

PILLAR OUR PLANET

CIRCULAR INNOVATION PROGRAM

2022



VIÑA CONCHA Y TORO
— FAMILY OF NEW WORLD WINERIES —

The following report presents the 2022 progress of the Program Circular Innovation, which seeks to generate a positive impact on our business through the revaluation and upcycling of the waste generated by Viña Concha y Toro. This program is implemented jointly with our subsidiaries and the dedication of agricultural, oenological and packaging plant equipment.

PRODUCED BY:

Sustainability Management

Concha y Toro Vineyard

Mayo 2023

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PILLAR OUR PLANET

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INTRODUCTION



SUSTAINABLE PATH

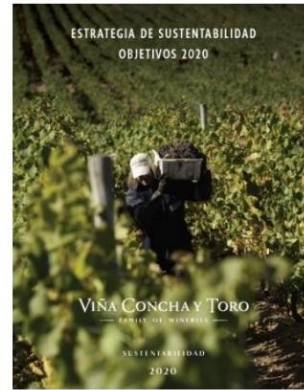
3 STAGES



2012-2015

FIRST CYCLE THE BEGINNING

During 2011, the development of the Sustainability Strategy began, which was launched in 2012. Goals defined in 2015 were achieved by 93%.



2016- 2020

SECOND CYCLE CONTRIBUTION TO THE GLOBAL SUSTAINABILITY

In 2015, a new stage begins with more ambitious goals for 2020 and incorporating alignment with the **United Nations Sustainable Development Goals** . Defined goals for 2015 were achieved by 95%.



2021- 2025

THIRD CYCLE **UNCORK** A FUTURE BETTER

Looking ahead to 2025, the focus on generating positive impacts provided by certification as **Company B** and the strategy generates the so-called “Uncork a Better Future”

For more than 10 years, Viña Concha y Toro has considered a strategic perspective in the management of sustainability, guided by a mobilizing and impactful vision.

Initially, **giving back in each bottle what the earth has given us**, giving thanks for the generosity of the fruits of the earth and our people, for allowing us to prosper. With every step we take, we look for a way to give back.

Today, we want to go further and incorporate into this premise our commitment to **generating net positive impacts**. Leave a legacy in our journey and thus be able to contribute to an inclusive, equitable and regenerative

We want to be a contribution to building a better future for people and the planet. For this reason, we want to extend the invitation to the Corporate Sustainability Strategy 2025 “**Uncork a Better Future**”.

Because the future is forged today, with our daily efforts, with small steps towards greatness, with small efforts that will lead us to be a better company for the world.

FUNDAMENTAL STATEMENTS

The company seeks to consolidate itself as an international benchmark in sustainability, beyond the limits of our industry.

To do this, we must advance both environmental and social issues, generating virtuous alliances with our interest groups and

standing out for our practices to combat climate change and contribute to the regeneration of our planet.

We hope to leave a legacy of a net positive impact in every area of relationship with our environment and to achieve this challenge, the following elements of sustainable management have been defined.



MISSION OF CORPORATE SUSTAINABILITY

Generate a net positive impact for our stakeholders and be global leaders in the regeneration of our planet.



Uncork a Better Future is the name of our 2025 Corporate Sustainability Strategy.



SUMMARY MODEL STRATEGY

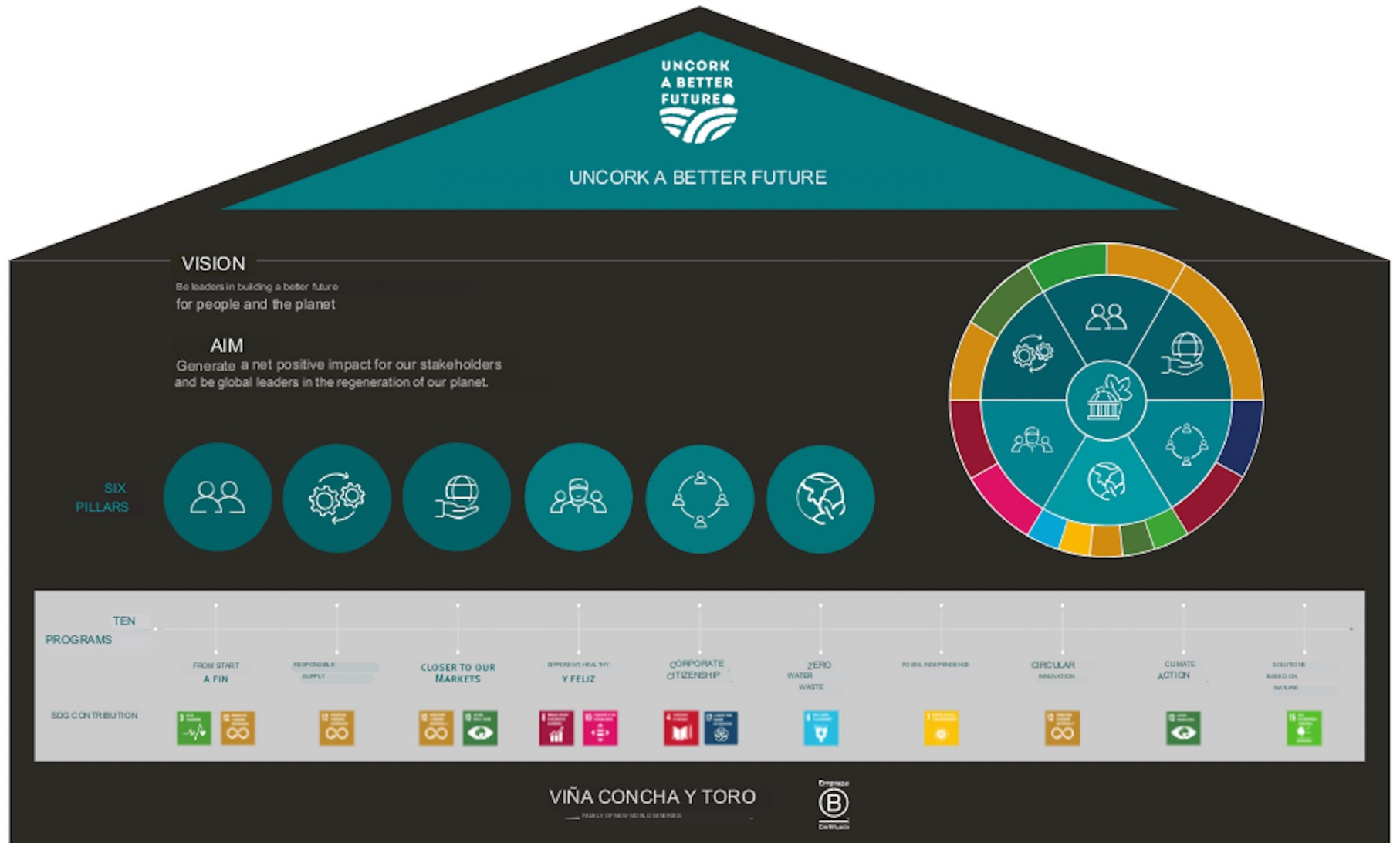
The way to put the vision and mission in sustainability into practice is to focus on generating positive impacts on the main stakeholder groups, which is why the strategy is based on the company's main interest groups in terms of sustainability.

6 pillars

They represent the company's main stakeholders, whom we seek to positively impact through defined objectives for 2025.

10 programs

Programs in which the effort is focused to generate a positive impact, with goals established for the long term.






PILLAR
OUR
PLANET

02

As part of the B Corp movement, which encourages us to be a better company every day, we have moved towards a regenerative philosophy to relate to our planet, always seeking to deliver more than what we have received from it.

This is materialized through 5 programs that seek to generate a positive impact for the planet and that focus on material issues for the company.

- 
1. Zero Water Waste
 2. Fossil Independence
 3. **Circular Innovation**
 4. Climate Action
 5. Solutions Based on Nature



CIRCULAR
INNOVATION
PROGRAM

03

CIRCULAR INNOVATION PROGRAM



Through the “Circular Innovation” Program, the company seeks to advance not only by promoting the recycling and reuse of waste generated at the facilities, but also by helping to demonstrate that waste can be transformed into products of greater value than they originally had. This is the concept of upcycling.

Through this program, we not only seek to reduce the generation of waste in landfills, in particular, to address the elimination of food waste. HE

tries to incorporate higher value uses for the 10 categories of waste generated by the company, demonstrating that upcycling is a source of value and support for external entrepreneurship.

The company aspires to demonstrate that through virtuous linkages with other companies or local ventures, it is possible to generate new uses for waste, transforming them into valuable resources for generating local economic growth.

CORPORATE OBJECTIVE



Promote circular innovation through the upcycling of waste, that is, providing alternatives of higher value compared to its original recycling.

META 2025



100% of waste categories with upcycling alternatives

2025 GOAL:
10
Company waste categories

EXPECTED IMPACTS



CIRCULAR INNOVATION

The company seeks to promote circular innovation through waste upcycling. We seek to generate alternatives of greater value and impact for 10 waste categories, which represent all of the waste categories that the company generates annually.

Therefore, in this 2021-2025 stage, progress is being made towards generating circular innovation through virtuous alliances.



PRODUCTION AND CONSUMPTION RESPONSIBLE

META 12.5
By 2030, significantly reduce the waste generation through prevention, reduction, recycling and reuse activities

2025 IMPACT
85 thousand
annual ton of
waste
avoided to landfill

2025 IMPACT
10
High- impact
Upcycling
alternatives
In holding level

METRICS BASES AND GOALS

CONSOLIDATED HOLDING WASTE

2020 - 2022

	2020	2021	2022 %
pomace and broom	52.575	64.413	70.675 82%
Drilled	4.000	8.131	8.217 10%
Sludge	2.712	3.651	2.863 3%
Glass	1.553	1.578	1.300 2%
Paper and paperboard	874	1.053	895 1%
Others	267	378	503 1%
<i>Textile, Cork, Tetra, Wood</i>			
municipal waste	1.648	1.699	1.776 2%
Total	63.628	80.902	86.229 100%



The generation of waste at Viña Concha y Toro has increased in recent years.

This is mainly due to the increase in production, which translates into greater generation of organic waste such as pomace, brooms and litter.

In 2022, 98% of waste had recycling and reuse alternatives

ROADMAP

2021 - 2025



20
21

Upcycling for 2 categories of waste:

- Organic (pomace)
- Plastics

Accumulated: 2 categories

20
23

Upcycling for 2 categories of waste:

- Electronics
- Packaging

Accumulated: 6 categories

20
25

Upcycling for 2 categories of waste:

- Tetra
- Woods

Accumulated: 10 categories



20
22

Upcycling for 2 categories of waste:

- Glass
- Food waste

Accumulated: 4 categories

20
24

Upcycling for 2 categories of waste:

- Textile
- Cardboards

Accumulated: 8 categories



GOAL
2025

10 categories of waste with upcycling alternatives, which represent 100% of the waste.

CIRCULAR INNOVATION ANNUAL GOALS

	ACTIONS	GOAL	KPI	Advance Expected	Advance Real	% Annual Progress
2021	Waste footprint measurement.	Measurement Waste Footprint	% advance waste footprint	100%	100%	100%
	Characterization of waste generation. Upcycling for 2 categories of waste Year 1: Organic (pomace) and Plastics	2 alternatives for upcycling	# alternatives implemented	2	4	
2022	Waste footprint measurement.	Measurement Waste Footprint	% advance waste footprint	100%	100%	100%
	Implementation of upcycling alternatives for glass and elimination of <i>food waste</i> from the facilities, generating an organic composting system. Year 2: Glass and Organics (food waste)	2 alternatives upcycling	# alternatives implemented	2	3	
2023	Waste footprint measurement.	Measurement Waste Footprint	% advance waste footprint	100%		
	Generation of upcycling alternatives for electronic waste and packaging materials. Year 3: Electronic Recycling and Containers and Packaging	2 alternatives for upcycling	# alternatives implemented	2		
2024	Waste footprint measurement.	Measurement Waste Footprint	% advance waste footprint	100%		
	Upcycling alternatives for the recovery of textile fibers generated in the company and for the paper and cardboard category. Year 4: Textile and Paper and Cardboard	2 alternatives upcycling	# alternatives implemented	2		
2025	Waste footprint measurement.	Measurement Waste Footprint	% advance waste footprint	100%		
	Implementation of upcycling alternatives for packaging materials. Year 5: Tetra and Woods	2 alternatives for upcycling	# alternatives implemented	2		

CONTRIBUTION SDG



The "Circular Innovation" Program seeks to generate alternatives for the company's waste. It should be noted that Viña Concha y Toro's industrial waste is 98% managed.

This means that by 2022, only 2% of waste will be sent to landfills, which correspond mainly to organic waste, comparable to household waste.



2021 In

2021, progress was made with 4 categories of waste, with which different application examples were generated. Through an alliance with a recycler of wooden pallets, the creation of an Eco Plaza in the Pirque Plant was achieved. Rest and distraction place for plant personnel. In alliance with the design enterprise SURCO, the generation of organic inks was achieved with winemaking waste (leots), with which handmade accessories are colored. These can be found in the store at the Viña Concha y Toro Tourist Center in Pirque.

In alliance with Virutex-Ilko, the use of Liner Pet generated by self-adhesive labels in containers for dishwashers was achieved and glass was used as raw material for the production of glasses.

2022

An alliance is established with the KALEWUN enterprise for the production of decorated glasses and with AILEN for the production of decorative items with wine barrels. In addition, progress was made in the implementation of composters in the company's fields as a way to address the challenge of eliminating organic waste generated by food waste.

IMPACTS ACHIEVED

2021 Upcycling for:

- Wood (pallets)
- Organic (leaves)
- Plastics (Liner Pet)
- Glass (Bottles)

CATEGORIES WASTE



WOODEN PALLETS



DRILLED



PLASTICS



GLASS

2022 Upcycling :

- Glass (Bottles)
- Wood (barrels)
- Food waste

3

WASTE CATEGORIES



GLASS



WOODEN BARRELS



FOOD WASTE

By 2022, 5 of the 10 waste categories have been addressed, which represent 95% of waste



Program Advance

Innovation
Circular

2022

100%

Viña Concha y Toro has 98% of its waste with recovery alternatives, which are destined for recycling or reuse.

In 2022, 95% of waste generation corresponded to organic waste, which is mainly destined for composting and subsequent enrichment of agricultural soils.

In the wine making process, the stage that generates the greatest amount of waste corresponds to the oenological process, which generates 92% of the company's waste. However, the generation corresponds mainly to organic waste that is fully used.

In packaging plants, the largest generation corresponds to industrial waste with the main destination for recycling. Glass, plastics, cardboard, wood, among others, are managed by authorized recyclers to ensure their traceability (8% of generation).

To date, there are already 5 of the 10 categories with upcycling success stories for this waste, exceeding the goal set for the year.

Details about the Program are found in the Report:

“Innovation Program Circular 2022

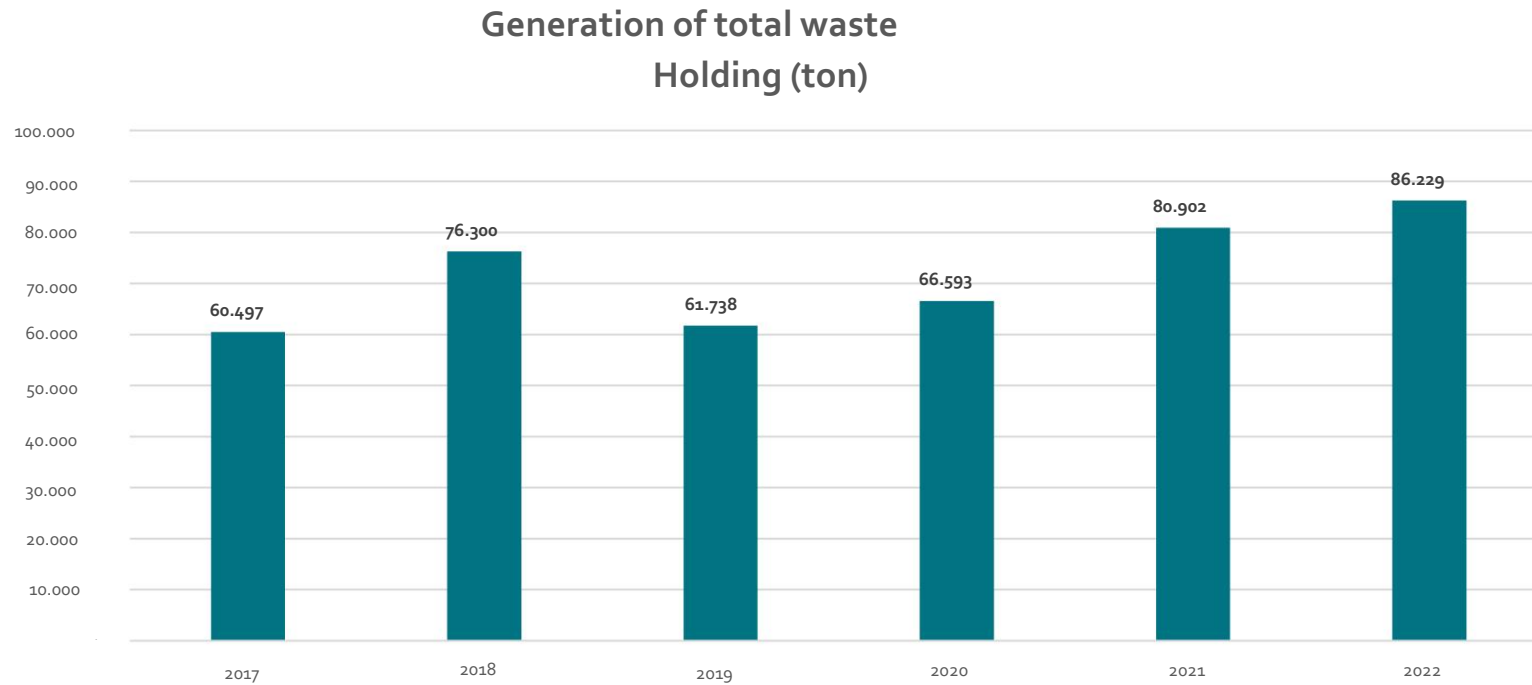
WASTE GENERATION METRICS

2020-2022



3.1

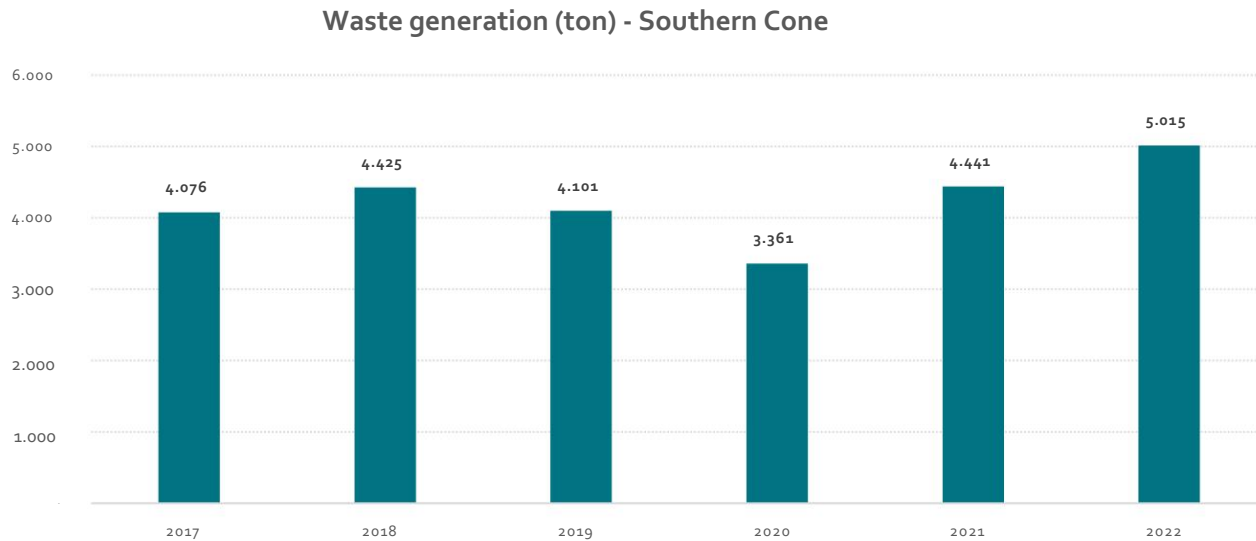
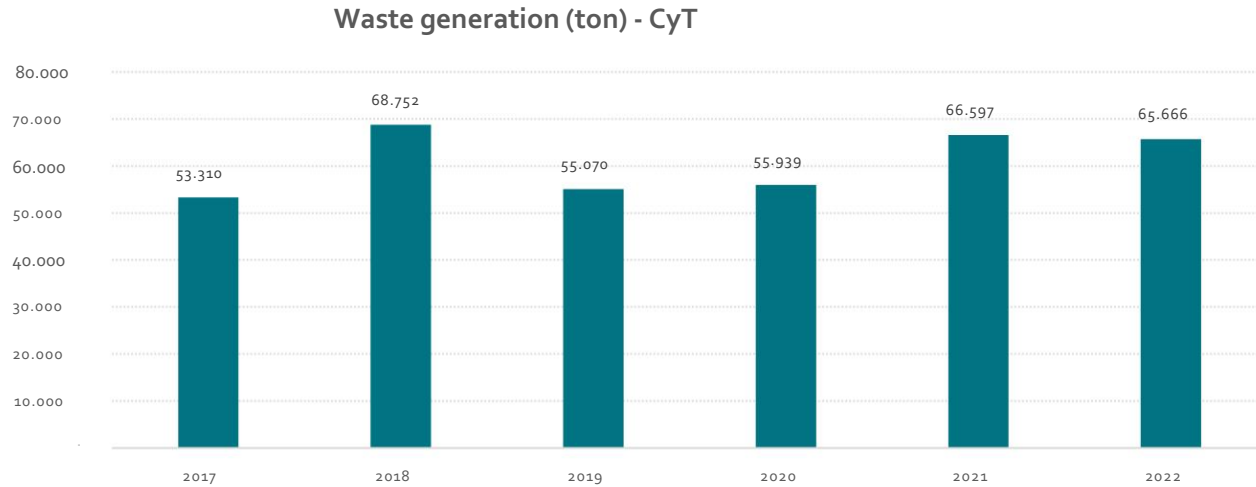
1 Evolution of total waste generation 2017 – 2022, in tons



The generation of waste at the Holding level has been increasing over the years due, mainly, to the increase in production in all its subsidiaries.

Although in 2019 and 2020 there was a decrease in waste generation, this is explained by lower production due to sanitary conditions.

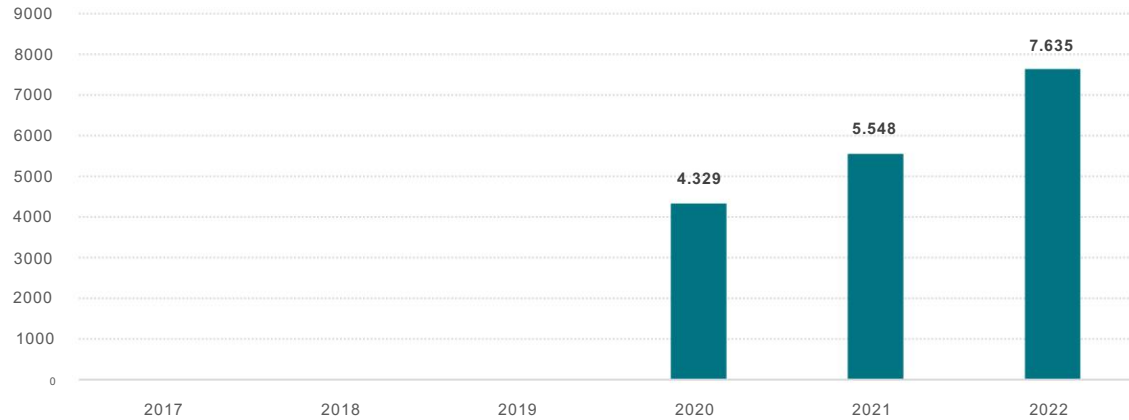
1 Evolution of total waste generation by subsidiary 2017 – 2022, in tons



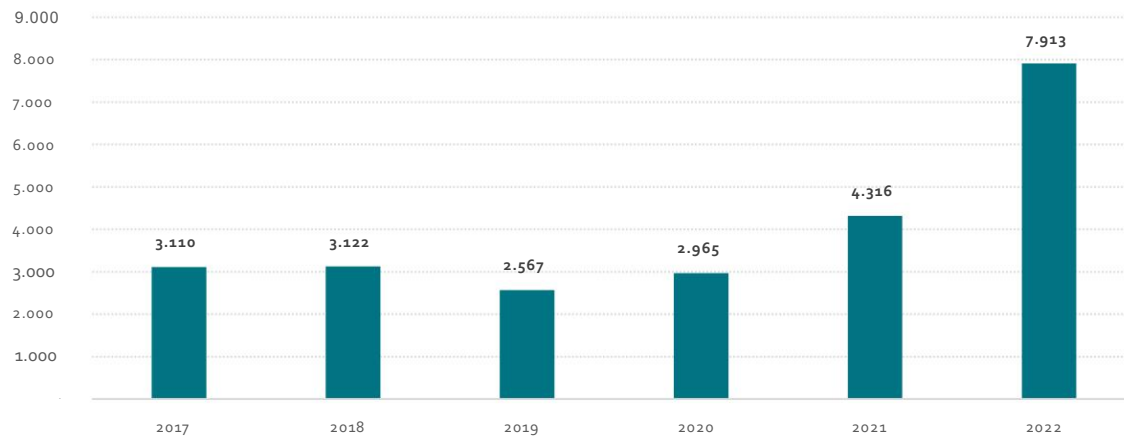
Within the subsidiaries, it is possible to notice that the one with the greatest contribution is Concha and Toro, representing more than 80% of the production of the Holding

1 Evolution of total waste generation by subsidiary 2017 – 2022, in tons

Waste generation (ton) - Trivento

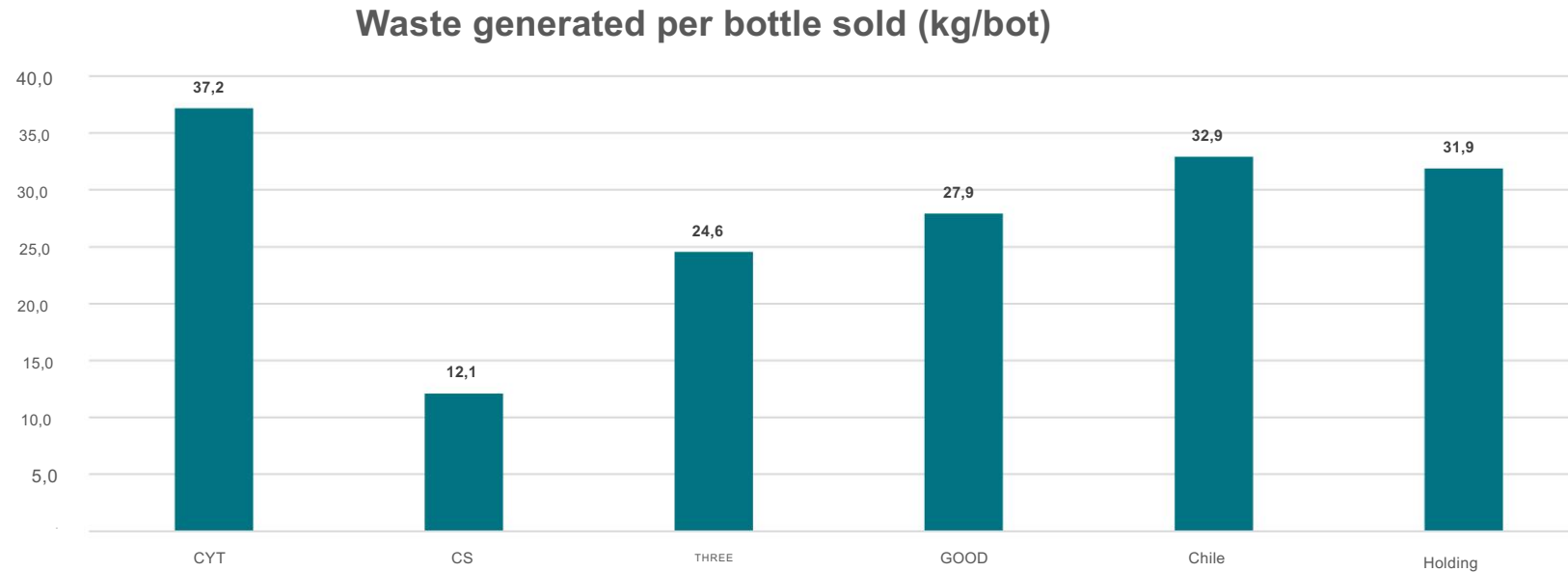


Waste generation (ton) - Bonterra



Continuing with the company's expansion trend, we see that both in our subsidiary in Argentina and the United States, waste generation has increased compared to recent years.

1 Waste generation per bottle sold 2022 by each subsidiary



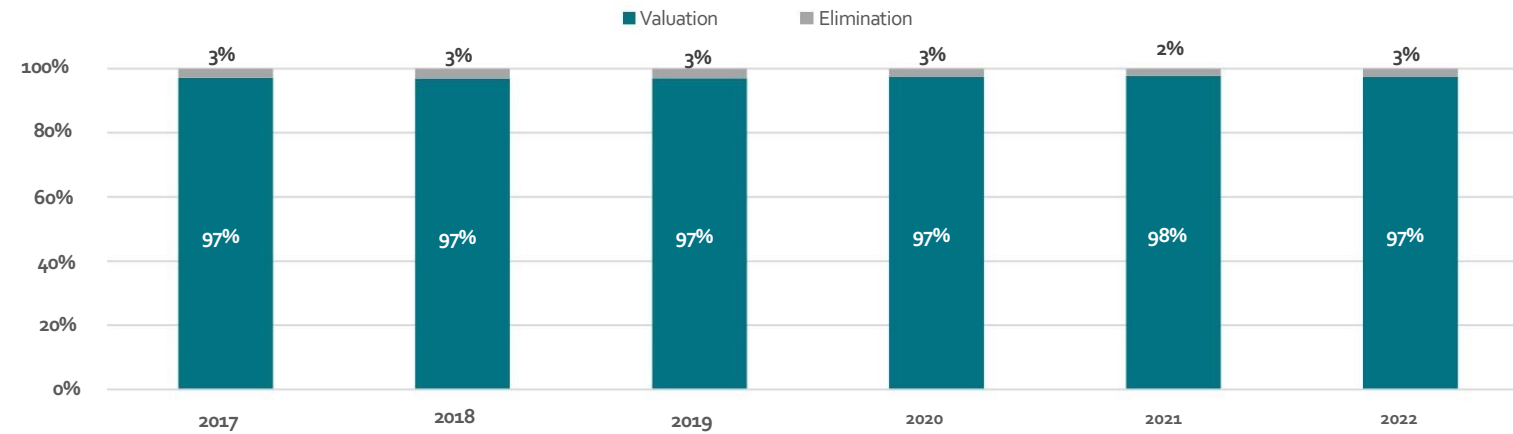
In the case of waste generated per bottle sold, it is possible to see that the one with the lowest contribution is Cono Sur, mainly due to the fact that its production is carried out in Concha y Toro wineries.

1 Evolution of total waste generation 2017 – 2022, in percentage

Since 2021 we have managed to achieve over 97% recovery for the waste generated.

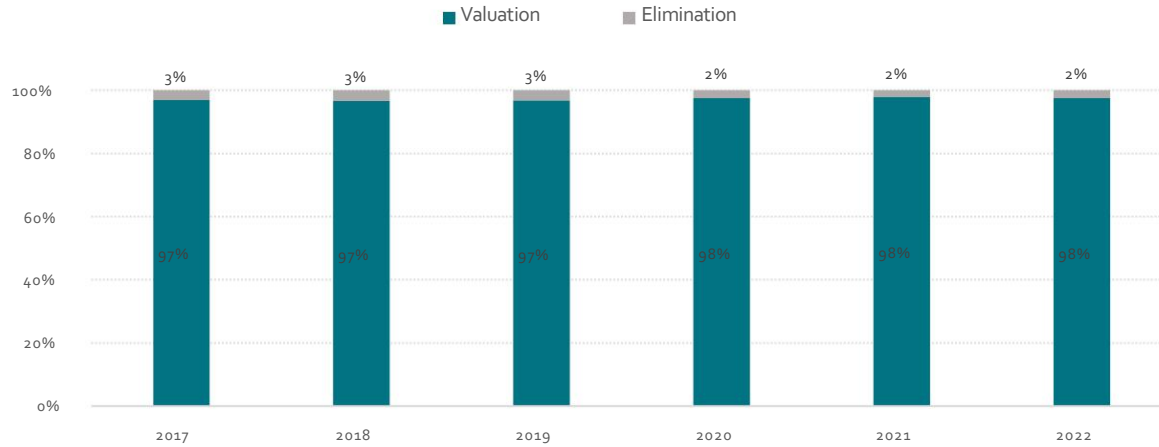
The 97% includes organic waste and mainly industrial waste from packaging plants.

Waste recovery
Holding (%)

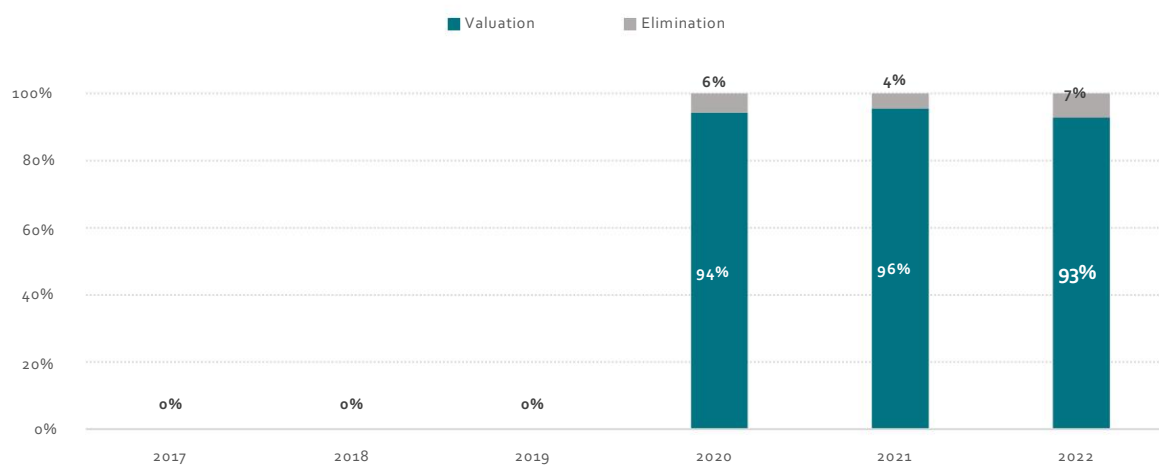


1 Evolution of total waste generation by subsidiary 2017 – 2022, in percentage

Waste recovery (%) - CyT



Waste recovery (%) - Trivento

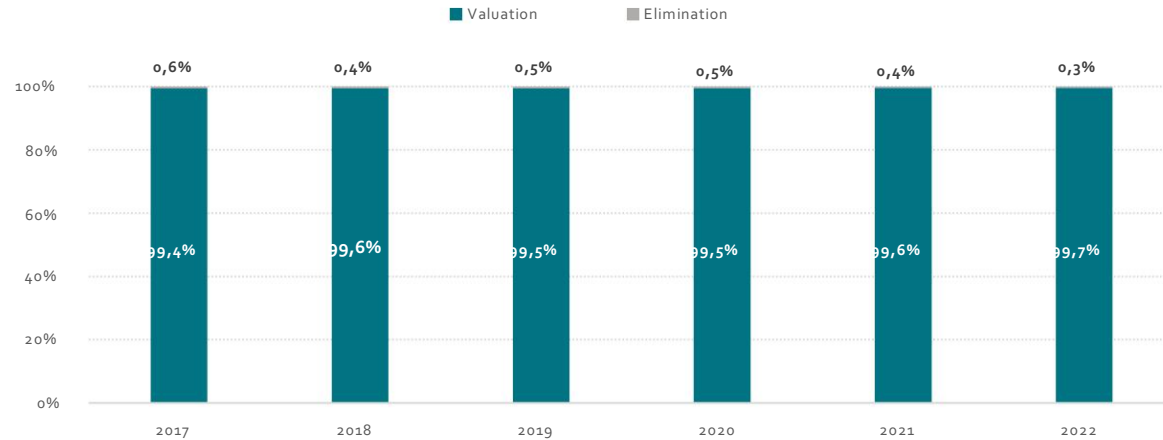


In its commitment to reduce the sending of waste to landfills, each of the subsidiaries has worked to achieve this meta.

In this case, the Trivento subsidiary obtained a decrease in waste recovery in recent years, due to difficulties in disposal logistics.

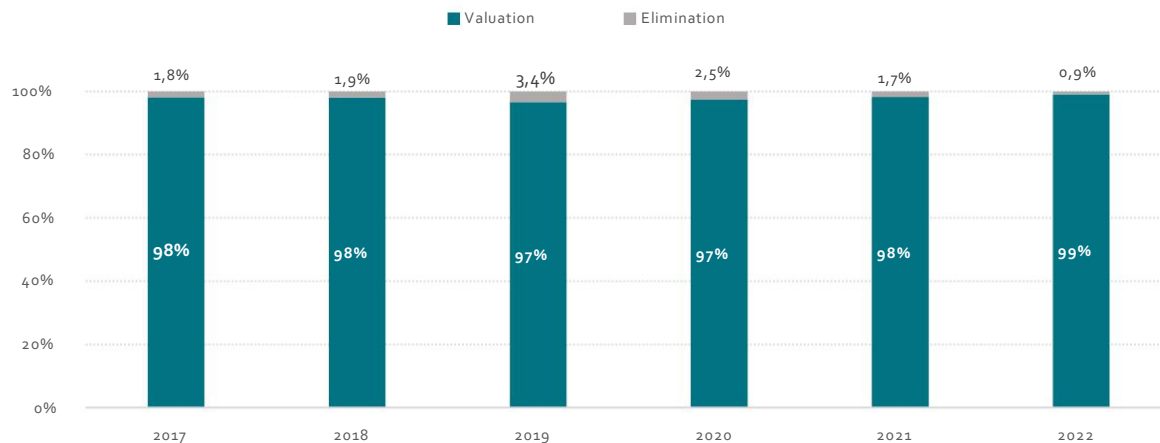
1 Evolution of total waste generation by subsidiary 2017 – 2022, in percentage

Waste recovery (%) – Cono Sur



In the case of the Cono Sur and Bonterra subsidiaries, the lowest % of waste sent for disposal is observed, confirming the company's commitments to a more sustainable future.

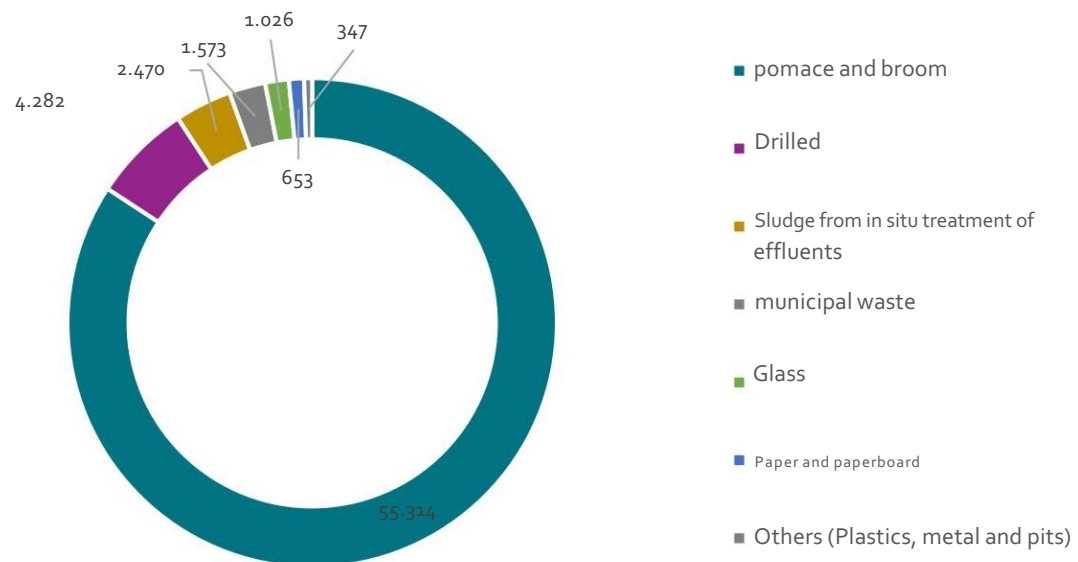
Waste recovery (%) - Bonterra



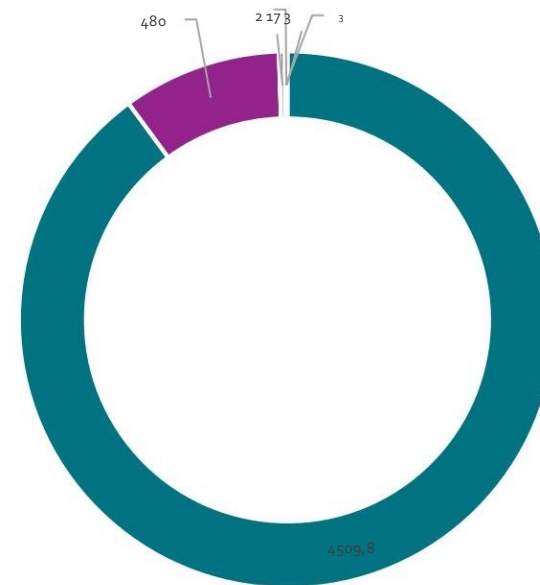
2 Detail of generation category by subsidiary in tons

2022

Concha y Toro



Cono Sur

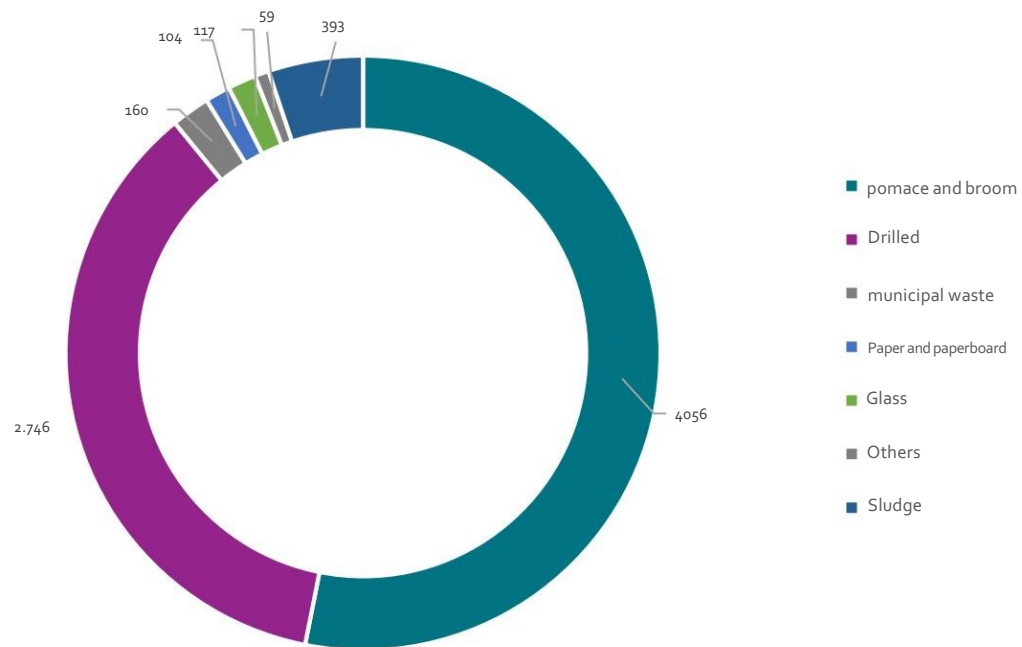


97%
of generation
corresponds
to waste
organic

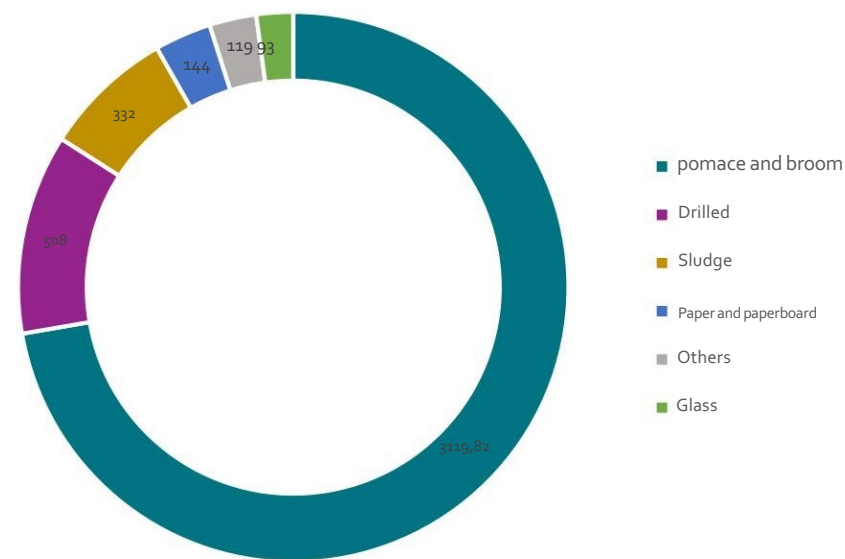
2 Detail of generation category by subsidiary in tons 2022

Here I wanted to ask you for help Ok, the idea is that the colors of the graphs are the same for the same categories, but I have not been able to copy the format in Excel

Trivento



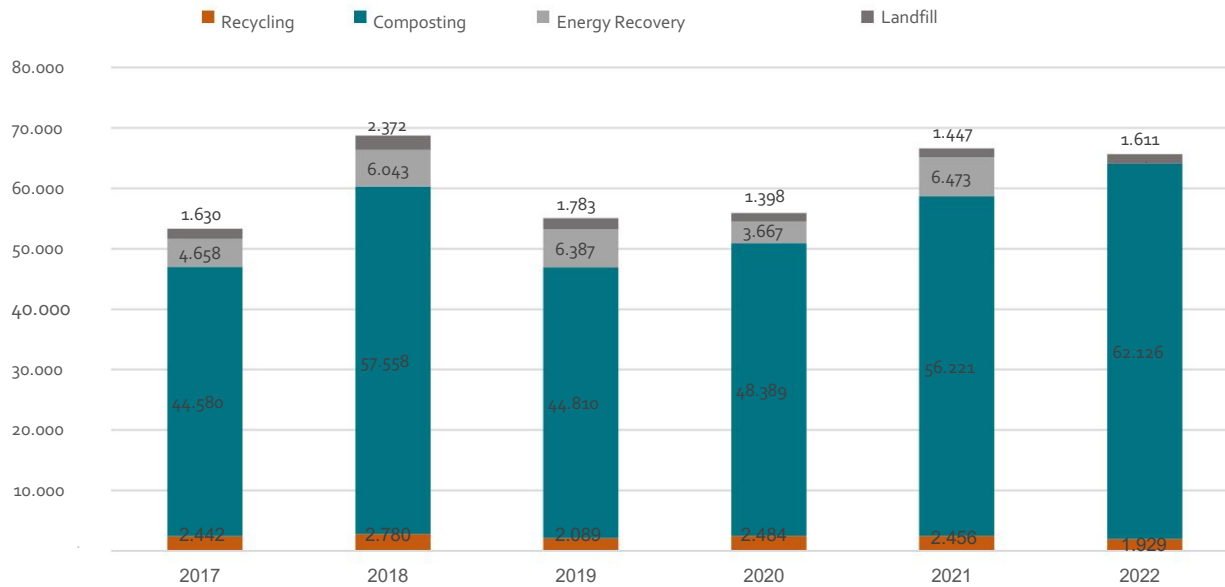
Bonterra



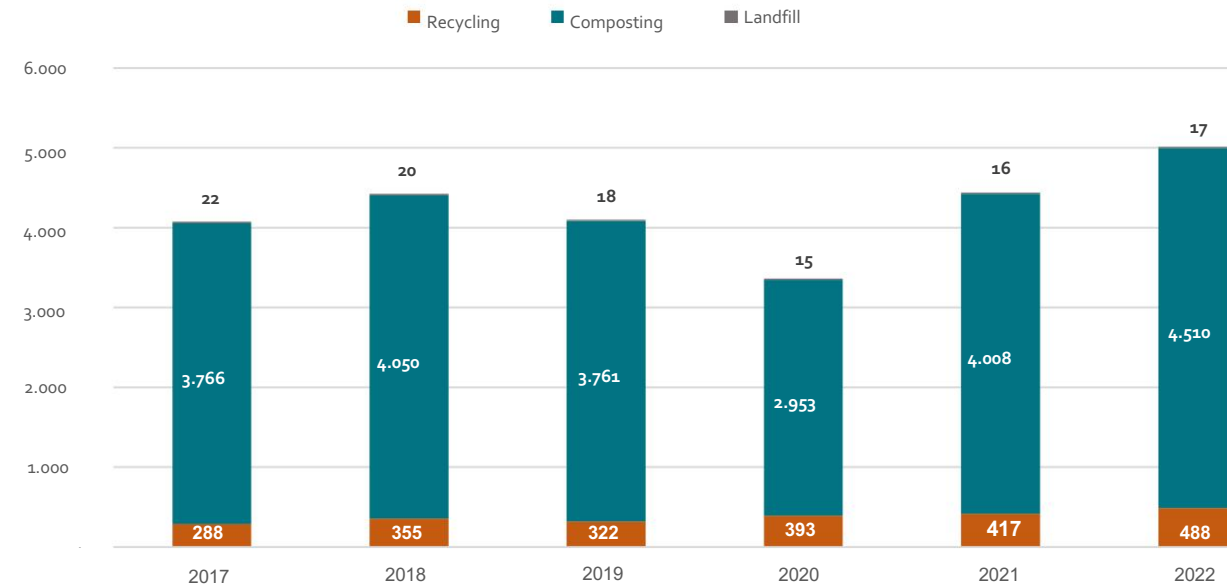
2 Evolution of waste by type of disposal by subsidiary 2017 – 2022, in tons

Within the revaluation alternatives, and given that most of the waste generated is organic, most of our waste is sent to composting, to then be incorporated back into our fields.

Concha y Toro



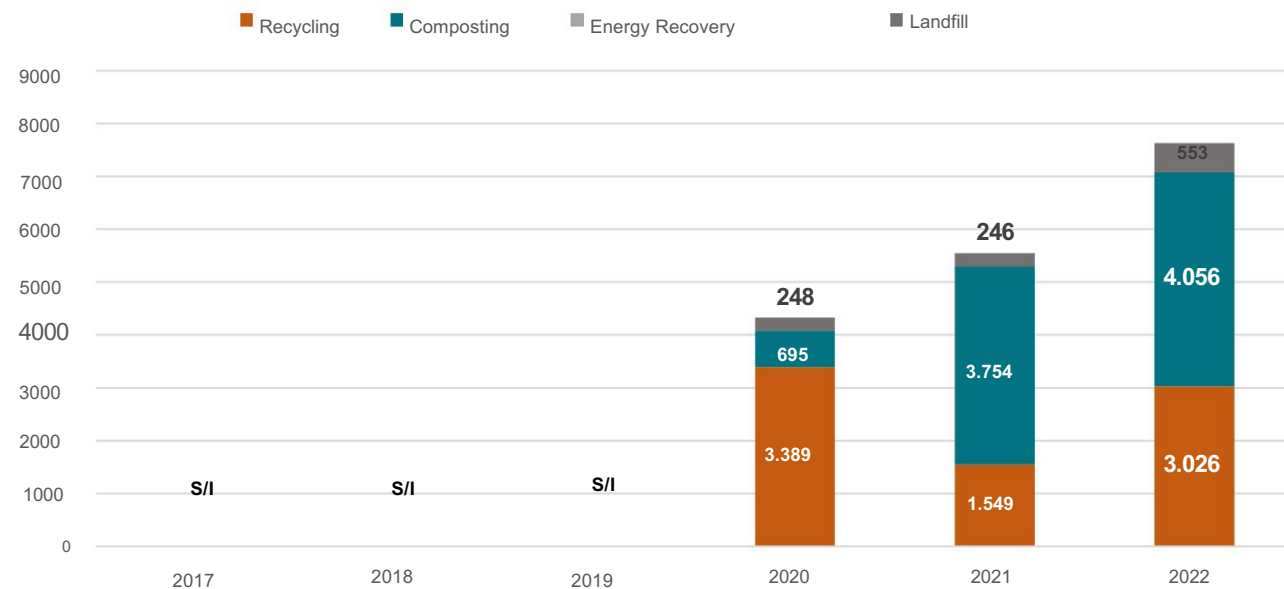
Cono Sur



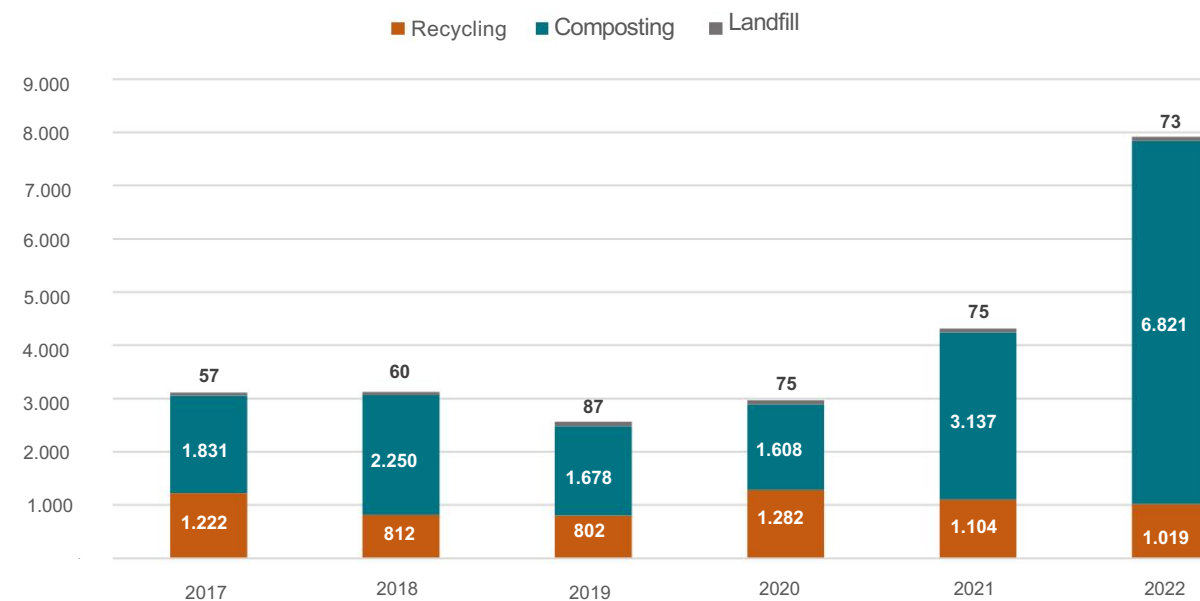
2 Evolution of waste by type of disposal by subsidiary 2017 – 2022, in tons

Continuing with the company's trend, our subsidiaries in Argentina and the United States United States revalue most of their waste via composting, followed by the recycling alternative

Trivento



Bonterra





Upcycling initiatives

2020-2022

INSTALLATION OF VERMICOMPOSTERS IN FUNDS



It was installed
Vermicomposters on the
company's different
farms to promote upcycling
practices with our collaborators

WASTE ADDRESSED

2020 - 2022

SURCO

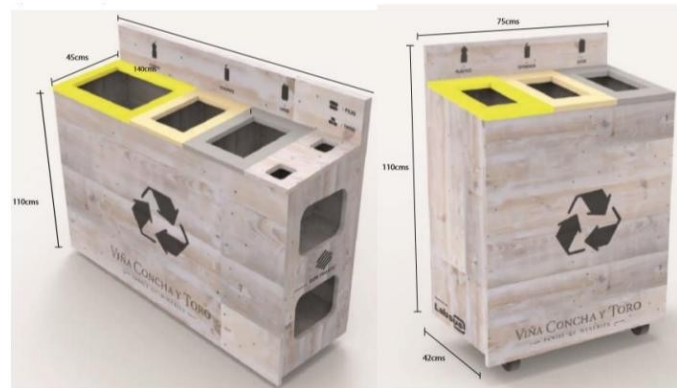
DRILLED



Organic inks made from lees. Today the products are found in the Pirque tourist center

DON PALLETS

PALLETSDEMADERA



EcoPlaza and Recycling Points

WASTE ADDRESSED

2020- 2022

BARRIER BALL

PLANS



Plastic spheres that reduce evaporation from irrigation dams, made from disused hoses

KALEWUN

BOTTLES



Glass bottles transformed into recycled glasses

WASTE ADDRESSED

2020 - 2022

YOUR FAMILY
BARRELS



Furniture and
decoration made
from disused barrels

VIRUTEX
LINERPET



Bottles made with recycled
plastic from our production
processes

WASTE ADDRESSED

2020 - 2022

HAPROBA
ORUJOS



Doughs made from
bagasse flour

A photograph of a wine cellar. The room is filled with rows of large wooden barrels, some standing upright on metal stands and others lying horizontally. The ceiling is made of dark wooden beams and is illuminated by several ornate chandeliers. The walls are a mix of brick and white plaster, with small lantern-style lights mounted on the wall. A dark wooden door is visible in the background on the right side.

PROGRESS IN MANAGEMENT



CONCLUSIONS

At Viña Concha y Toro we are aware that responsible waste management is one of our duties.

The “Circular Innovation” Program seeks to generate alternatives for the company’s waste. It should be noted that Viña Concha y Toro's industrial waste is 98% managed.

This means that by 2022, only 2% of waste will be sent to landfills, which correspond mainly to organic and household waste.

This is why we are continually working with the different areas of the company and with our casino suppliers to further reduce this number, always prioritizing the non-generation of waste and reuse, so that, finally, if there are no greater alternatives , promote upcycling or, failing that, recycling.

In turn, one of our projects involves reducing the weight of our bottles, which generates a positive impact on both the generation of waste and the carbon footprint, associated with both the transportation as well as production itself

The annual measurement of the Waste Footprint allows us to complement the analysis and be able to prioritize actions to be carried out to achieve less generation and make the upcycling process more efficient.

Currently, and with the implementation of the REP Law, the correct management of the waste generated has become even more relevant.



As part of our environmental commitment, Concha y Toro has carried out a packaging analysis of 5 product lines based on the Clean Production Agreement: EcoLabeling for containers and packaging.

The lines analyzed were Cabernet Sauvignon products from the following brands: Casillero del Diablo
Clos de Pirque
Marquis of Casa Concha
Export Selection.

Packaging was added to this analysis of the production of Pisco Diablo.

As a result of this analysis, it was obtained that the entire packaging evaluated received an approval by the R criterion: 100% recyclability and 100% criteria S: Separability and D: demand, by being able to demonstrate that all packaging analyzed can be separated into their components by 100% and there is a demand for these materials by revaluation entities such as Cristalerías de Chile (for glass) and ENFAENA (for P4 -LDPE).



Program Advance

Innovation
Circular

2022

100%

Viña Concha y Toro has 98% of its waste with recovery alternatives, which are destined for recycling or reuse.

In 2022, 95% of waste generation corresponded to organic waste, which is mainly destined for composting and subsequent enrichment of agricultural soils.

In the wine making process, the stage that generates the greatest amount of waste corresponds to the oenological process, which generates 92% of the company's waste. However, the generation corresponds mainly to organic waste that is fully used.

In packaging plants, the largest generation corresponds to industrial waste with the main destination for recycling. Glass, plastics, cardboard, wood, among others, are managed by authorized recyclers to ensure their traceability (8% of generation).

To date, there are already 5 of the 10 categories with upcycling success stories for this waste, exceeding the goal set for the year.

Details about the Program are found in the Report:

"Innovation Program Circular 2022"



GOALS 2023

CIRCULAR INNOVATION PROGRAM

1. Upcycling alternatives for electronic waste
2. Upcycling alternatives for packaging waste



VIÑA CONCHA Y TORO
— FAMILY OF WINERIES —

