

PROGRAM REPORT

# CIRCULAR INNOVATION 2023



VIÑA CONCHA Y TORO

— FAMILY OF NEW WORLD WINERIES —



The following report presents the progress of the 2023 Circular Innovation Program, which seeks to generate a positive impact in our approach through the revalorization and upcycling of the waste generated by Viña Concha y Toro. This program is implemented jointly with our subsidiaries and the dedication of the agricultural, winemaking and bottling plant teams.

This 2023 report covers the activities of the Viña Concha y Toro holding company associated with the winemaking business, excluding the affiliated company Almaviva, in which Viña Concha y Toro represents 50% ownership.

The productive subsidiaries dedicated to wine production, together with the commercial subsidiaries included in this report, represent 99.6% of sales, which corresponds to the scope of the report for the year 2023.

The data presented in this report have been verified by Deloitte.

DRAFTED BY:  
Sustainability Department  
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July 2024

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# 01

## Introduction

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- 1.1 Uncork a Better Future
- 1.2 Fundamental Elements
- 1.3 Vision, Mission and Objective
- 1.4 Summary of the Strategic Model

## INTRODUCTION

## 1.1 Uncork a Better Future®

Uncork a Better Future® is the name of Viña Concha y Toro's Corporate Sustainability Strategy 2025.

## INSPIRATION

There is an immense world contained in each of our wines. There is passion, there is effort, there is dedication and care.

We are more than quality wines, we are here to transform every glass of wine and every encounter into a memorable experience.

We want to play a leading role in building a better future for people and the planet. That is why we work every day, knowing that the time for change is now, remembering at every step the healthiest ambition of all: to improve in everything we do to give back to the Earth more of what it has given us.

**That is positive impact.**



VIÑA CONCHA Y TORO  
— FAMILY OF NEW WORLD WINERIES —

## INTRODUCTION

## 1.2 Fundamental Elements

CORPORATE  
PURPOSE

We exist to transform every glass of wine and every encounter into a **memorable experience**.



## SUSTAINABILITY

From a sustainability perspective, a memorable experience is achieved when we can leave a **legacy of positive impact** for our stakeholders.



## MEMORABLE EXPERIENCES FOR OUR CONSUMERS

Viña Concha y Toro's business strategy puts the consumer at the center of its business strategy, so it is an important milestone for the year 2022 to have unveiled the company's purpose: "We exist to transform every glass of wine and every encounter around the world into a memorable experience".

This phrase sums up what moves and gives meaning to all the members of Viña Concha y Toro, highlighting how daily work is reflected in a greater objective.

A memorable experience can only be achieved with quality wines from their origin, with a suitable *terroir*, with excellent agricultural, winemaking and packaging work, but also with the construction of attractive, strong and global brands that are in tune with consumers, with an ambitious sustainability strategy, with innovation, with excellent support areas and, finally, with an efficient distribution capacity to reach in a timely manner to any corner of the world where you want to celebrate an encounter with the company's products.

During 2022, the company engaged an external consultant and an internal multidisciplinary working group to discover and formulate the current corporate purpose.

INTRODUCTION

### 1.3 Vision, Mission and Objective

The company seeks to consolidate its position as an international benchmark in sustainability beyond the limits of its industry, standing out for its environmental and social practices that are consistent with its purpose.

Thus, the contribution of sustainability to the achievement of the company's purpose is generated when the company is able to leave a memorable experience to its stakeholders in the form of a concrete positive impact on them. This is why all the steps that the company undertakes annually are part of a

long-term planning, which is oriented to this objective and considers both internal activities and activities linked to stakeholders to achieve them.

The company has defined the following elements as the cornerstones of its sustainability management system. Under these elements are built the tactical and operational steps that shape the annual planning.



**Uncork a Better Future** is the name of the Corporate Sustainability Strategy 2025.



#### Sustainability's Contribution to Purpose

To achieve a memorable experience, **leaving a legacy of positive impact** to our stakeholders.

#### Vision

To be leaders in building a **better, resilient and regenerative future** for people and the planet.

#### Mission

Generate **net positive impact** for our stakeholders and be a global reference in the regeneration of our planet.

#### Target

Contribute to **improving the natural and social conditions** of our environment and stakeholders.

INTRODUCTION

# 1.4 Summary of the Strategic Model



VIÑA CONCHA Y TORO  
— FAMILY OF NEW WORLD WINERIES —

LEAVING A LEGACY OF POSITIVE IMPACT ON OUR STAKEHOLDERS



Sustainability Governance

**VISION**

To be leaders in building a **better, resilient and regenerative** future for people and the planet.

**MISSION**

Generate **net positive impact** for our stakeholders and be a reference in the regeneration of our planet.

**OBJECTIVE**

Contribute to **improving the natural and social conditions** of our environment and stakeholders.



Consumers



Suppliers



Customers



Our People



Community



Our Planet

	Consumers	Suppliers	Customers	Our People	Community	Our Planet
<b>IMPACT</b>	To bring a message of sustainability and responsible consumption to our consumers.	Helping our suppliers to improve their ethical and environmental performance, with a special focus on climate change.	Generate a mutual exchange of best practices in sustainability with our main customers.	Improve the well-being and commitment of all the company's employees. To grow in diversity, equality and inclusion.	Contribute to the development of our communities through education, entrepreneurship and community empowerment.	To help regenerate our planet, making efficient use of resources and improving the conditions of our natural and productive ecosystems.
<b>10 PROGRAMS AND GOALS</b>	<p>PROGRAM From Start to Finish</p> <p>GOAL <b>100%</b> of strategic brands (28 brands   85% of annual sales)</p>	<p>PROGRAM Responsible Sourcing</p> <p>GOAL <b>100%</b> of the key suppliers committed to SBTi (30 packaging suppliers)</p>	<p>PROGRAM Closer to Our Markets</p> <p>GOAL <b>100%</b> of the main customers (30 customers   35% of annual sales)</p>	<p>PROGRAM Healthy, Diverse and Happy</p> <p>GOAL <b>100%</b> of workers with program benefits (3.4 thousand people)</p>	<p>PROGRAM Corporate Citizenship</p> <p>GOAL <b>100%</b> of communities with associated initiatives (32 communities)</p>	<p>PROGRAMS Zero Water Waste Fossil Independence Circular Innovation Climate Action Nature-Based Solutions</p> <p>GOALS 10% water reduction; 50% reduction of internal fossil energy; 10 upcyclings; 35% CO2 reduction; regenerative practices on all our sites.</p>
<b>10 SDGS</b>						





# 02

## Our Planet Pillar

### CONTENT

2.1 Circular Innovation Program

## PILLAR OUR PLANET

## 5 Programs

As part of the B Corporations movement, which encourages us to be a better company every day, we have moved towards a regenerative philosophy to relate to our planet, always seeking to deliver more of what we have received from it.

Regarding Our Planet, the company has defined 5 issues that are of relevance, given that they are at the core of our business and are related to resources that the company needs to operate and externalities that the company generates and that need to be reversed.

This is materialized through 5 programs that seek to generate a positive impact on our environmental surroundings and that focus on material issues for the company:

1. Water
2. Energy
3. Waste
4. Climate Change
5. Nature and Biodiversity

### 5 PROGRAMS FOR THE PLANET

● 01 Zero Water Waste

● 02 Fossil Independence

● 03 Circular Innovation

● 04 Climate Action

● 05 Nature-Based Solutions

PILLAR OUR PLANET

# Circular Innovation



## Promote circular innovation through waste upcycling, i.e., providing higher value alternatives to their original recycling.

Through the "Circular Innovation" program, Viña Concha y Toro is actively committed not only to the responsible management of the waste generated at its facilities, but also to promoting the concept of upcycling, which involves transforming this waste into products with greater added value.

The main focus of this program is to mitigate environmental impact by significantly reducing the amount of waste that ends up in landfills. Specifically, it concentrates on addressing the food waste challenge by seeking innovative alternatives for discarded food. This approach extends to the 10 categories of waste that the company manages, exploring new possibilities for each type of waste and demonstrating that upcycling can not only be an environmentally

responsible solution, but also a source of economic opportunities and support for external ventures.

Viña Concha y Toro aims to work closely with other business entities and local entrepreneurs to establish strategic partnerships aimed at the same objective.

The aim is to create synergies that allow us to identify and develop new innovative uses for waste, transforming it into valuable resources that drive economic growth at the community level. This approach not only contributes to the company's environmental and economic sustainability, but also strengthens its commitment to responsible and sustainable business practices over the long term.



GOAL 2025

**100% of waste categories with upcycling alternatives**

Base Year 2020:  
66.6 thousand tons

INDICATOR


**10 Company waste categories**

CIRCULAR INNOVATION

# Core Concept: Second Life of Greater Value

The company is focused on promoting circular innovation through waste upcycling, with the aim of developing alternatives that add value and have a positive impact on 10 waste categories, which represent the total waste generated annually.

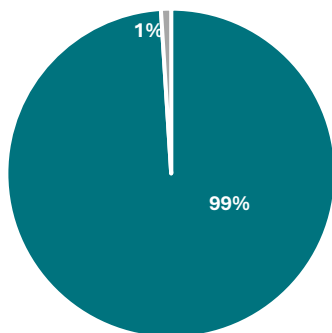
To achieve this goal, during the 2021-2023 period, the company is advancing in the implementation of circular innovation initiatives through strategic collaborations. These collaborations are designed to enhance the virtuous cycle of resources, transforming waste into successful cases of productive linkages and promoting entrepreneurship.



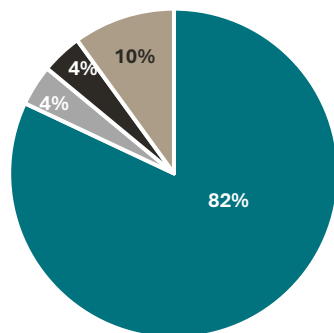
**SDG 12**  
RESPONSIBLE PRODUCTION AND CONSUMPTION

In 2023, the company **recovered 99% of the waste generated**, equivalent to more than **75 thousand tons**. The company seeks to generate higher-value alternatives for the 10 categories of waste handled by the company.

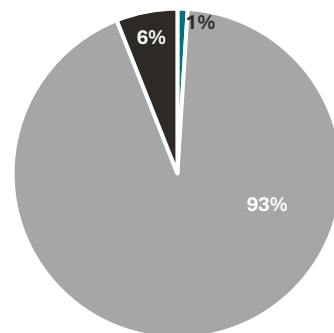
Waste Generation 2023  
Total of Holding: 76 thousand tons  
By destination



Waste Generation 2023  
Total of Holding: 76 thousand tons  
By subsidiary



Waste Generation 2023  
Total of Holding: 76 thousand tons  
By process



## Contribution to the Sustainable Development Goals



### RESPONSIBLE PRODUCTION AND CONSUMPTION GOAL 12.5

By 2030, significantly reduce waste generation through prevention, reduction, recycling and reuse activities.

### CONTRIBUTION FROM VIÑA CONCHA Y TORO Indicator 12.5

(i) Recycling rate, tons of material recycled or reused inside or outside the company's facilities.

# CIRCULAR INNOVATION Roadmap

## GOAL 2025

**10 waste categories** with upcycling alternatives, representing 100% of the waste.

Base Year 2020: 66.6 thousand tons



## 2021

**Creation of a partnership with a national company for the management of plastic liner and its subsequent use in the production of packaging.**

An upcycling alternative was generated for 4 waste categories:

- Organic (marc)
- Glass
- Plastic
- Timbers

Accumulated: 4 categories



## 2022

**Continued progress of the 4 initiatives implemented in 2021. Two new categories are added.**

Upcycling for 2 categories of waste:

- Electronics
- Food waste

Accumulated: 6 categories



CIRCULAR INNOVATION

# 2023

## Prospecting for new categories of waste upcycling.

A survey was generated in 2 categories of wastes

- Corks
- Textiles

Those that were advanced during 2023, but were not completed by year-end.

Accumulated: 7 categories



# 2024

## Generation of 2 new upcycling categories for waste.

Upcycling for 2 categories of waste in the categories of:

- Textile
- Paper and cardboard

Accumulated: 8 categories.

# 2025

## Generation of 2 new upcycling categories for waste.

Upcycling for 2 categories of waste:

- Tetra
- Corks

Accumulated: 10 categories



CIRCULAR INNOVATION

# Annual Goals

ACTIONS		META	KPI	ADVANCE EXPECTED	ADVANCE REAL	% YEARLY PROGRESS
2021	• Waste footprint measurement.	Measurement of waste footprint	% progress waste footprint	100%	100%	<b>100%</b>
	• Characterization of waste generation. Upcycling for 2 categories of waste. Year 1 : Organic (pomace) and Plastics.	2 alternatives upcycling	# alternatives implemented	2	4	
2022	• Waste footprint measurement.	Measurement of waste footprint	% progress waste footprint	100%	100%	<b>100%</b>
	• Implementation of upcycling alternatives for glass and elimination of food waste from the facilities, generating an organic composting system. Year 2: Glass and Organics (food waste)	4 alternatives upcycling	# alternatives implemented	4	6	
2023	• Waste footprint measurement.	Measurement of waste footprint	% progress waste footprint	100%	100%	<b>100%</b>
	• Generation of upcycling alternatives for electronic waste and packaging materials. Year 3: Electronic and Packaging Recycling	6 alternatives upcycling	# alternatives implemented	6	7	
2024	• Waste footprint measurement.	Measurement of waste footprint	% progress waste footprint	100%		
	• Upcycling alternatives for the recovery of textile fibers generated in the company and for the paper and paperboard category. Year 4: Textile and Papers and Boards	8 alternatives upcycling	# alternatives implemented	8		
2025	• Waste footprint measurement.	Measurement of waste footprint	% progress waste footprint	100%		
	• Implementation of upcycling alternatives for packaging materials. Year 5: Tetra and Woods	10 alternatives upcycling	# alternatives implemented	10		

## CIRCULAR INNOVATION

## Impacts Achieved to 2023

	Unit	Base Year 2020	2021	2022	2023
Total Waste Generation (Holding)	t	<b>66,593</b>	<b>80,902</b>	<b>86,229</b>	<b>76,026</b>
Pomace and wine stalks	t	54,080	64,413	70,675	63,104
Wine lees	t	4,454	8,131	8,217	7,155
Sludge	t	3,310	3,651	2,863	1,948
Glass	t	1,675	1,578	1,300	1,391
Paper and Cardboard	t	975	1,053	895	843
Others (Textile, Cork, Tetra, Wood)	t	349	378	411	516
Municipal Waste	t	1,751	1,699	1,868	1,069
Accumulated Categories with Upcycling	#		<b>4</b>	<b>6</b>	<b>7</b>
% Valorized (recycled or reused)	%	<b>97.4%</b>	<b>97.9%</b>	<b>97.4%</b>	<b>98.6%</b>
Waste to Landfill	T	<b>1,761</b>	<b>1,725</b>	<b>2,207</b>	<b>1,070</b>
% of total waste of the Holding	%	<b>2.6%</b>	<b>2.1%</b>	<b>2.6%</b>	<b>1.4%</b>





# 03

## Program Performance and Metrics

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- 3.1 Governance and Waste Management
- 3.2 Holding's Waste Metrics
- 3.3 Metrics by Subsidiary 2023
- 3.4 Upcycling initiatives



# 3.1

Governance and Waste  
Management

## GOVERNANCE AND WASTE MANAGEMENT

## Management Levels and Scope

In order to sustainably manage the waste generated, the company must consider different guidelines that range from the existing regulatory concepts in each country of origin to the initiatives carried out proactively by each subsidiary.

In order to present the different aspects and hierarchical levels of the management areas associated with the waste issue, the general framework used is the guidelines generated by the International Financial Reporting Standard (IFRS), standard for the disclosure of information on sustainability, version IFRS - S1.

This section seeks to provide the central elements of disclosure, adapting this methodology to the context of waste generation and categorizing these in 4 main areas as shown in the attached figure. In these areas, different instances of review, follow-up and adjustment of issues related to waste generation are established.

### GOVERNANCE

In terms of the oversight exercised by the company's Board of Shareholders and Board of Directors over waste generation, the company has a Directors' Committee and, in addition, an Ethics and Sustainability Committee whose central responsibility is to supervise more closely and directly the progress of the Corporate Sustainability Strategy through quarterly meetings. At the regular meetings with the

Ethics and Sustainability Steering Committee, the progress of the Circular Innovation Program is presented in order to deepen and present details of the program during the year. In addition, there is the regulatory component of the subject, whose progress is presented to the Committee and/or the full Board of Directors, depending on the need for information.

The company has a Corporate Sustainability Policy, which also incorporates the company's position on waste. The policy states that the company proactively seeks not only to manage waste through recycling and reuse, but also actively promotes the concept of upcycling, that is, the use of waste to generate new products with greater added value.

The Corporate Sustainability Division is responsible for the implementation of this program. The implementation is carried out jointly with the different subsidiaries and areas of the company related to waste.

## Management Hierarchy

Topic: Waste  
Based on IFRS S1



Figure 1:  
Waste management areas

GOVERNANCE AND WASTE MANAGEMENT

STRATEGY

The company has had a Corporate Sustainability Strategy since 2012. The current version corresponds to the Corporate Sustainability Strategy 2025, called "Uncork a Better Future®". The strategy is based on 6 pillars which represent the company's main stakeholders.

One of the pillars of this strategy is Our Planet, which has 5 programs that address actions and goals linked to the 5 environmental issues that are material for the company. One of them is the negative externality generated by waste generation, whose long-term plan is described in the "Circular Innovation Program". The central axes of the program with respect to waste generation are the increase in the company's waste recycling and reuse levels and, on the other hand, the search for reuse solutions linked to the production of higher value products in conjunction with local enterprises or companies linked to the value chain.

In order to closely monitor the progress of the Corporate Sustainability Strategy and, in particular, progress in Circular Innovation, the company has an Executive Sustainability Committee. The Committee is made up of representatives of the various divisions whose operations are linked to the company's environmental or social management. At the Committee's meetings, progress and compliance with the program is monitored, with emphasis also placed on internal collaboration in the event that any goal is proving difficult to

implement. The Committee can dynamically propose adjustments to the strategic framework if necessary. In this case, the relevance is evaluated and such changes are integrated as a complement to the strategic planning update.

The company has a Corporate Food Waste Policy, which outlines the company's position on this issue and establishes the responsibilities of each area in the quest to reduce the generation of this waste. The policy is publicly available in the sustainability section of the company's website.

Although the Corporate Sustainability Strategy provides the main guidelines for the company's work in the area of waste, the subsidiaries have the independence to implement any initiative that goes beyond what is set out in the strategy. Thus, for example, in these matters, the subsidiary Bonterra Organic Estates in the United States is the only subsidiary that has the TRUE Zero Waste to Landfill certification, which is not available in Chile or Argentina.

Management Hierarchy  
Topic: Waste  
Based on IFRS S1



Figure 1:  
Waste management areas

GOVERNANCE AND WASTE MANAGEMENT

RISK MANAGEMENT

Regarding the procedures to identify and evaluate the risks related to waste generation and management, since 2015 the company has had a Strategic and Operational Risk Matrix, which considers the main business risks, transversally covering environmental and social risks, including those related to the operations that contribute to waste generation.

The company's risk matrix is updated periodically and includes operational and regulatory risks. Its implementation, monitoring and control is the responsibility of the Risk Management and Internal Control area. This area is in charge of ensuring that each of the managements has effective mitigation mechanisms for the risks associated with their work.

The main risks associated with waste generation are in the area of regulatory compliance, since there are health regulations that the company must comply with for all its facilities.

In this area, an important regulatory milestone during the year 2023 in Chile was the entry into force of Law No. 20,920 on the Promotion of Recycling and Extended Producer Responsibility, better known as REP Law. This law is the new legal framework for waste and the promotion of recycling in Chile. The law seeks to reduce the generation of waste and encourage its reuse, recycling and other types of recovery. It

is mandatory for all importing companies and manufacturers of any of the 7 priority products that the law highlights and where "Containers and Packaging" are found, which is why the company is within the group of companies regulated by this law.

Therefore, since 2023 in Chile, the company integrates a Collective Waste Management System, which is responsible for waste collection at household and aggregate scale. Through this system, household collection is carried out and the necessary documentation is generated so that the company can demonstrate its compliance with regulations, in accordance with the goals established by the Chilean authorities.

For the purposes of this law, the main household waste generated by the company is glass from wine bottles. Each year, the placement of containers and packaging on the market must be reported to the local environmental authority and, accordingly, targets are set for the amount of waste to be collected during the year.

The company participates in other collective waste management systems at a global level, in those countries where this type of legal regulations are in place (Brazil, Europe, United States, among others).

Management Hierarchy  
Topic: Waste  
Based on IFRS S1



Figure 1:  
Waste management areas

GOVERNANCE AND WASTE MANAGEMENT

METRICS AND GOALS

The company has metrics and quantitative sustainability goals for all the topics included in the Corporate Sustainability Strategy 2025, called "Uncork a Better Future®". These goals are defined considering the long-term view and, based on the roadmap to achieve this objective, the annual goals for the five-year period are derived.

The annual goals allow the preparation of the annual planning, since it is based on the activities that must be carried out to ensure the achievement of the objective and goal set for the year and the path towards the established horizon, in this case, 2025.

The metrics generated are used to evaluate whether the objectives set for the year were achieved, to take actions to accelerate progress and to provide information on compliance with the goals set.

This document is the tool used to display information on annual and consolidated management since the base year of this stage of the strategy (2020) in terms of waste management.

In terms of metrics, the Sustainability Division is responsible for generating metrics and consolidating corporate data associated with waste management.

OTHER MANAGEMENT ELEMENTS

TRAINING AND AWARENESS

In order to generate awareness and internal habits regarding the reduction of waste generation, the company carries out training and sensitization programs that seek to raise awareness among personnel about the importance of responsible waste management.

In face-to-face talks, practical guidelines and recommendations are given to encourage the adoption of sustainable behaviors not only in the workplace, but also in daily life. Talks are given on recycling at home, recycling in offices, and management of compost bins. In addition, on an annual basis and in conjunction with the Information Technology Management, an internal electronic recycling activity is carried out, where the company's employees are invited to recycle their household items together with their office appliances.

During the year 2023, the internal webinar "Circular Innovation: From Waste to Resources" was held, where all the initiatives that the company is implementing and that are part of the information in this document were presented.

Management Hierarchy  
Topic: Waste  
Based on IFRS S1



Figure 1:  
Waste management areas

## GOVERNANCE AND WASTE MANAGEMENT

### COLLABORATION AND PARTICIPATION

Viña Concha y Toro encourages collaboration with its relevant stakeholders, such as suppliers, customers and local communities to promote waste management.

For example, there are returnability agreements with suppliers for secondary packaging, which are delivered to the supplier so that they can be used in future shipments of inputs to the facilities. In order to generate upcycling options, we have worked with local communities to collaborate with various inputs. We have also worked with companies from other productive sectors to generate virtuous chains around recycling and reuse.

Employees are also encouraged to participate in identifying opportunities to reuse internal materials, generating various initiatives for the internal use of materials that would otherwise have become waste.

In addition, the company participates in initiatives in Chile, such as the Clean Production Agreement on Eco-Labeling, organized by the Chilean Manufacturers' Association (SOFOFA), where it has certified the recyclability of packaging for certain company brands ([www.elijoreciclar.cl](http://www.elijoreciclar.cl)).

### EXTERNAL VERIFICATION OF RESULTS

All indicators presented in this report are generated by the Sustainability Division. The base data are generated internally by the operational areas linked to the waste mentioned.

The data presented in this report are verified by an independent third party. For the 2023 data, this process was performed by the international auditing firm Deloitte Touche Tohmatsu Limited (Deloitte). In addition, the Bonterra subsidiary in the U.S. is TRUE certified for its zero waste efforts, validating its systemic approach to changing the material flow and eliminating waste.

### RESULTS DISSEMINATION

Transparency is a fundamental factor in Viña Concha y Toro's sustainability management. Thus, the company generates disclosure reports that include data and results on the individual management of each of the 10 programs associated with the Corporate Sustainability Strategy, "Uncork a Better Future®".

In this report on the "Circular Innovation Program", waste management is presented in a detailed and complete manner, incorporating data series since 2020 for better comparability and understanding of the company's progress in waste management.



## GOVERNANCE AND WASTE MANAGEMENT

## Highlights 2023

### ACTIONS 2023

#### AUDITS AND REVIEWS

In the context of compliance with the REP law, Viña Concha y Toro has conducted several audits to identify opportunities to improve its waste management. These audits have provided key information for the reduction of waste, the identification of opportunities for improvement and the optimization of internal processes. The company also reports its data to the National Waste Declaration System (SINADER), a platform that enables waste generators, recipients and managers to comply with the obligations established in the PRTR Regulation (Art. 25, 26 and 27). SINADER also has a Declaration Review Process, which includes an Annual Affidavit, where each facility manager declares under oath the accuracy of the data provided.

#### ACTION PLANS AND PROJECTS

Viña Concha y Toro has implemented several product development projects. For example, the reduction of the weight of glass bottles in direct collaboration with suppliers. Similarly, packaging alternatives are regularly evaluated in terms of materiality and dry supplies for the company's different products. In the supplier analysis that is carried out, the emission factor of the input is usually considered, as well as its recyclability and other environmental attributes.

Viña Concha y Toro is actively committed to promoting sustainability practices throughout the value chain. During 2023, the third annual Responsible Sourcing Program Supplier Workshop was held, where the progress of the program was highlighted and Verallia, a bottle supplier, was recognized for its significant reductions in CO<sub>2</sub> emissions. Ten of the Program's suppliers made significant progress in their commitment to Science Based Targets (SBT), representing 50% of the program's suppliers.


#### OBJECTIVES TO MINIMIZE WASTE

The "Circular Innovation" program aims to achieve that 100% of the waste categories have upcycling alternatives, promoting the recycling and reuse of waste generated in the company's facilities. This program focuses on reducing waste sent to landfills, organic food waste, among others, finding valuable uses for 10 waste categories. By 2023, 7 of the 10 waste categories have been addressed, representing more than 95% of the waste, with new alternatives for the same waste category. For example, organic inks have been produced from organic waste and bottles and caps made from 100% recycled material from waste plastic.



## GOVERNANCE AND WASTE MANAGEMENT

## INVESTMENT IN INNOVATION



Viña Concha y Toro is committed to innovation in waste management, focusing on the circular economy. Following the guidelines provided by Law No. 20,920, the company has begun to develop eco-design initiatives that seek to minimize its post-consumer waste through the redesign of products, substituting packaging materials or inputs, and making efficient production processes. The packaging area works in the permanent search for different materials that reduce waste, carrying out concept tests and technical evaluations, with the goal of advancing in the use of packaging raw materials with sustainable attributes such as bio-based, partially or totally recycled materials, as well as materials derived from renewable organic sources. These developments are still in their infancy, but pave the way for future changes.

## AGRICULTURAL WASTE REDUCTION TRAINING

Annually, personnel are trained in waste management in order to understand the basic principles of waste management, implement effective programs, and ensure compliance with regulations. These trainings focus on what is generated from production in plants and warehouses, what can be recovered or reused, what goes to landfill, and activities that can be carried out to mitigate the impact on the environment.

In addition, through the Ecosystemic Agricultural Management Program, farm employees are trained in regenerative agricultural practices to promote proper waste management. This program not only improves operational efficiency, but also raises awareness among employees about the importance of sustainable waste management and its positive impact.

## INTEGRATION OF RECYCLING PROGRAMS

98% of Viña Concha y Toro's industrial waste is managed through recycling and reuse alternatives, aligned with the objectives of the "Circular Innovation" program. This program seeks to generate upcycling options for each of the 10 categories of waste, reducing waste sent to landfill.

Similarly, strategic alliances have been established with recycling companies and local entrepreneurs to maximize the use of waste and promote the circular economy. These collaborations allow us to transform waste into new products, generating benefits for both the company and the community.



# 3.2

Holding Waste Metrics

WASTE METRICS

# Holding’s Waste Generation

**Viña Concha y Toro reduces its waste by 11.8% in 2023, mainly due to lower production.**

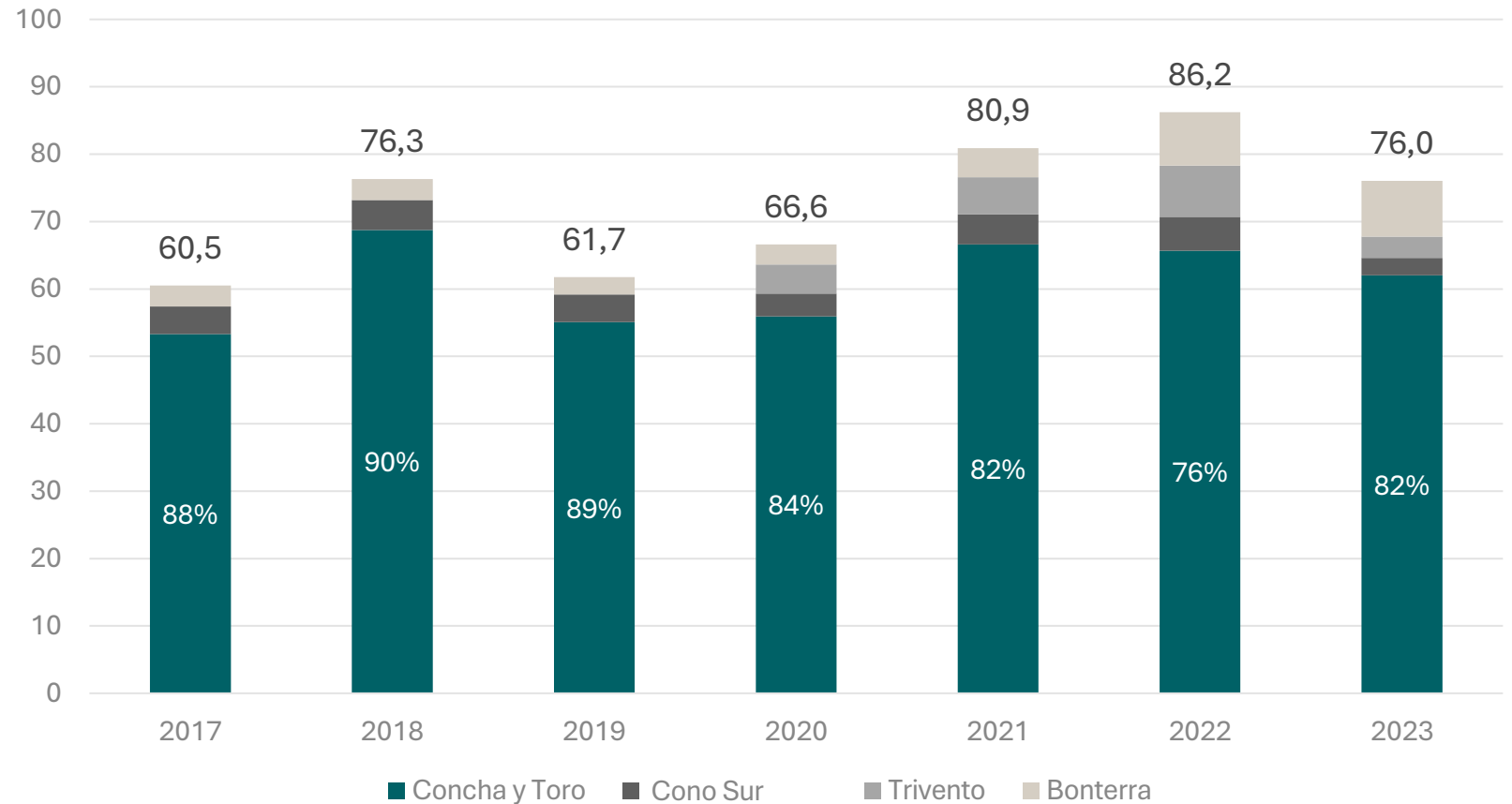
The increase in waste generation at the Holding level has been a constant trend over the years, mainly driven by the progressive increase in the production of all its subsidiaries. However, during 2019 and 2020, a decrease in waste generation was observed, which is explained by a lower production due to the sanitary conditions prevailing in that period.

In 2023, the total waste generation of the Holding Company reached 76 thousand tons, of which 82% was generated by Concha y Toro. This figure shows a decrease of 11.8% compared to the previous period, a situation not observed since 2019.

The reduction of waste in 2023 is directly related to the lower wine production in that year, mainly explained by the high wine stocks remaining from 2022 and the valorization of waste through upcycling initiatives, which resulted in an adjustment in production and consequently in a significant reduction in waste generation.

## Holding’s Waste Generation

(thousands of tons)



WASTE METRICS

## Waste Valorization

Viña Concha y Toro recovers 98.6% of its waste by 2023, promoting sustainability through recycling and upcycling.

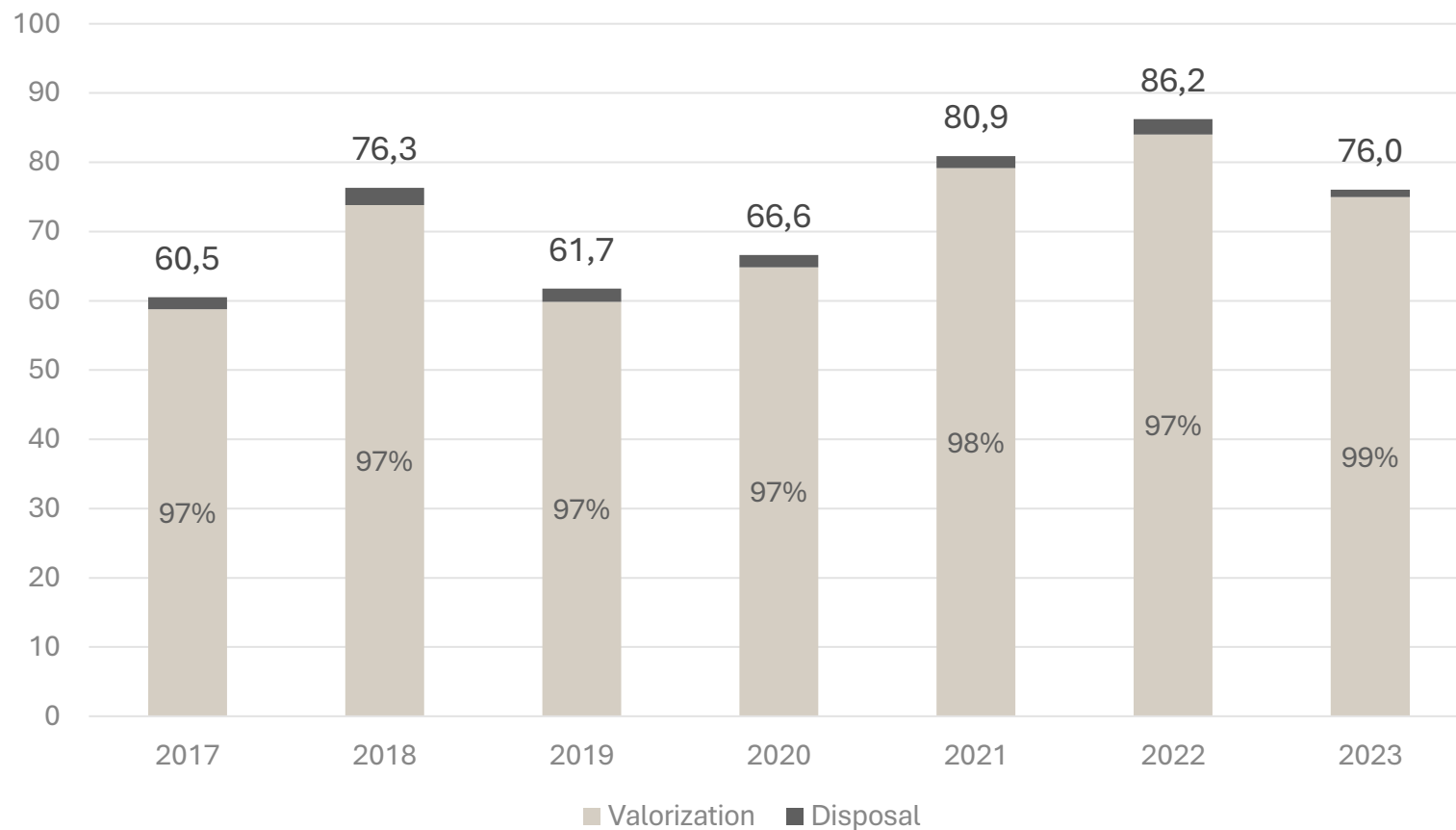
In 2023, Viña Concha y Toro reached a significant milestone in its commitment to sustainability, achieving that 99% of its waste had recovery alternatives, destined for recycling or reuse. This achievement not only reflects the company's proactive approach to waste management, but also its dedication to creating a more sustainable and efficient production cycle.

Most of the recovered waste corresponds to organic waste, such as pomace and stalk. These organic materials have two main uses. The first is their use as a base for the extraction of tartaric acid, an ingredient for winemaking, and the second is their transformation into high quality compost, which is used to enrich agricultural soils, thus closing the nutrient cycle and improving the productivity of our vineyards.

These initiatives are implemented for this waste, which represents 83% of the company's waste and allows giving a second life to the organic material, generating a positive impact on the soil.

### Holding's Waste Valorization

(thousands of tons)

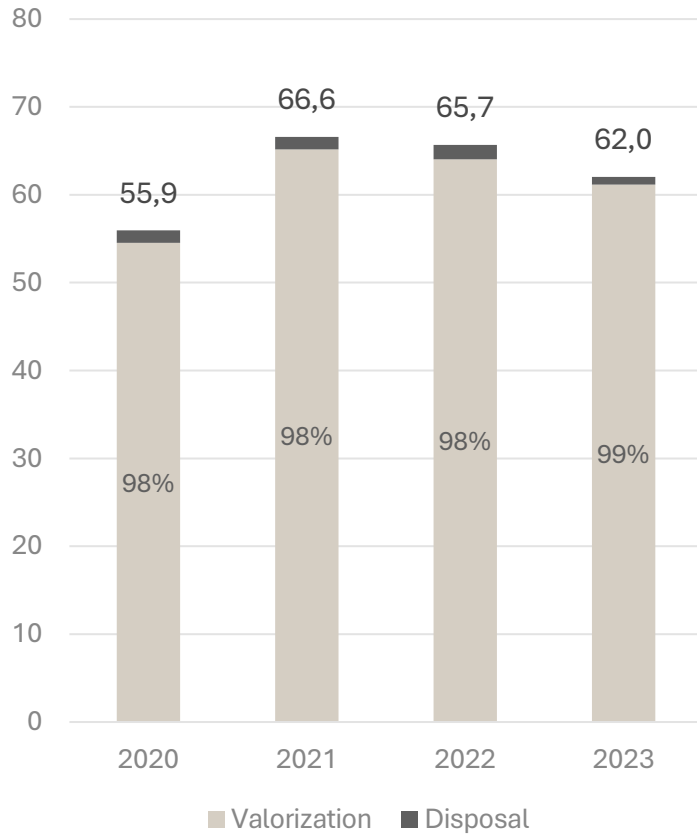


WASTE METRICS

## Waste Valorization of Subsidiaries

### Concha y Toro

(thousands of tons)



### Cono Sur

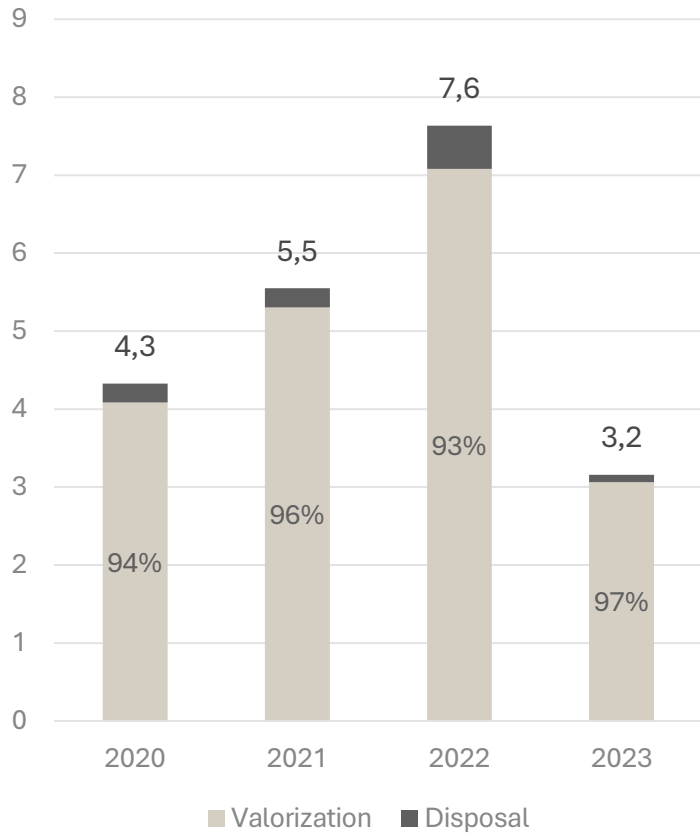
(thousands of tons)



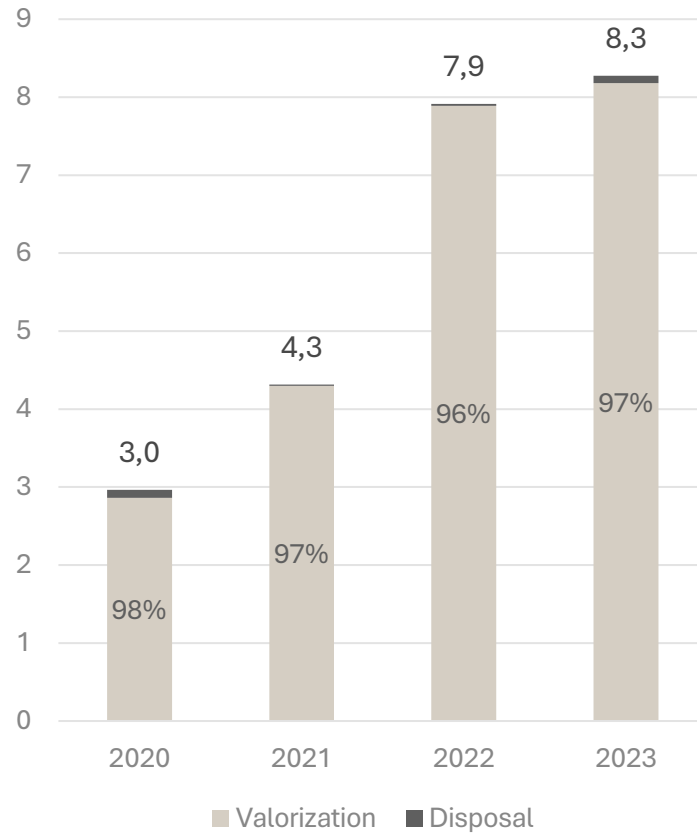
WASTE METRICS

## Waste Valorization of Subsidiaries

**Trivento**  
(thousands of tons)



**Bonterra**  
(thousands of tons)



WASTE METRICS

# Type of Waste Disposal

**Viña Concha y Toro increases waste composting to 90% by 2023 and reduces landfill to 1.4%.**

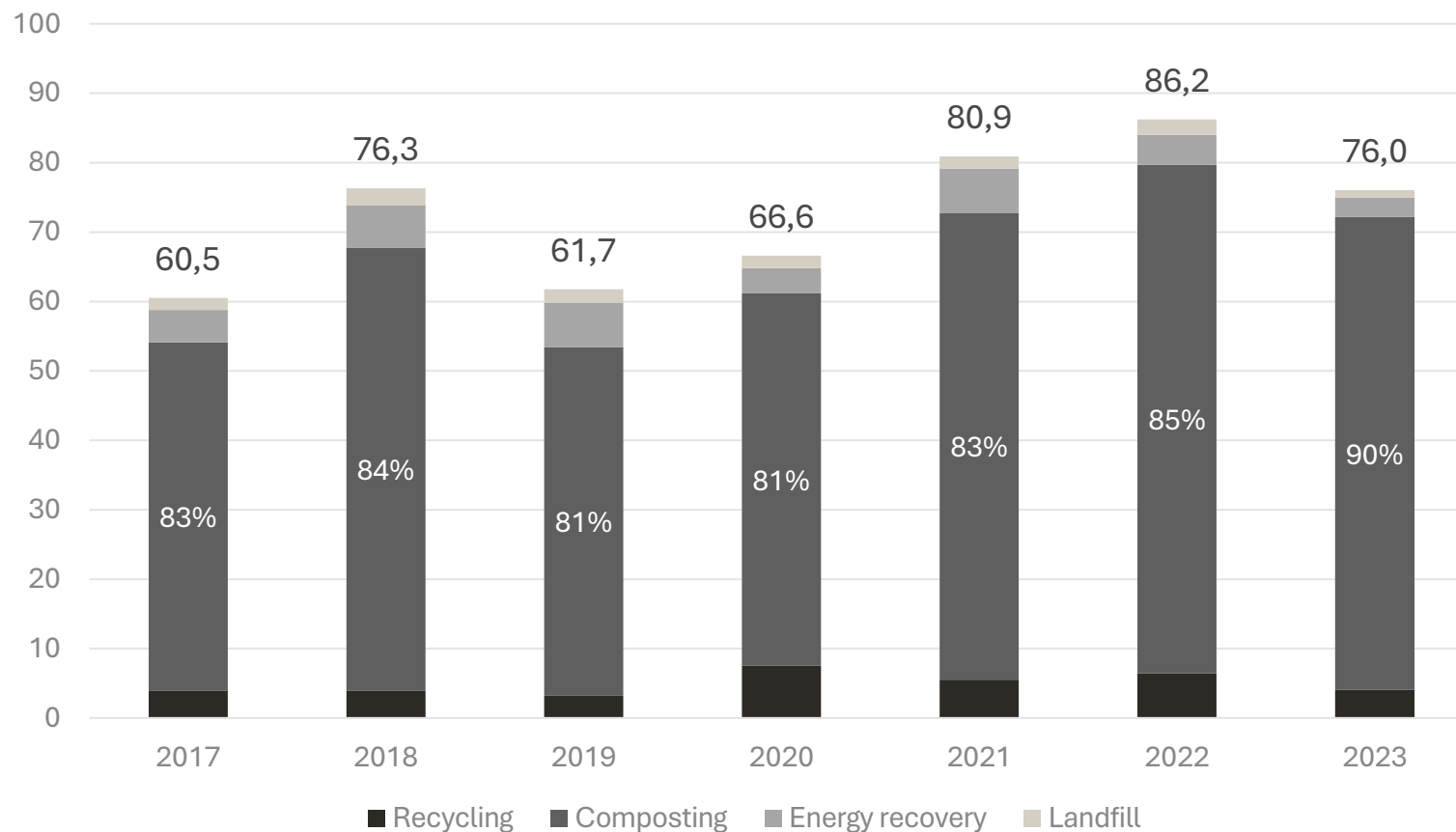
Viña Concha y Toro continued its commitment to sustainability by implementing various waste revaluation alternatives. Since most of the waste generated is organic, all of it was sent for composting and then reincorporated into our fields.

During 2023, 90% of our waste was composted, up from 85% in 2022. Recycling is also an essential part of our waste disposal strategy. However, in 2023, the percentage of recycled waste was 5.3%, showing a decrease from the 7.5% achieved in 2022. This decrease is mainly due to variations in the types of waste generated by changes in production levels due to remaining wine stocks in 2022.

Finally, only a small fraction of our waste, 1.4%, was destined for landfill in 2023. This percentage has been kept low thanks to our initiatives to minimize the amount of waste that cannot be recycled, composted or used for energy.

### Holding’s Waste by Type of Disposal

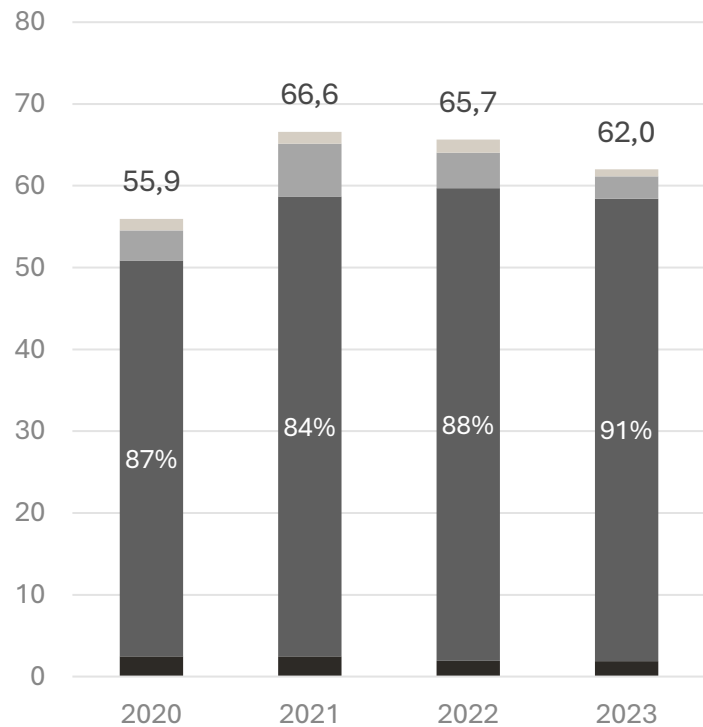
(thousands of tons)



WASTE METRICS

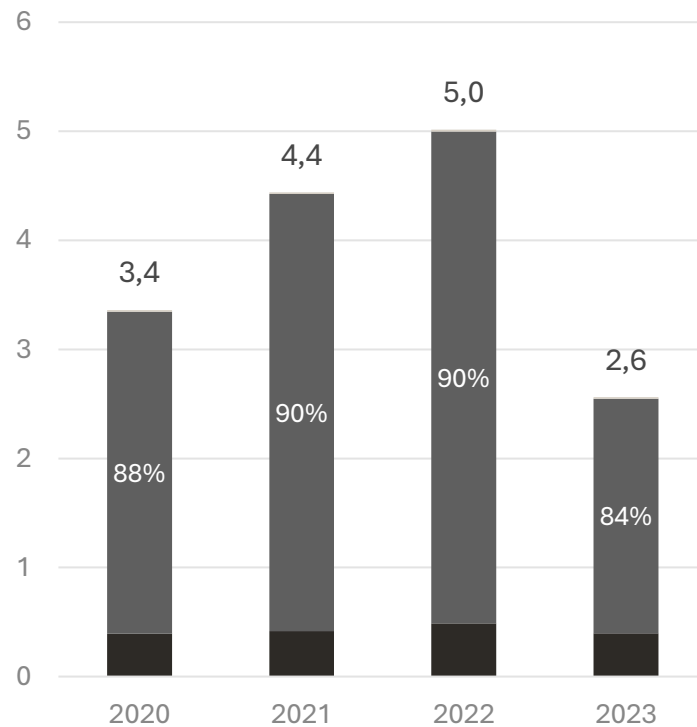
# Type of Waste Disposal of Subsidiaries

**Concha y Toro**  
(thousands of tons)

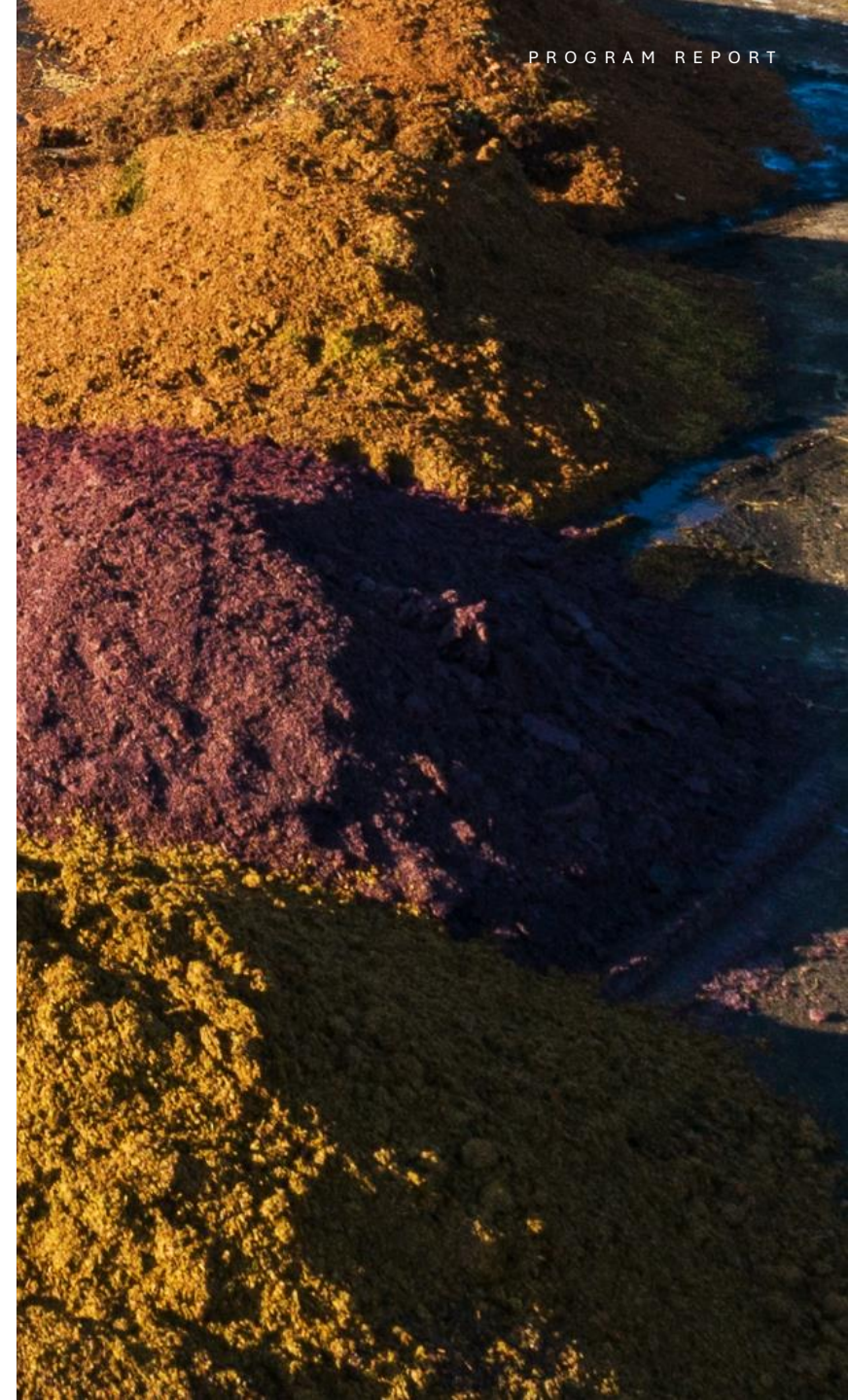


■ Recycling ■ Composting ■ Energy recovery ■ Landfill

**Cono Sur**  
(thousands of tons)



■ Recycling ■ Composting ■ Energy recovery ■ Landfill

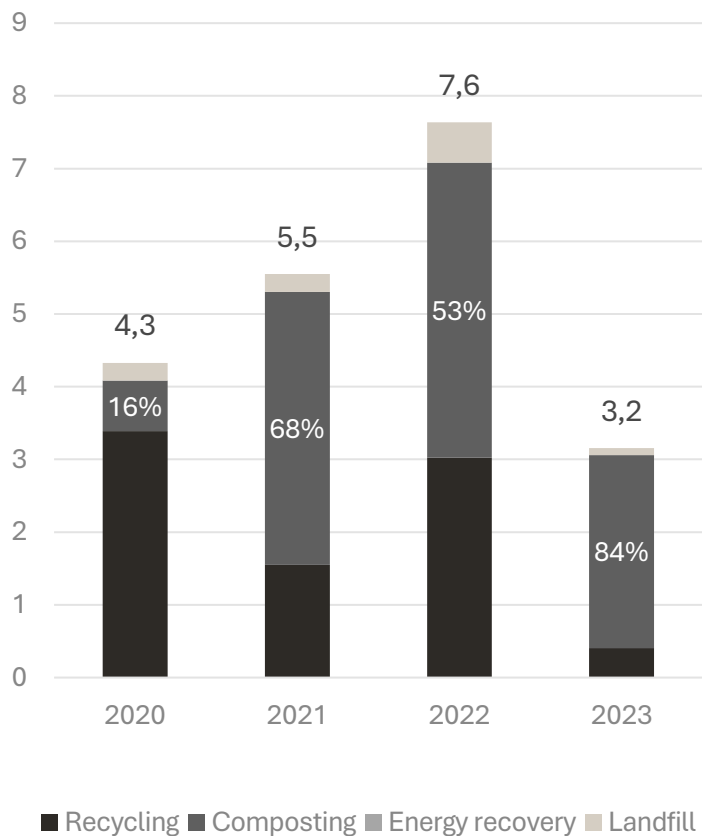




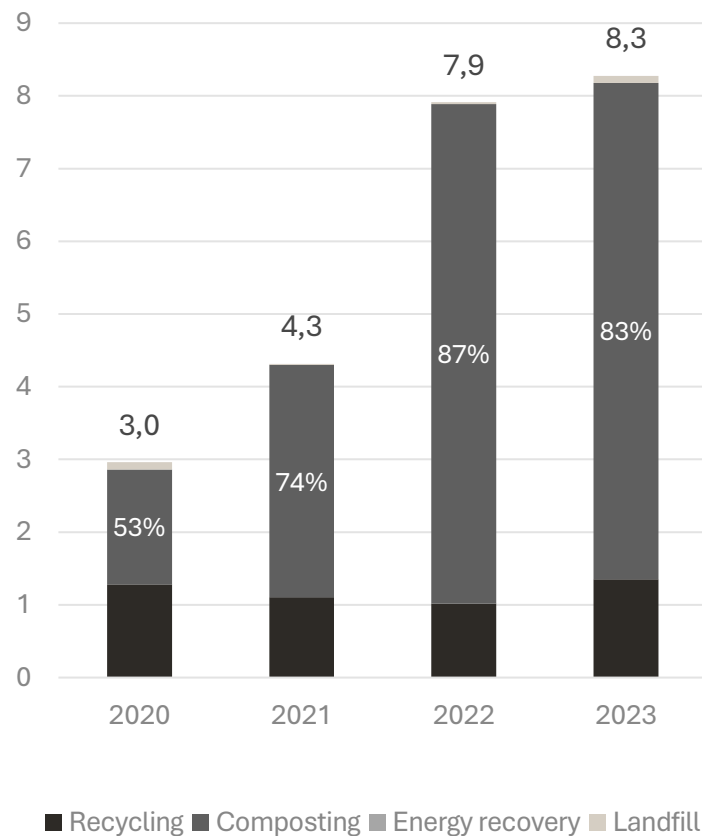
WASTE METRICS

# Type of Waste Disposal of Subsidiaries

**Trivento**  
(thousands of tons)



**Bonterra**  
(thousands of tons)



WASTE METRICS

# Waste Categories

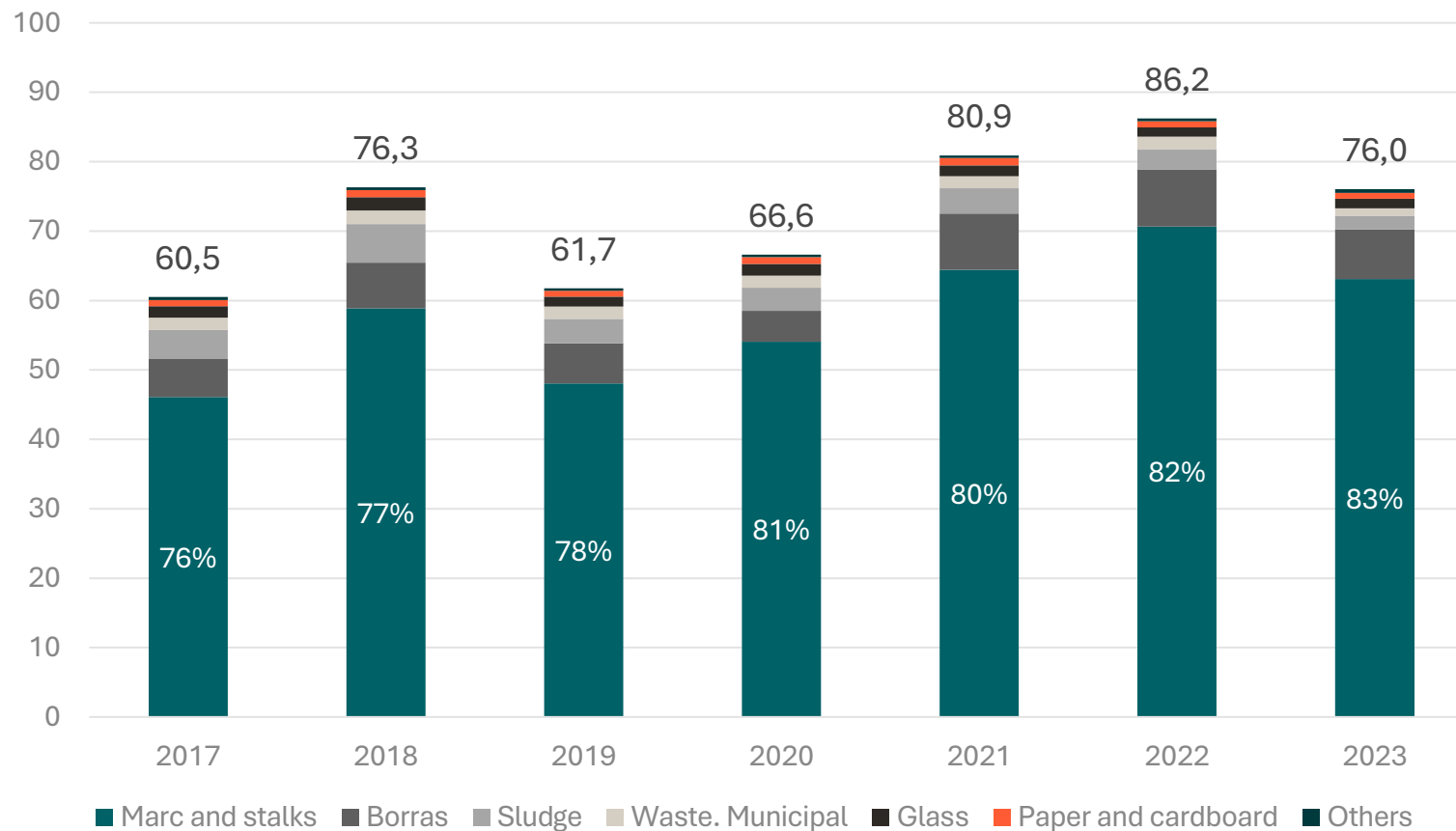
94% of the waste generated by Viña Concha y Toro during 2023 is of organic origin.

Pomace and stalk accounted for 83% of the company's total waste in 2023, equivalent to 63.1 thousand tons. This category, which makes up the majority of waste, is crucial for composting practices and agricultural soil enrichment. By comparison, in 2022, pomace and wine stalks accounted for 82% of waste.

Wine lees, another significant component of organic waste, maintained a constant proportion of 9.5% in both years. In 2023, this corresponded to 7.2 thousand tons. Wine lees, along with pomace, stalk and sludge, form an integral part of our waste recovery initiatives through composting and recycling.

In addition to these main categories, Viña Concha y Toro continues to promote waste recovery and the ongoing development of upcycling initiatives. These efforts are fundamental to reduce the environmental impact and promote a circular economy within the company, aligning with our long-term sustainability objectives.

Holding's Waste by Category  
(thousands of tons)

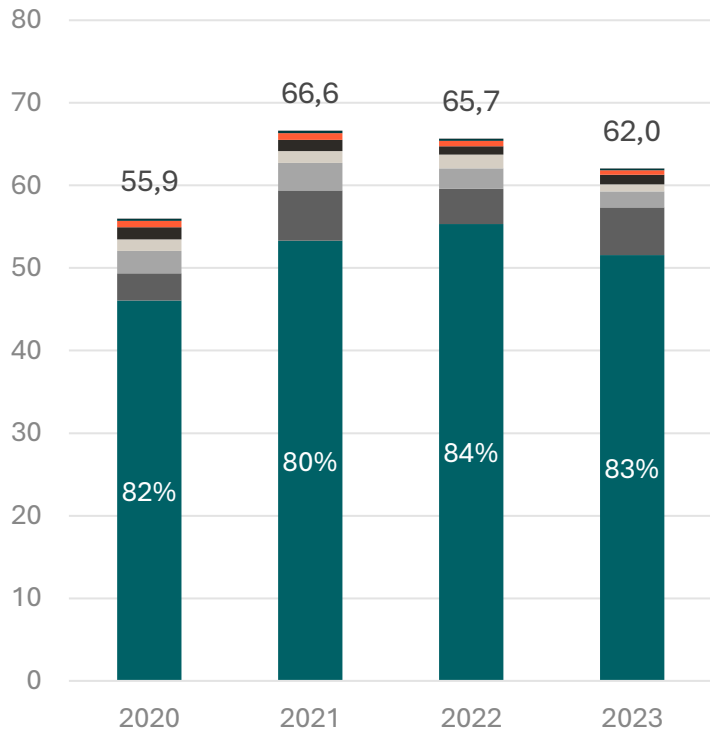


WASTE METRICS

# Waste Categories of Subsidiaries

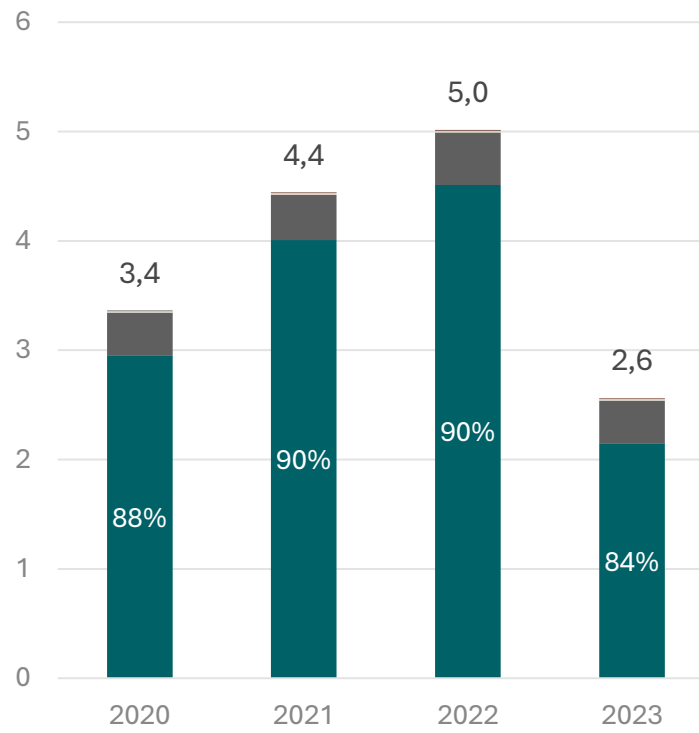
### Concha y Toro

(thousands of tons)



### Cono Sur

(thousands of tons)



■ Marc and stalks ■ Borrás ■ Sludge ■ Waste. Municipal ■ Glass ■ Paper and cardboard ■ Others

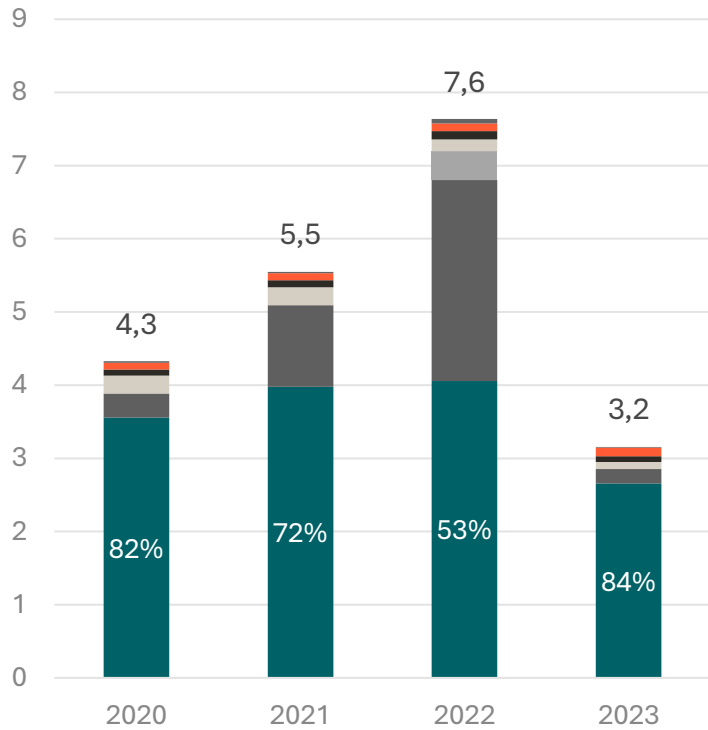


WASTE METRICS

# Waste Categories of Subsidiaries

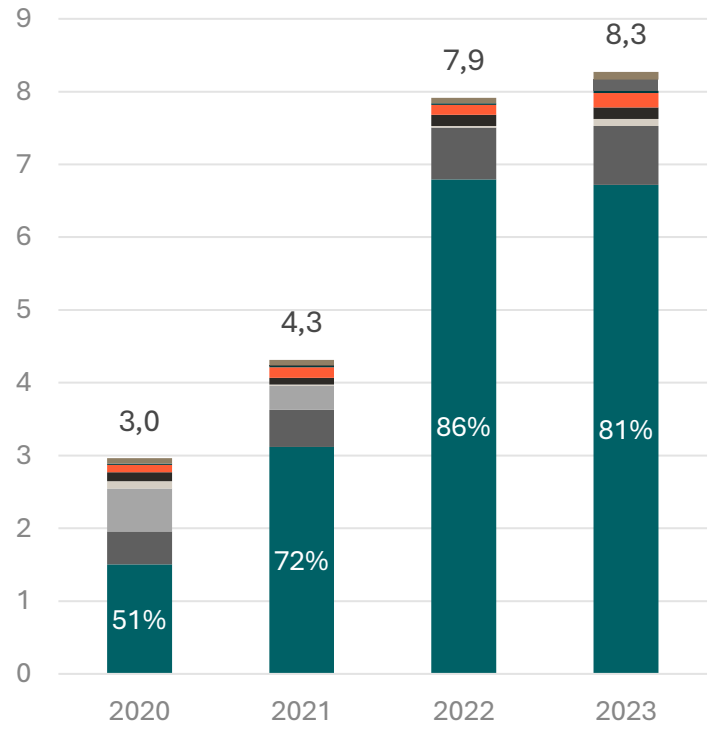
### Trivento

(thousands of tons)



### Bonterra

(thousands of tons)



■ Marc and stalks ■ Borrás ■ Sludge ■ Waste. Municipal ■ Glass ■ Paper and cardboard ■ Others



## WASTE METRICS

## Holding's Waste Detail by Category

	Unit	2019	2020	2021	2022	2023
Food Loss & Waste	ton	53,828	58,533	72,544	78,892	70,260
Pomace and wine stalks	ton	48,065	54,080	64,413	70,675	63,104
Wine lees	ton	5,763	4,454	8,131	8,217	7,155
Sludge	ton	3,533	3,310	3,651	2,863	1,948
Municipal Waste	ton	1,765	1,751	1,699	1,868	1,069
Glass	ton	1,420	1,675	1,578	1,300	1,391
Paper and Cardboard	ton	850	975	1,053	895	843
Others	ton	341	349	378	411	516
<b>Total</b>	<b>ton</b>	<b>61,738</b>	<b>66,593</b>	<b>80,902</b>	<b>86,229</b>	<b>76,026</b>

	Unit	2019	2020	2021	2022	2023
Recycling	ton	3,213	7,547	5,526	6,461	4,040
Composting	ton	50,234	53,618	67,178	73,208	68,145
Energy Recovery	ton	6,387	3,667	6,473	4,353	2,771
Landfill	ton	1,903	1,761	1,725	2,207	1,070
<b>Total</b>	<b>ton</b>	<b>61,738</b>	<b>66,593</b>	<b>80,902</b>	<b>86,229</b>	<b>76,026</b>



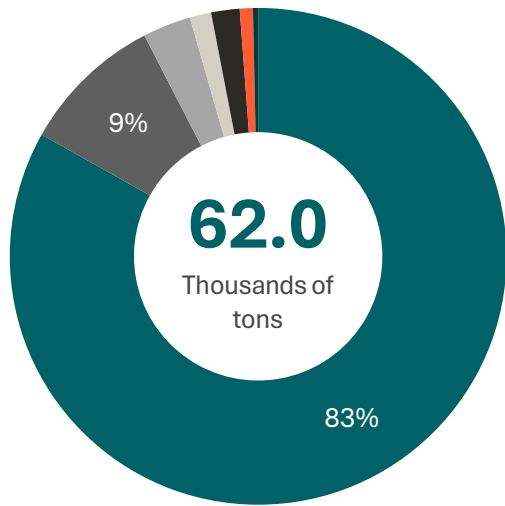
# 3.2

2023 Metrics by  
Subsidiary

WASTE METRICS

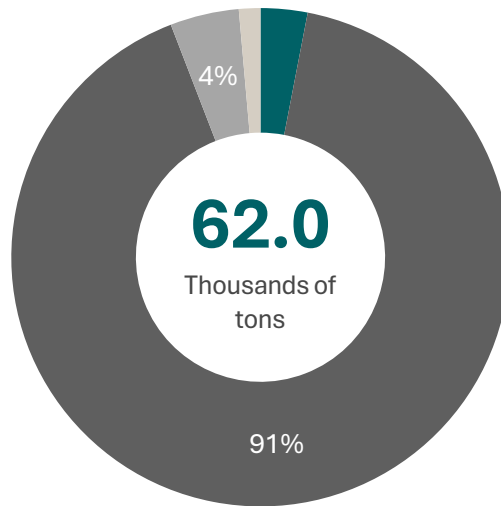
# Subsidiary Concha y Toro Detailed Figures 2023

Waste by Category  
(percentage)



- Orujo y escobajo
- Borras
- Lodos
- Residuos municipales
- Vidrio
- Papel y cartón
- Plástico
- Metal
- Otros Reciclaje
- Otros Compostaje

Waste by Type of Disposal  
(percentage)



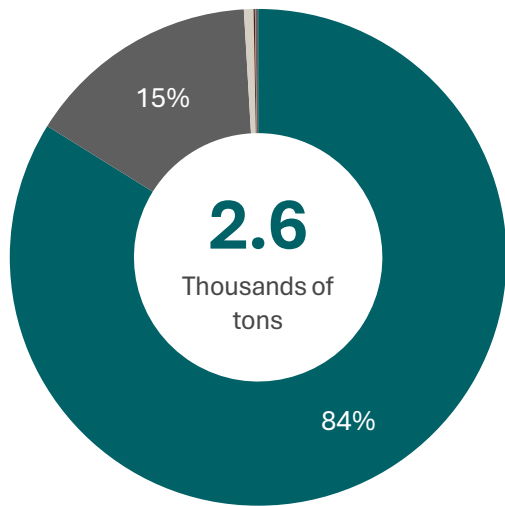
- Reciclaje
- Compostaje
- Recuperación energética
- Relleno Sanitario



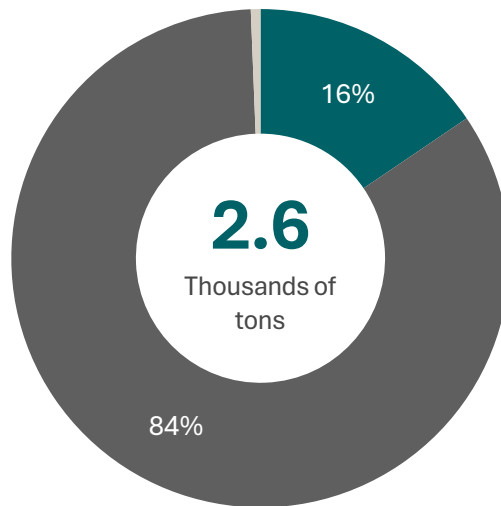
WASTE METRICS

# Subsidiary Cono Sur Detailed Figures 2023

Waste by Category  
(percentage)



Waste by Type of Disposal  
(percentage)



- Orujo y escobajo
- Borrás
- Lodos
- Residuos municipales
- Vidrio
- Papel y cartón
- Plástico
- Metal
- Otros Reciclaje
- Otros Compostaje

- Reciclaje
- Compostaje
- Recuperación energética
- Relleno Sanitario

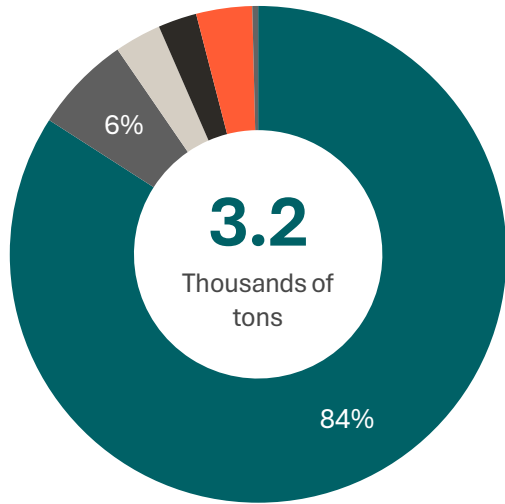




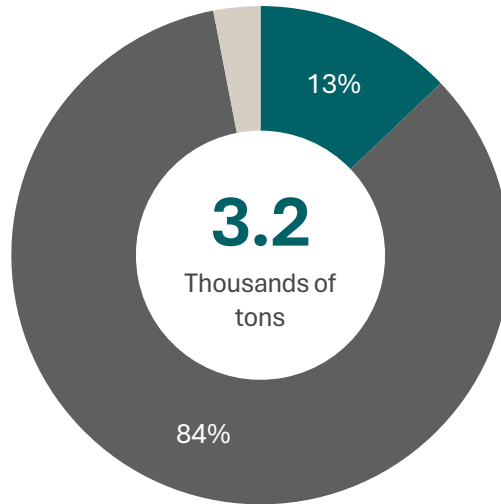
WASTE METRICS

# Subsidiary Trivento Detailed Figures 2023

Waste by Category  
(percentage)



Waste by Type of Disposal  
(percentage)



- Orujo y escobajo
- Borras
- Lodos
- Residuos municipales
- Vidrio
- Papel y cartón
- Plástico
- Metal
- Otros Reciclaje
- Otros Compostaje

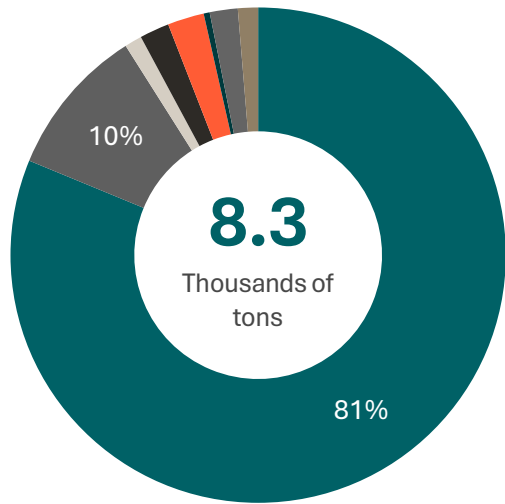
- Reciclaje
- Compostaje
- Recuperación energética
- Relleno Sanitario



WASTE METRICS

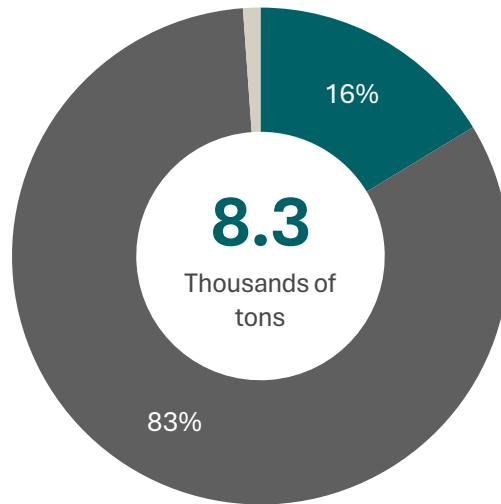
# Subsidiary Bonterra Detailed Figures 2023

Waste by Category  
(percentage)



- Orujo y escobajo
- Borras
- Lodos
- Residuos municipales
- Vidrio
- Papel y cartón
- Plástico
- Metal
- Otros Reciclaje
- Otros Compostaje

Waste by Type of Disposal  
(percentage)



- Reciclaje
- Compostaje
- Recuperación energética
- Relleno Sanitario





# 3.3

Upcycling initiatives

UPCYCLING INITIATIVES

# Annual Goals

The company seeks to promote circular innovation through waste upcycling.

The company's "Circular Innovation" program aims to promote the recycling and reuse of waste generated at its facilities, demonstrating that waste can be converted into higher-value products through upcycling initiatives.

The program focuses on reducing waste sent to landfills and organic/food waste, finding valuable uses for 10 categories of waste produced by the company. In this way, the company seeks to demonstrate that, through partnerships with other companies and local enterprises, it is possible to generate new uses for waste, transforming it into valuable resources that contribute to local growth.

## Target 2025

*10 waste categories with upcycling alternatives, representing 100% of the waste generated.*

Waste Category	%	2021	2022	2023	2024	2025
Organic waste		✓	✓	✓		
Glass		✓	✓	✓		
Paper and Cardboard					✓	
Plastic		✓	✓	✓		
Tetra						✓
Timbers		✓	✓	✓		
Cork				✗		✓
Textile					✓	
Electronics			✓	✓		
Food Waste			✓	✓		

- ✓ Managed Category
- ✓ Committed Category
- ✗ Prospecting

By 2023, 7 of the 10 categories of waste have been addressed, accelerating compliance with the target and accounting for more than 95% of waste.

Likewise, new alternatives were generated for the same category of waste.

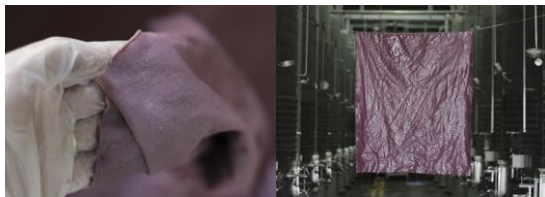
UPCYCLING INITIATIVES

# Waste Categories Addressed

## Surco

ORGANIC WASTE

Organic dyes elaborated from cotton dyeing process. Today the products can be found in the Pirque Tourist Center.



## Don Pallets

WOOD

Furniture and recycling points built from the recycling and reuse of pallets. The furniture is located in the EcoPlaza at the Pirque Plant.



## Virutex

PLASTIC

Bottles and caps manufactured with 100% recycled material from the residual plastic (Liner PET) from our labeling processes.



## Kalewün

GLASS

Development of glasses and glassware based on the use of recycled bottles from our bottling plants and wineries.



UPCYCLING INITIATIVES

# Waste Categories Addressed

## Ailen

WOOD

Furniture and decoration made from the reuse of disused French or American oak wine barrels from our cellars.



## Concha y Toro

FOOD WASTE

Installation of vermicomposters in the company's different farms to promote upcycling practices with our employees.



## Haproba

ORGANIC WASTE

Revaluation of pomace and grape seeds from the wine production of our wineries to produce flour rich in antioxidants and dietary fiber.



## Barrier Ball

PLASTIC

Floating cover for liquid surfaces composed of water-filled plastic spheres made from 100% recovered High Density Polyethylene.



UPCYCLING INITIATIVES

# Waste Categories Addressed

## Concha y Toro

### ELECTRONICS

Recycling of notebooks, CPUs and cell phones for the Entel Reutiliza campaign, which reconditions and donates electronic equipment to students through Kyklos.



## Karün

### CORK AND PLASTIC

A process of exploration, materiality analysis and concept testing was initiated to reuse corks and plastics in the creation of cases and eyeglasses.



## Glass

### GLASS

Development of glasses and glassware based on the use of recycled bottles from our bottling plants and wineries.





# 04

## Management Progress 2023

### CONTENT

4.1 Results 2023

4.2 Conclusions

4.3 Goals 2024



## MANAGEMENT PROGRESS 2023

## Results 2023

At Viña Concha y Toro we are aware that responsible waste management is one of our duties. The "Circular Innovation" program seeks to generate alternatives for the company's waste.

By 2023, only 1.4% of waste is destined for landfill, corresponding mainly to organic and household waste. For this reason, the company is continuously working with the different areas of the company and with its casino suppliers to further reduce this number, always prioritizing the non-generation of waste and reuse, and, if there are no other alternatives, promoting upcycling or, failing that, recycling.

In turn, one of the company's projects involves reducing the weight of the bottles, which has a positive impact on both waste generation and the carbon footprint associated with both transportation and production itself. The annual measurement of the Waste Footprint allows us to complement the analysis and prioritize actions to be taken to achieve a lower generation and make the upcycling process more efficient. Currently, with the implementation of the REP Law, the correct management of the waste generated has become even more relevant.

As part of its environmental commitment to reduce the generation of post-consumer waste, Concha y Toro has conducted a packaging analysis of five product lines based on the Clean Production Agreement: Ecolabeling for

containers and packaging. The lines analyzed were the Cabernet Sauvignon products of the following brands:

- Casillero del Diablo
- Clos de Pirque
- Marqués de Casa Concha
- Export
- Selection

The packaging of the Pisco Diablo production was added to this analysis. As a result of this analysis, it was obtained that all the packaging evaluated received a 100% approval of the criteria R: Recyclability, S: Separability and D: Demand, being able to demonstrate that all the packaging analyzed can be separated into its components and that there is a demand for these materials by revaluation entities such as Cristalerías de Chile (for glass) and ENFAENA (for P4-LDPE).



## MANAGEMENT PROGRESS 2023

Viña Concha y Toro has 98.6% of its waste with recovery alternatives, which are destined for recycling or reuse.

In 2023, 94% of the waste generated corresponded to organic waste, which is mainly used for composting and subsequent enrichment of agricultural soils.

In the winemaking process, the stage that generates the greatest amount of waste is the winemaking process, which represents 92.5% of the company's waste. However, this waste is mostly organic and is fully utilized.

In packaging plants, most of the waste generated is industrial waste, the main destination of which is recycling. Glass, plastics, cardboard, wood, among others, are managed by authorized recyclers to ensure traceability. The percentage of recycled waste reached 5.3% in 2023.

To date, there have already been successful cases of upcycling initiatives in 7 of the 10 categories of these wastes, surpassing the goal set for the year.



## MANAGEMENT PROGRESS 2023

# Achievement Target 2023

Compliance with the target established for waste management in 2023 was 100%.

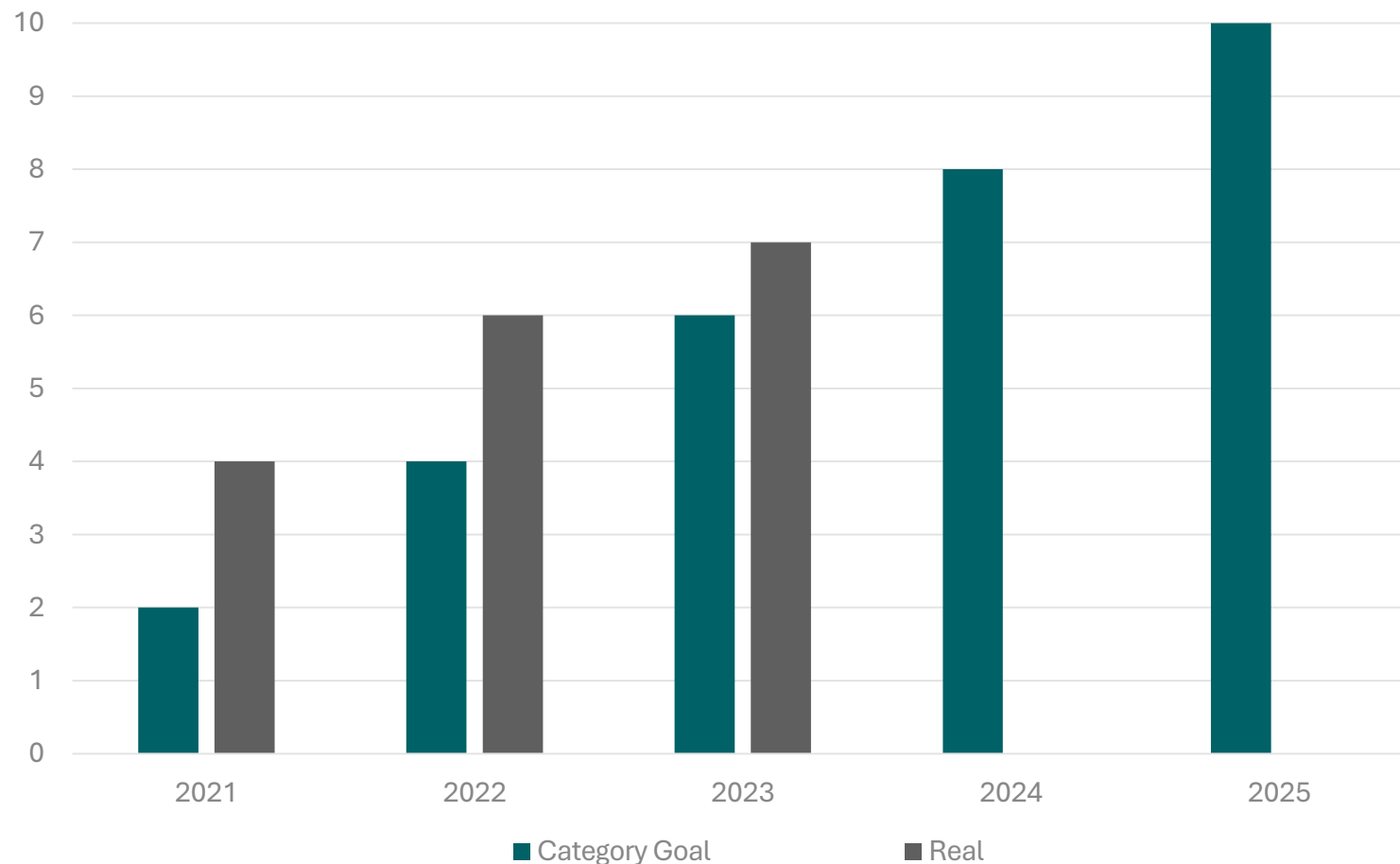
During 2020, the base year of the goal proposed by Viña Concha y Toro, 10 categories were established to classify all the company's waste. The goal was to generate upcycling success stories for all categories, demonstrating that it is possible not only to reuse waste, but also to generate proposals of greater value for them.

The ambition was also set in terms of generating a positive social impact, seeking that these cases could be generated in conjunction with local enterprises or those linked to the company's value chain.

To date, progress has been made in 7 of the 10 categories, with successful examples that remain in force and where the company's participation continues to be active. This program has maintained its pace of progress towards 2025, generating environmental and social benefits in the company's environment.

### Annual Progress Program Goals

# Waste Categories



## MANAGEMENT PROGRESS 2023

## Goals 2024

Achieve the implementation of 2 waste upcycling initiatives, together with associated enterprises.

Upcycling initiatives have been carried out in 7 of the 10 waste categories, thus surpassing the 6 categories committed to by 2023.

However, the goals for the year 2024 remain the consolidation of upcycling initiatives in 2 new waste categories:

- Paper and cardboard
- Textile

It is also proposed to advance in the analysis of materiality and proofs of concept to formalize initiatives for the reuse of corks and plastics in the creation of cases and eyeglasses.

Finally, we will promote the generation of new alternative uses for categories of waste that already have initiatives in place in order to increase alliances with other companies and local enterprises that allow the generation of new uses for waste and contribute to the growth of the local economy.





VIÑA CONCHA Y TORO  
— FAMILY OF NEW WORLD WINERIES —

PROGRAM REPORT

**CIRCULAR INNOVATION 2023**