

UNCORK A BETTER FUTURE®

Impact Report 2024

PROGRESS ON CORPORATE SUSTAINABILITY STRATEGY 2025

VIÑA CONCHA Y TORO
FAMILY OF NEW WORLD WINERIES

UNCORK A BETTER FUTURE

VIÑA CONCHA Y TORO S.A.
RUT : 90.227.000-0
Headquarters: Avda. Nueva Tajamar 481, Torre Norte,
15th Floor, Las Condes, Santiago, Chile
Telephone: (56-2) 2476 5000
Website : www.vinacyt.com

In case you require more information or have suggestions for improving the next report, please contact:

CORPORATE SUSTAINABILITY DIVISION
e-mail : sustainbility@conchaytoro.cl
Website : https://sustentabilidad.vinacyt.com/

The original lenguaje of this report is spanish. For any misunderstanding please refer to the original version.

About this Report

The Impact Report 2024 presents the progress of the Corporate Sustainability Strategy "Uncork a Better Future®", based on the objectives, goals and indicators proposed in it, with a horizon to the year 2025.

The **2024 Impact Report** is a report on the management of the year and the evolution of the strategy since 2021, prepared in accordance with the internal indicators that the company applies and monitors for its management, combining indicators from different international sustainability frameworks.

This document sets out the plans foreseen for the year 2025 and the positive impact expected to be achieved in the different stakeholders through the implementation of "Uncork a Better Future® ".

The actions defined for each program are developed in coordination with the organization's affiliates and subsidiaries in their respective countries of operation, as well as with the different departments involved in each of the topics contemplated by the strategy.



IMPACT REPORT 2024

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2024 ANNUAL REPORT

More information on the company's corporate structure can be found in Viña Concha y Toro's Annual Report 2024, Chapter 1.
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IMPACT REPORT 2024

I. Scope of the Report

DJ 1.1.1

Viña Concha y Toro's 2024 report covers majority-controlled winemaking activities, excluding affiliates without operational control and non-winemaking subsidiaries. The scope represents 95% of the sales of year 2024.

The company seeks to establish clear limits for the information disclosed, so that stakeholders understand how the company's sustainability information reflects its organizational and management reality.

The wider the scope of the information, the more representative the company's activities will be, providing a more accurate picture of how environmental and social impacts are managed. Therefore, the company seeks to permanently extend sustainability reporting to the boundaries set for financial reporting.

In particular, this 2024 report covers the activities of Viña Concha y Toro holding associated with the wine businesses. All activities under operational control and/or majority ownership are included. Excluded from the scope:

1. **Affiliates:** Affiliated companies are excluded from the scope of the Strategy and this disclosure since Viña Concha y Toro reaches a maximum of 50% direct or indirect ownership interest and, therefore, there is no operational control.
2. **Non-Wine Subsidiaries:** The beer and pisco businesses, which correspond to 5% of sales, are excluded because they are new business units in the process of consolidation and scaling towards an integrated and sustainable operational model and correspond to businesses with different materiality.

Viña Concha y Toro publicly discloses the scope of the report used for its sustainability information. The productive subsidiaries dedicated to wine production, together with the commercial subsidiaries included in this report represented 95% of sales, which corresponds to the scope of the report for the year 2024. All indicators consider this scope, except where specified.

Information on the company's corporate structure can be found in Chapter 1.1 of that report and in detail in the 2024 Annual Report, Chapter 1.

IMPACT REPORT 2024

SCOPE OF SUSTAINABILITY INFORMATION

ENVIRONMENTAL INDICATORS

The environmental indicators presented are those determined as material for the company: Water, Energy, Waste, Carbon Management and Biodiversity. For all dimensions, consolidated data is provided for all production subsidiaries in Chile, Argentina and the United States, except for carbon emissions, where data from the subsidiary Concha y Toro - Chile is provided specifically and also at Corporate level. The indicators are based on international disclosure methodologies and are expressed both in absolute values and in functional units. The indicators are provided on an annual basis.

SOCIAL INDICATORS

The social indicators presented are related to the company's priority stakeholders: Consumers, Suppliers, Customers, Employees and Community. For all dimensions, consolidated data is provided for all production subsidiaries in Chile, Argentina and the United States, except for People and Community, where only data from Concha y Toro - Chile is provided. The indicators are provided on an annual basis and the work methodology is explained in the respective chapters of this Impact Report.





IMPACT REPORT 2024

II. Independent External Verification

D J 1.1.2

The impact report is issued annually and is verified by an independent third party. In this issue, the verification was performed by Deloitte, a company that has no conflicts of interest to perform this service.

In 2024, Viña Concha y Toro reinforced its commitment to transparency and accountability by hiring Deloitte to perform an independent assurance of its 2024 Impact Report under the guidelines of the Dow Jones Indexes and in accordance with the international standard ISAE 3000 of the IAASB.

The work focused on providing a limited level of assurance regarding the consistency of the environmental, social and economic indicators reported, based on procedures such as meetings with the teams responsible for preparing the report, review of evidence, analysis of consistency of content recommended by the DJSI's Corporate Sustainability Assessment (CSA), and verification of quantitative and qualitative information of indicators under the GRI standard.

This process was complemented with independent verifications of specific carbon, water and energy footprint measurements, carried out under the recognized international standards ISAE 3000. In addition, the company's actions in forests and biodiversity are certified by the Forest Stewardship Council (FSC®), with annual verification by SGS. All verification letters are publicly available on the corporate website, strengthening stakeholder confidence in the soundness and veracity of the information reported.

Deloitte declared compliance with IFAC standards of independence and professional ethics, and confirmed the application of a quality control system in accordance with International Standard on Quality Control 1 (ISQC 1).

As a result, the independent verification concluded that the indicators reviewed and identified were indeed included in the 2024 Impact Report, thus ensuring the reliability and consistency of the information published.

IMPACT REPORT 2024

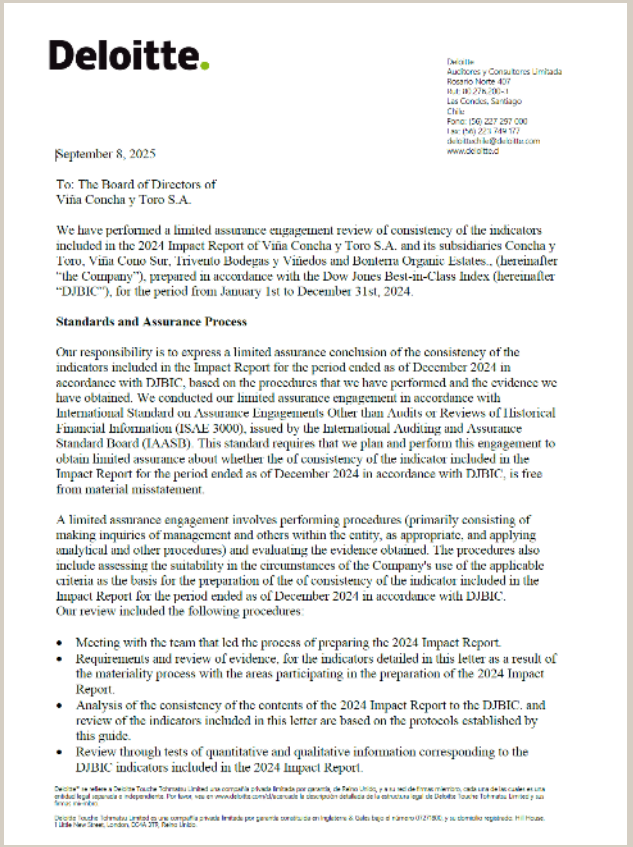
Detail of Indicators Verified 2024

CRITERIA	CATEGORY DJI	INDICATOR
Materiality	1.3.1 Materiality analysis	- Materiality Process
Supply Chain	1.7.5 Data on supplier review monitoring	- Total number of Tier 1 suppliers - Total number of significant suppliers in Tier 1 - Percentage of total spend on significant suppliers in Tier 1. - Total number of significant non-Tier 1 suppliers
	1.7.6 Supplier evaluation monitoring data	- Total number of suppliers evaluated through desk reviews/on-site evaluations - Percentage of significant single suppliers evaluated - Number of suppliers assessed as having actual/potential substantial negative impacts - Number of suppliers with actual/potential substantial negative impacts that were terminated
	1.7.6 Data on monitoring and corrective plans for suppliers	- Total number of suppliers supported in the implementation of corrective action plan - Percentage of suppliers assessed with actual/potential substantial negative impacts supported in corrective action plan implementation
	1.7.6 Supplier capacity building monitoring data	- Total number of suppliers in capacity building programs - Percentage of significant unique suppliers in capacity building programs

CRITERIA	CATEGORY DJI	INDICATOR
Energy	2.2.2 Energy Consumption	- Total non-renewable energy consumption (MWh).
Waste and Pollutants	2.4.2 Waste	- Total tons of waste recycled/reused.
	2.4.2 Waste	- Total tons of waste disposed.
	2.4.4 Impact of Loss/Waste Food	- Total tons of food loss and waste.
	2.4.4 Impact of Loss/Waste Food	- Total tons of food loss and waste volumes used for alternative purposes.
Water	2.5.2 Water Consumption	- Total net water consumption (Mm3)
	2.5.3 Consumption in Water Stressed Areas	- Total water consumption in water-stressed areas (Mm3).
Climate Change Strategy	2.6.1 Direct GHG Emissions (Scope 1)	- GHG Emissions Scope 1 (tCO2e)
	2.6.2 Indirect GHG Emissions (Scope 2)	- Location-based Scope 2 GHG Emissions (tCO2e)
	2.6.2 Indirect GHG Emissions (Scope 2)	- Market-based Scope 2 GHG emissions (tCO2e)

IMPACT REPORT 2024

CRITERIA	CATEGORY DJI	INDICATOR
Climate Change Strategy	2.6.3 Scope 3 Emissions	- GHG Emissions Scope 3 (tCO2e)
Labor Practices Indicators	3.1.4 Pay equity	- Percentage median gender pay gap (base salary) - Median percentage gender pay gap (base salary) - Average percentage gender pay bonus gender pay gap (base salary plus pay bonus) - Median percent gender pay bonus gender pay gap (base salary plus bonus salary)
Occupational Health and Safety	3.4.3 Fatalities	- Number of employee fatalities - Number of contractor fatalities
	3.4.4 LTIFR (Lost Time Injury Frequency Rates) - Employees	- Lost Time Injury Frequency Rate (LTIFR) - Employees - Lost Time Injury Rate (LTIR)
	3.4.5 LTIFR (Lost Time Injury Frequency Rates) - Contractors	- Lost Time Injury Frequency Rate (LTIFR) - Contractors - Lost Time Injury Rate (LITR)



Deloitte.

Deloitte
Auditores y Consultores Limitada
Rosario Norte 407
R.U.T. 80.276.000-1
Las Condes, Santiago
Chile
Fono: (56) 227 297 000
Fax: (56) 223 749 177
deloittechile@deloitte.com
www.deloitte.cl

September 8, 2025

To: The Board of Directors of
Viña Concha y Toro S.A.

We have performed a limited assurance engagement review of consistency of the indicators included in the 2024 Impact Report of Viña Concha y Toro S.A. and its subsidiaries Concha y Toro, Viña Cono Sur, Trivento Bodegas y Viñedos and Bonterra Organic Estates., (hereinafter "the Company"), prepared in accordance with the Dow Jones Best-in-Class Index (hereinafter "DJBIC"), for the period from January 1st to December 31st, 2024.

Standards and Assurance Process

Our responsibility is to express a limited assurance conclusion of the consistency of the indicators included in the Impact Report for the period ended as of December 2024 in accordance with DJBIC, based on the procedures that we have performed and the evidence we have obtained. We conducted our limited assurance engagement in accordance with International Standard on Assurance Engagements Other than Audits or Reviews of Historical Financial Information (ISAE 3000), issued by the International Auditing and Assurance Standard Board (IAASB). This standard requires that we plan and perform this engagement to obtain limited assurance about whether the of consistency of the indicator included in the Impact Report for the period ended as of December 2024 in accordance with DJBIC, is free from material misstatement.

A limited assurance engagement involves performing procedures (primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical and other procedures) and evaluating the evidence obtained. The procedures also include assessing the suitability in the circumstances of the Company's use of the applicable criteria as the basis for the preparation of the of consistency of the indicator included in the Impact Report for the period ended as of December 2024 in accordance with DJBIC.
Our review included the following procedures:

- Meeting with the team that led the process of preparing the 2024 Impact Report.
- Requirements and review of evidence, for the indicators detailed in this letter as a result of the materiality process with the areas participating in the preparation of the 2024 Impact Report.
- Analysis of the consistency of the contents of the 2024 Impact Report to the DJBIC. and review of the indicators included in this letter are based on the protocols established by this guide.
- Review through tests of quantitative and qualitative information corresponding to the DJBIC indicators included in the 2024 Impact Report.

MORE INFORMATION

Verification Letter publicly available on the Corporate Sustainability micro-site, Transparency section. sustainability.vinacyt.com/sustainability/Transparency



Chap. 01

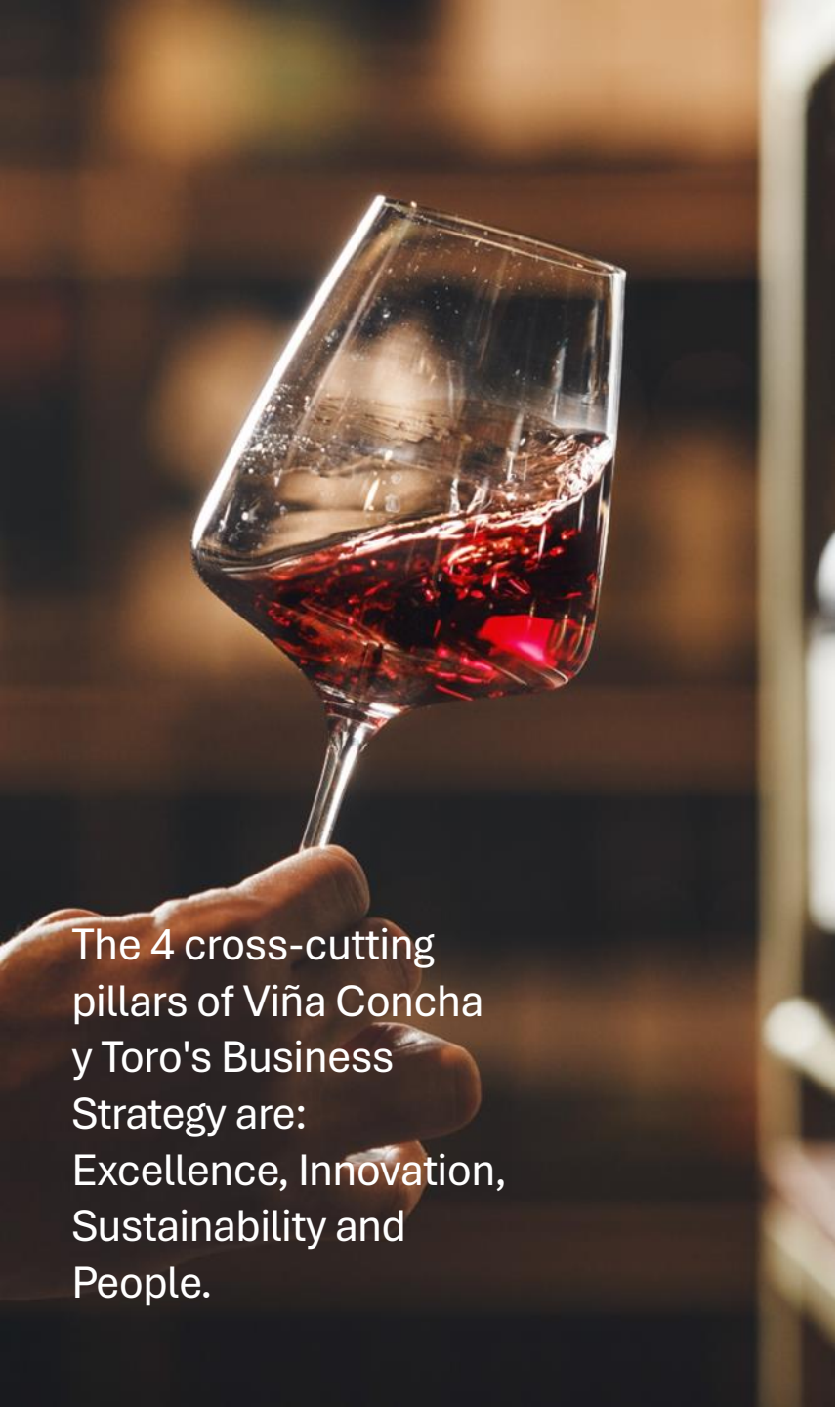
Introduction

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VIÑA CONCHA Y TORO
FAMILY OF NEW WORLD WINERIES

UNCORK A BETTER FUTURE



CHAP.1 | INTRODUCTION

1.1. Business Model

The company is characterized by a high level of vertical integration, which allows it to participate and know each stage of the wine business, and allows it to generate competitive advantages as a result of the experience acquired.

Viña Concha y Toro is one of the world's leading wine producers. It was founded in 1883 and was incorporated as a joint stock company in 1921, when it expanded its corporate name to general wine production and today - as an open stock company - is listed on the Santiago Stock Exchange.

It is headquartered in Santiago, Chile, and has vineyards, wineries and bottling plants in Argentina and the United States. In addition, the company has a network of 12 sales offices and its own distribution subsidiaries in North America, South America, Asia and Europe, which enable it to generate commercial proximity to the more than 130 markets where it operates. Its main markets are the United Kingdom, the United States, Chile, Brazil, Mexico and the Nordic countries.

As of December 2024, Viña Concha y Toro has 12,427 hectares of its own vineyards planted in Chile, Argentina and the United States. Throughout its operation in 2024 it had 3,266 employees, 19,348 customers and 4,223 suppliers around the world.

One of the main characteristics of Viña Concha y Toro's business model is its high degree of vertical integration, since it participates in the business from the vineyard to marketing, even reaching the final consumer.

The company's main business is the business related to the production and marketing of wines, which accounted for 95% of the company's revenues in 2024. It is in this area where the progress of this report is presented.

In addition to its economic relevance, Viña Concha y Toro has established itself as a benchmark player in sustainability in the global wine industry. Its strategy is based on sustainable innovation, responsible management of natural resources and commitment to climate action, which has allowed it to be recognized in international sustainability rankings. These guidelines strengthen its actions and support its ability to generate long-term shared value for shareholders, customers, employees and communities in the territories where it operates.

CHAP.1 | INTRODUCTION

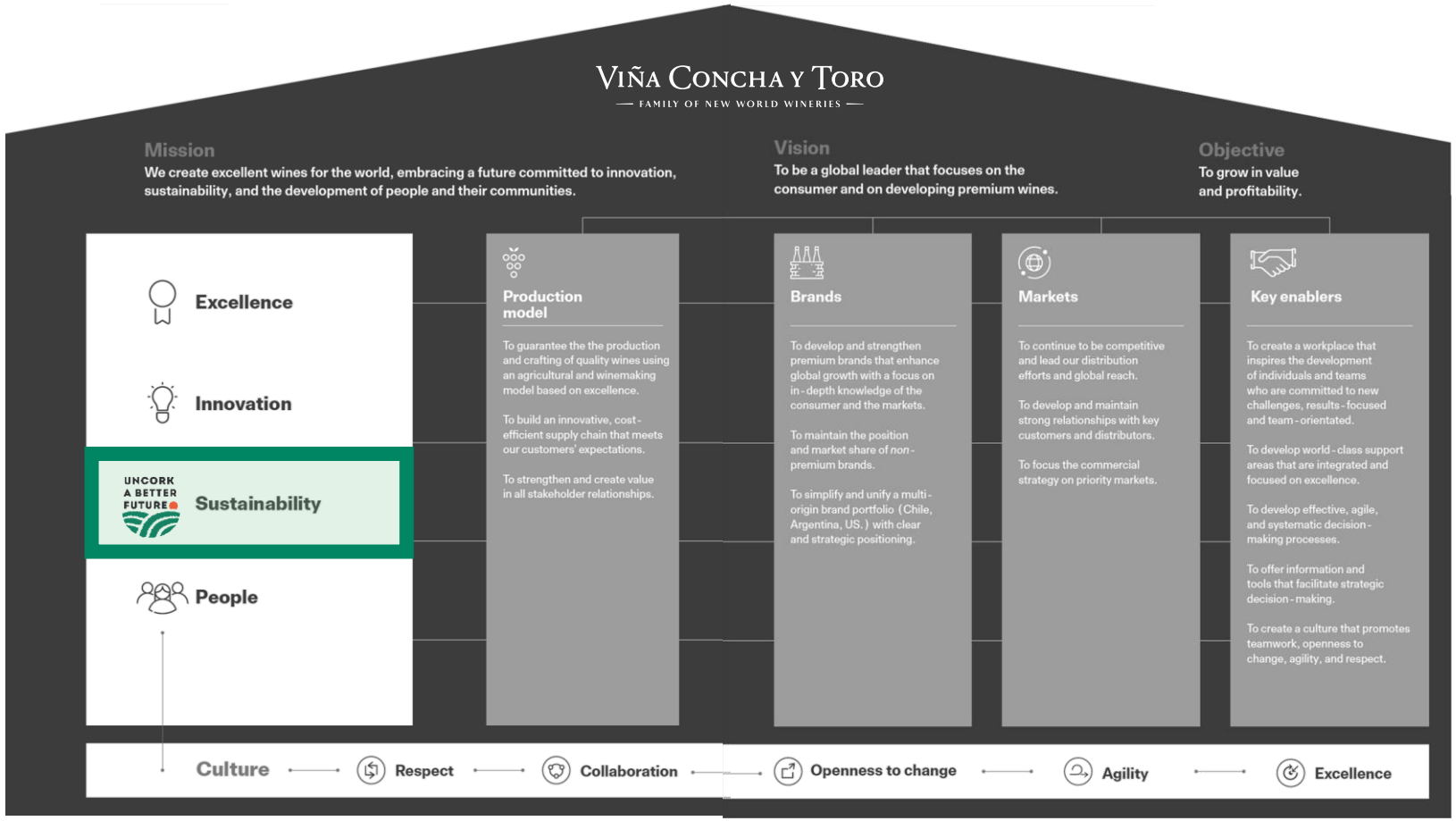
1.1.1 Business Strategy - Viña Concha y Toro

Viña Concha y Toro's business strategy focuses on the premiumization of its portfolio, seeking to sustainably increase profitability and strengthen its global positioning. Simultaneously, it seeks to ensure excellence in wine production through a robust agricultural and winemaking model, together with an efficient and innovative supply chain that responds to customer expectations. The company is working to strengthen strategic relationships and consolidate a portfolio of premium brands, maintaining the competitiveness of non-premium brands and simplifying its multi-origin proposal.

It also aims to consolidate its leadership in priority markets through solid global distribution and long-term commercial ties. Finally, talent management and the strengthening of organizational culture are the basis for fostering collaboration, agility and excellence in all of the company's activities.

Sustainability is one of the strategic pillars transversal to the entire company.

Figure N°1:
Viña Concha y Toro's Business Strategy Model



CHAP.1 | INTRODUCTION

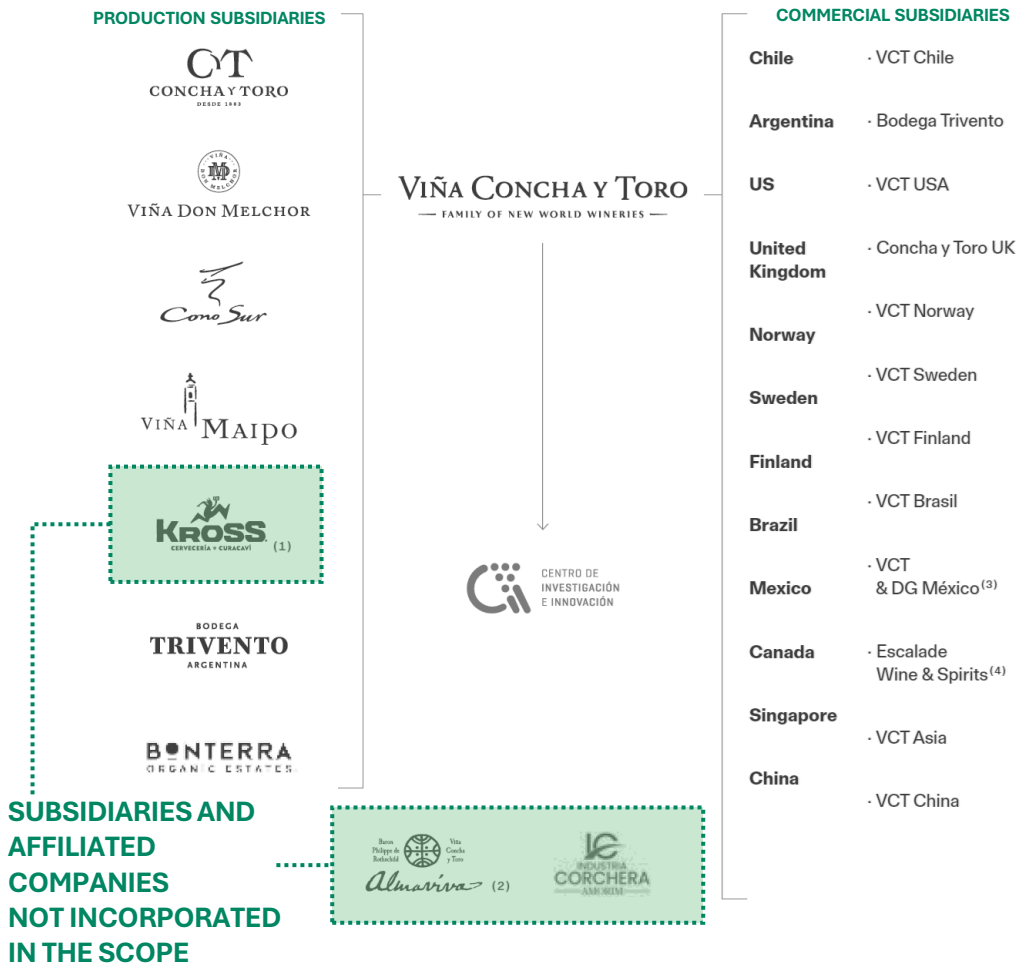
1.1.2 Business Units

Viña Concha y Toro structures its business through a set of production subsidiaries, affiliated companies and international distribution offices.

The company's global reach is reinforced by an extensive network of distribution offices in strategic markets, including Chile, the United States, the United Kingdom, Norway, Sweden, Finland, Brazil, Mexico, Canada, Singapore and China.

This international presence allows the company to sustain an integrated business model, from the productive origin to direct marketing in more than 130 countries, strengthening its position as one of the main players in the global wine industry.

Figure N°2:
Viña Concha y Toro's Business Units



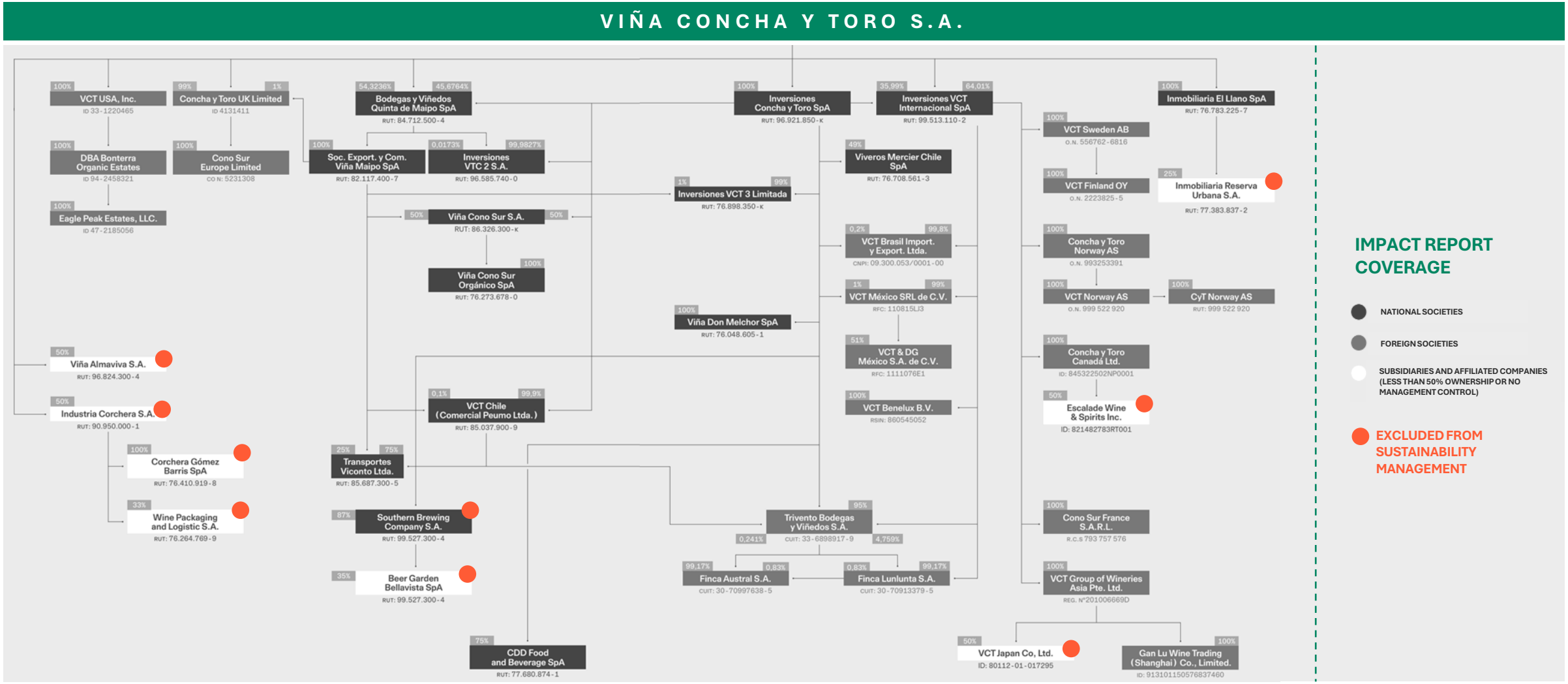
ANNUAL REPORT 2024

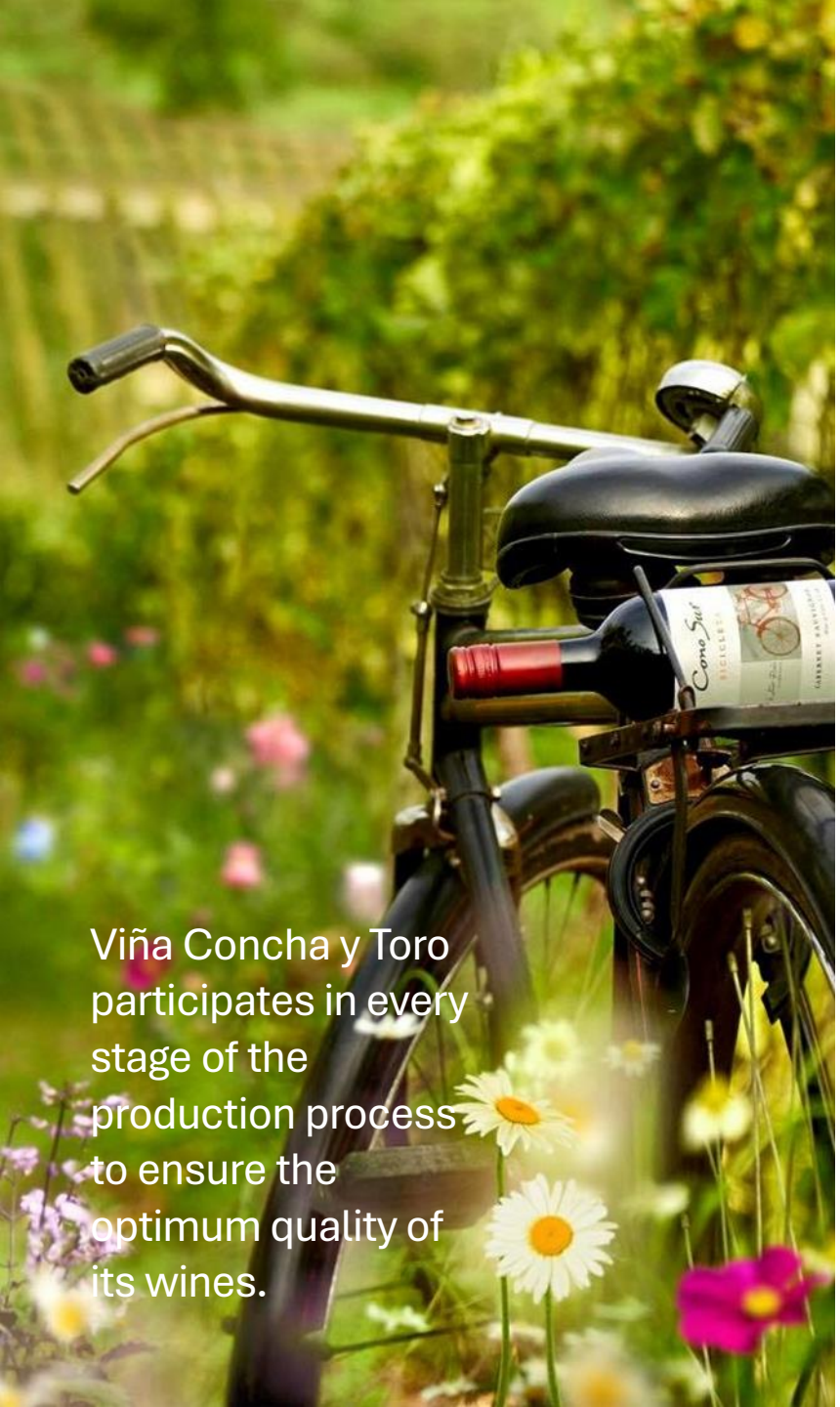
More information about the company can be found in Viña Concha y Toro's Annual Report 2024, Chapter 1. vinacyt.com

CHAP. 1 | INTRODUCTION

1.1.3 The 2024 Corporate Structure

Figure N°3:
Viña Concha y Toro's Corporate Structure





CHAP.1 | INTRODUCTION

1.2 Value Chain and Process Flows 2024

The high degree of vertical integration brings advantages, but also challenges, especially in terms of sustainability, since there are more aspects where potential environmental and social impacts must be identified, managed and monitored.

To understand in depth the risks and opportunities that Viña Concha y Toro faces in terms of sustainability, it is essential to begin by sizing the scope of its operations.

UNDERSTANDING THE SUSTAINABILITY CHALLENGE

The purpose of this chapter is to present, through quantitative data, the magnitude of the challenge of moving towards a more sustainable operation in one of the largest wineries in the world.

The analysis focuses on the flow of the company's production process, which comprises both its internal activities and the coordination of an extensive and diverse value chain. Examining this flow of volumes, materials and resources - from agricultural production to final distribution - provides a comprehensive understanding of the company as an integrated operation.

Each stage of the process involves specific environmental and social challenges, ranging from the efficient use of water and energy to responsible waste management and the promotion of sustainable agricultural practices not only in the company's own fields, but also on growers' land.

A detailed understanding of these potential impacts is essential for the development of effective mitigation and adaptation strategies. At the same time, the production process presents significant opportunities to generate positive impacts, particularly through the incorporation of regenerative practices that contribute to the health of the ecosystem and the well-being of the communities involved.

Clarity about these dynamics will allow for more informed decision making aligned with the company's long-term sustainability objectives. In this way, environmental and social management becomes not only a regulatory or market requirement, but a strategic axis that strengthens the company's resilience in the face of global challenges.

01 CULTIVATION AND CARE OF VINES

AGRICULTURAL STAGE

Vineyard care is essential to obtain quality fruit. At this stage, we seek to obtain optimum raw materials, taking special care of the soils, the surrounding natural ecosystems and the human and social environment.

The company has vineyards planted in Chile, Argentina and the United States. Within them, there is a wide variety of wine valleys with their respective microclimates and soils that are central to the production of grapes in both quantity and quality necessary to cover the broad spectrum of the brand portfolio. In total, the company is present in 15 wine valleys, of which 10 are in Chile, 4 in Argentina and 1 in the United States.

In addition, there are different varieties of vines which are chosen according to the conditions of each valley, soil and climate.

Its model considers regenerative agricultural practices in the Concha y Toro subsidiary in Chile, organic in the Cono Sur subsidiary in Chile, certified as organic-regenerative in the United States and in the Trivento subsidiary, it is expected to deepen these practices in the coming years. All of this is aimed at guaranteeing production in balance with the natural environment.

100% of the vineyards have sustainability certification under the Sustainability Code of Wines of Chile, Sustainability Certification of Bodegas Argentinas and California Sustainable Winegrowing in the United States.

2024				
HOLDING	CONCHA Y TORO*	CONO SUR	TRIVENTO	BONTERRA
100% Certified Sustainable	100% Wines of Chile Code	100% Wines of Chile Code	100% Argentine Wineries Code	100% California Sustainable Winegrowing
15 Valleys	7	5	4	1
80 Vineyards	47	10	13	10
12,612 hectares planted	9,438	1,306	1,505	362
188.7 million kg harvested	155.3	13.3	17.3	2.8

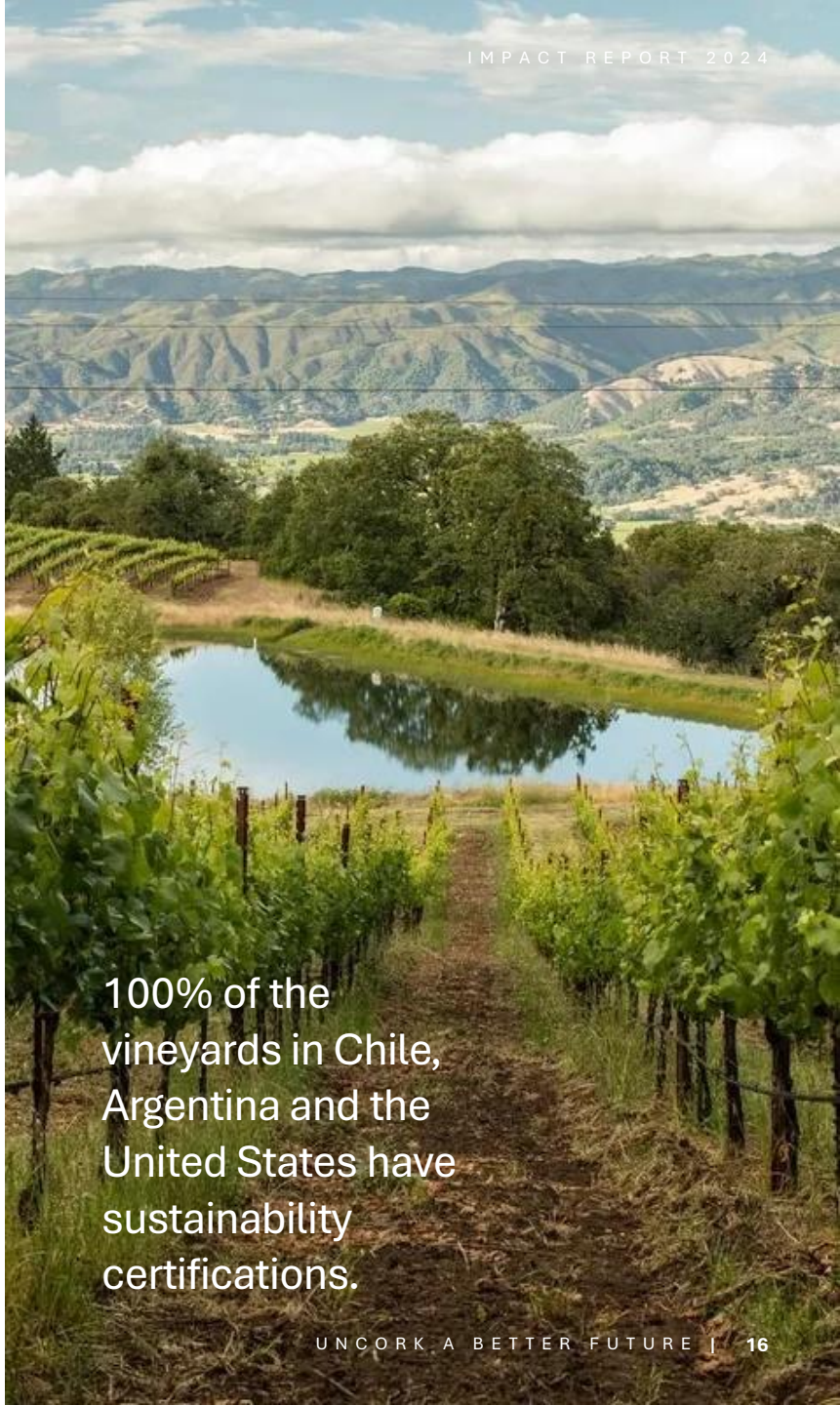
*** Includes Don Melchor and Viña Maipo in all tables in this chapter.**

SUSTAINABILITY ASPECTS

- 100% of the surface area with drip irrigation for efficient use of water.
- Responsible phytosanitary management and fertilization, safeguarding nutrient proportions to avoid altering the natural environment and crop operating costs.
- Use of compost and soil amendments.
- Implementation of borders with multifunctional native forestation.

MAIN SERVICES AND INPUTS

Temporary workers, phytosanitary products, machinery, transportation services, energy, among others.



02 WINEMAKING

OENOLOGICAL STAGE

After harvesting, the grapes are transferred to the wells of the wineries. Here juices are obtained and a controlled fermentation process is carried out to obtain an optimal oenological result that allows the production of wines of excellence.

The winemaking is carried out in its own strategically located cellars, with a high standard of infrastructure, machinery and equipment, which allows for outstanding wine quality and productivity.

In Chile, Viña Concha y Toro has 12 winemaking and/or aging cellars (11 Concha y Toro and one Cono Sur). Trivento has 3 winemaking and aging cellars of its own. Bonterra Organic Estates has one winery.

For the fermentation, aging and storage of its wines, the company uses a combination of stainless steel tanks, cement tanks with epoxy coating and American and French oak barrels, which are selected according to the needs of each product.

100% of the wineries are certified as sustainable under the Sustainability Code of Wines of Chile, Sustainability Certification of Bodegas Argentinas and California Sustainable Winegrowing in the United States.

2024				
HOLDING	CONCHA Y TORO*	CONO SUR	TRIVENTO	BONTERRA
100% Certified Sustainable	**100%** Wines of Chile Code	**100%** Wines of Chile Code	**100%** Argentine Wineries Code	**100%** California Sustainable Winegrowing
16 wineries	**11**	**1**	**3**	**1**
100.3 million Kg purchased	**69.5**	**5.3**	**16.9**	**8.6**
289.1 million kg received	**224.8**	**18.7**	**34.2**	**11.4**
65% Self-supply	**69%**	**71%**	**51%**	**24%**
224.8 million liters vinified	**176.1**	**14.3**	**25.7**	**8.7**

SUSTAINABILITY ASPECTS

- The warehouses generate 93% of the company's waste, mainly organic waste, which is recycled, reused or upcycled in its entirety.

MAIN SERVICES AND SUPPLIES

Services of temporary workers, barrels, filtering and clarifying supplies, grapes from external producers, energy, among others.



03 PACKAGING AND BOTTLING OF WINE

OPERATIONS STAGE

The wine is safely transported from the wineries to the plants where it is bottled in its different formats. The logistics and quality of inputs are crucial at this stage.

Viña Concha y Toro's production model culminates with the bottling and packaging process through its own plants in the three origins, which have state-of-the-art infrastructure, machinery and equipment, allowing the company to comply with the highest standards of quality and safety in the different formats offered by the company.

When packaging services are used, they must guarantee compliance with the same procedures and standards with which the company operates and are subject to control and compliance audits by an internal team specialized in quality and safety.

The company's dry goods are subject to strict quality and safety controls, both at the time of entry and during the manufacturing stages at the suppliers' facilities, which are carried out by internal teams.

100% of the bottling plants have sustainability certification under the Sustainability Code of Wines of Chile, Sustainability Certification of Bodegas Argentinas and California Sustainable Winegrowing in the United States.

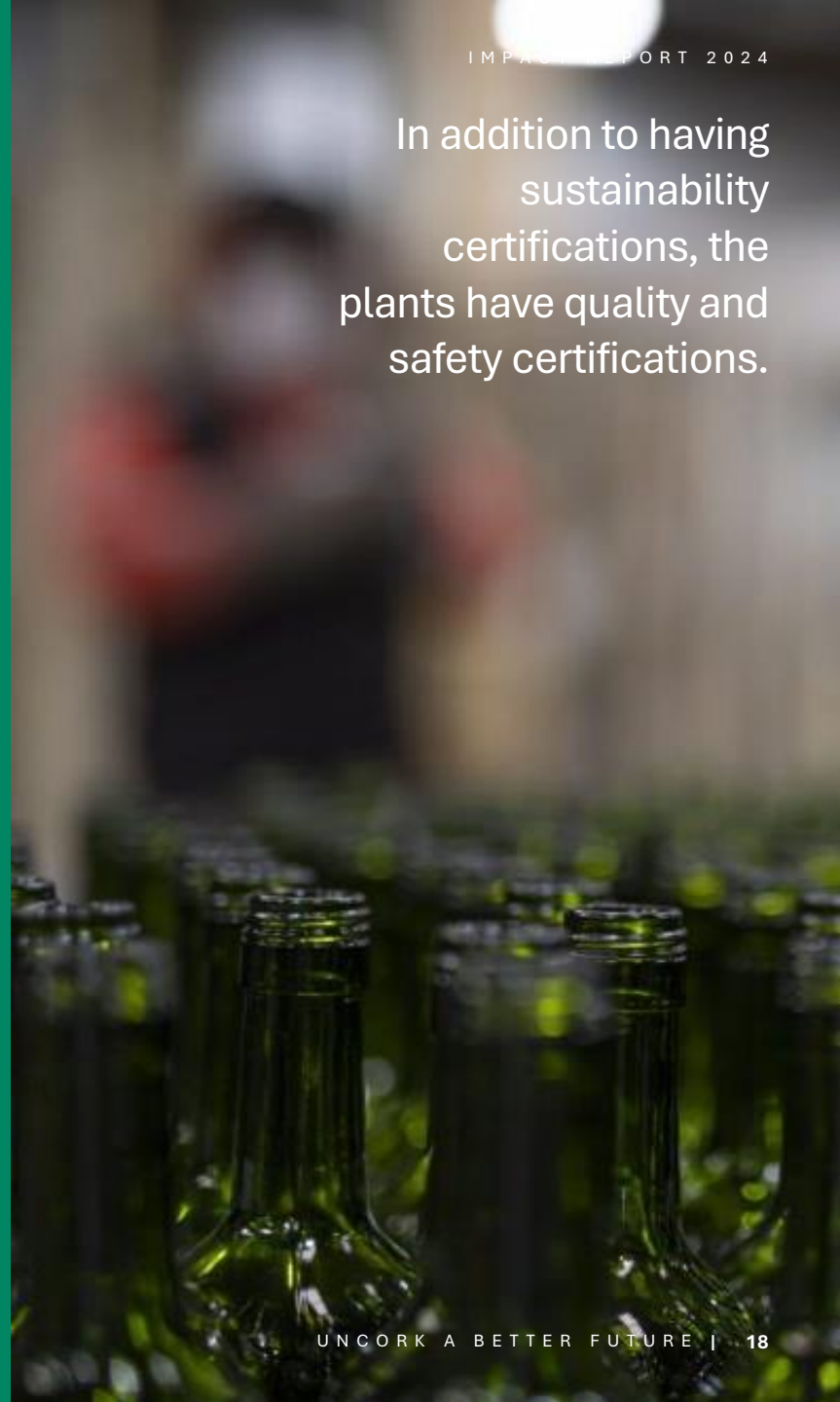
2024				
HOLDING	CONCHA Y TORO*	CONO SUR	TRIVENTO	BONTERRA
100% Certified Sustainable	100% Wines of Chile Code	100% Wines of Chile Code	100% Argentine Wineries Code	100% California Sustainable Winegrowing
5 plants	3	-	1	1
110.7 Ton of glass	99.4	-	7.0	4.3
231.2 mill. liters bottled	210.9	-	8,8	11.5
25.7 mill. packaged 9L cases	23.4	-	1.0	1.3

SUSTAINABILITY ASPECTS

- 100% of industrial waste with valorization alternatives.
- Facilities use 100% renewable electrical energy.
- Quality assurance of packaging input suppliers.

MAIN SERVICES AND INPUTS

Service companies, packaging supplies, machinery, transportation services, energy, among others.



04 DISTRIBUTION TO THE WORLD

LOGISTICAL STAGE

Distribution involves the arrival of the products to our own and third-party logistics centers, both in the domestic and export markets. A necessary step to finally reach the consumer's cup.

The company is committed to a sustainable logistics and distribution model. This means making maximum use of route optimization criteria in both local transportation and international connections. From this perspective, there is a constant search for logistical efficiency, generating actions to reduce CO2 emissions at this stage.

Viña Concha y Toro's internal transportation logistics is complex and specialized, with several areas coordinated to efficiently manage the movement of inputs, wines and finished products throughout the production process.

Through its subsidiary Transportes Viconto S.A., the company manages transportation and freight within the country, using trucks and other related transportation elements. It also transports products produced by the parent company and subsidiaries to the various points of sale and distribution using its own or leased vehicles.

The logistics and distribution stage is also within the scope of the certification of the Chilean Wine Sustainability Code, the Sustainability Certification of Bodegas Argentinas and the California Sustainable Winegrowing Certification of the United States.

2024				
HOLDING	CONCHA Y TORO*	CONO SUR	TRIVENTO	BONTERRA
103 direct export markets	98	43	44	22
30.1 Mill of 9l Cases (Sales)	22.4	4.0	2.1	1.6
TYPE OF DISTRIBUTION		INLAND	SEA	AIR
%		1.53%	98.43%	0.03%

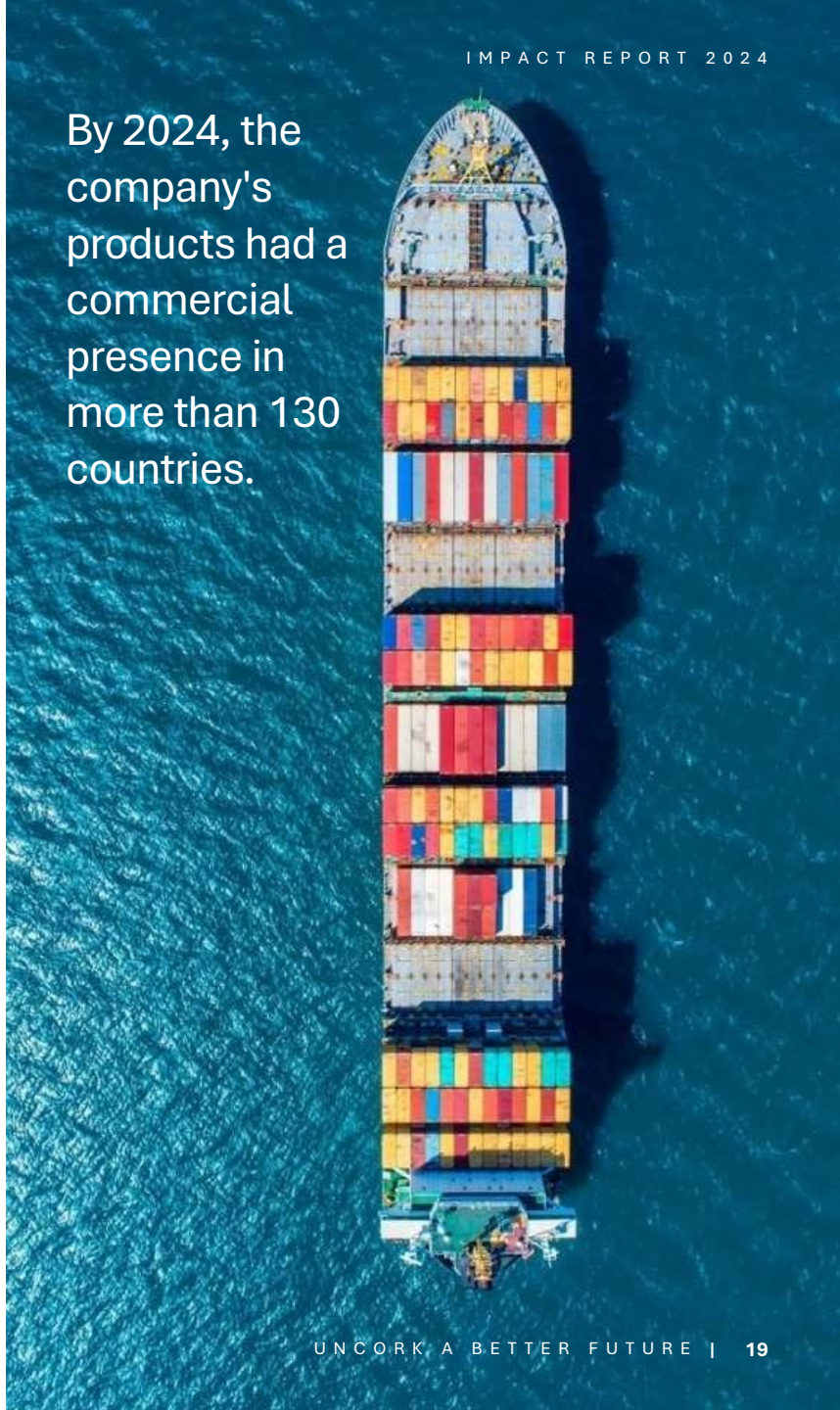
SUSTAINABILITY ASPECTS

- 99% of the products are moved by sea or land.
- Direct coordination with customers and distributors, minimizing stopovers.
- The company has a land transportation subsidiary in Chile, certified through the Giro Limpio system.

MAIN SERVICES AND SUPPLIES

Freight services, transportation services, storage and warehousing services, energy, among others.

By 2024, the company's products had a commercial presence in more than 130 countries.



05 GLOBAL MARKETING

MARKETING AND SALES STAGE

The company has consolidated marketing and sales teams that allow it to work together with each market to position the brands. In addition, in certain markets, the company works with local distributors.

Viña Concha y Toro's products are marketed in more than 130 countries through a network of independent distributors and its own distribution offices in the main markets. This gives the company a competitive advantage by enabling it to work directly and closely with customers and effectively execute its sales and marketing strategy. Through the company's own offices, sales, distribution in local markets and marketing of products manufactured by the parent company and its subsidiaries, as well as those of other domestic and foreign companies, are carried out. To this end, we have a dedicated and specialized sales force that directly covers retail, wholesale, retail, on-trade and online channels.

Another key pillar of Viña Concha y Toro's corporate strategy is the investment in building and developing its brands. In this line, marketing efforts have been aimed at increasing consumer awareness, positioning, penetration and visibility of its main premium brands in the markets, successfully meeting this challenge.

2024				
HOLDING	CONCHA Y TORO*	CONO SUR	TRIVENTO	BONTERRA
28 Strategic Brands	13	5	5	5
30.1 Mill of 9L Cases (Sales)	22.4	4.0	2.1	1.6
361.2 mill. bottles sold	268.8	48.0	25.2	19.2
76% Export sales	74%	97%	92%	37%

SUSTAINABILITY ASPECTS

- Communication of the certification as a B Company through the company's strategic brands.
- Generation of global marketing strategies for the brands.
- Balanced portfolio allows us to satisfy different types of consumers around the world.

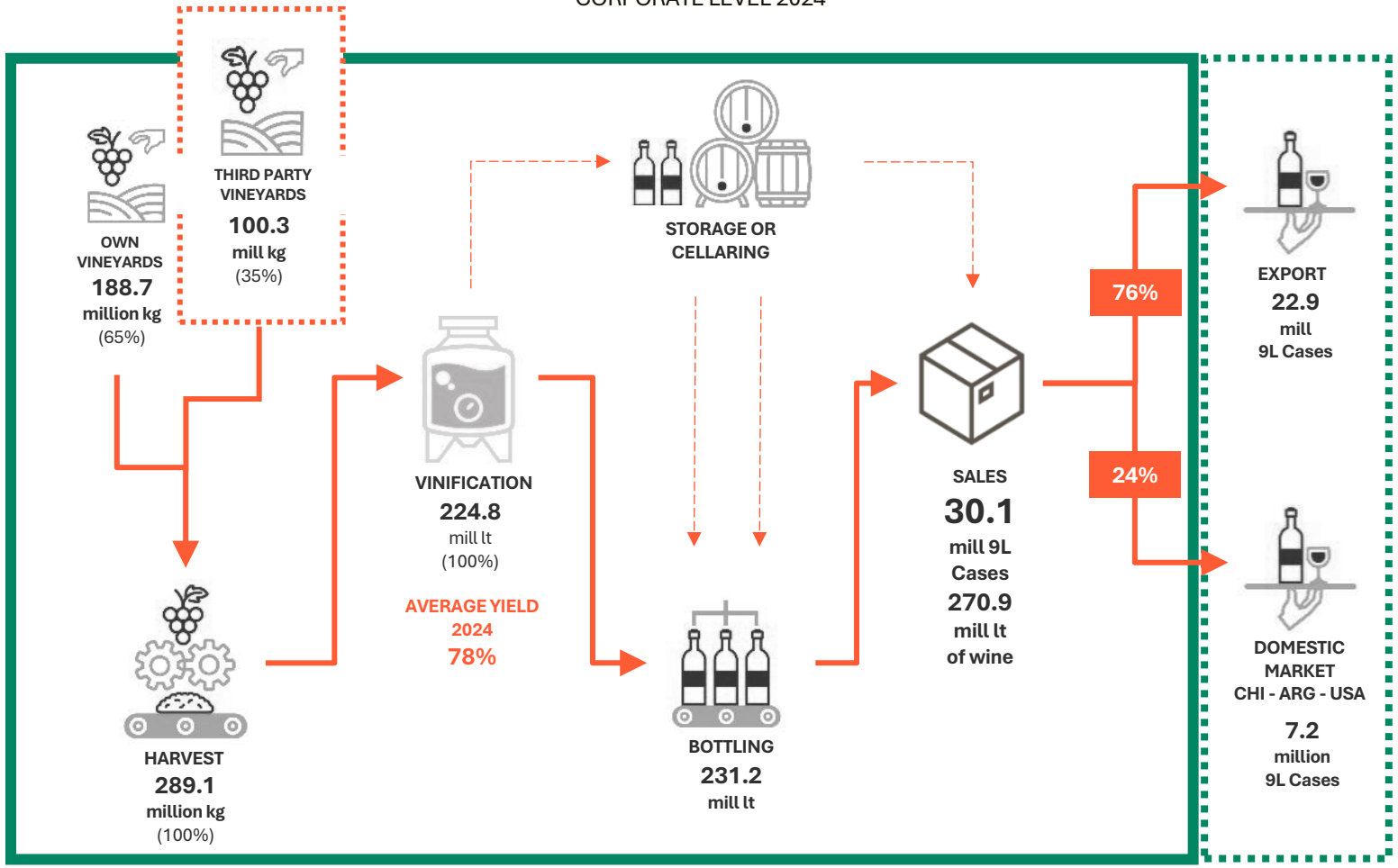
MAIN SERVICES AND SUPPLIES

Advertising services, destination distribution services, warehousing, marketing materials and merchandising, among others.



1.2.1 Magnitude of the 2024 Production Process

Figure N°4:
Consolidated Flows of the Production Process
CORPORATE LEVEL 2024





During 2024, 65% of the grape supply came from own vineyards.

CHAP.1 | INTRODUCTION

1.3 Key Milestones 2007-2024

Viña Concha y Toro and its family of wineries in Chile, Argentina and the United States, integrate sustainability as one of its core business pillars in its mission, together with excellence, innovation and people.

The commitment to the land, water, natural resources and the well-being of people has been implicit in the way the company has operated since its origins. This vision has been key to its permanence over time and its expansion, not only in Chile, but also in the different markets where it participates.

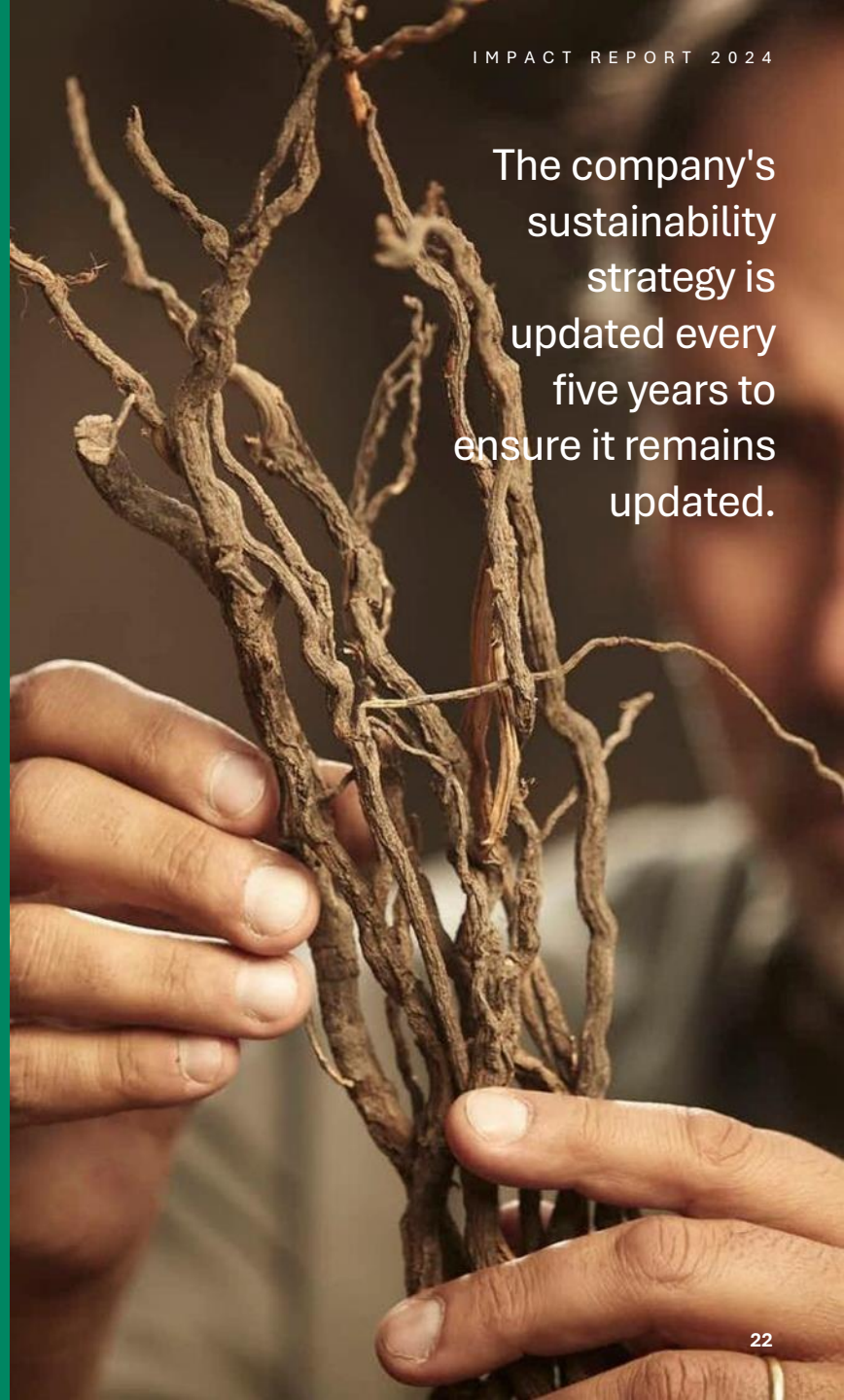
The company has implemented early actions such as drip irrigation in the nineties, reflecting an early adoption of sustainable practices. Over time, multiple initiatives were added in different areas of its operation.

In 2012, a relevant step was taken with the development of its first sustainability strategy, which allowed the company to integrate its environmental and social concerns in a structured manner and with a long-term view. Since then, progress has been made based on clear metrics and defined objectives, facilitating the annual measurement of progress in environmental, social and governance performance.

Every five years, the company comprehensively reviews its sustainability strategy, incorporating new goals and approaches based on a dual materiality analysis, which considers the participation of various relevant stakeholders.

In addition, it conducts materiality exercises every two years with internal and external stakeholders to assess the validity and consistency of its long-term vision. Every year, an evaluation of the fulfillment of goals and progress is carried out, which ensures the continuous updating of the strategic challenges in a process of constant improvement.

This sustained commitment has positioned the company as a benchmark in the global wine industry, giving it legitimacy in the eyes of consumers, investors and communities. By integrating sustainability as a transversal pillar of its management, the company not only responds to regulatory and social demands, but also anticipates future trends, consolidating a business model that is resilient, competitive and aligned with current environmental and social challenges.



1.3.1 Three Stages of Maturity

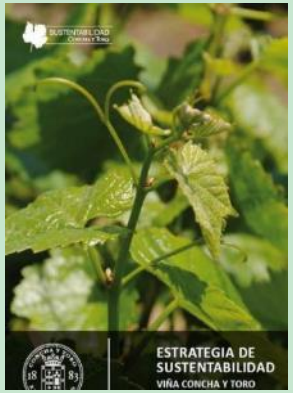
With a mobilizing and impact-oriented vision, sustainability management has been developed from a strategic perspective within the company.

The company's strategic sustainability guidelines originated in 2012, under a clear premise: "To give back in each bottle what the Earth has given us", a guideline that set the course until 2020. During that period, every action undertaken sought to thank and honor the generosity of the land and the communities that were part of the company's environment.

Today, that commitment is evolving toward an even more ambitious purpose: to generate net positive impacts and leave a legacy that transcends. The aim is to move from gratitude to regeneration, actively contributing to a more inclusive, equitable and resilient future for people and the planet. It is in this spirit that the Corporate Sustainability Strategy 2025 **"Uncork a Better Future®"** was born, an invitation to be part of this transformation. Its update will begin in 2025, projecting new objectives and consolidating a long-term path towards a new stage of impact and purpose in 2030 and 2040.

GIVE BACK → **Evolution of purpose in sustainability** → **REGENERATE**

2012 - 2015

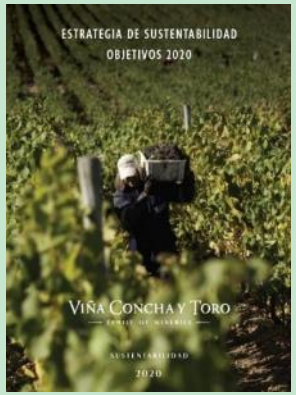


FIRST CYCLE

THE BEGINNING

During 2011, the development of the Sustainability Strategy began, which was launched in 2012. The goals defined for 2015 were 93% achieved.

2016 - 2020



SECOND CYCLE

CONTRIBUTION TO GLOBAL SUSTAINABILITY

In 2015, a new stage began with more ambitious goals for 2020 and incorporating the United Nations Sustainable Development Goals. The goals defined in 2015 were 95% achieved.

2021 - 2025



THIRD CYCLE

UNCORK A BETTER FUTURE®

With a view to 2025, it incorporates the focus on generating positive impacts provided by the certification as a B Company and the strategy called "Uncork a Better Future®".

2026 - 2030

UNCORK A BETTER FUTURE

FOURTH CYCLE

UNCORKING A BETTER FUTURE

During 2025, the company will be making progress in the development of its Corporate Sustainability Strategy with defined objectives at 2030 and projecting its vision to 2040.

1.3.2 Milestones over time

2007

Viña Concha y Toro carried out its first **carbon footprint** measurement and generated the first report through the **Carbon Disclosure Project (CDP)** platform for institutional investors. This has been done annually since that date.

Through the CDP platform, the company currently reports on CO2 emissions management, water management and carbon management in the supply chain.

2010

First winery in the world to measure its **water footprint** using the Water Footprint Network methodology.

In addition, the organization is a member of the International **Water Footprint Network,** to contribute to the promotion of the correct quantification of the ecological footprint of water, beyond only the consumption within the manufacturing facilities in the wine industry.

Since 2010, the water footprint has been measured and its reduction managed.

"Giving back in every bottle what the earth has given us".

2012

Launch of the first stage of **Viña Concha y Toro's Sustainability Strategy**, which was created with the objective of giving back in each bottle what the company has received. This first version was carried out with external advice to structure and define material issues. From this date onwards, the strategy is reviewed and updated internally on an annual basis and externally every 5 years.

The company participates in the **United Nations Conference for Sustainable Development** held in Rio de Janeiro 2012, in order to commemorate the 20th anniversary of the United Nations Conference on Environment and Development, also known as the Earth Summit, held in the same city in 1992.

2013

First certification under the **Sustainability Code of the Chilean Wine Industry** for production subsidiaries in Chile: Concha y Toro and Cono Sur.

.

First quantification of carbon content in biological assets. In conjunction with the Global Change Center of the Catholic University, the first study of **Carbon Quantification in Forests and Vineyards** is carried out.

2014

The company joins the **United Nations Global Compact**, an organization that seeks to promote a responsible and sustainable private sector. It is based on 10 principles in areas related to human rights, labor, environment and corruption.

Since this year, the company annually presents its **Communication on Progress** through the Global Compact's public reporting and transparency platform.

During these years of membership, the company has participated on many occasions in joint activities with Global Compact, especially in matters of Due Diligence in Human Rights in Business in Chile. The company's participation in climate change matters, both in Chile and in activities with the United Nations in New York, during **Climate Week in 2014**, stands out.



2015

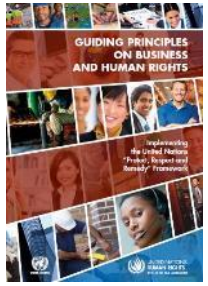
During 2015, the United Nations Sustainable Development Goals (SDGs) and the 2030 Agenda were launched. Viña Concha y Toro's Corporate Sustainability Strategy **is aligned with the SDGs,** highlighting the company's contribution to global sustainability. Since this year, the company's contribution to global sustainability goals is quantified.

Viña Concha y Toro is part of the **Dow Jones Sustainability Index**, the most prestigious international index of corporate sustainability, for the first time. Since this year, the company has remained in the ranking, standing out each year for its increase in the relative position in the *Beverages* industry.

The company participates in the **United Nations Climate Change Conference (COP 21),** where the historic Paris Agreement was ratified. This participation was especially noteworthy in the discussions related to the issue of internal carbon pricing.



2016



Viña Concha y Toro conducted a Due Diligence review of the main potential and emerging human rights impacts caused by the activities of the company and its businesses, through a review of the implications of the **United Nations Guiding Principles on Business and Human Rights.**

2017

The company joins the **Carbon Pricing Leadership Coalition** of the World Bank.

Viña Concha y Toro is invited by the World Bank to join a coalition of companies that promote the generation of an internal carbon price as a mechanism for internalizing the negative externalities caused by emissions into the atmosphere. The outstanding initiative is the Viña Concha y Toro Carbon Fund.

2018

First winery in the world to use the **Science Based Targets Initiative** methodology for the generation of CO2e emissions reduction targets based on climate science and aligned with the Paris agreement.

The company is part of the global **Race to Zero** campaign, driving corporate climate action towards achieving Zero Emissions by 2050.

In addition, the winery joins the United Nations **Business Ambition for 1.5°C** Coalition, highlighting the importance of climate action in business.

Green-e certification is initiated to guarantee the use of renewable electricity at the consumer level. First company in Chile to achieve this certification.

2019

FSC® Sustainable Forest Management Certification for Ecosystem Services of Carbon Sequestration in native forests was achieved.

Application of the **Task Force on Climate-related Financial Disclosure** methodology to quantify the financial risks of climate change.

2020

For the first time, **100% renewable** energy supply is achieved in the Concha y Toro subsidiary, thanks to a tripartite mix between the purchase of energy directly from renewable generators, the installation of solar plants on farms and the purchase of international renewable energy certificates for the remaining fractions.

2021

Empresa B Certificada

Viña Concha y Toro is certified as a **B Company,** the largest wine company in the world to have this certification. These are companies that seek to continually improve themselves and strive to create an inclusive, equitable and regenerative economic system for people and the planet.

Sustainability Yearbook Member 2021 S&P Global

As a member of the Dow Jones Sustainability Index, the company joins the group of companies that are highlighted in the Sustainability Yearbook in 2021. This means that the company is among the top 15% of the best performing companies in its industry on a global scale.

Sustainable wine ROUNDTABLE

Founding members of the **Sustainable Wine Roundtable**, generating a global standard for sustainability in the wine sector.

CDP DISCLOSURE INSIGHT ACTION

Viña Concha y Toro obtains the A- Classification, considered "Leadership" Category in **CDP's Climate Change** category**.**
CDP is an organization that requests information on climate risks and low-carbon opportunities from the world's largest companies on behalf of 746 institutional investors with a total of 136 billion dollars in assets and more than 280 large buyers with more than 6.4 trillion dollars in procurement expenditures.

It also obtained an A- rating in CDP's Water Security category.

Walmart

Viña Concha y Toro was recognized in the **GIGA-GURU category**, the highest recognition of our client Walmart's Gigaton Project, dedicated to its suppliers. In this program, Walmart seeks to reduce or avoid one billion metric tons (one gigaton) of greenhouse gas emissions in its supply chain.

The GIGA-GURU category recognizes suppliers with high performance in reducing CO_2 emissions.

Preferred by Nature

Centro Turístico Pirque obtains the **Preferred by Nature** Sustainable Tourism certification**.**

2022

Members of the Sustainability Yearbook of the Dow Jones Sustainability Index for the **second consecutive year,** ratifying its performance among the top 15% of the industry. Viña Concha y Toro is the only wine company in this ranking.

Sustainability Yearbook Member 2022 S&P Global

Concha y Toro, Cono Sur and Bonterra Organic Estates were recognized by the British publication "Drink Business" as companies that have a strong impact on caring for our planet. Concha y Toro won the **Amorim Award for Biodiversity**; Cono Sur was chosen with the Amorim Award for Sustainability; while Bonterra Organic Estates was named **Green Company of the Year.**

Cono Sur becomes a founding member of **Chilean Organic Winegrowers 2022**. Organization that seeks to promote and disseminate the consumption of Organic Wines nationally and internationally, in a collaborative manner, by strengthening the technical areas, homologation of organic standards and actions that help build the category.

Chilean Organic Winegrowers



Syngenta highlighted the **"Operation Pollinator"** project in the "Commitment to biodiversity in agriculture" category. Concha y Toro was once again the winner of the Syngenta award, which recognizes the value of biodiversity and its importance in the face of climate change, for the "Operation Pollinator" project carried out at the Pirque Estate in the Maipo Valley.

Best for the World 2022

Bonterra Organic Estates is elected **B Corp "Best for the World" 2022.**
This recognition celebrates Bonterra Organic Estates' long-standing regenerative business operations and places the company in the top 5% of the world's B Corporations of similar size for positive environmental impact.

2023

Viña Concha y Toro performs a new exercise to generate an emissions reduction pathway based on climate science, using the **Science Based Targets** methodology.

This is done since the emissions reduction efforts committed to 2025, were achieved in 2022, achieving a 35% reduction in emissions compared to 2017.

This new postulation also includes the **Net-Zero Standard and Forest, Land and Agriculture (FLAG).**

First measurement of **carbon capture in the** company's **native forests**, carried out with the aim of valuing biological assets and their contribution to the capture of atmospheric carbon. In this first measurement, the result was 10.5 thousand tons of CO2 captured during 2022 by the more than 4,200 hectares of Chilean native forest. This measurement was carried out by the Chile-based company **Ecosoluciones**.

In preparation for recertification as a B Company in 2024, the work of the **Camino +B Leading Group,** composed of the management that participates more directly in the B Impact Assessment, began.

This working group focuses on selecting and generating evidence of the best practices implemented by the company, with the aim of increasing the performance shown in 2021.



Ten years of permanent certification under the **Sustainability Code of the Chilean Wine Industry** for production subsidiaries in Chile: Concha y Toro and Cono Sur.

For the second consecutive year, the company has achieved **100% renewable electricity** supply for all its production sources (Chile, Argentina and the United States).

This joint effort allows the production of wines based on clean energy and free of CO2 emissions.

The Taskforce on Nature-related Financial Disclosures (TNFD) methodology is applied for the first time, which consists of establishing a series of recommendations and guidelines on disclosure to assess, report and act on nature-related impacts, risks and opportunities. The recommendations enable companies to integrate nature into their decision making.

TNFD's goal is to support a shift in global financial flows away from negative outcomes for nature and towards positive outcomes, aligned with the Global Biodiversity Framework.

The company participated in the **Conference of the Parties - UNFCCC, known as COP28.** This was the 28th United Nations Conference on Climate Change, held in Dubai, where the company was present in the Chile Pavilion.

During its participation, the company made public its voluntary commitment to achieve **zero net emissions by 2040** instead of 2050, thanks to the work carried out in recent years.

In addition, the company presented its work on Nature-Based Solutions:

- The role of forests and their care in providing ecosystem services, in conjunction with the **Forest Stewardship Council®.**
- The protection of biodiversity and its role as a bioindicator of ecosystem health, in conjunction with **eBioAtlas, Nature Metrics and IUCN.**
- The need to rescue the biological heritage of native species in Chile, showing the **Native Species Propagation** Program of Viña Concha y Toro's Rauquén Nursery.

UNCORK A BETTER FUTURE 2024

Don Melchor 2021 is chosen as the **'Best Wine of the Year 2024'** in Wine Spectator's prestigious annual list of the World's 100 Best Wines, marking a historic milestone for the company that demonstrates a commitment to excellence, innovation and sustainability.

SUSTAINABILITY WEEK 2024 SW2024

Viña Concha y Toro held the fifth **Sustainability Week 2024**, a joint initiative of all origins. Nearly 400 people participated directly in the event, and for the first time the Sustainable Initiative 2024 was recognized: Water Recovery at Bodega Peumo.

Walmart TESCO

Recognition from two of our main customers for the company's sustainability performance. **Walmart -Chile** gives Concha y Toro the "Regeneration 2024 Award", standing out among all its suppliers. **Tesco UK** recognizes Concha y Toro as "Best in Sustainability".

Empresa B Certificada

Viña Concha y Toro achieved **recertification as a B Company**, three years after the company obtained this recognition.

The performance of the holding increased significantly, surpassing the established goal. The score achieved was 93.9 pts.

Sustainable Wine Roundtable

The company adheres to the **Weight Bottle Accord, an** initiative of the Sustainable Wine Roundtable, making a commitment to reduce the average weight of its 750 cc bottles to a maximum of 420 grams by the end of 2026.

The company joined the **Porto Protocol** at the corporate level, reaffirming its commitment to sustainability and supporting its mission to promote collaborative action against climate change in the wine industry.

the porto protocol

Climate Governance Initiative included the company as an exemplary case for its board's responsibility on climate issues, thanks to its "Uncork a Better Future®" strategy and its determined goals towards carbon neutrality.

Climate Governance Initiative

BODEGA TRIVENTO ARGENTINA

During "**B Corporations Month**" in Argentina, **Trivento** reaffirmed its identity as a triple impact winery and renewed its local strategic alliances, reaffirming its position as a leading winery in sustainability in Argentina.

Bonterra partnered with **Good Farm Fund** to organize the "Organic Harvest Dinner" at McNab Ranch, an initiative that promotes organic agriculture and reinforces its link with sustainable and community practices.

GOOD FARM FUND

Luxury Lifestyle Awards

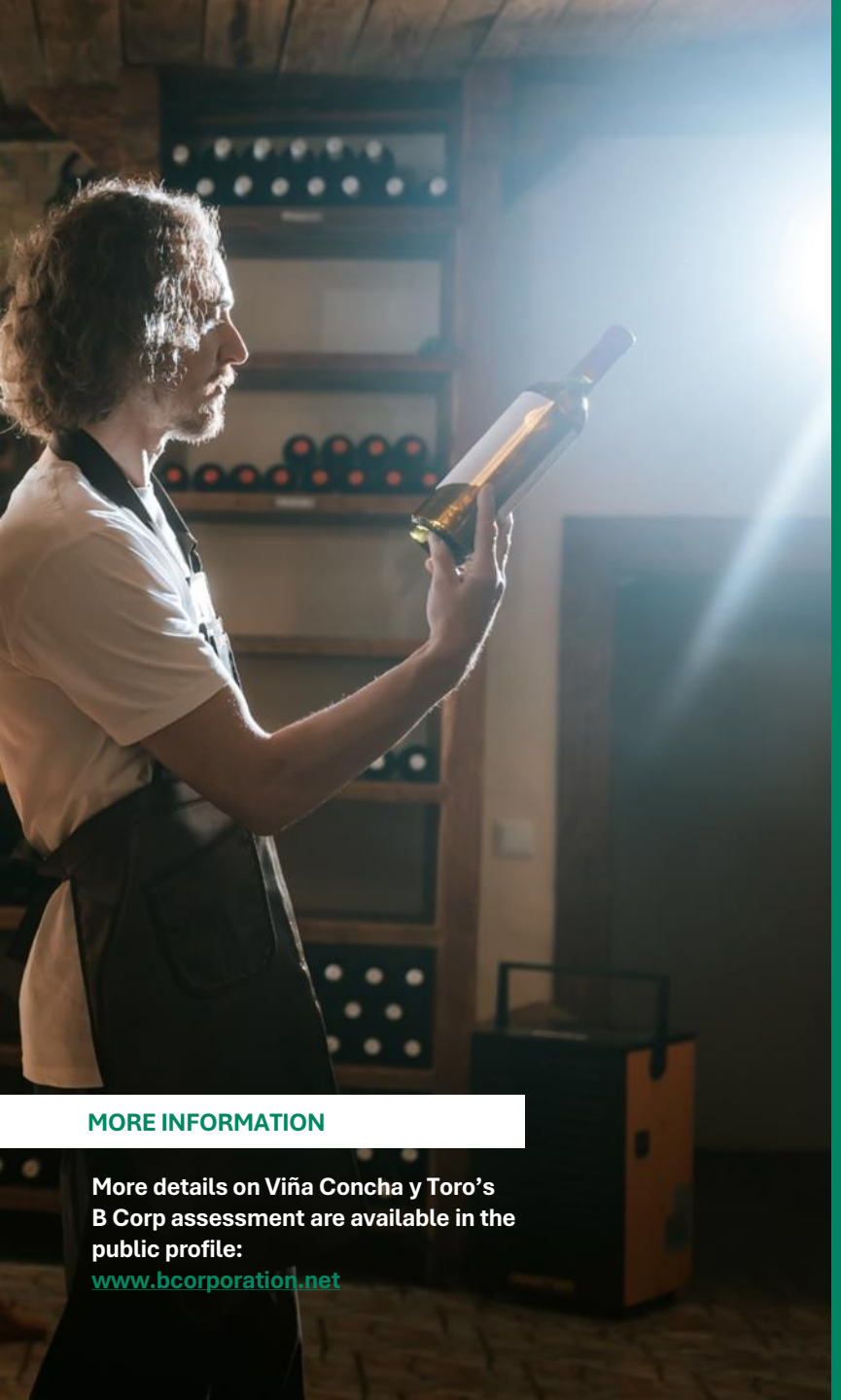
Cono Sur was included among the 100 most outstanding luxury wine and spirits brands in the world according to the Luxury Lifestyle Awards. This recognition underlines its track record, quality, innovation and sustainable vision.

Viña Don Melchor presented its "Solar Vineyard," an experimental vineyard designed radially to study how row orientation and planting density impact water use and cluster quality.

VIÑA DON MELCHOR

GREEN DRINKS SANTIAGO

The subsidiary **Concha y Toro** joined Green Drinks Santiago, supporting its objective of promoting opportunities for meeting, collaboration and learning about sustainability through monthly meetings with companies and executives.



MORE INFORMATION

More details on Viña Concha y Toro's B Corp assessment are available in the public profile:
www.bcorporation.net

CHAP. 1 | INTRODUCTION

1.4 B Corp Certification

Since 2021, the company has been part of the global B Corporations movement. This commitment, formally incorporated into its bylaws, reflects a deep conviction: to generate value and positive impact for all its stakeholders.

In 2018, Viña Concha y Toro defined a new course when it presented its Corporate Business Strategy, establishing as a goal to position itself as an international benchmark in sustainability. This purpose translated into the adoption of a global and coherent language, which would guide its path of continuous improvement and organizational learning.

That same year, it began an internal transformation process that culminated, after more than two years of work, in its certification as a B Corp. On April 22, 2021, in the framework of Earth Day and its Annual Shareholders' Meeting, the company formalized this historic milestone, becoming the first publicly traded company in Chile to obtain such certification.

This recognition implied a profound change in the way it operates, including the explicit incorporation of social and environmental commitment in its bylaws, both at the corporate level and in its subsidiaries. Thus, Viña Concha y Toro reaffirms its commitment to generate a positive and sustainable impact in the long term.

Currently, this commitment is part of the company's corporate purpose and is integrated into its strategic goals, consolidating a new way of doing business that puts at the center the value generated for consumers, customers, suppliers, employees, society and the planet. These groups are, in turn, the fundamental pillars of its Corporate Sustainability Strategy: "Uncork a Better Future®".

Certification as a B Corp is valid for three years, after which companies must undergo a new evaluation process and exceed the score previously obtained. During 2024, Viña Concha y Toro carried out this recertification process, successfully passing it. This result reaffirms the company's continued commitment to the highest social, environmental and governance standards, validating its progress and consistency on the road to sustainability.

1.4.1 What does it mean to be a B Corp?

Companies that earn certification as a B Company embrace a commitment to continuous improvement and place their social and environmental purpose at the core of their business model.

The certification is awarded by B Lab, a U.S.-based nonprofit organization, and recognizes companies that redefine business success by integrating purpose as the core of their management. To do so, B Corporations must meet demanding criteria, modify their bylaws to make a legal commitment to positive impact, and become part of a global community focused on systemic change.

Becoming a B Corp involves a rigorous assessment process covering the five key dimensions of the business: Governance, Employees, Customers, Community and Environment. This analysis allows organizations to review their practices in depth and detect opportunities for improvement, with the aim of moving towards a business model that generates economic, social and environmental value simultaneously.

IMPORTANCE OF THE REGENERATIVE APPROACH

A company's regenerative approach to management is a key factor in achieving certification as a B

This approach is not limited to mitigating negative impacts, but promotes a restorative vision of the company, in a role that strengthens the natural and social systems in which it operates. Regenerating implies not only repairing what has been damaged, but also providing tools that strengthen the capacity of these systems to prosper in an autonomous and lasting way.

Within this framework, Viña Concha y Toro assumes the challenge of actively contributing to a more equitable, resilient and regenerative future, where people and the planet not only survive, but can grow, develop and endure.

All B Corps comply with 4 main characteristics, which are shown in the attached figure.

PURPOSE

They are driven by the creation of **positive impact** on society and the environment

CERTIFICATION

They are assessed and committ to **improving their management and transparency standards**

LEGAL REQUIREMENT

The fiduciary duty of shareholders and managers is expanded to **include non-financial interests**

INTERDEPENDENCE

They are part of a global community: they adhere to a declaration of interdepedence

1.4.2 Impact Assessment B

Certification as a B Corp requires a rigorous analysis of the environmental and social aspects that are specific to the company and also to its value chain. This is known as the B Impact Assessment.

To achieve certification, a company must evaluate both the positive impact of its products and/or services, as well as the positive impact generated by the company's overall management in 5 areas:



Once obtained, certification lasts for 3 years. The score of Viña Concha y Toro's evaluation carried out in 2021 was 81.4 pts. It should be noted that the average obtained by companies being evaluated for the first time is 50.9 pts. The recertification process began in 2023 and concluded successfully in 2024. The following sections detail the progress of sustainability management and performance between 2021 and 2024, three years after the company was first certified.

In addition, when there is a link between the way the company generates revenue and the benefits it brings to its stakeholders, i.e. the company intentionally benefits society, the environment or both, the company is said to implement an Impact Business Model.

The Impact Business Model is born from the organization's Purpose, which is then structured to generate the desired impact.

To achieve an Impact Business Model, the generation of the Corporate Purpose is a key first step. During the 2021 assessment, the company did not yet have a formal Purpose statement, so 96% of the score obtained came from the company's ESG Practices or Performance and only 4% from the Impact Business Model. This was one of the improvements highlighted during the 2024 assessment.



BONTERRA ORGANIC ESTATES

It is important to consider that the subsidiary Bonterra Organic Estates (USA), has been certified since 2015, being the first subsidiary of the holding company to obtain this certification. In its first evaluation, Bonterra Organic Estates obtained a score of 80.2 points. After 3 years, in 2019, the subsidiary increased its score to 95.1 points. In its third cycle the score obtained was 130.1 points and finally in 2024, it reached a total of 117.3 points.

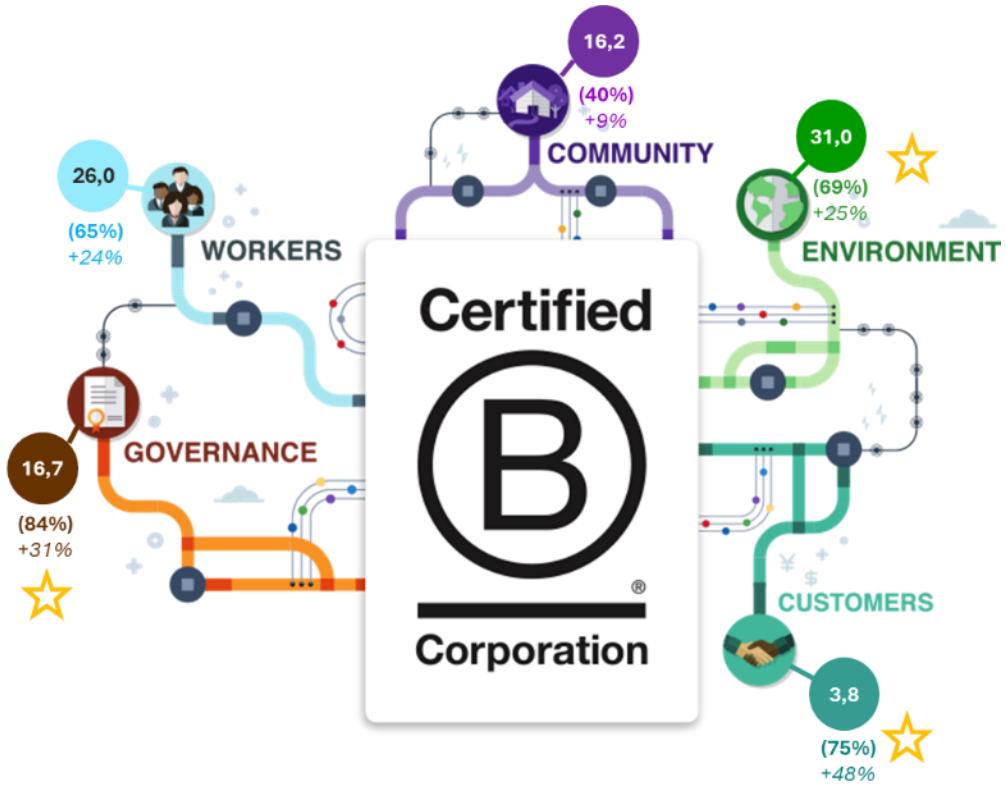
B Lab evaluates more than 10,000 companies per year, which generates a significant international *benchmark* when highlighting company management issues.

SCORES OBTAINED 2024

During the certification process of the holding company in 2024, 5 impact evaluations were carried out, one for each productive subsidiary and considering all activities related to the commercial offices around the world in the Head Office. In the case of Bonterra Organic Estates, it was not necessary to repeat the assessment and the assessment in force as of 2024 was considered.

Once again, all the wine subsidiaries that achieved scores over 80 points became certified subsidiaries. The scores of the subsidiaries are homogeneous, showing the holding company's commitment to initiatives associated with environmental, social and governance issues. The corporate score is obtained by weighting the scores proportionally to sales for the year 2023. Thus, for the second certification period 2024-2027, the consolidated score of 93.9 was obtained for the holding company, which is broken down as shown in the attached figure.

Figure N°5:
Impact Assessment Scopes B and Scores Obtained
CORPORATE LEVEL 2024



Consolidated Score 2024: 93.9 Points
Consolidated Score 2021: 81.4 Points

Table N°1: Detail of scores Impact Assessment B 2024

	Consolidated Viña Concha y Toro S.A.	Concha y Toro	Cono Sur	Trivento	Bonterra
Governance	16,7	16,9	16,5	17,4	13,2
Workers	26,0	26,5	27,3	24,1	22,5
Communitty	16,2	16,9	12,4	14,9	15,8
Environment	31,0	29,1	23,3	25,6	62,6
Customers	3,8	4,0	3,5	3,4	3,1
TOTAL	**93,9**	**93,6**	**83,3**	**85,7**	**117,3**

B certification performance evidences a positive evolution between 2021 and the last assessment. The B certification result shows a balanced picture, with clear priorities for improvement.

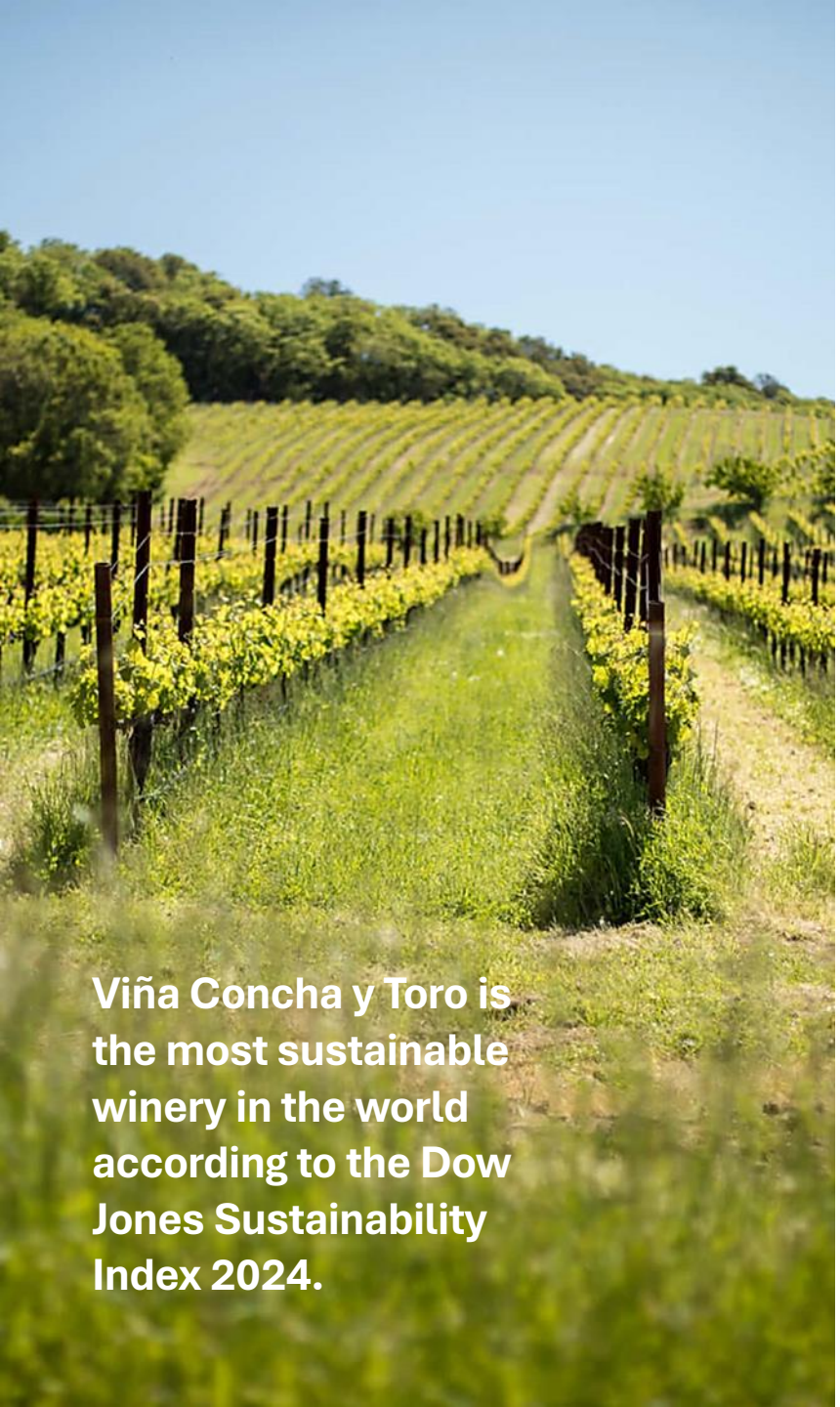
Governance is positioned as the strongest dimension, with 16.7 points equivalent to 84% of the available score, reflecting high levels of compliance in transparency and ethical management. In Clients, although the absolute score is low (3.8 points), 75% of the maximum possible score was achieved, suggesting good practices in an incipient dimension. Environment leads in absolute score with 31.0 points (69%), standing out as the most robust area in sustainable management, although there is still room to reach levels of excellence. In Workers, 26.0 points (65%) were obtained, showing relevant progress in working conditions and well-being, but still far from its maximum potential. Finally, Community is the dimension with the lowest degree of relative compliance (16.2 points, 40% of available points), which shows the need to reinforce social impact and contribution to the environment.

The results reflect a good balance between governance, clients and the environment, while community and workers are the main challenges to achieving a more integrated performance.

When analyzing progress by subsidiary, Bonterra has an outstanding performance in environmental matters, Trivento stands out in terms of governance, Cono Sur stands out for its culture of sustainability, and Concha y Toro stands out for its management with the community and customers. All are areas where collaboration will help to enhance the company's performance.

Viña Concha y Toro increased its performance by 15% compared to the 2021 assessment and seeks to continue improving it.





CHAP.1 | INTRODUCTION

1.5 Environmental, Social and Governance Performance 2024

Viña Concha y Toro celebrates 10 consecutive years in the Dow Jones Sustainability Index, reaffirming its leadership and ongoing commitment to sustainability globally.

The company has participated in the Dow Jones Corporate Sustainability Index since 2015, when Chile was included in the index. Since then, and uninterruptedly until 2025, the company has been the only one in the wine sector to integrate the "*Beverages*" category of the Dow Jones Sustainability Index, both nationally and internationally.

In addition, since 2021, the company has been part of the Dow Jones Sustainability Yearbook, a publication that recognizes the 15% of companies with the best performance in their industry. This recognition is especially relevant because Viña Concha y Toro was the only wine company included in this selection, corresponding to an evaluation that in 2024 covered more than 9,500 companies.

The organization participates proactively in the Corporate Sustainability Assessment (CSA) of the Dow Jones Sustainability Index, considering that it is a highly demanding framework, which also allows driving internal improvements in priority strategic areas. As part of this commitment, the company holds an annual kick-off meeting at the beginning of the assessment process, in which all the areas involved participate, reviewing the thematic evolution of the assessment, the incorporation of new topics and the redefinition of priorities.

It should be noted that the CSA is a dynamic tool that is updated annually, so the scores obtained in absolute terms do not necessarily reflect progress in management, since the evaluation varies from year to year. For this reason, Viña Concha y Toro has defined that its internal goals are based on the relative position achieved within its industry.

During 2024, the company maintained its position in the 93rd percentile. Its score increased to 73 points.

1.5.1 ESG Improvement Plan

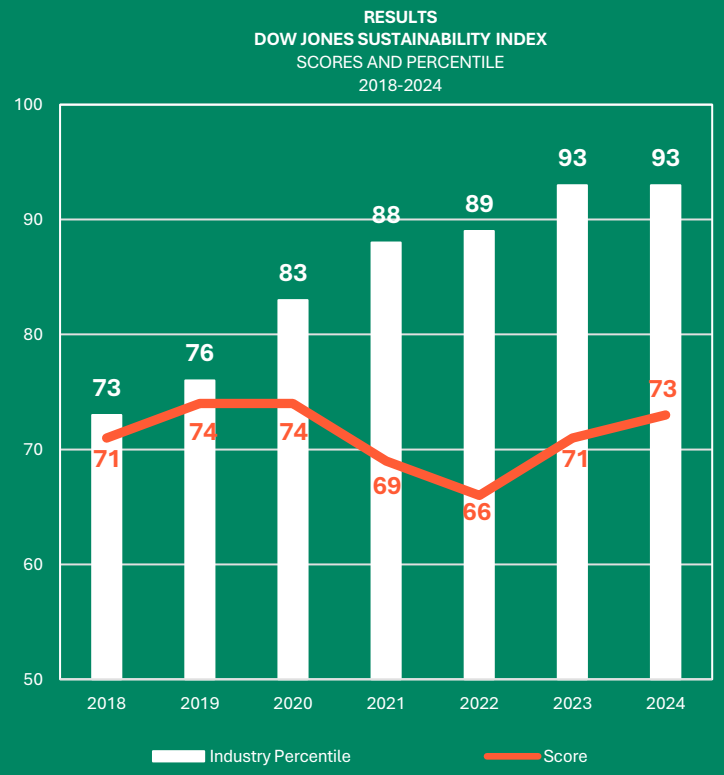
Surpassing the **95th Percentile** in the Beverage Category in the 2025 CSA assessment is an ambitious push for the company to gradually incorporate global and high-level best practices.

The company recognizes the Dow Jones Sustainability Index as a key tool to measure performance and guide internal environmental, social and governance improvement. It is considered a supporting framework and not an end in itself.

Within this framework, it has served to guide internal improvements and begin to manage issues in anticipation of, for example, national regulations. Therefore, it has been defined as one of the internal objectives to follow the roadmap proposed by this international framework and consistently advance in its indicators, with the goal of achieving a relative position above the 95th percentile of the ranking by 2025. During 2024, the 93rd percentile was achieved, with an increase of 2 points in the absolute score, which reflects the greater demands of the year's evaluation.

95+ Plan

The aim is to improve the company's ESG performance, taking as a guide the framework proposed by DJSI, making the necessary improvements to be above the 95th percentile of the industry by the year 2025 (CSA2025).





CHAP. 1 | INTRODUCTION

1.5.2 Dimensions Evaluated and Results 2024

Each dimension evaluated has a weighting that will depend on the industry to which the company belongs.

The weighting guides companies in identifying strategic priorities to advance their sustainable performance and varies annually.

In 2024, the environmental dimension accounted for 35% of the evaluation, an increase of 4% over the previous year. It included critical issues such as climate strategy, packaging, water management and the reduction of waste and food waste.

The social dimension, with a weighting of 35%, maintained its relative weighting. It focused on the well-being of employees. This dimension highlights the importance of building inclusive and sustainable work environments.

Finally, the governance dimension decreased its representation in the questionnaire to 30% (-4%). It considered key aspects such as risk and opportunity management and responsible supply chain management.

RESULTS 2023

Viña Concha y Toro S.A. ESG Score

Ticker: CONCHATORO **Industry:** BVG Beverages **Location:** Republic of Chile

S&P Global ESG Score

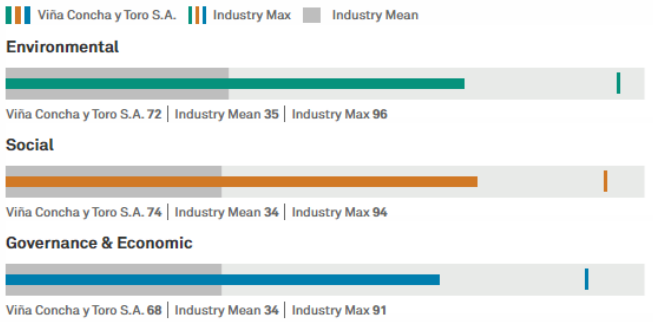
71

Data Availability: Very High

Methodology Year: 2023

Updated annually or in response to major developments

Score Breakdown



117 Requirements in 2023

ENVIRONMENTAL (39 Req - 31% CSA)

Requirements
Climate Change Strategy (11)
Water (7)
Biodiversity (5)
Resource Efficiency and Circularity (5)
Environmental Policy and Management (4)
Emissions (3)
Food Loss and Waste (2)
Sustainable Agricultural Practices (2)

SOCIAL (31 Req - 35% CSA)

Requirements
Talent Attraction and Retention (6)
Labor Practices Indicators (6)
Occupational Health and Safety (5)
Human Rights (4)
Human Capital Development (3)
Customer Relationship Management (2)
Sustainable Marketing and Brand Management (2)
Health and Nutrition (3)

GOVERNANCE (47 Req - 34% CSA)

Requirements
Board of Directors(15)
Supply Chain Management (6)
Business Ethics (5)
Materiality (5)
Risk Management (4)
Tax Strategy (3)
Political Influence (3)
Information Security and Cybersecurity (3)
Transparency and Sustainability Reporting (3)
Innovation Management (2)

MAIN CHANGES IN THE 2024 VERSION

The 2024 version of the Dow Jones Sustainability Index (DJSI) introduced significant methodological changes in the "Beverages" category, with the aim of updating the assessment based on new sectoral priorities in sustainability. These adjustments focused on three main areas: (1) the redistribution of weights and weightings between dimensions and criteria, (2) the elimination and consolidation of questions -some grouped under new headings, but with previously evaluated content- and (3) the incorporation of new questions, aimed at capturing public evidence on advanced practices.

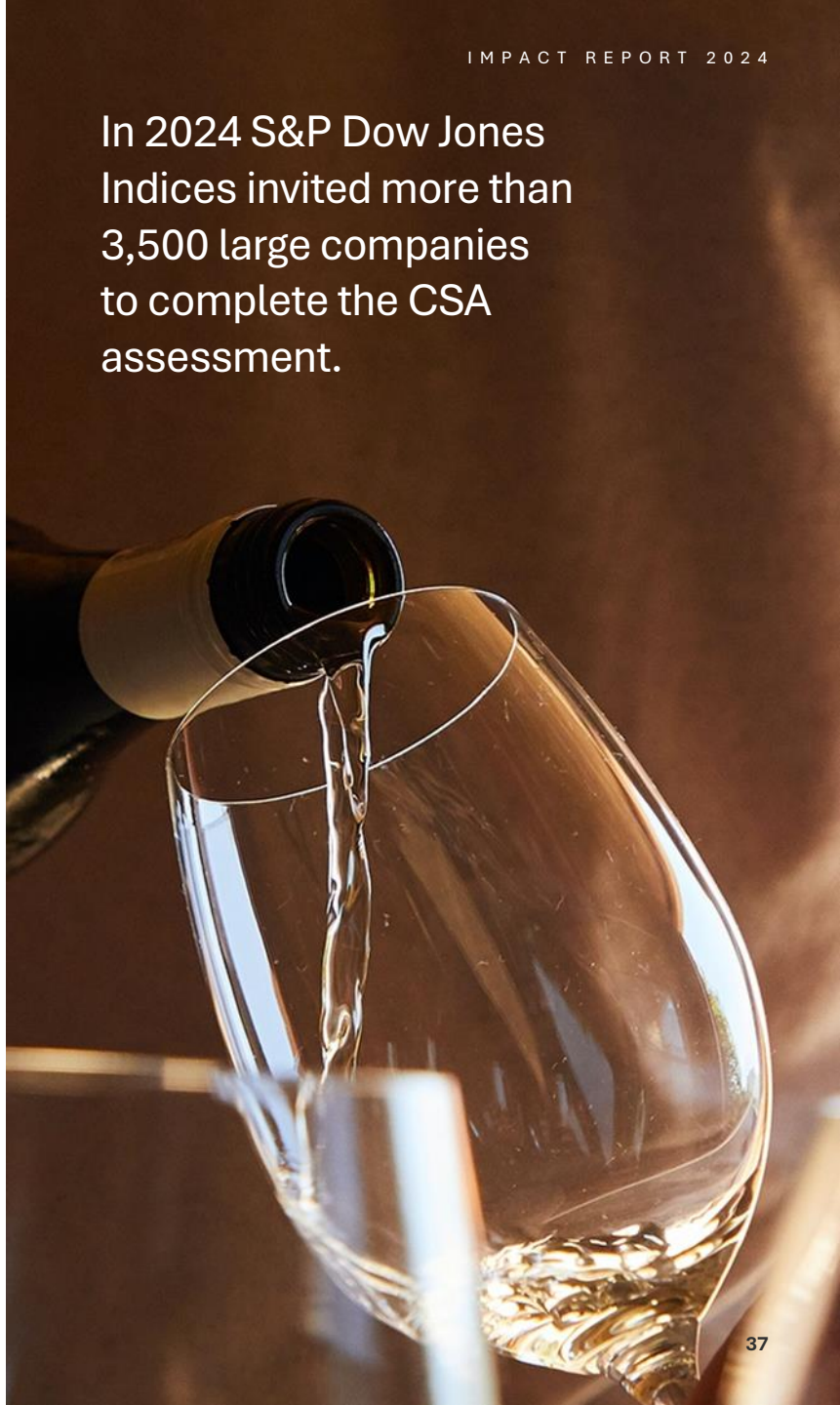
1. **Environmental Dimension: 35% weighting of the 2024 questionnaire (+4%).**
   Specific questions related to water risks and water price structure were eliminated and integrated into a new question on water risk management programs. Also, a new question on water efficiency programs was added, with emphasis on public evidence. In the area of resource efficiency and circularity, the Packaging criterion was reintroduced, covering commitment, materials and plastics, and also the Energy criterion, which includes efficiency in consumption and a new question on energy management programs. In addition, the Sustainable Agricultural Practices criterion was renamed Sustainable Raw Materials. As for waste, the Food Loss and Waste criterion was absorbed into the new Waste and Contaminants criterion, which adds a new question on waste management programs.

2. **Social Dimension: Weighting of 35% of the weight of the questionnaire (no variation).**
   Four questions were consolidated into a new criterion called Customer Relationship, which now integrates aspects such as relationship management, online strategies, ethical marketing and brand metrics.

3. **Governance Dimension: 30% weighting of the questionnaire in 2024 (-4%).**
   The Innovation Management criterion was eliminated and the Risk Governance questions were reformulated, which from 2024 is structured under the three lines of defense model, focusing on board oversight through roles or committees. Finally, the Risk Culture question was merged with the Risk Management Processes question, simplifying and aligning the assessment with international corporate governance practices.

These changes represent a step forward in the requirement and depth of the evaluation, encouraging companies to strengthen their sustainability performance.

In 2024 S&P Dow Jones Indices invited more than 3,500 large companies to complete the CSA assessment.





MORE INFORMATION

More details on Viña Concha y Toro's Dow Jones CSA 2024 are available at:
www.spglobal.com

RESULTS 2024

Viña Concha y Toro S.A. ESG Score

Ticker: CONCHATORO **Industry:** BVG Beverages **Location:** Republic of Chile

S&P Global ESG Score

73/100

Data Availability: **Very High**

Last updated: October 31, 2024

Updated annually or in response to major developments

Industry CSA Score Average

34/100

Score breakdown

ESG Score | Industry ESG Score Average

Environmental

CSA Score 74 | ESG Score 75 | Industry Average 41

Social

CSA Score 77 | ESG Score 77 | Industry Average 39

Governance & Economic

CSA Score 68 | ESG Score 68 | Industry Average 38

118 Requirements in 2024 (+1)

ENVIRONMENTAL (42 Req - 35% CSA)

Requirements
Climate Change Strategy (14)
Water (8)
Biodiversity (5)
Environmental Policy and Management (4)
Waste and Pollutants (4)
Packaging (3)
Sustainable Raw Materials (2)
Energy (2)

SOCIAL (30 Req - 35% CSA)

Requirements
Human Capital Management (9)
Occupational Health and Safety (5)
Labor Practices (5)
Customer Relationship (4)
Human Rights (4)
Health and Nutrition (3)

GOVERNANCE (46 Req - 30% CSA)

Requirements
Board of Directors (15)
Supply Chain Management (6)
Materiality (5)
Business Ethics (5)
Risk and Crisis Management (3)
Political Influence (3)
Tax Strategy (3)
Information Security and Cybersecurity (3)
Transparency and Reporting (3)

1.5.3 Beverage Category - Brief Industry Analysis in 2024

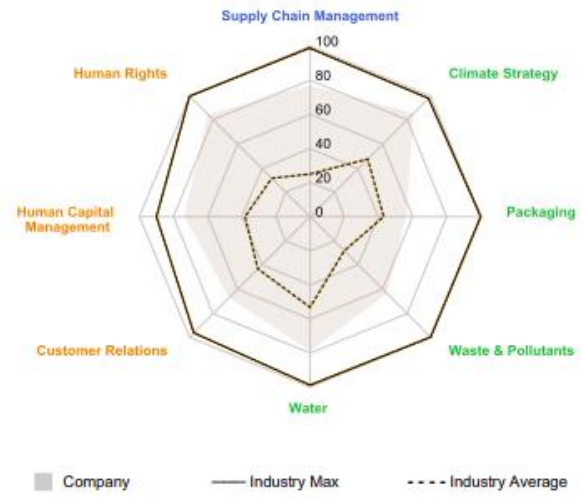
The shift in the global beverage value chain has long-term implications for sourcing strategies and distribution networks. The focus on health and nutrition continues to drive changes in both the market and company strategies. Demand for carbonated soft drinks has declined, especially in developed markets, and preferences have shifted toward more natural ingredients, healthier alternatives and lower-calorie substitutes. Beverage alcohol producers have long faced specific legal requirements in developed markets, but must also maintain effective and responsible marketing strategies in emerging markets, where regulation is lower.

Packaging represents a major sustainability challenge, as companies are expected to develop alternative solutions and improve reuse, collection and recycling rates. Water management is an ongoing concern for producers and local governments.

INDUSTRY PERFORMANCE

Score	Company Name
93	Coca-Cola HBC AG
92	Thai Beverage Public Company Limited
83	Osotspa Public Company Limited
79	Carabao Group Public Company Limited
78	Embotelladora Andina S.A.
76	Fraser & Neave Holdings Bhd
73	Viña Concha y Toro S.A.
71	Fomento Económico Mexicano, S.A.B. de C.V.
71	Arca Continental, S.A.B. de C.V.
71	Coca-Cola Bottlers Japan Holdings Inc.
...	

COMPANY v/s INDUSTRY PERFORMANCE







CHAP. 1 | INTRODUCTION

1.5.4 Other ESG Ratings and Assessments 2024

There are currently a number of ESG ratings that constantly evaluate the environmental, social and governance performance of companies. These evaluations are carried out passively, with public information from the companies. It should be noted that Viña Concha y Toro only actively responds to the Dow Jones Corporate Sustainability Assessment. The rest of the assessments where the company is evaluated are carried out directly by the analysts of the different organizations with the information available.

Among the main ones:

MSCI

GENERAL RATING 2024: BB (From CCC to AAA).

MSCI is a sustainability rating of the Morgan Stanley stock market index, based on the company's ability to manage its ESG risks.

The MSCI ESG indices are designed to provide institutional investors with effective and transparent tools to integrate ESG or climate considerations into their investment processes and portfolios.

For the Beverages industry, MSCI considers the following aspects: "Water Stress" (20%), "Packaging" (10%), "Carbon Footprint" (10%), "Product Quality and Safety" (15%), "Health and Safety" (10%) and "Governance" (35%). During 2024, the company was evaluated and obtained a BB rating, which indicates an intermediate performance in environmental, social and governance matters, with significant progress in some areas and lags in others.

The analysis shows that Viña Concha y Toro is in a moderate to high ESG risk position, with clear strengths in carbon management and product quality, but with critical challenges in efficient water use and, above all, in corporate governance, areas in which the winery is improving.

Moody's ESG & Climate Risk

OVERALL RATING 2023: 40 Points / 100 Points

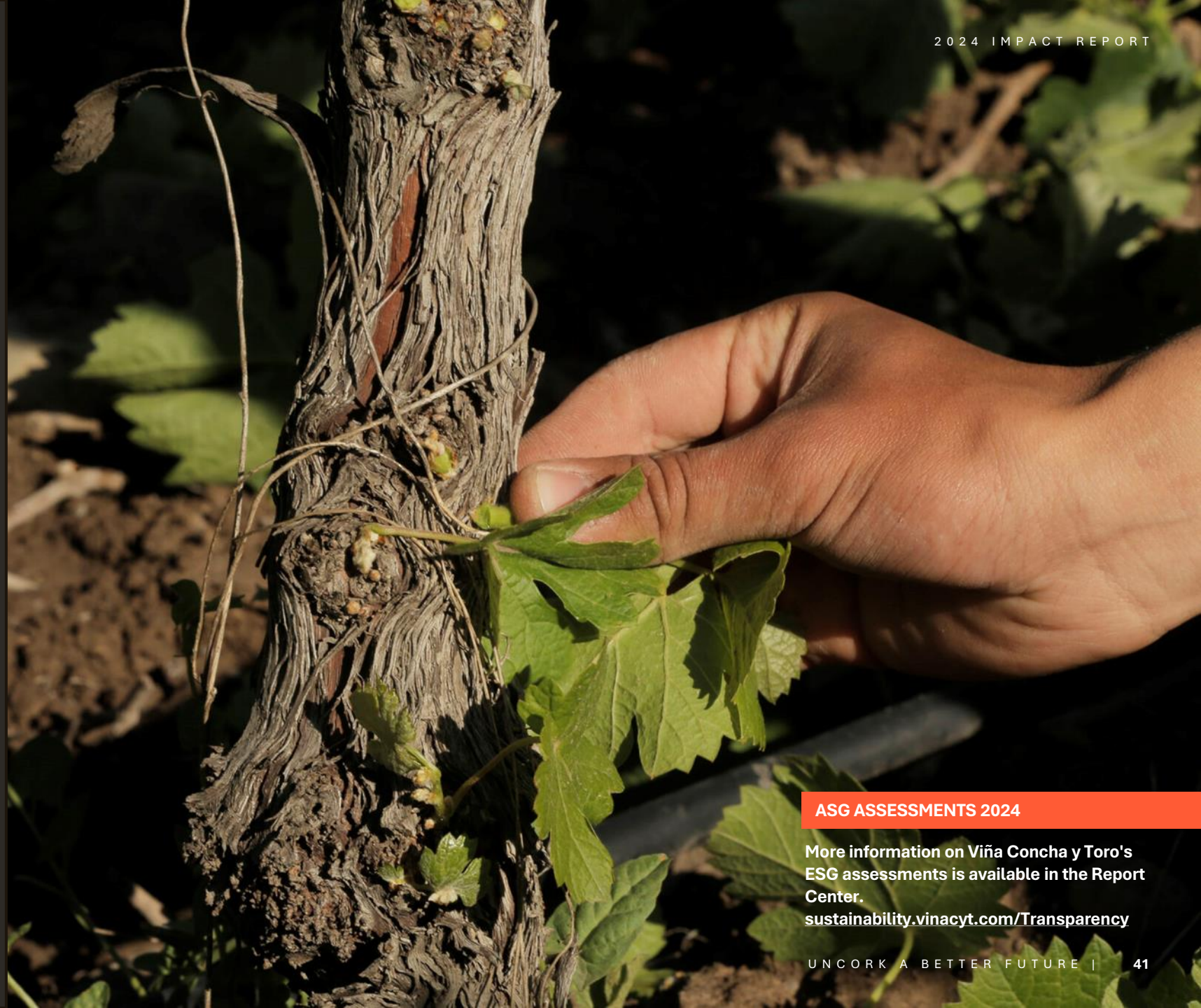
(During 2024 Viña Concha y Toro was not assessed) Risk rating agency that provides tools to companies, banks, insurers and asset managers to help them identify and manage ESG risks and opportunities and strengthen sustainability action plans.

Moody's evaluated and ranked Viña Concha y Toro as the fourth best performing company in the Beverages industry out of a total of 20 companies evaluated in 2023. In the 3 ESG dimensions (environmental, social and governance), the company has a better performance than the industry average. The environmental dimension stands out, with 46 points, led by "advanced" performances in Biodiversity and Environmental Strategy.

SUSTAINALYTICS

OVERALL RATING 2024: 24.0 pts. (0 - 40 pts)

Owned by Morningstar, Suatainalytics ranks companies under an ESG risk matrix based on degree of exposure and degree of management. The lower the score, the lower the ESG risk. The risk assessment is carried out through an analysis that includes company data, related incidents, material issues according to G4-GRI, expert opinions and SASB indicators. Viña Concha y Toro obtained a score of 24.0 points, in the medium risk range. This score improved with respect to the 2023 position, where the company had a score of 24.6 points, reflecting higher ESG risk.



ASG ASSESSMENTS 2024

More information on Viña Concha y Toro's ESG assessments is available in the Report Center.
sustainability.vinacyt.com/Transparency

1.5.5 Climate Change and Water 2024 Assessments

The company deploys information on CO2 emissions management both internally and at the supplier level, and water safety management through the CDP platform.

CDP is an international organization based in the United Kingdom that helps disclose the environmental impact of companies.

In 2024, more than 700 capital markets signatories, representing more than $142 billion in assets, asked companies to report through CDP on their climate change, forest and water security management.

In the same year, more than 23,000 companies representing two-thirds of the world's market capitalization reported through CDP on their management of these issues.

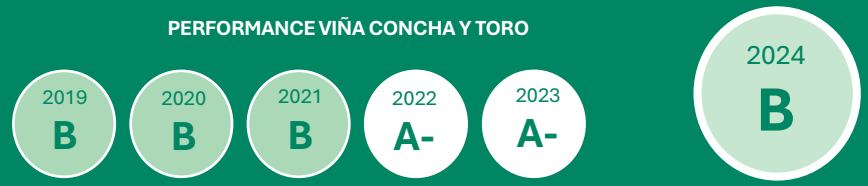
Disclosure incorporates aspects ranging from governance of the issues, management of associated risks and opportunities, implementation of actions within the organization, generation of metrics and monitoring of associated environmental, social and economic performance indicators.

RESULTS

CDP SCORE - CLIMATE CHANGE

SCORES AND BENCHMARKING
2019-2024

PERFORMANCE VIÑA CONCHA Y TORO



RESULTS

CDP SCORE - SUPPLIERS AND CLIMATE CHANGE

SCORES AND BENCHMARKING
2019-2024

PERFORMANCE VIÑA CONCHA Y TORO



In terms of climate change, the company has been able to generate significant reductions aligned with climate science. This benefits the natural environment as well as operational efficiency and climate performance.

Regarding the supply chain, the program that the company launched in 2021 continues to show results and evidences the commitment of key suppliers in this assessment.

Water security management is a critical aspect in the beverage sector, where adopting technologies and practices that reduce consumption and protect local water resources is essential for long-term business sustainability. Hence the relevance of having concrete actions to address the current situation, but also investing in research to prepare for the future of the industry.

During 2024, CDP underwent a series of methodological changes that explain the divergence between the results of previous years.

MORE INFORMATION

More details on Viña Concha y Toro's CDP 2024 assessment at:
www.cdp.net

RESULTS

CDP SCORE - WATER SECURITY

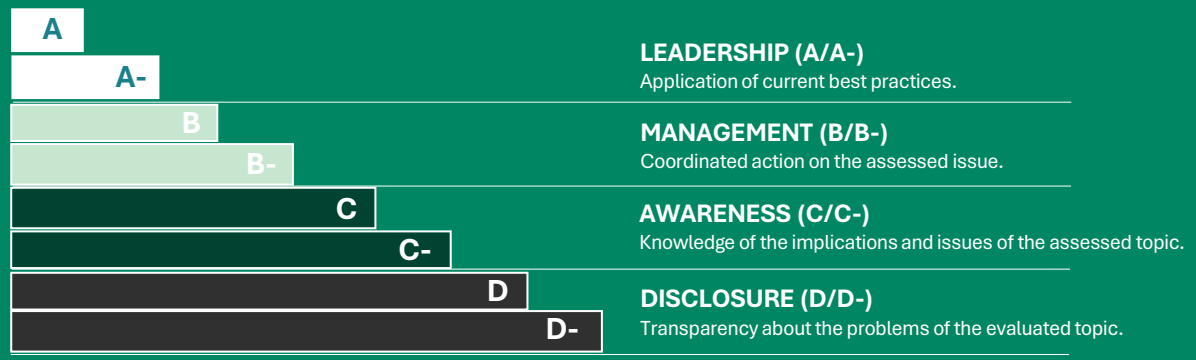
SCORES AND BENCHMARKING
2019-2024

PERFORMANCE VIÑA CONCHA Y TORO

2019	2020	2021	2022	2023	2024
A	A	A-	A-	A-	B

CDP SCORES

EVALUATION AND SIGNIFICANCE





Cap. 02

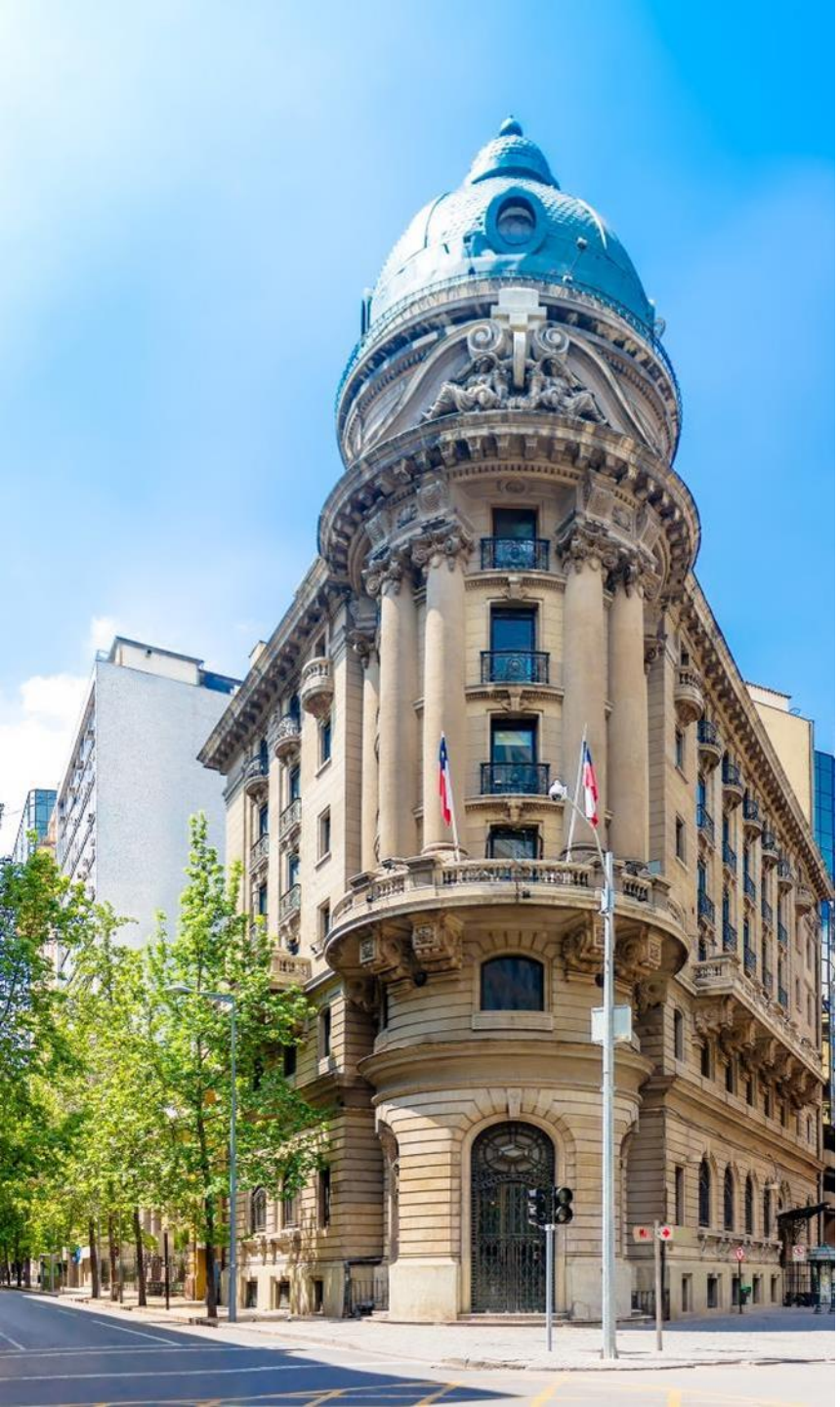
Corporate Governance

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2.1 Corporate Governance Framework
2.2 Description of the Board of Directors
2.3 Risk and Crisis Management
2.4 Information Security and Cybersecurity
2.5 Business Ethics
2.6 Significant Contributions

VIÑA CONCHA Y TORO
FAMILY OF NEW WORLD WINERIES

UNCORK A BETTER FUTURE



CHAP.2 | CORPORATE GOVERNANCE

2.1 Corporate Governance Framework

DJ 1.2

As a corporation established in Chile, Viña Concha y Toro governs its corporate governance in accordance with the provisions of current regulations contained mainly in Law No. 18,046 on Corporations and its Regulations (Supreme Decree No. 702 of 2011 of the Ministry of Finance) and Law No. 18,045 on the Securities Market.

Viña Concha y Toro, through a model that aims to meet the strategic plans of the business, seeks the highest standards of adherence to good governance practices and thus maintain resilience and sustainability in the face of new challenges. It also constantly analyzes the governance practices of its internal issues in order to know and, eventually, implement those that allow it to improve its processes and actions, and thus increase value for its shareholders.

The company is incorporated as an open stock corporation and is listed on the Santiago de Chile stock exchange. Therefore, it must comply annually with the General Standard No. 461 of the Financial Market Commission (CMF), using it as a general framework for the delivery of financial information in its Annual Report, which incorporates sustainability and corporate governance issues in the delivery.

The administration of governance is exercised through a Board of Directors made up of 7 members representing the company's shareholders, which has the power to manage the Company, always under the terms established by Chilean law.

Additionally, Viña Concha y Toro's governance is strengthened through the definition of clear policies of transparency, internal control and corporate ethics, which ensure proper accountability and alignment with the interests of its stakeholders. This management framework allows the company to anticipate risks, respond to regulatory changes and consolidate its position as a responsible company in the markets where it operates.



SHAREHOLDERS' MEETING

According to Law No. 18,046 on Corporations in Chile, the shareholders' meeting is the highest body of the corporation, in which the corporate will is expressed through agreements of the legally assembled shareholders. It is the instance in which the shareholders meet to adopt resolutions on the matters indicated by the Law, either in an ordinary or in an extraordinary meeting.

CHARACTERISTICS

1. Maximum body of the company: It gathers the shareholders with voting rights. Its resolutions are adopted in accordance with the Law and the Bylaws and are binding.
2. Ordinary Meetings are held once a year to deal with regular matters (approval of balance sheets, dividends, election of directors, etc.).
3. Extraordinary Shareholders' Meetings are called when special matters must be resolved, such as amendments to the bylaws, mergers, dissolution, issuance of convertible bonds, disposal of relevant assets, etc.
4. The Shareholders' Meeting has exclusive powers that cannot be delegated to the Board of Directors, such as approving the annual report and financial statements, amending bylaws, deciding on mergers or dissolutions, among others.
5. Decisions are adopted by an absolute majority of votes present or represented. Some critical matters require a special quorum of two-thirds of the issued voting shares.
6. If the meeting adopts structural decisions (such as merger or transformation), dissenting shareholders may have the right to withdraw, i.e. to have their shares acquired by the company.

The shareholders' meeting is the only corporate governance body with the power to amend the company's bylaws.

BOARD OF DIRECTORS

The Board of Directors meets regularly, at least once a month. Extraordinary meetings are called by the Chairman or requested by one or more directors as required. All are regular directors, since, in accordance with the Company's bylaws, there are no alternate directors.

The Board of Directors is informed of environmental, social and governance matters at meetings scheduled at the times established for this purpose during the year.

The Board of Directors of Viña Concha y Toro is the highest corporate governance body and is composed of seven members elected at the Shareholders' Meeting. One of the directors is independent in accordance with Chilean law. Three directors would be independent following the independence criteria of the Dow Jones Corporate Sustainability Assessment (CSA).

ELECTION OF DIRECTORS

The company has a procedure that regulates the formalities for informing shareholders and the market in general, with due notice, of the experience and professional profile of the candidates for director to be proposed at the respective Ordinary Shareholders' Meeting.

In addition, for each Ordinary and Extraordinary Shareholders' Meeting, there are systems for participation and exercise of voting rights by remote means and easily accessible to all shareholders, who are communicated in a timely manner in accordance with current regulations.

DIRECTORS' COMMITTEE

The Directors' Committee of Vina Concha y Toro is composed of three Directors. The functions are those contemplated in Article 50 bis of the Chilean Corporations Law No. 18,046. Under this criterion, the company maintains an independent director.

This Committee meets periodically with the Internal Audit and Internal Control areas, responsible for the company's risk management, to subsequently report to the Board of Directors on these matters. It also follows up on corporate governance standards.

In addition, it meets at least twice a year with the external auditors. On a monthly basis, the Committee reports to the Board on the main observations and the status of the most relevant action plans presented by Internal Audit, with extraordinary meetings if necessary.

ETHICS AND SUSTAINABILITY COMMITTEE

The Ethics and Sustainability Committee is composed of three Directors. Its functions are those contemplated in its bylaws.

Created in 2023, its purpose is to ensure that the Company strengthens and continues to comply with its guidelines on good ethics and sustainability practices, through the approval of policies, procedures and agreements, ensuring environmental, social and governance issues.

In 2024, the Committee will meet in March, June, September and December.

ANNUAL REPORT 2024

More information on the company's corporate governance can be found in Viña Concha y Toro's 2024 Annual Report, Chapter 1.
vinacyt.com

The corporate governance framework is a set of principles, policies, processes and structures that guide and oversee the company's operations and decisions. It is a framework to ensure that it operates in an ethical, transparent, efficient and accountable manner, protecting the interests of shareholders, stakeholders and society at large*.

A robust governance framework establishes the rules and procedures for making decisions regarding the company's objectives and compliance with legal and ethical obligations. This definition emphasizes the importance of clear distribution of roles and responsibilities within a company, as well as compliance with rules in all its business activities.

CORE ELEMENTS

1. Business Principles: These are the fundamental ideas that guide the actions and decisions of a company in its quest for success and the permanence of the business over time. The principles seek to reflect the values, vision and mission of the organization, as well as its strategic objectives. Viña Concha y Toro's business principles are publicly stated in its Annual Report 2024.

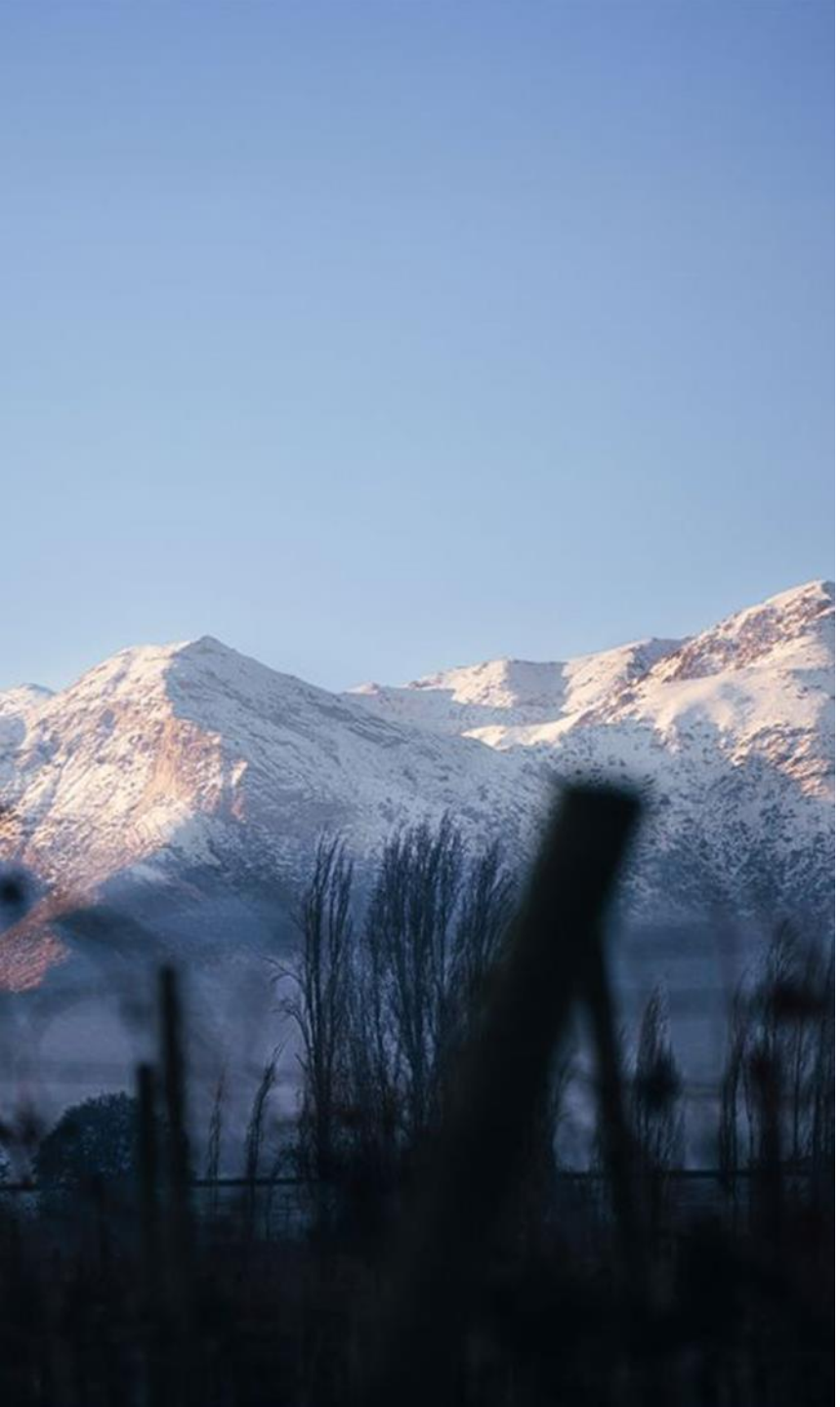
2. Policies: These are the organization's own regulatory framework, which guides the behavior and operations of a company to achieve its goals and maintain its long-term sustainability. They are a set of guidelines and regulations that guide decisions and actions in pursuit of its strategic objectives. They cover areas such as people management, business ethics, customer and supplier relations, product or service quality, corporate sustainability, among other key management aspects. The company's main ESG-related policies are publicly available on its website.

3. Processes: Processes in the context of corporate governance refer to the activities and mechanisms through which the supervision, monitoring, control and direction of the company is carried out to ensure its proper functioning and the creation of value for the company and for internal and external stakeholders. The company's processes are described in the internal ADONIS platform, classified as Strategic Processes, Business Processes and Support Processes. They are managed by the Process Management area.

4. Organizational Structures: They allow defining the scope of functions, relationships, responsibilities and dependencies of each organizational level. This helps to establish lines and areas of responsibility. An adequate organizational structure facilitates the separation of powers between management, senior management, the Board of Directors and other governing bodies, which helps prevent conflicts of interest and favors impartial and objective decision-making. They are administered by the People Management.

Based on OECD*

More information on OECD and G20 Principles of Corporate Governance
oecd.org/CorporateGovernance



CHAP.2 | CORPORATE GOVERNANCE

2.2 Description of the Board of Directors

DJ 1.2.1

The composition of the Board of Directors combines independence, professionalism and entrepreneurial legacy in the world of wine. It balances tradition and modernity, ensuring that value is generated for all shareholders and stakeholders.

Viña Concha y Toro's Board of Directors is the main governance body and is responsible for safeguarding the interests of shareholders and strategically guiding the company's development in a dynamic and competitive global context.

The work of the Board of Directors is not limited to compliance with local and international regulations, but is projected towards a long-term vision that seeks to integrate sustainability, business ethics and shared value in corporate management.

Aware that corporate governance standards are constantly evolving, the Board of Directors has made a commitment to review and improve its practices on an ongoing basis. This process of continuous improvement is materialized both in internal evaluation instances and in the incorporation of national and comparative experiences and best practices. In this way, Viña Concha y Toro seeks to ensure that its Board of Directors operates with high levels of professionalism, transparency and accountability.

Below are the main parameters for evaluating the composition, independence and effectiveness of the Board of Directors, which reflect its ability to respond to current market demands and the expectations of its various stakeholders.

Independence of the Board of Directors
Independence is an essential element of good corporate governance, as it guarantees objectivity and neutrality in strategic decision-making. Viña Concha y Toro complies with current regulations regarding the existence of independent directors, understood as those who do not maintain significant labor, commercial or family ties with the company. This independence provides impartial supervision of management, counteracts possible conflicts of interest and strengthens internal control mechanisms. In addition, independent directors bring an outside perspective that enriches the strategic discussion and increases the confidence of minority shareholders and the market in general.

DJ 1.2.3

Board structure The structure of the Board of Directors strikes a balance between efficiency and representativeness. A Board that is too small could limit the diversity of knowledge and experience, while one that is too large would hinder the deliberation and consensus processes. At Viña Concha y Toro, seven members make up the Board and its size seeks to integrate multiple perspectives - from long-term business experience to external visions of complementary sectors - without losing agility in decision-making. This configuration allows discussions to take place in a technical and focused manner, facilitating better management of strategic risks and opportunities.

Role of the Chairman of the Board
The Chairman of the Board of Directors plays a key role as institutional representative before shareholders and third parties. In Viña Concha y Toro, the figure and role of the Chairman is clearly differentiated from that of the General Manager, following international recommendations on corporate governance. This separation of functions avoids the concentration of power in a single figure and ensures a system of checks and balances that strengthens the transparency and accountability of the Board. The Chairman also promotes compliance with the strategic agenda and ensures the correct execution of approved governance policies.

Board diversity
Viña Concha y Toro promotes the inclusion of directors with different professional profiles, academic backgrounds and experience in areas relevant to the wine industry and the business world in general. This diversity translates into a greater ability to identify emerging risks, innovate solutions and enrich discussions with complementary visions. In addition, the incorporation of women in the governing bodies not only responds to a principle of equity, but also Boards with greater gender diversity tend to show better financial performance, so Viña Concha y Toro has aligned itself with these trends, advancing in the integration of two women on its Board.

Board effectiveness
Board effectiveness is measured through indicators such as attendance at meetings, participation in discussions, the quality of decisions adopted and the level of preparation of each Director. Aspects such as external mandates to avoid overload of functions, periodic performance evaluations and the ability of the Board to respond quickly to changes in the environment are also considered. In Viña Concha y Toro, these mechanisms ensure that the Board of Directors operates as a dynamic and efficient body, focused on value creation.

Average length of service of directors The average length of service of directors reflects the institutional continuity and capacity for renewal. Viña Concha y Toro seeks an appropriate balance that combines the experience of Directors with experience and the incorporation of recent members, capable of contributing new visions. This balance ensures that the company maintains a strong institutional memory while adapting to the environment.

The experience of the Board of Directors in the wine industry and in various areas is a key pillar for Viña Concha y Toro. This combination of knowledge makes it possible to anticipate trends, manage risks and strengthen the strategic vision of the business, which is detailed later in this chapter.

Ownership structure Viña Concha y Toro has no government participation, which reinforces its autonomy in defining policies and strategic decisions. Part of the ownership remains in the hands of the controlling group, with more than 5% of the voting rights, reflecting a long-term commitment to the development of the company. This structure tends to correlate positively with financial and operating performance. At the same time, the presence of an independent Board of Directors ensures that this model is complemented by modern control and transparency mechanisms, balancing tradition with modernity.

CHAP.2 | CORPORATE GOVERNANCE

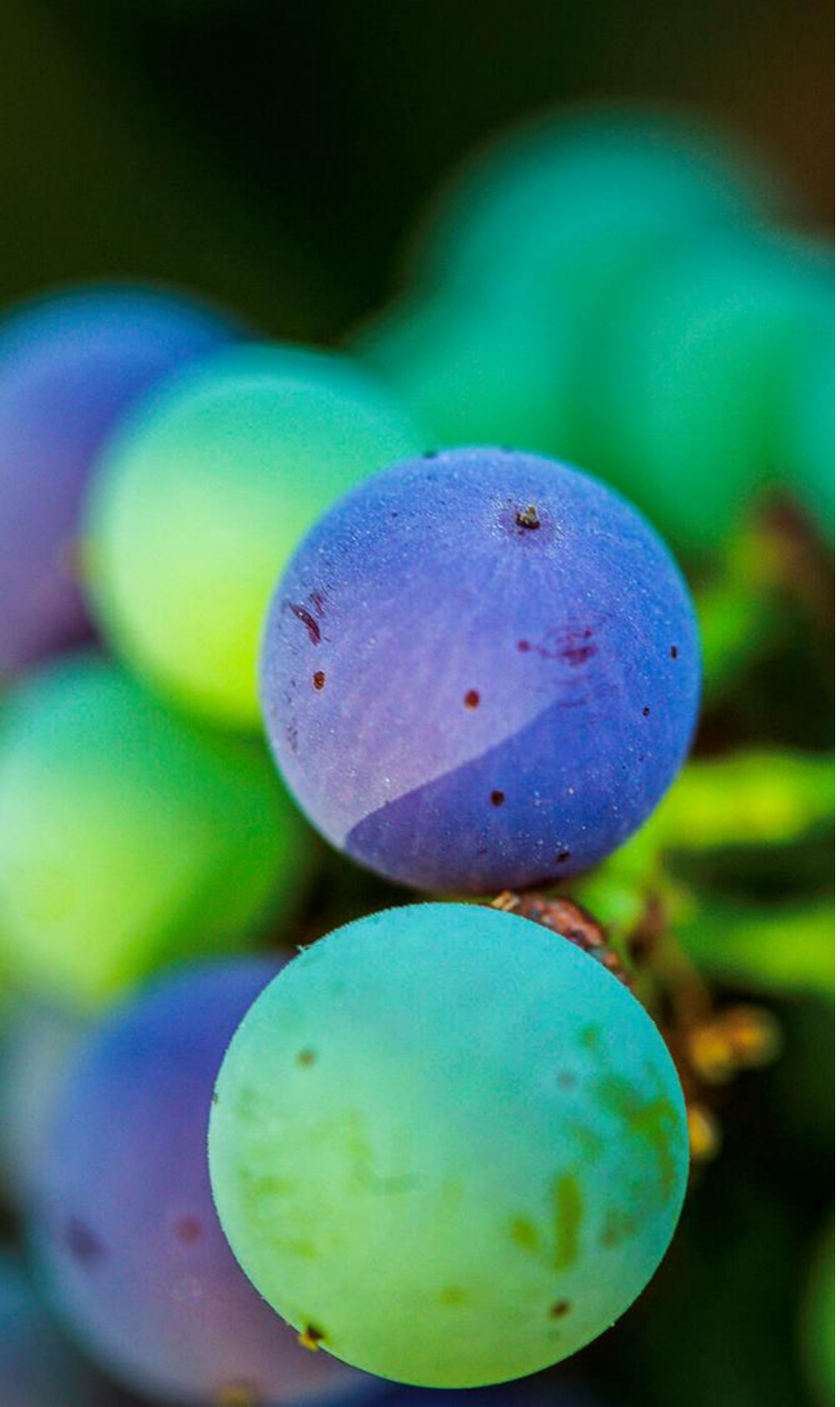
2.2.1 Board Independence Matrix 2024

DJ 1.2.1

For the definition of independence of the members of the Board of Directors, Viña Concha y Toro is governed by the provisions of Law No. 18,046 on Corporations. Under these guidelines, at least one independent director is maintained. The table shows the conditions of independence according to Chilean law and international standards.

For CSA - Dow Jones, a director is independent if he/she meets at least 4 of the 9 criteria and at least 2 of the first 3.

ASPECTS TO BE EVALUATED AS OF 12/31/2024 / CURRENT DIRECTORS	Alfonso Larraín Santa María	Rafael Guilisasti Gana	Rafael Marín Jordán	Janet Awad Pérez	Pablo Guilisasti Gana	Felipe Larraín Vial	Blanca Bustamante Bravo
1. The director must not have been employed by the company as an executive during the last five years.	✓	✓	✓	✓	✓	✗	✗
2. The director must not accept or have a "family member accept any payment from the company or a parent or subsidiary company of the company in excess of USD$60,000* during the current fiscal year or any of the last three fiscal years."	✗	✗	✓	✓	✗	✗	✓
3. The director must not be a "member of the family of a person who has worked for, or during the past three years has been employed by the company or by a parent or subsidiary company of the company as an executive officer."	✗	✗	✓	✓	✗	✗	✓
4. The director must not be (or must not be affiliated with a company that is) an advisor or consultant to the company or a member of the company's senior management.	✓	✓	✓	✓	✓	✓	✓
5. The director must not be affiliated with a major customer or supplier of the company.	✓	✓	✓	✓	✓	✓	✓
6. The director must not have a personal services contract(s) with the company or with a member of the company's senior management.	✓	✓	✓	✓	✓	✓	✓
7. The director must not be affiliated with a non-profit entity that receives significant contributions from the company.	✓	✓	✓	✓	✓	✓	✓
8. The director must not have been a partner or employee of the company's external auditor during the last three years.	✓	✓	✓	✓	✓	✓	✓
9. The director must not have any other conflict of interest that the board itself determines cannot be considered independent.	✓	✓	✓	✓	✓	✓	✓
TOTAL REQUIREMENTS MET.	7	7	9	9	7	6	8
COMPLIANCE WITH THE FIRST 3 REQUIREMENTS	1	1	3	3	1	0	2
Independence - International Criteria	NO	NO	YES	YES	NO	NO	YES
Independencia - Chilean Law No. 18.046	NO	NO	NO	YES	NO	NO	NO



CHAP.2 | CORPORATE GOVERNANCE

2.2.2 Board Structure

DJ 1.2.2

Viña Concha y Toro has a one-tier governance system, i.e. a single Board of Directors comprising independent and other non-executive directors, without a separate executive board.

Aspects	Description
Number of Members	7 full members, no alternates.
Position of Chairman	Chairman of the Board as of 12/31/2024: Alfonso Larraín Santa María.
CEO-Chairman Separation	There is a separation of roles between the Chief Executive Officer and the President of the Company. The Chairman of the Board of Directors is independent from the Chief Executive Officer, which fulfills an executive function. Under Chilean corporate law, these positions must be independent. The Chairman has a non-executive position, but is not independent.
Term of office	3 years, as elected by the Shareholders' Meeting.
Classification by Type of Director	Independent Directors: 3 Other Non-Executive: 4 Executive: 0
Diversity (gender)	Women: 2 (29%) Men: 5 (71%)
Diversity (skills and experience)	Experience in agribusiness, finance, international trade, law and sustainability.
Governing Body Committees	Directors and Audit Committee: oversees internal control, risk management, external audit and compliance, including ESG. Ethics and Sustainability Committee: oversees the management of business ethics and environmental, social and governance matters.

CHAP.2 | CORPORATE GOVERNANCE

2.2.3 Board Diversity, Effectiveness and Accountability

DJ 1.2.4 - 1.2.5 - 1.2.6

The effectiveness of Viña Concha y Toro's Board of Directors is reflected in its high attendance and participation, with a composition with strategic diversity of competencies of its members and practices that strengthen decision-making.

The composition of Viña Concha y Toro's Board of Directors is defined according to the definitions of the Shareholders' Meeting, which may take into consideration, among other factors, the matrix of knowledge, skills and experience to ensure diversity of skills in areas such as business management, international markets, trade union leadership, sustainability and the wine sector.

Through induction practices, access to timely information, performance evaluations and participation in decision-making bodies, the Board of Directors seeks to ensure that its management is aligned with the company's strategic objectives.

The effectiveness of this body can be analyzed based on the following 4 key aspects:

1. ATTENDANCE AND PARTICIPATION.

The Board holds regular meetings with access to formal information mechanisms, such as minutes, minutes and key documents prior to each meeting, which favors the preparation and quality of deliberations.

In 2024, Viña Concha y Toro's Board of Directors held a total of 13 meetings, of which 12 were ordinary and 1 extraordinary. Attendance reached levels close to full, with most of the sessions registering 100% participation of directors, who attended in person or, when necessary, remotely. Given the above, the average attendance of each Board member is close to 100%, as full participation was the norm during the year.

The organization of the meetings is in accordance with the provisions of the General Corporations Law, and there is no additional specific policy for attendance, since compliance has been consistent.

To facilitate access, preparation and effectiveness of meetings, the company has a secure digital platform that allows directors to access minutes, minutes, presentations and calendars, for both ordinary and extraordinary meetings, at any time and from any location.



According to the "Report of Companies in which a Certain Person Participates", in force at the Financial Market Commission (CMF), two of the seven directors do not register other mandates in public companies.

2. OTHER MANDATES

Directors hold outside positions and interests in other companies and organizations, including publicly traded corporations and trade associations. There is no corporate policy limiting the number of concurrent directorships for independent or non-executive directors.

According to the current official information in the Report of Companies in which a specific person participates of the Financial Market Commission (CMF), the following additional mandates to Viña Concha y Toro in which the current directors participate are presented:

Rafael Guilisasti Gana (7)
- Viñedos Emiliana S.A. Chairman
- Potasios de Chile S.A. Chairman
- Nitratos de Chile S.A. Chairman
- Pampa Calichera S.A. Chairman
- Norte Grande S.A. Chairman
- Oro Blanco S.A. Chairman
- Frutícola Viconto S.A. Director

Pablo Guilisasti Gana (1)
- Frutícola Viconto S.A. Director

Felipe Larraín Vial (2)
- Frutícola Viconto S.A. Chairman
- Viñedos Emiliana S.A. Vice Chairman

Blanca Bustamante Bravo (1)
- Banco Santander - Chile Director

Janet Awad Pérez (1)
- Soc. Concesionaria BAS S.A. Alternate Director

Alfonso Larraín Santa María
Rafael Andrés Marín Jordán
No participation in other Boards of Directors of corporations according to the Registry of the Financial Market Commission.

MEMBERSHIP ON THE BOARD OF DIRECTORS

DJ 1.2.7

The following table presents the years of incorporation and permanence of each member of Viña Concha y Toro's Board of Directors as of December 31, 2024. This information reflects the accumulated experience and the degree of continuity in the composition of the Board, key elements to achieve a balance that ensures the maintenance of a strong institutional memory while adapting to the demands of the environment.

Director	Year of entry	Years in place (as of 12/31/2024)
Alfonso Larraín Santa María	1989	35
Rafael Guilisasti Gana	1998	26
Pablo Guilisasti Wins	2005	19
Rafael Marín Jordán	2017	7
Janet Awad Pérez	2020	4
Felipe Larraín Vial	2023	1
Blanca Bustamante Bravo	2023	1
Average tenure	-	**13.3**

Viña Concha y Toro's Board of Directors carries out performance self-assessments and the Directors' Committee follows up on the plans and actions derived from the corporate governance self-assessment, evidencing a process of continuous improvement.

3. PERFORMANCE EVALUATIONS

In line with its governance framework, Viña Concha y Toro's Board of Directors carries out self-assessments of its performance. This process aims to identify gaps and opportunities for improvement in line with best practices. When deemed necessary, the company seeks the advice of external experts to support continuous improvement.

The Directors' Committee also follows up on the plans and actions derived from these corporate governance self-assessments, ensuring that opportunities for improvement are incorporated into the Board's management.

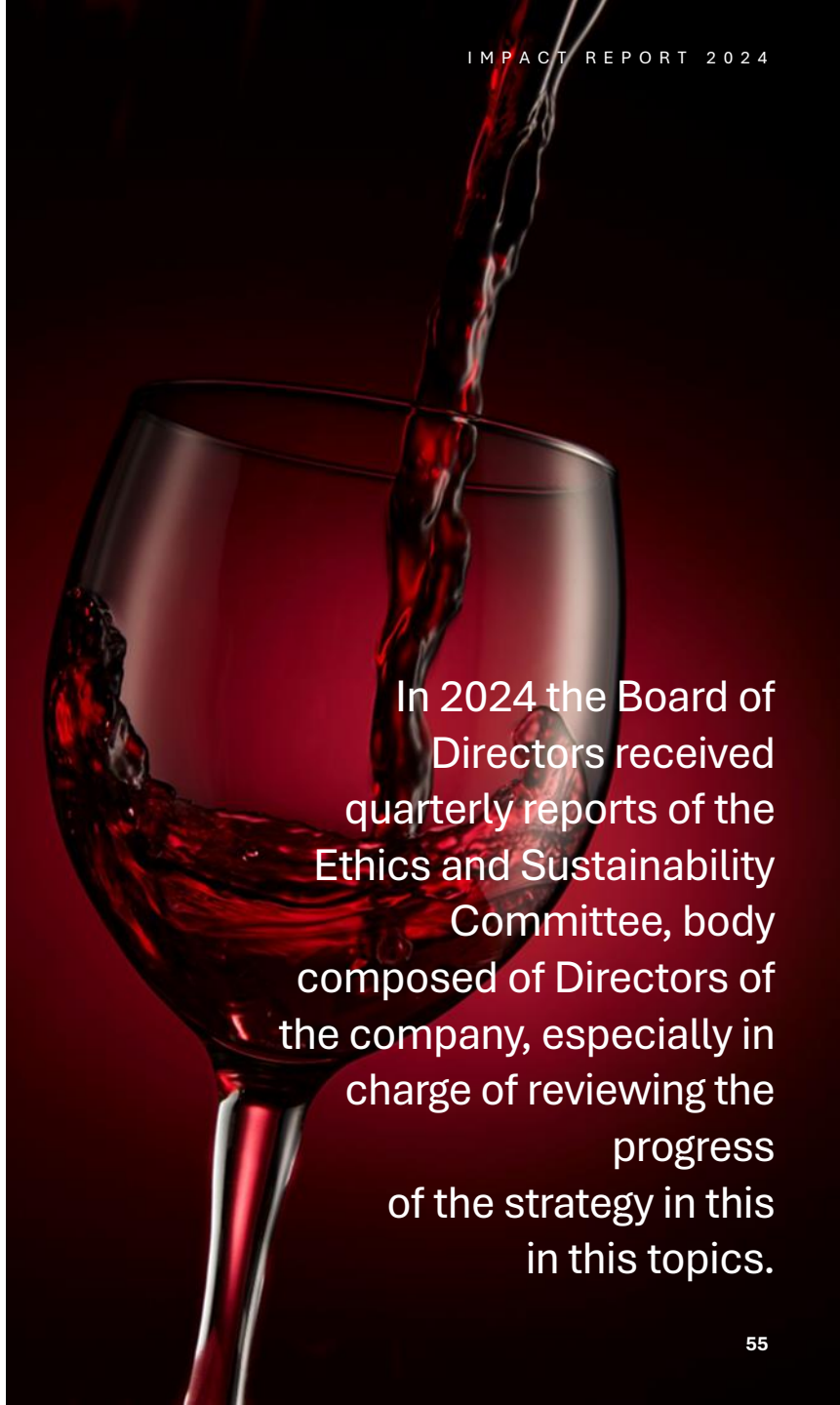
The frequency of self-evaluations is annual and external evaluations are carried out according to the needs of progress monitoring. This practice evidences a sustained commitment to reviewing and strengthening the effectiveness of the Board of Directors.

4. INDIVIDUAL ELECTION OF MEMBERS

The election of Viña Concha y Toro's directors is governed by the provisions of Law No. 18,046 on Corporations and the Company's bylaws.

The election of directors is held every three years, at an Ordinary Shareholders' Meeting, when all directors are elected for the following statutory period.

Each shareholder has a number of votes equivalent to the total number of shares he/she owns and may distribute them as he/she wishes to each of the candidates. This mechanism allows shareholders to distribute their votes among different candidates or to concentrate them in only one, thus favoring the proportional representation of minorities.



In 2024 the Board of Directors received quarterly reports of the Ethics and Sustainability Committee, body composed of Directors of the company, especially in charge of reviewing the progress of the strategy in this in this topics.



In the case of Viña Concha y Toro, directors are elected for a period of three years and can be re-elected indefinitely. During the nomination process, criteria of experience, competence and probity are considered, ensuring a balanced composition that contributes to the fulfillment of the corporate strategy and good governance of the company.

The nominations, background and results of the election are publicly disclosed to the CMF and the market, thus guaranteeing transparency and equal access to information for all shareholders.

5. SUCCESSION PLANNING

The company has a Talent Management and Development Policy that establishes succession planning for key positions in the company, the identification of potential successors, protocols for the transfer of functions and information, and gap closure plans, ensuring business continuity.

This framework is complemented by the periodic review by the Board of Directors of the compensation policies for key executives and for the CEO and senior executives, and by a formalized Operational Continuity Plan that defines roles, responsibilities, teams and *modus operandi* in the event of contingencies or crises, contributing to the continuity of leadership and management.

6. RESPONSIBILITIES OF THE BOARD OF DIRECTORS

Law No. 18,046 of Corporations contains express rules on the liability and duties of directors and provides, among other things, that directors are jointly and unlimitedly liable to the company and shareholders for any damages they cause, whether for violation of the law, the bylaws or negligent actions (articles 41 and 133).

In Viña Concha y Toro, there are no clauses or mechanisms that allow directors to limit their personal liability. In order to be exempt from liability, the directors must have expressly opposed the agreement that generated the eventual damage.

2.2.4 Board experience

DJ 1.2.8

The broad experience of Viña Concha y Toro's Board of Directors in the wine industry and complementary areas strengthens the company's strategy and ensures decisions aligned with the challenges of the business.

The Directors have the task of supervising the management teams, so it is important that they have the right experience and skills, are sufficiently independent and act in the best interest of the company as a whole and other stakeholders.

The sector experience of the Board members is a fundamental asset for the company. In Viña Concha y Toro, several directors have a deep knowledge of the wine industry, which allows them to anticipate consumption trends, assess risks inherent to the agricultural and export business, and take advantage of opportunities in international markets. They also have experience in other areas such as finance, sustainability, innovation and corporate governance, which enriches management and strengthens organizational resilience.

The combination of these complementary competencies ensures that strategic decisions respond to a comprehensive vision of the business.

Director	Knowledge of the Sector	Practical Industry in the Industry	Models of Audit Models	Business Strategy
Alfonso Larraín Santa María	✓	✓	✓	✓
Rafael Guilisasti Gana	✓	✓	✓	✓
Pablo Guilisasti Wins	✓	✓		✓
Rafael Marín Jordán	✓	✓	✓	✓
Janet Awad Pérez	✓		✓	✓
Felipe Larraín Vial	✓	✓	✓	✓
Blanca Bustamante Bravo	✓	✓		✓



MEMORY 2024

More information on the company's Board of Directors can be found in Viña Concha y Toro's Annual Report 2024, Chapter 2.2.
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CHAP.2 | CORPORATE GOVERNANCE

2.2.5 Company Ownership

DJ 1.2.11 - 1.2.12 - 1.2.13

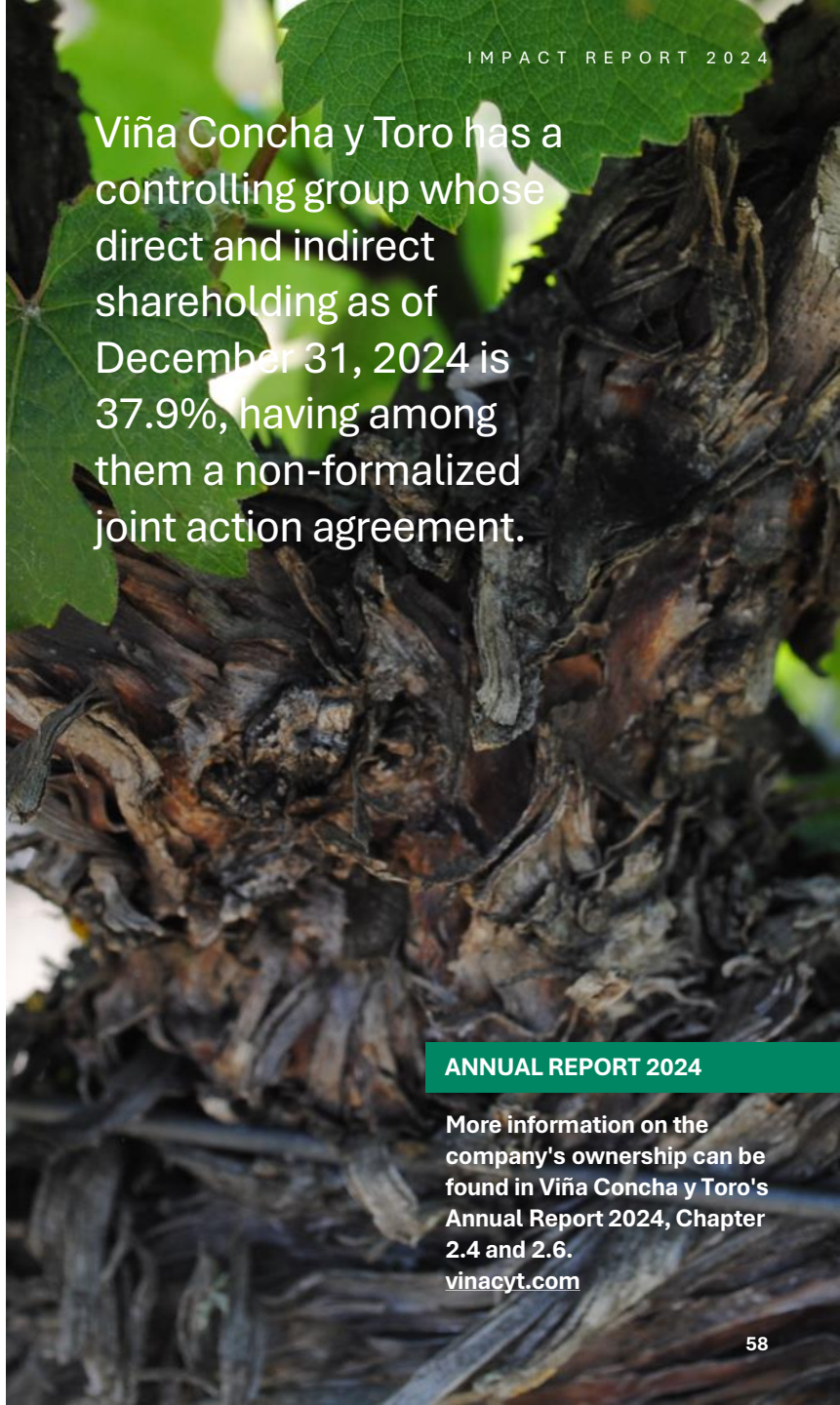
Viña Concha y Toro's ownership combines the commitment of its controlling group, the representativeness of its Board of Directors, the professionalism of its management and the absence of government involvement, ensuring autonomy and strategic continuity.

The ownership structure is a central element within Viña Concha y Toro's governance framework, as it directly influences stability, strategic vision and investor confidence. A significant part of the ownership remains in the hands of the controlling group, which concentrates more than 5% of the voting rights. Other senior executives of the company also own shares. This shareholding reinforces the company's historical and long-term commitment to sustainability, competitiveness and intergenerational legacy vision.

The current shareholder structure includes institutional and minority, local and foreign investors, which diversifies its ownership base. The presence of a controlling group, together with the openness of the stock market, allows combining a long-term vision with transparency requirements and good corporate governance practices.

Requirements for Managerial Ownership Viña Concha y Toro's corporate governance includes rules of independence and transparency. The general manager and other executives are not required to acquire a shareholding, although there are specific guidelines on share ownership for the company's directors and executives. In effect, the usual blocking and reporting rules contained in the Information Management Manual are applicable to them, as well as others established by the FMC, which contain a general prohibition on the use or disclosure of privileged information. This reflects a model aligned between the interests of management and shareholders, which is ensured through accountability policies, active supervision by the Board of Directors, which is reinforced by performance incentive schemes, rather than mandatory share ownership.

Government Ownership Viña Concha y Toro has no government participation in its ownership structure. This absence strengthens its autonomy in defining policies and strategic decisions, and ensures that management remains independent of state interests. At the same time, the company complements this independence with a diverse and highly qualified Board of Directors, ensuring that ownership and control are balanced with modern oversight and accountability mechanisms.



ANNUAL REPORT 2024

More information on the company's ownership can be found in Viña Concha y Toro's Annual Report 2024, Chapter 2.4 and 2.6.
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CHAP.2 | CORPORATE GOVERNANCE

2.3 Risk and Crisis Management

DJ 1.4.1

Effective risk management facilitates the achievement of short, medium and long-term objectives, allowing to protect and create value for the company, therefore, risk management is an integral part of Viña Concha y Toro's activities.

Effective risk and crisis management is fundamental for long-term operational and financial planning. As part of the general good practices, companies are required to implement internal control processes to comply with current regulations and proactively develop control mechanisms. This section addresses issues related to risk governance, frequency of reviews, emerging risks and employee training to develop an effective risk culture.

ROLE OF THE BOARD OF DIRECTORS

The Board of Directors is responsible for overseeing the company's risk management. It participates in the approval of policies, practices and methodologies relating to this subject; it is aware of the proper governance of internal control oversight and direct supervision of risk management at each level.

DIRECTORS' COMMITTEE

This Committee meets periodically with the Internal Control area, responsible for the company's risk management, to subsequently report to the Board of Directors on risk management and corporate governance matters. On a quarterly basis, the Committee informs the Board of Directors of the main observations and the status of the most relevant action plans presented by the Corporate General Audit. During 2024, the Directors' Committee received periodic reports on the matter. While the Board of Directors is ultimately responsible for risk management, it is the responsibility of senior management to adopt strategic guidance and translate it into appropriate policies and procedures, as well as to implement, execute and monitor these policies.

Likewise, the stages of the Product Development Process are systematized in the internal process management and risk management platforms, which have formal risk matrixes where correspond. In this way, any variable that may represent a risk is identified within the development process, ensuring that the main risk management criteria are considered from the initial design to the final implementation of products and services.



CHAP.2 | CORPORATE GOVERNANCE

2.3.1 Risk Governance

DJ 1.4.1 - 1.4.2

Risk identification and management is vital to an organization's long-term planning and flexibility. The company implements internal control processes to comply with current regulations and proactively address its risks.

The company has designed a corporate risk management policy based on COSO (Committee of Sponsoring Organizations of the Treadway), ISO 31,000 and Task Force on Climate-related Financial Disclosures.

As of 2023, risk management training at the corporate level, structured on the basis of the Corporate Risk Management Policy and the processes and methodologies it describes, has been set up on an e-learning platform and has been progressively implemented in the company's different subsidiaries (Chile, Argentina and, soon, the United States, in addition to the commercial offices). The positions that must complete this training are associated with coordination and supervisory roles that have responsibilities in this area and intervene as the first line of defense in the identification and definition of risks at the corporate level.

In addition, certain management roles within the company have risk management components within their variable compensation matrix. These projects vary from year to year and depend on the specific area of each management role.

Viña Concha y Toro manages risk under the "Three Lines of Defense" model: 1) management and business units (management controls), 2) control and risk management/compliance functions, and 3) Internal Audit, with support from external audit and other control bodies.

1st LINE - BUSINESS UNITS
The lead managers of each business unit are responsible for identifying, assessing, responding to, managing and reporting the risks in their area, and implementing treatments when the defined tolerance is exceeded; they also report to the General Management on the effective implementation and integration of risk management.

2nd LINE – CONTROL FUNCTIONS
The Corporate Finance and Corporate Affairs Division, through the Internal Control Department, monitors the development of the system, advises the Board of Directors, General Management and management, and evaluates the risk assessment performed by them. Defines and disseminates methodologies for identifying, analyzing, assessing, evaluating, and monitoring risks.

and treat risks, promotes training, and supports the definition of tolerances and acceptance levels. Other managements within the company also support the function in the second line.

3rd LINE - INTERNAL AUDIT The Internal Audit area provides independent assurance as a third line; additionally, the company relies on external audits and other control bodies.

TRAINING AND RISK CULTURE The Internal Control area carries out continuous training and, in 2024, complemented induction with e-learning for personnel with responsibilities in risk matrices.

Overall, this scheme ensures Board oversight, disciplined executive management and methodological alignment throughout the company.

MEMORANDUM 2024

More information on the company's risk management can be found in Viña Concha y Toro's Annual Report 2024, Chapter 2.7.
vinacyt.com

2.3.2 Emerging Risks

DJ 1.4.3

Effective early identification and management of risks is vital to an organization's long-term planning and flexibility. Companies must implement internal control processes to comply with current regulations and address their risks proactively.

It is critical for investors to understand the long-term risks companies face, as well as the level of awareness companies have of their impacts and the mitigation actions they implement beyond normal operational risks. By disclosing these emerging risks, companies demonstrate their ability to plan strategically and anticipate uncertainty scenarios. This approach reinforces the strength of the management team and enhances the perception of resilience. Below are 2 emerging risks, identified in 2024, still in the emerging category:



Table N°2: Summary of Emerging Risks 2024

	Internal Economic Context	Global Environmental Context
Name	**GEOPOLITICAL RISK OF TARIFF CRISIS**	**SETBACK IN THE GOALS TO REACH THE PARIS AGREEMENT**
Category	**Social**	**Environmental**
Description	The risk associated with a tariff crisis refers to the possible economic and commercial instability derived from the imposition of tariffs on wine by different countries. Currently, approximately 65% of the company's revenues come from sales in international markets, which exposes it significantly to this type of contingency. As a result of the measures applied in the United States, there is a possibility that more countries will adopt protectionist measures aimed at protecting their local industries by increasing tariffs.	The increase in the probability and magnitude of acute physical hazards: extreme rainfall (with landslides and floods), prolonged droughts, forest fires and frost events. This threat profile is intensified by the relaxation/deregulation of climate strategies in high-emission economies, particularly the United States, which weakens global mitigation, accelerates warming and amplifies climate variability. Given the characteristics of the wine business and the location of the assets in sensitive areas, the exposure of the vineyard to these phenomena is relatively higher.
Impact	This scenario could generate an environment of uncertainty, raise production costs, weaken demand, affect financial markets and, in general terms, fragment global trade. All of the above could translate into a deterioration of the company's revenues.	Potential impacts include: operational and harvesting disruptions, yield losses, increased water stress and water costs; increased insurance premiums and claims costs; the need for resilient CAPEX (efficient irrigation, frost control, fire breaks, rain works) and increased logistics costs due to road/port disruptions. Financially, this may translate into asset impairment risk in high exposure areas, as well as ESG rating pressures if effective adaptation is not demonstrated.
Mitigation Actions	As mitigation measures, the company already has operations established in the United States and Argentina, where it operates as a local company, which helps to reduce exposure to this risk. Additionally, complementary mitigation measures have been evaluated, aimed at strengthening operational and commercial resilience in the face of possible adverse scenarios.	Viña Concha y Toro analyzes climatic scenarios in which the physical risk - drought, extreme rainfall, frost and fire - is more intense than the transition risk, integrating them into operational planning. In addition, in 2024 it invested more than USD 3 million in R&D aimed, among other things, at climate adaptation: improvements in irrigation systems (efficiency, sectorization and control), development and selection of plants better adapted to different zones, pests and diseases, optimization of fertilization and strengthening soil health. The purpose is to prepare, today, the agriculture of the future and for this purpose it has a Research Center focused on these matters.

2.4 Information Security and Cybersecurity

DJJ 1.9.1 - 1.9.3

In the current context, companies require solid cybersecurity management to ensure operational continuity and protect corporate value; Viña Concha y Toro is moving precisely in that direction.

The increasing digitization of processes requires ensuring constant access to networks, systems and data. Technical failures, cyber-attacks or disasters can generate costs and damage the company, so having contingency plans is essential for business continuity.

In the last decade, IT security breaches have increased exponentially, becoming a material financial issue for multinational companies. The costs of cybercrime include internal prevention and response costs, and external consequences such as loss of information, disruptions, fines or damage to infrastructure. Therefore, companies' preparedness to prevent and respond to incidents and the financial impacts of past attacks are assessed.

GOVERNANCE

The governance of cybersecurity in Viña Concha y Toro rests mainly on the Board of Directors of the Company, which has established the main guidelines and definitions in this area. At the management level, cybersecurity is managed by a CISO (Chief Information Security Officer), who reports periodically to the Board of Directors regarding the progress and main security indicators, always bearing in mind the evolution of the subject in Chile and the world. The company also has a Cybersecurity Committee, composed of leading executives from its different areas and also includes a member of the Board of Directors. The Cybersecurity Committee has an annual agenda that allows it to permanently address emerging risks, response plans and the progress of the different continuous improvement initiatives.

STRATEGY

The company's strategy in this area is embodied in the Corporate Information Security Policy, the Chief Information Security Officer (CISO) is the main responsible for defining the criteria for information security and cybersecurity in Viña Concha y Toro and subsidiaries, for which it must permanently analyze the level of risk in this area. In addition to maintaining the validity of this document, it generates the necessary modifications according to the new requirements and risks of the environment.

The Corporate Information Security Policy sets out the elements of the company's strategy.



On the other hand, it is responsible for publishing and publicizing new versions of the document within the company, informing senior management of the risks associated with cybersecurity, establishing the relevant mitigation measures and proposing changes to the Directors' Committee for subsequent validation and approval.

STRUCTURE

The CISO reports to the Corporate Finance and Corporate Affairs Management.

INFORMATION SECURITY PROGRAMS

The company has an information security management program that incorporates business continuity plans (BCP), as well as proactive vulnerability analysis and internal and external audits, aligned with international standards. These controls are complemented by a formal escalation process that allows employees to report incidents, vulnerabilities or suspicious activities, along with ongoing training and awareness campaigns on information security, all with the aim of promoting a preventive and responsible organizational culture. The continuous improvement cycle allows incidents or events -whether internal or from third parties of which we are aware- to be translated into the strengthening of our policies and procedures, strengthening the operational resilience of the organization and reinforcing the trust of its stakeholders.

This approach seeks to consolidate a preventive and responsible organizational culture, in which each member understands his or her role in the protection of information assets.

Likewise, the cycle of continuous improvement is aimed at ensuring that each experience and lesson learned is translated into a sustained strengthening of policies, procedures and capabilities. In this way, the company reinforces its operational resilience and generates trust among its various stakeholders, ensuring the protection of critical information and the long-term sustainability of its operations.



ANNUAL REPORT 2024

More information on the company's Information Security and Cybersecurity can be found in Viña Concha y Toro's Annual Report 2024, Chapter 2.7. vinacyt.com

DISASTER RECOVERY PLAN

The company has internal progress, contingency and continuity plans. The Plan establishes the actions and procedures necessary to recognize and respond to an incident that requires the effective and efficient activation of critical systems at the contingency site; quickly assess the situation; notify the appropriate persons or areas of the incident; organize the response activities to be executed to manage the incident; escalate the incident appropriately based on its severity. These contingencies also include cyber-attacks.

EXTERNAL VERIFICATION AND VULNERABILITY ANALYSIS

As part of cybersecurity management, Viña Concha y Toro submits its technological infrastructure and information security management systems to external audits. Additionally, the company implements vulnerability analysis through specialized third parties, who perform a *pentesting* process that incorporates simulations to assess the strength of controls. These actions allow us to identify and correct security breaches in a timely manner, strengthening technological resilience and the protection of the organization's critical data.

PREVENTIVE AND RESPONSIBLE CULTURE

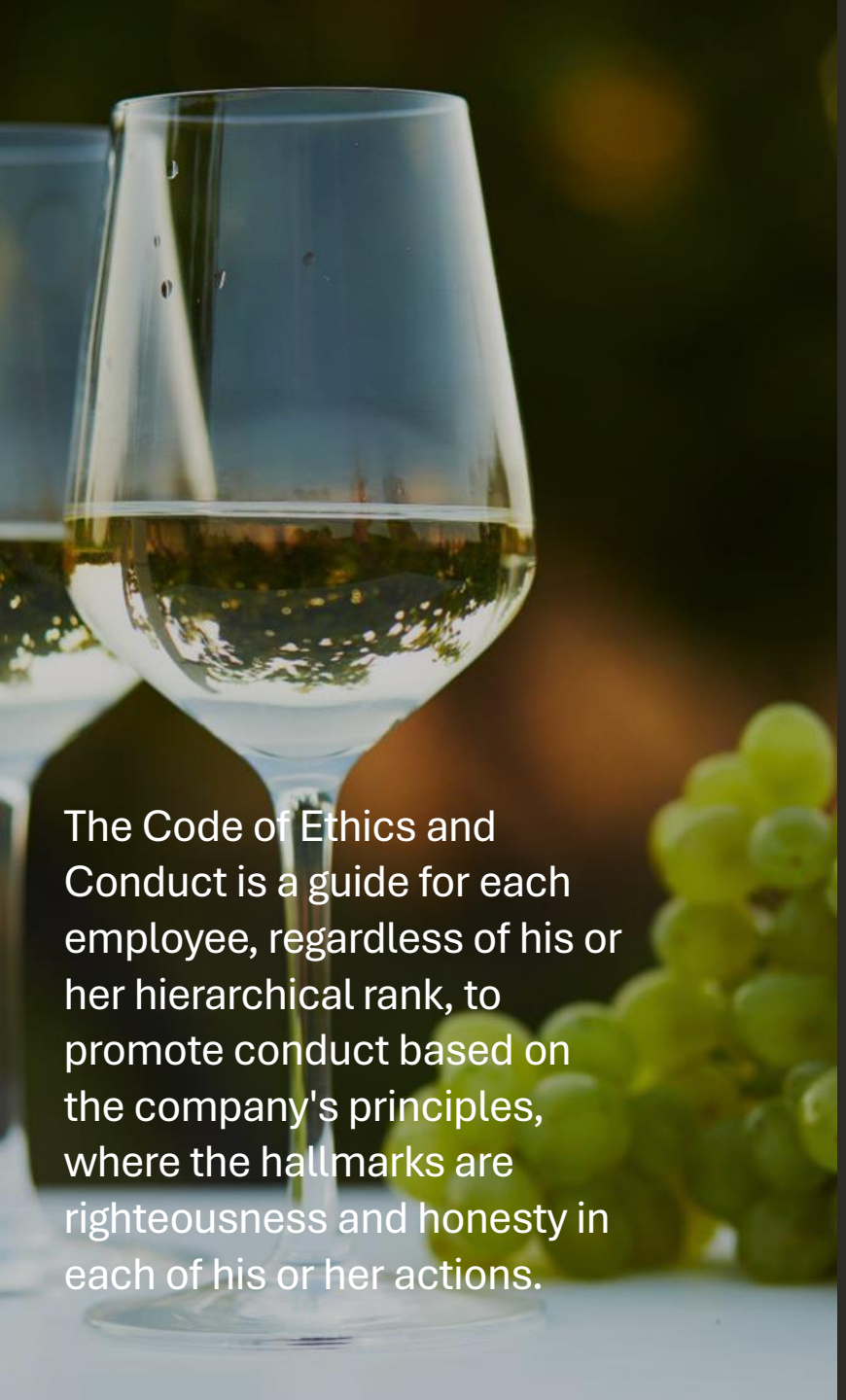
As part of the internal training and awareness actions, the company seeks to ensure that each member understands his or her role in the protection of information assets and provides periodic information to its employees to strengthen the digital security culture and prevent cybersecurity risks.

During 2024, five briefings were sent out explaining, in a practical way, the use of tools such as "*Phish Alert*", which allow each person to act as an active element in the protection of corporate data and to be alert to possible attack attempts.

Likewise, recommendations were given on self-care in the face of *vishing* - attempts at telephone fraud aimed at obtaining confidential information - reinforcing the importance of recognizing these practices and avoiding falling into them. Training was also provided on the proper handling of equipment locking and secure password management, in order to prevent improper access to sensitive information.

In addition, multiple *phishing* simulation exercises were carried out during the year, with the aim of training teams in the early detection of these threats and in the timely response. All these initiatives are implemented in coordination with the Information Technology Management, ensuring a comprehensive and updated approach to corporate cybersecurity management.

All these internal activities help to reinforce a culture of care and protection against external attacks and orient the company towards information security.



CHAP.2 | CORPORATE GOVERNANCE

2.5 Business Ethics

D J 1.5.2

Viña Concha y Toro's Board of Directors approved the first version of the Code of Ethics and Conduct in 2004, which was enacted with the purpose of establishing the principles and values that the company adheres to.

Since 2004, Viña Concha y Toro has implemented a Code of Ethics and Conduct, which was approved by the company's Board of Directors with the purpose of establishing principles and values that all members of the organization must understand and adhere to. This code was reviewed and updated in 2012, and subsequently in 2022.

The Code of Ethics and Conduct acts as a fundamental pillar that guarantees the company's essential values. It regulates the conduct of all company employees, covering a wide range of areas such as personnel obligations, conflicts of interest, insider trading, independence, ethical behavior, health and safety, relations with producers, suppliers and customers, as well as environmental protection, among other relevant aspects.

CUSTOMER STANDARDS

Ethical trade and the establishment of global standards of ethical performance have been a marked trend for decades, leading retailers to develop their own codes and standards as an integral part of their business relationships. This reality persists today, where ethical standards are highly requested by customers as a mechanism to mitigate ethical risks in their supply chains.

Since 2007, Viña Concha y Toro has received ethical audits from customers according to various standards, which are carried out by external auditing firms selected by customers.

In general, it is observed that the requirements present in the various ethical standards demanded by our customers are similar to those included in Viña Concha y Toro's Code of Ethics and Conduct. This is due to the fact that most organizations are aligning their practices to international language mechanisms such as, for example, the United Nations Framework for Business Principles on Human Rights, a framework commonly used to conduct due diligence assessments.

In addition, there are growing regulatory requirements in different geographical areas with which the company must comply. In order to address these different aspects, there are different roles in the company which are structured to provide internal governance on the subject.

ETHICS

More information on Ethics Management at Viña Concha y Toro
sustentabilidad.vinacyt.com/



The Performance Management System evaluates not only the achievement of objectives and KPIs, but also the behaviors of employees identified in the Code of Ethics and Conduct (respect, collaboration and excellence). There is also a Recognition Program, in which any company employee can perform or receive recognition for the aforementioned behaviors. The Performance Management System and compliance with the established objectives and values is associated with employee compensation.



Viña Concha y Toro's Business Ethics are aligned with the values rooted in the corporate culture: Respect, Collaboration, Openness to Change, Agility and Excellence.

GOVERNANCE

The Company's Shareholders' Meeting and the Board of Directors are the highest governance and ethical management body. The Board of Directors has an Ethics and Sustainability Committee, composed of 3 directors, who are responsible for knowing and closely monitoring the risks and opportunities for improvement of ethical management and those associated with the implementation of sustainability in the company.

STRATEGY

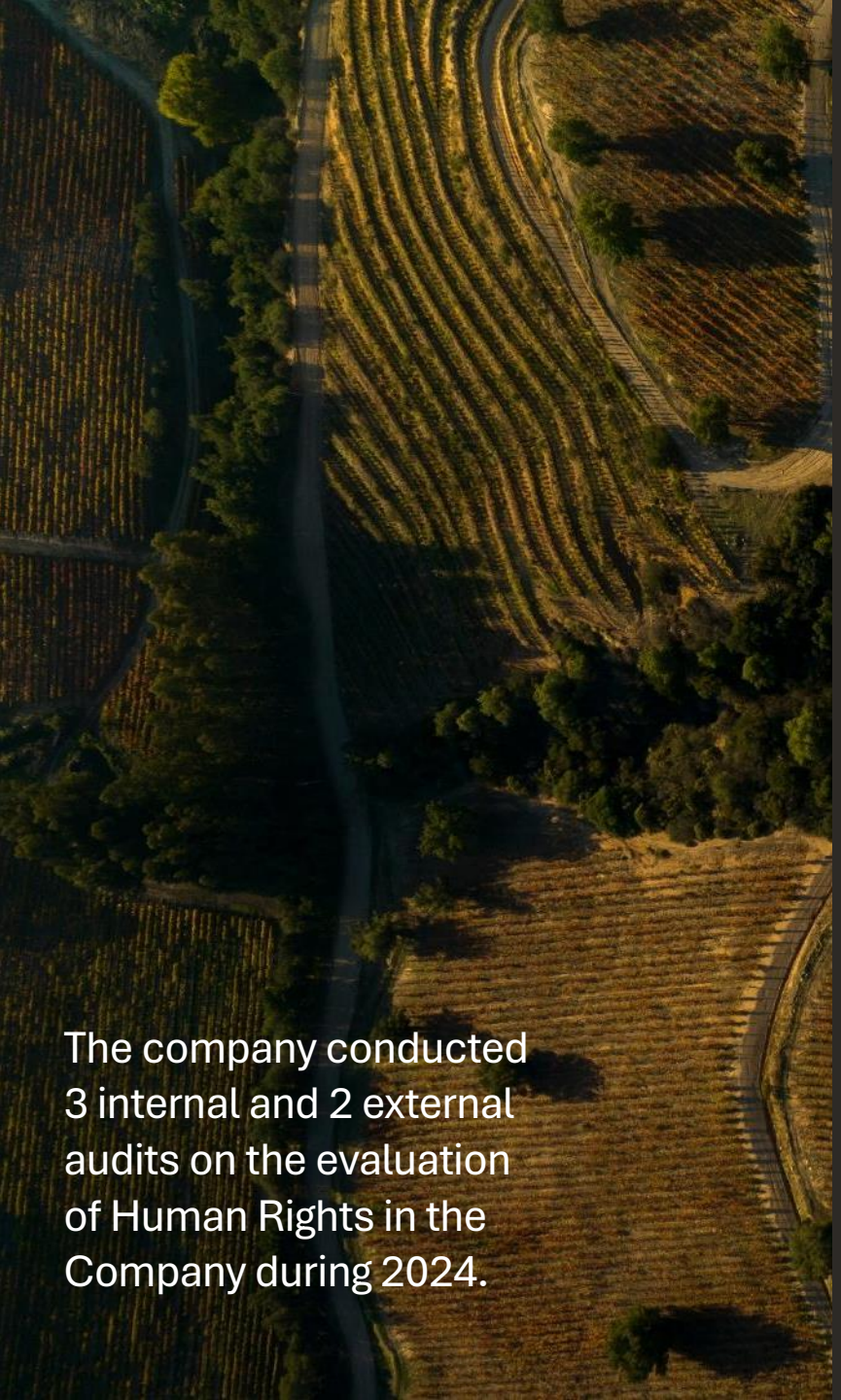
The company has a Compliance Office, which is responsible for the strategic management of business ethics, incorporating emerging issues and implementation and monitoring and control mechanisms. To this end, it has internal policy tools such as the Code of Ethics and Conduct and the Corporate Ethical Standard, designed to (i) more efficiently verify compliance with internal and external requirements and (ii) consolidate the winery's ethical compliance through 10 general principles and 100 specific requirements.

RISK MANAGEMENT

The company has a Strategic Risk Matrix, where the main business risks are incorporated transversally to the processes. This methodology has been applied since 2015 and includes within its different dimensions, the risks associated with business ethics. The requirements of existing and emerging legislation related to ethical issues are monitored by the legal department as well as all applicable regulations.

METRICS AND GOALS

The company has compliance metrics associated with the requirements of the Code of Ethics and Conduct and customer ethical standards embodied in the Corporate Ethical Standard. Adherence is audited internally by the Corporate Audit area, which raises the improvements detected for each company facility. The audited areas must generate their improvement plans, which also incorporate monitoring of the effectiveness of the measures implemented.



The company conducted 3 internal and 2 external audits on the evaluation of Human Rights in the Company during 2024.

CHAP.2 | CORPORATE GOVERNANCE

2.5.1 Human Rights in the Company

DJ 3.2

Viña Concha y Toro reinforces its commitment to human rights through international standards, audits and due diligence, promoting dignified treatment, risk prevention and compliance in all its operations.

Viña Concha y Toro's respect for human rights is reflected in the promotion of an ethical culture among all people in the company and also towards the surrounding communities.

The company's Corporate Ethical Standard is guided by the international human rights principles embodied in the Universal Declaration of Human Rights, the International Labor Organization's Declaration on Fundamental Principles and Rights at Work, the United Nations Global Compact and the United Nations Guiding Principles on Business and Human Rights. Covers 100% of operations in Chile.

Through this standard, the company is committed to identify, prevent and mitigate adverse impacts that may be generated to the detriment of human rights, whether derived from its business activities or internal processes. Where national laws and international standards differ, the company will follow the higher standard; in the event of conflicts, the company will abide by national legislation.

ETHICAL AUDITS

Viña Concha y Toro conducts two types of ethical audits during the year.

Internally, scheduled audits are conducted to monitor and control the implementation of the Corporate Ethical Standard to evaluate compliance in the facilities, in order to identify and mitigate potential risks of human rights violations. These audits are carried out by the Corporate Quality Audits area and are scheduled every year and are part of the annual evaluation cycle that is implemented on a rotating basis to progressively cover all the organization's facilities.

During 2024, three audits of the Corporate Ethical Standard were conducted at the Pirque, Vespucio and Lontué bottling plants, facilities that represent 100% of Viña Concha y Toro's bottling process in Chile. With this methodology, the company ensures a systematic control of ethical and labor risks.

DJJ 3.2.1 - 3.2.2 - 3.2.2 - 3.2.3

Compliance levels were 96%, 98% and 93%, respectively. As part of the audit process, detected nonconformities must have a responsible area, improvement plan and analysis of the effectiveness of the corrective measures implemented.

Through external auditors, Viña Concha y Toro receives ethical audits, generally requested by customers with high standards in this area, who require compliance with their own regulations or recognized international frameworks, such as SMETA. Thus, in 2024, the Pirque plant was audited under this standard, developed by the Ethical Trading Initiative (ETI), which evaluates four pillars: labor relations, business ethics, safe working conditions and environment, being executed by an independent third party.

The company is also audited under Vinos de Chile's voluntary certification standard, which covers the entire organization and includes the evaluation of a specific chapter on human rights.

carried out annually by the Catholic University of Chile, using publicly available information.

These verification processes, both internal and external, reinforce transparency, ensure continuous improvement and validate Concha y Toro's commitment to responsible practices throughout its value chain.

In these audits, the company has not identified operations with risk of violation of rights such as freedom of association, child labor or forced labor, human trafficking, forced labor, right to collective bargaining, harassment or discrimination.

At the individual level, during the Engagement 2024 survey, employees are asked about the treatment they receive in the company and when responding to the statement "I am treated with respect", a positive response rate of 89% was achieved, compared to 83% of the industry benchmark.

All issues related to Human Rights in the Company are mentioned in different internal standards such as the Corporate Ethical Standard and the Code of Ethics and Conduct, Internal Rules of Order, Hygiene and Safety, documents that all employees must sign and adhere to at the time of being hired.

In relation to active suppliers, as well as any new supplier, the company periodically performs Due Diligence processes through a technological platform managed by the Compliance Office, where it can verify whether they have a history of legal non-compliance such as forced labor and child/juvenile labor, among other antecedents. During 2024 there were no reports of violations of the rights of indigenous peoples.

During 2024, a survey on Human Rights in the Company was also initiated, which began with 141 grape suppliers in the central zone of Chile, representing 80% of the grape supply from third parties. It is expected to be completed in August 2025.

2.5.2 Corruption Prevention Policy

DJ 1.5.2

Viña Concha y Toro establishes its corporate corruption prevention policy, which is embodied in elements such as the Crime Prevention Manual, Code of Ethics and Conduct and Supplier Code of Conduct.

The company has a clear position regarding corruption, bribery and bribery, which is reinforced through a Corruption Prevention Policy, aimed at preventing any improper practice, ensuring integrity in its management.

This policy is supported by the regulatory framework of Chilean law and is based on the Crime Prevention Model (MPD), which establishes clear guidelines regarding the giving and receiving of gifts, also regulated in the Code of Conduct, as well as specific guidelines for political contributions.

For charitable donations and sponsorships there is a Donations Policy, in order to ensure that these are made under ethical and responsible criteria.

In addition, the company has training programs in the prevention of bribery and corruption, within the framework of its MPD, ensuring the ongoing awareness of its employees. Viña Concha y Toro's Compliance Office is the area that is responsible, among other things, for training the various business units in relation to the contents described in the DMP and on the specific risks of committing crimes under Law No. 20,393. Likewise, *e-learning* training is provided to all new employees.

These trainings go hand in hand with a communication program of the MPD and its different elements, such as the Code of Ethics and Conduct, the Whistleblower Channel, the corporate values and the different associated policies (Conflict of Interest Policy, Policy on Relations with Public Officials, Gifts and Invitations Policy, among others).

The company has procedures for the management of infractions and the application of corrective and disciplinary actions in the event of non-compliance. In this way, the company reinforces its commitment to best governance practices and a culture of zero tolerance for corruption, supported by formal policies, prevention programs and an organizational culture oriented towards regulatory compliance and transparency.



CORRECTIVE AND DISCIPLINARY ACTIONS

The company is clear about corrective and disciplinary actions where there are breaches or violations of internal policies or the company's Code of Ethics and Conduct, including issues of corruption, discrimination and many other matters.

The guidelines are set out in the company's Internal Rules of Order, Hygiene and Safety (RIOHS), which is given to each employee along with his or her employment contract as part of the entry documentation. As part of the internal processes, the Delivery Record must be signed by the employee and incorporated into his or her personal profile. Through this act, the worker assumes responsibility for knowing and complying with the obligations, prohibitions, order, hygiene and safety rules of the regulation, as well as its subsequent provisions and procedures (Pg. 183, RIOHS).

Situations of non-compliance are analyzed on their merit and based on what is ascertained after applying the Complaint Investigation Procedure.

The RIOHS requires compliance with the Code of Ethics and Conduct, establishing that the applicable sanctions correspond to those contemplated in current labor legislation. This is explicitly detailed in the chapters on sanctions and corrective measures (pages 39 and 65). The measures are part of the corrective and disciplinary actions that are adopted in the event that breaches of policies, legislation and internal codes are detected.

In addition, and in accordance with Article 63 of the Order, Hygiene and Safety Regulations, all employees are individually responsible for their actions, and also undertake to act in accordance with the principles and values promoted by the company, as well as to know and fully comply with the company's Code of Ethics (page 41).

This is reinforced annually with internal training and talks given by the Compliance Office in the different facilities of the company and reinforced with awareness videos exhibited in high traffic areas, such as food casinos.



2.5.3 Complaint and Whistleblower Protection Mechanisms

D J 1.5.2

The company offers the possibility of reporting breaches of policies, internal codes or current regulations using, among others, the Anonymous Whistleblower Channel. The company's Internal Regulations (RIOHS) prohibit any retaliation against whistleblowers.

Viña Concha y Toro has a formal Ethics and Compliance framework that includes a Crime Prevention Model (MPD) and a Whistleblower Channel accessible to employees, shareholders, directors, customers, suppliers and third parties. The Channel allows anonymous complaints, guarantees confidentiality and provides traceability to the whistleblower to review the status of their case through a platform with a code and password. In 2024 the Channel was updated to comply with Law No. 21,643 and Law No. 21,595, and its access is periodically communicated together with induction sessions.

The Whistleblower Channel is operated by an independent third party (Fundación Generación Empresarial), which coordinates with the area responsible for the operation internally, which corresponds to the Compliance Office. This area also leads the training and dissemination of the MPD and its elements, including the Whistleblower Channel. The Ethics and Sustainability Committee analyzes complaints, coordinates investigations, supports the Crime Prevention Officer and reports to the Board of Directors.

Viña Concha y Toro guarantees the confidentiality of the process by outsourcing its investigation, protecting the identity of the whistleblower. The corporate site offers links to enter a complaint and review its status, reinforcing the traceability of the process.

The company expressly prohibits any form of retaliation against people who, in good faith, make reports or collaborate in investigations. Any retaliation constitutes a serious breach of internal policies and may result in disciplinary measures and/or legal action in accordance with current regulations. In addition, there is e-learning training for new employees and a communication program for the MPD that includes a Code of Ethics, a Whistleblower Channel and associated policies; in addition, access to the Channel is periodically communicated to employees and suppliers.

During 2024, 9 complaints submitted to the channel were investigated and resulted in measures applied. All of them fall into the category of "Discrimination or Harassment". None of the complaints advanced to legislative instances.

CLASSIFICATION OF COMPLAINTS RECEIVED 2024

D J 1.5.5

Table N°3: Complaints Received 2024

Topics	#	%
Corruption or bribery	0	
Discrimination or harassment	9	100%
Privacy of customer data	0	
Conflicts of interest	0	
Money laundering or insider trading	0	
Other	0	
Total	**9**	**100%**

2.6 Significant Contributions

In order to increase transparency and accountability, the company has a Donations Policy, publicly available on its website. In addition, the company participates in instances of promoting climate change actions aligned with the Paris Agreement.

Although companies can legitimately represent themselves in the legislative and political arena and in public discourse, excessive contributions to political campaigns, lobbying expenses and contributions to trade associations, as well as the lack of transparency about such contributions, can damage the reputation of companies and generate corruption risks. Therefore, the company provides information on these issues in this chapter.

DONATION POLICY

Viña Concha y Toro's Donations Policy applies to and involves all directors, executives and employees of the company, as well as its domestic and foreign subsidiaries.

The company understands by donation any process of free and irrevocable transfer to another person who accepts it (Art. 1,386 of the Civil Code in Chilean Law), without consideration of a benefit of similar purpose or of any kind, which is part of the management of actions to support third parties defined as legal persons, whose objectives and needs are in line with the ethical values of the company. Any monetary donation, whether or not it constitutes a tax exemption, made by Viña Concha y Toro S.A. and subsidiaries must be approved by the Company's Board of Directors, regardless of the amount, beneficiary institution and purpose, and must be recorded in the minutes of the meeting at which the transaction is authorized.

These are some of the elements that are explicit in the company's policy. During 2024, the Company did not make any contributions to political campaigns or organizations or lobbyists, as shown in the following table.

On the other hand, each year the company supports different associations of commercial and productive benefit, such as: Santiago Chamber of Commerce, California Chamber of Commerce, Vinos de Chile AG, Wine Institute of California, Bodegas de Argentina, among others, with the objective of promoting the competitive potential of the wine industry and creating a solid network of collaboration with other organizations.



2.6.1 Contributions and other expenditures

D J 1.6.1

Transparency is one of the values that the company promotes in each of its operations.

Monetary contributions and expenditures to political campaigns or organizations, lobbyists or lobbying organizations, trade associations or other tax-exempt groups are a common practice in the business world. Some companies seek to influence the political and legislative process through these contributions in the hope of promoting their business interests and protecting their market position.

The company bases its operations on transparency and does not make monetary contributions to political organizations, lobbyists or pressure groups that may be compromising its integrity or promoting initiatives that go against its voluntary national or international commitments.

Table N°4:
Contributions 2020 - 2024

CONTRIBUTIONS AND OTHER EXPENSES	2020 ($ CLP)	2021 ($ CLP)	2022 ($ CLP)	2023 ($ CLP)	2024 ($ CLP)
Lobbyist organizations	0	0	0	0	0
Political organizations/candidates	0	0	0	0	0
Tax-exempt trade associations or groups	622,000,000	694,443,438	839,964,414	878,520,063	990,033,555
Other	0	0	0	0	0
TOTAL	**622,000,000**	**694,443,438**	**839,964,414**	**878,520,063**	**990,033,555**
Operational coverage	100%	100%	100%	100%	100%

CHAP.2 | CORPORATE GOVERNANCE

2.6.2 Significant Contributions

DJ 1.6.2

The company defines contributions and contributions in terms of research and promotion of the wine industry.

Vinos de Chile is a private, non-profit trade association that represents Chile's wine producers, so the company's contribution is greater, since it is the most important association with the largest representation in the national wine scene. The Wine Institute is a trade association in the United States that brings together the California wine industry, to which the company also contributes as a way to promote the integration and development of the sector in that country.

Research enables the development of new growing, winemaking and storage techniques that can improve wine quality and process efficiency in the wine industry. The company has therefore decided to contribute to research to support the implementation of more sustainable and environmentally friendly practices, helping to reduce the environmental impact of the wine industry. This is materialized through the Consorcio de Investigación y Desarrollo de Vinos de Chile (Chilean Wine Research and Development Consortium).

Table N°5:
Contributions and Major Contributions 2024

CONTRIBUTIONS AND MAJOR CONTRIBUTIONS 2024			
ORGANIZATION	**DESCRIPTION**	**2023 (In $ CLP)**	**2024 (In $ CLP)**
Wines of Chile	Contribution Chilean subsidiaries	543,115,156	605,410,142
Wine Institute California	Contribution made by the subsidiary in California, United States	172,912,984	105,496,839
R&D&I Wines of Chile	Research and Innovation	49,234,861	55,746,690
TOTAL		**765,263,001**	**766,653,671**
Share of total amount		87%	77%

2.6.3 Social Contribution and Taxes

DJ 1.8.1 - 1.8.2- 1.8.3

The company has a tax policy for all its operations, which addresses various issues in a clear and systematic manner.

In addition to the regulatory elements in each country where it operates, the company has a Tax Policy, which sets out its approach to key tax issues, such as the use of tax minimization techniques, in line with its approach to the social contribution made through the payment of local taxes.

Key to this is ensuring transparency in the overall policy, management and reporting of its tax policy, promoting long-term sustainable value.

The company recognizes that the public disclosure of information regarding its tax payments in the different countries where it operates contributes to strengthen trust and transparency, complementing the data on the economic contribution it generates in society.

The attached table presents the information corresponding to the year 2024.

Table: N°6:
Effective Tax Rate 2024

Country	Income	Profit (Loss) before tax	Income tax (Expense/ Benefit)	Tax refunded (paid) according to FS*	Number of employees	Effective tax rate	Cash tax rate (FS)
	thousands of CLP	thousands of CLP	thousands of CLP	thousands of CLP	#	%	%
Chile	761,821,751	78,345,180	-17,259,852	-474,026	2,452	-22.0%	-0.6%
Argentina	54,642,897	10,709,644	-4,256,308	-	367	-39.7%	0.0%
UK	295,923,668	15,050,146	-3,788,222	-1,648,174	77	-25.2%	-11.0%
Brazil	61,988,634	444,758	-252,504	-919,708	80	-56.8%	-206.8%
Finland	7,986,839	-41,470	-344	-117,972	2	0.8%	284.5%
Norway	13,878,432	1,853,232	-412,872	-428,486	4	-22.3%	-23.1%
Sweeden	19,115,900	1,323,110	-274,352	-177,293	8	-20.7%	-13.4%
China	13,359,279	-3,031,683	66,660	-	42	-2.2%	0.0%
Singapore	5,307,610	-396,401	3,152	-	17	-0.8%	0.0%
USA	146,242,921	-2,519,907	562,288	-58,852	218	-22.3%	2.3%
Mexico	55,617,038	3,409,959	-1,136,871	-400,026	1	-33.3%	-11.7%
Canada	-	234,266	-127,711	-	0	-54.5%	0.0%
France	1,267,681	157,989	-39,123	-3,483	4	-24.8%	
Totals	**1,437,152,651**	**105,538,823**	**-26,916,059**	**-4,228,019**	**3,272**	**-25.5%**	**-4.0%**

NOTE:
As in previous years, the tax rate is affected (decreased) mainly by the expense originated in the monetary correction of the tax equity (difference qualified as permanent),
In the year 2024, the lower tax for this concept was ThCh$: -5,905,501, which generates a lower tax of 4.9%.

Tax payments in different countries are a measure of the positive contribution the company makes to local economic development.

Combined with key information on tax residency, revenues generated, profits, taxes reimbursed, as well as the average number of employees, it helps investors to better understand the profile of the company operating in the different countries and the contribution to society in terms of jobs generated in that area.

The tax rate that the company pays in each country depends on the local context and is shown in the accompanying table. There is also the effective tax rate which, in consolidated value for the company during the year 2024, reached a figure of **25.5%.**

Table N°7:
Detail of Effective Tax Rate 2024

Reconciliation of tax expense	**thousands of CLP** **105,540,514**	**%**
Tax expense using statutory tax rate	28,495,939	**27.0%**
Tax effect of rates in other jurisdictions	1,489,914	**1.4%**
Equity monetary correction	-5,195,501	**-4.9%**
Tax effect of non-deductible expenses	2,342,378	**2.2%**
Other increase (decrease) in statutory tax expense	-216,671	**-0.2%**
Total adjustments to tax expense using statutory rate	**-1,579,880**	**-1.5%**
Tax expense using effective tax rate	**26,916,059**	**25.5%**



CHAP.2 | CORPORATE GOVERNANCE

2.6.4 Participation in Climate Organizations

Viña Concha y Toro considers that its commitment with different trade associations can contribute to generate diverse points of view that are a contribution to the development of policies or regulations in favor of progress in climate matters.

Viña Concha y Toro contributes to matters related to climate change through its participation in organizations and associations. The company does not carry out lobbying campaigns that go against the Paris Agreement.

TRADE ASSOCIATIONS

Viña Concha y Toro participates in trade and wine industry associations at national and international level, with the aim of representing the position of the sector, promoting best industry practices, responsible consumption and sustainable standards for the sector, including issues related to climate change.

Sociedad de Fomento Fabril - SOFOFA (Chile) The company participates in the Ecolabeling Clean Production Agreement to promote future regulations that promote the correct labeling of recyclable containers and packaging.

Asociación de Vinos de Chile (Chile) Private, non-profit trade association representing Chile's wine producers. Its mission includes promoting the country's wines internationally through marketing actions, brand development and positioning Chile's image as a producer of sustainable, premium quality wines. This commitment has also led to mobilize its industry towards the generation of science-based goals. Thus, in 2020 the company organized a joint project with the wine trade association Vinos de Chile, through which a participatory project was organized that sought to incorporate more Chilean wineries in the SBT initiative. As of December 2024, there are 25 companies committed to SBTi in Chile, of which 7 are wine companies, highlighting that 28% of the companies committed in Chile belong to this industry.

Wine Institute (California)
This is a public policy advocacy organization that represents more than 1,000 wineries and related companies in California. Its mission is to promote the responsible production, consumption and enjoyment of wine, as well as to promote initiatives such as exports, wine tourism and sustainable practices. Bonterra Organic Estates actively participates through its Certified California Sustainable Winegrowing (CCSW) sustainability certification.

The company's memberships, affiliations and union activities in climate matters are aligned with the Paris Agreement, ensuring that actions to address climate change are coherent, consistent and firm.

Bodegas de Argentina (Argentina) Non-profit business association, which brings together large, small and medium-sized wineries in the country, as well as suppliers of supplies and services related to the wine industry. It represents approximately 70% of its active members. Its role includes promoting the development of the sector, representing the industry before authorities, fostering research, defending economic freedom, and promoting ethical and sustainability standards. The company participates through its subsidiary Trivento Bodegas y Viñedos.

Science Based Targets Initiative (International) The company has a Net Zero commitment to the year 2040 in terms of climate change, which incorporates the goal of reducing its CO2 emissions, in line with climate science and contribute to limiting the increase in global temperature by limiting it to 1.5°C increase over pre-industrial emission levels. These guidelines emanate from the Paris Agreement. The company adheres to the initiative as of 2019.

International Wineries for Climate Action - IWCA (International) International non-profit organization formed by wineries committed to a climate science-based strategy to reduce carbon emissions in the wine sector. Through collaborative working groups among wineries, they seek to accelerate the decarbonization of the wine industry. Their approach involves developing and sharing carbon accounting tools, best practices and promoting collective action to reduce greenhouse gas emissions in tangible ways - without relying solely on offsets. Member since 2023.

Porto Protocol (International) A global movement and dynamic platform for climate solutions for the wine sector. It was born as a result of the Climate Change Leadership - Solutions for the Wine Industry conference, with the purpose of promoting and adopting the principles and actions agreed at those summits. The company is a member of the Porto Protocol community and has been actively participating in its initiatives since 2023.

Chile regulates lobbying activity through Law No. 20,730 of 2014, which established the rules of transparency and accountability for actions representing private interests before authorities and public officials.

Key aspects of the Law

Public Officials: They must register and make public their agendas, meetings, trips and protocol donations in the Repository of the Library of the National Congress.

Lobbyists: Must provide truthful and complete information when requesting hearings. Identify who they represent and if they receive remuneration. In the case of legal entities, report their structure in the Repository of the Library of the National Congress.

Sanctions: The law provides for administrative sanctions for both lobbyists and officials who fail to comply - from fines to records in their professional history and public publication of sanctions.

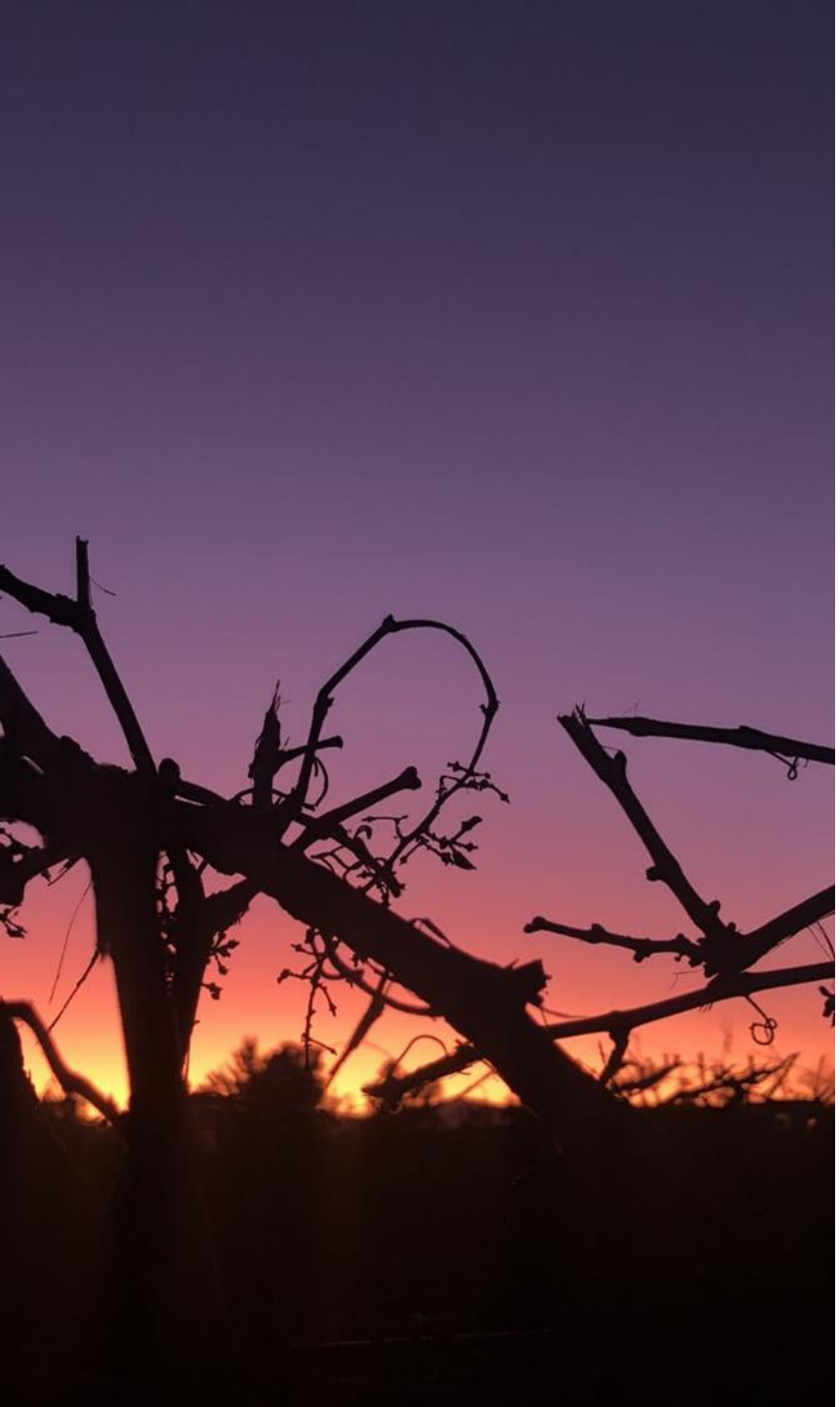


Viña Concha y Toro has been a member of Sustainable Wine Roundtable since 2021, driving sustainability and innovation in wine, standing out in emissions reduction initiatives such as the Light Bottle Agreement.

Sustainable Wine Roundtable - SWR (International) is a global, independent, multi-stakeholder organization dedicated to promoting sustainability throughout the wine value chain. Its main initiatives are the Global Reference Framework to promote measurable and effective practices and provide practical tools, promote transparency, collaboration and support for compliance with environmental regulations, especially in the European Union. SWR seeks to build consensus, foster innovation and catalyze collective action for a more sustainable wine sector. The company has been a member since 2021, standing out for its participation in several initiatives that promote low CO2 emissions (Light Bottle Agreement).

Coalition for Environmentally Responsible Economies - CERES (United States) Non-profit organization founded in 1989 in the United States. Its mission is to accelerate the transition to a cleaner, fairer and more resilient economy by promoting sustainable business practices and effective public policies. It promotes action by investors, businesses and public interest groups in the face of global challenges such as climate change, water scarcity and biodiversity loss. Among its main achievements are: The creation of the CERES Principles (Ceres Principles), a ten-point environmental code that guides corporate conduct Climate. Bonterra Organic Estates is part of CERES initiatives, actively participating in the Ceres Climate Smart Agriculture and Healthy Soil Working Group, and has been highlighted as an integral part of that team. He has also collaborated with CERES in the design and promotion of regenerative policies, especially in the context of legislative campaigns such as the U.S. Farm Bill.

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The company participates in the United Nations Race to Zero and Business Ambition for 1.5 °C international campaigns, committing to reduce emissions with scientific targets and achieve carbon neutrality by 2040.

Race to Zero (International) is a global campaign supported by the United Nations Framework Convention on Climate Change (UNFCCC) and the High-Level Climate Champions portfolio, launched in preparation for COP26 in 2020. Its objective is to mobilize non-state actors - such as companies, cities, regions, investors and universities - to accelerate climate action, with the aim of reducing global emissions by half by 2030, to achieve net zero emissions by 2050, to act in a transparent manner, with public action plans and sound scientific targets, aligned with the Paris Agreement. The company has been a member of this initiative since 2020, although the Net Zero goal for the company is set for 2040.

Business Ambition for 1.5 °C: Our Only Future (International) This is a communication and mobilization campaign launched in 2019 at the initiative of the UN, UN Global Compact, and Science Based Targets initiative (SBTi). Its purpose is to urge companies to commit to ambitious scientific targets to limit global temperature increase to 1.5 °C above pre-industrial levels, drastically reduce emissions, with a view to net-zero by 2050. In addition, these companies are integrated with the global Race to Zero campaign, reinforcing the collective work towards climate action. Viña Concha y Toro is on the list of companies that have responded to the call of the Business Ambition for 1.5 °C campaign, committing to establish emission reduction targets aligned with the 1.5 °C goal and establishing its commitment to Net Zero by 2040.

Viña Concha y Toro does not participate in organizations or trade activities contrary to these guidelines in any of its countries of operation, nor does it develop any practices that oppose the described international memberships or public commitments, ensuring an action fully aligned with global sustainability trends and consistent with its conviction about the need to accelerate climate action.

The company evaluates the relevance of climate change partnerships, ensuring consistency with the strategy, managing benefits, indicators and external verifications, with scope in the countries where the company operates.

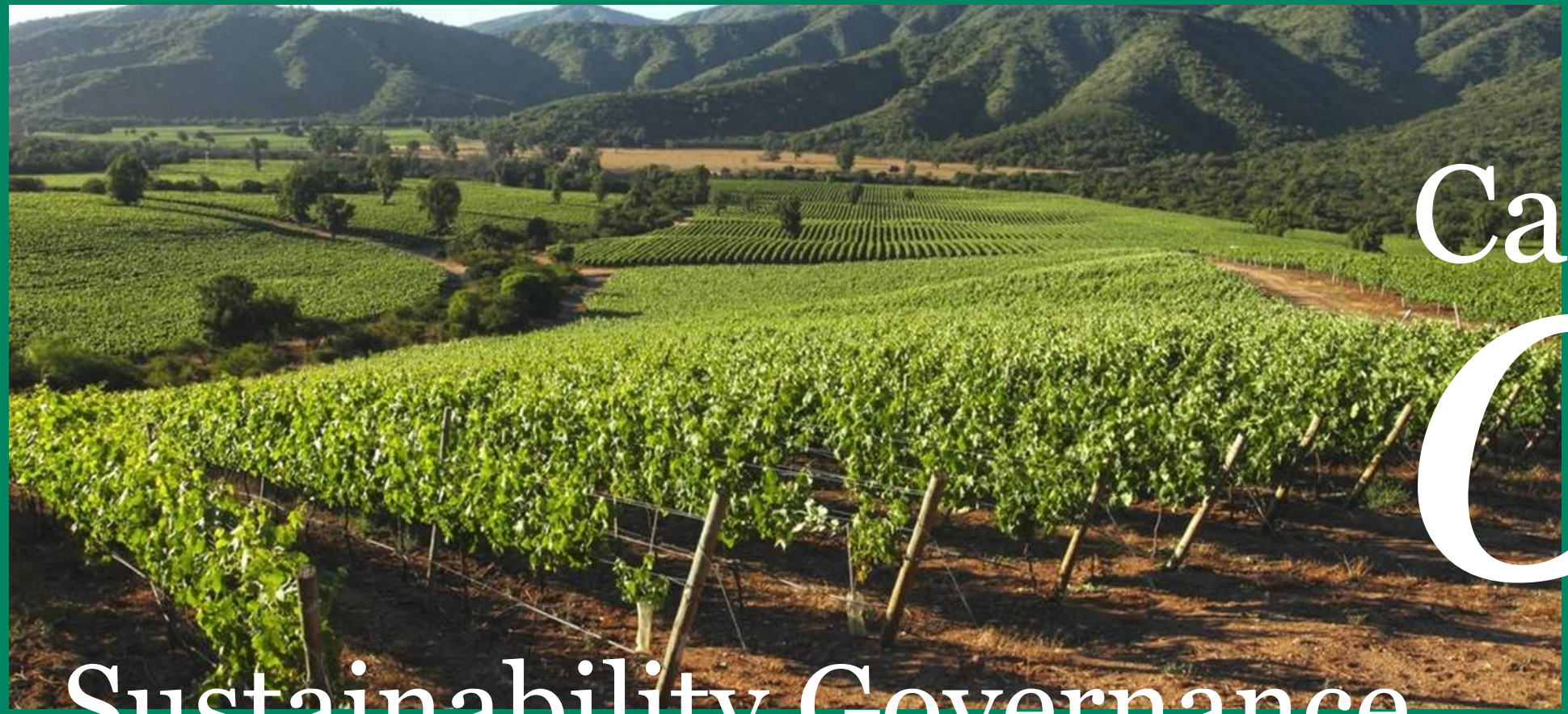
DEFINITION OF PARTICIPATION

Corporate Sustainability Management is the body that evaluates the feasibility of generating new alternatives for collaboration with governmental and non-governmental agencies on climate change, as long as they are aligned with the company's current policies and strategy. This must be validated by the General Management and presented to the Sustainability Committee when appropriate, to ensure that collaboration with governmental or non-governmental agencies is known internally by the various participants.

If any inconsistency is detected in any current participation, between the activities of potential influence on public policies organized by governmental or non-governmental organizations and the sustainability policy and strategy, the case is presented to the Committee for analysis and appropriate corrective measures can be adopted. The sustainability team is actively involved in this process. This situation has not occurred in recent years.

Corporate Sustainability Management is responsible for evaluating the benefits of climate change alliances, in addition to performance indicators; planning and monitoring; implementation; and evaluating the company's activities in relation to our climate and sustainability commitments, both for our own activities and for accompanying independent third-party verifications. This guideline is corporate, i.e. it incorporates all countries where the company has current productive and commercial operations.





Cap.
03

Sustainability Governance

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3.6 Double Materiality Analysis

VIÑA CONCHA Y TORO
FAMILY OF NEW WORLD WINERIES

UNCORK A BETTER FUTURE

CHAP.3 | SUSTAINABILITY GOVERNANCE

3.1 Sustainability Governance

DJ 1.2.16

Each issue related to the company's management has its own governance mechanism, that is, it establishes its principles, policies, processes and structures to ensure the organization and success of its progress.

To speak of sustainability governance is to speak of how companies integrate sustainability into the heart of their decision making. Increasingly, boards of directors and executive committees are taking an active role in overseeing environmental, social and governance issues, understanding that the trust of their stakeholders and the ability to generate value in the long term depend on it. This approach not only makes it possible to anticipate risks and respond to new demands, but also opens up opportunities that strengthen the commitment to a more responsible way of doing business that is consistent with global challenges.

This chapter will present how sustainability governance is structured in the company, starting from the most strategic decision-making levels -such as the board of directors and senior management- to the most operational levels, where policies and guidelines are translated into concrete actions that support the sustainable performance of the organization.

MANAGEMENT LEVEL

BOARD OF DIRECTORS

At the top of this structure is the company's Board of Directors. The Board of Directors is the highest corporate governance body, which oversees all relevant company matters, including sustainability. From there, strategic definitions are deployed to senior management and the different operating areas, ensuring that the guidelines are translated into concrete actions that sustain the organization's performance.

ETHICS AND SUSTAINABILITY COMMITTEE

In 2023, an Ethics and Sustainability Committee was created within the Board of Directors, made up of three Directors. Its purpose is to ensure that the company strengthens ethical and sustainability practices by proposing policies, procedures and agreements, addressing environmental, social and governance issues of the company.



ACTIVITIES 2024 ETHICS AND SUSTAINABILITY COMMITTEE

During 2024, the Board of Directors received quarterly reports and reports from the Ethics and Sustainability Committee, and meetings were held as planned. The attendance of the Directors was 92%, with one Director absent during one of the meetings with due justification. The main topics discussed during the year were:

MARCH

1. Formation of the Ethics and Sustainability Committee.
2. Review of the current Corporate Sustainability Policy.
3. Presentation of the methodology and Dual Materiality Matrix 2023.

JUNE

1. Review of general progress of the Corporate Sustainability Strategy.
2. Review of Stakeholder Mapping 2024.
3. Review of the Corporate Ethics Management Model.

SEPTEMBER

1. Review and presentation of Impact Report 2023.
2. Review of the Consolidated Environmental Performance and Metrics Closing of the holding company.
3. Review of the Carbon Footprint 2023 and presentation of the Climate Change strategy.

DECEMBER

1. Planning 2025 Corporate Sustainability Strategy update.
2. Presentation of progress on the preparation of the Dual Materiality 2025.
3. Proposal for Due Diligence on Human Rights in the Company to be carried out during 2025.

In addition, the Committee is responsible for ensuring proper compliance with the different elements that make up the Corporate Ethical Standard.

The Ethics and Sustainability Committee mainly performs support tasks, generating guidelines and directives, therefore, it does not replace the responsibilities assigned to the competent areas, management or executives, who will always have the duty to manage these important matters. Among the main responsibilities of the Committee, we have:

In Corporate Ethics

- To ensure the dissemination and adequate compliance with the principles and commitments contained in the Corporate Ethics Standard.
- Annually review the Code of Ethics and Conduct, and propose modifications and updates.
- Recommend to the Internal Auditor the audit plans that should be adopted for compliance with the Company's Corporate Ethical Standard; among others.

In Sustainability Matters

- Know, approve and follow up on the Corporate Sustainability Strategy, periodically reviewing the main initiatives related to environmental, social and governance issues.
- Support the Board of Directors in matters of sustainable policies and principles in environmental, social and governance matters.
- Guide management in the adoption, monitoring and improvement of environmental, social and governance practices.

The Ethics and Sustainability Committee has an annual agenda that considers the various issues associated with the management of both topics. This agenda can be modified as new topics associated with the management are presented or to the extent that it is required to deepen related issues.

As part of the permanent members of the administration is the Corporate Sustainability Management and the Compliance Office. However, the participation of representatives from other areas or departments is possible to the extent that the members of the Committee consider it necessary to deepen in specific matters related to the issues addressed in the Corporate Sustainability Strategy or in the Code of Ethics and Conduct of the company.

EXECUTIVE LEVEL

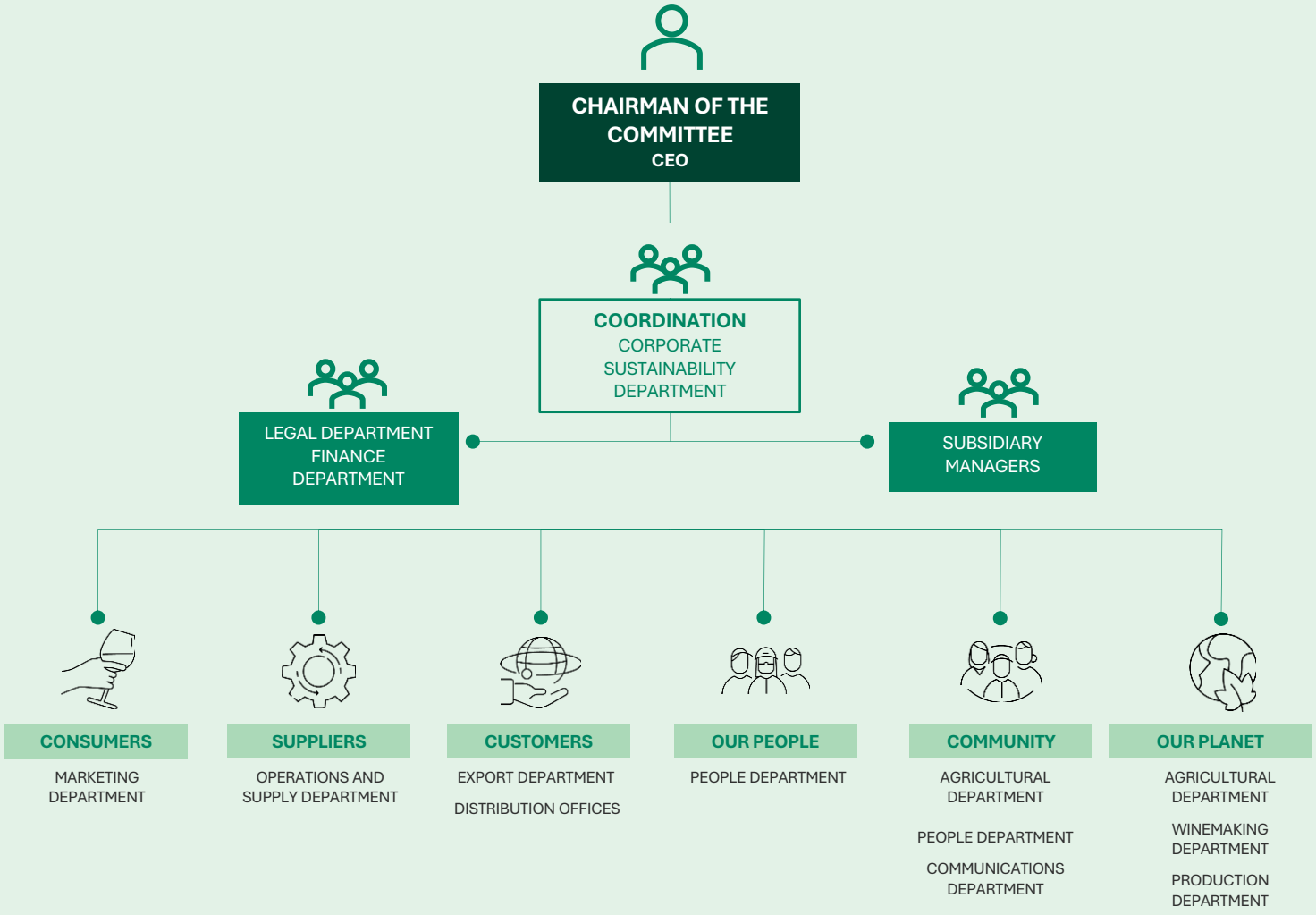
EXECUTIVE SUSTAINABILITY COMMITTEE

Its main function is to review strategic progress, propose adjustments when appropriate, and guide the management of the programs associated with the six pillars to ensure compliance with their goals.

The Executive Committee is composed of the CEO, who chairs it; the Corporate Sustainability Division, who coordinates the issues, guides the implementation of the programs in the different subsidiaries and affiliates, and reports periodically on the consolidated management; and the executives reporting directly to the CEO, who represent the executing areas and contribute their vision to the process.

Each pillar has managers who lead the operational implementation, ensuring the participation of stakeholders and strengthening the coherence between strategy and operation. The Committee meets quarterly during the year, which allows monitoring, monitoring and strengthening the management of environmental, social and governance issues present in the Corporate Sustainability Strategy 2025 | Uncork a Better Future®.

Figure N°6:
STRUCTURE OF THE EXECUTIVE COMMITTEE OF CORPORATE SUSTAINABILITY - VIÑA CONCHA Y TORO



OPERATIONAL LEVEL

SUSTAINABILITY TEAM

This is the global team formed by the different sustainability areas of the production subsidiaries and commercial offices together with Viña Concha y Toro's Head Office.

This team meets monthly to coordinate the management of cross-cutting sustainability issues, review the progress of each subsidiary and advance in the standardization of metrics to evaluate performance in a homogeneous manner at the corporate level.

Its work includes sharing best practices, performing benchmarking exercises between subsidiaries and generating common learning, in order to strengthen alignment and accelerate compliance with established commitments. Through this space, joint and collaborative management is ensured, where each subsidiary contributes its experience and, at the same time, benefits from the integrated view of the group. In this way, the Sustainability Team contributes to consolidating the holding company's sustainability management, enhancing the coherence, efficiency and impact of actions in all its operations.





Sustainability governance in Viña Concha y Toro is structured in different hierarchical levels of management, which ensures that the strategy is translated into concrete actions throughout the organization.

As indicated above, it is possible to distinguish how sustainability governance is exercised at different levels within the organization.

At the strategic level, the strategic direction for sustainability is defined, general planning, long-term goals and objectives are approved, as well as the management of risks and opportunities in environmental and social matters. This higher level establishes a portfolio of initiatives that guides the entire company on its path to sustainability. This set of initiatives corresponds to the Corporate Sustainability Strategy, which is approved every five years by the full Board of Directors. This level is reflected in the Board's responsibility to validate and approve the strategy and its main guidelines. This was the case, for example, with the strategy in force for the period 201-2025, which was approved in the ordinary session of November 2020.

The tactical level is composed of the executing areas, which include key functions such as Agriculture, Oenology, Operations, Commercial and Sales, Marketing, Sustainability, Finance and Accounting, Procurement, Product Development, Management Control, Audits, Information Technology, Communications, Tax and Compliance, among others. These areas are responsible for implementing strategic definitions and initiatives to advance in the different pillars of sustainable management. To this end, they have the support and guidance of the Sustainability areas, which accompany the implementation of the initiatives in their different global origins. In addition, these areas in each of their productive origins are responsible for directly implementing some initiatives, always in coordination with the corresponding areas.

Likewise, the implementing areas coordinate with the Sustainability departments to report progress and ensure the generation of the necessary metrics to monitor compliance with the objectives.

At the operational level, it focuses on measuring progress by subsidiary and its consolidation at the holding company level, generating a comprehensive view of sustainability performance. It also includes environmental and social disclosure and reporting, ensuring transparency and promoting continuous improvement.

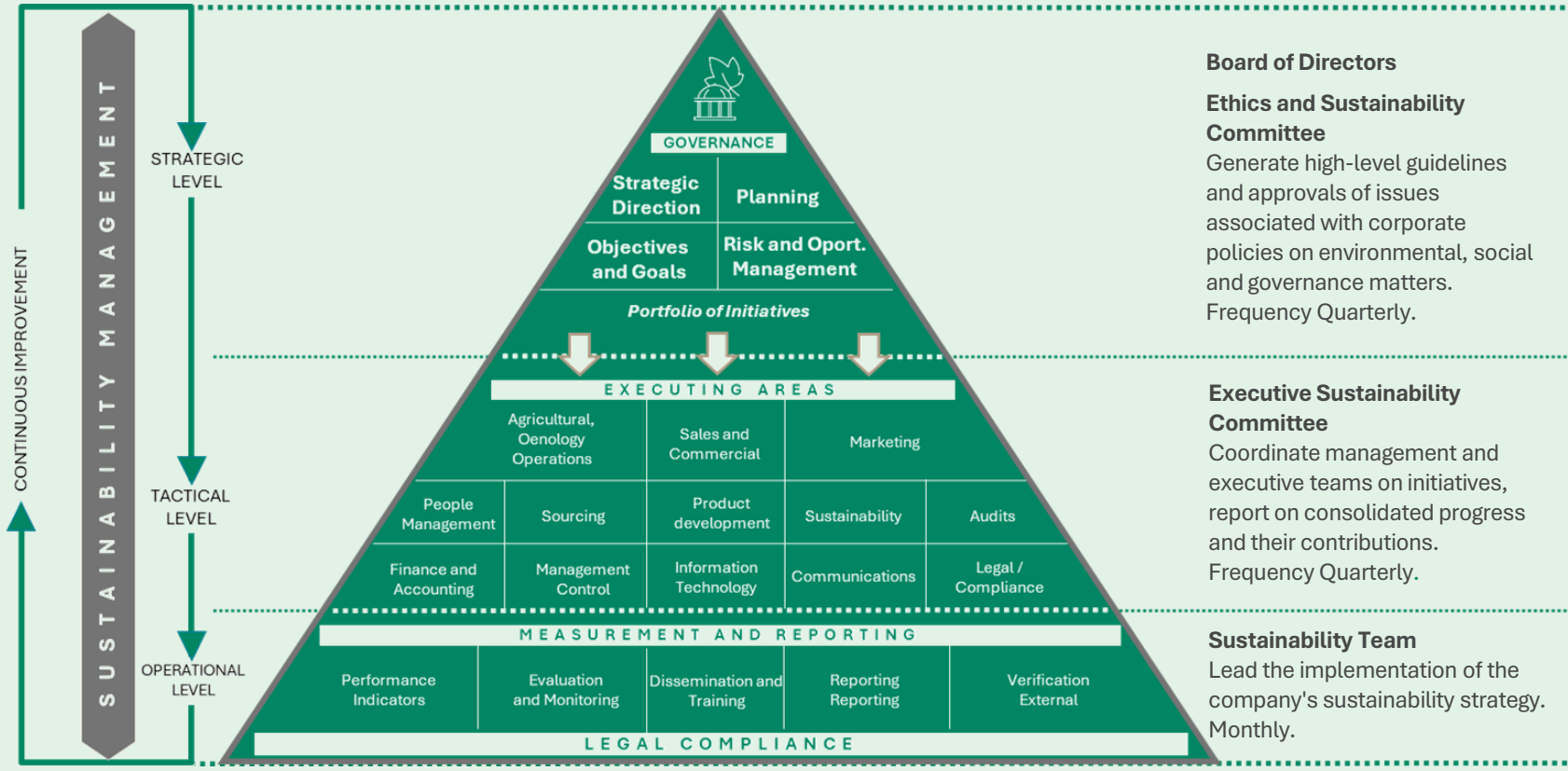
This level considers the definition of indicators necessary to monitor results. The Sustainability areas lead this process in each subsidiary or affiliate, monitoring progress and providing guidelines to meet the goals established in the Corporate Sustainability Strategy, when applicable.

Also at this level, the training of internal teams and the dissemination of initiatives to support the generation of a culture of sustainability are contemplated. The generation of sustainability management reports, such as this Impact Report 2024, is at this level.

Likewise, external verification processes are centrally coordinated as a way to reinforce the credibility of the reports and ensure alignment with the Board's mandate embodied in the strategy.

Figure N°7:

STRUCTURE AND MANAGEMENT LEVELS OF CORPORATE SUSTAINABILITY



CHAP.3 | SUSTAINABILITY GOVERNANCE

3.2 Sustainability Frameworks

DJ 2.1.3

Sustainability frameworks are tools, methodologies or guidelines that help organizations incorporate these principles into their operations, strategies and decisions.

These voluntary frameworks not only help the company improve its sustainability performance, but also increase investor confidence and improve transparency and its competitiveness in the marketplace. They provide a structured approach to assess, manage and improve the company's environmental, social and economic impact, serving as a benchmark of global best practices in sustainability.

In the case of regulatory frameworks, the company must comply with the regulatory frameworks of the countries or areas where it operates. For example, the regulatory framework in Chile is the basis for the operation of the parent company, but the regulations of the destination countries must also be considered.

In addition to the traditional voluntary frameworks, there are other specific frameworks by topic that the company has decided to adhere to voluntarily and use as tools for the internal improvement of its environmental and social management.

Each of these frameworks brings a unique perspective on how the company can measure and manage its impact. For a company, the choice of framework will depend on its aspirations and objectives. In the case of Viña Concha y Toro, the following considerations apply:

1. **Industry:** The industrial sector to which the company belongs is analyzed, considering the frameworks most used by companies in the same field.
2. **Competitors and Leaders**: The frameworks used by competitors and leading companies in terms of sustainability, not only in the same industry, are observed. Using the same framework facilitates comparative analysis and identification of gaps to be closed.
3. **Stakeholders**: Selecting different sustainability frameworks is useful when thinking about the different target audiences that access company information, such as investors, customers, employees and other stakeholders, who often require different types of information for environmental, social and governance initiatives. The selection of the appropriate framework may be guided by the specific information needs of these key audiences.





4. **Regulations:** It is essential to take into account mandatory regulations and new regulations on disclosure of climate-related information and other ESG aspects. These regulatory frameworks should constitute the minimum requirement for incorporating practices and significantly influence the choice of the most appropriate framework for the company.

Sustainability frameworks are methodological tools that can be adapted and applied to a variety of general issues such as ESG, but also to more specific issues within sustainability management.

For example, in the case of sustainable forest management, FSC® is a framework for assessing and managing impacts on forests, considering species diversity, identifying critical areas for conservation, adopting forest management practices that promote biodiversity, and integrating biodiversity criteria into company decisions.

On the other hand, in terms of climate action, GhG Protocol, SBTi and TCFD are frameworks that help to systematically measure, set emission reduction targets, implement climate change adaptation strategies and improve organizational resilience to climate impacts. All of them provide different elements to generate an own and comprehensive view of emissions management.

Viña Concha y Toro understands the relevance of using versatile methodological frameworks that can be applied in a complementary way to reduce its environmental and social impacts while increasing the positive impact and advancing towards the company's sustainability.

The following exhaustive list displays the main sustainability frameworks that are used as the basis of good practices that the company adopts. Each of them is related to different core issues such as disclosure, climate change, energy management, among others. The company selects and homologates these frameworks to capture the best of each of them and thus strengthen its corporate sustainability management.

Viña Concha y Toro uses a series of sustainability frameworks as a methodological basis, extracting from each of them the most appropriate elements for the company, which allows it to generate its ad-hoc sustainability framework, based on the corporate sustainability strategy "Uncork a Better Future®".

Some of the frameworks presented are used internally as models to support sustainability management, while others are management or performance standards that can be certified by an independent third party, which the company adheres to as a mechanism for assurance, monitoring, control and improvement. Each of them provides tools to complement the company's sustainability management system, based on environmental, social and governance elements.



DISCLOSURE FRAMEWORKS

DJSI
DOW JONES SUSTAINABILITY INDEX
SCOPE: CORPORATE

The company has been using this framework with holding scope since 2015 when the company's first assessment was conducted, using the score as a mechanism to measure its performance and improvement.

Description: The Dow Jones Sustainability Index evaluates the performance of companies in terms of economic, environmental and social criteria. Companies are selected based on an annual evaluation.
Objective: To provide a benchmark for investors seeking to include sustainability criteria in their investment decision-making.

CDP - DISCLOSURE INSIGHT ACTION
EX - CARBON DISCLOSURE PROJECT
SCOPE: CORPORATE

Description: CDP is a disclosure platform aimed at institutional investors seeking information on the performance of companies in the areas of climate change, water security and emissions management in the supply chain.
Objective: To guide investors' decisions towards companies with good performance in climate, water and supply chain management. The company has been providing standardized information on this platform on an annual basis since 2007. It has served to incorporate indicators and comprehensive approaches to internal carbon management.

As a global company, the company seeks to align itself with international frameworks, such as those provided by the United Nations. Therefore, it adheres to the Principles of Human Rights in Business, Global Compact and Sustainable Development Goals, strengthening its voluntary commitments.

DJ 1.5.1

TCFD
TASKFORCE ON CLIMATE-RELATED FINANCIAL DISCLOSURES
SCOPE: CORPORATE

Description: TCFD provides recommendations for climate-related financial disclosures. These recommendations are designed to help companies consistently disclose climate-related risks and opportunities.
Objective: To improve and increase climate-related disclosures to investors, ensuring a transition to a more resilient and sustainable economy. The company conducted its first TCFD exercise in 2019 and continues to be used for the identification of climate change risks and opportunities and in the second instance as a disclosure framework.

TNFD
TASKFORCE ON NATURE-RELATED FINANCIAL DISCLOSURES
SCOPE: CORPORATE

Description: The Task Force on Nature-Related Financial Disclosures (TNFD) was established in 2021 in response to the growing need to include nature in financial and business decisions.
Objective: To provide a risk management framework for organizations to report and act on evolving nature-related risks. The TNFD seeks to support a shift in global financial flows away from negative outcomes for nature and towards positive ones.
The company adopted this framework at the corporate level in 2023.

UN
UNITED NATIONS

UN GUIDING PRINCIPLES ON BUSINESS AND HUMAN RIGHTS
RUGGIE FRAMEWORK
SCOPE: CHILE

Description: Also known as the Ruggie Framework, it is an international instrument that aims to "Protect, Respect and Remedy" in the area of human rights in business.
Objective: A voluntary framework that serves to analyze the state of compliance with various matters related to human rights.
The company conducted a due diligence analysis in 2015.

UN SDGS
SUSTAINABLE DEVELOPMENT GOALS - UNITED NATIONS
SCOPE: CORPORATE

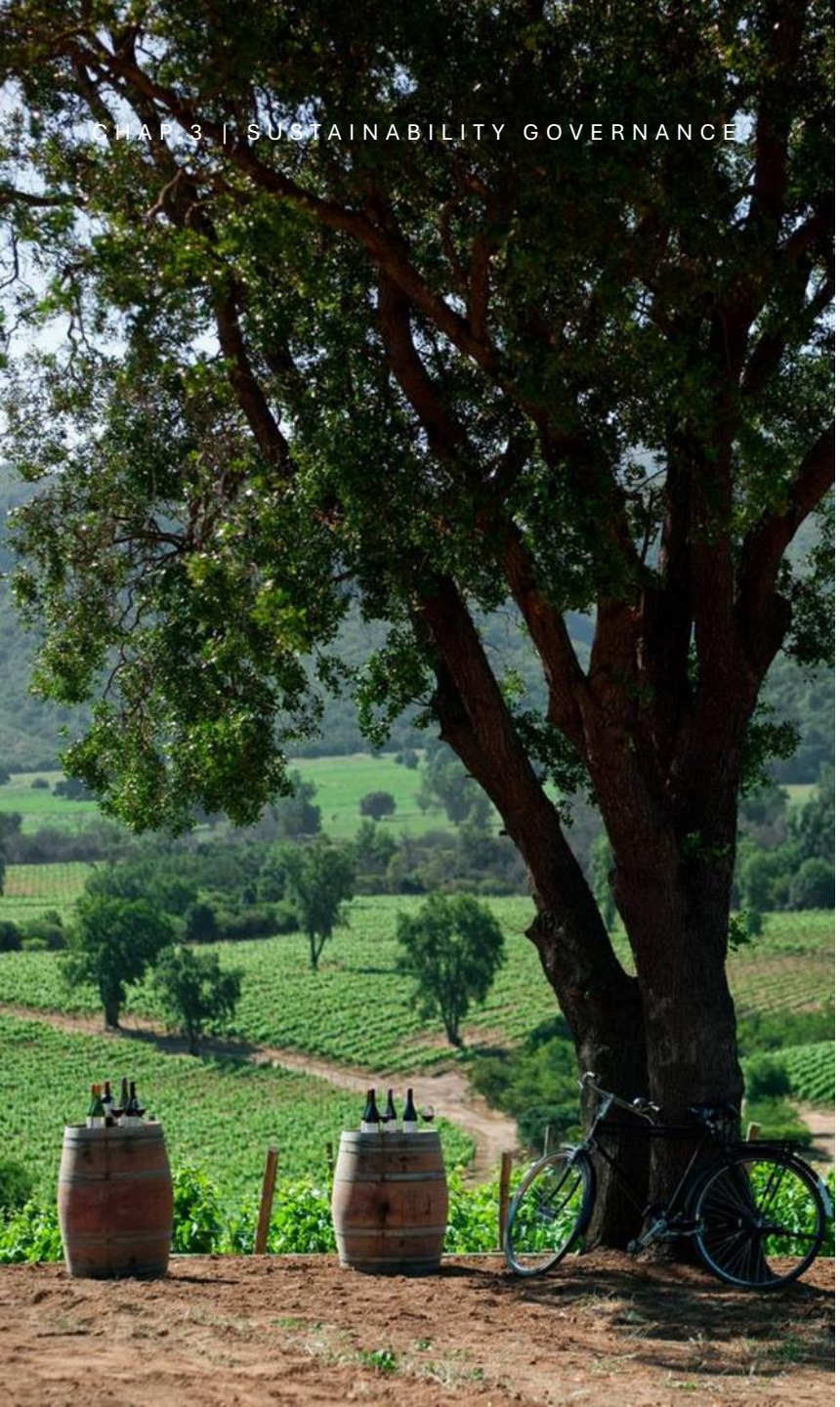
The SDGs were born in 2015 as a framework for countries, which is why the company aligned itself with the SDGs in that year and annually measures the global contribution it makes to the 10 goals it contributes with the strategy.

Description: The SDGs are a set of 17 global goals designed to address the world's most pressing challenges, including poverty, inequality, climate change, environmental degradation, peace and just energy transition. They were generated for countries.
Goal: Provide a global roadmap to achieve a sustainable future for all by 2030.

A GLOBAL COMPACT
GLOBAL COMPACT - UNITED NATIONS
SCOPE: CORPORATE

The company has been a member of the United Nations Global Compact since 2014 and publishes its Communication on Progress annually.

Description: The United Nations Global Compact is a voluntary initiative based on commitments by company CEOs to implement universal sustainability principles and take action to support UN goals.
Objective: To align business strategies with universal principles in the areas of human rights, labor, environment and anti-corruption.



The company uses internationally accepted methodologies to develop its carbon, water, biodiversity, energy and waste metrics, ensuring reliable, comparable information aligned with global standards of transparent and sustainable environmental management.

MEASUREMENT PROTOCOLS

SBTi
SCIENCE-BASED OBJECTIVES
SCOPE: CHILE - CONCHA Y TORO

Description: The Science Based Targets (SBTi) initiative defines and promotes best practices in emissions reduction and net carbon targets aligned with climate science.
Goal: Encourage companies to reduce their Scope 1 and 2 emissions by at least 50% by 2030, moving towards net zero emissions by 2050, in line with the IPCC trajectory to prevent the worst effects of climate change. The company has science-based targets, approved by SBTi since 2019.

GHG PROTOCOL
GREENHOUSE GAS PROTOCOL
SCOPE: CORPORATE

Description: The Greenhouse Gas Protocol (GHG Protocol) establishes a global, standardized framework for measuring, managing and reporting greenhouse gas (GHG) emissions.
Objective: To help assess the effects of specific policies and actions related to GHG emissions in an accurate, transparent and relevant manner. It also supports the development of effective strategies to reduce emissions and promotes consistency and transparency in the reporting of CO2 emissions inventories.
The company has been using this measurement, management and reporting framework since 2007.

WFN
WATER FOORTPRINT NETWORK
SCOPE: CHILE - CONCHA Y TORO

Description: Water Footprint Network is an organization that develops methodologies and practical tools to assess and manage the water footprint of products, industrial processes, and human activities in general.
Objective: To raise awareness and provide practical tools to sustainably manage the water footprint, with the aim of preserving water resources and promoting responsible water use in all sectors of society.
The company has been using this methodological framework since 2010 to measure its water footprint.

SUSTAINABILITY CERTIFICATIONS

D J 2.9.2

B COMPANIES

B-COMPANY CERTIFICATION

SCOPE: CORPORATE

Viña Concha y Toro has been using this framework to evaluate its positive impact since 2021 at the holding company level and since 2015 through its subsidiary in the United States, Bonterra Organic Estates.

Description: B Corp certification is awarded by B Lab, a non-profit organization. It evaluates a company's social and environmental performance, accountability and transparency.
Objective: To promote companies that balance purpose and profit, being accountable to all stakeholders (workers, customers, community and environment).

WINES OF CHILE

CERTIFICATION OF VITIVINICULTURAL SUSTAINABILITY

SCOPE: CHILE

Description: Wines of Chile is a private, non-profit organization that represents Chile's wine producers. It generates a standard of sustainability practices for the Chilean wine industry.
Purpose: It is a voluntary certification that aims to guide the Chilean wine industry towards sustainable wine production, based on a social, environmental and quality standard, along with improving the management of companies through compliance with the requirements stipulated in the standard. The company has been certified since 2013.

WINERIES IN ARGENTINA

WINE SUSTAINABILITY CERTIFICATION

SCOPE: ARGENTINA

Description: Bodegas de Argentina is a business chamber that gathers most of the wineries throughout the country. It was created in 2001 as a result of the merger of the Centro de Bodegueros de Mendoza and the Asociación Vitivinícola Argentina.
Objective: To promote sustainable viticulture in Argentina and in the international wine market, through the generation of a standard of certifiable practices.

CALIFORNIA SUSTAINABLE WINEGROWING

WINEGROWING SUSTAINABILITY CERTIFICATION

SCOPE: UNITED STATES

Description: Created by the Wine Institute and the California Winegrowers Association in 2003, the California Sustainable Winegrowing Alliance is a non-profit organization that promotes sustainable winegrowing practices in the California wine industry.
Goal: To enable California wineries to grow and make quality grapes and wine while protecting the environment, being a good neighbor and employer, and maintaining thriving family farms and businesses. Each year, external auditors verify that these businesses comply with the Code that has been established for vineyards, wineries and wines.



INTERNATIONAL ORGANIZATION FOR STANDARDIZATION

ENVIRONMENTAL MANAGEMENT SYSTEM CERTIFICATION ISO 14.001

SCOPE: ARGENTINA, CHILE - SOUTHERN CONE

Description: Part of the ISO 14.000 family of standards, ISO 14.001 focuses on environmental management systems. It helps organizations improve their environmental performance through more efficient use of resources and waste reduction.
Objective: To provide a framework that organizations can follow to establish an effective environmental management system.
The company uses this framework in its subsidiaries Viña Cono Sur and Trivento Bodegas y Viñedos in Argentina, which are audited annually to maintain their validity.

GREEN-E

RENEWABLE ENERGY CERTIFICATION

SCOPE: CHILE - CONCHA Y TORO

Description: Green-e is an independent certification program for renewable energy. It certifies and verifies that energy suppliers meet rigorous environmental standards, helping consumers and businesses make more sustainable choices.
Goal: Accelerate the transition to a cleaner, more sustainable economy by promoting the adoption of renewable energy and reducing carbon emissions.
The company uses this framework to manage the renewable energy with which the company is supplied. It has been in effect since 2018.

ORGANIC AGRICULTURE - SAG CHILE

CERTIFICATION OF ORGANIC VINEYARD CULTIVATION

SCOPE: CHILE - SOUTHERN CONE

Description: In Chile, the Agriculture and Livestock Service is the entity that administers the National Certification System for Organic Agricultural Products, which has legislation to achieve determine which products meet the requirements to be called organic.
Objective: To ensure and certify that organic products are produced, processed, packaged and handled in accordance with the standards of the law and its regulations.

INTERNATIONAL ORGANIZATION FOR STANDARDIZATION

ISO 45.001 HEALTH AND SAFETY MANAGEMENT SYSTEM CERTIFICATION.

SCOPE: CHILE - SOUTHERN CONE

Description: Systematic and effective framework for organizations to manage worker health and safety issues. It is an international standard that establishes the requirements to implement, maintain and improve a Management System.
Objective: To help organizations to efficiently manage health and safety in the organization. The company has this certification in its Cono Sur subsidiary.

TRUE ZERO WASTE

WASTE MANAGEMENT SYSTEM CERTIFICATION

SCOPE: UNITED STATES

Description: Recognizes facilities that manage to divert at least 90% of their non-hazardous waste from landfills, incineration or the environment. Evaluates practices such as process redesign, resource efficiency, responsible purchasing and employee involvement.
Objective: To drive waste reduction at source and move towards a circular economy, contributing to sustainability and emissions reduction.

REGENERATIVE ORGANIC AGRICULTURE

REGENERATIVE ORGANIC CERTIFICATION

SCOPE: UNITED STATES

Description: Regenerative Organic Certification -ROC, for its acronym in English- is created under the wing of the Regenerative Organic Alliance. This organization was created in 2017 and brings together organic farmers, business organizations and experts in soil health, animal welfare and social justice.
Objective: to certify through an independent third party that the practices applied to vineyards meet organic management criteria and regenerative practices simultaneously.

INTERNATIONAL ORGANIZATION FOR STANDARDIZATION

ENERGY MANAGEMENT SYSTEM CERTIFICATION ISO 50.001

SCOPE: ARGENTINA AND CHILE

Description: ISO 50.001 is a systematic and effective framework for organizations to manage their energy consumption efficiently. It is an international standard that establishes requirements for implementing, maintaining and improving an Energy Management System (EMS) with a focus on Energy Efficiency and for organizations of all types.
Objective: To help organizations to efficiently manage energy use, reducing costs and improving energy performance in a sustainable manner.

USDA ORGANIC

CERTIFICATION OF ORGANIC VINEYARD CULTIVATION

SCOPE: CHILE - SOUTHERN CONE

Description: USDA ORGANIC is the U.S. National Organic Program, with which all organic products wishing to be marketed in the United States must comply.
Objective: To ensure and certify that organic products are produced, processed, packaged and handled in Chile in accordance with Chilean law and regulations and meet the requirements of the U.S. Organic Program. This is demonstrated through the USDA ORGANIC certification.

CALIFORNIA CERTIFIED ORGANIC FARMERS (CCOF)

ORGANIC CERTIFICATION

SCOPE: UNITED STATES

Description: Non-profit organization founded in 1973, accredited by the USDA, that certifies organic products and supports farmers through education, programs and advocacy.
Objective: To promote certified organic agriculture, guaranteeing confidence to producers and consumers. It promotes policies, education and agroecological practices to achieve a healthier, more sustainable and accessible world.

FISH FRIENDLY FARMING
WILD HABITAT RESTORATION
SCOPE: UNITED STATES

Description: Certification program administered by the California Land Stewardship Institute. Recognizes vineyards and farms that apply sustainable practices to protect rivers, soils, water and biodiversity.
Objective: To ensure the conservation of aquatic and terrestrial habitats through regenerative agriculture. Seeks to improve water quality, restore local ecosystems and promote environmentally responsible productive landscapes.

VEGAN SOCIETY
VEGAN PRODUCT CERTIFICATION
SCOPE: ARGENTINA

Description: The Vegan Society, founded in 1944 in the United Kingdom, is the first vegan organization in the world. It disseminates information, promotes educational campaigns and certifies products through the Vegan Trademark.
Objective: Its mission is to promote veganism as an accessible and sustainable option, reducing animal suffering and environmental footprint, through education, advocacy and collaboration with companies.

FOREST STEWARDSHIP COUNCIL (FSC)
CERTIFICATION OF SUSTAINABLE FOREST MANAGEMENT AND ECOSYSTEM SERVICES
SCOPE: CHILE - CONCHA Y TORO

Description: The Forest Stewardship Council (FSC) is a global network of members, staff, certificate holders, promotional users and responsible consumers, working together to ensure the responsible use of forests and forest products.
Objective: To promote environmentally sound, socially beneficial and economically viable management of the world's forests through responsible production and conservation of ecosystem services.
The company has had its forest area certified under this nature conservation framework since 2019.

FOREST STEWARDSHIP COUNCIL (FSC)
CERTIFICATION OF SUSTAINABLE FOREST MANAGEMENT AND ECOSYSTEM SERVICES
SCOPE: CHILE - CONCHA Y TORO

Description: The Forest Stewardship Council (FSC) is a global network of members, staff, certificate holders, promotional users and responsible consumers, working together to ensure the responsible use of forests and forest products.
Objective: To promote environmentally sound, socially beneficial and economically viable management of the world's forests through responsible production and conservation of ecosystem services.
The company has had its forest area certified under this nature conservation framework since 2019.

V-LABEL
CERTIFICATION OF VEGAN PRODUCTS
SCOPE: CHILE

Description: The European Vegetarian Union brings together European vegan and vegetarian societies, promoting nutrition, environment, health and common labeling standards.
Objective: To promote plant-based lifestyles, represent interests before European institutions and harmonize policies, strengthening the visibility and coherence of the movement.

CLEAN PRODUCTION AND ECO-LABELING AGREEMENT
SCOPE: CHILE - CONCHA Y TORO

Description: The Clean Production Agreement for Ecolabeling is a voluntary public-private agreement that establishes an eco-label for recyclable packaging, promoting circular economy and recyclability.
Objective: Its purpose is to inform consumers about the recyclability of packaging and to promote the preference of purchasing recyclable products, in line with the REP Law.





CHAP.3 | SUSTAINABILITY GOVERNANCE

3.3 Sustainability Alliances and Memberships

DJ 1.5.1

As part of its leadership and collaboration path, Viña Concha y Toro actively participates in various global and sectoral organizations that promote sustainability, climate action and corporate transparency.

This participation not only reflects a commitment to industry best practices, but also allows the company to contribute to instances of dialogue, innovation and collaboration with key players in the wine, corporate and environmental fields. Through these alliances, the company strengthens its international leadership, generates synergies with other organizations and ensures that its strategies are aligned with leading-edge standards, thus promoting consistent, responsible management with a positive long-term impact.

CORPORATE LEVEL (Global)

2010 - Water Footprint Network International organization dedicated to promoting the sustainable use of water through the measurement, management and reduction of the water footprint.

2014 - United Nations Global Compact United Nations global organization that promotes ten principles on human rights, labor standards, environment and anti-corruption, which the company adheres to and incorporates in its management.

2018 - Science-Based Targets initiative, SBTi Organization promoting science-based emissions management and climate action, aligned with the Paris Agreement and with validated targets to achieve carbon neutrality by 2040.

2018 - UN Race to Zero United Nations initiative that mobilizes companies, cities, regions and institutions around the goal of achieving Zero Emission by 2050, driving climate action under scientific criteria and with a long-term vision.

2018 - UN Business Ambition for 1.5°C UN Business Coalition, which reinforces the relevance of climate action in business and reaffirms its responsibility to adopt ambitious decarbonization targets.

2021 - Sustainable Wine Roundtable, SWR Global organization that seeks to drive the generation of an international standard for wine sustainability and push the industry towards a reduction in the average weight of glass bottles to 420 g or less by 2026.

2023 - International Wineries for Climate Action, IWCA Wine industry organization that promotes collaboration to drive science-based climate action, developed jointly with the global wine industry.

2023 - The Porto Protocol International network of wineries and vineyards, promoting collaborative solutions to climate change in the wine industry.

CHILE

2014 - Wine in Moderation International program created by the European wine industry in 2008 to promote responsible wine consumption and contribute to the prevention of excessive and risky consumption. Its objective is to provide clear information, based on scientific evidence, about the effects of wine and alcohol in general, promoting a balanced and healthy lifestyle.

2022 - Chilean Organic Winegrowers (Cono Sur) Alliance focused on promoting organic winegrowing in Chile. This organization -supported by Wines of Chile- brings together wineries committed to organic growing practices and high-quality organic wines, highlighting Cono Sur's leadership as a pioneer in this field since 1998.

2023 - Green Drinks Santiago (Concha y Toro) Local initiative and network of organizations that promotes the exchange of ideas and collaboration around environmental, social and governance sustainability.

ARGENTINA

2018 - World Business Council for Sustainable Development (WBCSD) (Trivento) Participation through CEADS (Argentine Business Council for Sustainable Development): Trivento joined this international sustainable development network in 2018.

UNITED STATES

2020 - Ceres (Bonterra)
U.S.-based nonprofit organization working to transform the economy toward a more sustainable and just model. Ceres drives global coalitions such as the Investor Network on Climate Risk and Sustainability (INCR) and develops standards and guidelines that guide companies and investors toward responsible practices. Bonterra actively participates as a key member of the *Ceres Climate Smart Agriculture and Healthy Soil Working Group*, reflecting its commitment to climate-smart agriculture and soil stewardship.

It is essential to integrate global and local communities to ensure that sustainability develops, as only through collaboration and sharing of experiences is it possible to drive effective, inclusive and long-term solutions.

Table N°8:
Summary of Sustainability Frameworks in place (December 2024)

CATEGORY			Viña Concha y Toro	CT Concha y Toro	Cono Sur	Bodega Trivento	Bonterra
Disclosure	Sustainability	Dow Jones Sustainability Index	X				
		CDP	X				
	Climate Change	Taskforce on Climate-related Financial Disclosures	X				
	Nature	Taskforce on Nature-related Financial Disclosures	X				
General Frameworks	United Nations	Sustainable Development Goals	X				
		Global Compact		X	X	X	
		Human Rights Principles		X	X	X	
Measurement Protocols	Water	Water Footprint Network		X			
	Climate Change	GHG Protocol	X				
		Science Based Targets		X			
Certifications	Sustainability	B Corp	X				
		Vinos de Chile		X	X		
		Bodegas de Argentina				X	
		California Sustainable Winegrowing					X
	Environment	ISO 14.001 - Management System			X	X	
	Health and Safety	ISO 45.001 - Management System		X			
	Energy	ISO 50.001 - Management System		X	X		
		Green-e		X			
	Waste	TRUE Zero Waste					X
	Agriculture	Agrícultura Orgánica SAG Chile			X		
		USDA Organic			X		
		Regenerative Organic					X
		California Certified Organic Farmers					X
		Fish Friendly Farming					X
	Forests	Forest Stewardship Council (FSC)		X			
	Vegan	European Vegeratian Union		X	X		
		Vegan Sociey				X	
	Recycling	Ministerio del Medioambiente - Chile		X	X		



Table N°9:
Summary of Current Partnerships and Memberships (December 2024)

CATEGORY	YEAR	ORGANIZATION	Viña Concha y Toro	Concha y Toro	Cono Sur	Bodega Trivento	Bonterra
Alliances and Memberships	2010	Water Footprint Network	X				
	2014	Global Compact		X	X	X	
	2018	Science Based Targets		X			
	2018	UN Race to Zero	X				
	2018	UN Business Ambition for 1.5°C	X				
	2021	Sustainable Wine Roundtable	X				
	2023	International Winaries for Climate Action	X				
	2023	Porto Protocol	X				
	2014	Wine in Moderation		X	X		
	2022	Chilean Organic Winegrowers			X		
	2023	Green Drinks Santiago		X			
	2018	World Business Council for Sustainable Development (WBCSD)				X	
	2020	CERES					X



CHAP.3 | SUSTAINABILITY GOVERNANCE

3.4 Sustainability Taxonomies

DJ 1.1.3

Chile is developing a Local Classification System (Taxonomy) of Environmentally Sustainable Economic Activities. Through the Sustainability Management, Viña Concha y Toro participates since 2023 in the permanent working groups in a review role, to achieve the definition of this framework in Chile.

In recent years, taxonomies of sustainable finance have been developed that seek to classify business activities that are generating positive environmental impacts or generate business with environmental benefits.

The main framework that has been developed is the European Union Taxonomy, which is already legally in force in the European Union. Between now and 2025, an increasing number of European companies will fall within the scope of this legislation and it is therefore important for the company to visualize these issues and their implications or potential benefits for internal management.

Simultaneously, there are other countries that are developing taxonomy frameworks applicable to local contexts. This is the case of Chile, where the Chilean authorities, convened by the Ministry of Finance, initiated a project in 2021 to define a local framework or Classification System (Taxonomy) of Environmentally Sustainable Economic Activities.

A Preparatory Committee for the Development of a Classification System for Environmentally Sustainable Economic Activities was convened through the Ministry of Finance. The Preparatory Committee, whose presidency and technical secretariat are hosted by the Ministry of Finance, has the participation of local and external experts from the Central Bank of Chile, the Financial Market Commission, the Ministry of Environment, the Superintendence of Pensions, the Inter-American Development Bank, and the *Climate Bonds Initiative*.

The objective of this committee is to analyze and discuss the definition of the design elements that constitute the central axis of the Taxonomy or its "Structural Elements" and, therefore, that must be defined prior to the construction of its content.

During 2024, the first discussion documents were generated. These documents show that there are 4 central elements:

1. Environmental Objectives: includes six elements: "Mitigation of climate change", "Adaptation to climate change", "Sustainable use of water and marine resources", "Transition to a Circular Economy", "Pollution prevention and control", and "Conservation and restoration of ecosystems and biodiversity". There is no prioritization among them, although their development will be gradual according to the availability of information; their selection allows for harmonization with other international taxonomies (they are congruent with the European Union's Environmental Objectives); and they are aligned with the country's environmental commitments.

2. Set of activities, economic sectors and their classification: Eligible Economic Activities (EEA) will be defined based on a comparative analysis with other taxonomies or other national and foreign classification systems. They will be classified under nine Eligible Economic Sectors (EES), corresponding to a subset of the top level of the International Standard Industrial Classifier (ISIC).

3. Minimum Rules: These determine the conditions or requirements for an activity to be considered environmentally sustainable. ESAs must comply with three Minimum Rules in order to be considered "environmentally sustainable". Not only must it contribute substantially to one or more of the Environmental Objectives, but it must also ensure that it does not significantly harm other Environmental Objectives (the "Do No Significant Harm" principle) and comply with certain Minimum Safeguards. These three Minimum Rules are defined by Technical Selection Criteria, which are developed by a group of technical experts under a series of conditions and criteria that seek to make the implementation of the Taxonomy feasible.

The taxonomies make it possible to determine in an objective and credible manner which activities, projects and investments are considered environmentally sustainable. Their implementation provides a common language that facilitates comparability between different activities and helps to avoid "greenwashing", i.e. the provision of inaccurate or false information on the sustainable characteristics of the financial products and services offered.



The Chilean Ministry of Finance presented the preliminary draft of the T-MAS for public consultation on December 31, 2024, with the purpose of identifying and standardizing which economic activities are considered environmentally sustainable.



Although Viña Concha y Toro is not yet within the scope of a sustainability taxonomy, due to the characteristics of its operations, it has advanced in conjunction with the development of the Taxonomy in Chile, so as to be prepared for its implementation in 2025.

MAIN COMPONENTS

Environmental Objectives: The taxonomy classifies economic activities based on their contribution to six main environmental objectives:

a. Climate change mitigation

b. Adaptation to climate change

c. Sustainable use and protection of water resources

d. Transition to a circular economy

e. Pollution prevention and control

f. Protection and restoration of biodiversity and ecosystems.

These objectives are addressed by Viña Concha y Toro through the pillars of the Corporate Sustainability Strategy and have 5 programs dedicated to their implementation and progress.

2. Evaluation Criteria: Through the internal Risk Matrices are raised the mechanisms to avoid negative impacts and through the Impact Assessment B, the company evaluates the positive impact of its sustainability management. This report is publicly available in the B Companies Directory.

3. Disclosure Requirements: Companies must disclose how and to what extent their activities meet the taxonomy criteria. This stage is under formulation, as the contribution is disclosed through this Impact Report, structured around the Sustainability Strategy "Uncork a Better Future®".

The company is making progress in assessing and reporting the extent to which its economic activities meet the criteria of this taxonomy. This helps to anticipate regulatory requirements and attract potential investors interested in generating positive sustainability impacts.

A full analysis will be conducted in 2025, once the Chile taxonomy is officially published. This summary is presented only as an exercise in 2024, showing that the company is already aligned with this methodology that facilitates the language of sustainable finance.



CHAP.3 | SUSTAINABILITY GOVERNANCE

3.5 Stakeholder Mapping

Stakeholder mapping is a process that identifies, classifies and analyzes key stakeholders. This management tool makes it possible to prioritize actions to be taken with stakeholders in the company's sustainability environment.

The analysis, identification and prioritization of stakeholders are fundamental elements within the company's sustainability framework. This exercise is carried out on a regular basis to ensure an up-to-date identification of key stakeholders, taking into account both their level of influence and their interest in the organization's operations. It is crucial to underline that this tool facilitates effective collaboration with stakeholders, adjusting actions according to the specific issue or project under consideration. In general terms, the company's stakeholders have shown consistency year after year.

Likewise, this exercise allows us to establish a stakeholder contact and engagement strategy, which is developed considering the issues we wish to address and the impact we hope to achieve. Proper stakeholder mapping not only identifies the key players for the company, but also provides a clear understanding of their level of influence and interest.

The stakeholder approach makes it possible to focus the company's efforts more effectively and to develop concrete initiatives that strengthen relationships and contribute positively to the organization's overall performance. In terms of sustainability, this analysis is used to determine joint actions with stakeholders whom the company seeks to directly impact with the implementation of the "Uncork a Better Future® " Strategy.

Until 2019, the exercise was conducted annually in the context of the preparation of the Sustainability Report.

As of 2020, the exercise is conducted every 2 years with annual validations of validity. This was changed because after 7 years where the exercise was performed annually, it was found that there were no significant differences from one year to another, so the exercise does not lose accuracy in short periods of time.

Table N°10:
GENERAL METHODOLOGY
MATERIALITY ANALYSIS 2025

1 STAKEHOLDER IDENTIFICATION	2 PRIORITIZATION	3 STAKEHOLDERS STAKEHOLDERS MATRIX	4 GENERATION ACTIONS
PRIMARY SURVEY Stakeholders are surveyed in focused internal consultation with the different areas of the company. **CATEGORIZATION** Stakeholders are classified according to common criteria, frequencies. Categories and subgroups are determined.	**EVALUATION** Stakeholder groups and subgroups are evaluated considering two dimensions: 1. Influence : Degree of dependence for the business. 2. Interest: Involvement in the company's activities.	**RESULTS** The results of the analysis are presented in a 2-axis matrix and quadrants of priority interaction actions are generated.	Once the objective of the interaction with the different categories of stakeholders has been defined, the next step is to define the engagement strategy, which includes: a. Topics b. Contact channels c. Initiatives to be implemented d. Expected impact
8 CATEGORIES **32 SUB-GROUPS**	**15 MANAGEMENT**		

Additionally, and every 5 years, an in-depth calibration exercise is carried out in conjunction with the update of the Corporate Sustainability Strategy.

The application of the methodology with external support is performed every 5 years, coupled to the renewal of the Corporate Sustainability Strategy. The exercise is performed internally every 2 years and the validation of the validity and incorporation of changes or improvements is performed annually, as part of the Materiality Analysis exercise.



CHAP.3 | SUSTAINABILITY GOVERNANCE

3.5.1 Impact Order

In addition to the mapping with Influence and Stakeholder criteria, the company orders the groups according to the impact generated by the Sustainability Strategy, from the most direct to the most indirect. The attached figure shows the stakeholders organized according to this order of impact of the "Uncork a Better Future® " Strategy.

1st ORDER OF IMPACT

These are the only stakeholders in the company's environment who have a **dual role**, as they are *stakeholders* and *shareholders* simultaneously. They have ownership of the company and, therefore, receive an integral and direct impact as a result of the implementation of the Corporate Sustainability Strategy "Uncork a Better Future®".

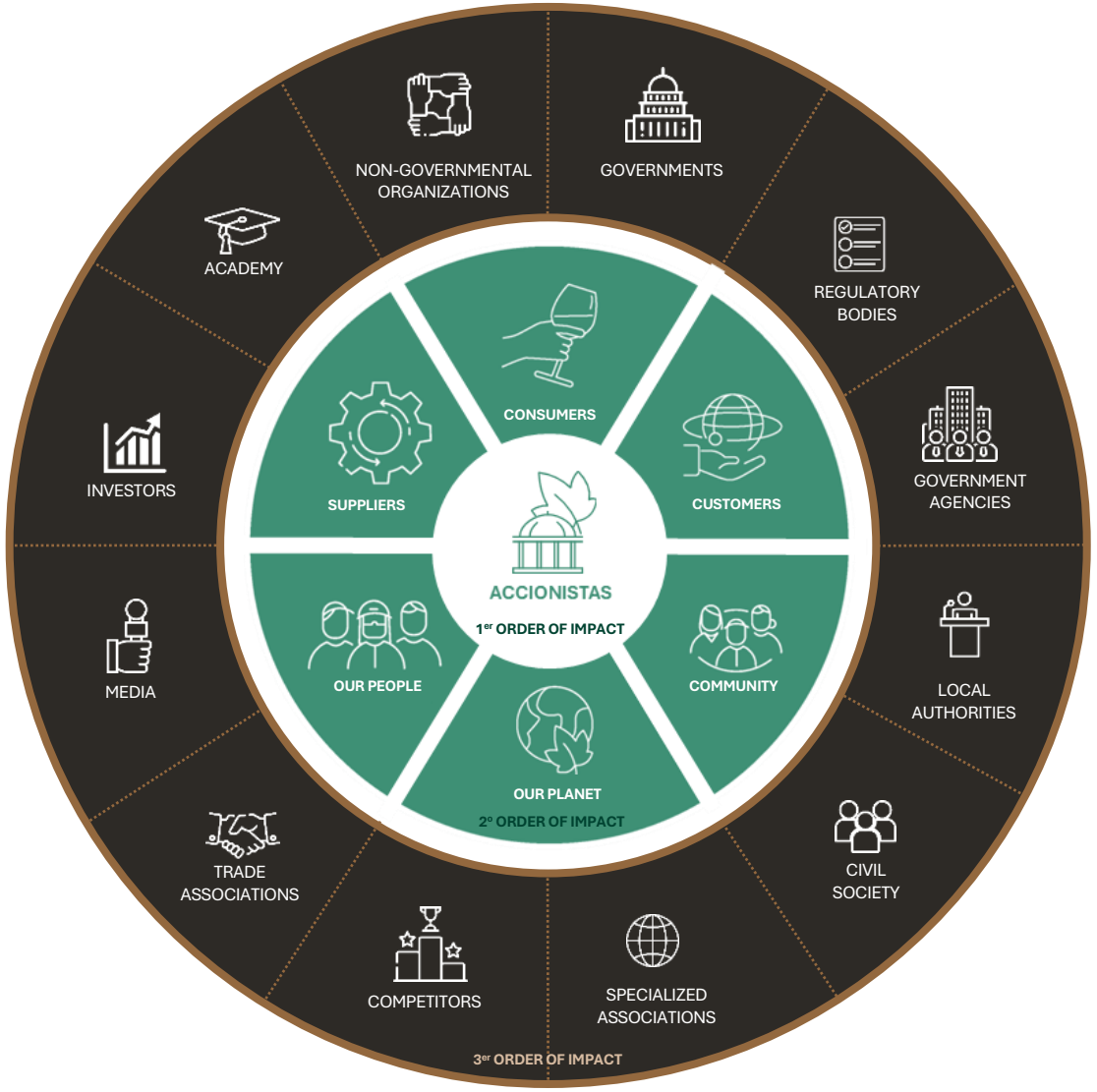
2º ORDER OF IMPACT

These are stakeholders where the company seeks to **leave a legacy of positive impact.** They correspond to groups where the company proactively seeks to generate a direct and measurable impact as a result of the implementation of the Corporate Sustainability Strategy "Uncork a Better Future®". They actively participate in the implementation of the 10 programs of the strategy.

3rd ORDER OF IMPACT

These are stakeholders that do not participate directly in the Corporate Sustainability Strategy programs, but play a role as key enablers, with which the company can enhance its sustainability programs.
The generation of positive impact is, in most cases, indirect.

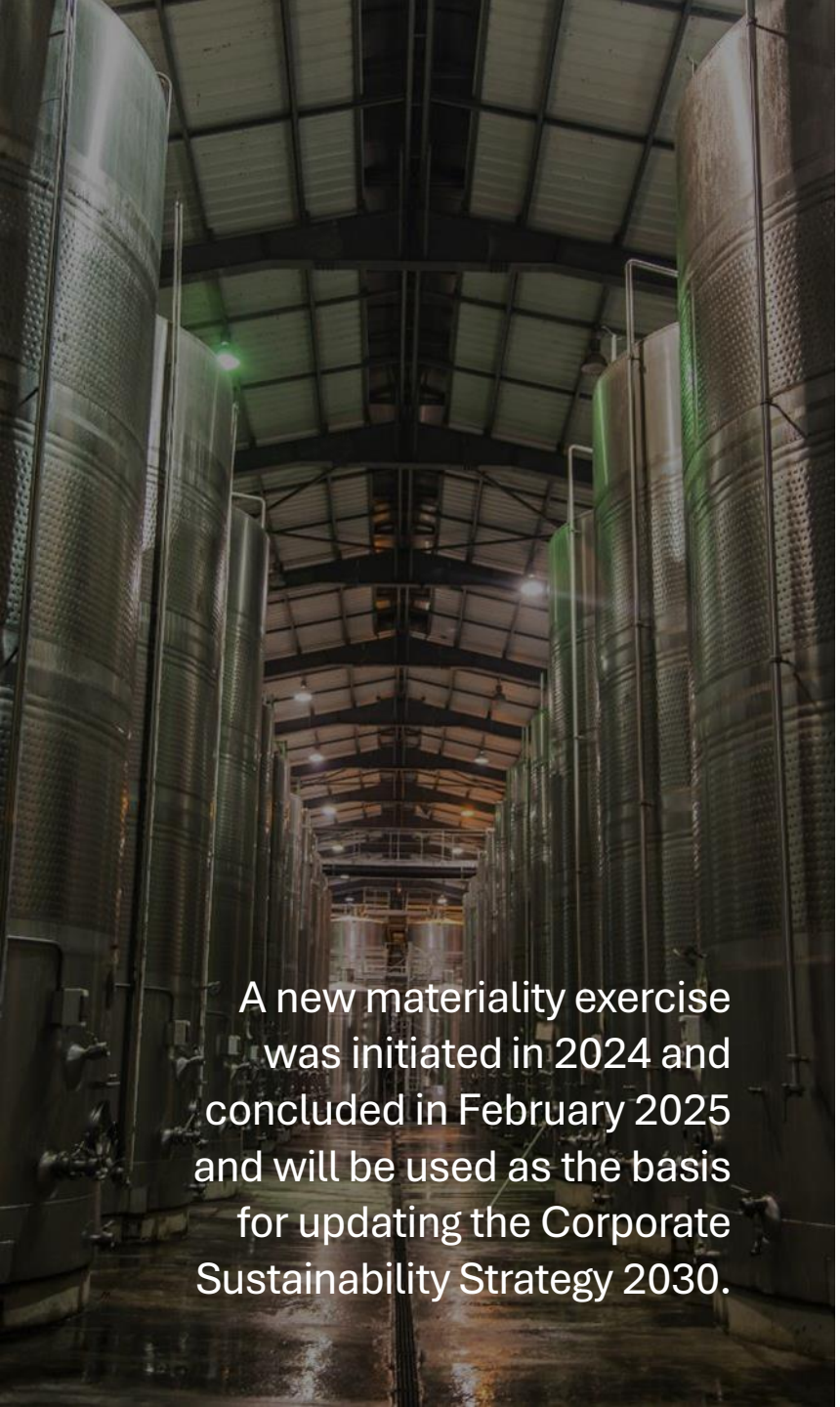
Figure N°8:
STAKEHOLDER MAPPING AND MANAGEMENT 2023
SUSTAINABILITY IMPACT ORDERS



CHAP.3 | SUSTAINABILITY GOVERNANCE

3.5.2 Sustainability Interaction Mechanisms

	SHAREHOLDERS	CONSUMERS	SUPPLIERS	CUSTOMERS	OUR PEOPLE	COMMUNITY	OUR PLANET
1st / 2º ORDER IMPACT	Group of people and organizations that represent the interests of the company's owners. It is the only group with a dual character, since it is made up of stakeholders and shareholders.	Stakeholders that use and consume the company's products.	Organizations or individuals that provide services or inputs to the value chain in its different stages.	Stakeholders to whom the company makes direct sales (retail, distributors, etc.).	All employees who work directly for the company in its different places of operation.	Stakeholders representing our local and global social environment.	Stakeholder that represents our environmental surroundings and that we protect with future generations in mind.
ISSUES	Profitability Sustainability strategy ESG management Climate change Ethics and anti-corruption Risk management	Quality Packaging Recycling Ecolabeling Certifications Climate Change	Service Logistics Quality Business ethics Packaging Climate change	Sustainability strategy Logistics Quality Business ethics Sustainability Strategy Climate change	Business ethics Employee benefits Health and Safety Diversity, Equality and Equity Inclusion Career Development	Community outreach Education Entrepreneurship Local Development Empowerment Alliances	Water Energy Waste Climate Change Nature Regeneration
MAIN CONTACT MECHANISM AREA INITIATIVES	**INVESTOR RELATIONS**	**MARKETING**	**PURCHASING**	**COMMERCIAL AND EXPORTS**	**PEOPLE**	**AGRICULTURE PEOPLE COMMUNICATIONS**	**AGRICULTURE OENOLOGY OPERATIONS**
	Annual Report Web site Financial press releases	Digital channels Surveys Events and marketing campaigns	Press releases Website Social media Annual supplier workshop	Web site Social networks Trade meetings Social Networking	Internal Newsletter Breakfasts with employees Newspapers and Intranet screens	Communication in the field Meetings with authorities Local participation Web site	Field Instances
	Annual Shareholders' Meeting Roadshows Conferences Briefings	Start to Finish Program Digital Channels Surveys Events and marketing campaigns	Responsible Sourcing Program Technical assistance to producers Meetings Audits and evaluations	Closer to Our Markets Program Audits and evaluations Individual meetings Distributor meetings	Healthy, Diverse and Happy Program Complaints mailbox and Commitment survey Trade union dialogue	Corporate Citizenship Program Field activities Community talks Trainings	Our Planet Program Emission reduction activities Forestry On-site training



CHAP.3 | SUSTAINABILITY GOVERNANCE

3.6 Double Materiality Analysis

DJ 1.3.1

The double materiality analysis helps organizations to understand their sustainability context, raise priority issues for the organization, identify emerging risks and opportunities, and strengthen resilience to external changes.

This type of analysis translates into integrated sustainability management, which considers both the impacts that the organization generates on its environment and the external impacts that can influence the organization and its ability to create long-term value.

This approach recognizes that organizations must not only manage and report the direct and indirect impacts they generate in economic, environmental and social terms (external materiality), but must also consider how external factors, such as regulatory changes, stakeholder expectations, and emerging risks, may affect their internal operations and strategies (internal materiality).

The main aspects of the dual materiality analysis include:

EXTERNAL MATERIALITY: This refers to the significant impacts that the organization's activities have on the environment, society and the economy. This includes aspects such as environmental management, community relations, impact on human rights and the supply chain, ethics, among others.

INTERNAL MATERIALITY: Considers external impacts that directly affect the organization, such as changes in environmental regulation, market trends, consumer demands and investor expectations. These external factors may influence the organization's strategic, operational and financial decisions, generating positive or negative impacts on revenues, costs, asset value and/or cost of capital.

The materiality analysis in the environmental, social and governance context is a key process that the company performs to identify and prioritize the most relevant issues for the company and to gauge the expectations of its stakeholders. Therefore, this is an exercise that the company carries out in order to maintain the relevance of the issues presented in the Corporate Sustainability Strategy "Uncork a Better Future® " and to focus on the current year's management emphases in fine tune.

To perform this analysis, the company must evaluate which aspects have a significant impact on the sustainability and long-term performance of the company. This survey or identification of general issues is carried out, in the first instance, using various relevant primary and secondary sources. One of the sources consulted also corresponds to a selection of stakeholders that have been identified in the "Sustainability Stakeholder Mapping", who actively participate in helping the company to visualize issues that represent potential risks or that require attention and/or management by the company.

The second stage corresponds to the evaluation. This stage involves the participation of the different internal and external stakeholders. The objective of this stage is to generate an evaluation of the potential impacts of each identified issue, considering both risks and opportunities. This is done from a double perspective: the significant impacts that the organization's activities have on the environment, society and the economy are evaluated, as well as the external impacts that directly affect the organization.

With the application of this methodology, a bidirectional vision of impact is achieved, which allows to consider different aspects of sustainability that the company has established as priorities.

VALIDITY OF THE ANALYSIS

Until 2021, the company conducted a materiality exercise with a traditional internal materiality approach, considering it as part of an annual review of the management emphasis for the Corporate Sustainability Strategy. Since 2022, the Double Materiality approach has been used. The current analysis was conducted with a dual materiality approach, between December 2022 and January 2023, issued in February 2023. This analysis is valid for 2 years, so its validity is until **February 2025**.

The dual materiality analysis is prepared every 2 years; however, its validity is reviewed annually.

During 2024, the validity of the exercise was maintained during the year, starting in December the update of the exercise in preparation for 2025, therefore the 2023 results are presented since this was the information used during the year reported in this report. However, the 2025 results are presented on a consolidated basis.

DOUBLE MATERIALITY ANALYSIS

Both the 2023 and 2024 analyses allow us to demonstrate the company's ability to identify sustainability factors that are relevant to long-term value creation, considering the interrelation between the external impact on society or the environment, on the one hand, and the internal impact on the company's value, on the other. They therefore consider the dual nature of materiality, also called dual materiality, which is presented as a broader and more integrated view of the business.

A sustainability issue is considered material if it has a significant impact on society or the environment and can have a significant impact on a company's value drivers, its competitive position and the creation of long-term shareholder value.

STAKEHOLDER ENGAGEMENT 2023

Twelve representatives of external stakeholders, 13 representatives of internal groups, senior management and the Board of Directors participated in the preparation of the 2023 Dual Materiality Matrix through interviews. A working day was held that included 29 collaborators, in addition to a survey of 11 key suppliers.



For the 2024 process, a similar process was conducted, which is described in detail in the 2025 Dual Materiality Analysis Report, which is publicly available on the company's Corporate Sustainability minisite. The full analysis is not incorporated in this report as the analysis was completed in February 2025.

RISK MANAGEMENT INTEGRATION

During 2024 we began systematic work with the Internal Control area to review and incorporate material issues into the company's risk matrices. This process ensures that the issues raised become part of the regular management of the areas involved, guaranteeing operational mechanisms to mitigate risks, together with systematic monitoring and control actions.

A key element in the implementation of dual materiality is the joint articulation between Sustainability and Risk Management. Thus, each prioritized issue -from biodiversity to employee mental health- has action plans and constant follow-up, strengthening the company's capacity to respond to changing scenarios.

Operationally, integration is carried out through the corporate risk management system based on the three lines of defense, identification and evaluation methodologies, definition of tolerances and monitoring by KPIs with periodic reports to the Board of Directors.

This approach, aligned with international standards such as ISO 31,000, ensures consistency between material issues and the corporate risk map, consolidating the company's risk appetite and tolerance.

In 2024 Viña Concha y Toro incorporated material issues in its risk matrices, articulating sustainability and internal control to ensure preventive management and international compliance.

SIMPLIFIED DOUBLE MATERIALITY MATRIX 2023

When analyzing the prioritization of issues with respect to the pillars of the Corporate Sustainability Strategy, the trend continues to point to environmental issues related to the pillar "Our Planet" as those of greatest concern. The second most important pillar in 2022 is "Corporate Governance, Risk and Compliance", which acquires relevance due to increasing national and international requirements, and "Customers" due to new customer and consumer trends.

When analyzing the prioritization of issues with respect to the pillars of the Corporate Sustainability Strategy, the trend continues to point to environmental issues related to the pillar "Our Planet" as those of greatest concern. The second most important pillar is "Corporate Governance, Risk and Compliance", which acquires relevance due to increasing national and international requirements, and "Customers" due to new customer and consumer trends.

At the level of specific topics, there is a greater perception of internal and external impact in the areas of Ethics and Corruption, Climate Change Mitigation and Customer Satisfaction. They reaffirm the internal initiatives of ethical compliance, measures and plans to reduce CO2e emissions and the implementation of programs to bring the company closer to its markets.

Figure N°9:

SIMPLIFIED DOUBLE MATERIALITY MATRIX

2023



SIMPLIFIED DOUBLE MATERIALITY MATRIX 2024

Viña Concha y Toro's dual materiality exercise reduced the material issues from 41 to 35, strengthening the 2030 Sustainability Strategy with a clearer and more coherent framework.

There was a strong internal consensus on strategic axes such as water management, climate change and innovation, while external analysis highlighted the growing importance of transparency and environmental issues, as well as opportunities in responsible marketing and human rights.

The perceptions of employees, suppliers and communities showed minor differences, without statistical significance, although they revealed useful nuances to improve communication and relationships. The integration of dual materiality with risk management was highlighted as a key advance to anticipate scenarios and strengthen resilience. This process confirms that sustainability is an integral part of the business model and an essential pillar for Viña Concha y Toro.

MATERIALITY ANALYSIS 2024

The full report on the 2024 Double Materiality Analysis can be found on the Corporate Sustainability micro-site, Report Center.
Sustainability/vinacyt.com

Figure N°10:
SIMPLIFIED DOUBLE MATERIALITY MATRIX
2024



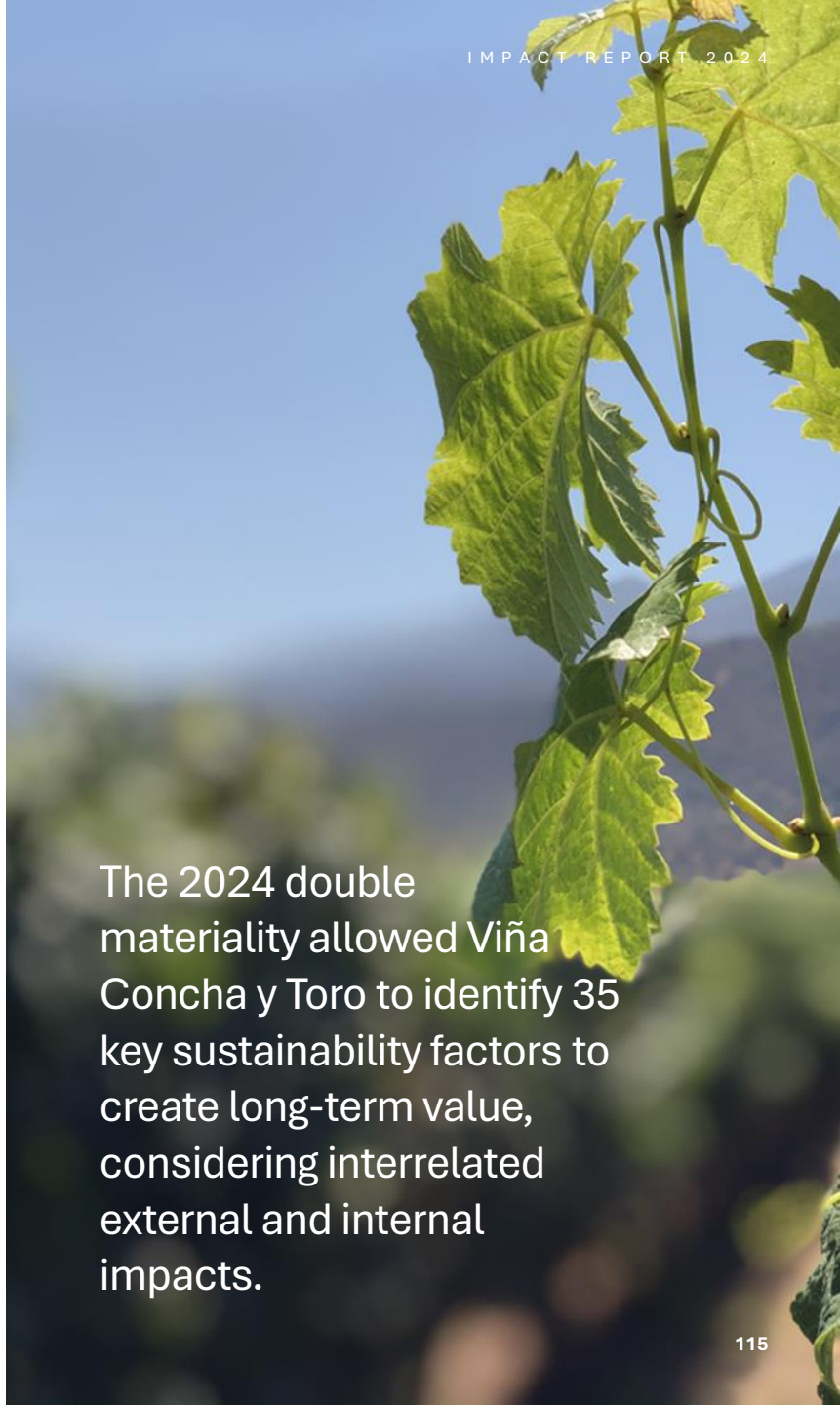
The company makes an estimate of positive impacts on stakeholders structured through the contribution it makes to the Sustainable Development Goals, available in each of the programs (Chapter 5).

GENERAL STAKEHOLDER TRENDS IN 2024

D J 1.3.4

At a general level, the results show a relatively homogeneous perception among the groups analyzed, with some differences in the way they prioritize certain issues. Employees tend to assign the highest ratings to most issues, which may indicate a greater degree of familiarity with the company's sustainability strategy and a better understanding of its importance within the business. Suppliers show moderate scores, standing in the middle ground between employees and communities, suggesting that they perceive these issues as relevant, albeit from an operational rather than a strategic perspective. Communities, on the other hand, tend to attach less relative importance to several issues, which may be due to less exposure to the company's internal management and a vision more focused on the company's impact on its environment. These results suggest that employees are more aligned with the corporate vision on sustainability, while suppliers and communities show some differences in the way they prioritize certain issues. However, in general terms, the overall perception of material issues is consistent among the groups, with no extreme contrasts in most of the areas evaluated. Based on these findings, two main trends in the prioritization of issues are identified: a) Issues with High Level of Consensus: There are several issues on which the three groups show a high level of agreement in their assessments, indicating a general consensus on their importance. Prominent among these topics are: Climate Change, Water Management, Transparency and Reportability.

These issues reflect areas where there is a cross-cutting perception of their importance, which reinforces the need to maintain them as priority focuses in the company's sustainability strategy. Consensus in these areas suggests that all groups recognize their relevance, facilitating strategic alignment and the implementation of initiatives aimed at addressing these common concerns."



CHAP.3 | SUSTAINABILITY GOVERNANCE

3.6.1 Material Metrics for Value Creation

DJ 1.3.2 - 1.3.3

Viña Concha y Toro carries out materiality analysis systematically in order to identify the economic, environmental and social factors that represent the main determinants of long-term value creation. This process is developed according to recognized impact and relevance assessment methodologies, allowing to prioritize those issues that influence revenue generation, cost structure and risk management. In this way, the company ensures that strategic decisions are based on a comprehensive view of its value drivers, aligning its financial performance with the management of highly material environmental and social aspects.

The results of these analyses are incorporated into corporate planning and are translated into specific strategies and initiatives that directly address the issues prioritized through the various programs that make up the Corporate Sustainability Strategy "Uncork a Better Future®". The company also reports in a transparent manner how these material issues affect its business, highlighting their role as significant determinants of performance and long-term resilience. With this, Viña Concha y Toro demonstrates its ability to integrate the most relevant issues in its management, strengthening the sustainability of its business model and consolidating its position as a leader in the global wine industry.

Table N°11:
Main Material Topics for Value Creation 2024

Climate Management Impacts	
Name	**CLIMATE ACTION**
Category	**Environmental (Internal Priority Impact)**
Approach	**Risk**
Description	The company's Climate Action Program declares a "science-based" reduction pathway, with -35% by 2025 and -55% by 2030 compared to 2017, according to SBTi conducted in 2019 and heading towards Zero Emission by 2040. Physical and transition risk affects water availability, grape quality, energy costs and market requirements.
Impact	In 2024, 206 thousand tCO_2e emitted and 362 thousand tCO_2e avoided between 2021 and 2024; in addition, a 27% reduction in emissions per bottle was achieved with respect to the base year. The strategy incorporates work with suppliers and packaging to "push" reductions in the supply chain, strengthening competitiveness and social license to operate.
Associated Initiatives	The Climate Action pillar sets an absolute target of -35% by 2025 (1.5°C) and Zero Emission 2040, combining direct and chain decarbonization. In suppliers, the "SBT2025 Suppliers" program selects 15 packaging suppliers, promotes SBTi commitments and reductions, and aims to have 15 suppliers with footprint reductions and SBT goals by 2025; in the social/environmental area, the platform for analyzing suppliers' ethical management and the goal of 100% of key suppliers enrolled were consolidated. In energy, the company achieved 100% renewable electricity and initiated alternatives to reduce fossil fuels. In packaging from 2021 to 2024, the company has managed to reduce more than 43 thousand tCO_2e. All this supports the achievement of intermediate goals and the transition to Net Zero.

Table N°11:
Main Material Topics for Value Creation 2024

	Impacts of Water Management	Impacts of Agricultural Regenerative Management
Name	**WATER MANAGEMENT**	**REGENERATIVE AGRICULTURE**
Category	**Environmental (Internal Priority Impact)**	**Environmental (Internal Priority Impact)**
Approach	**Risk**	**Opportunity**
Description	Water is a critical input for winemaking and its efficient management has a direct impact on operational continuity, costs and resilience. The operation has a high water exposure: in 2024, 99% of total water consumption corresponded to vineyard irrigation, and performance per bottle reached 132 L/750cc.	This line of work seeks to ensure soil health, enhance biodiversity and ecosystem services as an essential part of future productivity. The Nature-Based Solutions Program seeks to regenerate life in the forest and vineyard ecosystem through regenerative practices for flora, fauna and soils.
Impact	To address this risk and ensure availability in watersheds, the company implements the "Zero Water Waste" program, which seeks efficiencies in irrigation and industrial processes, with an expected savings of 4.4 million m^3 in 2025 and an annual improvement path that reinforces data-driven decision making.	The 2025 goal is to reach 100% of the area with regenerative practices implemented; the 2020 baseline is 17,000 ha (12,000 vineyards, 5,000 forests). The business case integrates productive continuity, quality differentiation and physical/regulatory risk reduction, as well as positive reputational and community relations effects through participatory biodiversity monitoring.
Associated Initiatives	The 2021-2025 roadmap sets the 2025 target of 10% reduction in water consumption per bottle (750cc) "from vineyard to bottling", with a 2020 baseline = 99.3 L/bottle and a target of 89.4 L/bottle; in addition, 100% of facilities operating under the "zero waste" concept, using only the water required per process. Actions include water footprint measurement, installation/improvement of measurement systems, water efficiency audits in warehouses and plants, and innovations in irrigation. As an aggregate effect in the basin, the plan estimates 4.4 million m^3 of savings in 2025. This strategy integrates efficiency, operational control and transparency of indicators, aligned with its prioritization in the matrix.	The 2021-2025 roadmap deploys soil practices (inter-row cover, incorporation of microorganisms), fauna (nest houses, drinking troughs, pircas) and flora (afforestation with native species and propagation of 18 thousand trees in nurseries), with 2 annual biodiversity monitoring in different fields of the company. In parallel, the company maintains FSC® certified native forests (certification obtained in 2019; 4,272.3 ha total) with management and conservation plans. The 2024-2025 objective is to consolidate 100% of the area in different origins, operating under regenerative practices as part of the regular farming program, aligning this effort with its inclusion in materiality.

CHAP.3 | SUSTAINABILITY GOVERNANCE

3.6.2 Material Stakeholder Metrics

DJ 1.3.5

The company has assessed the positive and negative impacts on external stakeholders using quantitative outcome and impact metrics. Every three years, the company externally evaluates the impacts generated on its stakeholders.

Viña Concha y Toro has consolidated a comprehensive approach to assess the environmental and social impacts of its operations, directly linking the material issues defined in the materiality assessment with the company's management. The material issues are addressed by each of the programs that make up the Corporate Sustainability Strategy and are implemented in order to generate a positive impact on their respective stakeholders, represented by the pillars of the Strategy. The results of the implementation generate a positive impact on the different stakeholders, ensuring a responsible management of the company.

The company uses a robust framework of impact indicators to objectively measure both the benefits obtained and the possible adverse effects. The main valuation approach is that of avoided social costs, a methodology that seeks to quantify impacts by considering the negative effects that do not occur thanks to the implementation of sustainability measures. Through its certification as a B Company, Viña Concha y Toro independently accredits the generation of positive impacts on its stakeholders and, thanks to the maintenance of these practices, manages to maintain this certification, which reinforces its commitment to sustainable and transparent management.

Also, in each pillar of the Corporate Sustainability Strategy, Viña Concha y Toro incorporates the dimension of Social Contribution to the Sustainable Development Goals (SDGs) of the United Nations 2030 Agenda, which allows it to align its performance with a globally recognized framework and demonstrate how its actions generate positive effects on internationally shared goals.

This approach not only ensures transparency, traceability and comparability in management, but also strengthens the company's commitment, integrating world-class practices in sustainability. Two examples of such assessments are presented in the following tables.



Table N°12:
Main Material Topics for Stakeholders 2024 - Climate Change.

Valuation of Positive Impacts	
Name	**CLIMATE ACTION (External Priority Impact)**
Pillar | Strategic Program	**Pillar Our Planet Pillar | Climate Action Program**
Direct Results Metrics	The Climate Action program is committed to the following: Achieve a 35% reduction of CO2e emissions in 2025, with respect to the base year 2017 (271 thousand tCO2e) and its detail is described in Chapter 5.6.4 of this report.
Projected Impact	Reduction of 355 thousand tons of CO2 cumulative between 2021 and 2025, with respect to the base year 2017 - Business As Usual (271 thousand tonCO2e), according to SBTi route.
Evaluation of the Impact	**Actual CO2e Emission Reduction and Social Cost Avoided 2021 - 2024** For the evaluation of the environmental impacts of climate management, Viña Concha y Toro compares the actual emissions results for each year (carbon footprint) with the base year measurement (2017: 271 thousand tCO_2e). The difference corresponds to the tons of CO_2 equivalent avoided in each fiscal year. 2021: Actual 181 thousand tCO_2e → 90 thousand tCO_2e avoided. 2022: Actual 178 thousand tCO_2e → 93 thousand tCO_2e avoided. 2023: Actual 157 thousand tCO_2e → 114 thousand tCO_2e avoided. 2024: Actual 206 thousand tCO_2e → 65 thousand tCO_2e avoided. In total, during the period 2021-2024, 362 thousand tCO_2e avoided with respect to the BAU scenario (2017).It should be noted that this calculation is made considering the base year as a conservative estimate, it does not incorporate the growth of the company, i.e., the level of emissions that would have been achieved considering that the company grows over time. To express this benefit in social and economic terms, the social cost of carbon in Chile is used, officially defined at USD 71 per ton of CO2e by the Ministry of Social Development (Social Prices 2025). In this period, the valuation of avoided emissions is equivalent to USD 25,702,000, which shows the positive environmental and social impact of the actions implemented by the company.
Impact Metrics	Social Cost Avoided between 2021 and 2024: 25,702,000 USD Annual Social Cost Avoided: 6,425,500 USD/year (between 2021 and 2024)

Contribution to Sustainable Development Goals

(Details in Chap 5.6.3)



CLIMATE ACTION
TARGET 13.2
Incorporate climate change measures in policies, strategies and plans.

CONTRIBUTION VIÑA CONCHA Y TORO
Indicator 13.2
Climate change measures are reflected in the company's policies, strategies and plans. As a result of the impact, reductions are obtained in the tons of CO2e emitted, thanks to the implementation of adaptation and mitigation actions. Between 2021 and 2024, avoided emissions have reached a figure of **362 thousand tons of CO2e, exceeding by 2% the expected in the period 2021 and 2025,** which corresponds to 355 thousand tons of CO2e.

Emissions avoided between 2021 and 2024 totaled 372 thousand tCO2e, 2% higher than the emissions avoided for the period between 2021 and 2025, according to SBTi methodology. In addition, a surplus of accumulated reductions of 112 thousand tCO2e has been generated in the period.

Table N°13:
Main Material Impact Metrics - Climate Change

Emission Scenarios (Values in thousands of tCO2e)	**Base Year 2017**	**2021**	**2022**	**2023**	**2024**	**2025**	**TOTAL**
Base Year CO2e Emissions	271						
Annual Targets Program 2025 (Based on SBTi)	271	224	212	200	188	176	
Expected Annual Reduction (Program target with respect to base year)	**-**	**-47**	**-59**	**-71**	**-83**	**-95**	**-355**
Actual Annual Carbon Footprint Emissions	271	181	178	157	206		
Actual Annual Reduction (Actual Emissions compared to base year)	**-**	**-90**	**-93**	**-114**	**-65**		**-362**
ANNUAL CARBON BUDGET	**-**	**+43**	**+34**	**+43**	**-18**		**+102**



Table N°14:
Main Material Issues for Stakeholders 2024 - Water Management

Valuation of Water Management Impacts	
Name	**WATER MANAGEMENT (External Priority Impact)**
Pillar | Strategic Program	**Pillar Our Planet Pillar | Climate Action Program**
Direct Results Metrics	The Zero Water Waste program is committed to the following: Reduce water consumption by 10% per bottle sold by 2025, with respect to the base year 2020 (103.9 lt/bot 750cc) and its detail is described in Chapter 5.6.1 of this report.
Projected Impact	Reduction of 3.5 million m3 of cumulative CO2 between 2021 and 2024, with respect to the 2020 base year (according to the 2021-2025 roadmap; Chapter 5.6.1).
Evaluation of Impact	**Actual Reduction in Water Consumption 2021 - 2024** For the evaluation of the environmental impacts of water management, Viña Concha y Toro considers the actual results obtained each year and compares them with the committed goals. The difference corresponds to the volume of water actually saved or overused with respect to what was defined. 2021: Actual Savings 7 million m^3 2022: Actual Savings -4.3 million m^3 2023: Actual Savings -2 million m^3 2023: Actual Savings -2 million m^3 2023: Actual Savings -2 million m^3 2024: Actual Savings -4.4 million m^3 In total, during the period 2021-2024 there is a cumulative difference of -3.6 million m^3 with respect to the projection. This result shows a very positive start in 2021 and the need to reinforce water efficiency actions in subsequent years to ensure compliance with the commitments and contribute to the sustainability of the resource. To this end, the company has a Research and Innovation Center where one of the central research axes is precision irrigation. The climatic context of recent years has made this one of the company's central efforts in agricultural management. To express these figures in social and economic terms, there is still no officially determined value in Chile as the social cost of water defined. If we consider the bibliographic values of the World Bank and FAO for stress zones (2.5 USD/m3), we obtain a potential value of 9 million USD as social cost.
Impact Metrics	Water use over target: 4.4 million m3 in 2025, equivalent to 10% of base year 2020 consumption. 10% of base year 2020 consumption.

Contribution to Sustainable Development Goals
(Ch 5.6.3)



CLEAN WATER AND SANITATION
TARGET 6.4
By 2030, significantly increase the efficient use of water resources in all sectors and ensure the sustainability of freshwater extraction and supply to address water scarcity and significantly reduce the number of people suffering from water scarcity.

CONTRIBUTION VIÑA CONCHA Y TORO
Indicator 6.4
Water use efficiency over time. This is expected to increase through the application of new irrigation technologies for agriculture, which are still under development. In the 2021-2024 period, water consumption was **3.6 million m3 higher than projected. The value was 8% higher** than in 2020, reflecting higher consumption, mainly due to climatic reasons. The company is making progress through its Research Center in the search for optimized irrigation systems.

Water consumption in 2024 totaled 47.8 million m3 at the corporate level. This increase is mainly due to the scarcity of rainfall in the irrigation seasons. The company's preparatory plans have allowed it to maintain productivity levels and grape quality. This has generated a water use surplus of 3.6 million during the 2021-2024 period, compared to 2020.

Table N°15:
Main Material Impact Metrics - Water Management

Consumption Scenario (Values in million m3)	Base Year 2020	2021	2022	2023	2024	2025
Base Year Water Consumption	43,4					
Actual Annual Water Consumption		36,4	47,6	45,4	47,8	
Real Annual Reduction (Real Consumption with respect to base year)		**+7,0**	**-4,2**	**-2,0**	**-4,4**	
Savings / Accumulated Surplus		**+7,0**	**+2,8**	**+0,8**	**-3,6**	





Cap. 04

Corporate Sustainability Strategy

CONTENTS

4.1 Uncork a Better Future®

4.2 Strategic Guidelines

4.3 Strategic Structure

4.4 Summary of the Strategic Model

VIÑA CONCHA Y TORO

FAMILY OF NEW WORLD WINERIES

UNCORK A BETTER FUTURE

CHAP.4 | STRATEGY

4.1 Uncork a Better Future®

Uncork a Better Future® is the name of Viña Concha y Toro's Corporate Sustainability Strategy 2025.

INSPIRATION

There is an immense world contained in each of our wines. There is passion, there is effort, there is dedication and care.

We are more than quality wines, we are here to transform every glass of wine and every encounter into a memorable experience.

We want to be protagonists in building a better future for people and for the planet. That is why we work every day, knowing that the time for change is now, remembering at every step the healthiest ambition of all: to improve in everything we do to give back to the Earth more of what it has given us.

That is positive impact.

UNCORK A BETTER FUTURE



CHAP.4 | STRATEGY

4.2 Strategic Guidelines

We exist to transform every glass of wine and every encounter into a memorable experience.

MEMORABLE EXPERIENCES FOR OUR CONSUMERS

Viña Concha y Toro's business strategy places the consumer at the center, so it is an important milestone for the year 2022 to have unveiled the company's purpose: "We exist to transform every glass of wine and every encounter around the world into a memorable experience".

This phrase summarizes what moves and gives meaning to all the members of Viña Concha y Toro, enhancing how the daily work is reflected in a greater objective.

A memorable experience can only be achieved with quality wines from their origin, with a suitable *terroir*, with excellent agricultural, winemaking and bottling work, but also with the construction of attractive, strong and global brands that manage to tune in with consumers; with an ambitious sustainability strategy, with innovation; with excellent support areas, and finally, with an efficient distribution capacity to reach in a timely manner to any corner of the world where you want to celebrate an encounter with the company's products.

The company's purpose has remained unchanged and unchanged.



UNCORK A BETTER FUTURE

UNCORK A BETTER FUTURE

SUSTAINABILITY

From a sustainability perspective, a memorable experience is achieved when we can leave a **legacy of positive impact** to our stakeholders.

Viña Concha y Toro aims to consolidate its position as a global benchmark in sustainability, generating a net positive impact on its stakeholders and the planet through strategic, coherent and long-term management aimed at environmental and social regeneration.

The company seeks to consolidate itself as an international benchmark in sustainability beyond the limits of its industry, standing out for its environmental and social practices consistent with its purpose.

Thus, the contribution of sustainability to the achievement of the company's purpose is generated when the company is able to leave a memorable experience to its stakeholders in the form of a concrete positive impact on them. This is why all the steps that the company undertakes annually are part of a long-term planning, which is oriented to this objective and considers both internal and stakeholder-related activities to achieve them.

The company has defined the following elements as the cornerstones of its sustainability management system. Under these elements are built the tactical and operational steps that shape the annual planning.

Vision

To be leaders in building a better, resilient and regenerative future for people and the planet.

Mission

To generate net positive impact for our stakeholders and to be a global reference in the regeneration of our planet.

Objective

Contribute to improving the natural and social conditions of our environment and stakeholders.

Purpose of Corporate Sustainability

To contribute to generating a memorable experience by leaving a legacy of positive impact to stakeholders.

UNCORK A BETTER FUTURE

SUSTAINABILITY

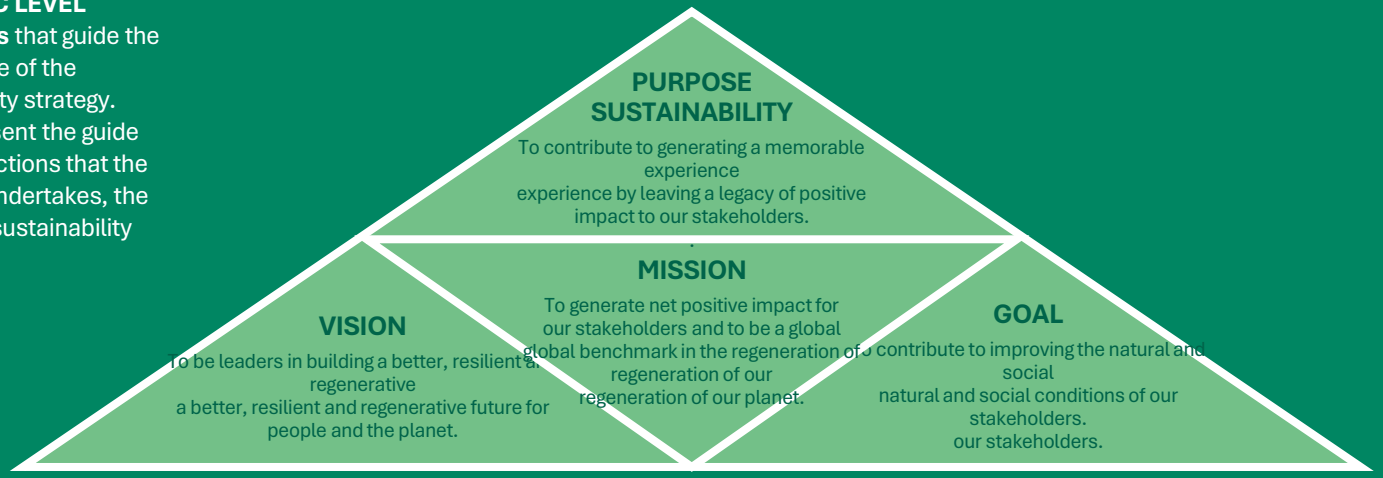
CHAP.4 | STRATEGY

4.3 Strategic Structure

To materialize the long-term vision, Viña Concha y Toro has defined a hierarchical strategic framework that originates in the corporate purpose and incorporates the fundamental definitions through a top-down approach.



STRATEGIC LEVEL
Statements that guide the raison d'être of the sustainability strategy. They represent the guide for all the actions that the company undertakes, the reason for sustainability actions.



TACTICAL LEVEL
Focuses that are addressed to achieve the vision and mission.
and mission. They represent the *stakeholders* to be positively impacted with a clear objective. Responds to how progress is made to materialize the vision.

PILLARS OF THE STRATEGY
Each of the pillars has a contribution to make to the long-term strategy. It has a corporate **objective**, quantitative **targets** and expected **positive impacts** by 2025:

- Long-Term Contribution
- Corporate Objective
- Quantitative Goals
- Expected Positive Impacts

OPERATIONAL LEVEL
Projects or Initiatives in which the actions that will achieve the goals established for each pillar are centralized. They represent what we will do to achieve the objective.

STRATEGIC PROGRAMS
Corresponds to the integral projects or initiatives through which multidisciplinary activities are materialized to achieve the annual goals that the company has set for 2025.

CHAP.4 | STRATEGY

a. Strategy Pillars

The pillars of the sustainability strategy represent the company's main stakeholders.

The 6 pillars represent the company's main stakeholders, whom the company seeks to impact positively.

In addition, a transversal pillar is considered, represented by Governance, a transversal factor that incorporates all corporate values and business ethics, which must be present in every action taken. Governance also provides the framework of policies and procedures under which the company operates.

To ensure adherence to corporate guidelines, there is a sustainability governance system, which was presented in the previous chapter. Through instances of participation at different levels, a robust and informed progress system is generated at each stage.

Each pillar generates a direct and measurable long-term contribution to the company's sustainability strategy, which is described below.

LONG-TERM CONTRIBUTION



GOVERNANCE
Ensure that all of the company's sustainability actions are consistent with corporate values and guidelines.



CONSUMERS
To make our sustainability efforts and achievements visible through our brands and deliver a responsible consumption message to our consumers.



SUPPLIERS
Involve our supply chain in sustainability initiatives that enable them to improve their performance and, therefore, that of Viña Concha y Toro.



CUSTOMERS
Proactively bring our sustainability performance closer to our customers and capture pioneering trends that will help us become a global benchmark in sustainability.



OUR PEOPLE
To continuously improve the well-being and commitment of all of the company's employees. To grow in diversity, equity and inclusion.



COMMUNITY
Contribute to the development of the different communities in which we participate, through entrepreneurship, empowerment and education.



OUR PLANET
To contribute to regenerate the conditions of our planet through our practices in energy, water, waste, nature and climate change. We seek to lead trends beyond our industry.

CHAP.4 | STRATEGY

b. Strategic Programs

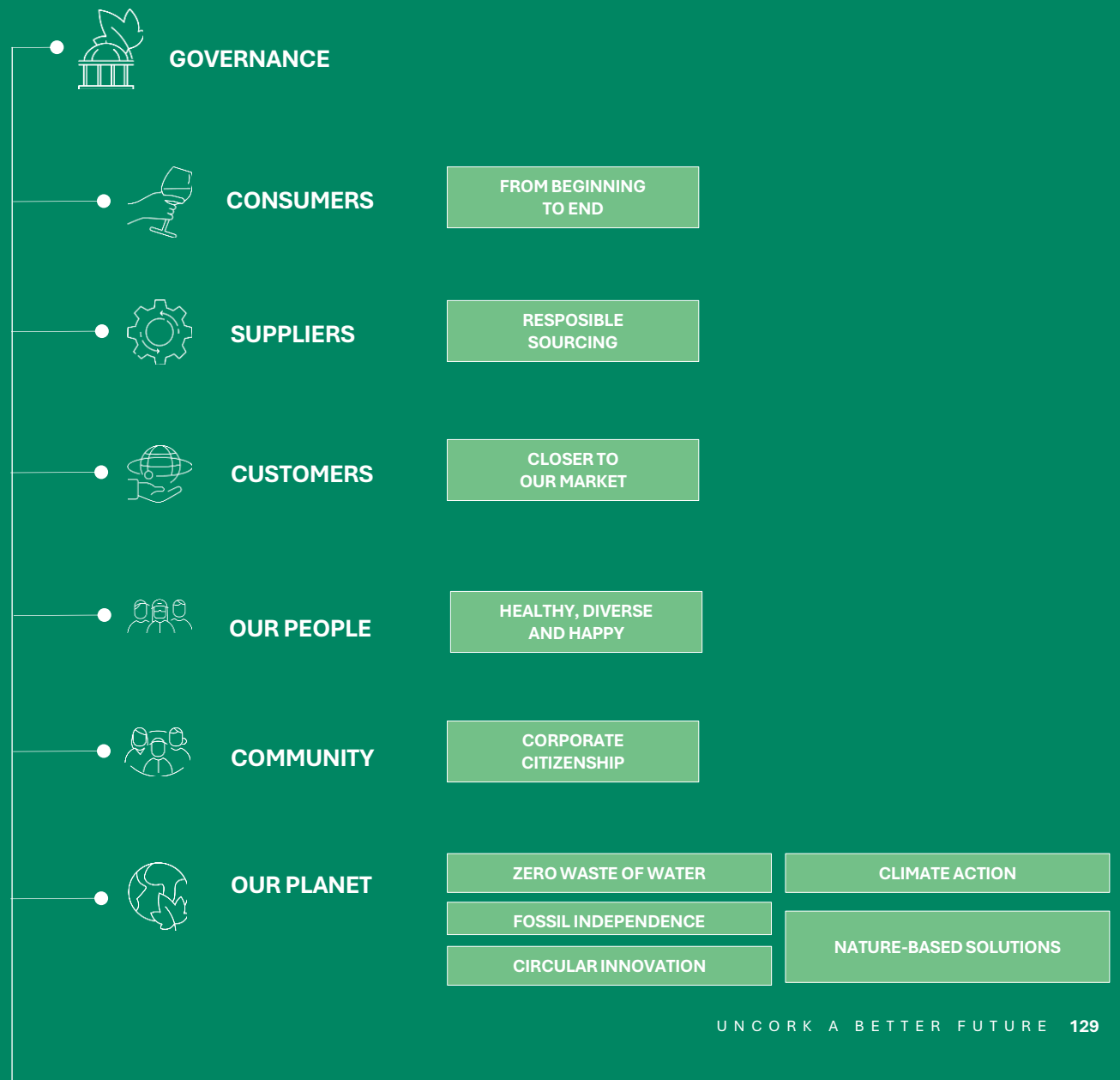
Ten programs make up the Corporate Sustainability Strategy: 5 for people and 5 for the planet.

To materialize the positive impact on our stakeholders, the 6 pillars have 10 programs with long-term planning and goals.

In order to achieve the expected goal by 2025, the programs have annual activities and goals, so that the progress in terms of expected impact can be visualized. In this way, it is possible to monitor progress in the years covered by the Corporate Sustainability Strategy 2025.

Governance, as a transversal axis, ensures that all actions carried out in this context are aligned with the fundamental statements: Vision, Mission, Objectives. Also, the Corporate Sustainability Policy and the body of procedures that the company has to address the issues associated with the 10 programs.

10 PROGRAMS



CHAP.4 | STRATEGY

c. Contribution to External Stakeholders

Through the strategy, the company contributes to 10 of the 17 United Nations Sustainable Development Goals and the 2030 Agenda.

D J 1.3.5

The pillars and programs of the "Uncork a Better Future®" Strategy not only contribute to the sustainability of Viña Concha y Toro, since, being aligned with the United Nations Sustainable Development Goals, they also make a direct and quantified contribution to its key stakeholders (consumers, suppliers, customers, communities, suppliers, workers and the planet). This contribution is quantified and detailed in each of the pillars of Chapter 5, connecting each topic addressed with the respective specific objectives of the United Nations 2030 Agenda.

Thus, the company is able to evaluate the positive impacts on external stakeholders and the natural environment, using quantitative metrics of results and impact following international guidelines.

OBJETIVOS DE DESARROLLO SOSTENIBLE
17 OBJETIVOS PARA TRANSFORMAR NUESTRO MUNDO

10 SUSTAINABLE DEVELOPMENT GOALS



SDG 3.
Health and Well-Being

SDG 4.
Quality Education

SDG 6.
Clean Water and Sanitation

SDG 7.
Affordable and Clean Energy

SDG 8.
Decent Work and Economic Economic Growth

SDG 10.
Reducing Inequalities

SDG 12.
Responsible Production and Consumption

SDG 13.
Climate Action

SDG 15.
Life of Terrestrial Ecosystems

SDG 17.
Partnerships for the Goals

Through its strategy, the company has contributed to the 10 Principles of the United Nations Global Compact since 2014.

D J 1.5.1

Global Compact works on the basis of four pillars that contain 10 fundamental principles on sustainability. Its objective is to facilitate a clear understanding of what these principles represent, how they are linked to the business sector and how they can contribute to consolidate as a foundational part of the organizational philosophy of the adhering companies.

Within this framework, the company guides its actions considering these guidelines, ensuring that its sustainability strategy and operations are developed in coherence with these principles, thus strengthening its commitment to international best practices.

United Nations Global Compact

10 PRINCIPLES OF THE GLOBAL COMPACT



HUMAN RIGHTS

- PG 1 — Support and respect the protection of internationally recognized fundamental human rights within its sphere of influence.
- PG 2 — Ensure that its partners and collaborators are not complicit in human rights abuses.

LABOR RELATIONS

- PG 3 — Support freedom of association and the effective recognition of the right to collective bargaining.
- PG 4 — Support the elimination of all forms of forced and compulsory labor.
- PG 5 — Support the eradication of child labor.
- PG 6 — Support the abolition of discriminatory practices in employment and occupation.

ENVIRONMENT

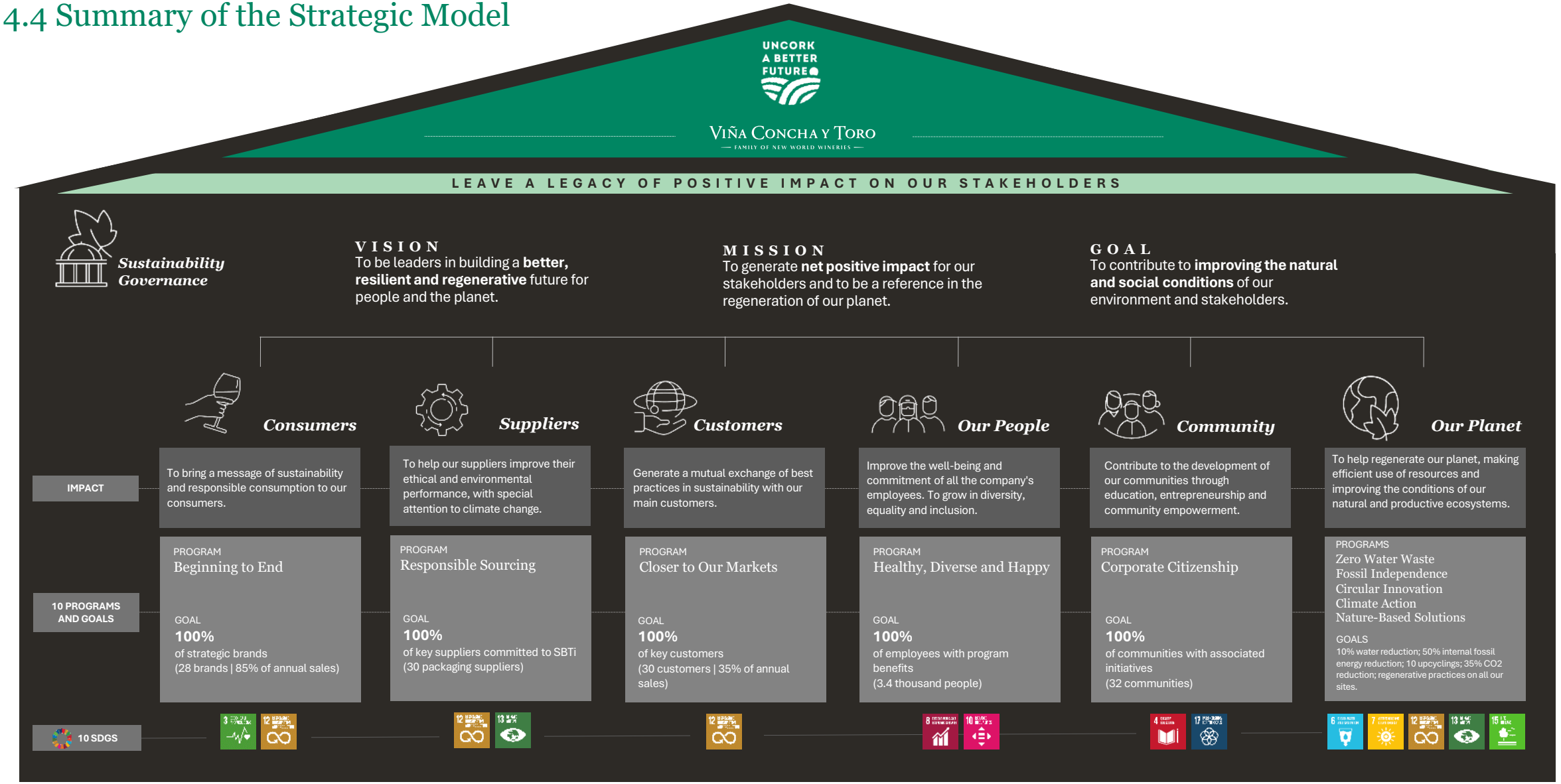
- PG 7 — Maintain a preventive approach that favors the environment.
- PG 8 — Encourage initiatives that promote greater environmental responsibility.
- PG 9 — Encourage the development and diffusion of environmentally friendly technologies.

ANTI-CORRUPTION

- PG 10 — Work against corruption in all its forms, including extortion and bribery.

CHAP.4 | STRATEGY

4.4 Summary of the Strategic Model



CHAP.4 | STRATEGY

Ten Regenerative Commitments

Table N°16:
Corporate Sustainability Objectives 2025.

PILLARS	GOAL 2025
CONSUMERS From Beginning to End	**100% of our strategic brands**, communicating sustainability attributes and promoting responsible consumption. promoting responsible consumption. (25 strategic brands)
SUPPLIERS Responsible Sourcing	**100% of key suppliers committed to SBTi,** under a Responsible Sourcing Program, based on ethical elements and focusing on climate change. (30 of the main *packaging* suppliers).
CUSTOMERS Closer to Our Markets	**100% of our main customers** incorporated into the "*Closer to Our Markets*" program, generating collaborative work with *retail*. (30 main customers)
OUR PEOPLE Healthy, Diverse and Happy	**100% of employees benefited from the "Healthy, Healthy and Happy" program**, based on 3 key elements for people management: health, diversity and well-being.
COMMUNITY Corporate Citizenship	**100% of the local and global communities** that the company is part of, with initiatives that contribute to entrepreneurship initiatives that contribute to entrepreneurship, empowerment and education. (32 communities)
OUR PLANET	
Zero Water Waste	**10% reduction in water consumption** per bottle, compared to 2020.
Fossil Independence	**50% reduction in fossil fuel consumption** in our facilities, compared to 2020.
Circular Innovation	**100% of waste categories with upcycling alternatives.**
Climate Ambition	**35% reduction in CO2e emissions according to climate science, with** respect to 2017.
Nature-Based Solutions	**100% of our vineyard area** with regenerative soil practices, biodiversity of flora, fauna and native forests.





Cap.

05

Objectives, Goals and Impacts

CONTENTS

5.1 Consumers

5.2 Customers

5.3 Suppliers

5.4 Our People

5.5 Community

5.6 Our Planet



5.1

CONSUMER PILLAR

From Beginning to End

CONTENTS

1. Program Components
2. Contribution to the SDGs
3. Roadmap 2021 - 2025
4. Annual Targets
5. Impacts Achieved 2021 - 2024
6. Management Summary 2024

CONSUMER PILLAR

From Beginning to End





We seek to transform brands into ambassadors to deliver a message of sustainability and responsible consumption to our consumers, using responsible marketing as a tool.

Viña Concha y Toro promotes a sustainable and healthy lifestyle throughout its value chain, offering responsible wines that promote positive, conscious and respectful practices with the environment, aligned with consumer preferences and a commitment to constant excellence.

An essential aspect of Viña Concha y Toro's philosophy is the active promotion of responsible consumption. The company and its subsidiaries work to make progress in sustainability visible and valued by consumers and stakeholders. This is an exercise in consistency and transparency that reinforces trust and projects corporate responsibility.

To achieve this, the main brands must become ambassadors of sustainability, applying international best practices and responsible marketing. In this way, product quality is linked to a genuine commitment to society and the planet.

The company is concerned not only with the excellence of its wines, but also with their impact on people, communities and the environment. The aim is for the products to be recognized as responsible and conscious choices, aligned with the expectations of modern consumers who prioritize sustainability in their decisions.

The "From Start to Finish" initiative reflects the company's commitment to these values. This initiative focuses on promoting three fundamental pillars: Responsible Consumption, Sustainability Attributes and Responsible Marketing.

Viña Concha y Toro promotes a sustainable lifestyle, transforming its brands into ambassadors of responsible consumption, transparency and conscious practices that generate social and environmental value.

GOAL 2025

100% of the company's strategic matrix brands communicating sustainability attributes and promoting responsible consumption among our consumers.

Base Year 2020:
25 brands in the strategic matrix
85% of the holding company's sales

INDICATOR

25 strategic brands
communicating sustainability to consumers

FROM BEGINNING TO END

1. Program Components

Core Concept: Consumer Focus

01
RESPONSIBLE CONSUMPTION

The Responsible Consumption line of work arises from the need to strengthen the prevention of inappropriate consumption of the company's products and to educate consumers, promoting education for moderate consumption.

SDG 3
HEALTH AND WELL-BEING

Promote good consumption practices and reach more than **500 million** global **consumers** with the message of responsible consumption, both in direct messages and through the company's products.

02
ATTRIBUTES SUSTAINABLE ATTRIBUTES

Through the deployment of sustainability attributes in products, the company seeks that people around the world have information and knowledge relevant to sustainable development.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Promote sustainability among consumers, displaying sustainability attributes of the products through **346.5 million bottles of our strategic brands,** which reach at least the equivalent number of consumers.

03
MARKETING RESPONSIBLE

This line of work was created to ensure that the message delivered on each bottle is reliable and respects good practices in the dissemination of sustainability attributes.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Generate internal capabilities in **100% of the Marketing teams** to proactively prevent and avoid the occurrence of *greenwashing* practices.

2. Contribution to Sustainable Development Goals



HEALTH AND WELL-BEING
GOAL 3.5
Strengthen the prevention and treatment of substance abuse, including drug abuse and harmful use of alcohol.

VIÑA CONCHA Y TORO CONTRIBUTION
Indicator SDG 3.5
Global number of people reached with the message of responsible wine consumption, which in 2024 reached more than **350 million people** through direct communication and in-bottle messages.



RESPONSIBLE PRODUCTION AND CONSUMPTION
GOAL 12.8
By 2030, ensure that people around the world have information and knowledge relevant to sustainable development and lifestyles in harmony with nature.

VIÑA CONCHA Y TORO CONTRIBUTION
SDG Indicator 12.8
Global number of people the company reaches by promoting sustainability in their purchasing decisions: **303 million people**.
Number of people linked to the marketing area that the company manages to train to avoid delivering erroneous sustainability messages: **66 people in 2024 (100%).**

FROM BEGINNING TO END

3. Roadmap 2021 - 2025

GOAL 2025

100% of the brands in the company's strategic matrix, communicating sustainability attributes and promoting responsible consumption.

Base Year 2020:
25 brands | 85% of sales



B COMPANY CERTIFICATION HOLDING LEVEL



SUSTAINABILITY CERTIFICATION ARGENTINE WINERIES
TRIVENTO BODEGAS AND VINEYARDS

2021

The Corporate Strategic Brand Matrix was composed of 25 brands in 2021.

01. Launch of Responsible Consumption Campaign.

02. Sustainability attributes to be highlighted at the holding company level is **B Corp**. Development of implementation plans by brand.

DISFRUTA RESPONSABLEMENTE
· DE PRINCIPIO A FIN ·

From Start to Finish
Corporate Responsible Consumption campaign with internal and external focus.

WINE in MODERATION
ELEGIR | COMPARTIR | CUIDAR
GLOBAL SCOPE

2022

The Corporate Strategic Brand Matrix consisted of 22 brands in 2022

01. Responsible Consumption Campaign implemented at corporate and brand level.

02. Attributes implemented in at least 22 brands at product and social media level to reach end consumers.

03 Start of training "How to Avoid Greenwashing" to marketing teams, Concha y Toro level. In addition, 13 brand attribute documents were generated as One Pager Sustentables, Concha y Toro level.



CERTIFIED SUSTAINABLE WINE OF CALIFORNIA
BONTERRA ORGANIC ESTATES

2023

The Corporate Strategic Brand Matrix consisted of 28 brands in 2023.

01. Responsible Consumption Campaign implemented at consumer level at brand level on social networks.

02. Visibility of the "Uncork a Better Future®" concept at the consumer level. Brand registration was generated in Chile, USA and UK.

03. Training "How to Avoid Greenwashing" for marketing teams and preparation of Sustainable One Pager, Concha y Toro level brands.

04. Development of Corporate Policy on Responsible Marketing and training **"How to Avoid Greenwashing"** to marketing teams, Chile level.





2024

The Corporate Matrix of Strategic Brands was composed of 28 brands, which accounted for 85% of sales in 2024.

1. 25 brands and all subsidiaries disseminated the message, achieving 95% progress in Responsible Consumption.

02. 100% of strategic brands disseminated sustainable attributes; the challenge continues to be greater recognition by consumers.

03. 100% of marketing and communications teams in Chile and Argentina were trained on "How to avoid greenwashing.

UNCORK A BETTER FUTURE 2030

2025

Uncork a Better Future® , communicated to end consumers on a global scale.

01. Responsible Consumption Campaign consolidated at 4 levels by the brands Subsidiary Companies | Product | Consumer Communication | Trade.

02. Sustainability attributes deployed for all of the company's strategic brands.

03 Greenwashing training for marketing teams, marketing, commercial areas and communications areas in Chile, United States and Argentina.



FROM BEGINNING TO END

4. Annual Goals

	ACTIONS	GOAL	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Launching of the Responsible Consumption campaign "From Start to Finish". • Definition of the Brand/Attribute matrix for 15 strategic brands and development of the implementation plan at 3 levels: Product | Communication | Trade. • Attribute 2021 to be highlighted: B Corporations Certification.	Launch Implemented 15 brands with plans developed	% Progress # brands with plans developed	100% 15	100% 15	100%
2022	• Implementation of Responsible Consumption campaign (corporate and brands). • Implementation of attributes through brand plan (3 levels). • Data communication - One Pager sustainable for all brands and greenwashing training for Marketing teams.	100% implementation (Corporate and Brands) 22 brands with plans implemented 13 *One Pager* and team training	# brands with implemented campaign / # strategic brands # brands with plans Implemented # One Pager and team training	100% 22 13	66% 22 13	89%
2023	• Implementation of Responsible Consumption at consumer level. • Give visibility to the Uncork a Better Future campaign. • Greenwashing training for Marketing teams and One Sustainable Pager (13) developed for strategic brands. • Elaboration of Corporate Responsible Marketing Policy.	100% implementation Campaign generated 100% teams trained 28 brands with attributes	# brands with campaign implemented in consumer / # selected strategic brands % progress % people trained # brands deploying attributes	100% 100% 100% 28	89% 100% 100% 28	98%
2024	• **Responsible Consumption Campaign implemented at corporate level, social networks and websites.** • **Attributes implemented in strategic brands at product level, social networks and trade.** • **Training "How to Avoid Greenwashing" to marketing teams, commercial areas and communications areas, Chile level.**	**100% implementation** **28 brands with plans implemented** **5 teams trained**	**# brands with implemented campaign in trade / #strategic brands** **# brands with plans Implemented** **# teams trained**	**100%** **28** **66 people**	**95%** **26** **66 people**	***98%***
2025	• Responsible Consumption Campaign consolidated at 4 levels by brands (Corporate | Product | Communication | Trade). • Sustainability attributes deployed for all of the company's strategic brands. • Training "How to Avoid Greenwashing" to marketing teams, marketing, commercial areas and communications areas in Chile, United States and Argentina.	100% implementation (4 levels) 28 brands with implemented plans 9 teams trained	# brands with implemented campaign in 4 levels / # strategic brands # brands with plans Implemented # teams trained	100% 28 9		



FROM BEGINNING TO END

5. Impacts Achieved 2021 - 2024

Work Axes	Indicators	2021	2022	2023	2024
RESPONSIBLE CONSUMPTION	# in millions of people per direct message on networks	**3.9**	**1.8**	**1.8**	**1.1**
	# in millions of people per message in bottle			**332**	**353**
SUSTAINABILITY ATTRIBUTES	# strategic company brands	**25**	**22**	**28**	**28**
	company's #strategic brands delivering sustainability messages	**13 (52%)**	**22 (100%)**	**25 (89%)**	**26 (93%)**
	# in millions of bottles displaying sustainability attributes	**212** (17.6 mil. 9LC)	**304** (25.3 mill. 9LC)	**299** (24.9 mill. 9LC)	**303** (25.3 mill 9LC)
	of total bottles corresponding to strategic brands that are communicating sustainability to consumers	**60%**	**100%**	**100%**	**100%**
	of total bottles holding company's sales communicating sustainability to consumers	**52%**	**83%**	**87%**	**83%**
RESPONSIBLE MARKETING	# of people trained on "How to avoid *Greenwashing*".	**-**	**23**	**33**	**66**
	% of total number of people in the Marketing teams	**-**	**100%**	**100%**	**100%**
	# of One Pager for sustainability for strategic brands	**10**	**13**	**14**	**-**



Casillero del Diablo consolidated its position as the second most powerful wine brand in the world for the seventh consecutive year, according to IWSR's Global Wine Brand Power Index 2024.

FROM BEGINNING TO END

Brand Recognition Metrics 2024

DJ 3.6.4

The 2025 goal is to formally incorporate into the Corporate Sustainability Strategy the great challenge of moving towards the recognition of Viña Concha y Toro's sustainability by its consumers and grow in recognition as a sustainable brand.

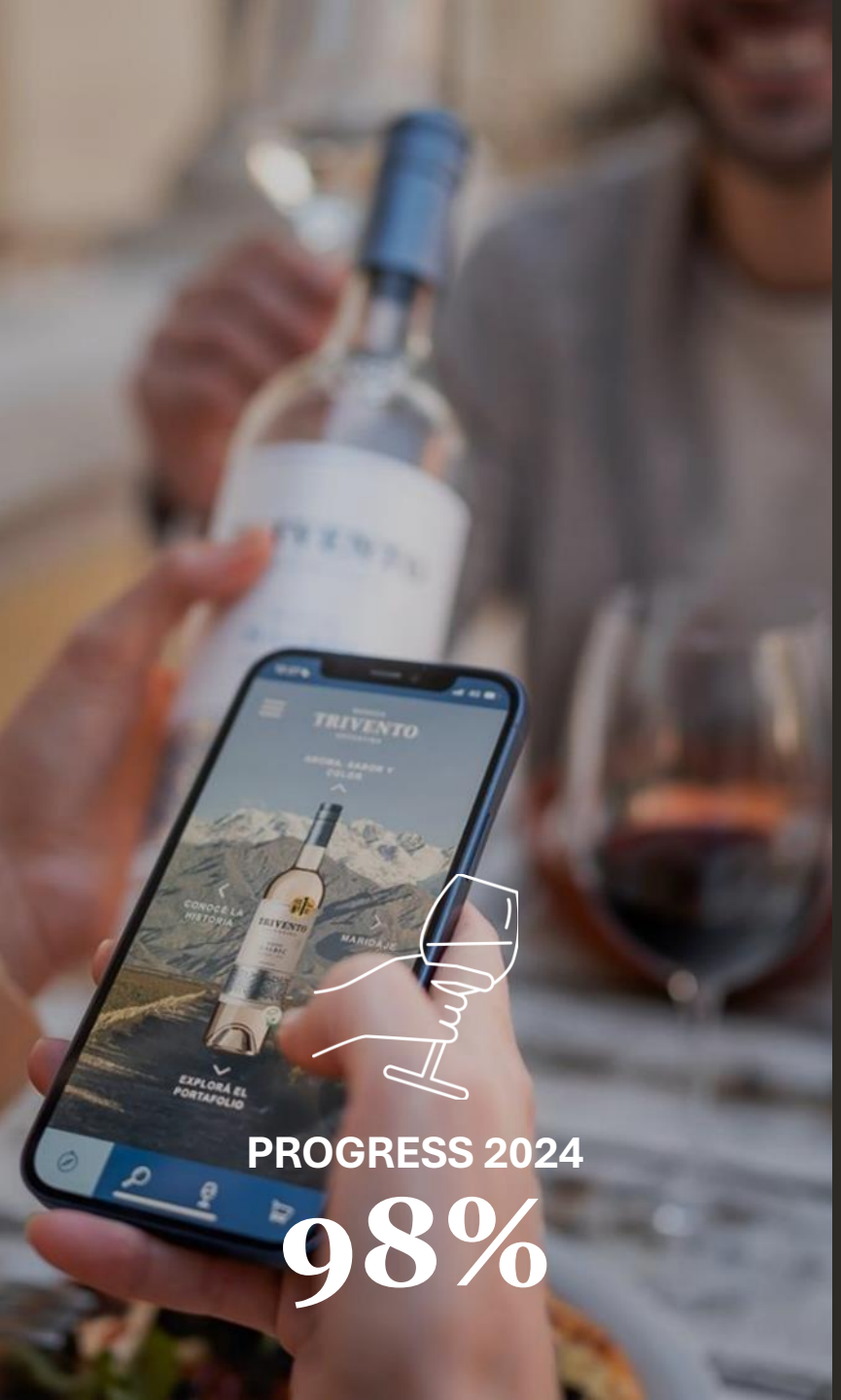
Kantar is the agency responsible for applying a biennial survey that measures the value of the company's brands and evaluates how they are perceived by consumers. Fifteen key metrics, including sustainability, are tracked in detail.

The 2024 report shows that consumers already associate Viña Concha y Toro with sustainable practices, understood as environmentally responsible production. This attribute appears in the brand associations model as a factor that contributes to equity, influencing choice predisposition and price justification.

In Chile, consumers recognize sustainability as a growing attribute that differentiates Viña Concha y Toro, reinforces its relevance, fosters loyalty and provides a long-term strategic advantage in a competitive market. However, the results also indicate that sustainability has not yet reached the weight of dominant attributes such as quality or price-value ratio, which opens the opportunity to move towards greater positioning.

During 2024, the company began to shape this challenge, setting itself the goal of consolidating sustainability among the three attributes most associated by consumers with Concha y Toro. This ambition seeks to transform sustainability from a secondary attribute to a central differentiator, advancing decisively in its positioning.

On the path of growth in sustainability, the company has set the 2025 goal of updating the Corporate Sustainability Strategy with 2030 objectives and a 2040 vision. Thus, the short-term goal, related to the subject, is to establish a commitment to increase the percentage of consumers who recognize Viña Concha y Toro as "produced in a sustainable or environmentally responsible manner", and exceed the levels reached in 2024.



PROGRESS 2024

98%

FROM BEGINNING TO END

6. Management Summary 2024

DJ 3.6.3

In Viña Concha y Toro the guidelines for proper dissemination and communication of our actions are described in the Corporate Responsible Marketing Policy and different teams are trained annually to reinforce these practices.

In the area of **Responsible Consumption**, the communication at the strategic brand level of the company's commitment to Responsible Consumption was incorporated into its websites and social media platforms, reaching 100% incorporation of the message and its link to the corporate campaign. The Responsible Consumption message has been adopted by 25 of the 28 brands of the company's strategic matrix (89%). At the subsidiary level, all 4 of the company's wine subsidiaries, that is, 100% of the subsidiaries have made the message visible. In these three components, an average progress rate of 95% was achieved by 2024 for the Responsible Consumption action line.

Likewise, in 2024, the strategic brand matrix was composed of 28 brands. 100% of these strategic brands in the company's portfolio disseminated **sustainability attributes** through various mechanisms. Some brands continued to make progress in incorporating the Empresas B logo on the label and other complementary attributes. However, there is still the challenge of reaching consumers more actively with the sustainability message, since there is still no recognition of the level of progress in sustainability that the company has achieved at the consumer level.

In addition, 100% of the marketing teams in Chile and Argentina were trained on how to avoid greenwashing, a goal that was ahead of schedule. In addition, the internal and external communications teams of the subsidiaries in Chile were incorporated. This training is carried out annually and will also be extended to the commercial and communications areas of distribution offices, ensuring that all employees involved in communicating with consumers and stakeholders understand the importance of good communication and apply the **Responsible Marketing** practices outlined in the Corporate Policy.

During 2024, there were no incidents related to Responsible Marketing at the consumer level.

FROM BEGINNING TO END

Challenges 2025

DJ 3.6.3

For 2025, the company will continue to promote the **Responsible Consumption** campaign, led by the Communications area with the active participation of the Marketing areas. The purpose of this campaign is to increase the dissemination and impact of this commitment.

At the same time, **sustainability attributes** will continue to be deployed in all strategic brands, through the communication of the Company B certification both on labels and in specific actions, reinforced with the global message "Uncork a Better Future". The strategic brands will maintain their communication plans to make sustainability efforts visible, thus consolidating their differentiation in the market. In addition, training on "How to Avoid Greenwashing" will be extended to marketing, commercial and communications teams in Chile, the United States and Argentina, ensuring transparent and responsible practices.

Finally, the biggest challenge for 2025 will be to establish a solid baseline and a clear KPI to measure the increase in consumer recognition, so that this progress is institutionalized and becomes a central pillar within the Corporate Sustainability Strategy 2030.



The challenge for 2025 is to reach end consumers with a message of sustainability.

UNCORK A BETTER FUTURE

Details of the program can be found at **Consumers**
sustainability.vinacyt.com



5.2

SUPPLIERS PILLAR

Responsible Sourcing

CONTENTS

1. Program Components
2. Contribution to SDGs
3. Roadmap 2021 - 2025
4. Annual Targets
5. Impacts Achieved 2021 - 2024
6. Management Summary 2024

SUPPLIERS PILLAR

Responsible Sourcing

DJ 1.7.2

Viña Concha y Toro fosters a virtuous relationship with its suppliers, promoting ethics, sustainability and emissions reduction, to grow together and generate positive impact throughout the value chain.

The company seeks to leave a positive impact on its suppliers, building bonds of trust that promote sustainability practices, strengthen their capabilities and consolidate a network of shared benefits in multiple areas of management, promoting sustainable innovation, resilience and joint growth within a solid, transparent and constantly evolving collaborative value chain.

Through this program, the company promotes two strategic lines. The first, based on principles of business ethics, seeks to improve supplier practices, providing knowledge and tools that facilitate the adoption of more demanding standards, extending the culture of responsibility throughout the supply chain. The second focuses on climate change, encouraging the application of recognized methodologies for reducing carbon emissions, which generates a positive impact on both operations and territories.

This dual responsibility approach promotes a virtuous and mutually beneficial relationship, where the company leads by example and invites its suppliers to move towards a more sustainable, ethical and resilient future. By strengthening collaboration and sharing knowledge, it fosters innovation and competitiveness in the sector, expanding the capacity to generate positive systemic change. In this way, Viña Concha y Toro reaffirms its commitment to shared growth and the creation of long-term value for all stakeholders.

The program promotes ethical practices and the reduction of emissions, strengthening bonds of trust with suppliers to move together towards a sustainable and responsible future.

GOAL 2025

Responsible Sourcing Program 100% implemented, based on ethical elements with the entire supply chain and deepening on climate change with 30 of the main packaging suppliers.
Base Year 2020:
200 suppliers, including
30 packaging suppliers
on climate change axis

INDICATOR

100% implementation
of the Roadmap to 2025

1. Program Components

Core Concepts: Ethics and Climate Change

01
BUSINESS ETHICS

This thematic line was created to help improve performance and promote transparency through the reporting of social practices of key suppliers to the company. This action helps to reduce the risks of non-compliance in terms of Human Rights in the company.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Assess the responsibility of our suppliers, especially in terms of their Human Rights performance in the company, with the participation of **200 key suppliers** who provide details on ethical practices. Contribute to improving their performance.

02
CLIMATE CHANGE

CO2 emissions from the use of packaging inputs is one of the main components of the company's indirect emissions, which is why we seek to bring suppliers closer to the implementation of science-based CO2 reduction plans. Through its work on climate change with suppliers, the company is encouraging 15 packaging suppliers to adopt the SBT methodology in order to reduce at least 12 thousand tCO2e in the supply chain.

SDG 13
CLIMATE ACTION

Encourage and support our suppliers in measuring and reducing their carbon footprint, aligning them with the principles of climate science and global commitments to CO2 reduction. Currently, **15 packaging suppliers** are aligned with these emission reduction efforts, where we seek to generate a reduction of **at least 12 thousand tons of CO2 per year** in the supply chain compared to 2020 levels.

2. Contribution to the Sustainable Development Goals



RESPONSIBLE PRODUCTION AND CONSUMPTION
TARGET 12.6
Encourage companies, especially large companies and transnational corporations, to adopt sustainable practices and incorporate sustainability information in their reporting cycle.

CONTRIBUTION VIÑA CONCHA Y TORO
SDG Indicator 12.6
200 key suppliers improving their ethical performance, during the work period. By 2024, progress is being made with **159 of them.**



CLIMATE ACTION
TARGET 13.3
Improve education, awareness and human and institutional capacity regarding climate change mitigation, adaptation, mitigation and early warning.

CONTRIBUTION VIÑA CONCHA Y TORO
Indicator SDG 13.3
15 packaging companies in the program. In 2024, a net reduction of **2.5 thousand tons of CO2e emissions** was generated by Viña Concha y Toro's suppliers in the program.

RESPONSIBLE SOURCING

3. Roadmap 2021 - 2025

GOAL 2025

100% implementation of the Responsible Sourcing Program, based on ethical elements and climate change.

Base Year 2020:
200 suppliers | 30 packaging suppliers





2021

Launch of the Climate Change component of the Responsible Sourcing Program, incorporating 30 packaging suppliers.

01. Evaluation and selection of suppliers of inputs and services for the survey of ethical practices in the supply chain (200 key suppliers). Work platform was selected and *matched* with existing data.

02. Launch of the environmental component, initially with 30 packaging suppliers. 2021 Supplier Workshop is held.

2022

Launch of the Ethics component of the Responsible Sourcing Program.

01. Launch and presentation of the social platform. Begin incorporation of suppliers.

02. Delivery of standardized Carbon Footprint manual and individual support meetings for carbon footprint measurement. Progress is made in generating a commitment to reduce emissions based on science by the program's suppliers. Supplier Workshop 2022 was held. Packaging suppliers managed to consolidate a reduction of 15 thousand tCO2e for the company. This year, the number of program members drops to 27 suppliers.

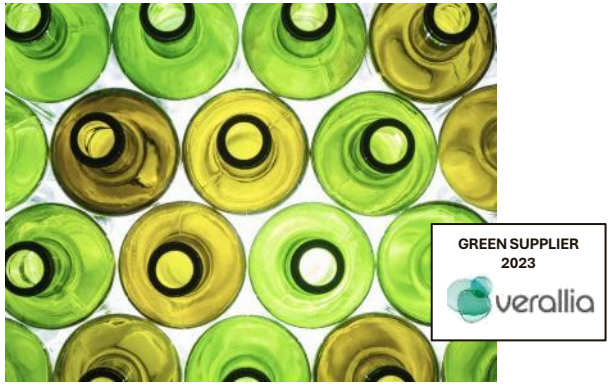


2023

First award of "Green Supplier 2023" Recognition to suppliers that have achieved significant emission reductions.

01. No progress is made in the incorporation of 30% of suppliers. Change of platform is generated and progress will be made in this goal during 2024 considering a new internal tool.

02. Suppliers make progress in the implementation of their commitments and reduction measures. A reduction of 22,319 tCO2e is generated for the company. Supplier Workshop 2023 is held, where recognition is given to suppliers that have generated significant reductions. The number of suppliers in the program is reduced to 20.




VIÑA CONCHA Y TORO

PROGRAMA DE ABASTECIMIENTO RESPONSABLE 2021 - 2025

RECONOCIMIENTO
GREEN SUPPLIER 2024
VIÑA CONCHA Y TORO

UNCORK A BETTER FUTURE

Viña Concha y Toro agradece el compromiso y participación en su Programa de Abastecimiento Responsable durante el año 2024 y destaca a la empresa:

M C C Label

Este reconocimiento se entrega por su compromiso de reducción de emisiones de carbono, el cual se encuentra basada en la metodología de Science Based Targets, reflejando el compromiso de la empresa con la acción climática.

Santiago, 14 de noviembre 2024

2024

Second "Green Supplier 2024" award, highlighting MCC Label for its SBTi commitment.

01. The supplier platform is selected, but its implementation is not completed, but despite this, a project on Due Diligence on Human Rights in the Company for grape producers is started, which covers 141 producers and will be completed in 2025. Self-assessment of ethics and sustainability at key suppliers.

02. Monitoring Year 2. Supplier reductions reached **12.5** thousand tCO2 , falling short of the established goal, mainly due to the increase in the glass emission factor.

UNCORK A BETTER FUTURE 2030

2025

Third *"Green Supplier 2025"* award ceremony during the Annual Supplier Workshop.

01. 100% of suppliers incorporated in ethical requirements monitoring platform. At least 200 suppliers.

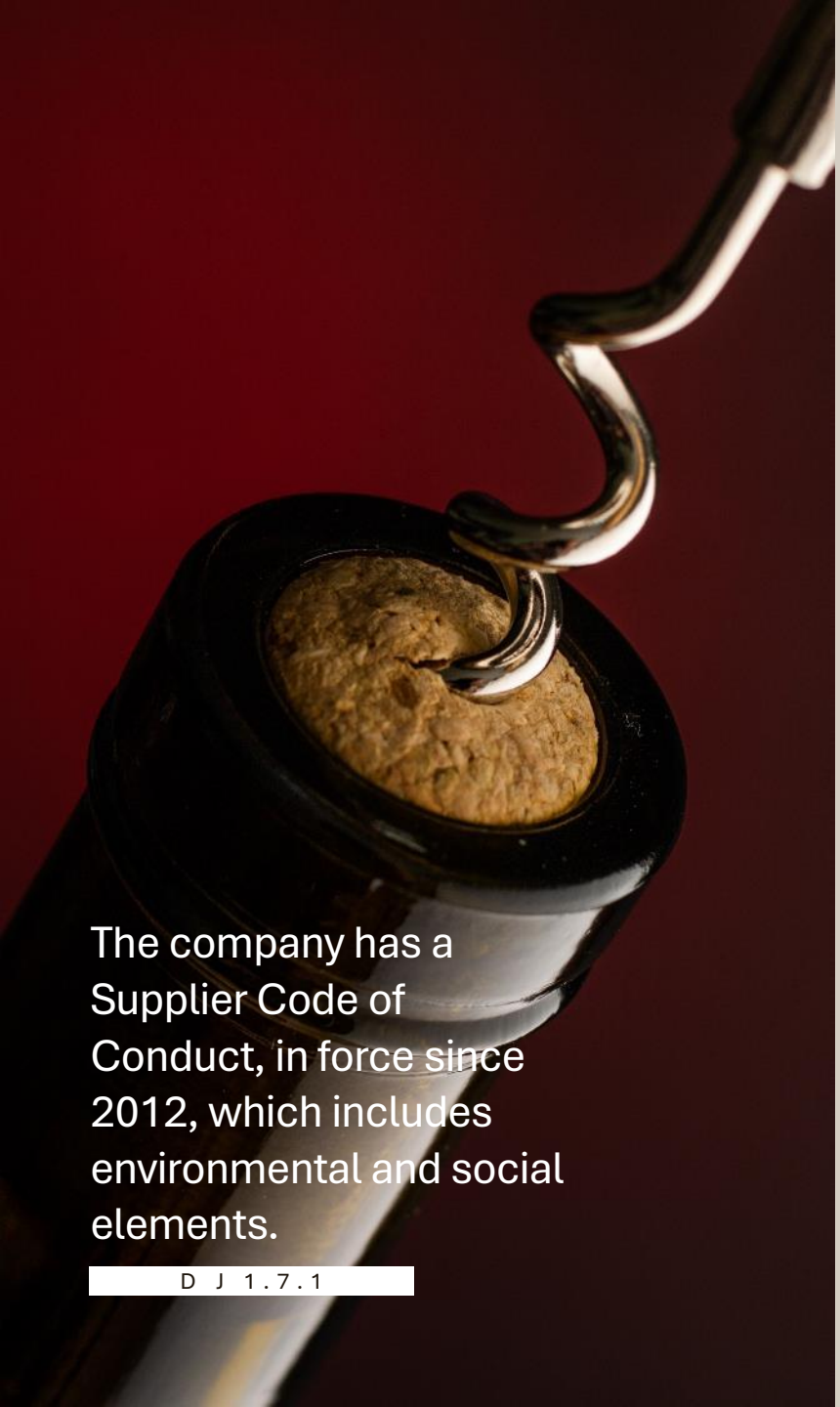
02. Program suppliers with carbon footprint reductions (at least 12 thousand tCO2e).



RESPONSIBLE SOURCING

4. Annual Goals

	ACTIONS	GOAL	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Pre-selection of suppliers for SEDEX - Matching Process platform. • Launching of the climate change component program with 30 of the main packaging suppliers.	8 Suppliers with matching Launch of the program	# of suppliers % Progress	**8** **100%**	**6** **100%**	88%
2022	• Launch platform and start incorporating suppliers in the business ethics component. • Standardized carbon footprint and generation of first step in the commitment to science-based emissions reduction (SBTi) by program suppliers. • Reduction of emissions from packaging.	Launch of the social platform 27 suppliers committed 12 thousand tCO2e	% Progress # of suppliers committed tCO2e	**100%** **27** **12 thousand tCO2e**	**100%** **14** **15 thousand tCO2e**	92%
2023	• 30% of suppliers incorporated in Business Ethics Platform. • Monitoring Year 1: Emission reductions in accordance with plans established by suppliers. • Reduction of packaging emissions.	30% implementation Suppliers 20 suppliers with SBT reduction goals 12 thousand tCO2e	# of suppliers # of suppliers with SBT targets tCO2e	**60** **20** **12 thousand tCO2e**	**0** **10** **22.3 thousand tCO2e**	79%
2024	• **70% of suppliers incorporated in Business Ethics Evaluation.** • **Monitoring Year 2: Expected reductions according to plans established by suppliers.** • **Emission reductions from packaging.**	**70% implementation of gaps** **20 suppliers with SBT targets and reductions** **12 thousand tCO2e**	**# of suppliers** **# of suppliers with SBT targets and reductions** **tCO2e**	**140** **15** **12 thousand tCO2e**	**159** **8** **2.5 thousand tCO2e**	***63%***
2025	• 100% of suppliers incorporated in Business Ethics Platform. • Monitoring Year 3: 30 suppliers with carbon footprint reductions. • Five-year balance of packaging reductions.	100% suppliers 20 suppliers with SBT targets and reductions Reduction of 12 thousand tCO2e	# of suppliers # of suppliers with SBT targets and reductions # tCO2e	**200** **15** **12 thousand tCO2e**		



The company has a Supplier Code of Conduct, in force since 2012, which includes environmental and social elements.

D J 1.7.1

RESPONSIBLE SOURCING

5. Impacts Achieved 2021 - 2024

	Unit	2020	2021	2022	2023	2024	2025
ETHICS BUSINESS ETHICS	# suppliers included in business ethics evaluations		**6 Matching Process**	**6**	**0**	**141**	
	# suppliers with ethics self-assessment		**145**	**145**	**0**	**38**	
CLIMATE CHANGE	#program providers		**30**	**26**	**20**	**15**	
	# suppliers committed to SBTi		**10**	**14**	**10**	**8**	
	% suppliers committed to SBTi		**33%**	**52%**	**50%**	**53%**	
	Packaging Emissions (tonCO2e - Origin Chile)	**80,930**	**56,037**	**56,634**	**41,008**	**68,721**	
	# tons of CO2e Committed annual reductions in packaging by 2020		**12,000**	**12,000**	**12,000**	**12,000**	**12,000**
	# ton CO2e Actual reduction in packaging with respect to 2020		**24,893**	**24,296**	**39,922**	**2,515**	
	# ton of CO2e Excess Annual Reductions		**12,893**	**12,296**	**27,922**	**-9,485**	
	BUDGET OF CO2e REDUCTIONS FOR THE PERIOD		**+12,893**	**+25,189**	**+53,111**	**+43,626**	

RESPONSIBLE SOURCING

Description of Supplier Practices

Purchasing practices are continuously reviewed to ensure alignment with the Supplier Code of Conduct and to avoid conflicts with the company's environmental and social requirements. While the company's desire is always to accompany the process of environmental and social improvement of the supply chain, suppliers are notified that the company may take measures such as excluding them from providing services or delivering products in case of serious incidents or repeated non-compliance with the Supplier Code of Conduct and Viña Concha y Toro's Code of Ethics.

Also, the company's suppliers are not immediately excluded from contracting if they cannot meet the minimum requirements requested by the company within a certain period of time. Instead, this process is carried out through gradual selection, as suppliers are evaluated annually considering 4 main criteria: price, quality, service and sustainability. In terms of sustainability, their progress in terms of carbon footprint and adherence to the company's ethical requirements is evaluated.

This means that the company reflects its preferences for integral suppliers to the extent that the annual evaluation of suppliers is carried out, since as a result of this evaluation, the preference for suppliers with better performance in the mentioned dimensions is reflected, applying a weight to each criterion of the evaluation of suppliers, which make up the purchasing polynomial. Thus, the result of this evaluation is reflected in the subsequent awarding of contracts.

DJ 1.7.5 - 1.7.6

Description of Suppliers	Unit	2021	2022	2023	2024
Total number of Tier 1 suppliers	#	5,131	3,959	2,881	2,549
2. Total number of significant suppliers in Tier 1	#	581	431	270	333
3. % of total spending on significant Tier 1 suppliers *(1)	%	-	-	80%	80%
4. Total number of significant non Tier-1* suppliers	#	0	0	11	42
5. Total number of significant suppliers (Tier-1 and non Tier-1)	#	581	431	281	375
6. Total number of suppliers evaluated through desk/on-site evaluations(1)	#	-	-	49	56
7. % of significant single suppliers evaluated*.	%	-	-	17%	15%
8. Number of suppliers assessed with actual/potential substantial negative impacts	#	30	26	20	15
9. % of suppliers with actual/potential substantial negative impacts with an agreed corrective action/improvement plan	%	100%	100%	100%	100%
10. Number of suppliers with actual/potential substantial negative impacts that were terminated	#	0	0	0	0
Total number of suppliers supported in the implementation of the corrective action plan*.	#	30	26	10	5
12. % of evaluated suppliers with actual/potential substantial negative impacts supported in the implementation of corrective action plan	%	100%	100%	50%	27%
13. Total number of suppliers in capacity building programs*.	#	30	26	20	15
14. % of significant single suppliers in capacity building programs	%	5%	6%	7%	9%

(1) Parameter incorporated in 2023
* Verification Requested by Dow Jones



RESPONSIBLE SOURCING

6. Management Summary 2024

In Viña Concha y Toro the communication of our actions in Responsible Consumption and Marketing is a fundamental task. The "From Start to Finish" program seeks to generate strategies so that these concepts are captured by the final consumer.

During 2024, more significant progress was made in the ethical component of the Responsible Sourcing Program.

In terms of ethics, in 2024 we were able to conduct a self-assessment of ethics and sustainability in the company's key suppliers, generating an analysis of the current status in these matters. In addition, a Human Rights Due Diligence project was initiated with 141 of the company's grape growers, a project that, due to its scope, will be completed in 2025. In addition, 38 key suppliers submitted their ethics self-assessment.

In climate change, eight of them made significant progress in their commitment to Science Based Targets (SBT), demonstrating concrete action by setting emission reduction targets based on international standards. This group represents 53% of the suppliers.

The fourth Annual Supplier Workshop of the period was held. During the workshop, information was provided on the next steps designed to strengthen the sustainable supply chain and a balance of the previous year was presented, focusing on the progress and challenges ahead. In addition, recognition was given for the second time to outstanding suppliers for their significant reductions in CO_2 emissions. In this context, this recognition was awarded to the label supplier, MCC Label.

In 2024, the program consisted of 15 companies, as 5 suppliers stopped working with the company. Of these, 8 (53%) are already committed to the Science Based Targets Methodology, 6 have already measured their carbon footprint, although they do not meet standardized criteria and SBT targets. On the other hand, one new supplier started measuring its carbon footprint for the first time. In terms of emissions reduction, a decrease of **2.5 thousand** tons was recorded compared to the 2020 base year. This increase is due to a **74%** increase (from 0.42 to 0.73 tonCO2e/TonGlass) in the glass emission factor, from our main supplier, as it implemented methodological changes in 2024.

RESPONSIBLE SOURCING

Challenges 2025

Despite the challenges of the environment, the company achieved greater progress compared to the previous year, resuming the path of the five-year period. Each advance is a firm step towards the fulfillment of the 2025 Responsible Sourcing goals, so we will continue to deepen our efforts in:

ETHICS

We were able to resume the pace of progress in ethical evaluations. The main challenge for 2025 will be to automate this analysis, in order to strengthen efficiency and ensure the future integration of ethical standards throughout the supply chain.

ENVIRONMENTAL

Further consolidation of the reductions achieved is expected. However, it is expected to be complex for all packaging suppliers in the program to adhere to SBTi commitments due to the current challenging economic context and the dynamics of the global wine market. This is more evident in small and medium-sized suppliers, as it is noted that suppliers with international parent companies have shown significant progress in this area. Progress will continue to be made.



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Details of the program can be found in:
Responsible Sourcing 2024 Report.
sustainability.vinacyt.com

The great challenge 2025 is to automate ethical evaluations and achieve greater adherence of SBTi suppliers, despite the complex economic context.



5.3

CUSTOMER PILLAR

Closer to Our Markets

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2. Contribution to the SDGs
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CUSTOMER PILLAR

Closer to Our Markets





To proactively bring our sustainability performance closer to our customers and capture pioneering trends that will help us become a global benchmark in sustainability.

The Closer to Our Markets Program is the core initiative of the customer-focused pillar. It was designed to proactively bring sustainability performance closer to the company's core customers and capture pioneering trends that will accelerate the winery's transformation into a global benchmark in sustainability.

To this end, and together with the commercial and distribution office teams, a selection was made of the company's main customers on which the program will focus. This selection is based on internal criteria such as interest in the subject, sales levels and relative sales position. The aim is to actively listen to their sustainability concerns and proactively showcase the company's progress and challenges. The objective is for customers to learn more about the company's progress and voluntary commitments in this area.

Likewise, and as a way to continuously improve its performance, the company seeks to identify those areas where there is still room for improvement. To this end, it uses a benchmark generated with the retail industry, which stands out for its leadership in sustainability matters.

The Closer to Our Markets Program seeks to raise awareness of our management and get our customers to become triggers for improving our sustainability practices. It addresses the delivery of direct information to our main customers on a global scale and seeks to generate alignment with the initiatives of 30 customers, mainly retail chains on a global scale.

The program strengthens the relationship with 30 global customers, sharing progress in sustainability, listening to concerns and generating improvements an international benchmark.

GOAL 2025

100% of our main customers incorporated into the Closer to Our Markets Program for the transfer of sustainable management practices to and from the company.

Base year 2020:
30 main retail customers.
35% of the holding company's sales

INDICATOR

30 major customers
incorporated into the program.

CLOSER TO OUR MARKETS

1. Program Components

Core Concept: Visibilizing Efforts

01
PROMOTE

PROMOTE OUR ACTIONS

Actively share our sustainability progress and challenges with our key customers.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Promote the company's sustainability among the main clients, making the company's **regenerative work philosophy** known. Publicize the "Uncork a Better Future®" strategy and generate alliances to advance common goals, strengthening and accelerating progress.

02
LISTEN

ACTIVE LISTENING

Knowing the trends, requirements and challenges that our customers bring to us in a proactive and programmed manner.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Understand first-hand the sustainability needs of **30 of the** company's **main customers** and generate joint work alternatives.

03
IMPROVE

COMPLETE GAPS

This will allow us to identify trends that our customers adhere to and that we are not yet part of. It will allow the company to maintain leadership and improve sustainable positioning with our main customers.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

Proactively incorporate those **practices that the company is not yet addressing**, which are in line with customer requirements and are material to the organization's sustainability context.

2. Contribution to Sustainable Development Goals



RESPONSIBLE PRODUCTION AND CONSUMPTION
GOAL 12.6
Encourage companies, especially large companies and transnational corporations, to adopt sustainable practices and incorporate sustainability information in their reporting cycle.

CONTRIBUTION VIÑA CONCHA Y TORO
SDG Indicator 12.6

(i) The company meets with **30 of its major customers per year** to raise awareness of its sustainable practices.
(ii) The company has engaged more closely with two customers during 2024 to share experiences more closely (Walmart Chile; Mercian Japan).
(iii) An annual **benchmarking of customers' sustainable practices** is carried out in order to anticipate any new trends in this area. This was also carried out during 2024.
(iv) During 2024, **47 customer questionnaires** were answered, responding to their concerns regarding sustainability.

CLOSER TO OUR MARKETS

3. Roadmap 2021 - 2025

GOAL 2025

100% of our main customers incorporated into the Closer to Our Markets Program, for the transfer of sustainable practices to and from the company.

Base Year 2020: 30 customers | 35% of the holding company's sales.





2021

Design of the "Closer to Our Markets" program in conjunction with commercial areas and subsidiaries.

01. Development of the "Closer to Our Markets" program to generate an instance of exchange of sustainable practices with the company's main retail customers, learning about their sustainability guidelines and making the company's guidelines known.

02. Definition of criteria and selection of 30 main retail customers in conjunction with the different markets.

2022

Start of exchange meetings with commercial offices and key customers. 30 key customers of the program represent 36% of sales 2021.

01. Conduct meetings with key customers by market to identify relevant sustainability trends.

02. Trends & Actions Matrix" was generated to visualize the main differences in terms of customer requirements and to identify potential gaps.



2023

30 key customers of the program represent 39% of 2022 sales.

01. An analysis of the gaps detected was carried out and the potential for implementing the initiatives internally was evaluated.

02. Follow-up rounds were held with those customers that generated the greatest interest and involvement. These meetings were held jointly with the commercial areas.





2024

In 2023, the company's top 30 customers accounted for 51% of sales.

01. Gap analysis was consolidated, detecting that there are gaps with only 3 customers, which have begun to be addressed during this year.

02. We continued to meet with key customers in various markets. In addition, key customers visited the company and were able to confirm in situ the company's commitment to sustainability.

UNCORK A BETTER FUTURE 2030

2025

Conclude internal implementation of potential practice gaps and conduct stocktaking rounds with program clients.

01. Conclude the implementation of the gaps and generate joint work initiatives with clients around common sustainability aspects.

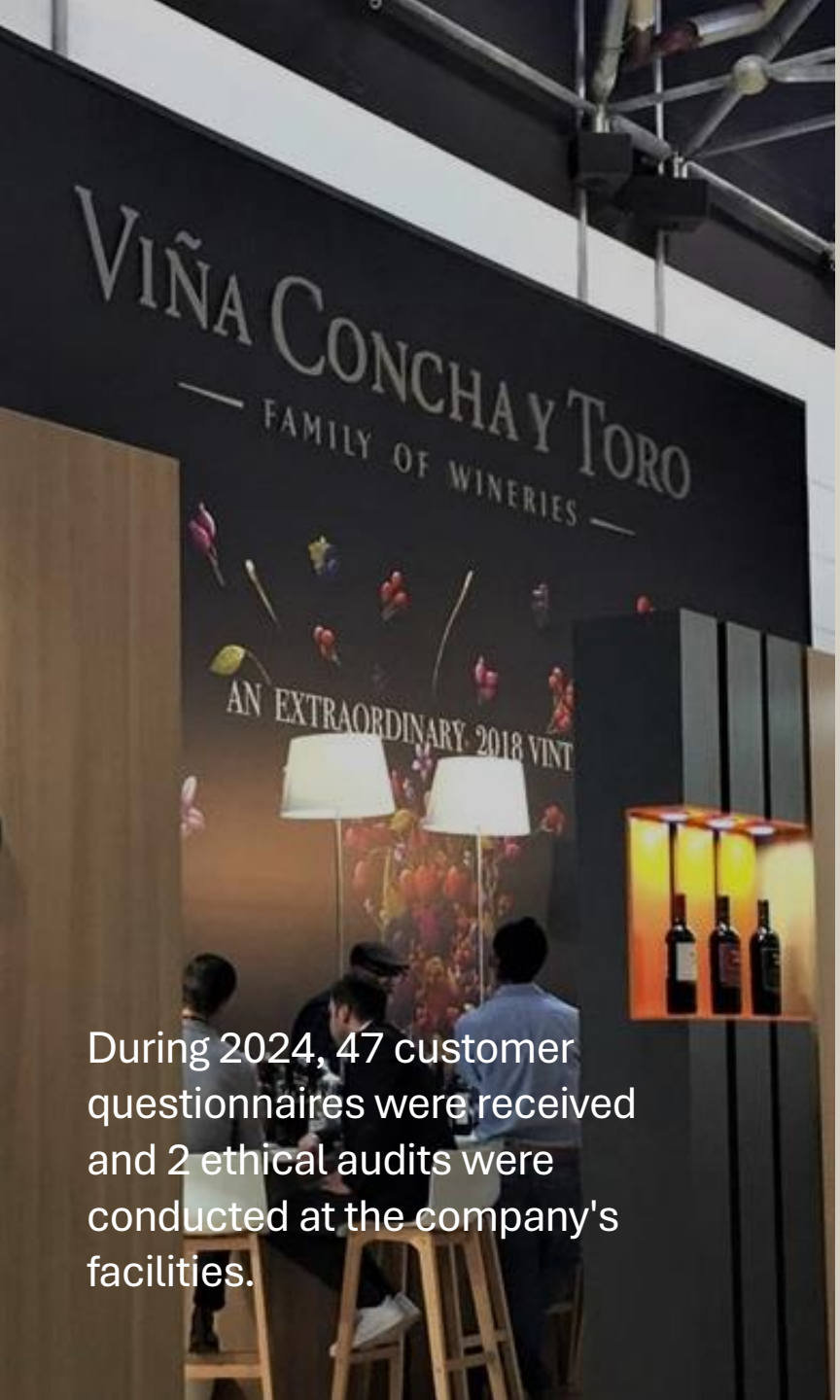
02. Conduct final progress rounds with clients, showcasing progress in sustainability.



CLOSER TO OUR MARKETS

4. Annual Goals

	ACTIONS	GOAL	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Develop the "Closer to Our Markets" program to maintain an open channel with the company's main retail customers, knowing their sustainability guidelines.	Launch of the "Closer to Our Markets" program. "Closer to Our Markets" Program	% Progress	**100%**	**100%**	83%
	• Selection of main retail customers in conjunction with the different markets.	30 pre-selected preselected	# of clients Preselected	**30**	**20**	
2022	• Conduct meetings with key customers by market to identify relevant sustainability trends.	Meetings with 30 clients	# of meetings meetings with clients	**30**	**20**	83%
	• Generate "Trends & Actions Matrix" and develop a gap plan to implement those actions in which the company has the potential for growth. The aim is to seek and implement best practices in the retail industry.	Gap Plan - Trends & Actions & Actions developed	% elaboration of the PB ELABORATION | T&A	**100%**	**100%**	
2023	• Start internal implementation of gaps detected and selected as a priority.	100% gap analysis and feasibility of gaps	% of progress	**100%**	**100%**	100%
	• Conduct a follow-up round to show progress to our clients regarding the "Trends & Actions Matrix".	Meetings/benchmark with 30 clients	# of meetings/benchmark with customers	**30**	**30**	
2024	**• Advance in the implementation of the detected gaps that are selected for implementation.** **• Continue round of meetings to show progress with clients and their sustainability areas.**	**Meetings/benchmark with 30 clients**	**# of meetings/benchmark with clients**	**30**	**30**	***100%***
2025	• Conclude the implementation of the gaps and generate joint work initiatives with clients on common aspects of sustainability.	Meetings/benchmark with 30 clients	# of meetings/benchmark with clients	**30**		
	• Conduct final progress rounds with clients, showing progress in sustainability.					



During 2024, 47 customer questionnaires were received and 2 ethical audits were conducted at the company's facilities.

CLOSER TO OUR MARKETS

5. Impacts Achieved 2021 - 2024

Stages	Indicator	2021	2022	2023	2024
		Program design and launch in conjunction with commercial offices. **Client selection**			
PROMOVER	# Commercial offices		**13**	**13**	**13**
	# Commercial Offices participating		**8**	**8**	**8**
LISTEN	#clients participating		**20**	**30**	**30**
	% of sales		**36%**	**39%**	**51%**
	# cases sold to key customers		**12,4** mill C9L	**11,7** mill C9L	**14,6** Mill C9L
	# customer meetings/benchmark		**20**	**30**	**16**
	# Benchmark and practice analysis		**100%** Performed	**100%** Completed	**100%** Completed
	% compliance with environmental requirements		**100%**	**100%**	**100%**
	% compliance with social requirements		**85%**	**90%**	**90%**
IMPROVE	# Customer surveys answered		**9**	**1**	**47**
	# Ethical Client Audits received		**0**	**3**	**2**



CLOSER TO OUR MARKETS

Customer Satisfaction and Relationships

DJ 3.6.1 - 3.6.2

The company annually measures customer satisfaction through surveys conducted by IPSOS, evaluating various key aspects of the experience, which allows identifying opportunities for improvement and strengthening sustainable business relationships.

In order to know the levels of satisfaction and loyalty of Viña Concha y Toro's customers in relation to the service received in the different stages of interaction, the company conducts an annual satisfaction survey through its Corporate Customer Service department.

As part of its certification as a B Company, the company is constantly seeking to improve its processes. Therefore, this survey is carried out in order to:

- Know the evaluation of Viña Concha y Toro's image among its customers.
- Determine strengths and weaknesses in service attributes.
- Generate indicators that allow us to see the evolution of the service and each of the processes over time.
- Determine a loyalty indicator based on Initial Satisfaction, Recommendation and Repurchase.

In the 2022 study, measured in March and April, the questionnaire incorporated a process logic from the customer's point of view, in addition to the incorporation of concepts such as quality, sales and after-sales. In addition, it focused on those customers of greatest interest to Viña Concha y Toro, in order to know their opinions in greater depth.

Within the concept of IMAGE, several dimensions are considered, which complement from different angles the concept that customers observe of the company and its products. They are:

- Quality
- Accessibility (Ease and availability for contact).
- Sustainability
- Consultancy (Technical competence in the delivery of services)
- Adaptability (Adapts to customer needs)
- Agility (Fast delivery, zero errors)

DIMENSIONS EVALUATED

Quality
Fulfillment of dispatch
Sales Service
After-sales service
Problem rate
Benchmarking
Image

TECHNIQUE USED

Quantitative Study
Online surveys, via e-mail to a list of customers provided by Viña Concha y Toro.

TARGET GROUP

Customers selected by Concha y Toro who made a purchase during 2021 and belong to different groups according to size, sales volume, geographic area and other variables.

SELECTED SAMPLE

A total of 124 surveys were conducted with a response rate of 42%. A total of 52 surveys were answered between March 14 and April 24, with international coverage.

Viña Concha y Toro recognizes the strategic importance of customer relationship management as a fundamental pillar. The company uses tools that provide key information to identify relevant groups, design specific products and ensure quality in the interaction with customers and consumers. It also understands that digital and multichannel presence is essential to consolidate ties, expand its reach and respond to new consumer trends. This is a segment in which the company started activities in 2020 and its sales level reaches 2.4% of the company's total sales.

At the same time, the company assumes responsibility for safeguarding the privacy and security of its customers' data, implementing solid policies that prevent operational and reputational risks.

Indicators	2021	2022	2023	2024	Target 2024
% of total customers using online services to solve problems or purchase products	70%	70%	79%	80%	No
% revenue associated with online services (direct sales, advertising, etc.)	2.5%	2.1%	2.0%	2.4%	No

Approach Used	Unit	2020	2021	2022	2023	2024
Surveys	% of satisfaction	81%	96%	87%	81%	87%
Coverage	% of people surveyed	39%	42%	54%	23%	42%



PROGRESS 2024

100%

CLOSER TO OUR MARKETS

6. Management Summary 2024

Viña Concha y Toro consolidated its leadership in sustainability in 2024 with the recognition of 2 of its main global customers, benchmarking key customers and strengthening strategic relationships.

During 2024, an exhaustive analysis of sustainability practices and trends was again carried out through benchmarking applied to 30 customers that are part of the corporate program, in order to keep current customer requirements up to date and anticipate new and evolving demands. The clients participating in 2024 represented 51% of the company's total sales, both in volume and value, which makes this exercise strategically representative.

The 2024 analysis shows that the only gaps that remain are those detected in 2023, referring to 3 clients with a focus on social issues, since in 2023 it was decided not to move forward with implementation due to the internal context. However, in 2024 we began to make progress on the issue, starting the exercise of Due Diligence in Human Rights in the Company for grape suppliers. The results will be obtained in 2025.

During the year, the 8 commercial offices adhered to the program held multiple meetings with these customers, with a greater emphasis on Europe, since this is the region where most queries and requirements in this area are concentrated and where regulatory requirements are increasing.

In this period, two relevant recognitions stand out: the Regeneration Award from Walmart in Chile and the Sustainable Supplier Award from Tesco in the United Kingdom, which consolidate Viña Concha y Toro's position among high-standard global customers. Also, from Asia, different customers have continued to visit and rely on the company to learn about its sustainability practices, processes and strategies, reflecting the trust and international relevance achieved.

In 2024, we highlight the explicit incorporation of sustainability issues in roadshows with clients in the United Kingdom, strengthening the integration of these aspects in the commercial relationship and generating more collaborative and transparent instances of dialogue.

CLOSER TO OUR MARKETS

Challenges 2025

Looking ahead to 2025, the company faces two key strategic challenges in terms of customer relations and the dissemination of the company's sustainability performance.

The first is to advance in the permanent monitoring of markets, customers and their demands, with the aim of anticipating global trends and regional regulations that impact sustainability requirements, thus ensuring the ability to adapt and maintain competitive leadership in demanding markets such as Europe and North America, and analyzing the global context of regulatory developments and customer requirements.

The second challenge is to strengthen the strategy for communicating sustainability performance to key clients, generating continuous information, reports, dialogue instances and visibility mechanisms that allow us to more clearly position our achievements.

This seeks not only to grow in recognition, but also to consolidate long-term relationships based on trust and external validation of Viña Concha y Toro's sustainable practices.

The company seeks to anticipate customer and market trends and strengthen sustainability communication, consolidating leadership and global recognition.



UNCORK A BETTER FUTURE

Details of the program can be found in:
Clients
sustainability.vinacyt.com



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OUR PEOPLE PILLAR

Healthy, Diverse and Happy

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1. Program Components
2. Contribution to the SDGs
3. Roadmap 2021 - 2025
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OUR PEOPLE PILLAR

Healthy, Diverse and Happy



Continuously improve the well-being and commitment of all the company's employees. Grow in diversity, equity and inclusion.

In the 2021-2025 period, the organization will focus on ensuring equal opportunities and actively improving the well-being of all employees.

The "Healthy, Diverse and Happy" program is based on three fundamental pillars: health, diversity and well-being, which are actively promoted and developed within the company by the People Management.

In terms of health, the company has health agreements, sports and recreational activities. In terms of diversity, we work to promote inclusion, achieve a gender balance appropriate to each work situation and encourage multiculturalism within our workforce. As a company with operations in different parts of the world, cultural diversity plays a central role in people management.

With respect to work-life balance, we seek to advance in the implementation of increasingly individualized benefit programs that raise wellness levels and promote a balance between work and family life for our employees.

The company is committed to establishing long-term relationships with its employees, contributing to their well-being through quality-of-life programs, training opportunities, and promoting a positive work environment based on the values of the corporate culture: Respect, Collaboration, Openness to Change, Agility, and Excellence.

In Chile, the company promotes the "Healthy, Diverse and Happy" program, promoting health, diversity and inclusion, and labor welfare through benefits, training and corporate culture based on respect and excellence.

GOAL 2025

100% implementation in the company, generating coverage to all employees and based on key elements for people management: health, diversity and well-being.
Base year 2020:
3,579 workers

INDICATOR

100% of employees
Coverage of the Holding Level Program

1. Program Components

The **Healthy, Diverse and Happy** Program is composed of 2 central work axes:

01
WELLNESS AND HEALTH

WELLNESS AND HEALTH
With the health of its employees in mind, the company has a series of direct benefits and additional insurance policies aimed at individual and family wellness, with a variety of sports and recreational activities. Promoting a balance between work and personal life is vital for the health and motivation of our people.

SDG 8
DECENT WORK AND ECONOMIC GROWTH

Promote equal access to **health benefits for all** company **employees**, enabling them to take care of themselves and promote self-care. Focused on all company employees with benefits relevant to their life cycle.

02
DIVERSITY

DIVERSITY: INCLUSION, GENDER BALANCE AND MULTICULTURALISM.
A diverse culture enriches the company and drives it to be successful. We seek to strengthen the internal culture by working on Inclusion, Gender Balance and Multiculturalism.

SDG 10
REDUCING INEQUALITIES

Achieve the incorporation of people with diverse characteristics to the organization, generating cultural resilience including young people and people with disabilities, and ensure equal pay for work of equal value for **all employees** of the company.

2. Contribution to the Sustainable Development Goals



DECENT WORK AND ECONOMIC ECONOMIC GOAL 8.5
By 2030, achieve full and productive employment and decent work for all women and men, including young people and people with disabilities, and equal pay for work of equal value.

CONTRIBUTION VIÑA CONCHA Y TORO
SDG Indicator 8.5
More than 3.2 thousand people benefited from health and wellness agreements in all operating locations, including the company's direct workers and their families.



REDUCING INEQUALITIES TARGET 10.3
Ensure equality of opportunity and reduce inequality of outcomes, including through the elimination of discriminatory laws, policies and practices, and the promotion of appropriate legislation, policies and measures in this regard.

CONTRIBUTION VIÑA CONCHA Y TORO
SDG Indicator 10.3
1.6% of the workforce incorporated by concept of inclusion, people in the company incorporated by concept of disability.

HEALTHY, DIVERSE AND HAPPY

3. Roadmap 2021 - 2025

GOAL 2025

Program implemented, covering 100% of the company's employees and based on 2 key elements for people management: diversity and well-being.

Base Year 2020: 3,579 workers





2021

Design and definition of priority axes of the Healthy, Diverse and Happy Program.

In this stage, the "Healthy, Diverse and Happy" Program was designed and launched. Progress was made in the definition of the company's priorities and the visualization of goals for 2025.

2022

First year of operation of the program, establishing the basis for its implementation.

Progress is made in the construction of the Action Plan and determination of annual measurement indicators.

Systematic incorporation of people with disabilities into the organization in different areas and workplaces, making progress in generating safe conditions for this purpose.

Visits and face-to-face meetings are held to disseminate benefits and agreements, health and recreation.



2023

Second year of operation. Emphasis on Diversity, Inclusion, and Equity.

An internal diagnosis was carried out regarding Diversity, Inclusion and Multiculturalism to develop the general guidelines used to generate Viña Concha y Toro's Diversity and Inclusion Policy.

Health Fair was held to disseminate self-care issues and agreements generated.

Information was collected from employees that will be the basis for generating segmented agreements.





2024

Third year of operation. Consolidating the program.

Progress is being made in the implementation of internal training on inclusion issues and internal talks on occupational health and wellness.

In 2024, the company strengthened its commitment to health and wellness, achieving 60% more participation in preventive exams, 2,000 attendees in health workshops, 98.8% satisfaction rate, and expansion of the Employee Support Program with comprehensive coverage for workers and families.

UNCORK A BETTER FUTURE 2030

2025

Fourth year of operation. Program maturity level reached.

Close gaps in terms of Diversity, Inclusion and Multiculturalism. Design specific actions to improve gender balance within the organization.

Consolidation of the individualized benefits program.

Benchmarking with multinational companies.



HEALTHY, DIVERSE AND HAPPY

4. Annual Goals

	ACTIONS	GOAL	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Definition of priority axes for the company's Wellness Program and establishment of 2025 goals.	Program designed	% Progress	**100%**	**100%**	100%
2022	• Incorporate people with disabilities into the organization in different areas and workplaces. • Conduct visits and face-to-face meetings to disseminate benefits and agreements, health and recreation.	35 people 1,500 people	# people # people	**35** **1.500**	**33** **1.432**	95%
2023	• Develop a Diagnostic Report on Diversity, Inclusion and Multiculturalism that allows the development of an inclusion policy and the establishment of goals for gender balance. • Generate individualized benefits according to the analysis of each employee's profile and generation of benefits by age segments.	Policy developed Survey profiles	% Progress % Progress	**100%** **100%**	**100%** **81%**	91%
2024	**•Advance in closing gaps in terms of Diversity, Inclusion and Multiculturalism. Design specific actions to improve gender balance within the organization, increase agreements.** **•Conduct preventive talks, health section program.**	**At least 6 agreements** **1,000 people trained**	**% Progress** **#People trained**	**100%** **1,000**	**81%** **1,316**	***+100%***
2025	• Manage segmented agreements for different facilities (2 for farms, 2 for warehouses, 2 for plants and 2 for WTC). • Consolidation and evaluation of the individualized benefits program.	100% progress in implementation Result over 80%.	#Act. implemented / Total #Act. % user satisfaction of users	100% 80%		



HEALTHY, DIVERSE AND HAPPY

5. Impacts Achieved 2021 - 2024

Work Axes	Indicators	2021	2022	2023	2024
		Program design and launch **Selection of internal work axes**		**First Diversity Diagnosis Report**	
WELL-BEING AND WORK	# of people with preventive health exams in farms, warehouses and plants	**450**	**473**	**647**	**719**
	# Workshops	**15** (Digital literacy workshops in farms)	**319** (Participants in Benefits Workshop)	**620** (Participants in Health Fairs)	**1,170** (Participants in Health Fairs)
	# people trained in personal wellness	**-**	**400** (Alcohol and Drug Prevention)	**522** (Personal Finance)	**1,316** (Mental Mental Health)
DIVERSITY: INCLUSION, GENDER BALANCE AND MULTICULTURALISM	# people credited for inclusion (1.5% endowment)	**39**	**33**	**36**	**35** (1.6% staffing)
	# people with talks on supplementary insurance and benefits	**325**	**1,113**	**1,943**	**1,170**

HEALTHY, DIVERSE AND HAPPY

Description Our People 2024

Today the company has a set of 18 categories of cross-cutting benefits for all company employees. In addition, there are 10 agreements in force, focused on personal and family health matters.



DJ 3.1.4 - 3.4.3 - 3.4.4 - 3.4.5

EQUAL PAY	Unit	2021	2022	2023	2024
Gender gap in average pay (base salary). *Difference between male and female workers.*	%	-	-24.2%	-24.8%	-24.6%
Gender gap in median pay (base salary). *Difference between male and female workers.*	%	-	-52.1%	-55.4%	-59.8%
Gender gap in average bonuses (total assets) *Difference between male and female workers.*	%	-	-14.4%	-14.6%	-14.0%
Gender gap in median bonuses (total assets) *Difference between male and female workers.*	%	-	-23.4%	-22.3%	-24.0%

FATALITIES					
Contributors	# people	0	0	0	1
Contractors	# of persons	0	0	0	1

LOST TIME INJURY FREQUENCY RATE					
Employees	LTIFR (n/million hours worked)	14.86	16.91	15.30	10.96
Coverage	%	100%	100%	100%	100%
Contractors	LTIFR (n/million hours worked)	8.59	11.12	2.35	0.50
Coverage	%	100%	100%	100%	100%

Gap Formula according to Dow Jones Best in Class Index: (Male Salary - Female Salary) / (Male Salary)



PROGRESS 2024

100%

HEALTHY, DIVERSE AND HAPPY

6. Management Summary 2024

In 2024, the company strengthened health, wellness and sports programs, expanding preventive coverage, mental health workshops and benefits, with 98.8% satisfaction, consolidating a comprehensive and inclusive model for employees.

During 2024, the company consolidated its commitment to the health, well-being and quality of life of its employees and families through a series of comprehensive programs. Among the most notable advances, the company achieved a 60% increase in participation in preventive health screenings provided by the company. In addition, the wellness workshops were diversified, incorporating new topics with an emphasis on physical and mental health, reaching more than 2,000 participants in workshops and health fairs. Attendee satisfaction reached 98.8%, which reinforces the effectiveness of these actions and motivates the organization to continue strengthening and expanding their scope.

In the area of mental health management in the workplace, we continued to promote the Employee Support Program (PAE), which includes psychological counseling for employees and their families with full coverage by the company. The platform also allowed us to expand access to preferential agreements with specialists in nutrition, psychology, speech therapy, coaching, general medicine and legal advice, consolidating itself as a space for comprehensive support.

In terms of health and sports initiatives, we deepened our agreements with recreational centers, gyms and dental services at preferential prices, in addition to maintaining the free online platform for physical activity, available to employees and their families. These actions have strengthened the healthy lifestyle within the organization, contributing to a greater sense of belonging and commitment to the corporate culture.

Finally, 2024 was marked by a special effort to promote awareness and effective use of the benefits offered. The company has worked to ensure that every employee not only has access to these initiatives, but also understands their value and integrates them into their daily lives. This approach has allowed us to move towards an increasingly comprehensive, inclusive and sustainable wellness model, aligned with the values of respect, collaboration and excellence that distinguish the company.

HEALTHY, DIVERSE AND HAPPY

Challenges 2025

For the next period, Viña Concha y Toro will define three strategic challenges as a priority: diversity and inclusion, consolidation of benefits and strengthening through international benchmarking.

DIVERSITY AND INCLUSION

Specific actions will be implemented to close gaps in diversity, inclusion and multiculturalism. This will include workshops, training and internal policies aimed at ensuring equal opportunities and fostering a more inclusive organizational culture throughout the company.

ADVANCING INDIVIDUALIZED BENEFITS

Progress will be made in the consolidation of the personalized benefits program, strengthening coverage in the areas of health, wellness and personal development, with proposals adapted to the different realities of employees.

INTERNATIONAL BENCHMARKING

Benchmarking exercises will be carried out with multinational companies of reference, in order to identify innovative practices and adopt international standards that strengthen the level of maturity reached by the program in its fourth year of operation.



Details of the program can be found in:
Healthy, Diverse and Happy 2024 Report.
sustainability.vinacyt.com



5:5

COMMUNITY PILLAR

Corporate Citizenship

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COMMUNITY PILLAR

Corporate Citizenship





Contribute to the development of the different communities where we participate, through entrepreneurship, empowerment and education.

The company is focused on strengthening its ties with the communities in which it operates, actively contributing to their development. This commitment encompasses both the local communities where the company has a presence through estates, wineries and plants, as well as the global communities of which it is a part through its various memberships and associations.

The main objective is to be an active corporate citizen and seek mechanisms to generate a positive impact on the integrated communities, advancing in three strategic lines identified as fundamental for the positive contribution of the company in its environment.

The first of these lines focuses on promoting economic development in the areas where the company operates, by promoting local purchases and fostering support for local entrepreneurship, thus promoting economic growth and the creation of opportunities. The second axis focuses on community empowerment, promoting collaborative and beneficial relationships that strengthen the social and economic fabric of the regions where the company has a presence. Finally, the third axis of work is dedicated to supporting education, recognizing its fundamental role in sustainable development and in improving the quality of life of people in our local communities.

These three strategic pillars make up the program designed to generate a positive and lasting impact on the communities associated with the company.

The company strengthens ties with communities through economic development, social empowerment and support for education, generating a positive impact in the territories where it operates.

GOAL 2025

100% of the local and global communities that the company integrates, with initiatives that contribute to entrepreneurship, empowerment and/or education.
Base Year 2020:
32 locations in Chile

INDICATOR

32 localities with coverage of the Corporate Citizenship Program
(communities in Chile)

CORPORATE CITIZENSHIP

1. Program Components

The **Corporate Citizenship** Program is made up of 3 central work axes:

01 ENTREPRENEURSHIP

The company seeks to promote development in the localities where it is present, through the contribution to entrepreneurship initiatives generated in our communities. We seek to strengthen the link, contributing from our operations to generate economic development.

SDG 17
PARTNERSHIPS TO ACHIEVE THE GOALS

Positively impact the creation or promotion of **10 enterprises** by 2025, linking them to support that the company can give at any stage of the value chain of its business.

02 EMPOWERMENT

At the territory level, the company establishes community engagement activities that seek to empower all the communities where we are present. Through local empowerment, the company seeks to generate a positive relationship with the environment by supporting communities in their needs for education, environmental awareness and recreation.

SDG 17
PARTNERSHIPS TO ACHIEVE THE GOALS

Generate community outreach activities in the **32 communities in Chile** where the company has operations in fields, warehouses and bottling plants.

03 EDUCATION

In terms of education, the company seeks to support early levels, where it seeks to contribute to generate changes in children before school age and linked to the areas where the company operates.

SDG 4
QUALITY EDUCATION

Contribute to education, focusing on early childhood for **1,545 children and their families** in the main communities where the winery operates in Chile.

2. Contribution to the Sustainable Development Goals



PARTNERSHIPS TO ACHIEVE THE GOALS
GOAL 17.6
Improve science, technology and innovation cooperation and triangular cooperation and access to science, technology and innovation, and increase knowledge sharing on mutually agreed terms, including by improving coordination among existing mechanisms.

CONTRIBUTION VIÑA CONCHA Y TORO
SDG indicator 17.6
By 2024, **8 local community enterprises** have been supported with people linked to the enterprises supported by the company.
Number of people involved in community engagement activities.



QUALITY EDUCATION
GOAL 4.2
By 2030, ensure that all girls and boys have access to quality early childhood care and development and preschool education so that they are ready for primary school.

VIÑA CONCHA Y TORO CONTRIBUTION
SDG 4.2 Indicator
1,500 children benefited through the company's contribution to early childhood.

CORPORATE CITIZENSHIP

3. Roadmap 2021 - 2025

GOAL 2025

100% of our communities with activities linked to the Corporate Citizenship Program.

Base Year 2020:
32 communities





2021

An alliance was established with Fundación Choshuenco, an organization that supports early childhood education.

01. Launch of the Entrepreneurship initiative, HUB Viña Concha y Toro, seeking to promote local and technological entrepreneurship.

02. Implementation of local community outreach activities linked to the company's estates, such as the collection of native seeds.

03. Creation of an alliance to support education at the local community level.

2022

The early childhood education support program is initiated.

01. Progress in local agricultural community outreach activities in 15 municipalities, complemented by entrepreneurship initiatives in 3 localities.

02. Beginning of the program to support the Choshuenco Foundation, generating links with the first local education organizations.



2023



Community outreach, generating activities in 18 communities.

01. Progress was made in the coverage of local community outreach activities at different sites of the company's farms, warehouses and plants, considering initiatives to support local entrepreneurship.

02. Support for the Choshuenco Foundation for early childhood education was in its second stage and alliances were generated with new local educational organizations, reaching 1,509 children.



2024

Progress in new communities where the company operates

1. In 2024, 33 activities were carried out in 23 communes, reaching 72% of the territories where the company operates and gathering more than 2,100 local participants.

02. Consolidated collaboration with 24 educational centers in 5 locations, benefiting 1,500 children and strengthening the training of 250 pedagogical teams in early childhood programs.

2025

UNCORK A BETTER FUTURE 2030

Progress in coverage of Community Relationship farms, warehouses and plants and/or support for local entrepreneurship.

01. Progress in coverage of local community outreach projects at different sites of the company's farms, warehouses and plants, considering initiatives to support local entrepreneurship.

02. Closure and evaluation of the first cycle for Early Childhood Education.



CORPORATE CITIZENSHIP

4. Annual Goals

	ACTIONS	GOAL	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Launch of entrepreneurship initiative, HUB Viña Concha y Toro, seeking to promote local and technological entrepreneurship. • Implementation of local agricultural community engagement projects. • Generation of Alliance to address support for Education at the local community level.	2 ventures supported 15 farms with initiatives implemented Alliance with specialized organization	# ventures # foundations # alliances	2 15 1	2 15 1	100%
2022	• Progress in coverage of local agricultural community outreach and/or local entrepreneurship support projects. • Start of the Early Childhood Education support program, incorporation of first local education organizations.	15 farms with initiatives initiatives implemented Launching carried out 1,500 children benefited	# foundos % progress # children benefited	15 100% 1,500	16 100% 1,545	+100%
2023	• Progress in coverage of local community engagement projects at different company sites, farms, warehouses and plants, considering initiatives to support local entrepreneurship. • Early Childhood Education Support Program, second stage with local education organizations.	15 sites with initiatives implemented 16 locations 1,500 children benefited	# sites # localities # children benefited	15 16 1,500	18 18 1,509	+100%
2024	**• Progress in coverage of local community outreach projects at different company sites, farms, warehouses and plants, considering initiatives to support local entrepreneurship.** **• Early childhood education support program, third stage with educational organizations.**	**15 sites with initiatives initiatives implemented** **24 locations** **1,500 children benefited**	**# sites** **# localities** **# children benefited**	**15** **24** **1,500**	**19** **23** **1,500**	***+100%***
2025	• Progress in coverage of local community outreach projects at different company sites, farms, warehouses and plants, considering initiatives to support local entrepreneurship. • Early Childhood Education Support Program, closing and evaluation of the first cycle.	15 sites with initiatives implemented 32 locations 1,500 children benefited	# sites # localities # children benefited	15 32 1,500		



One of the communitties with the high level of envolvement in Chile is the town of Pirque in Santiago de Chile, where Viña Concha y Toro's **Wine Center** is also located.

CORPORATE CITIZENSHIP

5. Impacts Achieved 2021 - 2024

Axes of Work	Indicators	2021	2022	2023	2024
EDUCATION	Start of activities	**Alliance**			
	# Children of preschool age benefited	-	**1,545**	**1,509**	**1,500**
	# Educational centers Benefited by the alliance	-	**24**	**24**	**24**
	# Communities impacted by the alliance	-	**4** Puente Alto, Pirque, Chimbarongo and Molina	**4**	**5**
	# members of the pedagogical teams of the establishments	-	**250**	**250**	**250**
EMPOWERMENT	# Neighborhood representatives Involved in initiatives	**278**	**2,078**	**2,332**	**2,107**
	# community activities	**15** (8 communes - CHILE)	**18** (8 communes - CHILE)	**30** (18 Communes - CHILE)	**33** (23 Communes - CHILE)
	# environmental awareness activities	**10**	**5** Villa Alegre, Santiago Curicó, Casablanca, Rapel	**11**	**11**
	# education activities	**5**	**7** San Vicente de Tagua Tagua (4 activities) San Javier, Curicó Casablanca	**10**	**14**
	# recreational activities	-	**3** Peumo, Marchigüe Rauco	**6**	**5**
VENTURE	# enterprises supported	**1** Peumo	**3**	**3**	**3**



CORPORATE CITIZENSHIP

6. Management Summary 2024

Viña Concha y Toro strengthened its community ties in 2024, developing 33 activities in 23 communes with the participation of 2,107 people, consolidating presence and commitment to the local environment.

During 2024, the company made significant progress in the implementation of the Corporate Citizenship Program.

Throughout the year, 33 community activities were carried out in 23 communities where the company operates, integrating 19 production and administrative facilities. As a result, coverage was achieved in 72% of the communities of influence, which represents a firm step towards the goal of reaching 100% by 2025. These activities were designed to generate tangible and positive impacts, fostering trust and cooperation between the company and neighboring communities. In total, 2,107 people participated, reflecting active participation and a solid link between the different territorial stakeholders.

In terms of education, it directly benefited more than 1,500 children, involving 24 educational centers distributed in 5 locations. It also facilitated the training of 250 teaching teams to strengthen teaching skills. These initiatives consolidate the importance of education as a strategic axis of the company.

The social dimension of the program was also reflected in community integration activities such as "Christmas with Meaning", which in 2024 reached 341 children, positioning itself as a space for closeness and support at significant moments.

Finally, the Pirque Tourist Center reaffirmed its role as a privileged meeting point between the local community and the international community. In 2024, it received more than 200,000 visitors, consolidating itself not only as a cultural and tourist attraction, but also as a space for learning, heritage dissemination and meeting around wine, sustainability and territorial identity.

This set of initiatives confirms that the company maintains an active commitment to its communities, seeking to create shared value, strengthen the bonds of trust and contribute concretely to social, cultural and economic development in each territory where it is present.

CORPORATE CITIZENSHIP

Challenges 2025

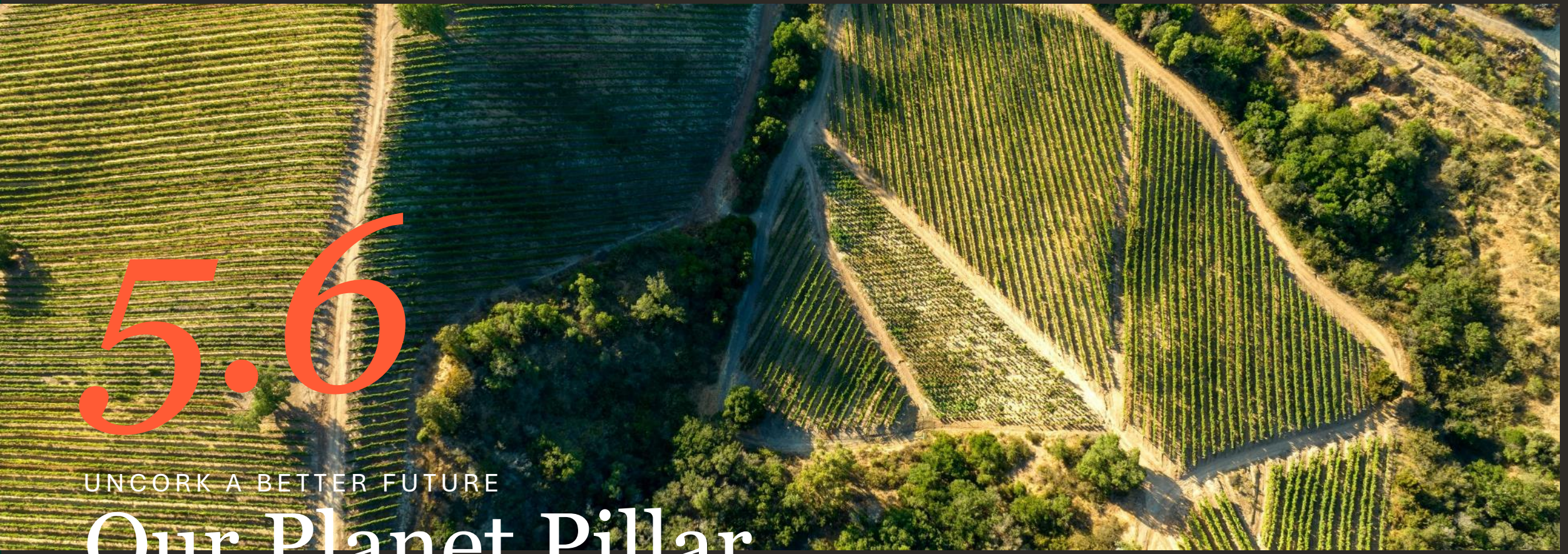
By 2025, the company has set as a major challenge to move towards 100% coverage of local community outreach projects in the 32 municipalities where it operates. This objective is framed in a particularly demanding context, which makes it even more relevant to consolidate and expand this work. To this end, we will continue to combine community actions with recreational and educational activities, seeking to incorporate external actors and coordinate efforts with specialized organizations to strengthen the relevance and scope of each initiative. We will also continue to support local entrepreneurship as a driver of economic development, reinforcing the company's commitment to generating sustainable opportunities for its neighboring communities.

We also plan to evaluate the first cycle of the Early Childhood Education Support Program, which has benefited 1,500 children. This will not only allow us to measure the educational impact achieved, but also to define new guidelines to strengthen the quality of the intervention. With this, the company reaffirms its conviction that early education is an essential pillar for sustainable development and the improvement of people's quality of life.



In 2025 the challenge will be to reach 100% of community projects in 32 locations and to evaluate the education program and its impacts.

Details of the program can be found at:
Corporate Citizenship
sustainability.vinacyt.com



5.6

UNCORK A BETTER FUTURE

Our Planet Pillar

5 PROGRAMS

4.6.1 Zero Water Waste

4.6.2 Fossil Independence

4.6.3 Circular Innovation

4.6.4 Climate Action

4.6.5 Nature-based Solutions

UNCORK A BETTER FUTURE®

Our Planet Pillar

Viña Concha y Toro in the Our Planet Pillar, has defined 5 Programs that seek to generate a positive impact.

As part of the B Corporations movement, which encourages organizations to be better every day, Viña Concha y Toro has moved towards a regenerative philosophy in its relationship with the planet, always seeking to deliver more than what it receives from it.

With regard to Our Planet, the company has defined five issues of special relevance, as they are at the core of its business, related to the resources needed to operate and the externalities it generates and which it is necessary to reverse.

This commitment is materialized through five programs aimed at generating a positive impact on the environment, focused on material issues for the company:

- Water
- Energy
- Waste
- Climate Change
- Nature and Biodiversity

PILLAR OUR PLANET

Contributing to regenerate the conditions of our planet through our practices in energy, water, waste, nature and climate change. We seek to lead trends beyond our industry.

5 PROGRAMS FOR THE PLANET

- 01 Zero Water Waste
- 02 Fossil Independence
- 03 Circular Innovation
- 04 Climate Action
- 05 Nature-Based Solutions



SDG 6.
Clean Water and Sanitation



SDG 7.
Affordable and Clean Energy



SDG 12.
Responsible Consumption and Production



SDG 13.
Climate Action



SDG 15.
Life of Terrestrial Ecosystems



5.6.1

OUR PLANET PILLAR

Zero Waste of Water

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1. Program Components
2. Contribution to SDGs
3. Roadmap 2021 - 2025
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OUR PLANET PILLAR

Zero Waste of Water

Efficient use of water, using only the amount that our processes require and avoiding any type of waste in our operations.

The Zero Water Waste Program is one of the initiatives of the Our Planet pillar, aimed at generating positive impacts on the environment.

The water resource represents one of the fundamental elements used by the company to ensure the development of high quality grapes and facilitate the production of excellent wines. The company recognizes that water management and preservation are constant challenges for both the wine industry and society in general.

Given the relevance of water availability in the cultivation of vines, the winemaking process, bottling and in the

The company is committed to managing its use responsibly, promoting initiatives aimed at reducing its consumption through efficiency practices.

Accordingly, the company has adopted a proactive approach, developing and implementing the Zero Water Waste Program. This program seeks to reduce water consumption by optimizing its use throughout all stages of the production process, through water efficiency practices and innovative technologies.

Thus, the Zero Water Waste Program represents not only a strategic initiative, but also a testament to the company's ongoing commitment to environmental excellence, community and sustainable development.

The Zero Water Waste Program seeks to optimize water use with efficiency and technology, reinforcing the company's environmental and sustainable commitment throughout its production.

GOAL 2025

10% reduction in water consumption per bottle of wine from vineyard to final destination.
Base year 2020:
103.9 Lt water / 750cc bottle.
(Holding Scope)

INDICATOR

93,5
Lt water / 750 cc bottle
(Holding Scope)

ZERO WASTE OF WATER

1. Program Components

Core Concept: Water Efficiency

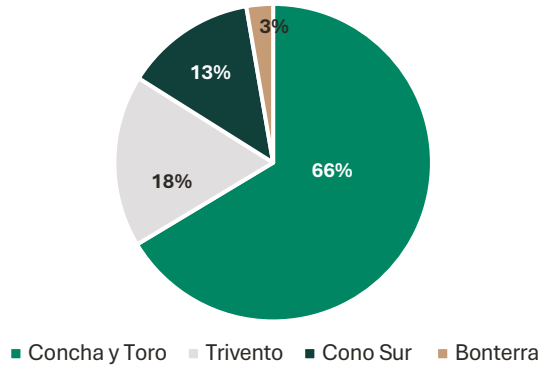
Through the concept of "Zero Water Waste", the company seeks to make visible and reinforce the need to generate efficiencies in irrigation systems, winemaking processes and industrial packaging processes, in order to use water resources rationally and sustainably. Continuous improvement in water efficiency will not only allow significant savings in water extraction, but also make this resource available for other uses within the basin, contributing to the ecosystem balance and generating a concrete social benefit in the environment where the company operates.

It is also expected that 100% of the facilities will progressively incorporate the "Zero Waste" concept, which involves not only technological innovations, but also internal training programs, permanent awareness and the adoption of good practices aimed at a rational, responsible and conscious use of water in all production stages.

SDG 6
CLEAN WATER AND SANITATION

Generate savings in water extraction in the sites where the company is present, implementing water efficiency measures. This is expected to achieve **savings of 4.4 million m³ between 2021 and 2025.**

Water Consumption 2024
Total Holding Company: 47.8 million m³
By subsidiary



2. Contribution to Sustainable Development Goals



CLEAN WATER AND SANITATION
TARGET 6.4
By 2030, significantly increase the efficient use of water resources in all sectors and ensure the sustainability of freshwater extraction and supply to address water scarcity and significantly reduce the number of people suffering from water scarcity.

CONTRIBUTION VIÑA CONCHA Y TORO
SDG Indicator 6.4
Water use efficiency over time. This is expected to increase through the application of new irrigation technologies for agriculture, which are still under development. In the 2021-2024 period, water consumption has been **6.4 million m3 above expectations. The average per year has been 3.6% higher than expected,** reflecting 1.6 million m3 per year above average between 2021 and 2024.

ZERO WASTE OF WATER

3. Roadmap 2021 - 2025

GOAL 2025

10% reduction in water consumption per bottle of wine from the vineyard to the final destination.

Base Year 2020:
103.9 Lt water / 750cc Bottle
(Holding Scope)





2021

It has been 10 years since the company joined the Water Footprint Network.

Generate a reduction of at least 2% per bottle sold by 2020.

Measurement of water footprint according to the Water Footprint Network methodology, which provides a measure of the impact of water consumption on the water ecosystem.

Measurement of water consumption at holding level, with emphasis on identifying consumption in areas of water stress.

2022

Reduction of at least 4% per bottle sold compared to 2020.

Measurement of water footprint, measurement of water consumption and generate progress in the area of vineyards.

In the search to generate significant reductions, projects were also implemented in the agricultural, winemaking and bottling areas. Recirculation projects and the covering of dams to prevent evaporation (up to 85% of evaporation avoided) are gradually being implemented in the company.



2023

Reduction of at least 6% per bottle sold with respect to 2020.

Progress is being made in strengthening water governance and awareness. Water Leading Group was created to provide a comprehensive view of the resource. Composed of the Agricultural, Oenology, Bottling, Engineering, Continuous Improvement and Sustainability managements.

Water Operational Master Plan is developed to closely monitor the corporate goal of reducing water consumption per bottle by 10%.





2024

Reduction of at least 8% per bottle sold with respect to 2020.

Implementation of reduction measures in wineries and plants.

Progress DREAM project and expansion of the agricultural area operating with humidity sensors to adjust irrigation parameters.

UNCORK A BETTER FUTURE 2030

2025

Reduction of at least 10% per bottle sold compared to 2020.

Measurement and reduction of water footprint under the Water Footprint Network methodology, considering the Climate Effect Index.

Improvements implemented in vineyard irrigation system, reaching all vineyards, record of reductions achieved.



ZERO WASTE OF WATER

4. Annual Goals

	ACTIONS	GOAL	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Establishment of the baseline for the five-year reduction, incorporating vineyards, wineries and plants. Analysis of opportunities in the different production processes. Correction of the water footprint using the Climate Effect Index (CEI).	2% reduction water consumption per bottle (compared to 2020)	lt water / bottle sold (750cc)	**101.9 (-2%)**	**88.6 (-15%)**	113%
2022	• Measurement of water footprint, measurement and consolidation of consumption for the holding company. Survey of projects and actions to be implemented in vineyards, wineries and plants. Implementation of Barrier Ball in irrigation dams. DREAM Project progress in agriculture.	4% reduction water consumption per bottle (compared to 2020)	lt water / bottle sold (750cc)	**99.8 (-4%)**	**130.4 (+25%)**	69%
2023	• Implementation of reduction projects in vineyards, improvement of moisture measurement systems. Implementation of multidisciplinary Water Leading Group among operational areas. Awareness campaign "Zero Water Waste" at holding facilities.	6% reduction water consumption per bottle (compared to 2020)	lt water / Bottle sold (750cc)	**97.7 (-6%)**	**130.8 (+13%)**	66%
2024	**• Measurement of water footprint and measurement of water consumption in the company's operations. Implementation of projects. Progress on the DREAM project and expansion of the agricultural area operating with humidity sensors.**	**8% reduction water consumption per bottle (compared to 2020)**	**lt water / bottle sold (750cc)**	**95.6 (-8%)**	**132.1 (+27%)**	***62%***
2025	• Measurement of water footprint considering Climate Effect Index, balance of water consumption by process. Improvements implemented in the vineyard irrigation system, reaching 100% of the vineyards, record of reductions achieved.	10% reduction water consumption per bottle (compared to 2020)	lt water / Bottle sold (750cc)	**93.5 (-10%)**		



ZERO WASTE OF WATER

5. Impacts Achieved 2021 - 2024

DJ 2.5.2

	Unit	Base Year 2020	2021	2022	2023	2024	2025
Total Water Consumption	**Mill. m3**	**43,4**	**36,4**	**47,6**	**45,4**	**47,8**	
Sales	Mill. bottles	417,5	410,3	365,5	347,2	361,9	
Actual Consumption per Bottle	Lt water / bottle	103,9	88,6	130,4	130,8	132,1	
Expected reduction	%		-2%	-4%	-6%	-8%	-10%
Expected Consumption per Bottle	Lt water / bottle		101,9	99,8	97,7	95,6	93,5
Expected Savings Total Consumption	Mill. m3		0,9	0,9	0,9	0,9	0,9
Cumulative Expected Savings	Mill. m3		0,9	1,7	2,6	3,5	4,4
Actual % Reduction per Bottle	**%**		**-15%**	**+25%**	**+26%**	**+27%**	
Real Annual Savings Total Consumption	Mill. m3		7,0	-4,3	-2,0	-4,4	
Water Budget Actual Cumulative Savings	Mill. m3		7,0	2,8	+0,8	-3,6	
% Target Compliance	**%**		**+100%**	**69%**	**66%**	**62%**	

ZERO WASTE OF WATER

Consumption in Water Stressed Areas

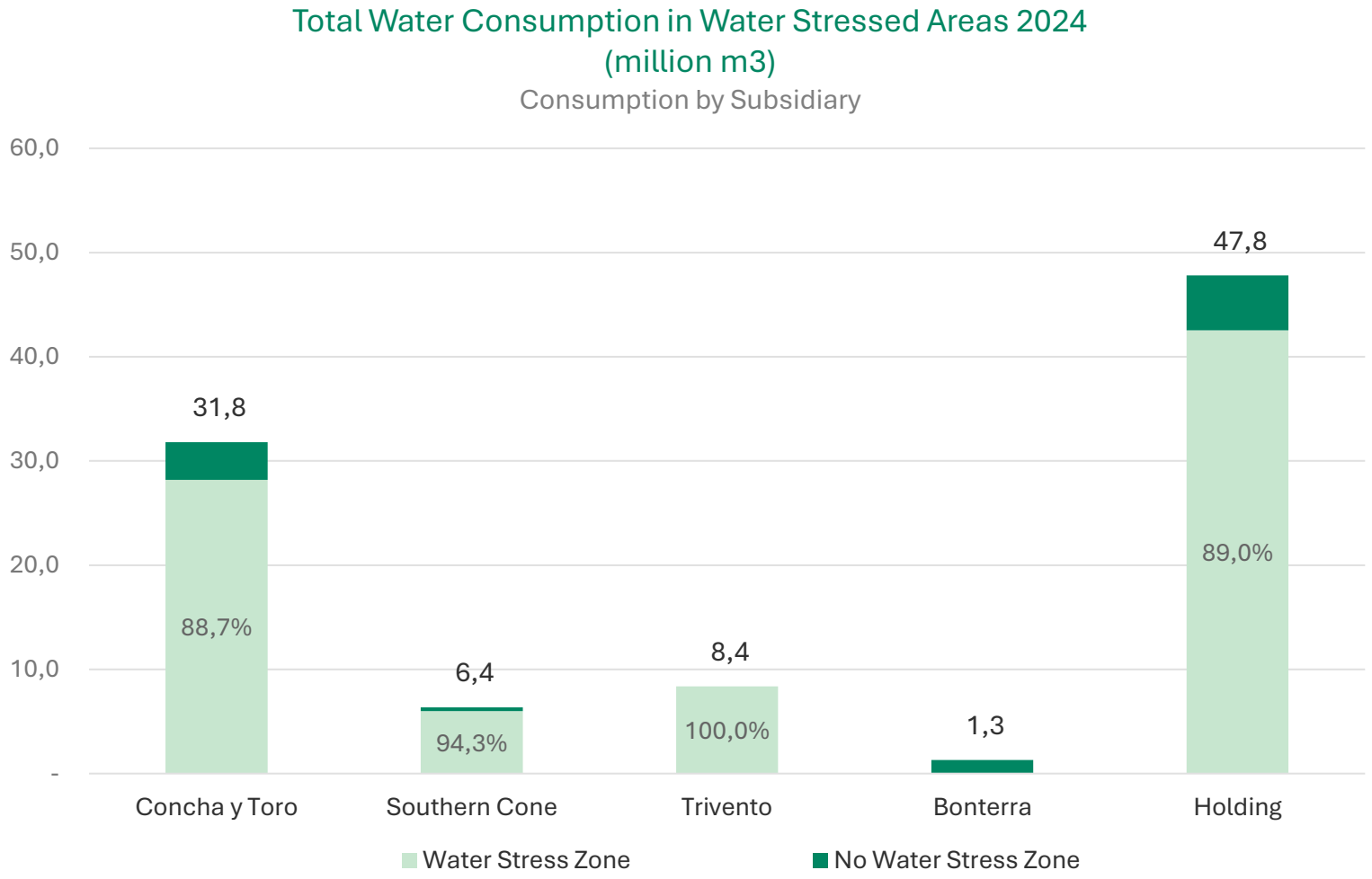
Increasing water pressure drives water management with greater awareness, resilience and continuous adaptation.

During 2024, Viña Concha y Toro updated information on the location of its facilities and water use in water stress areas. The results show that 89% of the Holding's surface area is located in areas with high or very high levels of stress, which represents an increase over the previous year (86%).

This scenario of increasing water pressure is a reminder of the importance of managing the resource in an increasingly conscious and differentiated manner. In areas with water stress, the company implements additional actions to conventional management, in order to ensure the resilience and continuity of its operations, incorporating adaptation and efficiency measures specific to these realities.

In this way, water management not only responds to the productive need, but also recognizes the urgency of acting in environments where water is a limited resource, reinforcing the commitment to a more responsible and resilient winemaking in the face of climate change.

DJ 2.5.3





ZERO WASTE OF WATER

6. Management Summary 2024

The company reinforced water efficiency in 2024 through controlled irrigation, advanced monitoring and reuse, consolidating resilience in the face of adverse weather conditions and strengthening its sustainable water management.

During 2024, the company again faced adverse weather conditions that had a significant impact on meeting water consumption reduction targets, particularly in the agricultural sector. The persistent scarcity of precipitation during critical periods forced us to reinforce the use of controlled irrigation practices, which are fundamental to maintaining the productivity and stability of the vineyards. The combination of prolonged droughts and intense heat waves strained water availability and tested the adaptability of agricultural management teams, which had to respond with preventive and corrective measures in real time.

In quantitative terms, unit consumption per bottle reached 132.1 liters of water per 750cc bottle, an increase of only 1.3 liters per bottle compared to the previous year. Although various water management initiatives were implemented, the results are far from those projected at the beginning of the five-year period, reflecting the complexity of the climate scenario and reinforcing the importance of using water efficiently in all facilities. Nevertheless, the results demonstrate the company's ability to maintain efficiency trends in a highly challenging context.

The company recognizes the strategic need to deepen precision agriculture technologies and continue to promote projects from the Research and Innovation Center. Progress has been consolidated in the implementation of moisture monitoring systems, water reuse in winemaking processes, optimization of irrigation prescriptions and training of personnel in water efficiency practices. These efforts are complemented by the strengthening of circularity in the use of water, the preservation of natural sources, water security in operations, and the design of strategies for adapting to climate change.

This comprehensive approach seeks to mitigate the impact of unfavorable climate conditions, strengthen organizational resilience, and move towards a sustainable, long-term water management model, in which innovation, adaptation, and environmental responsibility become pillars of the corporate strategy.

ZERO WASTE OF WATER

Challenges 2025

Advance in smart irrigation and water culture to face 2025 with resilience and sustainability.

In 2025, the company has set itself the challenge of advancing decisively in the implementation of advanced irrigation systems such as the Dream system in Chile and in weather stations in all its productive origins. This approach will improve the predictive capacity in water management and generate irrigation planning with greater precision, thus optimizing the use of the resource according to climate variability and the specific conditions of each area.

In addition, the company will focus its efforts on raising awareness in wineries and plants regarding water saving, with the aim of consolidating an organizational culture aligned with water efficiency in all production processes.

By strengthening research and the development of technological solutions, we will continue to advance in the search for more resilient practices to ensure operational continuity under standards of sustainability and excellence.



Details of the program can be found in:
Zero Water Waste 2024 Report.
sustainability.vinacyt.com



5.6.2

OUR PLANET PILLAR

Fossil Independence

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1. Program Components
2. Contribution to the SDGs
3. Roadmap 2021 - 2025
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6. Management Summary 2024

OUR PLANET PILLAR

Fossil Independence

The company seeks to move towards the decarbonization of its energy matrix, generating independence from fossil fuels in equipment and machinery located within our facilities.

Through the "Fossil Independence" program, the company seeks to mitigate the negative impacts derived from fossil fuel energy consumption and generate a positive impact by increasing its emission-free supply.

This initiative marks a significant stage in its energy management, driven by the achievement of 100% renewable electricity supply in Chile, Concha y Toro subsidiary in 2020, a milestone that in 2021 is achieved at the corporate level. This milestone has paved the way for the next challenge: achieving independence from fossil fuels that are used in machinery and equipment located within the facilities.

By 2025, the company plans to achieve a first phase of 50% fossil fuel independence, with subsequent plans to increase this percentage until it achieves total independence in its internal sources.

Recognizing the importance of technological progress as a key facilitator of this energy transition, the company is constantly evaluating alternative energy sources for various equipment and processes. For this reason, the first stage of this goal towards de-fossilization is focused on fixed and reduced mobility sources (forklifts) that consume fossil fuel within the facilities.

The company's energy strategy not only seeks to reduce its environmental footprint, but also to strengthen its resilience to future energy challenges, positioning it as a leader in the adoption of innovative and sustainable energy practices.

The Fossil Independence Program seeks to eliminate fossil fuels, achieve 50% independence in internal sources by 2025 and move towards clean and sustainable energy.

GOAL 2025

50% reduction of fossil fuel consumption in internal sources of consumption.
Base year 2020:
39 GWh in internal sources (equipment, stationary machinery, internal mobility).

INDICATOR

19.5 GWh Fossil Energy Consumption in internal sources

FOSSIL INDEPENDENCE

1. Program Components

Core Concept: Alternative Energy Sources

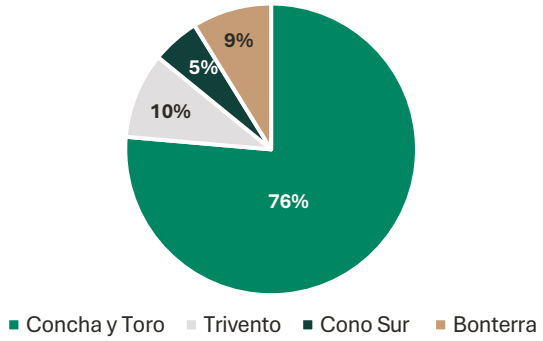
Through the gradual substitution of fossil fuels for alternative energy sources, Viña Concha y Toro aims to move towards a clean and carbon-free energy matrix. The company recognizes that, to achieve this goal, it is necessary to closely monitor technological advances, so that the solutions implemented have a triple positive impact.

Therefore, various technically viable and economically feasible options are being evaluated to achieve this energy mix by 2025, increasing the proportion of renewable energies not only in the area of electricity consumption, but also in the area of fuel consumption (fixed sources and reduced mobility that consume fossil fuels within the facilities).

SDG 7
AFFORDABLE AND NON-POLLUTING ENERGY

Cover 100% of electricity consumption with renewable sources, equivalent to **78 GWh per year** (Base 2020) and replace 50% of fuel consumption in internal sources, equivalent to **19.5 GWh per year** (Base 2020), In total, **97.5 GWh per year of energy** will come from renewable energy by 2025, holding level.

Energy Consumption 2024
Total Holding: 144.9 GWh
By subsidiary



2. Contribution to the Sustainable Development Goals



AFFORDABLE, NON-POLLUTING ENERGY GOAL 7.2
By 2030, significantly increase the share of renewable energy in the total energy mix.

VIÑA CONCHA Y TORO CONTRIBUTION
SDG Indicator 7.2
Share of renewable energy in the company's total energy consumption. In accordance with the proposed target, an annual consumption of 97.5 GWh of renewable energy is expected, equivalent to 67% of the holding company's total energy supply. **By 2024, a consumption of 77.6 GWh of renewable energy was achieved, equivalent to 54% of the holding company's energy consumption.**

FOSSIL INDEPENDENCE

3. Roadmap 2021 - 2025

GOAL 2025

50% reduction of fossil fuel consumption in internal consumption sources.

Base year 2020:
39 GWh in internal sources
(Holding Scope)





2021

100% of electric energy from renewable sources at Concha y Toro.

Establishment of baseline for five-year reduction, incorporating vineyards, wineries and plants.

Beginning to generate an analysis of opportunities through the Energy Leading Group, composed of the Agricultural, Winemaking, Engineering and Projects, Negotiations, Transportation and Sustainability areas.

2022

100% of renewable electricity supply at corporate level.

Generation and evaluation of alternatives to replace fossil fuels. Analysis of business cases for projects in agriculture and facilities.

In the agricultural area, 3 alternatives were evaluated, which began to be implemented gradually:

1. Electric freezing towers, equipment that represents the highest consumption of LPG in farms.
2. Drones for agricultural applications, which are beginning to be used in the company's farms.
3. Electric agricultural motorcycles.



UNCORK A BETTER FUTURE

2030

2023

The first electric motorcycles are implemented in the company's fields.

Energy source replacement projects are implemented for internal equipment such as boilers, cranes, and freezing towers.

In compliance with Law No. 21,305 on Energy Efficiency, the company begins with the diagnosis and implementation of the ISO 50,0001 standard on Energy Management System for Concha y Toro. The Cono Sur subsidiary has had an Energy Management System based on this same standard since 2014.





2024

100% renewable electricity
30% reduction in fossil fuel consumption of fossil fuels in internal sources (27.3 GWh).

Annual measurement of the corporate energy footprint.

Progress in the implementation of fossil fuel replacement projects and electrification of machinery and equipment. Generation of lower energy consumption alternatives for transportation.

2025

50% reduction of fossil fuel of fossil fuels in internal sources (19.5 GWh)

Annual measurement of the corporate energy footprint.

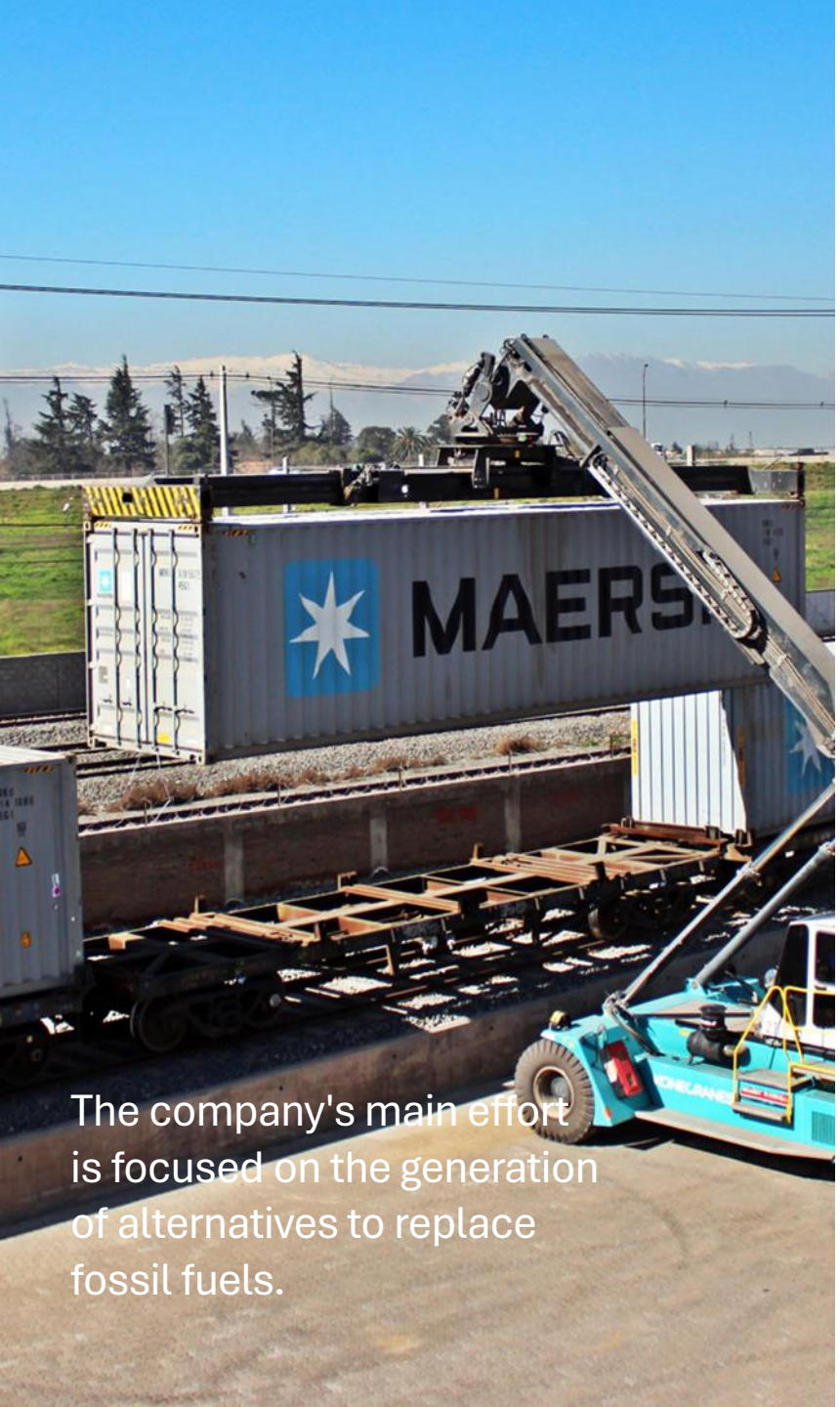
Progress in the implementation of fossil fuel replacement projects, electrification of machinery and equipment, and use of alternative fuels.



FOSSIL INDEPENDENCE

4. Annual Goals

	ACTIONS	GOAL	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Establishment of baseline for five-year reduction, incorporating vineyards, wineries and plants. Analysis of opportunities.	Plan for potential reductions in consumption consumption	% progress elaboration of the plan	**100%**	**100%**	100%
2022	• Generation and evaluation of fossil fuel replacement alternatives. Business case analysis for agricultural and facilities projects.	At least 3 projects positively evaluated	# of projects evaluated	**3**	**3**	100%
2023	• Implementation of projects to replace types of energy for internal equipment (electrification in plants and warehouses, boilers, cranes, generators).	15% reduction in fossil fuel of fossil fuels in internal sources. in internal sources. (33.2 GWh)	% reduction with respect to the base year 2020	**15% 33.3 GWh**	**23% 30.1 GWh**	+100%
2024	**• Implementation of projects to replace types of energy for internal equipment (electrification of agricultural equipment such as frost towers).**	**30% reduction in fossil fuel consumption of fossil fuels in internal in internal sources (27.3 GWh)**	**% reduction with respect to the base year 2020**	**30% 27.3 GWh**	**18% 31.9 GWh**	***84%***
2025	• Implementation of energy type replacement projects for internal equipment (electrification and alternative fuels).	50% reduction in fossil fuel consumption of fossil fuels in internal in internal sources (19.5 GWh)	% reduction with respect to the base year 2020	**50% 19.5 GWh**		



FOSSIL INDEPENDENCE

5. Impacts Achieved 2021 - 2024

DJ 2.2.2

	Unit	Base Year 2020	2021	2022	2023	2024	2025
Total Energy Holding	**GWh**	**143,5**	**133,6**	**146,2**	**134,4**	**144,9**	
Renewable Energy	GWh	54,9	53,0	59,9	52,3	53,8	
Non-Renewable Energy	GWh	88,6	80,6	86,2	82,0	91,1	
Fossil Energy	GWh	65,1	59,4	62,0	58,8	67,2	
Electric Energy	GWh	78,3	74,2	84,2	75,6	77,6	
% Renewable Electricity Supply	**%**	**70%**	**86%**	**100%**	**100%**	**100%**	
Solar Plants	#	21	23	29	29	32	
Installed Power	MW	3,3	3,6	6,5	6,5	7,0	
Self-generation	GWh	4,9	5,0	5,9	5,8	6,5	
	%	**6,2%**	**6,8%**	**7,1%**	**7,7%**	**8,4%**	
Expected Fossil Energy Expected Internal Sources			-	-	33,2	27,3	19,5
% Expected savings with respect to base year	%		-	-	15%	30%	50%
Real Fossil Energy Domestic Sources	GWh	39,0	34,7	35,0	30,1	31,9	
% Real Savings with respect to base year	%				23%	18%	
% Total Holding Company Energy	%	27,2%	26,0%	23,9%	22,4%	22,0%	
% Target Achievement	**%**				**+100%**	**83,5%**	



FOSSIL INDEPENDENCE

6. Management Summary 2024

Viña Concha y Toro advances in renewable energies with 32 solar plants, ISO 50,001 certifications, process electrification and rail transport, consolidating its commitment to energy efficiency and operational decarbonization.

Since 2015, Viña Concha y Toro has undertaken a constant process of incorporating renewable energies into its electrical energy structure. This commitment materialized in 2020 by reaching the goal of being supplied exclusively with energy from renewable sources in Chile. By 2021, all of the company's productive subsidiaries also achieved this important milestone, obtaining 100% of their energy supply from renewable sources. This achievement represents a significant step forward for the company, consolidating its leadership in sustainability and environmental commitment within the industrial sector.

Renewable energies are derived from inexhaustible natural sources and generate electricity without contributing to climate change, underscoring the strategic importance of this step for Viña Concha y Toro. This progress has been achieved through a combination of strategies. On the one hand, the company has established direct contracts with renewable energy generators, which supply electricity through the grid in those places where regulation allows it. In addition, the company has promoted energy self-sufficiency through 32 photovoltaic plants in operation in Chile, Argentina and the United States, which contribute to diversifying and strengthening its renewable energy matrix.

A third way has been the acquisition of renewable energy attribute certificates (I-RECs), used in those operations where it is not possible to have free customer contracts or implement solar plants due to the size and scale of such facilities. In addition, the subsidiary Concha y Toro has obtained ISO 50001 certification, joining Cono Sur, which reinforces the company's commitment to energy efficiency at its facilities.

With these advances, the company is moving towards the electrification of agricultural and logistics processes, the incorporation of alternative fuels and the consolidation of rail transport from plants to ports, initiatives that contribute directly to operational decarbonization. These efforts reflect a clear path towards reducing dependence on fossil fuels and building a long-term sustainable energy model.

FOSSIL INDEPENDENCE

Challenges 2025

Reduce fossil dependence through electrification, efficiency and renewable energy supply.

In accordance with the roadmap to reduce fossil energy consumption, Viña Concha y Toro will continue in 2025 with the challenge of moving towards a more sustainable energy model, progressively reducing dependence on fuels in wineries and plants.

To do this, the company will implement strategic actions such as strengthening monitoring and control systems of the energy footprint, generating accurate data to identify opportunities for reduction and efficiency in all processes.

Likewise, progress will be made in the electrification of machinery and equipment, together with the incorporation of alternative fuels, accelerating the substitution of fossil fuels in its operations.

This approach seeks to reinforce energy efficiency, reduce consumption intensity and consolidate a more resilient model aligned with the company's climate commitments.



Details of the program can be found in:
Fossil Independence Report 2024
sustainability.vinacyt.com



5.6.3

OUR PLANET PILLAR

Circular Innovation

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OUR PLANET PILLAR

Circular Innovation

Promote circular innovation through the upcycling of waste, i.e., providing alternatives of greater value compared to their original recycling.

Through the "Circular Innovation" program, Viña Concha y Toro is actively committed not only to the responsible management of the waste generated at its facilities, but also to the promotion of the concept of upcycling, which involves transforming this waste into products with greater added value.

The main focus of this program is to mitigate environmental impact by significantly reducing the amount of waste that ends up in landfills. Specifically, it concentrates on addressing the food waste challenge by finding innovative alternatives for discarded food. This approach extends to the 10 categories of waste that the company manages, exploring new possibilities for each type of waste and demonstrating that upcycling can not only be an environmentally responsible solution, but also a source of economic opportunity.

Viña Concha y Toro aims to collaborate with local business entities and entrepreneurs to establish partnerships aimed at this objective.

The aim is to create synergies to identify and develop new innovative uses for waste, transforming it into valuable resources that drive economic growth. This approach not only contributes to the company's environmental and economic sustainability, but also strengthens its commitment to responsible and sustainable business practices over the long term.

The "Circular Innovation" program transforms waste into higher value resources, encourages upcycling, fosters strategic alliances and supports entrepreneurship, promoting long-term environmental and economic sustainability.

GOAL 2025

100% of waste categories with upcycling alternatives.
Base Year 2020:
10 Categories
(Holding Scope)

INDICATOR

10
Company waste categories

CIRCULAR INNOVATION

1. Program Components

Core Concept: Upcycling Initiatives

The company is focused on promoting circular innovation through waste upcycling, with the aim of developing alternatives that not only add value, but also generate a positive and measurable impact on the 10 categories of waste that represent the total waste generated annually in its operations.

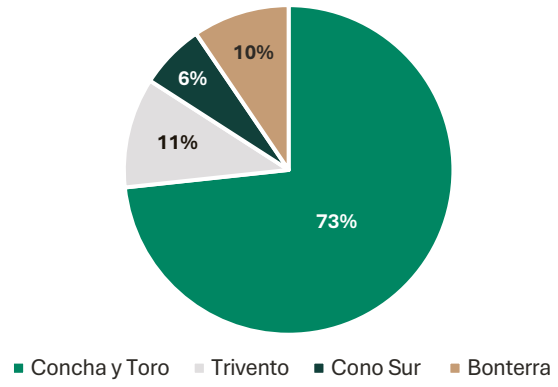
To achieve this goal, during the 2021-2024 period, the company has been advancing in the implementation of circular innovation initiatives through strategic collaborations with local companies, organizations and entrepreneurs.

These alliances are designed to enhance the virtuous cycle of resources, transforming waste into successful cases of productive linkages, while promoting entrepreneurship, knowledge generation and the creation of shared value in the communities.

SDG 12
RESPONSIBLE PRODUCTION AND CONSUMPTION

In 2024, the company **recovered 98% of the waste generated**, equivalent to more than **55.4 thousand tons recovered**. We seek to generate higher value alternatives for the 10 categories of waste managed by the company.

Waste Generation 2024
Total Holding: 56.8 thousand tons
By subsidiary



2. Contribution to the Sustainable Development Goals



RESPONSIBLE PRODUCTION AND CONSUMPTION
GOAL 12.5
By 2030, significantly reduce waste generation through prevention, reduction, recycling and reuse activities.

VIÑA CONCHA Y TORO CONTRIBUTION
SDG Indicator 12.5
During 2024, of the 56.8 tons of waste generated, 1.4 thousand tons went to landfill, representing 2.4% of the waste generated. A total of 46.5 thousand tons were composted, 3.3 thousand tons were recycled and 5.6 thousand tons were destined for energy recovery. In other words, **98% of the waste generated was destined to recovery alternatives.**
In 2024, waste generation was 15% lower than in the base year 2020.

CIRCULAR INNOVATION

3. Roadmap 2021 - 2025

GOAL 2025

10 waste categories with upcycling alternatives, representing 100% of waste.

Base Year 2020:
66.6 thousand tons
(Holding Scope)





2021

Creation of an alliance with a national company for the management of plastic liner and its subsequent use in the production of packaging.

An upcycling alternative was generated for 4 categories of waste:

- Organic (pomace)
- Glass
- Plastic
- Wood

Accumulated: 4 categories

2022

Continued progress of the 4 initiatives implemented in 2021. 2 new categories are added.

Upcycling for 2 categories of waste:

- Electronics
- Food Waste

Accumulated: 6 categories



2023

Prospecting of new upcycling categories for waste.

Prospecting was generated in 2 waste categories:

- Corks
- Textiles

These were advanced during 2023, but were not completed by the end of the year.

Accumulated: 7 categories





2024

Generation of 2 new upcycling categories for waste.

Upcycling for 2 categories of waste in the categories of:

- Corks
- Paper and cardboard

Accumulated: 8 categories.

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2025

Generation of 2 new upcycling categories for waste.

Upcycling for 2 categories of waste:

- Tetra
- Textile

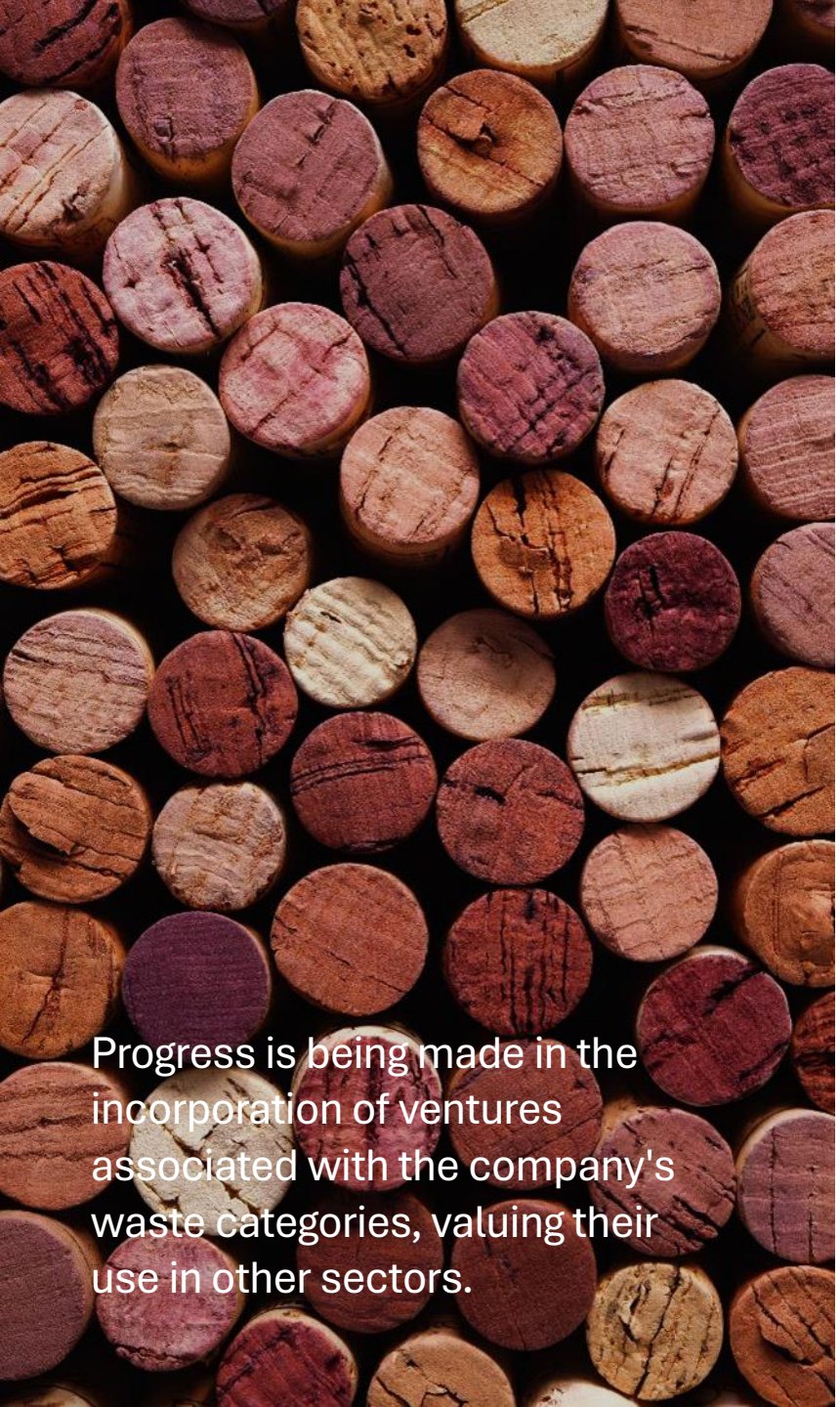
Accumulated: 10 categories



CIRCULAR INNOVATION

4. Annual Goals

	ACTIONS	GOAL	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Measurement of waste footprint. • Characterization of waste generation. Upcycling for 2 categories of waste. Year 1 : Organic (pomace) and Plastics.	Measurement waste footprint 2 upcycling upcycling alternatives	% progress waste footprint # alternatives implemented	**100%** **2**	**100%** **4**	+100%
2022	• Measurement of waste footprint. • Implementation of upcycling alternatives for glass and elimination of food waste from the facilities, generating organic composting system. Year 2: Glass and Organics (food waste)	Measurement waste footprint 4 upcycling upcycling alternatives	% progress waste footprint # alternatives implemented	**100%** **4**	**100%** **6**	+100%
2023	• Waste footprint measurement. • Generation of upcycling alternatives for electronic waste and packaging materials. Year 3: Electronic and Packaging Recycling	Measurement waste footprint 6 upcycling upcycling alternatives	% progress waste footprint # alternatives implemented	**100%** **6**	**100%** **7**	+100%
2024	**• Waste footprint measurement.** **• Upcycling alternatives for the recovery of textile fibers generated in the company and for the paper and cardboard category. Year 4: Textile and Paper and Cardboard**	**Measurement waste footprint** **8 upcycling upcycling alternatives**	**% progress waste footprint** **# alternatives implemented**	**100%** **8**	**100%** **8**	***100%***
2025	• Measurement of waste footprint. • Implementation of upcycling alternatives for packaging materials. Year 5: Tetra and Timber	Measurement waste footprint 10 upcycling upcycling alternatives	% progress waste footprint # alternatives implemented	**100%** **10**		



CIRCULAR INNOVATION

5. Impacts Achieved 2021 - 2024

	Unit	Base Year 2020	2021	2022	2023	2024	2025
Total Waste Generation	**Ton**	**66.593**	**80.902**	**86.229**	**76.026**	**56.794**	
Pomace and stalks	Ton	54.080	64.413	70.675	63.104	42.012	
Borras	Ton	4.454	8.131	8.217	7.155	7.512	
Sludge	Ton	3.310	3.651	2.863	1.948	3.717	
Glass	Ton	1.675	1.578	1.300	1.391	1.391	
Paper and cardboard	Ton	975	1.053	895	843	725	
Others (Textile, Cork, Tetra, Timber)	Ton	349	378	411	516	324	
Municipal. Municipal	Ton	1.751	1.699	1.868	1.069	1.113	
Total Waste Recovered	Ton	64.832	79.176	84.022	74.956	55.409	
% Waste Recovered (recycled or reused)	**%**	**97,4%**	**97,9%**	**97,4%**	**98,6%**	**97,6%**	
Waste to Landfill	Ton	1.761	1.725	2.207	1.070	1.384	
% of Total Holding Waste	%	2,6%	2,1%	2,6%	1,4%	2,4%	
Categories with Committed Upcycling	#	-	2	4	6	8	10
Categories with Upcycling Accumulated	#	-	4	6	7	8	10
% Target Achievement	**%**		**+100%**	**+100%**	**+100%**	**100%**	

CIRCULAR INNOVATION

Detail Waste by Category 2019-2024

DJ 2.4.2 - 2.4.4

	Unit	2019	2020	2021	2022	2023	2024
Food Loss & Waste*	ton	53,828	58,533	72,544	78,892	70,260	49,523
Pomace and Stems	*ton*	*48,065*	*54,080*	*64,413*	*70,675*	*63,104*	*42,012*
Lees	*ton*	*5,763*	*4,454*	*8,131*	*8,217*	*7,155*	*7,512*
Sludge	ton	3,533	3,310	3,651	2,863	1,948	3,717
Municipal Waste	ton	1,765	1,751	1,699	1,868	1,069	1,113
Glass	ton	1,420	1,675	1,578	1,300	1,391	1,391
Paper and cardboard	ton	850	975	1,053	895	843	725
Other	ton	341	349	378	411	516	324
Total	**ton**	**61,738**	**66,593**	**80,902**	**86,229**	**76,026**	**56,794**

	Unit	2019	2020	2021	2022	2023	2024
Recycling	ton	3,213	7,547	5,526	6,461	4,040	3,346
Composting	ton	50,234	53,618	67,178	73,208	68,145	46,471
Energy Recovery	ton	6,387	3,667	6,473	4,353	2,771	5,592
Landfill	ton	1,903	1,761	1,725	2,207	1,070	1,384
Total	**ton**	**61,738**	**66,593**	**80,902**	**86,229**	**76,026**	**56,794**

CIRCULAR INNOVATION

The company seeks to promote circular innovation through waste upcycling.

The "Circular Innovation" program seeks to promote the recycling and reuse of waste, demonstrating that it can be transformed into higher-value products through upcycling initiatives. It focuses on reducing waste sent to landfills and organic/food waste, managing 10 categories of waste through partnerships with local companies and enterprises. This year, Paper and Cardboard, and Cork were added, in collaboration with Oh Seeds and visual artist Valeria Salgado, showing that waste can become resources that strengthen local development.

Target 2025

***10 waste categories** with upcycling alternatives, representing 100% of the waste generated.*

Waste Category	%	2021	2022	2023	2024	2025
Organic waste		✓	✓	✓	✓	
Glass		✓	✓	✓	✓	
Paper and cardboard					✓	
Plastic		✓	✓	✓	✓	
Tetra						✓
Wood		✓	✓	✓	✓	
Cork				✓	✓	
Textile						✓
Electronics			✓	✓	✓	
Food Waste			✓	✓	✓	

✓ Category Managed

✓ Committed Category

As of 2024, 9 of the 10 waste categories have been addressed, accelerating compliance with the goal and representing more than 95% of waste.

In addition, new alternatives were generated for the same waste category.



CIRCULAR INNOVATION

6. Management Summary 2024

Viña Concha y Toro advances in circular economy with upcycling, eco-design, packaging reduction and internal culture, projecting in 2025 to reach 10 valorized categories and consolidate its leadership in sustainability and environmental resilience.

In 2024, Viña Concha y Toro consolidated its progress in waste recovery, maintaining high standards of recycling, reuse and exploitation of by-products in all its operations. Efforts focused mainly on paper and cardboard and corks, with which the company reached 8 of the 10 categories of waste with upcycling initiatives under development, approaching the goal of covering all 10 by 2025.in innovation, progress was made in research into the food use of a pomace bar, a project that seeks to transform this organic by-product into value-added food. Currently in the testing phase, it is expected to evolve into a concrete product by 2025, marking a milestone in the diversification of circular solutions.

As in 2023, organic waste, which represents about 95% of the total generated, continues to be composted and used for soil enrichment, while the packaging plants continue to manage industrial waste - glass, plastics, cardboard and wood - through authorized recyclers, ensuring traceability and regulatory compliance.

During the year, new key initiatives in circular economy and sustainable packaging were incorporated: adherence to the SWR Bottle Weight Accord, optimization of secondary packaging through the Wrap Around system, and eco-design projects aimed at reducing the weight of inputs and creating lighter and more innovative formats. At the same time, the company reinforced internal education and circular culture with Sustainability Week and the Reuse campaign, which strengthened the awareness and commitment of its employees.

In this way, Viña Concha y Toro not only gives continuity to the consolidated management of previous years, but also broadens its spectrum of valorization, generating innovative products and supporting external ventures that benefit from these materials. The commitment to reach 10 out of 10 valorized categories in 2025 is advancing with firm steps, demonstrating that the circular economy is a central axis in the company's sustainability and resilience in the face of the environmental challenges of the sector.

CIRCULAR INNOVATION

Challenges 2025

To advance in sustainable packaging, reduce bottle weight and enhance the circular economy with innovation.

By 2025, the challenge will be to consolidate new initiatives in two categories: beverage carton (Tetra) and textile, expanding the scope of the program.

In addition, progress will be made in eco-design and innovation initiatives in packaging, aimed at developing solutions to reduce environmental impacts and enhance the circularity of materials in the industry.

We will also seek to continuously reduce the weight of packaging inputs, particularly bottles, in order to make progress toward meeting the goal established by the SWR Bottle Weight Accord.

Finally, we will promote the generation of new alternatives in categories already worked on, strengthening alliances with local companies and enterprises that diversify waste destinations, promoting circular economy and community development.



Details of the program can be found in:
Circular Innovation Report 2024
sustainability.vinacyt.com



5.6.4

OUR PLANET PILLAR

Climate Action

CONTENTS

1. Program Components
2. Contribution to the SDGs
3. Roadmap 2021 - 2025
4. Annual Targets
5. Impacts Achieved 2021 - 2024
6. Management Summary 2024

OUR PLANET PILLAR

Climate Action

Contribute to avoiding a global temperature increase above 1.5°C by 2050. We aim to reduce our CO2e emissions, aligned with climate science, and reach levels below 176.1 thousand tCO2e by 2025. We aim for Zero Emissions by 2040.

Climate change represents one of the most significant challenges for humanity in the current century. As a global company, the company recognizes its responsibility and strives to reverse the generation of its emissions.

In this regard, Viña Concha y Toro is implementing both mitigation and adaptation measures, with the goal of reducing emissions by 35% by 2025 and 55% by 2030, compared to the base year 2017. These targets are validated and aligned with the Science Based Targets (SBTi) methodology, which the company adheres to since 2019.

In addition, since the same date Viña Concha y Toro actively participates in the global Race to Zero campaign and is part of the Business Ambition for 1.5°C alliance through its adherence to the Global Compact. The company also reports annually on its CO2 management at CDP, ensuring transparency in the progress made and the challenges faced in this area. Currently, the company incorporated the requirements of SBTi's FLAG (Forest Land and Agriculture) guide in its 2024 carbon footprint measurement, which establishes best practices for sectors linked to natural resources.

Viña Concha y Toro is in the process of setting new targets based on climate science, motivated by the results achieved to date and seeking to accelerate its climate action. These goals correspond to a second cycle of commitment to SBTi.

Viña Concha y Toro reinforces its Net Zero 2040 commitment, with internationally validated science-based goals and actions for mitigation, adaptation and climate transparency.

GOAL 2025

35% reduction in absolute CO2e emissions in Scopes 1, 2 and 3, with respect to base year 2017.

Base Year 2017:
270,968 Tons of CO2e.

SBT 2025 ROUTE:
Considers reductions at a rate of 4.2% per year between 2017 and 2025, i.e. 33.6%.

INDICATOR

176.1 thousand tCO2e (Scope 1, 2 and 3)
Concha y Toro

1. Program Components

Core Concept: Mitigation and Adaptation

Viña Concha y Toro's initiative to reduce CO_2e emissions has a long and consistent trajectory over time. The company conducted its first carbon footprint measurement in 2007, being a pioneer in Latin America in carrying out this type of environmental assessment.

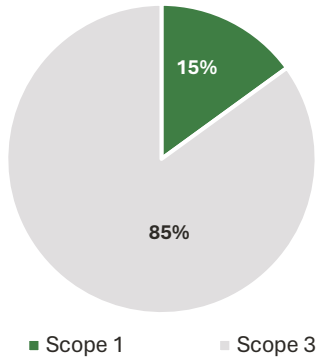
Since then, Viña Concha y Toro has measured its carbon footprint annually, applying the GHG Protocol methodology, internationally recognized as the most widely used standard for greenhouse gas accounting. As a complementary sectoral tool, the company uses the International Wine Carbon Calculator, developed specifically for the wine industry.

To ensure comprehensive coverage, the company includes Scope 1, 2 and 3 emissions in its inventories, following the categories recommended by the Science Based Targets (SBTi) initiative for the incorporation of indirect emissions along the entire value chain.

SDG 13
CLIMATE ACTION

Achieve **a 35% reduction in the** company's total **emissions** by 2025, with respect to the 2017 base year, reaching **176.1 thousand tCO2e of emissions in 2025**.
This means a cumulative total of **355 thousand tCO2e avoided between 2021 and 2025.**

Carbon Footprint 2024
Total Concha y Toro: 205.8 thousand tCO2e
By Scope



2. Contribution to Sustainable Development Goals



CLIMATE ACTION
TARGET 13.2
Incorporate climate change measures in policies, strategies and plans.

VIÑA CONCHA Y TORO CONTRIBUTION
SDG Indicator 13.2
Climate change measures are included in the company's policies, strategies and plans. As a result of impact, reductions are obtained in the tons of CO2e emitted, thanks to the implementation of adaptation and mitigation actions. Between 2021 and 2024, **avoided emissions have reached 362 thousand tons of CO2e, 2% higher than expected in the period 2021 and 2025, which corresponds to 355 thousand tons of CO2e.**

CLIMATE ACTION

3. Roadmap 2021 - 2025

TARGET 2025

35% reduction in absolute CO2e emissions in scopes 1, 2 and 3, with respect to base year 2017.

Base year 2017:
271 thousand tCO2e (Chile)





2021

Exceeded the reduction of emissions committed according to SBTi of 17% with respect to the base year, reaching 33%.

Carbon footprint measurement, generation of energy-based reduction alternatives.

Reduction achieved in the actual carbon footprint reaches 33%, totaling 218 thousand tCO2e.

2022

Exceeded the emissions reduction commitment according to SBTi of 21% with respect to the base year, reaching 35%.

Carbon footprint measurement, implementation of reduction alternatives.

Reduction achieved in the actual carbon footprint reaches 33%, totaling 218 thousand tCO2e.



2023

Committed levels are reached by 2027, demonstrating that Viña Concha y Toro's climate action is 4 years ahead of schedule.

Start of update of new science-based reduction targets at holding level, FLAG, Net Zero Standard and biogenic soil and forest sequestration.

Emission reduction commitment is 25%. However, 42% is achieved compared to 2017.





2024

Started to measure and monitor new SBTi goal, Net Zero Standard, and used the FLAG Guide to complement the carbon footprint.

Progress in the standardization of the carbon footprint and calculation of the FLAG Footprint, including forest removals. Although the increase in production and methodological changes increased emissions, the deviation was minimal and the predicted climate trajectory is maintained.

Committed emissions reduction of 30.6% with respect to 2017, 24.0% was achieved with respect to the base year.

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2025

Achieve first SBTi target, achieving 35% reduction compared to base year 2017 and reaching levels of 176.1 thousand tCO2e.

Carbon footprint measurement, analysis with respect to Net Zero and use of FLAG guidelines.

Generation of reduction alternatives based on transportation, containers, packaging, inputs and biogenic captures.

Emissions reduction committed by 35% compared to 2017.



CLIMATE ACTION

4. Annual Goals

	ACTIONS	TARGET	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Generation of emission reduction alternatives based on containers and packaging through the SBT2025 Supplier Program.	Measurement carbon footprint 17% reduction of total emissions	% progress carbon footprint % reduction compared to 2017	**100%** **- 17,5% (223.5 thousand tCO2e)**	**100%** **- 33,0% (181.5 thousand tCO2e)**	+100%
2022	• Generation of alternatives to reduce emissions from equipment and machinery. Start of Biogenic Carbon Role: Start of Carbon Study in Forests and Soils. Alternatives for weight reduction in packaging. Start updating new science-based reduction targets at holding level.	Measurement carbon footprint 21% reduction of total emissions	% progress carbon footprint % reduction compared to 2017	**100%** **- 21,9% (211.7 thousand tCO2e)**	**100%** **- 34,1% (190.9 thousand tCO2e)**	+100%
2023	• Carbon footprint measurement, incorporating emissions from production subsidiaries. Updating science-based targets, applying SBTi at holding level. • Update and publication of TCFD 2023 results, application of SBTi Net Zero standard and application of FLAG sector guidance in the update process. • Incorporation of biogenic carbon (natural forest sequestration).	Measurement carbon footprint 25% reduction of total emissions	% progress carbon footprint % reduction compared to 2017	**100%** **- 26,3% (199.8 thousand tCO2e)**	**100%** **- 42,0% (157.1 thousand tCO2e)**	+100%
2024	**• Carbon footprint measurement at holding level. Progress on established targets and report according to MRV standards for SBT progress.** **• Measurement of natural forest removals and incorporation of the results of soil removals.** **• Incorporation into international initiative.**	**Measurement carbon footprint** **30% reduction of total emissions**	**% progress carbon footprint** **% reduction compared to 2017**	**100%** **-30,6% (188.0 thousand tCO2e)**	**100%** **- 24,0% (205.8 thousand tCO2e)**	***90%***
2025	• Carbon footprint measurement at holding level. Progress against established targets and report according to MRV standards for SBT progress. • Measurement of natural forest sequestration and incorporation of soil sequestration results. • Implementation of reduction projects for inputs, containers, packaging and soil sequestration.	Measurement carbon footprint 35% reduction of total emissions	% progress carbon footprint % reduction compared to 2017	**100%** **-35,0% (176.1 thousand tCO2e)**		



In a successful internal effort, a centralized and globally standardized carbon footprint measurement was consolidated in 2024.

CLIMATE ACTION

5. Impacts Achieved 2021 - 2024

	Unit	Base Year 2017	2021	2022	2023	2024	2025
Reduction Target Program (SBTi Pathway - 2019)	Thousands tCO2e	271,0	223,5	211,7	199,8	188,0	176,1
	%		17,5%	21,9%	26,3%	30,6%	35%
Carbon Footprint Program	**Thousands tCO2e**	**271,0**	**181,5**	**178,5**	**157,1**	**205,8**	
% Real Decrease compared to 2017	%		33,0%	34,1%	42,0%	24,0%	
% Target % Reduction	**%**		**+100%**	**+100%**	**+100%**	**78,5%**	
Sales Concha y Toro	Mill. C9L	24,6	23,8	21,5	20,9	22,4	
Unit Carbon Footprint	kgCO2e/bot	0,919	0,636	0,692	0,628	0,766	
Net Zero Reduction Target 2040	Thousands tCO2e			258,0	248,3	238,5	251,4
	%				3,8%	7,6%	11,4%
Net Zero Carbon Footprint				**258,0**	**232,7**	**240,7**	
% Real Reduction compared to 2022					9,8%	6,7%	
% Reduction Target Achievement					259,4%	88,8%	
Sales Concha y Toro	Mill. C9L			21,5	20,9	22,4	
Unit Carbon Footprint Net Zero	**kgCO2e/bot**			**1,000**	**0,929**	**0,859**	

CLIMATE ACTION

Target Program Climate Action 2025

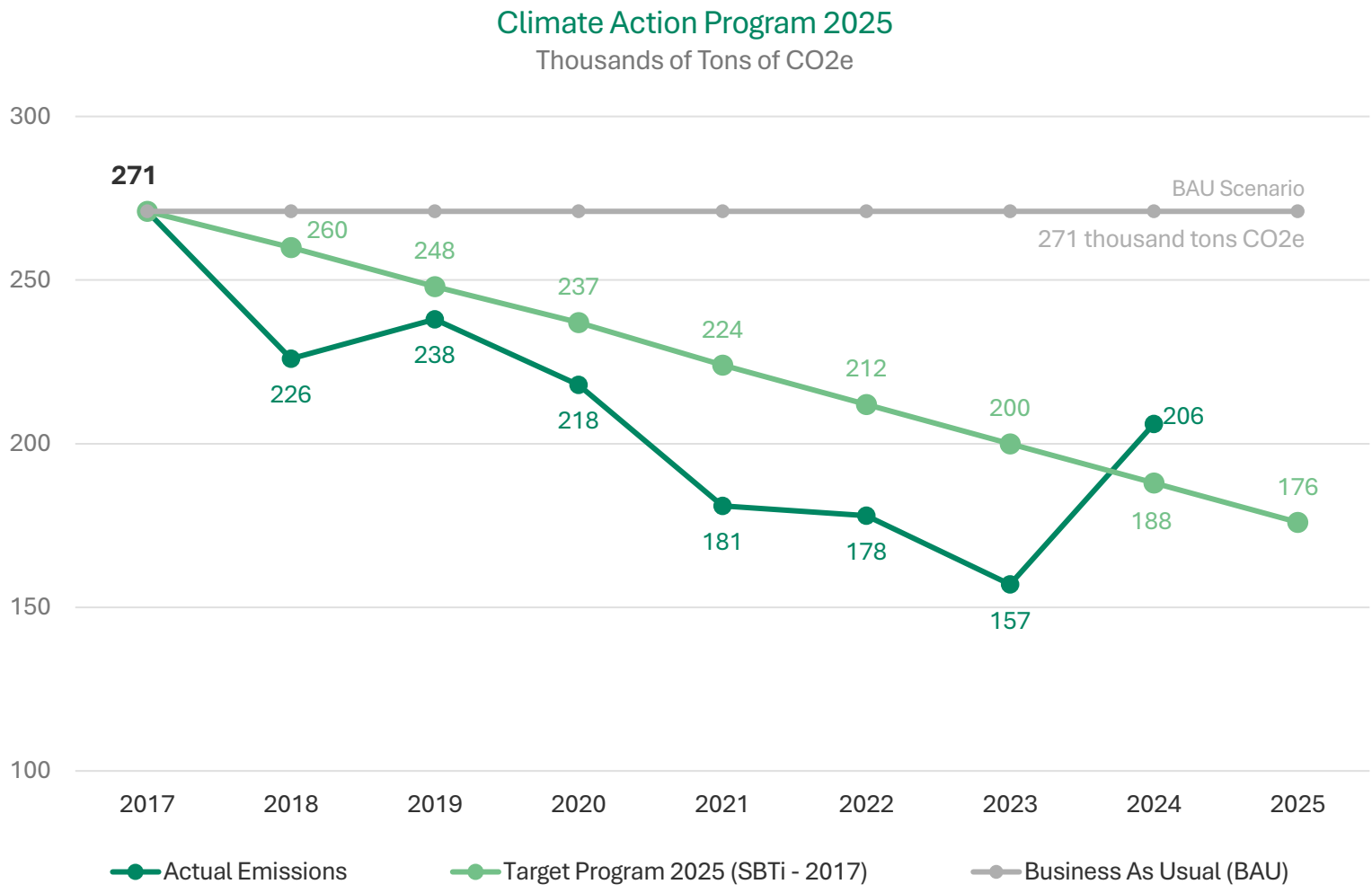
Science Based Targets - Base Year 2017

The increase in the Footprint is explained by higher production, methodological adjustments and changes in emission factors.

Concha y Toro's carbon footprint increased from 157 th tCO_2e (2023) to 206 th tCO_2e (2024). The increase responds not only to greater activity, but also to methodological adjustments in the measurement and external emission factors that influence the calculation.

In 2024, a criterion aligned with the GHG Protocol was adopted, changing from accounting by consumption of inputs to accounting by purchases: this improves the representativeness of the supply, but increases the reported emissions. In addition, there was greater demand and an increase of close to 70% in the emission factor of glass, contributing significantly to the total variation.

Emissions Thousands of tCO2e	**2017**	**2021**	**2022**	**2023**	**2024**
Scope 1	39.1	30.8	31.6	31.6	30.9
Range 2	19.8	-	-	-	-
Range 3	212.1	150.6	146.8	125.5	175.0
Total	**271.0**	**181.5**	**178.5**	**157.1**	**205.8**



CLIMATE ACTION

Forest Land and Agriculture Target (FLAG) and Net Zero 2040

Science Based Targets Pathway - Base Year 2022

During 2023, Viña Concha y Toro adjusted its science-based targets and advanced its Net Zero goal to 2040. It also entered its goal based on the FLAG methodology, reinforcing its climate and zero deforestation commitment.

During 2024, the company continues to advance in the application of FLAG requirements and guidelines for the quantification of emissions corresponding to the corporate Carbon Footprint.

2024 ACTIVITIES CARRIED OUT IN ACCORDANCE WITH SBTi's FLAG GUIDELINES

Establishment of short-term targets based on FLAG science: Reinforced the submission of new emission reduction targets, aligned with the trajectory of limiting temperature increase to 1.5°C.

Quantified sequestration in near-term targets: Maintained measurements of biogenic CO_2 sequestration, incorporating natural ecosystem restoration, advanced forest management practices and increased carbon sequestration in forests and vineyard soils, which the company has been monitoring since 2022.

Long-term FLAG-based targets: The company maintains its goal of reducing emissions by at least 72% by 2040, in line with SBTi's Net-Zero standard.

Zero deforestation commitment: The policy is reaffirmed as of 2022, ensuring full compliance by 2025.

Science-based targets for fossil emissions: The company is moving forward in setting combined targets in line with FLAG science and energy/industry science, given that all operations include fossil emissions.

These targets have been approved by SBTi in 2023, again as a pioneer in the application of these methodologies, which incorporate more categories in Scope 3 (9 categories).

During the year, progress was also made in measuring the FLAG fraction of the carbon footprint for Concha y Toro, considering for now only the forest capture component, as progress is being made in consolidating the baseline for soils, which is expected to be completed during 2025.



CLIMATE ACTION

More background on Commitment to Climate Action
sustainability.vinacyt.com

CLIMATE ACTION

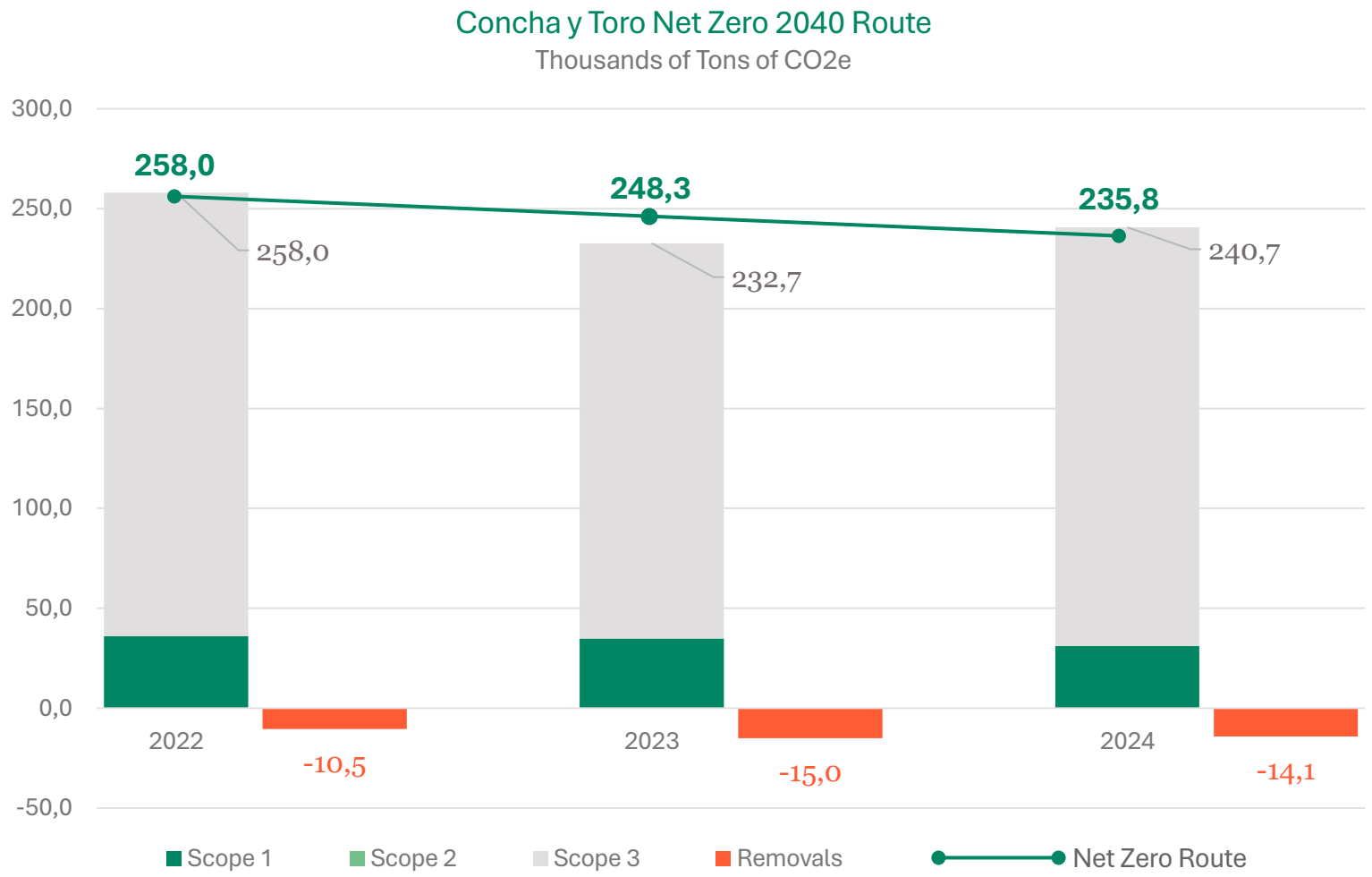
Net Zero Route 2040

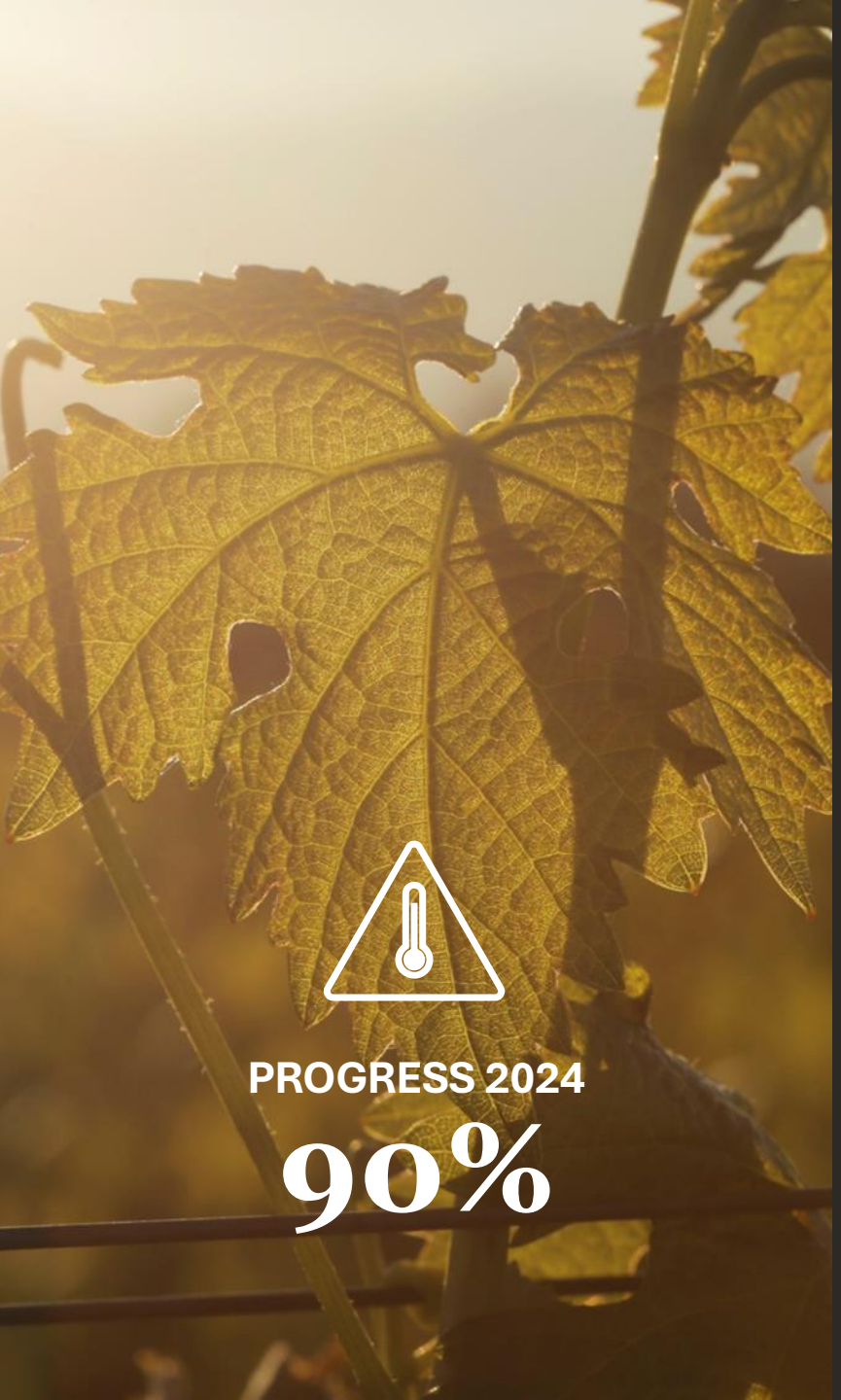
Concha y Toro advances in its Net Zero Route 2040, exceeding the annual target and expanding inventory categories.

Concha y Toro's Net Zero Route 2040 shows consistent progress in managing its emissions. In 2022, the inventory reported 258 thousand tons of CO2e, with 10.5 thousand tons of removals associated with forest sequestration. During 2023, emissions declined to 232.7 thousand tons, accompanied by an increase in removals to 15 thousand tons, reflecting the incorporation of shrubland and grassland removals.

In 2024, emissions stood at 241 thousand tons, with 14.1 thousand tons of removals. This result is slightly above the reduction target expected for the 2022-2024 period (238.5 thousand tons, equivalent to 7.6%), which is mainly explained by the increase in the associated glass emission factor.

It should be noted that in 2024 new sources were incorporated into Scope 3, not included in the base year, increasing the completeness of the inventory: in Category 4 the transportation of glass was included and in Category 9 the last mile transportation to the point of sale.





CLIMATE ACTION

6. 2024 Management Summary

In 2024, the carbon footprint increased due to two main reasons, the first is the methodological standardization of measurement criteria and the second, the increase in sales that proportionally increased corporate emissions.

The measurement of the emissions inventory according to the Greenhouse Gas Protocol methodology of the World Resources Institute marked the beginning of Viña Concha y Toro's systematic sustainability initiatives in 2007. Since then, the company performs this measurement annually, which is fundamental to its emissions reduction strategy.

In 2019, with the establishment of goals under the Science Based Targets methodology, mitigation measures were implemented with positive results. The initial target of 180 thousand tons of CO2e by 2025 was exceeded in 2023, with the company generating 157 thousand tonCO2e, reflecting a concentrated effort in energy and collaboration with the supply chain.

Since 2022, the climate strategy has focused on mitigation and the role of biological assets in carbon sequestration. This includes accounting for annual removals from soils and forests, which act as key natural sinks. In the same year, the annual sequestration of the company's forests was measured for the first time. As early as 2023, work began on quantifying soil sequestration and how regenerative practices influence it.

In 2024, progress was made in the standardization of the carbon footprint, initiating the implementation of a homogeneous methodology for all subsidiaries. The FLAG Footprint was calculated at the corporate level and the removals associated with forests were estimated, while in soils a process was established whose baseline will be completed in 2025. Relevant milestones were also reached, such as the ISO 50001 certification in the subsidiary Concha y Toro, the increase in solar self-supply to 32 plants in Chile, Argentina and the United States, the consolidation of rail transport to ports in Chile, the creation of the Regenerative Practices Standard, the implementation of eco-design and innovation projects in packaging, and the beginning of the update of the life cycle analysis, among others.

The increase in production and sales in 2024, together with methodological adjustments, caused a 30% increase in the emissions of the subsidiary Concha y Toro. However, the variation did not represent a significant deviation from the planned trajectory, maintaining the long-term path towards progressive reduction and compliance with climate commitments.

CLIMATE ACTION

Challenges 2025

Update our climate commitments with SBTi by including all subsidiaries in a new goal.

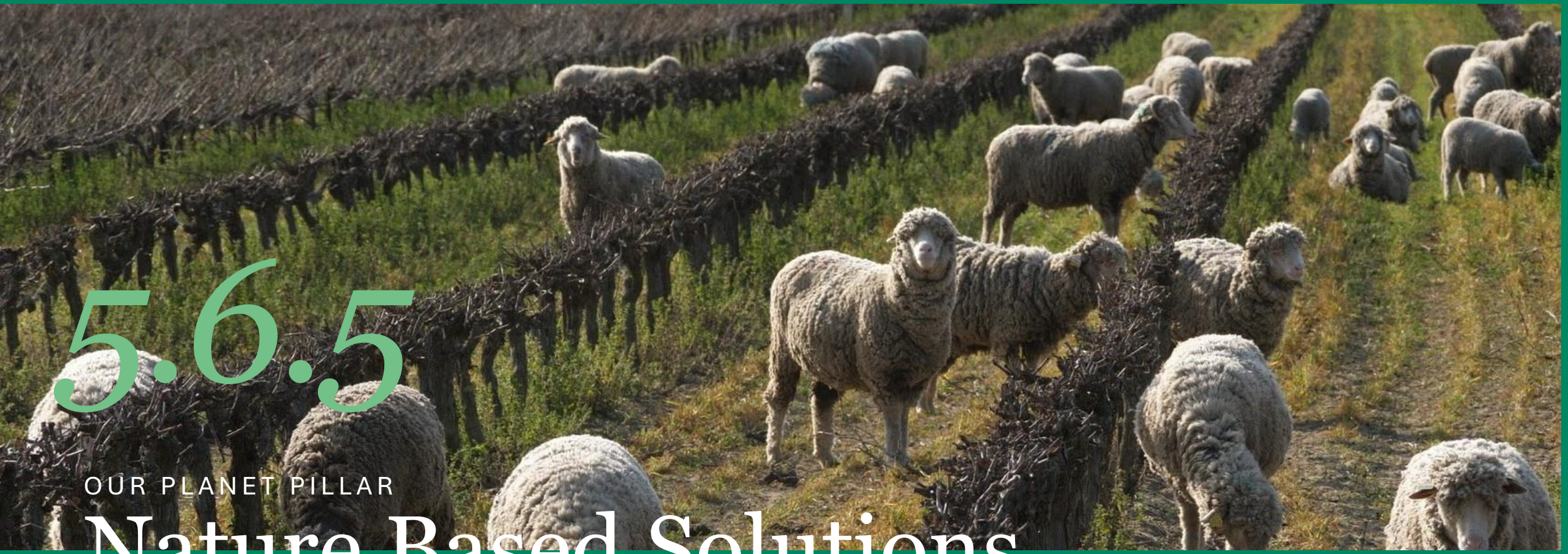
Looking ahead to 2025, the challenge will be to consolidate the carbon footprint in operational terms, centralizing the registration and access to information in all subsidiaries. This will provide traceable and comparable data, strengthening climate management and optimizing strategic decision-making.

The SBTi exercise will be updated, considering that all subsidiaries are already aligned with this methodology. This process will allow us to increase our climate ambition and project broader reduction scenarios, taking into account direct and indirect emissions throughout the value chain. With this, the company will reinforce its commitment to the Net Zero 2040 goal, ensuring a robust transition plan, consistent with science and aligned with international expectations.

Finally, progress will be made in the electrification of fixed and mobile sources and in the adoption of clean technologies that reduce emissions in a sustained manner, strengthening operational resilience and competitiveness in the face of climate change.



UNCORK A BETTER FUTURE
Details of the program can be found in:
Climate Action 2024 Report
sustainability.vinacyt.com



5.6.5

OUR PLANET PILLAR

Nature Based Solutions

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1. Program Components
2. Contribution to the SDGs
3. Roadmap 2021 - 2025
4. Annual Targets
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OUR PLANET PILLAR

Nature-Based Solutions

DJ 2.9.1

Regenerate life in the forest and vineyard ecosystem through practices that favor the improvement of natural conditions.

The Nature-Based Solutions Program represents an effort by the company to induce a change in its interaction with the natural environment within the vineyards. These production areas do not exist in isolation, but are intrinsically intertwined with the natural ecosystems that surround them. This interconnection imposes on the company the responsibility to manage this coexistence with extreme care and consideration, aware that any carelessness could trigger significant negative repercussions for the natural environment where the company is located.

Nature is not limited by artificial boundaries. Therefore, the strategy adopted by the company emphasizes integration and mutual care as fundamental principles. On the one hand, the vineyards play a vital role in providing ecosystem services to the surrounding environment, serving as critical feeding and nesting areas for various bird species. In turn, the adjacent ecosystem makes an indispensable contribution to the vineyard by

to the vineyard, actively participating in the regulation of the water cycle through the regulatory function of the forests in the watersheds.

As a result of this interaction, a unified agricultural ecosystem emerges where nature and vineyard coexist harmoniously. The regeneration and preservation of this ecosystem thus become the primary and long-term objective for the company, which is committed to developing sustainable and adaptive practices that ensure the health of these agricultural landscapes.

The program promotes the harmonious integration between vineyards, biodiversity and ecosystems, prioritizing regeneration and sustainable practices of natural resilience.

GOAL 2025

100% of our area with regenerative practices in soil, biodiversity of flora, fauna and natural forests.
Base year 2020:
17 thousand total hectares, considering planted vineyards and forests.

INDICATOR

100%
of area with regenerative with regenerative practices implemented
(17 thousand hectares of agricultural and forest land)

NATURE-BASED SOLUTIONS

Program Components

Core Concept: Flora, Fauna and Soils

FLORA COMPONENT

In order to promote the sustainable management of all types of forests, the company has had FSC certification for sustainable forest management since 2019. With it, it seeks to ensure the conservation of 4,272 hectares of native forest that is present in 9 of the company's estates.

The company seeks not only to protect but also to increase afforestation in degraded areas and increase afforestation with native species within these areas.

From 2021 to date, more than 25,000 native species have been planted on company land and the company expects to reach more than 30,000 by 2025.

In addition, as an additional protection measure, the company has an Agreement for the Protection and Regeneration of the Chilean Native Forest, signed in 2019 with the National Forestry Commission, which seeks to raise awareness in the community by strengthening capacities for fire prevention.

SDG 15
LIFE OF TERRESTRIAL ECOSYSTEMS

By 2025, achieve the protection of **4,272 ha of native** Mediterranean sclerophyllous **forest** in Chile under the Native Forest Conservation Program and increase afforestation and enrichment of forests through the **afforestation of 30 thousand** native **trees.**



2. Contribution to the Sustainable Development Goals



LIFE OF TERRESTRIAL ECOSYSTEMS
GOAL 15.2
Promote the implementation of sustainable management of all types of forests, halt deforestation, restore degraded forests, and significantly increase afforestation and reforestation worldwide.

CONTRIBUTION VIÑA CONCHA Y TORO
SDG Indicator 15.2
The company implemented a **sustainable forest management system for native forests**, which is certified under an independent third-party standard. The scope is 4,272 ha.
The company has a Biodiversity and Non-Deforestation Policy in place since 2022. It considers all of the company's land area.
In order to recover forests, the company has encouraged the planting of native species in the various estates.
Between 2021 and 2024, more than 34 thousand native trees have been planted.

FAUNA AND SOIL COMPONENT

In order to increase biodiversity in the vineyards and contribute to the recovery of natural habitats, the company has implemented regenerative practices for fauna, such as the installation of pollinator gardens, nest houses for birds, ponds and drinking troughs for small-scale mammals. In this way, we seek to generate a positive impact on the planet, helping to increase the biodiversity of ecosystems, restoring natural conditions. Biodiversity inventories are conducted annually using the DNA technique to evaluate the state of nature. In addition, through soil regenerative practices, we seek to avoid the degradation of the company's agricultural soils, in order to ensure their long-term productivity.

SDG 15
LIFE OF TERRESTRIAL ECOSYSTEMS

By 2025, achieve the implementation of elements to promote the **recovery of biodiversity** in fields and forests in all the company's estates, monitor the state of biodiversity and prevent degradation in **more than 10,000 hectares of the** company's **soils**.

GENETIC DIVERSITY

In addition, the company has set itself the goal of rescuing the genetic diversity of Chile's native forest tree species. To this end, it is working together with the Chilean National Forestry Corporation on a complete cycle of assurance for nature. The cycle begins with the collection of native seeds, which are then planted in the company's nurseries and once they are of a suitable size, they are transferred to the field and planted as internal volunteers and with external specialist companies. Part of the native trees are also donated to neighboring communities.

SDG 15
LIFE OF TERRESTRIAL ECOSYSTEMS

By 2025, achieve the propagation **of 80,000 species of native tree species from the** company's forests. These are species adapted to the natural conditions of the area and, therefore, more resilient to climate change. Species such as quillay, peumo, boldo and hawthorn have been propagated with technical support from CONAF. These species are endemic to Chile and native to the Mediterranean native forest.



TARGET 15.5
Adopt urgent and significant measures to reduce the degradation of natural habitats and halt the loss of biodiversity.

VIÑA CONCHA Y TORO CONTRIBUTION
SDG Indicator 15.5
As of 2024, **470 nest houses and 378 perches for birds, 386 drinking troughs for mammals** have been implemented **in an area of 9.4 thousand hectares of vineyards and 4.2 thousand hectares of native forest.** Seven biodiversity inventories have been carried out in the company's fields and by 2024, 100% of the area has regenerative practices under an internal standard.



GOAL 15.6
Promote the fair and equitable sharing of benefits arising from the utilization of genetic resources and promote adequate access to these resources.

CONTRIBUTION VIÑA CONCHA Y TORO
SDG Indicator 15.6
By 2024, **70 thousand native species** have been propagated **to enrich** our own **natural forests** and have also been shared with neighboring communities.

NATURE-BASED SOLUTIONS

3. Roadmap 2021 - 2025

GOAL 2025

100% of the surface area with regenerative practices implemented.

Base Year 2020:
17 thousand ha in total
(12 th hectares of vineyards and 5 th hectares of forests)





2021

Start of the GEA Project in the first 15 fields of Concha y Toro to expand what was done in the pioneer estates Pirque and El Triángulo.

Regenerative practices for flora, fauna and soils in vineyards.

Start of propagation program in company nurseries.
Planting of native trees. First biodiversity monitoring.

2022

Progress is being made in the second stage of the GEA Project, incorporating 15 new Concha y Toro vineyards. 67% of the fields are incorporated into the program.

Regenerative practices for flora, fauna and soils in vineyards.
Propagation of native trees in our nurseries. Native trees planted in estates.
2 biodiversity monitoring.

Zero Deforestation Policy issued.



2023

The last 15 estates have been incorporated into the implementation of regenerative practices. 100% of the farms are incorporated into the program.

Application of regenerative practices for soils, with the application of inter-row cover, grazing, incorporation of microorganisms.
For fauna, the company has implemented nesting houses, drinking troughs, and huts, among others.
For flora, forestation is carried out with native species in estates and the propagation of 18 thousand native trees in our nurseries.
Biodiversity monitoring was carried out in Santa Raquel and Palo Santo fields, with the participation of local communities.





2024

Deepen regenerative practices in the fields, expanding soil surfaces and densifying measures for flora and fauna.

Application of regenerative practices for soils in the company's fields. Consolidated the implementation of 470 nest houses for birds between 2021 and 2024.
Afforestation of 9,100 native trees in estates and propagation of 18,000 native trees in nurseries.
Two biodiversity monitoring projects were carried out in El Boldo and Rauco farms, with the participation of the communities.

UNCORK A BETTER FUTURE 2030

2025

Reach 100% of vineyard and forest area with regenerative practices implemented and consolidated, operating as part of the company's regular agricultural programs.

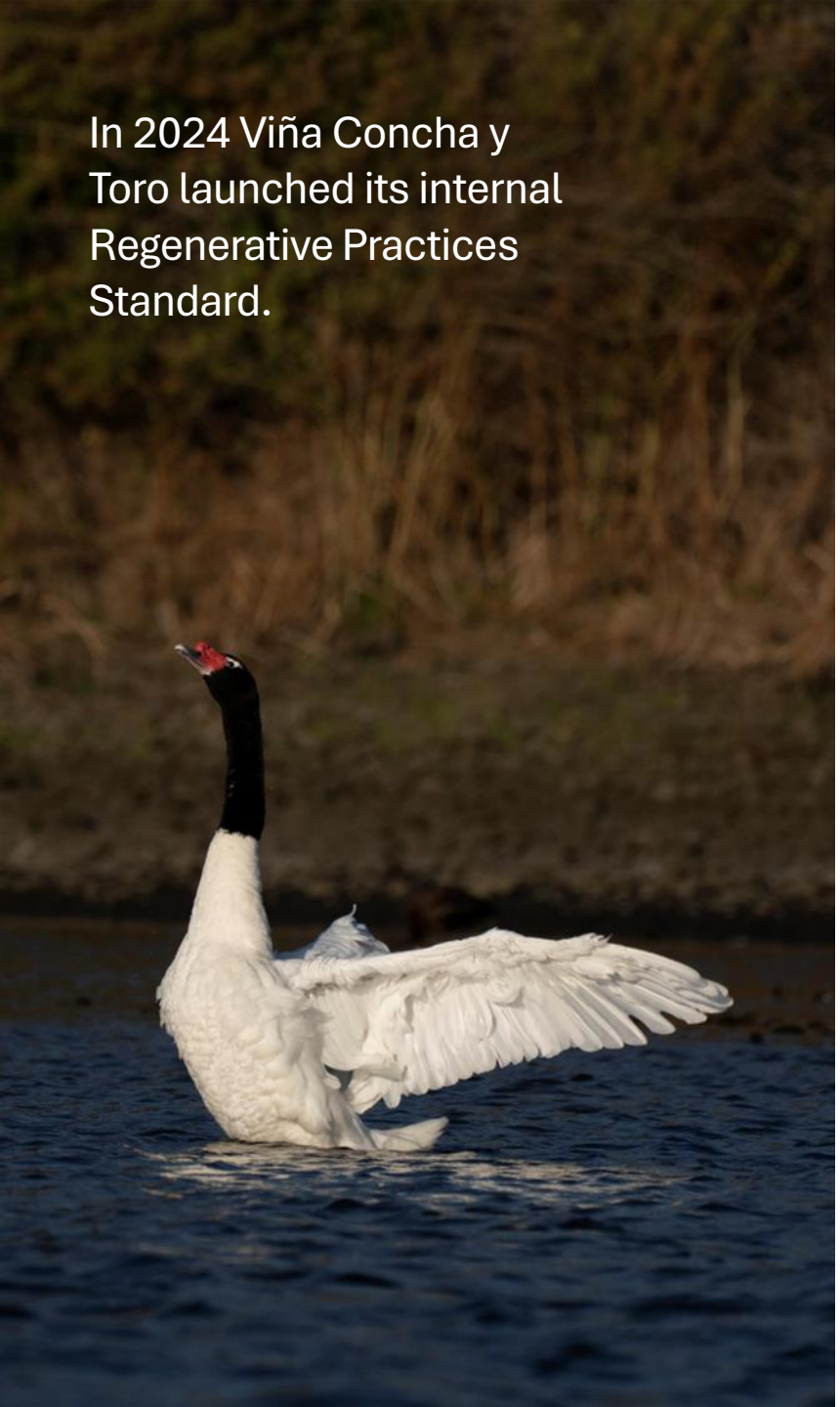
Regenerative practices for flora, fauna and soils in all vineyards.
Propagation of native trees in our nurseries. Native trees planted in estates.
2 biodiversity monitoring.



NATURE-BASED SOLUTIONS

4. Annual Goals

	ACTIONS	GOAL	KPI	PROGRESS EXPECTED	PROGRESS ACTUAL	% ANNUAL PROGRESS
2021	• Regenerative practices in soils consider the management of the surface between the rows to avoid compaction, application of compost, use of green fertilizers, among others. Implementation of pollinator orchards to attract biological enemies, nest houses, perches in Phase 1 farms (15 farms in Chile).	15 farms with practices 5,500 trees planted 1 Biodiversity monitoring	# farms # trees #trees #monitoring	**15** **28 thousand** **5.500** **1**	**15** **5.500** **1**	+100%
2022	• Regenerative practices for soil, flora, fauna and soils in Phase 2 farms (15 farms). Propagation of native trees in nurseries and planting of native trees on company farms. Biodiversity monitoring through DNA techniques implemented.	15 farms with practices 20 thousand trees propagated 6,400 trees planted 2 biodiversity monitoring	# farms #trees #trees #monitoring	**15** **12 thousand** **6.4 thousand** **2**	**15** **18 thousand** **12.434** **2**	+100%
2023	• Regenerative practices for soil, flora, fauna and soils in Phase 3 farms (15 farms). Propagation of native tree species in nurseries and planting of native trees on company farms. Biodiversity monitoring through DNA techniques implemented.	15 farms with practices 20,000 trees propagated 6,400 trees planted 2 biodiversity monitoring	#fundos #trees #trees #monitoring	**15** **12 mil** **6.4 thousand** **2**	**15** **18 thousand** **7.149** **2**	+100%
2024	• **Second round of application of regenerative practices for soil, flora, fauna and soils in Phase 1, 2 and 3 farms (15 farms). Propagation of native tree species in nurseries and planting of native trees on company farms. Biodiversity monitoring through DNA techniques implemented.** • **External monitoring of the implementation of regenerative practices on farms.**	**45 estates with practices** **20,000 trees propagated** **6,400 trees planted** **2 biodiversity monitoring** **1 external audit**	**# farms** **# trees** **# trees** **# monitoring** **# audits**	**45** **12 thousand** **6.4 thousand** **2** **1**	**45** **18 thousand** **9.1 thousand** **2** **1**	***+100%***
2025	• Third round of application of regenerative practices for soil, flora, fauna and soils in Phase 1, 2 and 3 farms (15 farms). Propagation of native tree species in nurseries and planting of native trees on company farms. Biodiversity monitoring through DNA techniques implemented. • External monitoring of the implementation of regenerative practices on farms.	45 estates with practices 20,000 trees propagated 6,400 trees planted 2 biodiversity monitoring	# farms #trees #trees #monitoring	**45** **20 thousand** **6.4 thousand** **2**		



NATURE-BASED SOLUTIONS

5. Impacts Achieved 2021 - 2024

Concha y Toro	Unit	2021 (Cycle 1)	2022 (Cycle 2)	2023 (Cycle 3)	2024 (All)	TOTAL 2024	GOAL 2025
Number of Fundos	#	45	46	46	46	**46**	**46**
Total Area CYT Vineyards	ha	9.251	9.331	9.593	9.438	**9.438**	**9.438**
Fundos Incorporated	#	16	15	15	46	**46**	**46**
Vineyard area	ha	3.940	3.689	1.862	9.438	**9.438**	**9.438**
FSC® Native Forest	ha	2.761	1.418	93	4.272	**4.272**	**4.272**
Other areas	ha	976	1.466	1.627	4.412	**4.412**	**4.412**
Grand Total Areas	**ha**	**7.678**	**6.573**	**3.582**	**18.122**	**18.122**	**18.122**
Overall Program Progress	**%**	**42%**	**36%**	**20%**	**100%**	**100%**	**100%**
Fauna							
Operation Pollinator	#	10	6	14	-	**30**	**46**
Nest Houses	#	121	105	206	38	**470**	**500**
Hangers	#	103	0	60	215	**378**	**250**
Puddles	#	10	10	12	4	**36**	**46**
Pircas	#	18	18	18	18	**18**	**45**
Drinking fountains	#	146	120	120	0	**386**	**250**
Flora and Forests							
Annual Native Afforestation	# trees	5.447	12.434	7.149	9.153	**34.183**	**30.000**
Tree production in nurseries	# thousand trees	22	18	18	12	**70**	**80**
Biodiversity Inventories	# funds	1	2	2	2	**7**	**9**
FSC® Native Forest	ha	4.272	4.272	4.272	4.272	**4.272**	**5.000**
Soil							
Inter-row cover	# of land	9	22	18	19	19	**46**
	%	20%	48%	40%	41%	41%	



NATURE-BASED SOLUTIONS

6. Management Summary 2024

In 2024, the company consolidated regenerative practices, advanced in soil and biodiversity restoration, propagated and planted native trees, strengthened community collaboration and promoted the standardization of reports under international methodologies.

By 2024, the company consolidated comprehensive progress in all dimensions of the program, strengthening the philosophy of management in harmony with nature. Regenerative practices were extended in Chile's farms, reaching a higher percentage of fields with vegetation cover between rows and expanding planned grazing measures, which contributed to soil health and ecosystem resilience.

In parallel, we deepened the implementation of infrastructure for wildlife, exceeding 470 nest houses installed between 2021 and 2024 and maintaining figures close to 380 perches and drinking troughs for mammals and birds installed during the same period, favoring biodiversity in and around the vineyards.

During the year, more than 18,000 native trees were propagated in our own nurseries, of which 9,100 were planted in the company's estates and also shared with neighboring communities, reinforcing integration with the local environment. In addition, two biodiversity monitoring activities were carried out to confirm the continuity of healthy conditions in the ecosystems, together with participatory environmental education activities. These were carried out at the Rauco and El Boldo farms.

Progress was also made in adopting the TNFD (Task-Force on Nature-Related Financial Disclosure) methodology, aligning the management of risks and impacts on nature with international financial standards. This progress was highlighted in national and global sustainability forums, reaffirming the company's leadership in nature-based solutions and the integration of biodiversity as a strategic pillar of its management.

NATURE-BASED SOLUTIONS

Challenges 2025

In 2025, Viña Concha y Toro will consolidate regenerative practices and seek to expand the program at the corporate level.

In 2025, Viña Concha y Toro will seek to consolidate the regenerative program. A final round of application of regenerative practices will be carried out in all estates in phases 1, 2 and 3, covering soils, flora and fauna. With the generation of the Regenerative Practices Standard, it is expected to consolidate the operation in an integral manner. At the same time, progress will be made in the propagation of 18,000 trees of native species in the company's own nurseries, of which 6,500 will be planted directly in the company's fields. In biodiversity monitoring, two exercises based on DNA techniques will be implemented for a more precise analysis of the fauna present in the vineyard ecosystems. In addition, an independent validation process will follow up on regenerative practices in the estates.

Finally, 2025 will be marked by the consolidation of the company's regenerative program and its expansion into Argentina, the only origin pending implementation, considering that the United States already has regeneration certification.



Details of the program can be found in:
Nature-Based Solutions Report 2024.
sustainability.vinacyt.com



Chap. 06

2024 Summary

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6.1 Management Progress 2024
6.2 Concluding Remarks

VIÑA CONCHA Y TORO
FAMILY OF NEW WORLD WINERIES

UNCORK A BETTER FUTURE

CHAP.6 | 2024 SUMMARY

6.1 Progress 2024

Viña Concha y Toro progresses towards its sustainability goals set for 2025, achieveing 90% of the goals set for 2024.

The current Impact Report reports on Viña Concha y Toro's progress in relation to the Corporate Sustainability Strategy 2025. The goals established by the company are scheduled to be achieved by 2025, with annual targets detailed in the corresponding roadmaps. These goals are monitored annually to ensure compliance.

As for the goals set for 2024, a 90% compliance level has been achieved. It is relevant to point out that the pending advances are crucial to achieve the 2025 goals, therefore, during the next period we will continue to work on their achievement in order to meet the established objective.

For each topic presented in the strategy, there is a roadmap that points the way to 2025, through which the objectives are expected to be achieved.





Between 2021 and 2024, the average progress of the Corporate Sustainability Strategy has been 94%.

Table N°16:
Corporate Sustainability Goals 2021- 2024

PILLARS	Target 2025	2021	2022	2023	2024
CONSUMERS From Start to Finish	**100% of our strategic brands**, communicating sustainability attributes and promoting responsible consumption.	100%	89%	98%	98%
CUSTOMERS Closer to Our Markets	**30 of our main clients**, incorporated into the "*Closer to Our Markets*" program, generating collaborative work with *retail*.	88%	83%	100%	100%
SUPPLIERS Procurement Responsible	**Responsible Sourcing Program** **100% implemented**, based on ethical elements and deepening on climate change with 30 of the main *packaging* suppliers.	83%	92%	79%	63%
OUR PEOPLE Healthy, Diverse and Happy	**Healthy, Diverse and Happy" Program 100% implemented**, based on 3 key elements for people management: diversity, wellness and alcohol and drug prevention.	100%	95%	91%	100%
COMMUNITY Citizenship Corporate	**100% of the local and global communities** that the company integrates, with initiatives that contribute to entrepreneurship, empowerment and education.	100%	100%	100%	100%
OUR PLANET					
Zero Water Water	**10% reduction in water consumption** per bottle, compared to 2020.	100%	69%	74%	62%
Fossil Independence	**50% reduction in fossil fuel consumption** in our facilities, compared to 2020.	100%	100%	100%	84%
Circular Innovation	**100% of waste categories with upcycling alternatives.**	100%	100%	100%	100%
Climate Action	**35% reduction in CO2e emissions according to climate science, with** respect to the base year 2017.	100%	100%	100%	90%
Nature-based Solutions	**100% of our vineyard area** with regenerative practices in soil, biodiversity of flora, fauna and native forests.	100%	100%	100%	100%
ANNUAL PROGRESS		**95%**	**93%**	**94%**	**90%**



CHAP.6 | MANAGEMENT SUMMARY

6.2 Concluding Remarks

Viña Concha y Toro successfully overcame challenges, demonstrating adaptability and coordination in a complex environment. It recognizes the need to improve direct delivery to consumers to promote its commitment to sustainability reflected in "Uncork a Better Future ". ®

The year 2024 was a demanding year for Viña Concha y Toro, marked by complex weather conditions and a challenging global economic environment. Even so, the company maintained the pace of its sustainability and management agenda, with relevant advances and clear learnings. The **Consumer Pillar** remains the great unfinished business: the sustainability message has yet to reach the end consumer with greater clarity and consistency. In contrast, our **Customers** increasingly recognize us as sustainable suppliers. In **Suppliers** there was progress, although the challenge of completing the ethical analysis of the chain remains, and the global context made it difficult to add new actors to the program. In **Our People**, there were improvements, with the challenge of deepening diversity, inclusion and equity; and in **Community**, performance exceeded expectations, with solid local integration.

In the environmental area, **water** continues to be the main challenge due to climate conditions; the company has intensified its efforts to reduce it, but the local context has not been favorable. In **energy**, progress was made towards a greater share of renewables and the goal of fossil independence; in **waste**, upcycling and recovery increased. In **climate change**, the methodological adjustment and a higher production volume increased emissions compared to plan, but without compromising the long-term path. In **biodiversity**, the targets for the year were met and exceeded.

2024 has been a challenging year, with steady progress and a clear priority ahead-the consumer.

Looking ahead, the company will focus efforts on bringing the story closer to the consumer with verifiable evidence (indicators, certifications and traceability), strengthening point-of-sale content and digital channels. In parallel, it will deepen climate adaptation-water management, energy efficiency, circular economy and soil health-and integrate physical scenarios into investment and insurance planning. The goal is to maintain margins of operational resilience, strengthen the sustainable value proposition of the brands and translate technical advances into benefits perceived by customers and consumers, whom we seek to continue to impact positively.

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VIÑA CONCHA Y TORO

— FAMILY OF NEW WORLD WINERIES —

IMPACT REPORT 2024

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