



PROGRAM REPORT

# Responsible Sourcing

August 2025

VIÑA CONCHA Y TORO  
— FAMILY OF NEW WORLD WINERIES —





# About this Report

VIÑA CONCHA Y TORO  
— FAMILY OF NEW WORLD WINERIES —



This report presents the 2024 progress of the Responsible Sourcing Program, aimed at generating a positive impact on our suppliers through the incorporation of ethical practices in our supply chain and the reduction of emissions associated with our packaging materials. This program is implemented jointly with our subsidiaries in Chile and the procurement departments.

The key performance indicator data for the Suppliers section (% of suppliers identified and % of associated spend) and the evaluation and development KPIs (% of suppliers assessed with corrective action plans or participating in development programs) reported in this document are verified annually by an independent third party. For 2024, the verification was performed by Deloitte Touche Tohmatsu Limited.

PREPARED BY:  
Sustainability Division  
Viña Concha y Toro

August 2025



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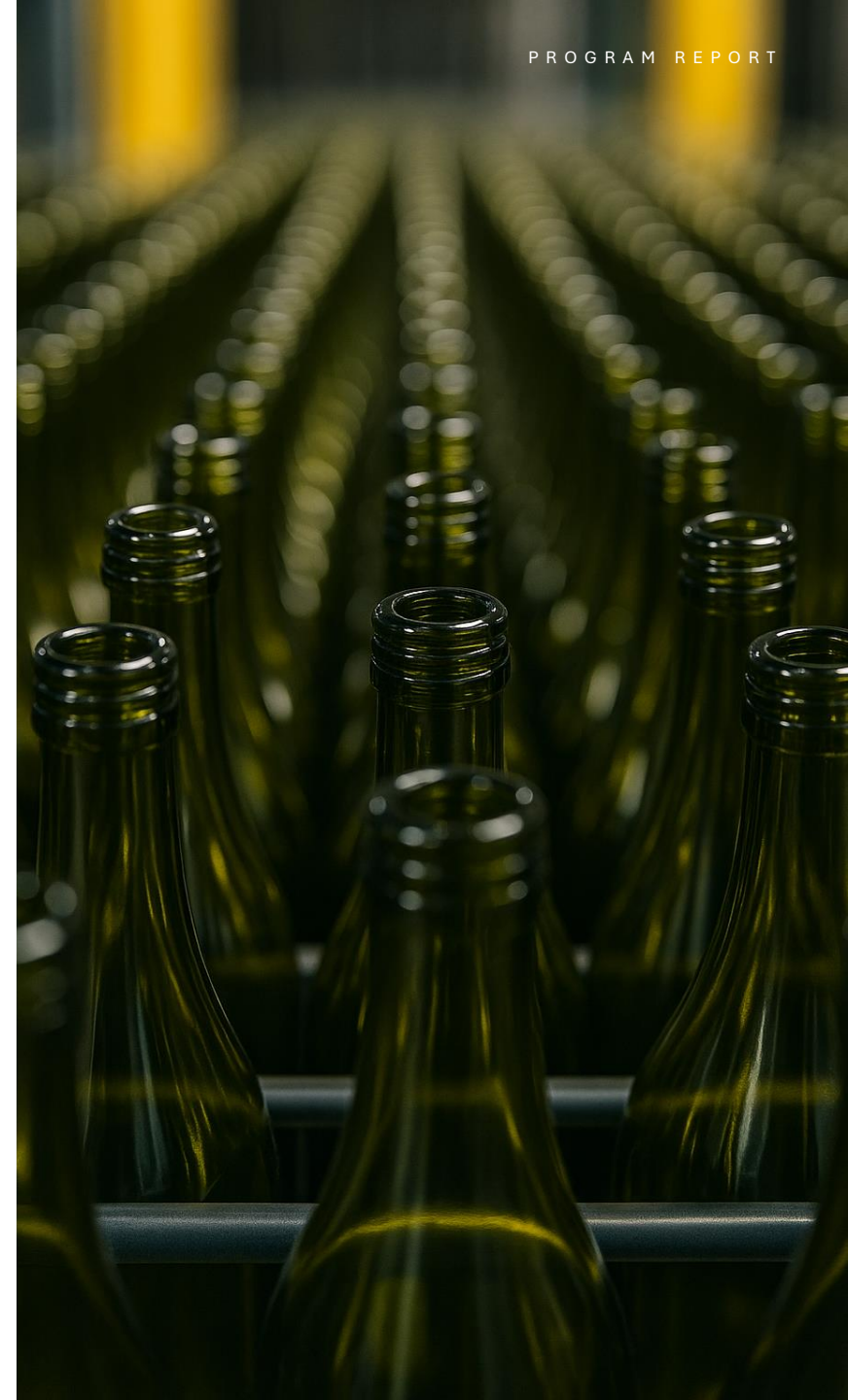
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RESPONSIBLE SOURCING

# Uncork a Better Future

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1.1 Sustainability Strategy

1.2 Sustainable Purpose

1.3 Strategic Guidelines

1.4 Strategic Model

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UNCORK A BETTER FUTURE

## Sustainability Strategy

Uncork a Better Future® is the name of Viña Concha y Toro's 2025 Corporate Sustainability Strategy.

### INSPIRATION

There is an immense world contained in each of our wines. There is passion, there is effort, there is dedication and care.

We are more than just quality wines; we are here to transform every glass of wine and every encounter into a memorable experience.

We want to play a leading role in building a better future for people and the planet. That is why we work every day, knowing that the time for change is now, remembering at every step the healthiest ambition of all: to improve in everything we do to give back to the Earth more than it has given us.

That is positive impact.



## UNCORK A BETTER FUTURE

## Sustainable Purpose

Viña Concha y Toro makes sustainability a pillar of its purpose, as a memorable experience is achieved when a positive impact is generated that benefits and transcends its different stakeholders.

### MEMORABLE EXPERIENCES FOR OUR CONSUMERS

Viña Concha y Toro's business strategy puts the consumer at the center, which is why the unveiling of the company's purpose in 2022 represents an important milestone: "We exist to transform every glass of wine and every gathering around the world into a memorable experience."

This phrase sums up what motivates and gives meaning to everyone at Viña Concha y Toro, highlighting how our daily work is reflected in a greater goal.

A memorable experience can only be achieved with quality wines from their origin, with the right *terroir*, with excellent agricultural, winemaking, and bottling practices, but also with the creation of attractive, strong, global brands that resonate with consumers; with an ambitious sustainability strategy, with innovation; with areas of support of excellence; and, finally, with an efficient distribution capacity to reach any corner of the world in a timely manner where people want to enjoy the company's products.

The company's purpose has remained unchanged.



### SUSTAINABILITY

From a sustainability perspective, a memorable experience is achieved when we can leave a **legacy of positive impact** on our stakeholders.

UNCORK A BETTER FUTURE

## Strategic Guidelines

**Viña Concha y Toro aspires to establish itself as a global leader in sustainability, generating a net positive impact on its stakeholders and the planet through strategic, consistent, and long-term management focused on environmental and social regeneration.**

The company seeks to establish itself as an international leader in sustainability beyond the limits of its industry, standing out for its environmental and social practices consistent with its purpose.

Thus, sustainability contributes to the achievement of the company's purpose when the company is able to leave a memorable experience for its stakeholders in the form of a concrete positive impact on them. That is why all the steps the company takes each year are part of a long-term plan, which is geared toward this objective and considers both internal activities and activities related to stakeholders in order to achieve them.

The company has defined the following elements as the fundamental pillars of its sustainability management system. These elements form the basis for the tactical and operational decisions that shape the annual planning.

### Vision

To be leaders in building a better, resilient, and regenerative future for people and the planet.

### Mission

To generate a net positive impact for our stakeholders and be global leaders in the regeneration of our planet.

### Objective

To contribute to improving the natural and social conditions of our environment and stakeholders.

## Purpose of Corporate Sustainability

To help create a memorable experience by leaving a legacy of positive impact on stakeholders.



SUSTAINABILITY

## UNCORK A BETTER FUTURE

### Strategic Structure

To achieve its long-term vision, Viña Concha y Toro has defined a hierarchical strategic framework.

The company's sustainability structure originates from its corporate purpose and is organized under a top-down approach, which ensures consistency and direction in all actions undertaken.

At the strategic level, statements are formulated that define the rationale behind the strategy and lead the reasoning behind each action, serving as a guide for decision-making.

At the tactical level, the focus areas linked to the stakeholders that the company seeks to positively impact are established, representing how to advance toward the corporate vision and mission.

Finally, at the operational level, projects and initiatives are executed to achieve the goals of each sustainability pillar, defining what to do to meet the objectives.

#### STRATEGIC LEVEL

**Statements** that guide the rationale behind the sustainability strategy. They represent the guide for all actions undertaken by the company, the reason behind sustainability actions.



#### TACTICAL LEVEL

**Focus areas** that are addressed to achieve the vision and mission. They represent the *stakeholders* that we seek to positively impact with a clear objective. They respond to how we move forward to achieve the vision.

#### PILLARS OF THE STRATEGY

Each of the pillars has a contribution to make to the long-term strategy. It has a corporate **objective**, quantitative **goals**, and expected **positive impacts** by 2025:

- Long-Term Contribution
- Corporate Objective
- Quantitative Goals
- Expected Positive Impacts

#### OPERATIONAL LEVEL

**Projects or initiatives** that centralize the actions that will enable the goals established for each pillar to be achieved. They represent what we will do to achieve the objective.

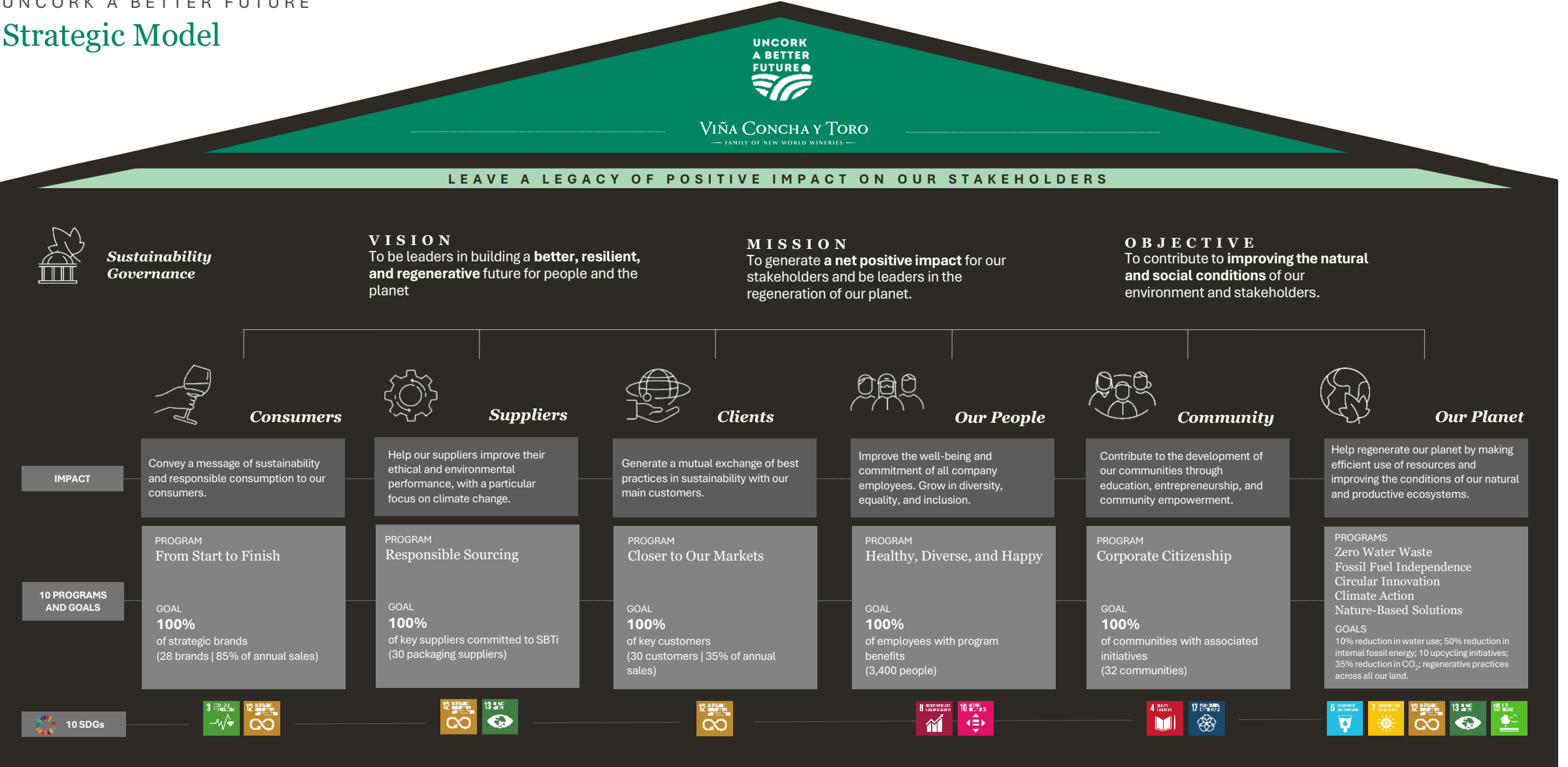
#### STRATEGIC PROGRAMS

This corresponds to comprehensive projects or initiatives through which multidisciplinary activities are carried out, enabling the company to achieve the annual goals it has set for 2025.



UNCORK A BETTER FUTURE

# Strategic Model



# Chap. 02

RESPONSIBLE SOURCING

## Supplier Program

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2.1 Program Objective

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2.3 Contribution to the SDGs

2.4 2021–2025 Roadmap

2.5 Annual Target Achievement

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SUPPLIER PROGRAM

# Responsible Sourcing

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Viña Concha y Toro fosters a virtuous relationship with its suppliers, promoting ethics, sustainability, and emissions reduction, in order to grow together and generate a positive impact throughout the value chain.

The company seeks to leave a positive impact on its suppliers, building bonds of trust that promote sustainable practices, strengthen their capabilities, and consolidate a network of shared benefits across multiple areas of management, fostering sustainable innovation, resilience, and joint growth within a solid, transparent, and continuously evolving collaborative value chain.

Through this program, the company drives two strategic lines. The first, based on principles of business ethics, aims to improve suppliers' practices by providing knowledge and tools that facilitate the adoption of higher standards, extending the culture of responsibility throughout the supply chain. The second focuses on climate change, encouraging the application of recognized methodologies for reducing carbon emissions, generating a positive impact both on operations and in the communities where the company operates.

This dual-responsibility approach promotes a virtuous

and mutually beneficial relationship, where the company leads by example and invites its suppliers to move toward a more sustainable, ethical, and resilient future. By strengthening collaboration and sharing knowledge, innovation and competitiveness in the sector are fostered, expanding the capacity to generate systemic positive change. In this way, Viña Concha y Toro reaffirms its commitment to shared growth and the creation of long-term value for all stakeholders.

The program promotes ethical practices and emissions reduction, strengthening bonds of trust with suppliers to move forward together toward a sustainable and responsible future.



## 2025 GOAL

**Responsible Sourcing Program**  
**100% implemented, based on ethical elements across the entire supply chain and deepening the focus on climate change with 30 of the main packaging suppliers.**

Base year 2020:  
 200 suppliers, including  
 30 packaging suppliers within the climate change pillar

## INDICATOR

**100% implementation**  
 of the 2025 Roadmap

SUPPLIER PROGRAM

# Program Components

## Central Concepts: Ethics and Climate Change

01

BUSINESS  
ETHICS

This thematic line was created to help improve performance and promote transparency through the reporting of key suppliers' social practices to the company. This action helps reduce the risk of non-compliance in the area of Human Rights within the organization.



**SDG 12**  
RESPONSIBLE CONSUMPTION AND PRODUCTION

Evaluate the responsibility of our suppliers, especially regarding their performance in Human Rights within the company, with the participation of **200 key suppliers** providing details on ethical practices. Contribute to improving their performance.

02

CAMBIO  
CLIMÁTICO

CO<sub>2</sub> emissions from the use of packaging materials are one of the main components of the company's indirect emissions, which is why efforts are focused on bringing suppliers closer to the implementation of science-based CO<sub>2</sub> reduction plans. Through its work on climate change with suppliers, the company is driving 15 packaging suppliers toward the SBT methodology to achieve a reduction of at least 12,000 tCO<sub>2</sub>e in the supply chain of materials.



**SDG 13**  
CLIMATE ACTION

Encourage and support our suppliers in measuring and reducing their carbon footprint, aligning them with climate science principles and global commitments for CO<sub>2</sub> reduction. Currently, **15 packaging suppliers** are aligned with these emission reduction efforts, aiming to achieve a reduction of **at least 12,000 tons of CO<sub>2</sub> annually** in the supply chain compared to 2020 levels.

## Contribution to the SDGs



**RESPONSIBLE CONSUMPTION AND PRODUCTION**  
**GOAL 12.6**

Encourage companies, especially large and transnational companies, to adopt sustainable practices and incorporate sustainability information into their reporting cycle.

**VIÑA CONCHA Y TORO CONTRIBUTION**

**SDG 12.6 Indicator**

200 key suppliers improving their ethical performance during the working period. As of 2024, progress has been made with **159 of them**.



**CLIMATE ACTION**  
**GOAL 13.3**

Improve education, awareness, and human and institutional capacity on climate change mitigation, adaptation, impact reduction, and early warning.

**VIÑA CONCHA Y TORO CONTRIBUTION**

**SDG 13.3 Indicator**

15 packaging companies are part of the program. In 2024, a reduction of **2,500 tons of CO<sub>2</sub>e emissions** was achieved among Viña Concha y Toro's program suppliers, mainly due to the change in the glass emission factor.



## SUPPLIER PROGRAM

# 2021 – 2025 Roadmap

### 2025 GOAL

**100% implementation of the Responsible Sourcing Program, based on ethical principles and climate change**

**Base year 2020:**  
200 suppliers | 30 packaging suppliers



## 2021

**Launch of the Climate Change component of the Responsible Sourcing Program, incorporating 30 packaging suppliers.**

01. Evaluation and selection of suppliers of materials and services to gather information on ethical practices within the supply chain (200 key suppliers). A working platform is selected, and matching with existing data is carried out.
02. Launch of the environmental component, initially with 30 packaging suppliers. Supplier Workshop 2021 is held.

## 2022

**Launch of the Ethics component of the Responsible Sourcing Program.**

01. Launch and presentation of the social platform. Supplier onboarding begins.
02. Delivery of a standardized Carbon Footprint manual and individual support meetings for carbon footprint measurement. Progress is made in securing suppliers' commitment to science-based emission reductions. Supplier Workshop 2022 is held. Packaging suppliers achieved a consolidated reduction of 15,000 tCO<sub>2e</sub> for the company. This year, the program participants decreased to 27 suppliers.



## SUPPLIER PROGRAM

# 2023

**First delivery of the “Green Supplier 2023” Recognition to suppliers that achieved significant emission reductions.**

01. Progress was not made in incorporating 30% of the suppliers. A platform change was implemented, and this goal will be pursued during 2024 with the support of a new internal tool.
02. Suppliers advanced in the implementation of their commitments and reduction measures. A reduction of 22,319 tCO<sub>2</sub>e was achieved for the company. The 2023 Supplier Workshop was held, where recognition was granted to a supplier that achieved significant reductions. The number of program suppliers decreased to 20.



# 2024

**Second delivery of the “Green Supplier 2024” Recognition, highlighting MCC Label for its SBTi commitment.**

01. The supplier platform was selected, but its implementation could not be finalized. Nevertheless, a Human Rights Due Diligence project was launched for grape producers, covering 141 producers and scheduled to conclude in 2025. A self-assessment on ethics and sustainability was also carried out with key suppliers.
02. Year 2 Monitoring. Reductions reached 2,500 tCO<sub>2</sub>, but the expected target was not achieved, mainly due to the glass emission factor.

# 2025

**Third delivery of the “Green Supplier 2025” Recognition during the Annual Supplier Workshop.**

01. 100% of suppliers incorporated into the monitoring platform for ethical requirements. At least 200 suppliers.
02. Program suppliers achieving carbon footprint reductions (at least 12,000 tCO<sub>2</sub>e).





## SUPPLIER PROGRAM

## Metas Anuales

	ACTIONS	GOAL	KPI	EXPECTED PROGRESS	ACTUAL PROGRESS	% ANNUAL PROGRESS
2021	• Pre-selection of suppliers for the SEDEX platform – Matching Process.	8 Suppliers with matching	# of suppliers	8	6	88%
	• Launch of the climate change component of the program with 30 of the main packaging suppliers.	Program launch	% Progress	100%	100%	
2022	• Platform launch and start of supplier onboarding in the business ethics component.	Launch of the social platform	% Progress	100%	100%	92%
	• Standardized carbon footprint and first step toward suppliers' commitment to science-based emission reductions (SBTi).	27 committed suppliers	# of committed suppliers	27	14	
	• Emission reductions achieved from packaging.	12,000 tCO <sub>2</sub> e	tCO <sub>2</sub> e	12,000 tCO <sub>2</sub> e	15,000 tCO <sub>2</sub> e	
2023	• 30% of suppliers incorporated into the Business Ethics Platform.	30% Supplier implementation	# of suppliers	60	0	79%
	• Year 1 Monitoring: Emission reductions according to the plans established by suppliers.	20 suppliers with SBT reduction targets	# of suppliers with SBT targets	20	10	
	• Emission reductions from packaging.	12,000 tCO <sub>2</sub> e	tCO <sub>2</sub> e	12,000 tCO <sub>2</sub> e	22,300 tCO <sub>2</sub> e	
2024	• 70% of suppliers incorporated into the Business Ethics Assessment.	70% gap implementation	# of suppliers	140	159	63%
	• Year 2 Monitoring: Expected reductions according to the plans established by suppliers.	20 suppliers with SBT targets and reductions	# of suppliers with SBT targets and reductions	15	8	
	• Emission reductions from packaging.	12,000 tCO <sub>2</sub> e	tCO <sub>2</sub> e	12,000 tCO <sub>2</sub> e	2,500 tCO <sub>2</sub> e	
2025	• 100% of suppliers incorporated into the Business Ethics Platform.	100% suppliers	# of suppliers	200		
	• Year 3 Monitoring: 30 suppliers with carbon footprint reductions.	20 suppliers with SBT targets and reductions	# of suppliers with SBT targets and reductions	15		
	• Five-year balance of packaging reductions.	12,000 tCO <sub>2</sub> e reduction	# tCO <sub>2</sub> e	12,000 tCO <sub>2</sub> e		



# Chap. 03

RESPONSIBLE SOURCING

## Program Elements

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3.1 Management Levels and Areas

3.2 Supplier Selection and Evaluation

3.3 Supplier Code of Conduct

3.4 Code of Ethics and Conduct

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## PROGRAM ELEMENTS

## Management Levels and Areas

To manage its suppliers responsibly, the company adopts guidelines that range from legal and ethical requirements to due-diligence processes, ESG clauses, and evaluation and development programs executed by each subsidiary.

To present the different aspects and hierarchical levels of r-management topics, the International Financial Reporting Standards (IFRS) sustainability disclosure standard, IFRS S1, is used as the general frame of reference.

This section presents the core disclosure elements, adapting that methodology to the supplier-management context and grouping them into four main areas, as shown in the accompanying figure. Across these areas, the company establishes processes for review, monitoring, and adjustment of matters linked to the supply chain.

### Governance

The Board of Directors is responsible for supervising control mechanisms and overseeing the management of risks and opportunities linked to the supply chain. This responsibility is formalized through General Management and executed by the Procurement and Negotiations Division in coordination with the relevant business areas.

The policy and operating framework is based on internal policies and procedures, the Supplier Code of Conduct (delivery and acceptance; integrity; labor standards; health and safety; environment; audit rights; and agreement termination), and the Supplier Conduct Guide. Both instruments are fully aligned with the Corporate Code of Ethics and serve as references for suppliers during onboarding and throughout the relationship.

Where appropriate, contracts may include clauses addressing environmental and social aspects to incorporate ESG expectations into commercial agreements.

## Management Hierarchy

Topic: Suppliers

Based on IFRS S1





## PROGRAM ELEMENTS

### Estrategia

The strategy of the Responsible Sourcing Program integrates ethical and environmental criteria into purchasing management and the value chain, with a dual focus: (i) strengthening business-ethics practices among suppliers and (ii) reducing emissions across the chain (with a focus on packaging). This framing guides collaboration with suppliers and the prioritization of material categories and geographies, and relies on segmentation into six categories (agricultural inputs, oenological inputs, packaging inputs, grapes, transportation, and other services) to target actions and goals by segment.

The 2021–2025 Roadmap organizes annual milestones and targets. In ethics: gradual incorporation of a monitoring mechanism (with annual targets and 2025 objectives). In climate: work with the main packaging suppliers to achieve annual reductions against the base year, with Green Supplier recognition at the Suppliers Workshop (held annually). In 2022 the ethics component was launched and carbon-footprint management was standardized with technical support for suppliers. As a lesson learned, in 2023 onboarding to the platform was rescheduled due to a tool change (migration to an internal solution). To integrate sustainability into purchasing decisions, in 2022 the sustainability dimension in the annual evaluation (together with price, quality, and service) was

formalized. This component applies to key suppliers, is weighted by Procurement (with increasing weight over time), and its annual performance result feeds back into the purchasing formula for the following year. The environmental scope covers suppliers in the SBT 2025 program (packaging), while the social dimension was defined through maturity steps and progress stages, given the complexity of addressing the topic in full.

Implementation is coordinated between the Sustainability Division and Procurement (annual planning, accountabilities, timelines, and budget where applicable), including the Annual Suppliers Workshop, advisory support, and training.

Since 2023, data have been consolidated from SAP into the Procurement dashboard for year-end closing. Due to the consolidation and rationalization of the supplier base, the annual scope may vary; therefore, it is reported as relative coverage and qualitative progress by category. In addition, the strategy incorporates contractual and RFP guidelines with sustainability criteria (with templates harmonized across subsidiaries) and a feedback cycle with Procurement and User Areas to adjust categories, priorities, and actions based on observed performance and risks.

### Management Hierarchy Topic: Suppliers Based on IFRS S1



## PROGRAM ELEMENTS

**Risk Management**

The company manages risks through a corporate risk matrix that identifies, assesses, and prioritizes risks associated with inputs and services. The process is governed by the same guidelines used for all company risks.

The risk taxonomy covers strategic and operational risks. Strategic risks include regulatory and market changes, exposure to input/commodity prices and exchange rates, reputation, and the sustainability of the sourcing model. Operational risks include supply continuity, single-supplier dependency, quality of inputs and services, logistics and lead times, third-party cyber risks, and contractual compliance. These topics are further detailed in the 2024 Annual Report.

In the event of breaches of the Code of Ethics or the Supplier Code of Conduct, the company may take measures such as excluding the supplier from providing services or delivering products.

The whistleblowing channel for non-compliance operates under confidentiality and non-retaliation, ensuring that any report submitted on these matters is investigated.

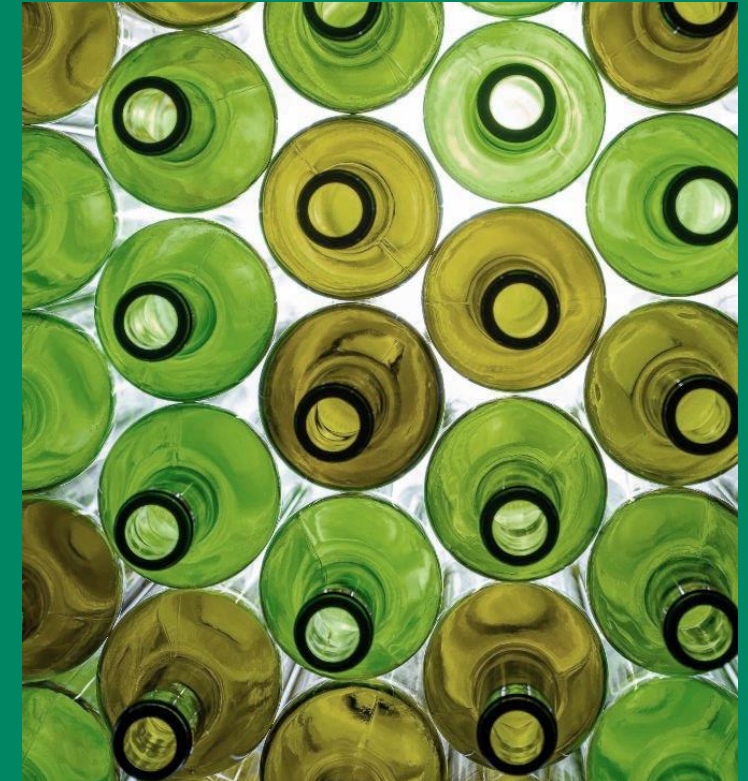
**Metrics and Targets**

With respect to supplier sustainability, the company performs systematic tracking of indicators associated with supplier management in order to measure progress and strengthen the value chain. This tracking is reflected in quantitative metrics and commitments that enable performance to be evaluated over time, areas for improvement to be identified, and decision-making to be better informed.

Within the Responsible Sourcing Program, environmental, social, and governance (ESG) aspects of key suppliers are monitored on a periodic basis. Quantitatively, indicators reported include the number and percentage of key suppliers evaluated against ESG criteria.

In parallel, cross-cutting guidelines are established to drive supplier management in areas such as reducing greenhouse-gas emissions, efficient use of water resources, and responsible waste management. These objectives form part of the company's strategic pillars and are communicated in annual sustainability reports and in the annual report. Their integration into supplier work strengthens the commitment to a more sustainable and collaborative value chain that contributes to the sector's environmental and social challenges.

Reductions in suppliers' carbon footprint are assessed as a contribution to the company's sustainability strategy, as this is one of the targets tracked under this strategic pillar and is presented in this report.



## PROGRAM ELEMENTS

## Suppliers Selection and Evaluation under the Sourcing Program

A comprehensive methodology that prioritizes risks and impacts, evaluates social and environmental performance, and connects results to sourcing decisions, with annual follow-up and traceability by category and country to guide tenders and improvement plans.

The company seeks to build partnerships across its supply chain by working jointly with suppliers, encouraging their productive and commercial activities to be conducted in accordance with the Code of Ethics and Conduct and the Supplier Code of Conduct (regulatory compliance, occupational health and safety, non-discrimination, freedom of association, child and forced labor, transparency, among others). On climate, the methodological focus centers on suppliers in the packaging stage (given their higher contribution to indirect emissions). To secure these expectations, contracts include clauses that require suppliers to understand and act in line with the company's values and standards; in cases of serious or repeated non-compliance, supplier exclusion is contemplated (the preference is to support improvement processes where possible).

Given the scale and complexity of the supply chain, the first step is a comprehensive mapping to determine the program's scope and identify which suppliers to engage and to what depth. As the basis of the methodology, suppliers are classified into six categories according to their role in the value chain and the production process

(agricultural inputs, oenological inputs, packaging inputs, grapes, transportation services, and other services). This classification makes it possible to organize the work by process stage and to define operational priorities. The size of the universe and its distribution by category are presented in the panel to the right (updated annually).

Across this universe, a risk analysis is applied that combines ethical risk, environmental risk, and criticality/spend, while also considering country risk, sector-specific risks, and input-specific particularities (for example, transportation or wood). The combination of these factors is summarized in a risk-impact matrix that calibrates priorities and defines the intensity of work by category and supplier. The methodology is executed jointly by the Sustainability Division, Procurement, and User Areas (with support from Legal when applicable) and serves as the basis for the following processes: selection of key suppliers, evaluation of key suppliers, and integration into purchasing.

**2,549** | Total Suppliers 2024

**6**

Categories determined according to the stage of the production process

**348** | Agricultural Inputs

**223** | Oenological Inputs

**91** | Packaging Inputs

**229** | Grapes

**21** | Transportation Services

**1.637** | Other Services



PROGRAM ELEMENTS

Risk Analysis

To determine the key suppliers at each stage of the process, three criteria are applied:

1. **Ethical Risk:** Labor compliance and human rights in the company, corporate governance, and integrity practices (existence of policies, whistleblowing channels, and training). Probability and potential effect on the company are assessed.
2. **Environmental Risk:** Regulatory compliance and material impacts of the supplier (permits, waste, effluents, and emissions). Owing to historical materiality, there is an emphasis on packaging inputs (Scope 3 carbon footprint).
3. **Criticality/Spend:** Amounts transacted and the criticality of the input or service in the production process (substitutability, supplier dependence, logistical complexity, and timelines).

Across the three criteria, contextual factors are weighted (country risk, sector risks, and input particularities). Classification is performed by Sustainability, Procurement, and User Areas (with Legal when applicable) and consolidated in a risk–impact matrix by category and country, which calibrates priorities and the intensity of work (review, evidence, and controls), with periodic review to ensure

traceability.

**Classification and Focus by Category**

With the supply-chain mapping, suppliers are grouped into six categories (agricultural inputs, oenological inputs, packaging inputs, grapes, transportation services, and other services). The risk–impact matrix is applied by category and country and defines thresholds (high, medium, low) that guide the depth of work, required controls, and the selection of key suppliers.

- Grapes: primarily social exposure (labor conditions and outsourcing); priority participation in the Ethics and Human Rights in the Company component.
- Packaging inputs: environmental exposure (Scope 3 carbon footprint); focus on emission reductions and design improvements.
- Services and transportation: social exposure (hiring and subcontracting); relevance of people and security controls.
- Agricultural inputs: medium environmental exposure (use and disposal); lower-impact alternatives are favored.
- Oenological inputs: generally low environmental exposure (control through specifications and standards).

Risk / Impact Assessment Summary 2024

#	Supplier Type	Main ESG Risk Category	ESG Risk Level	Impact
1	Agricultural Inputs	ENVIRONMENTAL	Medium	Low
2	Oenological Inputs	ENVIRONMENTAL	Low	Medium
3	Packaging Inputs	ENVIRONMENTAL	High	Medium
4	Grapes	SOCIAL	High	High
5	Transportation Services	SOCIAL	Medium	Low
6	Other Services	SOCIAL	Medium	High

Risk–Impact Matrix 2024

ESG Risk Level	High	Medium	Low
	3	2	6
	4		
	Low	Medium	High
Impact			

## PROGRAM ELEMENTS

Once the universe and criteria are defined, the risk–impact matrix is applied to prioritize by category and identify key suppliers for the sourcing program, determining the intensity of review that will lead to the operational assessment.

Each year it maps the supplier universe by category and country and consolidates it from the ERP, active contracts, tendering processes, and master additions/removals. Suppliers are grouped into six categories according to their role in the production process (agricultural inputs, oenological inputs, packaging inputs, grapes, transportation services, and other services), and for each category the main exposure is identified (social in grapes/services/transportation; environmental in packaging; medium in agricultural and oenological). Before prioritization, a data-integrity pre-check is performed (consistency of tax ID/legal name, performance history, and document validity) to ensure comparability across countries and categories.

On that basis, a risk–impact matrix is applied that combines ethical–social, environmental, and criticality/spend criteria, incorporating country/sector risk and the particularities of the input or service. Weightings are calibrated by category (greater environmental weight in packaging because of Scope 3 carbon footprint; greater social weight in grapes and services) and supplier scores are calculated with

transparent decision rules. The matrix sets thresholds that determine who qualifies as key and the intensity of review (basic: documentary; expanded: documentary + interview/workshop; in-depth: documentary + interview and site visit). It also considers triggers such as annual amount, dependency and substitutability, history of findings, input criticality, logistics performance, and regulatory background, to capture emerging risks even when scores are intermediate.

As a selection condition, adherence to the Code of Ethics and Conduct and to the Supplier Code of Conduct is required, together with compliance declarations, acceptance of audits, and access to evidence where applicable. The whistleblowing channel for suppliers is enabled, and permits and sanctions in force are verified before onboarding to the master. In cases of moderate findings, selection may be conditioned on commitments and deadlines; in the event of serious or repeated non-compliance, suspension or termination is contemplated, favoring improvement plans where possible and proportionate to risk. Criteria and results are documented for traceability and future reference.





From selection, the process moves to evaluation: it reviews ethical-social compliance and environmental performance with evidence and site visits according to intensity, and defines approval, conditions, or termination, with traceability and follow-up.

### Ethical and Social Component

It evaluates labor compliance, human rights, integrity and fair competition, occupational health and safety, and outsourcing/subcontractor management. It requests policies and procedures, contracts, labor records, and OHS evidence (inductions, PPE, investigations), plus whistleblowing channels and training. These are compared against sanctions or findings; contractual clauses are reviewed (adherence to Codes, anti-corruption, no child/forced labor, non-discrimination, freedom of association); and interviews/workshops are held with Procurement, Sustainability, and User Areas to address service risks.

By intensity, it applies document review (basic), interviews/workshops (expanded), and site visit (in-depth), with subcontractor sampling when applicable. On the evidence, it determines approval or an improvement plan with deadlines; for serious or repeated non-compliance, suspension/termination. Results are recorded for traceability; progress is monitored; and an annual reassessment is performed—or earlier if triggers arise (complaints, severe incidents, or changes).

### Environmental Component

It reviews regulatory compliance and impacts—permits and reports; waste, effluents, emissions; substance control; and operating conditions. It requests procedures, monitoring/measurement records, disposal certificates, and, where applicable, certifications (e.g., ISO 14001/FSC). For packaging inputs, the assessment covers Scope 3 carbon footprint, recyclability and recycled content, and evidence of design improvements (light-weighting, material substitution, reverse logistics), given their environmental materiality.

By intensity, it applies a documentary checklist, interviews, and a site visit. Based on the findings, it determines approval or reduction plans with targets and indicators (waste, emissions, effluents) and verification milestones; in the event of regulatory breaches or critical risks, the case is escalated and relationship may be suspended until gaps are closed. Results are recorded by category and country, feeding periodic follow-up and the annual reassessment, and informing tenders and Procurement decisions.



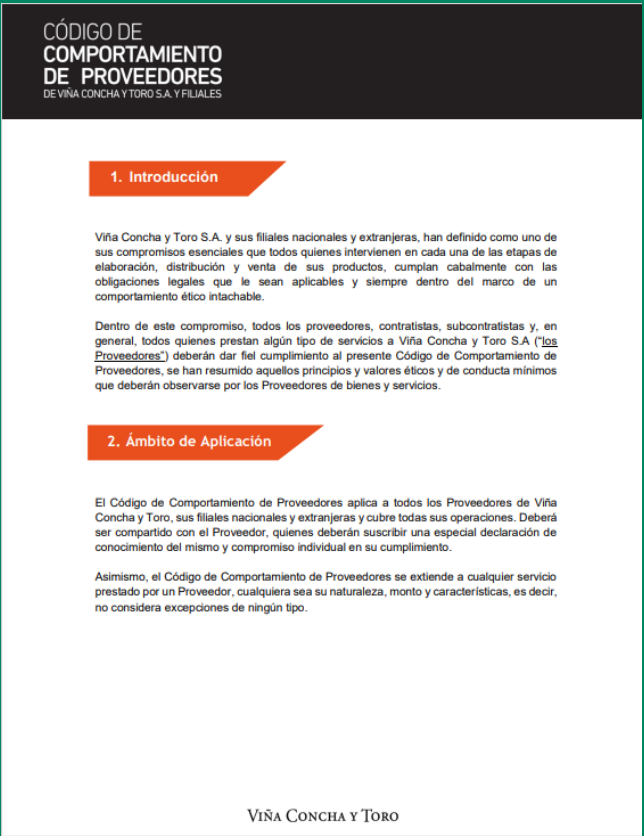


PROGRAM ELEMENTS

# Supplier Code of Conduct

Sets mandatory ethical, social, and environmental standards for all suppliers, promoting responsible relationships, respect for human rights, and sustainable practices across the entire supply chain.

Document Repository



Scope: Viña Concha y Toro suppliers, national and international, and all types of services.  
Last updated: 2024

## Ethical Principles and Mandatory Conduct

- Applies across the entire supply chain, with no exceptions.
- Mandatory adoption through a letter of commitment.
- Aligned with the Code of Ethics and other key corporate policies.
- Includes measures against bribery, conflicts of interest, unfair competition, and misuse of data.

## Social and Labor Standards

- Prohibits child labor, forced labor, and any form of discrimination or harassment.
- Requires legal compliance on working hours, wages, social-security contributions, and freedom of association.
- Demands safe working conditions and respect for human rights.

## Environmental and Sustainability Commitment

- Promotes sustainable production practices that minimize environmental impacts.
- Suppliers are expected to maintain programs for carbon-footprint reduction, energy efficiency, waste management, and biodiversity protection.

## Regulatory and Criminal Compliance

- Requires adherence to the Crime Prevention Model (Law 20.393).
- The company may terminate contracts in the event of non-compliance.
- A whistleblowing channel is available to suppliers.

## PROGRAM ELEMENTS

### Code of Ethics and Conduct

Establishes the principles and guidelines that guide the ethical conduct of all employees, promoting integrity, respect, responsibility, and transparency in the company's internal and external relationships.

#### Document Repository



Scope: Viña Concha y Toro and its Subsidiaries.  
Highest Approver: Board of Directors  
Last update: 2023

#### Principles and Ethical Culture

- Establishes the values and principles that guide corporate conduct—integrity, respect, responsibility, and transparency—promoting behavior consistent with the company's mission and vision.
- Fosters a work environment based on mutual trust, fairness, and respect for diversity, recognizing ethics as an essential part of business sustainability.

#### Behavior Standards

- Regulates the handling of conflicts of interest, the acceptance of gifts and hospitality, the responsible use of confidential information, and the protection of corporate assets.
- Defines clear guidelines for relationships with authorities, customers, suppliers, and communities, ensuring professionalism and legal compliance.

#### Consultation and Whistleblowing Mechanisms

- Provides secure, confidential channels to consult on expected conduct and to report non-compliance or irregular situations.
- Guarantees a prohibition of any form of retaliation against those who use these channels, thereby reinforcing confidence in the corporate integrity system.

#### Behavior Standards

- Incorporates ethics into day-to-day management through internal dissemination programs, periodic training, and compliance monitoring.
- Reinforces the responsibility of leaders and supervisors to promote compliance within their teams and establishes the obligation to act in the face of any detected breach.



# Chap. 04

RESPONSIBLE SOURCING

## Key Initiatives

### CONTENTS

4.1 Working Groups

4.2 Annual Supplier Workshop

4.3 Integration into the Purchasing Formula

4.4 Due Diligence for Grape Suppliers

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## KEY INITIATIVES

## Working Groups

Periodic, cross-functional sessions with packaging suppliers to align standards, unblock operational issues, and agree on improvements that strengthen service and ensure production continuity, thereby reinforcing value-chain resilience.

The SRM Working Groups are structured meetings with packaging suppliers that drive continuous improvement in operational performance and service quality, in line with the Responsible Sourcing Program. Their relevance lies in contributing to production continuity and logistics efficiency by jointly addressing deliveries, compliance, and contingency planning; at the same time, they align the work with the ethics and climate-change pillars.

These sessions also make it possible to anticipate contingencies and formalize technical commitments with a focus on continuity and efficiency, strengthening collaboration with the supply chain.

Participants include the teams from Procurement, Supply, Quality, Packaging, Management Control, and Sustainability, together with their counterparts, highlighting the cross-cutting nature of these groups and their focus on excellence and continuous improvement. This composition facilitates coordinated decisions, resolution of interdependencies, and prioritization of actions by criticality, while maintaining consistency with operational planning and technical standards.

The work is documented through minutes that record decisions, activities, responsible parties, and dates, enabling traceability between sessions. The minutes set a deadline for approval and, in specific cases, condition enablement on clear milestones (e.g., contract signature and delivery progress) to ensure effective implementation of agreements. These minutes serve as the basis for the next session, allowing progress to be monitored, schedules adjusted, and ambiguities reduced regarding responsibilities and deadlines.

Finally, the outcomes of these groups are linked to purchasing management: supplier performance is considered together with price, quality, and service in the annual evaluation (the purchasing formula), connecting joint improvement with award decisions. This approach reinforces a virtuous circle: suppliers see their progress reflected in concrete opportunities, and the company ensures consistent standards over time, deepening a collaborative, high-performance relationship.

## KEY INITIATIVES

## Annual Supplier Workshop

Every year, Viña Concha y Toro convenes its main packaging suppliers for a workshop focused on aligning the standards of the Responsible Sourcing Program, sharing progress on ethics and climate change, and presenting the “Green Supplier” recognition.

The Annual Supplier Workshop is a space for dialogue and collaboration that strengthens Viña Concha y Toro’s relationship with its supply chain. Its purpose is to align expectations, share advances of the Responsible Sourcing Program, and agree on priorities for the following period, consolidating a common view around ethics and climate change. The day is structured with an executive opening, a review of program content, and an agenda focused on packaging suppliers; it culminates with the Green Supplier, which recognizes those who lead good practices and results during the year, highlighting suppliers’ contributions to the sustainability strategy.

Each edition combines strategic messages with practical content: updates to the roadmap and program approaches, exchange of experiences, and a discussion block to resolve questions and gather proposals. In 2024, new challenges for supplier relations were also presented, and the Workshop was explicitly connected to the annual work in SRM working groups (scorecard guidelines and ongoing meetings), so that what is

agreed receives operational follow-up during the year. This format serves a dual function: it establishes a common language on standards and expectations and, at the same time, offers suppliers a space to make progress, challenges, and collaboration opportunities visible. In this way, capabilities are strengthened and a shared narrative is consolidated about what it means to “do things right” in the supply chain.

These sessions are aligned with recognized good practices in sustainable procurement: ISO 20400 promotes integrating sustainability into sourcing and working closely with suppliers; the OECD Due Diligence Guidelines recommend managing risks and impacts throughout the chain through effective engagement with partners; CDP specifically evaluates supplier engagement on climate through its Supplier Engagement Assessment; and professional bodies such as CIPS highlight Supplier Relationship Management as key to strengthening performance and supply-chain resilience.





## KEY INITIATIVES

## Integration into the Purchasing Formula

For purchasing decisions, Viña Concha y Toro incorporates a comprehensive evaluation that combines operational performance and ESG attributes, ensuring that Sustainability performance has a tangible influence on the buying decision.

During 2022, Viña Concha y Toro developed the methodology to integrate the sustainability dimension into the evaluation that underpins purchasing decisions. Thus, alongside traditional criteria, a supplier's comprehensive performance is considered through four main variables: price, quality, service, and sustainability. This framework provides consistency and comparability when selecting or awarding among alternatives, applies to all purchasing categories, and structures the process from pre-qualification through award, contributing traceability and objective criteria. It also establishes a common language among internal areas and suppliers regarding what is expected, how it is measured, and how it influences the decision.

Sustainability performance is measured each time the supplier is evaluated in a purchasing process, tender, or renewal, with a focus on key suppliers due to their relevance for operations and continuity. As a baseline, the Sustainability Division maintains and makes available to Procurement an annual set of ESG background information; in each process this is

supplemented and validated with supplier-specific information, so that the decision considers current evidence pertinent to the scope of the purchase.

The Procurement Division sets the weighting of each variable and may adjust it over time according to the nature and risk of the category, while preserving model consistency. In practice, the scheme allows supplier progress (operational and sustainability) to be effectively reflected in the purchasing decision; when bidders show similar signals on price, quality, and service, sustainability can be decisive, aligning the choice with corporate commitments. In this way, the purchasing formula links comprehensive evaluation with award, strengthens process transparency, and promotes a long-term relationship based on performance, collaboration, and continuous improvement, with documented results and supporting evidence for follow-up.



### SUSTAINABILITY COMPONENT IN SUPPLIER SELECTION PURCHASING PROCESS

$$\lambda \times F(\text{Sustainability})$$

#### Where:

- $\lambda$ : Corresponds to the relative weight assigned to the supplier's sustainability performance within the overall proposal. Estimated by the Procurement Division and increasing over time.
- $F$  (Sustainability): Function dependent on the supplier's performance. Results are delivered annually to the Procurement Division to be used during purchasing processes or tenders of the year. Annual frequency.



## KEY INITIATIVES

## Due Diligence for Grape Suppliers

With this process, Viña Concha y Toro seeks to ensure responsible practices across its supply chain. The initiative, in place since 2017, responds to market requirements, external audits, and ethical commitments.

Its purpose is to validate legal, ethical, and environmental compliance; identify human-rights risks (among others: child labor, labor conditions, and transparency); and strengthen traceability, governance, and supply-chain resilience. It also enables responses to third-party audits and reviews (e.g., SMETA), maintaining consistent criteria over time.

During the last quarter of 2024, a new due-diligence process was launched with grape producers. The process—currently under way—is carried out through direct interviews with prioritized producers to assess legal, ethical, and environmental requirements, record commitments, and reinforce traceability. The coverage target for this cycle is to reach, through those interviews, 80% of grapes purchased (by weight), in line with the company's materiality criterion.







# Chap. 05

RESPONSIBLE SOURCING

## Metrics and Results

### CONTENTS

- 5.1 Breakdown of Suppliers by Category
- 5.2 Supplier Assessment and Development
- 5.3 Impacts Achieved 2021–2024

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METRICS AND RESULTS

## Breakdown of Suppliers by Category

Viña Concha y Toro prioritizes its supplier base to maximize positive impact in supplier management.

The supplier base is organized by tiers. Tier-1 refers to Viña Concha y Toro’s direct suppliers; non-Tier-1 (Tier-2) are suppliers to those suppliers that, due to their relevance, are kept mapped. In 2024, the Tier-1 universe totals 2,550 suppliers, comprising 2,320 input suppliers and 230 grape producers. Mapping non-Tier-1 suppliers provides visibility into dependencies and continuity risks, enabling preventive management.

To maximize positive impact, significant suppliers are prioritized under two criteria: materiality (80% of annual spend) and criticality for operational continuity. With this approach, in 2024 there are 333 significant Tier-1 suppliers (including all grape producers) and 42 significant non-Tier-1 suppliers (subcontractors with ongoing services), totaling 375 significant suppliers that concentrate the program’s management, monitoring, and work plans. These figures are reviewed annually to update prioritization and maintain comparability.

Supplier Description	Unit	2024
1. Total number of Tier-1 suppliers	#	2,549
2. Total number of significant Tier-1 suppliers*	#	333
3. % of total spend with significant Tier-1 suppliers	%	80%
4. Total number of significant non-Tier-1 suppliers	#	42
5. Total number of significant suppliers (Tier-1 and non-Tier-1)	#	375



METRICS AND RESULTS

Supplier Assessment and Development

In 2024, Viña Concha y Toro assessed a prioritized segment of suppliers through documentary reviews and on-site evaluations, focusing on risk and business dependency.

Each year, within the significant suppliers, a segment is selected for assessment considering potential risk (environmental and social) and dependence for operations. In 2024, documentary and field evaluations were applied to 56 suppliers, equivalent to 15% of the significant unique universe. This process makes it possible to observe relevant practices (regulatory compliance, labor conditions, business ethics, and environmental aspects) and to prioritize actions on a year-over-year comparable basis.

In 2024, 15 cases with actual/potential substantial negative impacts were identified; 100% agreed on an improvement plan, and there were 0 terminations, favoring correction over sanction. For implementation, 5 suppliers received direct support (27%) and 15 participated in capability-building programs (9% of the significant universe).

Supplier Description	Unit	2024
6. Total number of suppliers assessed through documentary reviews/on-site evaluations(1)	#	56
7. % of significant unique suppliers assessed*	%	15%
8. Number of suppliers assessed with actual/potential substantial negative impacts	#	15
9. % of suppliers with actual/potential substantial negative impacts that agreed on an improvement/corrective-action plan	%	100%
10. Number of suppliers with actual/potential substantial negative impacts that were terminated	#	0
11. Total number of suppliers supported in implementing the corrective-action plan*	#	5
12. % of suppliers assessed with actual/potential substantial negative impacts that were supported in implementing the corrective-action plan	%	27%
13. Total number of suppliers in capability-building programs*	#	15
14. % of significant unique suppliers in capability-building programs	%	9%

METRICS AND RESULTS

Impacts Achieved  
2021 - 2024

Strategy Progress: Shows progress in implementing the supplier program, strengthening ethical-social practices and climate-action measures toward the 2025 target.

In 2024 it significantly expands the base of suppliers integrated into the platform and resumes self-assessments, reinforcing the use of whistleblowing channels and training. The focus for 2025 is to increase self-assessment coverage, close improvement plans on time, and consolidate integrity practices across the entire chain.

In parallel, it works with a smaller but better-targeted segment on climate change, increasing the share of suppliers committed to SBTi. In packaging it maintains a positive emissions-reduction trajectory versus 2020 and continues validation of the 2024 data. Priorities for 2025 are to accelerate SBTi commitments, stabilize cohorts by category, and deepen Scope 3 projects in packaging with verifiable targets.

	Unit	2021	2022	2023	2024
Business Ethics	# suppliers onboarded	6 Matching Process SEDEX	6	0	244
	# suppliers with ethics self-assessment	145	145	0	38
Climate Change	# suppliers in the program	30	26	20	15
	# suppliers committed to SBTi	10	14	10	8
	% of suppliers committed to SBTi	33%	52%	50%	53%
	# ton de CO <sub>2</sub> e # tCO <sub>2</sub> e reduced in packaging vs. 2020	13,261	15,012	22,319	2,515



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