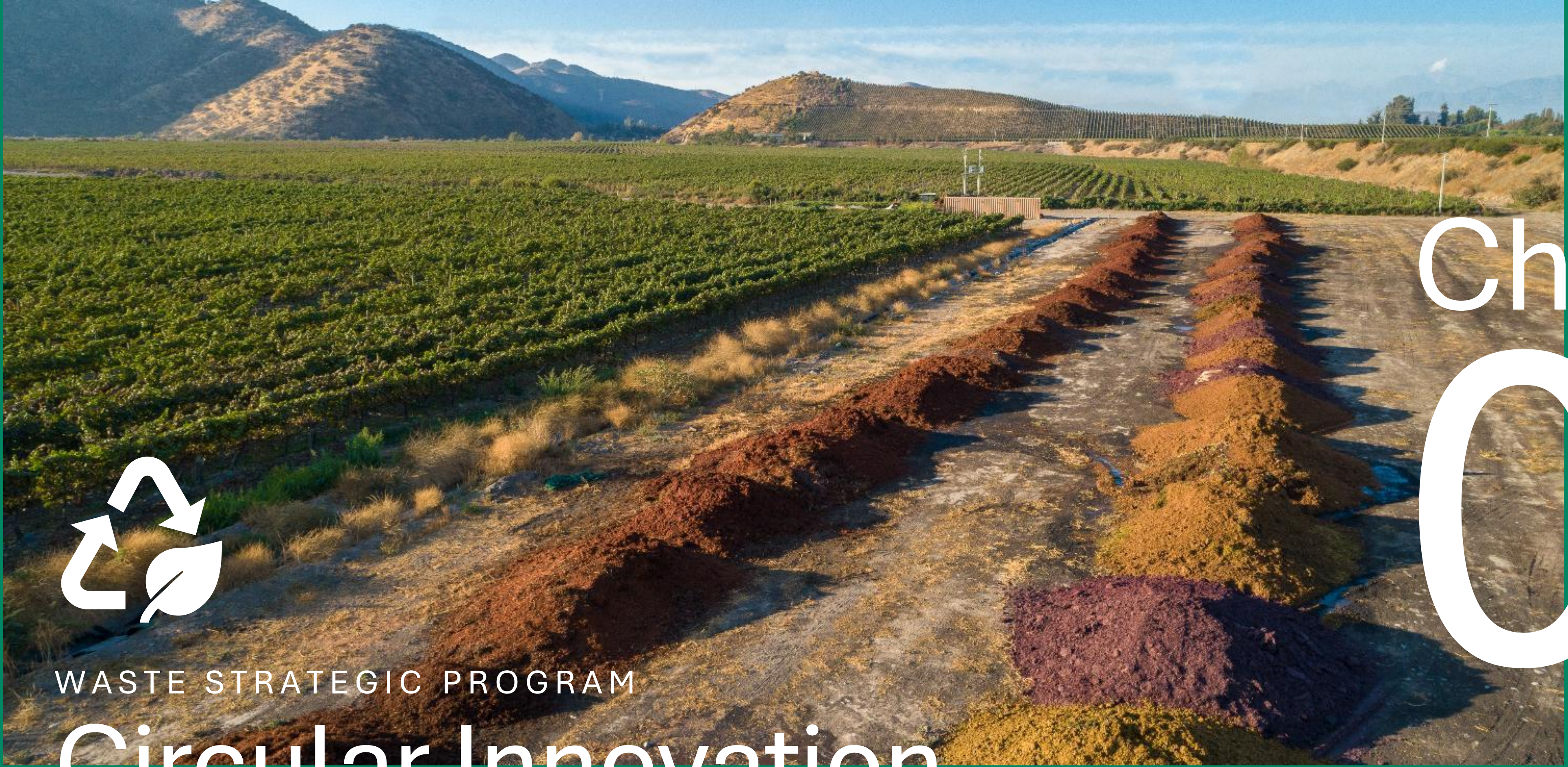
Program Analysis

In terms of energy and reducing reliance on fossil fuels, the period was marked by consistent progress in efficiency and gradual electrification. Viña Concha y Toro increased its installed photovoltaic generation capacity by more than 3,500 kW compared to 2020, consolidating flagship self-generation projects, particularly at subsidiaries such as Trivento.

At the same time, operational electrification initiatives were promoted, including frost control systems, rail transport of exports to port, and pilot programs for electric agricultural equipment, as well as measures aimed at progressively reducing the use of fossil fuels through technological upgrades and operational improvements.

The key lesson learned was recognizing that the energy transition in the agricultural and industrial sectors continues to face significant technological and economic constraints, particularly in certain operational applications where large-scale, competitive alternatives do not yet exist. However, the experience also demonstrated that it is possible to make consistent progress through cost-effective solutions, incremental innovation, and a long-term vision aimed at progressively reducing dependence on fossil fuels.

It is important to note that although the goal was not achieved 100%, but rather 84%, the initiative was on the right track, as the use of renewable energy increased by 41% and the use of fossil fuels decreased by 33% during the 2021–2025 period.



Chapter 09

WASTE STRATEGIC PROGRAM

Circular Innovation

CONTENTS

PILLAR: OUR PLANET

Circular Innovation

Promoting circular innovation through the upcycling of waste—that is, providing alternatives with greater value than those achieved through traditional recycling.

Through the "Circular Innovation" Program, Viña Concha y Toro is actively committed not only to the responsible management of waste generated at its facilities but also to promoting the concept of upcycling, which involves transforming this waste into products with higher added value.

The main focus of this program is to mitigate environmental impact by significantly reducing the amount of waste that ends up in landfills. Specifically, it focuses on addressing the challenge of food waste by seeking innovative alternatives for discarded food. This approach extends to the 10 categories of waste that the company manages, exploring new possibilities for each type of waste and demonstrating that upcycling can be not only an environmentally responsible solution but also a source of economic opportunities.

Viña Concha y Toro aims to collaborate with local businesses and startups to establish partnerships that advance this goal.

The goal is to create synergies that enable the identification and development of new, innovative uses for waste, transforming it into valuable resources that drive economic growth. This approach not only contributes to the company's environmental and economic sustainability but also strengthens its commitment to responsible and sustainable business practices in the long term.

The "Circular Innovation" Program transforms waste into higher-value resources, drives upcycling, fosters strategic partnerships, and supports startups, promoting long-term environmental and economic sustainability.

2025 GOAL

100% of waste categories have upcycling alternatives
Base Year 2020:
10 Categories
(Holding Company Scope)

INDICATOR

10
Company waste categories

CIRCULAR INNOVATION

Program Components

Core Concept: Upcycling Initiatives

The company is focused on promoting circular innovation through the upcycling of waste, with the goal of developing alternatives that not only add value but also generate a positive and measurable impact across the 10 waste categories that account for all waste generated annually in its operations.

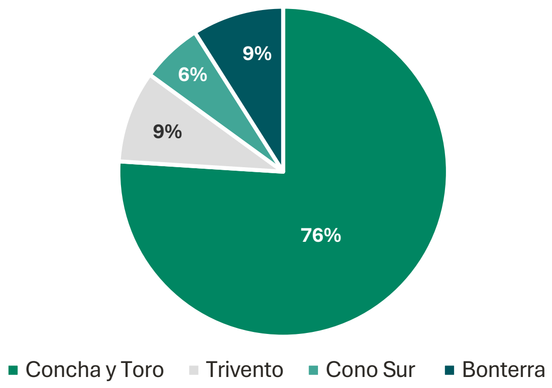
To achieve this goal, during the 2021–2024 period, the company has been making progress in implementing circular innovation initiatives through strategic partnerships with local companies, organizations, and startups.

These partnerships are designed to enhance the virtuous cycle of resources, transforming waste into successful examples of production chains, while fostering entrepreneurship, knowledge generation, and the creation of shared value in communities.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

In 2024, the company **recycled 98% of the waste it generated**, equivalent to more than **55,400 metric tons of recycled waste**. The goal is to develop higher-value alternatives for the 10 categories of waste managed by the company.

Waste Generation 2025
Total Holding: 58,838 metric tons
By Subsidiary



Contribution to the Sustainable Development Goals

PRODUCTION AND CONSUMPTION RESPONSIBLE
GOAL 12.5
By 2030, substantially reduce waste generation through prevention, reduction, recycling, and reuse.

VIÑA CONCHA Y TORO'S CONTRIBUTION
SDG 12.5 Indicator
In 2024, of the 56.8 metric tons of waste generated, 1.4 thousand metric tons were sent to landfills, representing 2.4% of the waste generated. 46.5 thousand metric tons were composted, 3.3 thousand metric tons were recycled, and 5.6 thousand metric tons were used for energy recovery. In other words, **98% of the waste generated was diverted to recovery alternatives. In 2025, waste generation was around 15% lower than in the base year of 2020.**

CIRCULAR INNOVATION

Roadmap 2021–2025

2025 GOAL

10 waste categories with upcycling alternatives, representing 100% of waste.

Base Year 2020:
66.6 thousand metric tons
(Holding Scope)

2021

Partnership established with a national company for the management of plastic liners and their subsequent use in packaging production.

An upcycling alternative was developed for 4 waste categories:

- Organic (pomace)
- Glass
- Plastic
- Wood

Total: 4 categories

2022

Progress continues on the 4 initiatives implemented in 2021. Two new categories are added.

Upcycling for 2 waste categories:

- Electronics
- Food Waste

Total: 6 categories

UNCORK A BETTER FUTURE

2030

2023

Exploration of new categories for waste upcycling.

Exploration was conducted for 2 waste categories:

- Cork
- Textiles

These were pursued during 2023 but were not completed by the end of the year.

Total: 7 categories

2024

Creation of 2 new upcycling categories for waste.

Upcycling for 2 waste categories within the following categories:

- Cork
- Paper and Cardboard

Total: 8 categories.

2025

Creation of 2 new categories of upcycling for waste.

Upcycling for 2 waste categories:

- Tetra
- Textiles

Total: 10 categories

CIRCULAR INNOVATION

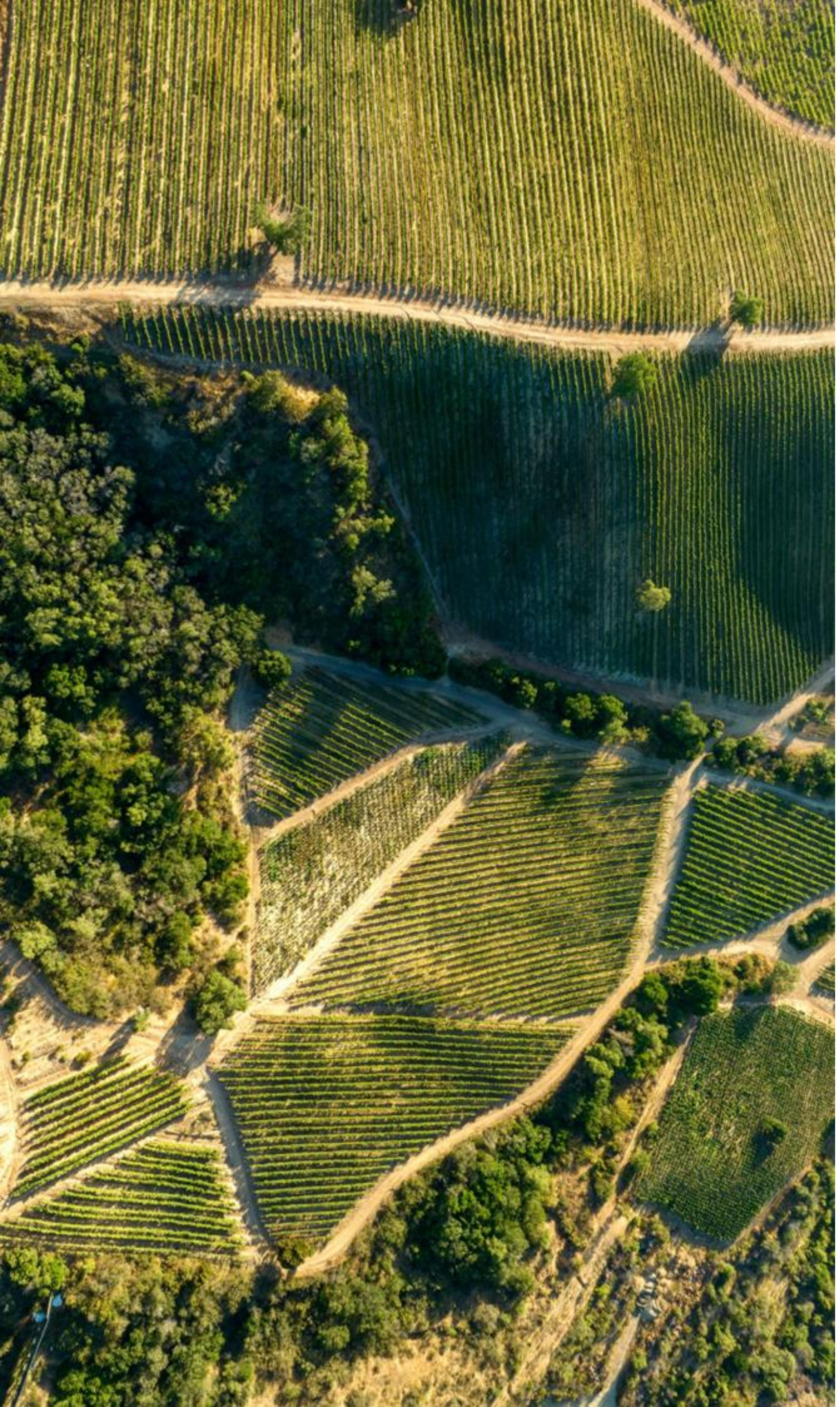
Annual Goals and Percentage of Progress

Year	Actions	Target	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Waste footprint measurement. ▪ Characterization of waste generation. Upcycling for 2 waste categories. Year 1: Organic (pomace) and Plastics	▪ Waste footprint measurement ▪ 2 upcycling alternatives	▪ % progress on waste footprint ▪ # of alternatives implemented	100% 2	100% 4	**+100%**
2022	▪ Waste footprint measurement. ▪ Implementation of upcycling alternatives for glass and elimination of food waste from the facilities, creating an organic composting system. Year 2: Glass and Organics (food waste)	▪ Waste footprint measurement ▪ 4 upcycling alternatives	▪ % progress on waste footprint ▪ # of alternatives implemented	100% 4	100% 6	**+100%**
2023	▪ Waste footprint measurement. ▪ Development of upcycling alternatives for electronic waste and packaging materials. Year 3: Electronic and Packaging Recycling	▪ Waste footprint measurement ▪ 6 upcycling alternatives	▪ % progress on waste footprint ▪ # of alternatives implemented	100% 6	100% 7	**+100%**
2024	▪ Waste footprint measurement. ▪ Upcycling alternatives for the recovery of textile fibers generated by the company and for the paper and cardboard category. Year 4: Textiles and Paper and Cardboard	▪ Measuring the Waste Footprint ▪ 8 Upcycling Alternatives	▪ % Progress on Waste Footprint ▪ # of alternatives implemented	100% 8	100% 8	**100%**
2025	▪ Measurement of waste footprint. ▪ Implementation of upcycling alternatives for packaging materials. Year 5: Tetra and Maderas	▪ Waste footprint measurement ▪ 10 upcycling alternatives	▪ % progress on waste footprint ▪ # of alternatives implemented	100% 10	100% 9	**95%**

CIRCULAR INNOVATION

Achieved Impacts 2021–2025

Indicators	Unit	2020	2021	2022	2023	2024	2025
Total Waste Generation	Tons	66,593	80,902	86,229	76,026	56,794	58,838
Pomace and grape stems	Tons	54,080	64,413	70,675	63,104	42,012	45,837
Borras	Ton	4,454	8,131	8,217	7,155	7,512	7,170
Sludge	Tons	3,310	3,651	2,863	1,948	3,717	2,956
Glass	Tons	1,675	1,578	1,300	1,391	1,391	1,008
Paper and Cardboard	metric tons	975	1,053	895	843	725	651
Others (Textiles, Cork, Tetra, Wood)	Ton	349	378	411	516	324	276
Waste. Municipal	Tons	1,751	1,699	1,868	1,069	1,113	940
Total Recovered Waste	Tons	64,832	79,176	84,022	74,956	55,409	57,758
% of Waste Recovered (Recycled or Reused)	%	97.4%	97.9%	97.4%	98.6%	97.6%	98.2%
Waste Sent to Landfill	Tons	1,761	1,725	2,207	1,070	1,384	1,080
% of Total Holding Waste	%	2.6%	2.1%	2.6%	1.4%	2.4%	1.8%
Categories Committed to Upcycling	#	-	2	4	6	8	10
Categories with Cumulative Upcycling	#	-	4	6	7	8	9
% Target Achievement	%		+100%	+100%	+100%	100%	95%



MANAGEMENT SUMMARY 2021-2025

Circular Innovation

Program Analysis

In the area of circular innovation, Viña Concha y Toro established a highly efficient management model, achieving a 98.2% recovery rate for byproducts and waste generated by 2025. This period allowed the company to consolidate various upcycling alternatives and strengthen its capacity to transform waste into new value opportunities, including flagship innovation projects related to the utilization of wine-making byproducts.

More importantly, the main shift during this period was conceptual: the company began to evolve from a perspective focused solely on recovery toward an approach oriented toward circular design, incorporating—in preparation for future challenges—the integration of new organizational capabilities to develop businesses linked to byproducts and recognizing eco-design as an increasingly relevant criterion when designing packaging and reducing future impacts. This evolution marks a significant transition toward a more sophisticated circular economy, connected not only to waste but also to innovation, design, and new business models.

Chapter 10

CLIMATE STRATEGIC PROGRAM

Climate Action

CONTENTS

PILLAR: OUR PLANET

Climate Action

Contribute to preventing global temperature rise from exceeding 1.5°C by 2050. We aim to reduce our CO2e emissions in line with climate science and reach levels below 176,100 metric metric tons of CO2e by 2025. We are working toward net-zero emissions by 2040.

Climate change represents one of the most significant challenges facing humanity in this century. As a global enterprise, the company recognizes its responsibility and strives to reduce its emissions.

To this end, Viña Concha y Toro is implementing both mitigation and adaptation measures, with the goal of reducing emissions by 35% by 2025 and by 55% by 2030, compared to the 2017 baseline. These targets are validated and aligned with the Science Based Targets (SBTi) methodology, to which the company has been committed since 2019.

In addition, since that same date, Viña Concha y Toro has actively participated in the global Race to Zero campaign and is part of the Business Ambition for 1.5°C alliance through its membership in the Global Compact. The company also reports annually on its CO2 management to CDP, ensuring transparency regarding the progress made and the challenges faced in this area. Currently, the company has incorporated the requirements of the SBTi's FLAG (Forest, Land, and Agriculture) guidance into its 2024 carbon footprint measurement, which establishes best practices for sectors linked to natural resources.

Viña Concha y Toro is in the process of setting new science-based climate targets, driven by the results achieved to date and seeking to accelerate its climate action. These targets correspond to a second cycle of commitment with the SBTi.

Viña Concha y Toro reinforces its Net Zero 2040 commitment with internationally validated science-based targets and actions focused on mitigation, adaptation, and climate transparency.

2025

35% reduction in absolute CO2e emissions across Scopes 1, 2, and 3, compared to the 2017 baseline

Base Year 2017:
270,968 tCO2e

SBT 2025 ROADMAP:
Assumes reductions at an annual rate of 4.2% between 2017 and 2025, for a total reduction of 33.6%

INDICATOR

176,100 metric metric tons of CO2e (Scopes 1, 2, and 3)
Concha y Toro

CLIMATE ACTION

Program Components

Core Concept: Mitigation and Adaptation

Viña Concha y Toro's initiative to reduce CO_2e emissions has a long and consistent track record. The company conducted its first carbon footprint assessment in 2007, pioneering this type of environmental evaluation in Latin America.

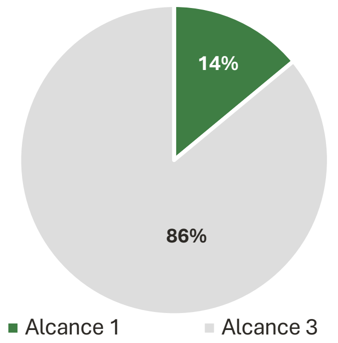
Since then, Viña Concha y Toro has measured its carbon footprint annually, applying the GHG Protocol methodology, which is internationally recognized as the most widely used standard for greenhouse gas accounting. As a complementary industry-specific tool, the company uses the International Wine Carbon Calculator, developed specifically for the wine industry.

To ensure comprehensive coverage, the company includes Scope 1, 2, and 3 emissions in its inventories, following the categories recommended by the Science Based Targets initiative (SBTi) for incorporating indirect emissions throughout the entire value chain.

SDG 13
CLIMATE ACTION

Achieve a **35% reduction in** the company's total **emissions** by 2025, compared to the 2017 baseline, reaching **176,100 metric tons of CO2e in 2025**.
This represents a cumulative total of **355,000 metric tons of CO2e avoided between 2021 and 2025.**

Carbon Footprint 2025
Concha y Toro Total: 208,5 Th metrics tons of CO2e
By Scope



Contribution to the Sustainable Development Goals

CLIMATE ACTION
GOAL 13.2
Incorporate climate change measures into policies, strategies, and plans.

VIÑA CONCHA AND TORO'S CONTRIBUTION
SDG 13.2 Indicator
Measures related to climate change are incorporated into the company's policies, strategies, and plans. As a result, reductions in CO2e emissions have been achieved through the implementation of adaptation and mitigation actions. Between 2021 and 2024, **emissions avoided have reached a total of 424 thousand tonnes of CO_2e in addition to the target set for the period, exceeding expectations by 19% per cent, which corresponds to 68 thousand tonnes of CO_2e.**

CLIMATE ACTION

Roadmap 2021–2025

2025 GOAL

35% reduction in absolute CO2e emissions across Scopes 1, 2, and 3, relative to the 2017 base year.

Base Year 2017:
271,000 tCO2e (Chile)

2021

The SBTi-committed emissions reduction target of 17% relative to the base year was exceeded, reaching 33%.

Carbon footprint measurement; development of energy-based reduction alternatives.

The reduction achieved in the actual carbon footprint is 33%, totaling 218,000 tCO2e.

2022

The SBTi-committed emissions reduction target of 21% relative to the base year was exceeded, reaching 35%.

Carbon footprint measurement and implementation of reduction measures.

The reduction in the actual carbon footprint reached 33%, totaling 218,000 tCO2e.

2023

The levels committed to for 2027 have been achieved, demonstrating that Viña Concha y Toro's climate action is four years ahead of schedule.

Work began on updating new science-based reduction targets at the holding company level, in accordance with FLAG, the Net Zero Standard, and biogenic carbon sequestration from soils and forests.

The committed emissions reduction is 25%. However, a 42% reduction was achieved compared to 2017.

2024

We began measuring and monitoring the new SBTi target and Net Zero Standard, and we use the FLAG Guidance to supplement the carbon footprint.

Progress in standardizing the carbon footprint and calculating the FLAG Footprint, including forest removals. Although increased production and methodological changes raised emissions, the deviation was minimal, and the projected climate trajectory remains on track.

Committed emissions reduction of 30.6% compared to 2017; a 24.0% reduction was achieved relative to the base year.

UNCORK A BETTER FUTURE 2030

2025

Achieve the first SBTi target, reducing emissions by 35% compared to the 2017 baseline and reaching 176,100 metric tons of CO2e.

Measure the carbon footprint, conduct a Net Zero analysis, and apply FLAG guidelines.

Developing reduction strategies focused on transportation, containers, packaging, supplies, and biogenic carbon sequestration.

The target was to reduce emissions by 35% compared with 2017; 23% has been achieved. However, the reduction target for the 2021–2025 period has been exceeded by 68,000 tonnes of CO_2e.

CLIMATE ACTION

Annual Goals and Percentage of Progress

Year	Actions	Target	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Development of emission reduction alternatives related to packaging through the SBT2025 Supplier Program.	▪ Carbon Footprint Measurement ▪ 17% reduction in total emissions	▪ % carbon footprint progress ▪ % reduction compared to 2017	100% - 17.5% (223,500 metric tons of CO2e)	100% - 33.0% (181,500 metric tons of CO2e)	**+100%**
2022	▪ Development of alternatives to reduce emissions from equipment and machinery. Launch of the Biogenic Carbon Initiative: Start of a study on carbon in forests and soils. Alternatives for reducing packaging weight. Start of updating new science-based reduction targets at the holding company level.	▪ Carbon Footprint Measurement ▪ 21% reduction in total emissions	▪ % progress on carbon footprint ▪ % reduction compared to 2017	100% - 21.9% (211,700 metric tons of CO2e)	100% - 34.1% (190.9 thousand tCO2e)	**+100%**
2023	▪ Carbon footprint measurement, incorporating emissions from production subsidiaries. Update of science-based targets, applying SBTi at the holding company level. ▪ Update and publication of 2023 TCFD results, application of the SBTi Net Zero standard, and application of the FLAG sector guidance in the update process. ▪ Inclusion of biogenic carbon (sequestration by natural forests).	▪ Carbon Footprint Measurement ▪ 25% reduction in total emissions	▪ % progress on carbon footprint ▪ % reduction compared to 2017	100% - 26.3% (199,800 metric tons of CO2e)	100% - 42.0% (157.1 thousand tCO2e)	**+100%**
2024	▪ Carbon footprint measurement at the holding company level. Progress toward established targets and reporting in accordance with MRV standards for SBT progress. ▪ Measurement of carbon sequestration in natural forests and incorporation of soil carbon sequestration results. ▪ Joining an international initiative.	▪ Carbon Footprint Measurement ▪ 30% reduction in total emissions	▪ % progress on carbon footprint ▪ % reduction compared to 2017	100% -30.6% (188.0 thousand tCO2e)	100% -24.0% (205.8 thousand tCO2e)	**90%**
2025	▪ Carbon footprint measurement at the holding company level. Progress toward established targets and reporting in accordance with MRV standards for SBT progress. ▪ Measurement of carbon sequestration in natural forests and incorporation of soil carbon sequestration results. ▪ Implementation of reduction projects for inputs, containers, packaging, and soil carbon sequestration.	▪ Carbon Footprint Measurement ▪ 35% reduction in total emissions	▪ % progress on carbon footprint ▪ % reduction compared to 2017	100% -35.0% (176,100 metric tons of CO2e)	100% -23.0% (208.6 thousand tCO2e)	**83%**

CLIMATE ACTION

Achievements 2021–2025

Indicators	Unit	2017	2021	2022	2023	2024	2025
Program Reduction Target (SBTiPathway – 2019)	Thousands of tCO2e	271.0	223.5	211.7	199.8	188.0	176.1
	%		17.5%	21.9%	26.3%	30.6%	35.0%
Carbon Footprint Program	Thousands of tCO2e	271.0	181.5	178.5	157.1	205.8	208.6
% Actual Reduction Compared to 2017	%		33.0%	34.1%	42.0%	24.0%	23.0%
% Reduction Target Achievement	%		+100%	+100%	+100%	78.5%	65.7%
Concha y Toro Sales	Million C9L	24.6	23.8	21.5	20.9	22.4	22.5
Unit Carbon Footprint	kgCO2e/bottle	0.919	0.636	0.692	0.628	0.766	0.772
Net Zero Reduction Target for 2040	Thousands of tCO2e			258.0	248.3	238.5	228.7
	%				3.8%	7.6%	11.4%
Net Zero Carbon Footprint				258.0	232.7	240.7	248.5
Actual Reduction (%) Compared to 2022					9.8%	6.7%	3.7%
% Reduction Target Achievement					259.4%	88.8%	32.5%
Concha y Toro Sales	Million C9L			21.5	20.9	22.4	22.5
Unit Carbon Footprint Net Zero	kgCO2e/bottle			1.000	0.929	0.859	0.920

MANAGEMENT SUMMARY 2021-2025

Climate Action

Program Analysis

In terms of climate action, Viña Concha y Toro progressively consolidated a more robust and traceable carbon footprint management system, strengthening measurement methodologies, standardizing criteria, and ensuring continuous verification of the greenhouse gas inventory at the holding company level. During the period, the corporate carbon footprint was verified annually, reinforcing the credibility of the reported information and consolidating internal capabilities for better decision-making. The company managed to reduce its CO_2e emissions by approximately 23% compared to 2017, even though meeting annual targets was challenged by the increasing methodological sophistication of the calculation.

This process allowed for a more accurate representation of the value chain's actual impact, even though the more than 50% increase in emission factors from the main glass suppliers significantly impacted the results for the period. Rather than a methodological challenge, this experience reaffirmed a key conviction: moving toward ambitious climate goals requires prioritizing rigor and transparency, even when this entails more demanding compliance scenarios.

Although the specific emissions targets for 2024 and 2025 were not fully met, the cumulative result for the 2021–2025 period exceeded projections. During that period, 424,000 metric tons of CO_2e were avoided, a figure that exceeds the cumulative target of 355,000 metric tons of CO_2e by 19%, demonstrating the effectiveness of the measures implemented and a significant contribution to the company's decarbonization goals, which accelerated during the early years of the five-year period.

Chapter 11

CORPORATE SUSTAINABILITY STRATEGY

Nature-Based Solutions

CONTENTS

PILLAR: OUR PLANET

Nature-Based Solutions

To regenerate life in the ecosystem of forests and vineyards through practices that promote the improvement of natural conditions.

The Nature-Based Solutions Program represents the company's effort to bring about a change in its interaction with the natural environment within the vineyards. These production areas do not exist in isolation but are intrinsically intertwined with the natural ecosystems that surround them. This interconnection imposes on the company the responsibility to manage this coexistence with the utmost care and consideration, aware that any oversight could trigger significant negative repercussions for the natural environment where the company is located.

Nature is not limited by artificial boundaries. Therefore, the strategy adopted by the company emphasizes integration and mutual care as fundamental principles. On the one hand, the vineyards play a vital role in providing ecosystem services to the surrounding environment, serving as critical areas for feeding and nesting for various bird species. In turn, the adjacent ecosystem makes an indispensable contribution to the vineyard, actively participating in the regulation of the water cycle through the regulatory function of forests in watersheds.

As a result of this interaction, a unified agricultural ecosystem emerges where nature and the vineyard coexist harmoniously. The regeneration and preservation of this ecosystem thus become the company's primary, long-term goal, and it is committed to developing sustainable and adaptive practices that ensure the health of these agricultural landscapes.

The program promotes the harmonious integration of vineyards, biodiversity, and ecosystems, prioritizing regeneration and sustainable practices that foster natural resilience.

GOAL 2025

100% of our land area with regenerative practices for soil, flora and fauna biodiversity, and natural forests.
Base Year 2020:
17,000 hectares total, including planted vineyards and forests

INDICATOR

100%
of the area
with regenerative practices implemented
(17,000 hectares of farmland and forest)

NATURE-BASED SOLUTIONS

Program Components

Core Concept: Flora, Fauna, and Soils

FLORA COMPONENT

To promote the sustainable management of all types of forests, the company has held FSC certification for sustainable forest management since 2019. This certification aims to ensure the conservation of 4,272 hectares of native forest located across 9 of the company's estates.

The company seeks not only to protect but also to increase reforestation in degraded areas and to expand reforestation with native species within these areas.

From 2021 to date, more than 25,000 native species have been planted on the company's lands, and the goal is to reach more than 30,000 by 2025.

In addition, as an extra protective measure, the company has an Agreement for the Protection and Regeneration of Chilean Native Forest, signed in 2019 with the National Forestry Commission, which aims to raise awareness in the community by strengthening fire prevention capabilities.

SDG 15
TERRESTRIAL ECOSYSTEMS

By 2025, protect **4,272 ha of native** Mediterranean sclerophyllous **forest** in Chile under the Native Forest Conservation Program and increase reforestation and forest enrichment by **planting 30,000** native **trees**.

Contribution to the Sustainable Development Goals

LIFE OF TERRESTRIAL ECOSYSTEMS
TERRESTRIAL
TARGET 15.2
Promote the implementation of sustainable management of all types of forests, halt deforestation, restore degraded forests, and significantly increase afforestation and reforestation globally.

VIÑA CONCHA AND TORO'S CONTRIBUTION
SDG 15.2 Indicator
The company implemented a **sustainable forest management system for its native forest**, which is certified under an independent third-party standard. The scope covers 4,272 ha.
The company has a Biodiversity and No-Deforestation Policy, in effect since 2022. It covers the entire area of the company's land holdings.
In an effort to restore forests, the company has promoted the planting of native species across its various estates. **Between 2021 and 2025, 48,143 native trees have been planted.**

WILDLIFE AND SOIL COMPONENT

With the aim of increasing biodiversity in the vineyards and contributing to the recovery of natural habitats, the company has implemented regenerative practices for wildlife, such as the installation of pollinator gardens, birdhouses, and small ponds and watering holes for mammals. The goal is to generate a positive impact on the planet by helping to increase ecosystem biodiversity and restore natural conditions. Annual biodiversity surveys are conducted using DNA analysis to assess the state of nature. Additionally, through regenerative soil practices, the company seeks to prevent the degradation of its agricultural soils, thereby ensuring their long-term productivity.

SDG 15
TERRESTRIAL ECOSYSTEMS

By 2025, implement measures to promote **biodiversity recovery** in fields and forests across all of the company's estates, monitor the state of biodiversity, and prevent degradation on **more than 10,000 hectares of** the company's **land**.

TARGET 15.5
Take urgent and significant measures to reduce the degradation of natural habitats and halt the loss of biodiversity.

VIÑA CONCHA Y TORO CONTRIBUTION
SDG Indicator 15.5
By 2025, **470 nest boxes and 378 bird perches, as well as 386 watering stations for mammals,** have been installed **across an area of 9,474 hectares of vineyards and 4,272 hectares of native forest.**
10 biodiversity inventories have been conducted on the company's land, and as of 2025, 100% of the area is managed using regenerative practices in accordance with an internal standard.

GENETIC DIVERSITY

Furthermore, the company has set out to undertake the genetic conservation of tree species found in Chile's native forests. To this end, it is working in partnership with Chile's National Forestry Corporation on a comprehensive conservation cycle for nature. The cycle begins with the collection of native seeds, which are then sown in the company's nurseries; once they reach a suitable size, they are transferred to the field and planted through internal volunteer efforts and in collaboration with external specialist companies. Some of the native trees are also donated to neighboring communities.

SDG 15
TERRESTRIAL ECOSYSTEMS

By 2025, propagate **80,000 native tree species** sourced from the company's forests. These are species adapted to the area's natural conditions and, therefore, more resilient to climate change. Species such as quillay, peumo, boldo, and espino have been propagated with technical support from CONAF. These are species endemic to Chile and native to the Mediterranean-type native forest.

TARGET 15.6
Promote fair and equitable sharing of the benefits arising from the utilization of genetic resources and promote adequate access to those resources.

VIÑA CONCHA Y TORO'S CONTRIBUTION
SDG 15.6 Indicator
By 2025, **70,000 native species** have been propagated **to enrich our** own **natural forests** and have also been shared with neighboring communities.

NATURE-BASED SOLUTIONS

Roadmap 2021–2025

2025 GOAL

100% of the land area with regenerative practices implemented

Base Year 2020:
17,000 ha total
(12,000 ha of vineyards and 5,000 ha of forests)

2021

The GEA Project is launched at the first 15 Concha y Toro estates to expand on the work done at the pioneering Pirque and El Triángulo estates.

Regenerative practices for flora, fauna, and soils in vineyards.

Launch of the propagation program in the company's nurseries.
Planting of native trees. First biodiversity monitoring.

2022

Progress is being made in the second phase of the GEA Project, incorporating 15 new Concha y Toro estates. 67% of the estates are now part of the program.

Regenerative practices for flora, fauna, and soils in vineyards.
Propagation of native trees in our nurseries. Native trees planted on our estates.
2 biodiversity monitoring surveys.

A Zero Deforestation Policy is issued.

2023

The last 15 vineyards were incorporated into the implementation of regenerative practices. 100% of the vineyards are now part of the program.

Regenerative soil practices are being applied, including the use of cover crops between rows, grazing, and the incorporation of microorganisms. For wildlife, the company has installed nest boxes, watering stations, and stone walls, among other measures.
For flora, native species are being planted on the vineyards, and 18,000 native trees are being propagated in our nurseries.
Biodiversity monitoring was conducted at the Santa Raquel and Palo Santo fields, with the participation of local communities.

2024

Expand regenerative practices in the fields, increasing the area of land covered and intensifying measures for flora and fauna.

Implementation of regenerative soil practices on the company's vineyards. The installation of 470 birdhouses was completed between 2021 and 2024.
Planting of 9,100 native trees on vineyards and propagation of 18,000 native trees in nurseries.
Two biodiversity monitoring surveys were conducted on the El Boldo and Rauco vineyards, with community participation.

UNCORK A BETTER FUTURE 2030

2025

Achieve 100% of vineyard and forest areas with regenerative practices implemented and consolidated, operating as part of the company's regular agricultural programs.

Regenerative practices for flora, fauna, and soils in all vineyards.
Propagation of native trees in our nurseries. Native trees planted on vineyards.
2 biodiversity monitoring surveys.

NATURE-BASED SOLUTIONS

Annual Goals and Percentage of Progress

Year	Actions	Target	KPI	Expected Progress	Actual Progress	Annual Progress (%)
2021	▪ Regenerative soil practices include managing the soil between rows to prevent compaction, applying compost, and using green manure, among others. Implementation of pollinator gardens to attract natural enemies, nest boxes, and perches on Phase 1 vineyards (15 vineyards in Chile).	▪ 15 vineyards implementing these practices ▪ 5,500 trees planted ▪ 1 Biodiversity monitoring	▪ # vineyards ▪ # trees ▪ # monitoring sessions	15 5,500 1	15 5,500 1	**100%**
2022	▪ Regenerative practices for soil, flora, fauna, and land on Phase 2 vineyards (15 vineyards). Propagation of native trees in nurseries and planting of native trees on company vineyards. Biodiversity monitoring using DNA techniques implemented.	▪ 15 vineyards implementing these practices ▪ 12,000 trees propagated ▪ 6,400 trees planted ▪ 2 biodiversity monitoring studies	▪ # estates ▪ # trees ▪ # trees ▪ # monitoring surveys	15 12,000 6,400 2	15 18,000 12,434 2	**+100%**
2023	▪ Regenerative practices for soil, flora, fauna, and soil on Phase 3 vineyards (15 vineyards). Propagation of native tree species in nurseries and planting of native trees on company vineyards. Biodiversity monitoring using DNA techniques implemented.	▪ 15 vineyards with practices ▪ 12,000 trees propagated ▪ 6,400 trees planted ▪ 2 biodiversity monitoring studies	▪ # vineyards ▪ # trees ▪ # trees ▪ # monitoring	15 12,000 6,400 2	15 18,000 7,149 2	**+100%**
2024	▪ Second round of implementing regenerative practices for soil, flora, fauna, and soil on Phase 1, 2, and 3 vineyards (15 vineyards). Propagation of native tree species in nurseries and planting of native trees on the company's vineyards. Biodiversity monitoring using DNA techniques implemented. ▪ External monitoring of the implementation of regenerative practices on company-owned properties.	▪ 45 estates with practices ▪ 12,000 trees propagated ▪ 6,400 trees planted ▪ 2 biodiversity monitoring studies ▪ 1 external audit	▪ # vineyards ▪ # trees ▪ # trees ▪ # monitoring sessions ▪ # audits	45 12,000 6,400 2 1	45 18,000 9.1 thousand 2 1	**+100%**
2025	▪ Third round of implementing regenerative practices for soil, flora, fauna, and soil on Phase 1, 2, and 3 vineyards (15 vineyards). Propagation of native tree species in nurseries and planting of native trees on the company's vineyards. Biodiversity monitoring using DNA techniques implemented. ▪ External monitoring of the implementation of regenerative practices on vineyards.	▪ 45 estates with practices ▪ 20,000 trees propagated ▪ 6,400 trees planted ▪ 2 biodiversity monitoring studies	▪ # vineyards ▪ # trees ▪ # trees ▪ # monitoring surveys	46 12,000 6,400 2	46 0 13.9 thousand 3	**+100%**

NATURE-BASED SOLUTIONS

Impacts Achieved 2021–2025

Indicators	Unit	2021	2022	2023	2024	2025	Total	Target
Number of vineyards	#	45	46	46	46	46	46	46
Total Vineyard Area CYT	ha	9,251	9,331	9,593	9,438	9,474	9,474	9,474
Built-in vineyards	#	16	15	15	46	46	46	46
Vineyard Area	ha	3,940	3,689	1,862	9,438	9,474	9,474	9,474
FSC®-Certified Native Forest	ha	2,761	1,418	93	4,272	4,272	4,272	4,272
Other areas	ha	976	1,466	1,627	4,412	4,374	4,374	4,374
Grand Total Area	ha	7,678	6,573	3,582	18,122	18,120	18,120	18,120
Overall Program Progress	%	42%	36%	20%	100%	100%	100%	100%
Fauna								
Operation Pollinator	#	10	6	14	-	-	30	46
Nest Houses	#	121	105	206	38	30	500	500
Hangers	#	103	0	60	215	-	378	250
Puddles	#	10	10	12	4	-	36	46
Pircas	#	18	18	18	18	-	18	45
Drinking Fountains	#	146	120	120	0	-	386	250
Flora and Forests								
Annual Native Afforestation	# trees	5,447	12,434	7,149	9,153	13,960	48,143	30,000
Tree production in nurseries	# thousand trees	22	18	18	12	0	70	80
Biodiversity Surveys	# of vineyards	1	2	2	2	3	10	9
FSC®-Certified Native Forest	ha	4,272	4,272	4,272	4,272	4,272	4,272	5,000
Soil								
Coverage between rows	# of plots	9	22	18	19	19	19	39
	%	20%	48%	40%	41%	41%	41%	85%

MANAGEMENT SUMMARY 2021-2025

Nature-Based Solutions

Program Analysis

One of the most significant milestones of the period was associated with the Nature-Based Solutions program, through which Viña Concha y Toro successfully incorporated regenerative practices across all of the Concha y Toro subsidiary's estates, covering approximately 100% of the agricultural land with at least one practice aimed at improving soils, biodiversity, flora, fauna, or native forests. This marked a gradual shift from isolated initiatives toward the establishment of a corporate standard for regenerative agriculture, strengthening the company's capacity to address climate and ecological risks from a systemic and long-term perspective.

During the five-year period, the company propagated more than 70,000 native trees in its own nurseries and planted more than 48,000 trees for ecosystem restoration and strengthening across its territories. Additionally, nine biodiversity inventories were conducted on various estates, enhancing technical knowledge of flora and fauna and strengthening environmental monitoring capabilities.

The key lesson learned was the realization that the next phase will require a shift from implementing practices to measuring concrete impacts, incorporating the quantification of carbon sequestration in soil and forests, the traceability of ecosystem benefits, and new tools related to meeting FLAG climate objectives and Net Zero targets.

Chapter 12

CORPORATE SUSTAINABILITY STRATEGY

Summary

CONTENTS

SUMMARY

Annual Goals and Percentage of Achievement

Pillar	Program	2025 Goal	2021	2022	2023	2024	2025	AVERAGE
Consumers	From Beginning to End	100% of our strategic brands, communicating sustainability attributes and promoting responsible consumption.	100%	89%	98%	98%	75%	**92%**
Customers	Closer to Our Markets	30 of our key clients have joined the “Closer to Our Markets” Program, fostering collaboration with the retail sector.	88%	83%	100%	100%	100%	**94%**
Suppliers	Responsible Sourcing	100% of the Responsible Sourcing Program has been implemented, based on ethical principles and focusing on climate change in collaboration with 30 of our leading packaging suppliers.	83%	92%	79%	67%	65%	**77%**
Our People	Healthy, Diverse and Happy	“Healthy, Diverse and Happy” Program 100% implemented, based on three key elements of people management: diversity, well-being, and alcohol and drug prevention	100%	95%	91%	100%	94%	**96%**
Community	Corporate Citizenship	100% of the local and global communities the company engages with, through initiatives that support entrepreneurship, empowerment, and education.	100%	100%	100%	100%	100%	**100%**
Our Planet	Zero Waste of Water	10% reduction in water consumption per bottle compared to 2020.	100%	69%	66%	62%	42%	**68%**
Our Planet	Fossil Fuel Independence	50% reduction in fossil fuel consumption at our facilities compared to 2020.	100%	100%	100%	84%	84%	**94%**
Our Planet	Circular Innovation	100% of waste categories have upcycling alternatives.	100%	100%	100%	100%	95%	**99%**
Our Planet	Climate Action	35% reduction in CO_2e emissions, based on climate science, compared to 2017.	100%	100%	100%	90%	83%	**95%**
Our Planet	Nature-Based Solutions	100% of our vineyard area uses regenerative practices for soil, flora, fauna, and native forests.	100%	100%	100%	100%	100%	**100%**
		Annual Progress	97%	93%	94%	90%	84%	**92%**

MANAGEMENT SUMMARY

The End of a Cycle: Building Capacity for a Better Future

Between 2021 and 2025, the "Uncork a Better Future®" sustainability strategy guided Viña Concha y Toro's work toward an ambitious goal: to help create a memorable experience, leaving a legacy of positive impact on its stakeholders. In a context marked by stricter regulatory requirements, rising consumer and market expectations, and a greater sense of urgency regarding environmental and social challenges, sustainability continued to establish itself as a cross-cutting pillar of the corporate strategy and of the company's approach to creating long-term value.

During this period, the company progressively strengthened its capabilities to respond to increasingly complex challenges, deepening the integration of environmental, social, and governance criteria into its operations, strengthening measurement and traceability systems, and consolidating mechanisms for collaboration with employees, suppliers, customers, and communities. Beyond the specific achievement of targets, the five-year period represented a phase of institutional development: a time of learning, adaptation, and technical strengthening that enabled the company to move from individual initiatives toward a more integrated approach to sustainability management that is aligned with company needs.

The evolving global context also redefined the demands of sustainable management. The strengthening of regulatory frameworks, the growing importance of international climate commitments, increased transparency requirements, and the increasingly visible effects of climate change on agricultural lands made it clear that advancing sustainability requires higher levels of coordination, technical capacity, and resilience. Against this backdrop, Viña Concha y Toro progressively strengthened the methodological robustness of its management systems, consolidating a long-term approach based on evidence, continuous improvement, and the generation of positive impact.

The period saw significant progress in regenerative agriculture, biodiversity, renewable energy, the circular economy, customer relations, employee well-being, and the strengthening of ethical standards in the supply chain. At the same time, it yielded important lessons regarding the complexity of challenges such as water management, the decarbonization of value chains dependent on third parties, and the need to continue strengthening sustainability education and communication with end consumers.

More than just the end of a period, these five years represent a phase of institutional consolidation: the transition toward a more cross-functional, resilient, and regenerative management approach, capable of preparing the company to face the challenges of a new decade.

Moving Forward Together with Our Stakeholders

One of the key lessons learned during this period was the realization that positive impact is only sustainable when it extends beyond the company's own operations and actively involves the various stakeholders in the value chain. Based on this premise, Viña Concha y Toro strengthened programs over the five-year period aimed at consumers, customers, suppliers, employees, and communities, promoting a collaborative approach to continuous improvement and the creation of shared value.

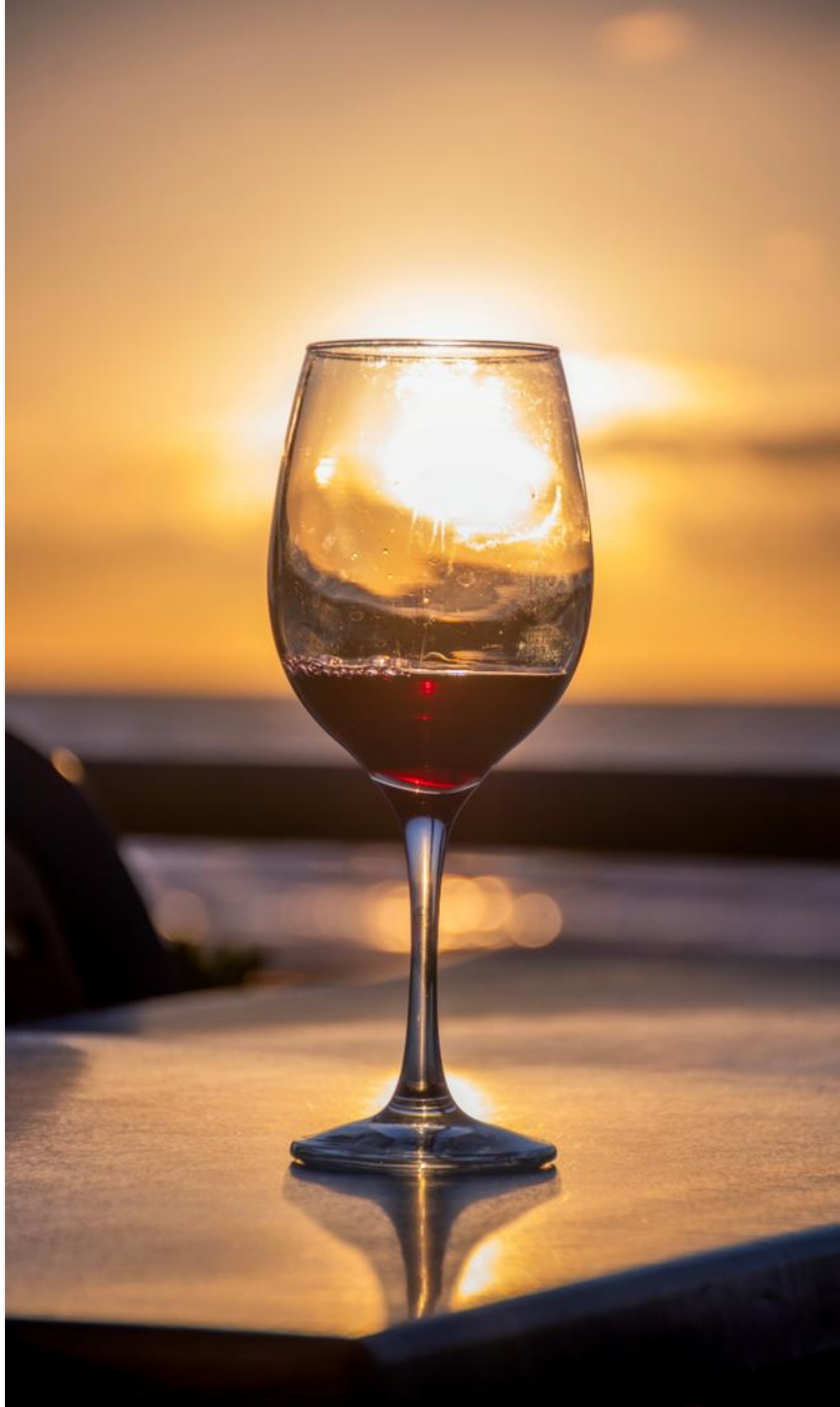
CONSUMERS

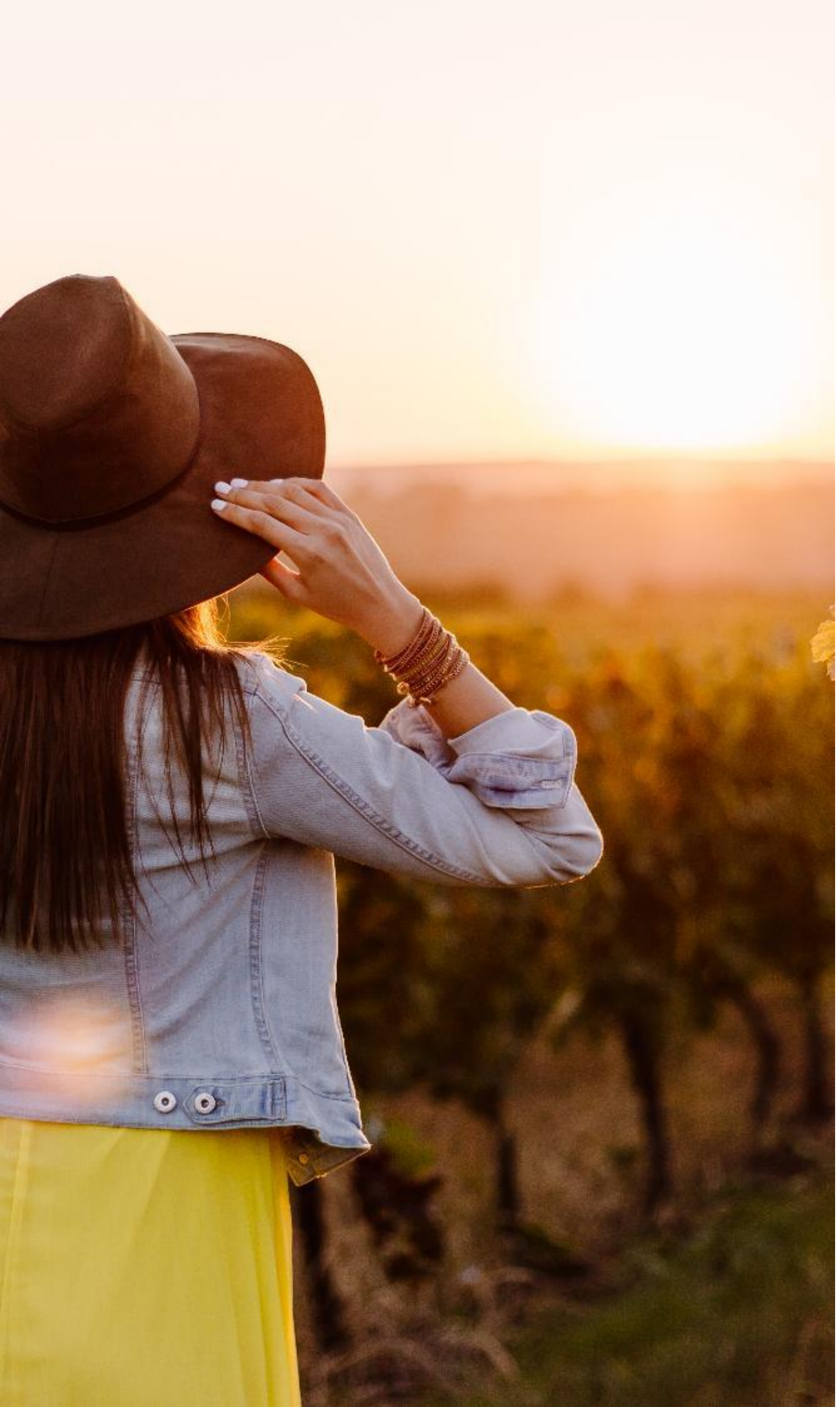
For consumers, the "From Start to Finish" program enabled progressive progress in communicating sustainability attributes and responsible consumption messages through the company's main strategic brands, reaching hundreds of millions of consumers via products, digital platforms, and communication campaigns. Likewise, the period allowed for the strengthening of internal capabilities to prevent greenwashing risks, by training marketing, communications, and sales teams in various markets, reinforcing standards for responsible communication and technical consistency in messages related to sustainability.

The experience during this period also validated an important hypothesis: while there is growing interest in environmental and social issues, sustainability is not yet a decisive purchasing factor for a large portion of consumers in the markets where the company operates. Factors such as price, consumption occasion, origin, and brand positioning continue to be predominant. This insight reaffirmed the need to complement the communication of sustainable attributes at the product level with a more robust corporate strategy, strengthening Viña Concha y Toro's positioning as a company committed to responsible production, positive impact, and the creation of long-term value.

CUSTOMERS

On the client front, the "Closer to Our Markets" program enabled the company to engage 100% of its defined strategic clients, consolidating opportunities for dialogue, benchmarking, and the exchange of best practices in sustainability. This effort helped strengthen relationships with key players in the global retail sector, anticipate trends, understand new demands, and proactively highlight the company's progress and challenges. Sustainability has become firmly established as a topic of strategic business discussion, generating opportunities for collaboration and enabling the company to anticipate emerging requirements in its key markets.





MANAGEMENT SUMMARY

SUPPLIERS

The period was marked by a gradual strengthening of ethical and environmental standards. Through the Responsible Sourcing Program, the company promoted ethical self-assessment processes and encouraged the incorporation of climate criteria among strategic packaging suppliers, incentivizing the measurement and reduction of emissions using methodologies aligned with climate science. Although it was not possible to fully achieve the initially set ambition, nine strategic suppliers made progress toward commitments aligned with Science Based Targets (SBTi), enabling significant reductions in emissions across the supply chain and generating important lessons for future scaling.

The period also revealed a key finding: the challenges associated with business ethics, due diligence, human rights, and environmental performance in the supply chain have evolved rapidly and require increasingly sophisticated monitoring and traceability mechanisms. The growing regulatory complexity and the size of the value chain make it necessary to move toward more systematic processes for collecting ESG data, progressively expanding the scope to include new strategic segments, such as grape growers and other key players in the agricultural supply chain.

OUR PEOPLE

With regard to Our People, the “Healthy, Diverse, and Happy” program helped consolidate initiatives related to well-being, diversity, inclusion, and prevention, achieving high levels of implementation during the period. The key lesson learned was recognizing that the next stage requires moving beyond specific programs toward a deeper cultural integration, where sustainability is understood as a shared responsibility that cuts across every employee’s daily work. Consolidating an organizational culture aligned with sustainability challenges emerges as one of the main future priorities, especially in a context of growing coordination among subsidiaries.

LOCAL COMMUNITIES

In local communities, Viña Concha y Toro maintained consistent efforts to support the regions in the areas of education, entrepreneurship, and community strengthening, achieving coverage of all the communities prioritized by the strategy. This result reaffirmed the importance of building long-term relationships with the regions where the company operates, strengthening a vision of corporate citizenship based on dialogue, collaboration, and shared development.

Lessons Learned and Challenges for the Next Phase

This period left us with a clear conviction: advancing sustainability requires ever-greater levels of integration, collaboration, and adaptability. Many of the most complex challenges no longer depend solely on internal improvements, but also on the ability to coordinate efforts across departments, subsidiaries, suppliers, customers, communities, and regions, thereby strengthening a shared vision of resilience, regeneration, and long-term value creation. The experience gained over the five-year period confirmed that the environmental and social challenges facing the wine industry are systemic in nature and, therefore, require equally systemic responses.

This period also made it clear that more robust management necessarily entails higher standards. Improving measurement, incorporating primary data, strengthening methodologies, broadening evaluation criteria, and enhancing traceability mechanisms may make it more challenging to meet certain short-term goals, but it significantly strengthens credibility, consistency, and management capacity in the long term. The evolution of the carbon footprint, the complexity of water management, the still-limited maturity of some markets regarding sustainability, and the growing requirements placed on suppliers precisely reflect this transition toward increasingly sophisticated management aligned with international standards.

The next phase of “Uncork a Better Future®” will seek to deepen this integration, fostering a more cross-functional corporate vision across subsidiaries and operational areas. Water resilience, the transition to net-zero emissions, regenerative agriculture, biodiversity, eco-design, value chain management, and the consolidation of an organizational culture committed to sustainability will be central focuses in the coming years. Likewise, strengthening internal capabilities and fostering shared learning across regions will be key to accelerating the implementation of solutions and addressing common challenges through a collaborative approach.

The conclusion of the 2021–2025 five-year period ushers in a new phase. A phase in which Viña Concha y Toro will seek not only to reduce its environmental impacts but also to progressively strengthen its capacity to regenerate ecosystems and build resilience in the face of climate change. The challenge ahead will be to move from consolidating capabilities to scaling up solutions, deepening our management approach to respond to an increasingly demanding environment, without losing sight of our purpose: to contribute to creating a memorable experience and a positive legacy for people and the planet.

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